Del Monte Pacific Limited

Management Discussion and Analysis of
Unaudited Financial Condition and Results of Operations for
<u>the Fourth Quarter and Full Year Ended 31 December 2007</u>

CONTENTS **Page**

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Del Monte Pacific's Initiatives Drive Net Profit Growth of 155% in 4th Quarter, and 84% for Full Year 2007

- **Record full year sales of US$289m, up 19%, while 4Q sales grew by 27%**
- **Full year EBITDA of US$47.3m, margin increased 2 ppts to 16%**
- **Full year net income before non-recurring item rose 37% to US$29m, while 4Q grew 48%**
- **Full year net income after non-recurring item surged 84% to US$39m, while 4Q soared 155%**
- **Final dividend of US$0.0195/share or 75% payout of second half earnings**
- **S&W acquisition and Bharti joint venture in India further propel DMPL's transformation into a branded consumer products company**

Singapore, 27th February 2008 – Mainboard-listed Del Monte Pacific Limited (Bloomberg: DELM SP, Reuters: DMPL.SI) reported a strong set of results for the fourth quarter and full year 2007. The Company turned in record revenues of US$289.4 million for 2007, 19% above the prior year. Net income inclusive of the deferred tax benefit surged 84% to US$38.6 million, sustaining the growth momentum driven by new management since the second half of 2006

Sales in the fourth quarter improved by 27% to US$105.9 million, while net profit with the deferred tax benefit leaped 155% to US$23.3 million.

The Philippine market was the major driver of the Company's growth in the fourth quarter and full year. Higher volume and prices in all major product categories, especially in beverage, led to the outstanding performance. A breakthrough product, *Del Monte Fit 'n Right*, was first marketed in single-serve cans and was expanded into the PET format in October 2007, a first for the company. Sales of this juice drink, marketed as a lifestyle beverage which aids weight loss, exceeded targets.

The Company's shift from two national distributors to 18 regional distributors saw a tremendous increase in store coverage, from only 28,000 stores in May 2007 to 64,000 by year-end. This initiative was instrumental in achieving broader distribution for new products launched as well as existing products.

Gross profit for the full year rose 20% to US$75.4 million from higher sales, cost containment and better product mix.

PBIT for 2007 climbed 31% to US$37.6 million on account of better sales and cost efficiencies. PBIT margin consequently improved to 13.0% from 11.8%. The cost savings program which the new management started in 2006 generated savings of US$4.7 million in 2007, i.e. US$1.9 million from the Early Retirement Program, US$1.3 million from procurement savings, US$0.8 million from Cannery efficiencies and the remainder from logistics rationalisation and other areas.

In November 2007, the Group secured a special economic zone tax incentive and started enjoying reduced tax rates of 5% of gross profit instead of 35% of profit before tax since December 2007. This resulted in DMPL realising a one-time positive adjustment amounting to US$9.8 million on its deferred tax liability. Even without this benefit, net income for the fourth quarter and full year still showed a strong growth of 48% and 37%, respectively.

Commenting on the robust performance, Mr Joselito D Campos, Jr., CEO and Managing Director of Del Monte Pacific said, "We are extremely encouraged by the strong full year results, which were brought about by the revenue generating initiatives and cost saving programs introduced when we took over control of Del Monte Pacific in the second quarter of 2006. Our acquisition of the S&W brand and the Bharti joint venture in India will propel the Company into a branded consumer products company with global reach. We expect these brand platforms along with the continued strength in our existing markets to sustain growth momentum in 2008 and beyond."

DMPL made two major acquisitions in 2007 – a 40.1% stake in FieldFresh in India, a grower and marketer of fresh produce internationally, with total investments amounting to US$22.5 million, and the premium S&W brand for all markets except the Americas, Australia and New Zealand, for US$10 million. These acquisitions set the foundation for the Company's next stage of growth, while other growth initiatives in the base business gather momentum.

Founded in the USA in 1896, S&W is an internationally-recognised premium brand known for its exceptionally high quality fruit and vegetable products. The S&W brand acquisition affords DMPL enormous scope for product line expansion and global market penetration.

With the formation of the Bharti joint venture, the Company is well-positioned to develop the Del Monte brand in the rapidly growing Indian market with an expanded platform for exports.

DMPL's partner in FieldFresh, the Bharti Group, is one of the largest business groups in India. It is the major shareholder of India's largest mobile telecom operator, Bharti Airtel. Bharti Enterprises also announced earlier its entry into retail markets in India through its Bharti Retail Pvt Ltd. It also signed an exclusive joint venture agreement with Wal-Mart for the wholesale cash & carry business in the Indian market.

With these acquisitions and initiatives, the Company is transforming into a branded consumer products company with global reach.

In 2008, growth is expected to be broad-based, coming from exports, the Philippine market, and the fresh fruit business. The Group will continue its productivity and cost efficiency programs. Barring unforeseen circumstances, Management expects net profit for 2008 to outperform that of 2007.

The Board has declared today a final dividend of US$0.0195 per share, representing a 75% payout of the Group's net profit in the second half of 2007.

FINANCIAL HIGHLIGHTS – FOURTH QUARTER 2007 AND FULL YEAR 2007

Amounts in US$'000 unless otherwise stated[1]	**For the three months ended 31 Dec**		**YoY Change**	**For the year ended 31 Dec**		**YoY Change**
	2007	**2006**	**(%)**	**2007**	**2006**	**(%)**
Turnover	**105,923**	83,246	27.2	**289,435**	243,391	18.9
Gross profit	**32,478**	26,662	21.8	**75,415**	62,839	20.0
Gross profit margin (%)	***30.7***	*32.0*	*(1.3 ppt)*	***26.1***	*25.8*	*0.3 ppt*
EBITDA	**20,529**	15,222	34.9	**47,254**	35,866	31.8
EBITDA margin (%)	***19.4***	*18.3*	*1.1 ppt*	***16.3***	*14.7*	*1.6 ppt*
PBIT	**17,002**	12,775	33.1	**37,617**	28,622	31.4
PBIT margin (%)	***16.1***	*15.3*	*0.8 ppt*	***13.0***	*11.8*	*1.2 ppt*
Net profit before non-recurring item	**13,542**	9,160	47.8	**28,804**	21,037	36.9
Net profit margin (%)	***12.8***	*11.0*	*1.8 ppt*	***10.0***	*8.6*	*1.4 ppt*
Return on Equity (%)	***6.1***	*5.3*	*0.8 ppt*	***13.0***	*12.1*	*0.9 ppt*
Non-recurring item	**9,789**	-	n.a.	**9,789**	-	n.a.
Net profit after non-recurring item	**23,331**	9,160	154.7	**38,593**	21,037	83.5
Net profit margin (%)	***22.0***	*11.0*	*11.0 ppt*	***13.3***	*8.6*	*4.7 ppt*
Return on Equity (%)	***10.6***	*5.3*	*5.3 ppt*	***17.5***	*12.1*	*5.4 ppt*
Net (debt)/cash	**(19,231)**	7,832	n/m	**(19,231)**	7,832	n/m
Cash flow from operations	**36,618**	11,550	217.0	**31,345**	15,686	99.8
Capital expenditure	**2,922**	2,295	27.3	**6,669**	6,117	9.0
(in US cents)						
EPS before non-recurring item	**1.25**	0.85	47.8	**2.66**	1.94	36.9
EPS after non-recurring item	**2.16**	0.85	154.7	**3.57**	1.94	83.5
NAV per share	**20.44**	16.07	27.2	**20.44**	16.07	27.2
Operating cash flow per share	**3.38**	1.07	217.0	**2.90**	1.45	99.8
Dividend per share	**1.95**	0.97	101.0	**2.68**	1.46	83.6
			Days			**Days**
Inventory (days)	**65**	74	(9)	**90**	93	(3)
Receivables (days)	**34**	28	6	**50**	38	12
Account Payables (days)	**44**	45	(1)	**61**	57	4

[1]DMPL's reporting currency is US$. Notes to the Financial Statements no.1 for the Singapore-dollar equivalent table.

