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Antonio E.S. Ungson

+65 6324 6822

Company Telephone Number


Day

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FORM TYPE

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Month

Day

Annual Meeting

Secondary License Type, If Applicable

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Dept. Requiring this Doc.

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Amended Articles Number/Section

### Total Amount of Borrowings

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Total No. of Stockholders

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Domestic

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Foreign

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2) (b) THEREUNDER

1. For the quarterly period ended October 31, 2020
2. Commission identification number. N/A
3. BIR Tax Identification No. N/A
4. Exact name of issuer as specified in its charter Del Monte Pacific Limited
5. British Virgin Islands  
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code:  (SEC Use Only)
7. c/o Philippine Resident Agent,  
Craigmuir Chambers, PO Box 71 Road Town,  
Tortola, British Virgin Islands Postal Code
8. +65 6324 6822  
Issuer's telephone number, including area code
9. N/A  
Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
Common Shares	1,943,960,024
Preference Shares	30,000,000

11. Are any or all of the securities listed on a Stock Exchange?

Yes [ / ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Singapore Exchange Securities Trading Limited - Ordinary Shares  
Philippine Stock Exchange - Ordinary and Preference Shares

12. Indicate by check mark whether the registrant:

- (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ / ]    No [   ]

- (b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ / ]    No [   ]

## **PART I--FINANCIAL INFORMATION**

### **Item 1. Financial Statements.**

Please refer to the Financial Statements (FS) section of this report, FS to FS47

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Please refer to the Management's Discussion and Analysis of Financial Condition and Results of Operations section of this report.

## **PART II--OTHER INFORMATION**

Not Applicable

## **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer **Del Monte Pacific Limited**



Signature and Title Parag Sachdeva  
Chief Financial Officer and Duly Authorized Officer

Date December 10, 2020

**Del Monte Pacific Limited and its Subsidiaries**

Unaudited Interim Condensed Consolidated  
Financial Statements  
As of 31 October 2020  
and for the Periods Ended 31 October 2020 and 2019  
(With Comparative Audited Consolidated Statement of  
Financial Position as at 30 April 2020)

## Unaudited Interim Consolidated Statements of Financial Position

(With Comparative Audited Figures as at 30 April 2020)

	Note	As at 31 October 2020 US\$'000 (Unaudited)	As at 30 April 2020 US\$'000 (Audited)
<b>Noncurrent assets</b>			
Property, plant and equipment – net	6	521,010	507,497
Right-of-use assets	24	153,145	166,085
Investments in joint ventures	8	21,948	22,855
Intangible assets and goodwill	7	698,022	701,347
Deferred tax assets – net		145,965	144,974
Biological assets	10	2,411	2,118
Pension assets		5,756	6,675
Other noncurrent assets	9	24,806	34,937
		<b>1,573,063</b>	<b>1,586,488</b>
<b>Current assets</b>			
Biological assets	10	55,052	61,160
Inventories	11	718,408	482,463
Trade and other receivables	12, 18	259,786	323,065
Prepaid expenses and other current assets	13	40,460	67,712
Cash and cash equivalents	14, 18	32,825	33,465
		<b>1,106,531</b>	<b>967,865</b>
<b>Total assets</b>		<b>2,679,594</b>	<b>2,554,353</b>
<b>Equity</b>			
Share capital	22	49,449	49,449
Share premium		478,339	478,339
Retained earnings		38,235	60,763
Reserves		(65,152)	(77,474)
Equity attributable to owners of the Company		<b>500,871</b>	<b>511,077</b>
Non-controlling interests		54,809	54,820
<b>Total equity</b>		<b>555,680</b>	<b>565,897</b>
<b>Noncurrent liabilities</b>			
Loans and borrowings	15, 18	870,740	97,737
Lease liabilities	24	120,617	127,696
Employee benefits		76,767	82,398
Environmental remediation liabilities		9,545	9,587
Deferred tax liabilities – net		11,121	12,447
Other noncurrent liabilities	16	23,019	23,380
		<b>1,111,809</b>	<b>353,245</b>
<b>Current liabilities</b>			
Loans and borrowings	15, 18	626,853	1,298,292
Lease liabilities	24	24,769	30,829
Employee benefits		29,256	22,947
Trade and other current liabilities	17, 18	325,581	276,893
Current tax liabilities		5,646	6,250
		<b>1,012,105</b>	<b>1,635,211</b>
<b>Total liabilities</b>		<b>2,123,914</b>	<b>1,988,456</b>
<b>Total equity and liabilities</b>		<b>2,679,594</b>	<b>2,554,353</b>