REVIEW OF OPERATING PERFORMANCE FOR THE 4Q AND FY 2007

Fourth Quarter

Group turnover for the fourth quarter improved by 27% to US$105.9 million from US$83.2 million largely driven by robust sales in the Philippines. The Philippine market recorded a breakthrough expansion in turnover of 44% driven by significant increases in beverage, tomato-based products and processed fruit sales. The other Asia Pacific markets achieved an 81% turnover growth due to much improved private label sales.

Great Lakes's sales also grew by 43% on the back of higher sales in the domestic China market and increased exports of apple juice concentrate.

Turnover in Europe and North America, which contributed 20% to Group turnover, was lower by 6% mainly due to lower sales in Europe.

With strong sales, Group gross profit achieved a 22% growth to US$32.5 million from US$26.7 million.

Stringent cost controls lowered operating expenses. PBIT grew by 33% to US$17.0 million from US$12.8 million, even after including a share of loss from the newly acquired FieldFresh in India. Great Lakes also recorded a loss due to higher cost of raw material. Overall, Group PBIT margin still improved to 16.1% from 15.3% in the same quarter last year.

Net profit surged 48% to US$13.5 million from US$9.2 million in the same quarter last year. The Company's facility in the Philippines was granted a special economic zone status by the Philippine Economic Zone Authority. As a result, sale of products produced from this facility are taxed at 5% of Gross Profit instead of 35% of Profit Before Tax. The Company's deferred tax liabilities consisted of taxes which were deferred at the old rate of between 30-35%. This had to be adjusted to the new tax rate of 5%, resulting in a one-time positive adjustment of US$9.8 million to net income. Resulting net income with this non-recurring item amounted to US$23.3 million.

Full Year

The Group's turnover for the full year improved by 19% to US$289.4 million from US$243.4 million with the Philippine market driving the growth through tremendous expansion in beverage and tomato-based product sales. The other Asia Pacific markets posted a 28% increase in sales.

Great Lakes contributed US$14.1 million of sales, up 22% from year ago.

Gross profit rose 20% to US$75.4 million from US$62.8 million as a result of higher sales and cost containment despite the appreciation of the Peso against the US Dollar to P45.91/US$ in 2007 from P50.87/US$ in 2006.

PBIT climbed 31% to US$37.6 million from US$28.6 million on better sales and improved margins.

Full year net profit surged 37% to US$28.8 million from US$21.0 million, while net profit with the non-recurring item leaped 84% to US$38.6 million due to the one-time deferred tax adjustment explained earlier.

The Group's net debt was US$19.2 million as at 31 December 2007 as compared to a net cash position of US$7.8 million at 31 December 2006. The Group's net cash level was reduced by the acquisitions of the S&W brand worth US$10.0 million and 40.1% interest in FieldFresh Foods Private Limited worth US$22.5 million.

VARIANCE FROM PROSPECT STATEMENT

The 2007 results were in line with the earlier guidance that "Management continues to expect that the Group's 2007 results will outperform those achieved in 2006."

BUSINESS OUTLOOK

Barring any unforeseen circumstances, Management expects full year 2008 results to outperform those achieved in 2007. The growth for 2008 will be broad-based coming from exports, the Philippine market, and the fresh fruit business.

The Philippine market is expected to sustain its sterling performance behind the full year benefit of the newly launched *Del Monte Fit 'n Right* juice drink in PET format as well as from other new product launches and packaging initiatives.

The fresh fruit business, previously viewed as non-core, has been identified as another area for sales and profit growth. A dedicated new team has been tasked to further grow this business.

Founded in the USA in 1896, S&W is an internationally-recognised premium brand known for its exceptionally high quality fruit and vegetable products. The S&W brand acquisition affords DMPL enormous scope for product line expansion and global market penetration.

With the formation of the Bharti joint venture, the Company is well-positioned to develop the Del Monte brand in the rapidly growing Indian market with an expanded platform for exports.

DMPL's partner in FieldFresh, the Bharti Group, is one of the largest business groups in India. It is the major shareholder of India's largest mobile telecom operator, Bharti Airtel. Bharti Enterprises also announced earlier its entry into the retail and wholesale markets in India through its Bharti Retail outlets. It also signed an exclusive joint venture agreement with Wal-Mart for the cash & carry business in the Indian market.

With these acquisitions and initiatives, the Company is transforming into a branded consumer products company with global reach.

REVIEW OF TURNOVER AND PBIT

1. By geographical segments

In US$'000	Turnover			PBIT		
	For the three months ended 31 Dec		YoY Change	For the three months ended 31 Dec		YoY Change
	2007	2006	(%)	2007	2006	(%)
Asia Pacific	**84,424**	60,284	40.0	**15,180**	9,106	66.7
Europe/North America	**21,499**	22,962	(6.4)	**1,822**	3,669	(50.3)
Total	**105,923**	83,246	27.2	**17,002**	12,775	33.1
PBIT margin				**16.1**	15.3%	0.8 ppt

In US$'000	Turnover			PBIT		
	For the year ended 31 Dec		YoY Change	For the year ended 31 Dec		YoY Change
	2007	2006	(%)	2007	2006	(%)
Asia Pacific	**212,406**	162,958	30.3	**35,293**	21,268	65.9
Europe/North America	**77,029**	80,433	(4.2)	**2,324**	7,354	(68.4)
Total	**289,435**	243,391	18.9	**37,617**	28,622	31.4
PBIT margin				**13.0**	11.8%	1.2 ppt

See Notes to the Financial Statements number 4 for more details.

Asia Pacific

Fourth Quarter
Asia Pacific accounted for 80% of Group turnover in the fourth quarter. Turnover in Asia Pacific rose 40% to US$84.4 million from US$60.3 million, mainly driven by the strong performance of the Philippine market.

Turnover in the Philippines surged 44% on the back of a 25% increase in volume, a 15% improvement in pricing, and a 12% favourable impact from the Peso appreciation against the US Dollar upon translation of Peso-denominated sales to US Dollar. All product categories in the Philippines enjoyed higher sales as a result of increased store coverage, new product launch, strong marketing efforts and higher prices.

In particular, beverage sales in the Philippines almost doubled benefiting from the launch of *Del Monte Fit 'n Right* in the PET format in October 2007, an innovative drink that contains the ingredient L-Carnitine to aid in weight reduction. It is the first product of the Company in the PET format. The launch was backed by intensive marketing efforts.

Turnover in the other Asia Pacific markets also soared 81% as sales of processed pineapple more than tripled.

Great Lakes generated higher sales on the back of increased domestic and export sales. Meanwhile, S&W which the Company acquired in November 2007, generated sales of US$0.3 million.

PBIT in Asia Pacific for the fourth quarter jumped 67% to US$15.2 million from US$9.1 million with the healthy sales and lower other operating expenses. Consequently, PBIT margin improved to 18.0% from 15.1% in the same quarter last year.

Full Year:
For the full year, Asia Pacific accounted for 73% of Group turnover. Turnover rose 30% to US$212.4 million from US$163.0 million with the Philippine market driving much of this growth.

The Philippine market performed exceptionally well in all product categories on account of better volume and pricing, especially in beverage and tomato-based products which registered a 54% and 33% increase in sales, respectively.

Sales in the other Asia Pacific markets also grew strongly by 28%.

Great Lakes contributed US$14.1 million in sales, higher by 22% over last year.

PBIT for Asia Pacific surged 66% to US$35.3 million from US$21.3 million as strong performance in the Philippines more than offset losses at Great Lakes worth US$1.6 million, resulting from higher cost of raw materials. PBIT margin for this region grew 3.5 points to 16.6% from 13.1%.

Europe and North America

Fourth Quarter
Europe and North America comprised 20% of Group turnover in the fourth quarter. Sales in this region dipped 6% to US$21.5 million from US$23.0 million on the back of a 25% decline in sales in Europe partially offset by a 4% improvement in sales in North America.

PBIT for the fourth quarter went down to US$1.8 million from US$3.7 million in the same quarter last year as lower sales were compounded by higher costs largely as a result of the 12% Peso appreciation. In a situation of a strengthening Peso against the US Dollar, the translation of the predominantly Peso cost to US Dollar leads to higher cost. PBIT margin decreased to 8.5% from 16.0%. If not for the strong Peso, PBIT would have been US$3.3 million and PBIT margin at 15.5%.

Full Year
For the full year, Europe and North America accounted for 27% of Group turnover. Sales in this region declined 4% to US$77.0 million from US$80.4 million as higher sales in Europe of 4% was not enough to offset lower sales in North America of 8%.

Del Monte Foods India’s sale of concentrate to the European market increased significantly.

PBIT for the full year slid to US$2.3 million from US$7.4 million last year on the back of lower turnover and the unfavourable impact of the Peso appreciation against the US Dollar on costs. PBIT margin declined to 3.0% from 9.1%. Had it not been for the strong Peso, PBIT should be US$6.7 million, with 8.6% PBIT margin.

2. By business segments

In US$'000	Turnover			PBIT		
	For the three months ended 31 Dec		YoY Change	For the three months ended 31 Dec		YoY Change
	2007	2006	(%)	2007	2006	(%)
Processed Products	**76,509**	60,498	26.5	**13,392**	10,703	25.1
Beverages	**28,728**	21,176	35.7	**2,735**	2,117	29.2
Non-processed Products	**686**	1,572	(56.4)	**875**	(45)	n/m
Total	**105,923**	83,246	27.2	**17,002**	12,775	33.1
PBIT margin				**16.1%**	15.3%	0.8 ppt

In US$'000	Turnover			PBIT		
	For the year ended 31 Dec		YoY Change	For the year Ended 31 Dec		YoY Change
	2007	2006	(%)	2007	2006	(%)
Processed Products	**194,076**	165,770	17.1	**27,783**	22,415	23.9
Beverages	**91,973**	72,545	26.8	**9,068**	6,732	34.7
Non-processed Products	**3,386**	5,076	(33.3)	**766**	(525)	n/m
Total	**289,435**	243,391	18.9	**37,617**	28,622	31.4
PBIT margin				**13.0**	11.8%	1.2 ppt

See Notes to the Financial Statements number 4 for more details.

Processed Products

Fourth Quarter
Processed products, our largest product category, contributed 72% to Group turnover in the fourth quarter. This segment comprises of processed fruits and vegetables (pineapple, tropical mixed fruit, tomato-based products), and other processed products such as pasta and condiments. It also includes sales of S&W-branded processed products and Del Monte-branded processed products such as canned vegetable and deciduous fruits sourced from other Del Monte companies.

Turnover of processed products in the fourth quarter jumped 27% to US$76.5 million from US$60.5 million due to better sales in all categories, especially tomato-based products, which contributed to more than half the increment. Sales of S&W products which only commenced late November 2007 upon the acquisition of the brand, brought in a promising US$0.3 million in turnover.

PBIT leaped 25% to US$13.4 million from US$10.7 million driven by higher sales, economies of scale and contained costs. However, PBIT margin slightly declined to 17.5% from 17.7% in the same quarter last year.

Full Year
For the full year, processed products accounted for 67% of Group turnover. Turnover of processed products improved 17% to US$194.1 million from US$165.8 million driven by the 34% and 13% increase in sales of tomato-based products and processed pineapple, respectively. The Philippine market boosted the growth of tomato-based products while other Asia Pacific markets supported the growth of processed pineapple.

PBIT rose 24% to US$27.8 million from US$22.4 million with the higher turnover, and PBIT margin improved to 14.3% from 13.5%.

Beverages

Fourth Quarter
Beverages consist of juices, juice drinks and juice concentrates. This segment accounted for 27% of the Group's turnover in the fourth quarter.

Turnover for this segment in the fourth quarter improved by 36% to US$28.7 million from US$21.2 million on the back of a 51% boom in juice sales and a 4% increase in concentrate sales.

The *Del Monte Fit 'n Right* drinks were launched in the Philippines in October 2007 in the new PET format, a first for the company. Increased store coverage and intensified marketing efforts, led to higher juice sales in the Philippines .

PBIT soared 29% to US$2.7 million from US$2.1 million on the back of higher sales and lower other operating expenses. PBIT margin improved to 9.5% from 10.0% in the prior year period.

Full Year
For the full year, beverages accounted for 32% of total turnover. Turnover for this segment achieved a 27% growth to US$92.0 million from US$72.5 million as a result of the 37% rise in juice sales and the 8% improvement in concentrate sales.

The Philippine market was the driver behind the increase in juice sales, while Europe was a major player for the increase in concentrate sales, which included higher sales of Del Monte Foods India to Europe.

PBIT rose 35% to US$9.1 million from US$6.7 million driven by better turnover. PBIT margin rose to 9.9% from 9.3% in 2006.

Non-processed Products

Fourth Quarter
Accounting for 1% of Group turnover in the fourth quarter, non-processed products consist of the cattle business and fresh pineapple, both sold only in Asia. The cattle operation is used for the disposal of pineapple pulp.

Turnover for this segment dropped 56% to US$0.7 million from US$1.6 million as a result of a sharp decline in cattle volume. However, the fresh fruit segment posted significantly higher volume of 52% and higher pricing of 8%. Volume improved due to new customers while prices increased.

PBIT was US$0.9 million compared to a loss of US$0.05 million in the fourth quarter of last year due to favourable fair market valuation for cattle inventory under IAS 41, and miscellaneous income from cattle operations.