## Unaudited Interim Consolidated Statements of Income

		<b>Six months ended</b>	
		<b>31 October</b>	
	<b>Note</b>	<b>2020</b>	<b>2019</b>
		<b>US\$'000</b>	<b>US\$'000</b>
Revenue		<b>1,036,511</b>	934,605
Cost of sales		<b>(782,660)</b>	(709,322)
<b>Gross profit</b>		<b>253,851</b>	225,283
Distribution and selling expenses		<b>(95,089)</b>	(100,807)
General and administrative expenses	21	<b>(71,048)</b>	(63,952)
Other income (expense) – net		<b>664</b>	(69,817)
<b>Results from operating activities</b>		<b>88,378</b>	(9,293)
Finance income		<b>3,556</b>	3,845
Finance expense		<b>(55,988)</b>	(52,385)
Net finance expense		<b>(52,432)</b>	(48,540)
Share in net loss of joint ventures	4	<b>(907)</b>	(1,215)
<b>Profit (loss) before taxation</b>		<b>35,039</b>	(59,048)
Tax expense – current		<b>(18,021)</b>	(46,966)
Tax benefit – deferred		<b>6,267</b>	22,260
		<b>(11,754)</b>	(24,706)
<b>Profit (loss) for the period</b>		<b>23,285</b>	(83,754)
<b>Profit (loss) attributable to:</b>			
Non-controlling interest		<b>4,682</b>	(8,139)
Owners of the Company		<b>18,603</b>	(75,615)
<b>Earnings / (loss) per share</b>			
Basic loss per share (U.S. cents)	23	<b>0.45</b>	(4.40)
Diluted loss per share (U.S. cents)	23	<b>0.45</b>	(4.40)

**Unaudited Interim Consolidated Statements of Comprehensive Income**

	<b>Six months ended</b>	
	<b>31 October</b>	
	<b>2020</b>	<b>2019</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Profit (loss) for the period</b>	<b>23,285</b>	<b>(83,754)</b>
<b>Other comprehensive income (loss)</b>		
<b>Items that will not be reclassified subsequently to profit or loss</b>		
Share in remeasurement of retirement plans	<b>7,346</b>	<b>(26,301)</b>
Tax impact on share in remeasurement of retirement plans	<b>(1,794)</b>	<b>5,454</b>
	<b>5,552</b>	<b>(20,847)</b>
<b>Items that may be reclassified subsequently to profit or loss</b>		
Share in currency translation differences	<b>6,300</b>	<b>3,953</b>
Share in effective portion of changes in fair value of cash flow hedges of a subsidiary	<b>2,523</b>	<b>(1,050)</b>
Tax impact on share in cash flow hedges	<b>(618)</b>	<b>257</b>
	<b>8,205</b>	<b>3,160</b>
<b>Other comprehensive income (loss) for the period, net of tax</b>	<b>13,757</b>	<b>(17,687)</b>
<b>Total comprehensive income (loss) for the period</b>	<b>37,042</b>	<b>(101,441)</b>
<b>Total comprehensive income (loss) attributable to:</b>		
Owners of the Company	<b>30,925</b>	<b>(91,016)</b>
Non-controlling interests	<b>6,117</b>	<b>(10,425)</b>
	<b>37,042</b>	<b>(101,441)</b>