Full Year
For the full year, turnover also dropped 33% to US$3.4 million from US$5.1 million due to large declines in the volume of cattle and fresh pineapple, which was partially offset by better prices. PBIT, however, also turned around to a profit of $0.8 million from a loss of US$0.5 million last year due to much improved prices for fresh pineapple, favourable fair market valuation for cattle inventory under IAS 41, and miscellaneous income received from cattle operations.

REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	**For the three months ended 31 Dec**		**For the year ended 31 Dec**	
	2007	**2006**	**2007**	**2006**
Cost of Goods Sold	**69.3**	68.0	**73.9**	74.2
Distribution and Selling Expenses	**6.6**	8.3	**6.1**	7.0
General and Administration Expenses	**4.1**	5.6	**4.9**	5.4
Other Operating Expenses	**2.5**	2.7	**1.7**	2.0

Cost of Goods Sold

Cost of goods sold as a percentage of turnover increased slightly to 69.3% from 68.0% in the prior year quarter due to the 12% appreciation of the Peso against the US Dollar to P43.825/US$ from P49.701/US$. The Company's predominantly Peso cost, when translated to US Dollar for reporting purposes, becomes much higher in an environment of appreciating Peso. However, the impact in this quarter's cost of goods sold was partly mitigated by the realisation of the cost saving initiatives implemented by management.

For the full year, cost of goods sold as a percentage of turnover decreased slightly to 73.9% from 74.2% despite the stronger Peso due to the growth in turnover (18.9%) being higher than the growth in cost of sales (18.5%). The Peso appreciated 10% to P45.91/US$ from P50.87/US$.

Distribution and Selling Expenses

Distribution and selling expenses as a percentage of turnover decreased in the fourth quarter and in the full year due to greater growth in turnover with a marginal increase in distribution and selling expenses.

Distribution and selling expenses in absolute amount, however, increased in the fourth quarter and for the full year due to the more intensified advertising efforts in the Philippines which more than offset the lower promotional spending in China.

General and Administration Expenses

General and administration expenses as a percentage of turnover decreased in the fourth quarter and in the full year mainly due to greater growth in turnover and a lower variance in expenses versus the same quarter or full year last year.

General and administration expenses in absolute amount decreased in the fourth quarter as a result of stringent cost control. Compared to full year, general and administration expenses increased due to a general increase in costs, especially professional fees.

Other Operating Expenses

Other operating expenses as a percentage of turnover was slightly lower for both the fourth quarter and the full year due to a higher growth in turnover despite non-recurring expenses. Moreover, IAS 41 had a favourable impact on other operating expenses for both the fourth quarter and full year 2007.

IAS 41 requires the Company to value biological assets at fair value less point-of-sale costs. The relatively large fluctuations in cattle prices can significantly affect the carrying value of this asset and thus impact the income statement.

In US$'000	For the three months ended 31 Dec		YoY Change	For the year Ended 31 Dec		YoY Change
	2007	2006	(%)	2007	2006	(%)
Other operating expenses (before IAS 41)	**3,034**	2,490	21.8	**5,301**	4,861	9.1
Net changes in fair value of biological assets that remain unsold as at the end of the period	**(353)**	(259)	36.3	**(296)**	(5)	n/m
Other operating expenses (after IAS 41)	**2,681**	2,231	20.2	**5,005**	4,856	3.1

REVIEW OF GROUP ASSETS AND LIABILITIES

Extract of Accounts with Significant Variances in US$'000	As at	
	31 Dec 2007	31 Dec 2006
Property, plant and equipment	68,399	56,198
Joint venture	21,976	-
Intangible assets	25,438	15,880
Other assets	7,913	6,865
Inventories	61,513	45,235
Biological assets	57,361	44,451
Trade and other receivables	64,383	46,121
Financial liabilities-non current	789	1,523
Financial liabilities-current	34,763	44,611
Trade and other payables	60,788	33,716
Current tax liabilities	3,411	4,070
Deferred tax liabilities	1,126	8,489

Property, plant and equipment

Property, plant and equipment increased compared to year-end 2006 due to capital expenditures during the year and a revaluation surplus of US$3.5 million arising from revaluing freehold land at market value.

Joint Venture

The increase in joint venture is due to the acquisition of a 40.1% interest in FieldFresh Foods Private Limited (FieldFresh) in India.

Intangible assets

Intangible assets increased compared to year-end 2006 due to the acquisition of the S&W trademark, a premium quality processed fruit and vegetable brand, from Del Monte Foods for all markets with the exception of North and South America, Australia and New Zealand.

Other assets

Other assets increased compared to year-end 2006 due to higher advances made to landowners for long-term leases of agricultural land arising from more land rented and an upward revision in rental rates.

Inventories
Inventories increased compared to year-end 2006 on the back of higher finished goods as a result of reduced sales volume in December for the export markets. Tinplate inventories also increased due to higher imports and increased value as a result of the Peso appreciation.

Biological assets
Biological assets consist of deferred growing crops and livestock. Biological assets increased compared to year-end 2006 due to higher deferred growing crop costs as a result of an increase in land cultivation and the impact of the Peso appreciation.

Trade and other receivables
Trade and other receivables increased compared to year-end 2006 due to seasonally higher quarter sales volume as a result of a wider distribution network and new product launch in the Philippines, higher prepaid rent as a result of raised rental rates and additional land rented, among other factors.

Finance liabilities-non current
Finance liabilities-non current decreased compared to year-end 2006 due to the transfer of the current portion of unpaid financial leases to financial liabilities-current.

Finance liabilities-current
Financial liabilities-current decreased compared to year-end 2006 mainly due to repayment made to short term borrowings in the Philippines to better manage its foreign exchange exposure and curtail finance expenses.

Trade and other payables
Trade and other payables increased compared to year-end 2006 on the back of higher costs, higher purchases to meet the seasonally buoyant sales in the fourth quarter and the unfavourable impact of the 10% Peso appreciation.

Current tax liabilities
Current tax liabilities decreased compared to year-end 2006 due to the fiscal incentive of 5% tax on gross profit in lieu of the current 35% on profit before tax (PBT) enjoyed by the Philippines operations upon the award of the special economic zone status for core production by the Philippine government in late November 2007. The fiscal incentive does not apply to products sourced from contract manufacturers.

Deferred tax liabilities
Deferred tax liabilities decreased compared to year-end 2006 due to a one-time write-back of deferred tax liability amounting to US$9.8 million as a result of the tax incentives of the special economic zone status granted to the Philippine operations by the Philippine government. Deferred tax liabilities which were deferred at the old rates of 30-35% tax on PBT were then adjusted accordingly to the current rate of 5% tax on gross profit, hence the write-back of US$9.8 million.

SHARE CAPITAL

Ordinary shares issued and fully paid-up share capital	31 Dec 2007	31 Dec 2006
Number of shares	**1,081,781,194**	1,081,781,194
Share capital (US$'000)	**10,818**	10,818

CASH FLOW AND LIQUIDITY

Cash flow in US$'000	
Net debt as at 30 September 2007	(20,196)
Net cash from operating activities	36,618
Capital expenditure	(2,922)
Acquisition of trademark	(10,000)
Investment in Subsidiary	(21,269)
Additional investment in Joint Venture	(1,234)
Proceeds from disposal of fixed assets	25
Interest paid	(526)
Repayment of finance lease liabilities	(219)
Effect of exchange rate changes	492
Net debt as at 31 December 2007	(19,231)

Liquidity in US$'000	**31 Dec 2007**	**31 Dec 2006**
Gross borrowings	**34,189**	43,714
Current	**34,189**	43,714
Secured	-	-
Unsecured	**34,189**	43,714
Non-current		
Secured	-	-
Unsecured	-	-
Less: Cash and bank balances	**14,958**	51,546
Net (debt)/cash	**(19,231)**	7,832

The Group's net debt (cash and bank balances less borrowings) amounted to US$19.2 million as at 31 December 2007 as compared to a net cash position of US$7.8 million at 31 December 2006. The Group's net cash level was significantly reduced due to the acquisitions of the S&W brand worth US$10.0 million and the 40.1% interest in FieldFresh Foods Private Limited worth US$22.5 million.

CAPITAL EXPENDITURE

Capital expenditures for the fourth quarter were higher than prior year quarter mainly due to expenditures in the Philippines which included capacity expansion for the Cannery and compliance with Good Manufacturing Practices.

Capital expenditures for the full year 2007 were slightly higher than prior year for the same reasons plus leasehold improvements in new offices in the Philippines and IT-related expenditures.

In US$'000	**For the three months ended 31 Dec**			**For the year ended 31 Dec**		
	2007	**2006**	**YoY Change (%)**	**2007**	**2006**	**YoY Change (%)**
Capex	**2,922**	2,295	27.3	**6,669**	6,117	9.0
Depreciation	**2,573**	2,059	25.0	**8,836**	7,616	16.0

DIVIDENDS

The Directors have declared today a final dividend of US$0.0195, representing a 75% payout of second-half net profit of US$28.0 million. Coupled with the interim dividend of 75% of first-half net profit, this translates to a 75% payout of full year profit.

Dividends	**For the year ended 31 Dec**			
	2007		**2006**	
Name of dividend	**Final Ordinary**	**Interim Ordinary**	Final Ordinary	Interim Ordinary
Type of dividend	**Cash**	**Cash**	Cash	Cash
Dividend amount per share	**1.95 US cents per ordinary share (tax not applicable)**	**0.73 US cents per ordinary share (tax not applicable)**	0.97 US cents per ordinary share (tax not applicable)	0.49 US cents per ordinary share (tax not applicable)
Par value of shares	**US$0.01**	**US$0.01**	US$0.01	US$0.01
Tax rate	**Nil**	**Nil**	Nil	Nil
Book closure date	**14 March 2008**	**22 August 2007**	21 March 2007	18 August 2006
Payable date	**27 March 2008**	**5 September 2007**	11 April 2007	7 September 2006

***** Notice is hereby given that the Share Transfer Books and Register of Members of the Company will be closed on 14 March 2008 for the preparation of dividend warrants. Registrable share transfers received by the Company's Share Transfer Agent, Lim Associates (Pte) Ltd, 3 Church Street #08-01, Samsung Hub, Singapore 049483 by 5.00 pm on 13 March 2008 will be registered before the entitlements to the dividends are determined.

DEL MONTE PACIFIC LIMITED
UNAUDITED CONSOLIDATED PROFIT AND LOSS ACCOUNTS

Amounts in US$'000	**Group**					
	For the three months ended 31 Dec			**For the year ended 31 Dec**		
	2007 Unaudited	**2006 Audited**	**%**	**2007 Unaudited**	**2006 Audited**	**%**
Turnover	**105,923**	83,246	27.2	**289,435**	243,391	18.9
Cost of sales	**(73,445)**	(56,584)	29.8	**(214,020)**	(180,552)	18.5
Gross profit	**32,478**	26,662	21.8	**75,415**	62,839	20.0
Distribution and selling expenses	**(6,972)**	(6,944)	0.4	**(17,511)**	(17,032)	2.8
General and administration expenses	**(4,391)**	(4,657)	(5.7)	**(14,319)**	(13,123)	9.1
Other operating expenses	**(2,681)**	(2,231)	20.2	**(5,005)**	(4,856)	3.1
Results from operating activities	**18,434**	12,830	43.7	**38,580**	27,828	38.6
Finance income	**301**	912	(67.0)	**2,374**	3,795	(37.4)
Finance expense	**(1,519)**	(1,095)	38.7	**(3,237)**	(4,013)	(19.3)
Net finance expenses	**(1,218)**	(183)	n/m	**(863)**	(218)	295.9
Share of profit of joint venture, net of tax	**(604)**	-	n/m	**(604)**	-	n/m
Profit before taxation	**16,612**	12,647	31.4	**37,113**	27,610	34.4
Taxation	**6,719**	(3,487)	n/m	**1,480**	(6,573)	n/m
Profit for the year	**23,331**	9,160	154.7	**38,593**	21,037	83.5
Notes:						
Depreciation and amortization	**(2,699)**	(2,392)	12.8	**(9,278)**	(8,038)	15.4
Financial income comprise:						
Interest income	**301**	912	(67.0)	**2,374**	3,001	(20.9)
Foreign exchange gain	**-**	-	-	**-**	794	n/m
	301	912	(67.0)	**2,374**	3,795	(37.4)
Financial expense comprise:						
Interest expense	**(691)**	(1,040)	(33.6)	**(2,878)**	(4,013)	(28.3)
Foreign exchange loss	**(828)**	(55)	n/m	**(359)**	-	n/m
	(1,519)	(1,095)	38.7	**(3,237)**	(4,013)	(19.3)

Earnings per ordinary share in US cents	**Group**			
	For the three months ended 31 Dec		**For the year ended 31 Dec**	
	2007	**2006**	**2007**	**2006**
Earnings per ordinary share based on net profit attributable to shareholders:				
(i) Based on existing issued share capital	**2.16**	0.85	**3.57**	1.94
(ii) On a fully diluted basis	**2.16**	0.85	**3.57**	1.94

DEL MONTE PACIFIC LIMITED
UNAUDITED BALANCE SHEETS

Amounts in US$'000	Group		Company	
	31 Dec 2007 Unaudited	31 Dec 2006 Audited	31 Dec 2007 Unaudited	31 Dec 2006 Audited
Non-Current Assets				
Property, plant and equipment	**68,399**	56,198		-
Subsidiaries	**-**	-	**84,540**	84,490
Joint venture	**21,976**	-	**-**	-
Intangible assets	**25,438**	15,880	**-**	-
Other assets	**7,913**	6,865	**-**	-
	123,726	78,943	**84,540**	84,490
Current assets				
Inventories	**61,513**	45,235	**-**	-
Biological assets*	**57,361**	44,451	**-**	-
Trade and other receivables	**64,383**	46,121	**14,284**	11,502
Cash and cash equivalents	**14,958**	51,546	**14**	15
	198,215	187,353	**14,298**	11,517
Total Assets	**321,941**	266,296	**98,838**	96,007
Equity attributable to equity Holders of the Company				
Share Capital	**10,818**	10,818	**10,818**	10,818
Reserves	**210,246**	163,069	**70,406**	69,849
Total Equity	**221,064**	173,887	**81,224**	80,667
Non-current liabilities				
Deferred tax liabilities	**1,126**	8,489	**-**	-
Finance liabilities	**789**	1,523	**-**	-
	1,915	10,012	**-**	-
Current liabilities				
Trade and other payables	**60,788**	33,716	**9,233**	6,959
Financial liabilities	**34,763**	44,611	**8,381**	8,381
Current tax liabilities	**3,411**	4,070	**-**	-
	98,962	82,397	**17,614**	15,340
Total Liabilities	**100,877**	92,409	**17,614**	15,340
Total Equity and Liabilities	**321,941**	266,296	**98,838**	96,007

* Biological assets consist of deferred growing crops and livestock.