*The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.*



**Unaudited Interim Consolidated Statements of Changes in Equity**  
**Six months ended 31 October 2020 and 2019**

	<----- Attributable to owners of the Company ----->											
	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasurement of retirement plans	Hedging reserve	Share option reserve	Reserve for own shares	Retained earnings	Total	Non-controlling interests	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
	(Note 22)	(Note 22)										
<b>Fiscal Year 2021</b>												
At 1 May 2020	49,449	478,339	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	60,763	511,077	54,820	565,897
Effect of adoption of IFRS 16	—	—	—	—	—	—	—	—	(1,019)	(1,019)	—	(1,019)
At 1 May 2020, as restated	49,449	478,339	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	59,744	510,058	54,820	564,878
<b>Total comprehensive loss for the period</b>												
Profit (loss) for the period (Note 23)	—	—	—	—	—	—	—	—	18,603	18,603	4,682	23,285
<b>Other comprehensive income</b>												
Currency translation differences	—	—	5,342	—	—	—	—	—	—	5,342	958	6,300
Remeasurement of retirement plans	—	—	—	—	5,198	—	—	—	—	5,198	354	5,552
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	1,782	—	—	—	1,782	123	1,905
<b>Total other comprehensive income (loss)</b>	—	—	5,342	—	5,198	1,782	—	—	—	12,322	1,435	13,757
<b>Total comprehensive income (loss) for the period</b>	—	—	5,342	—	5,198	1,782	—	—	18,603	30,925	6,117	37,042
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Transaction costs relating to sale of shares of subsidiary	—	—	—	—	—	—	—	—	(182)	(182)	—	(182)
Payment of dividends	—	—	—	—	—	—	—	—	(39,930)	(39,930)	(6,128)	(46,058)
<b>Total contributions by and distributions to owners</b>	—	—	—	—	—	—	—	—	(40,112)	(40,112)	(6,128)	(46,240)
<b>At 31 October 2020</b>	49,449	478,339	(82,655)	13,731	2,325	(20)	1,753	(286)	38,235	500,871	54,809	555,680

*The accompanying notes form an integral part of these unaudited condensed consolidated interim financial statements.*

**Unaudited Interim Consolidated Statements of Changes in Equity**  
**Six months ended 31 October 2020 and 2019**

	<----- Attributable to owners of the Company ----->											
	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasurement of retirement plans	Hedging reserve	Share option reserve	Reserve for own shares	Retained earnings	Total	Non-controlling interests	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
	(Note 22)	(Note 22)										
<b>Fiscal Year 2020</b>												
At 1 May 2019	49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	60,763	522,724	43,106	565,830
Effect of adoption of IFRS 16	—	—	—	—	—	—	—	—	(713)	(713)	—	(713)
At 1 May 2019, as restated	49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	60,050	522,011	43,106	565,117
<b>Total comprehensive loss for the period</b>												
Profit (loss) for the period (Note 23)	—	—	—	—	—	—	—	—	(75,615)	(75,615)	(8,139)	(83,754)
<b>Other comprehensive income</b>												
Currency translation differences	—	—	3,950	—	—	—	—	—	—	3,950	3	3,953
Remeasurement of retirement plans	—	—	—	—	(18,642)	—	—	—	—	(18,642)	(2,205)	(20,847)
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	(709)	—	—	—	(709)	(84)	(793)
<b>Total other comprehensive income (loss)</b>	—	—	3,950	—	(18,642)	(709)	—	—	—	(15,401)	(2,286)	(17,687)
<b>Total comprehensive income (loss) for the period</b>	—	—	3,950	—	(18,642)	(709)	—	—	(75,615)	(91,016)	(10,425)	(101,441)
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Payment of dividends	—	—	—	—	—	—	—	—	(19,987)	(19,987)	—	(19,987)
<b>Total contributions by and distributions to owners</b>	—	—	—	—	—	—	—	—	(19,987)	(19,987)	—	(19,987)
<b>At 31 October 2019</b>	49,449	478,339	(89,425)	10,885	(994)	(3,161)	1,753	(286)	(35,552)	411,008	32,681	443,689

*The accompanying notes form an integral part of these unaudited condensed consolidated interim financial statements.*