Net asset value per ordinary share in US cents	Group		Company	
	31 Dec 2007 Unaudited	31 Dec 2006 Audited	31 Dec 2007 Unaudited	31 Dec 2006 Audited
Net asset value per ordinary share	**20.44**	16.07	**7.51**	7.46

DEL MONTE PACIFIC LIMITED
UNAUDITED STATEMENTS OF CHANGES IN EQUITY

THE GROUP

	Attributable to equity holders of the parent						
Amounts in US$'000	**Share capital**	**Share premium**	**Translation reserves**	**Revenue reserves**	**Total**	**Minority interest**	**Total equity**
As at 1 January 2006	10,818	68,687	(62,545)	144,277	161,237	(294)	160,943
Currency translation differences recognised directly in equity	-	-	7,515	-	7,515	-	7,515
Net gains recognised directly in equity	-	-	7,515	-	7,515	-	7,515
Profit for the year	-	-	-	21,037	21,037	294	21,331
Total recognised income and expense for the year	-	-	7,515	21,037	28,552	294	28,846
Dividends	-	-	-	(15,902)	(15,902)	-	(15,902)
As at 31 December 2006	10,818	68,687	(55,030)	149,412	173,887	-	173,887

	Attributable to equity holders of the parent					
Amounts in US$'000	**Share Capital**	**Share premium**	**Translation Reserves**	**Asset Revaluation Reserve**	**Revenue reserves**	**Total**
As at 1 January 2007	10,818	68,687	(55,030)	-	149,412	173,887
Currency translation differences recognised directly in equity	-	-	23,470	-	-	23,470
Revaluation surplus, arising from the change in accounting policy - property, plant and equipment, net of tax	-	-	-	3,504	-	3,504
Net gains recognised directly in equity			23,470	3,504	-	26,974
Profit for the year	-	-		-	38,593	38,593
Total recognised income and expense for the year	-	-	23,470	3,504	38,593	65,567
Dividends	-	-	-	-	(18,390)	(18,390)
As at 31 December 2007	10,818	68,687	(31,560)	3,504	169,615	221,064

THE COMPANY

Amounts in US$'000	Share capital	Share premium	Revenue reserves	Total
As at 1 January 2006	10,818	68,826	855	80,499
Profit for the year	-	-	16,070	16,070
Dividends	-	-	(15,902)	(15,902)
As at 31 December 2006	10,818	68,826	1,023	80,667
As at 1 January 2007	10,818	68,826	1,023	80,667
Profit for the year	-	-	18,947	18,947
Dividends	-	-	(18,390)	(18,390)
As at 31 December 2007	10,818	68,826	1,580	81,224

DEL MONTE PACIFIC LIMITED
UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

Amounts in US$'000	**For the three months ended 31 Dec**		**For the year ended 31 Dec**	
	2007 Unaudited	**2006 Audited**	**2007 Unaudited**	**2006 Audited**
Operating activities				
Profit for the year	**23,331**	9,160	**38,593**	21,037
Adjustments for:				
Depreciation and amortisation	**2,699**	2,392	**9,278**	8,038
Provision for asset impairment	**139**	318	**(161)**	260
Provision for inventory obsolescence	**462**	1,376	**1,189**	2,240
Provision for doubtful debts	**139**	218	**670**	559
Gain on disposal of fixed assets	**-**	(29)	**(92)**	(92)
Share of profit of joint venture, net of tax	**604**	-	**604**	-
Income tax (benefit)/expense	**(6,719)**	3,487	**(1,480)**	6,573
Operating profit before working capital changes	**20,655**	16,922	**48,601**	38,615
Other assets	**3,824**	3,160	**193**	40
Inventories	**5,596**	9,281	**(9,804)**	2,169
Biological assets	**(2,056)**	2,352	**(4,716)**	(1,112)
Trade and other receivables	**(14,844)**	(13,920)	**(17,163)**	(15,766)
Trade and other payables	**25,280**	(5,077)	**23,717**	(3,984)
Operating cash flow	**38,455**	12,718	**40,828**	19,962
Income taxes paid	**(1,837)**	(1,168)	**(9,483)**	(4,276)
Cash flows from operating activities	**36,618**	11,550	**31,345**	15,686
Investing activities				
Interest received	**283**	914	**2,364**	3,001
Proceeds from disposal of property, plant and equipment	**25**	-	**334**	653
Purchase of property, plant and equipment	**(2,922)**	(2,295)	**(6,669)**	(6,117)
Acquisition of remaining 11% stake in Abpak Co Ltd	**-**	-	**-**	(1,274)
Acquisition of trademark	**(10,000)**	-	**(10,000)**	-
Additional investment in joint venture	**(1,234)**	-	**(1,234)**	-
Acquisition of subsidiary, net of cash	**(21,269)**	-	**(21,269)**	-
Cash flows used in investing activities	**(35,117)**	(1,381)	**(36,474)**	(3,737)
Financing activities				
Interest paid	**(809)**	(1,180)	**(3,058)**	(4,013)
Repayment of finance lease liabilities	**(219)**	(354)	**(1,057)**	(939)
(Repayment of)/proceeds from borrowings	**(19,751)**	(7,413)	**(9,525)**	1,967
Dividends paid	-	-	**(18,390)**	(15,902)
Cash flows used in financing activities	**(20,779)**	(8,947)	**(32,030)**	(18,887)
Net decrease in cash and cash equivalents	(19,278)	1,222	(37,159)	(6,938)
Cash and cash equivalents at beginning of year	33,744	51,031	51,546	60,113
Effect of exchange rate changes on cash and cash equivalents	492	(707)	571	(1,629)
Cash and cash equivalents, end of period	**14,958**	51,546	**14,958**	51,546

NOTES TO THE FINANCIAL STATEMENTS

1. FINANCIAL HIGHLIGHTS IN SINGAPORE DOLLARS

Amounts in S$'000 unless otherwise stated	For the three months ended 31 Dec		YoY Change	For the year ended 31 Dec		YoY Change
	2007	**2006**	**(%)**	**2007**	**2006**	**(%)**
Turnover	**154,648**	130,255	18.7	**437,047**	387,771	12.7
Gross profit	**47,418**	41,718	13.7	**113,877**	100,115	13.7
Gross profit margin (%)	***30.7***	*32.0*	*(1.3 ppt)*	***26.1***	*25.8*	*0.3 ppt*
EBITDA	**29,972**	23,818	25.8	**71,354**	57,142	24.9
EBITDA margin (%)	***19.4***	*18.3*	*1.1 ppt*	***16.3***	*14.7*	*1.6 ppt*
PBIT	**24,823**	19,989	24.2	**56,802**	45,601	24.6
PBIT margin (%)	***16.1***	*15.3*	*0.8 ppt*	***13.0***	*11.8*	*1.2 ppt*
Net profit before non-recurring item	**19,771**	14,333	37.9	**43,494**	33,516	29.8
Net profit margin (%)	***12.8***	*11.0*	*1.8 ppt*	***10.0***	*8.6*	*1.4 ppt*
Net profit after non-recurring item	**34,063**	14,333	137.7	**58,275**	33,516	73.9
Net profit margin (%)	***22.0***	*11.0*	*11.0 ppt*	***13.3***	*8.6*	*4.7 ppt*
Net (debt)/cash	**(28,077)**	12,255	n/m	**(29,039)**	12,478	n/m
Cash flow from operations	**53,462**	18,018	196.7	**47,331**	24,991	89.4
Capital expenditure	**4,266**	3,591	18.8	**10,070**	9,746	3.3
(in SG cents)						
EPS before non-recurring item	**1.83**	1.32	37.9	**4.02**	3.10	29.8
EPS after non recurring item	**3.15**	1.32	137.7	**5.39**	3.10	73.9
NAV per share	**29.84**	25.15	18.6	**30.86**	25.61	20.5
Operating cash flow per share	**4.93**	1.67	196.7	**4.38**	2.31	89.4
Dividend per share (SG cents)	**2.75**	1.48	85.8	**3.85**	2.25	71.1

Note:
S$/US$ conversion rate: 1.46 in 4Q07 and 1.51 in FY07 (1.56 in 4Q06 and 1.59 in FY06)
Dividend S$/US$ conversion rate: 1.41 (Indicative rate 4Q07), 1.44 (*Average rate FY07), 1.51 (Actual rate 4Q06) and 1.54 (Average rate FY06).*

n/m – not meaningful

2. AUDIT

Full year 2007 figures have neither been audited nor reviewed by the Group's auditors.

3. ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year, except for the following relevant standards to the Group's operations which became effective on 1 January 2007. The Group's adoption of the new and revised standards has no significant impact on the Group's net profit attributable to shareholders in the current and prior periods.

(a) IFRS 7 Financial Instruments Disclosures and the Amendment to IAS1 Presentation of Financial Statements: Capital Disclosures;
IFRIC 9 Reassessment of Embedded Derivatives; and
IFRIC 10 Interim Financial Reporting and Impairment.

(b) Change in accounting policy on revaluation of freehold land

Freehold land which was previously stated at cost is now stated at valuation on an open market basis by an independent valuer. The change in policy has increased total equity of the Group by US$3.5 million in revaluation surplus but has no impact to the net profit attributable to shareholders in the current period.

4. GROUP SEGMENTAL REPORTING

By business segments

For the year ended 31 Dec 2007 In US$'000	**Processed Products**	**Beverages**	**Non-processed Products**	**Consolidated**
Turnover	194,076	91,973	3,386	289,435
Profit from operations, representing segment result	28,544	9,264	772	38,580
Net foreign exchange loss	(336)	(20)	(3)	(359)
Share in profit/(loss) of joint venture	(425)	(176)	(3)	(604)
Profit before interest and tax	27,783	9,068	766	37,617
Net interest expense	196	(702)	2	(504)
Profit before taxation	27,979	8,366	768	37,113
Taxation				1,480
Net profit attributable to shareholders				38,593
Segment assets	174,649	101,900	30,434	306,983
Unallocated assets				14,958
Consolidated total assets				321,941
Segment liabilities	36,201	24,677	491	61,369
Unallocated liabilities				39,508
Consolidated total liabilities				100,877
Capital expenditure	3,865	2,782	22	6,669
Depreciation	4,921	3,797	118	8,836
Amortisation	235	207	-	442
Writeback of asset impairment	(56)	(105)	-	(161)
Non-cash expenses (net) other than depreciation, amortization and writeback of asset impairment	1,083	679	5	1,767

For the year ended 31 Dec 2006 In US$'000	**Processed Products**	**Beverages**	**Non-processed Products**	**Consolidated**
Turnover	165,770	72,545	5,076	243,391
Profit from operations, representing segment result	21,913	6,434	(519)	27,828
Net foreign exchange gain	502	298	(6)	794
Profit before interest and tax	22,415	6,732	(525)	28,622
Net interest expense	(283)	(732)	3	(1,012)
Profit before taxation	22,132	6,000	(522)	27,610
Taxation				(6,573)
Net profit attributable to shareholders				21,037
Segment assets	131,985	77,661	5,104	214,750
Unallocated assets				51,546
Consolidated total assets				266,296

Segment liabilities	12,771	19,909	1,647	34,327
Unallocated liabilities				58,082
Consolidated total liabilities				92,409
Capital expenditure	2,311	3,761	45	6,117
Depreciation	4,275	3,180	161	7,616
Amortisation	222	200	-	422
Impairment of plant, property & equipment	18	242	-	260
Non-cash expenses (net) other than depreciation, amortization and asset impairment	1,717	982	8	2,707

By geographical segments

In US$'000	**Turnover**		**Capital expenditure**		**Total assets**	
	For the year ended 31 Dec				**As at 31 Dec**	
	2007	**2006**	**2007**	**2006**	**2007**	**2006**
Asia	**212,406**	162,958	**6,669**	6,117	**321,941**	266,296
Europe/North America	**77,029**	80,433	**-**	-	**-**	-
Total	**289,435**	243,391	**6,669**	6,117	**321,941**	266,296

5. QUARTERLY TURNOVER AND PBIT BREAKDOWN

	2007	**% of Full Year 2007**	2006	% of Full Year 2006	YoY Chg (%)
Turnover	**In US$'000**		In US$'000		
1Q	**47,850**	**17**	46,721	19	2.4
2Q	**65,700**	**23**	53,915	22	21.9
3Q	**69,962**	**24**	59,509	25	17.6
4Q	**105,923**	**36**	83,246	34	27.2
Total	**289,435**	**100**	243,391	100	18.9
PBIT					
1Q	**6,513**	**17**	4,460	16	46.0
2Q	**8,435**	**22**	3,994	13	111.2
3Q	**5,667**	**15**	7,393	26	(23.3)
4Q	**17,002**	**46**	12,775	45	33.1
Total	**37,617**	**100**	28,622	100	31.4
Net profit					
1Q	**5,132**	**13**	3,418	16	50.1
2Q	**5,412**	**14**	3,661	17	47.8
3Q	**4,718**	**12**	4,798	23	(1.7)
4Q	**23,331**	**61**	9,160	44	154.7
Total	**38,593**	**100**	21,037	100	83.5

6. INTERESTED PERSON TRANSACTIONS

The aggregate value of interested person transactions conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

For the three months ended 31 Dec				
In US$'000	**Aggregate value of all interested person transactions (excluding transactions less than S$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)**		**Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S$100,000)**	
	2007	**2006**	**2007**	**2006**
Revenue				
San Miguel Corporation and its associates	**-**	-	**-**	738
Sub-total	**-**	-	**-**	738
Purchases				
San Miguel Corporation and its associates	**-**	-	**-**	1,169
NutriAsia Inc. and its associates	**-**	-	**80**	-
Sub-total	**-**	-	**80**	1,169
Aggregate value	**-**	-	**80**	1,907

For the year ended 31 Dec				
In US$'000	**Aggregate value of all interested person transactions (excluding transactions less than S$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)**		**Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S$100,000)**	
	2007	**2006**	**2007**	**2006**
Revenue				
San Miguel Corporation and its associates	**-**	-	**-**	857
Sub-total	**-**	-	**-**	857
Purchases				
San Miguel Corporation and its associates	**-**	-	**1,329**	2,800
NutriAsia Inc. and its associates	**-**	-	**180**	176
Sub-total	**-**	-	**1,509**	2,976
Aggregate value	**-**	-	**1,509**	3,833

On 1 December 2005, the San Miguel Group and the NutriAsia Group of Companies became indirect controlling shareholders of DMPL through a joint venture company, NutriAsia Pacific Ltd. ("NPL"), which acquired 84.5% stake in DMPL. On 13 April 2007, the NutriAsia Group acquired the San Miguel Group's entire 42.2% stake in NPL. Consequently, the San Miguel Group had ceased to be an interested person in DMPL upon such transaction.

7. CONTINGENT LIABILITIES

The Group is contingently liable with respect to lawsuits, tax assessments, and certain matters arising out of the normal course of business. Management believes that the resolution of these contingencies will not have a material effect on the results of operations or the financial condition of the Group. A corporate guarantee was issued by the Company in favour of a bank to secure the US$3 million loan facility granted by the bank to Del Monte Foods India Private Limited, the Company's subsidiary.

RISK MANAGEMENT

Group Assets
It is the Group's practice to assess annually with its insurance brokers the risk exposure relating to the assets of, and the possible liabilities from, its operations. Assets are insured at current replacement values. Additions during the current year are automatically included with provision for inflation-protection. At the end of 2007, all major risks were adequately covered, except where the premium costs were considered excessive in relation to the probability and extent of a loss.

Foreign Currency
In the normal course of business, the Group enters into transactions denominated in various foreign currencies. In addition, the Company and its subsidiaries maintain their respective books and accounts in their reporting currencies. As a result, the Group is subject to transaction and translation exposures resulting from currency exchange rate fluctuations.

Inflation
The Group's costs are affected by inflation, and its effects may continue to be felt in future periods. However, the Group has lessened the impact of cost increases by actively controlling its overall cost structure and introducing productivity-enhancing measures.

Cash and Interest Rate Management
The Group's cash balances are placed with reputable global and major Philippine banks and financial institutions. The Group manages its interest income by placing the cash balances with varying maturities and interest rate terms. This includes investing the Company's temporary excess liquidity in short term government securities from time to time. The Group obtains financing through bank borrowings and leasing arrangements. Short-term funding is obtained from short-term bank loan facilities. The Group's policy is to obtain the most favourable interest rate available without increasing its foreign currency exposure.

Credit Risk
The Group sells its products through major distributors and buyers in various geographical regions. Management has a credit risk policy which includes, among others, the requirement of certain securities to be posted to secure prompt observance and performance of the obligations of its distributors and other buyers from time to time. The group monitors its outstanding trade receivables on an ongoing basis. There is no significant concentration of credit risk with any distributor or buyer.

International Business
The Group's overall earnings from its trading activities with international customers are primarily affected by movements in the worldwide consumption, demand and prices of its products. However, the demand and supply risk associated with the Group's international business is minimised by the nature of its long-term supply agreements, five of which are with various Del Monte brand owners around the world. These contracts have various mechanisms with regard to pricing and volume off-take that help limit the downside risk of the Group's international business.

In some cases, the Group is protected by the existence of price floors whereby the Group is able to recover its production costs. In other instances, the Group has the right of first refusal to supply additional quantities at prices no worse than those from alternative sources.

Operations
As an integrated producer of processed fruit products for the world market, the Group's earnings are inevitably subject to certain risk factors, which include general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, raw material costs and availability, competition, market acceptance of new products, industry trends, and changes in government regulations, including, without limitation, environmental regulations.

The Group's exposure to these risks is managed through the following processes, among others:

- Development and execution of a realistic long-term strategic plan and annual operating plan
- Securing long-term land leases with staggered terms
- Increasing production and packaging capacity
- Pursuit of productivity-enhancing and efficiency-generating work practices and capital projects
- Focus on consumption-driven marketing strategies
- Continuous introduction of new products and line extensions with emphasis on innovation, quality, competitiveness and consumer appeal
- Increased penetration of high-growth distribution channels
- Building on closer working relationships with business partners
- Close monitoring of changes in legislation and government regulations affecting the Group's business

CORPORATE PROFILE

Listed on the Mainboard of the Singapore Exchange, Del Monte Pacific Limited (Bloomberg: DELM SP/ Reuters: DMPL.SI) is a group of companies that address today's consumer needs for premium quality, healthy fruit and vegetable-based products. It innovates, produces, markets and distributes its products worldwide.

In the Philippines where the Group owns the Del Monte brand, it enjoys leading market shares for canned pineapple juice and juice drinks, canned pineapple and tropical mixed fruits, tomato sauce, spaghetti sauce and tomato ketchup, and also markets products under its second-tier brand, Today's.

Del Monte Pacific also holds the exclusive rights to produce and distribute food and beverage products under the Del Monte brand in the Indian sub-continent. The Group owns a manufacturing facility near Bangalore that produces and sells processed mango and guava products.

The Group also owns 40.1% of FieldFresh Foods Private Limited in India (www.fieldfresh.in). FieldFresh grows, packs, markets and distributes fresh fruits and vegetables globally. Del Monte Pacific's partners in FieldFresh are the well-respected Bharti and Rothschild groups.

The Group owns 100% of Abpak Company Ltd which holds 100% of Great Lakes (www.greatlakesjuice.com). Great Lakes is a premium fruit juice producer in China which sells juices under the Great Lakes, Ming Lang, Huanyan, Rougemont and Welch's brands. Great Lakes also produces apple juice concentrates, apple puree, slices and dices for sale worldwide, and markets other fruit-based concentrates such as strawberry, peach and apricot.

Del Monte Pacific recently acquired the S&W brand (www.swfinefoods.com) for all markets except the Americas, Australia and New Zealand. The S&W brand originated in the USA in 1896 as a producer and marketer of premium quality processed fruit and vegetable.

With its 20,000-hectare contiguous pineapple plantation in the Philippines, 700,000-ton processing capacity and a port beside the Cannery, Del Monte Pacific operates the world's largest fully-integrated pineapple operation. It is proud of its long heritage of more than 80 years of pineapple growing and processing. It has long-term supply agreements with Del Monte trademark owners and licensees around the world.

Del Monte Pacific and its subsidiaries are not affiliates of Del Monte Corporation and its parent, Del Monte Foods Company, or Fresh Del Monte Produce, Inc and its subsidiaries, or Kikkoman Corporation and its subsidiaries, including Del Monte Asia Pte Ltd or Del Monte Foods International Limited and its subsidiaries.

Del Monte Pacific is 80%-owned by NutriAsia Pacific Ltd (NPL). NPL is owned by the NutriAsia Group of Companies which is in turn majority-owned by the Campos family of the Philippines. The NutriAsia Group is the market leader in the liquid condiments, specialty sauces and cooking oil market in the Philippines. Its flagship brand, UFC, has an 85% market share in the local ketchup and hot chili sauce categories.

Further information on the Company is available at www.delmontepacific.com
To subscribe to our email alerts, please send a request to jluy@delmontepacific.com