## Unaudited Interim Consolidated Statements of Cash Flows

		<b>Six months ended</b>	
		<b>31 October</b>	
	<b>Note</b>	<b>2020</b>	<b>2019</b>
		<b>US\$'000</b>	<b>US\$'000</b>
<b>Cash flows from operating activities</b>			
Profit (loss) for the period		<b>23,285</b>	(83,754)
Adjustments for:			
Depreciation of property, plant and equipment	20	<b>59,120</b>	66,107
Amortisation of right-of-use assets		<b>19,011</b>	9,383
Amortisation of intangible assets	7, 20	<b>3,325</b>	3,325
Reversal of impairment loss on property, plant and equipment	6	<b>(31)</b>	40,777
Gain (loss) on disposal of property, plant and equipment		<b>(2,777)</b>	1,436
Share in net loss of joint ventures	4	<b>907</b>	1,215
Net loss on derivative settlement		<b>11</b>	633
Finance income*		<b>(3,556)</b>	(3,845)
Finance expense*		<b>55,988</b>	52,385
Tax expense – current		<b>18,021</b>	46,966
Tax expense – deferred		<b>(6,267)</b>	(22,260)
		<b>167,037</b>	112,368
Changes in:			
Other noncurrent assets		<b>8,760</b>	(9,349)
Inventories		<b>(231,847)</b>	(270,653)
Biological assets		<b>8,493</b>	(318)
Trade and other receivables		<b>(52,388)</b>	(47,685)
Prepaid and other current assets		<b>2,057</b>	(3,076)
Trade and other payables		<b>36,633</b>	123,422
Employee benefits		<b>12,146</b>	2,042
<b>Operating cash flows</b>		<b>(49,109)</b>	(93,249)
Taxes paid		<b>(15,534)</b>	(43,379)
<b>Net cash flows used in operating activities</b>		<b>(64,643)</b>	(136,628)
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment	4	<b>(63,637)</b>	(55,379)
Proceeds from disposal of property, plant and equipment		<b>2,429</b>	540
Interest received		<b>207</b>	311
Collection of receivables from prior year sale of shares of subsidiary and settlement of transaction costs		<b>105,751</b>	–
<b>Net cash flows provided by (used in) investing activities</b>		<b>44,750</b>	(54,528)

(continued on next page)

\*Includes foreign exchange gains and losses

*The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.*

**Unaudited Interim Consolidated Statements of Cash Flows (Continued)**

		<b>Six months ended</b>	
		<b>31 October</b>	
	<b>Note</b>	<b>2020</b>	<b>2019</b>
		<b>US\$'000</b>	<b>US\$'000</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		<b>3,020,934</b>	506,980
Repayment of borrowings		<b>(2,892,848)</b>	(222,166)
Interest paid		<b>(24,779)</b>	(47,998)
Payments of lease liability		<b>(18,643)</b>	(14,373)
Dividends paid		<b>(46,058)</b>	(19,987)
Payment of debt related costs		<b>(18,787)</b>	—
<b>Net cash flows provided by (used in) financing activities</b>		<b>19,819</b>	202,456
<b>Net increase (decrease) in cash and cash equivalents</b>		<b>(74)</b>	11,300
Cash and cash equivalents at beginning of period		<b>33,465</b>	21,636
Effect of exchange rate changes on balances held in foreign currency		<b>(566)</b>	2,285
<b>Cash and cash equivalents at end of period</b>	14	<b>32,825</b>	35,221

## **Selected Notes to the Unaudited Interim Condensed Consolidated Financial Statements**

### **1. Domicile and activities**

Del Monte Pacific Limited (the “Company”) was incorporated as an international business company in the British Virgin Islands on 27 May 1999 under the International Business Companies Act (Cap. 291) of the British Virgin Islands. It was automatically re-registered as a company on 1 January 2007 when the International Business Companies Act was repealed and replaced by the Business Companies Act 2004 of the British Virgin Islands.

The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is that of investment holding. Its subsidiaries are principally engaged in growing, processing, and selling packaged fruits, vegetable and tomato, fresh pineapples, sauces, condiments, pasta, broth and juices, mainly under the brand names of “Del Monte”, “S&W”, “Today’s”, “Contadina”, “College Inn” and other brands. The Company’s subsidiaries also produce and distribute private label food products.

The immediate holding company is NutriAsia Pacific Limited (“NAPL”) whose indirect shareholders are NutriAsia Inc. (“NAI”) and Well Grounded Limited (“WGL”), which at 31 October 2020 and 30 April 2020, held 57.8% and 42.2% interests in NAPL, respectively, through their intermediary company, NutriAsia Holdings Limited. NAPL, NAI and WGL were incorporated in the British Virgin Islands. The ultimate holding company is HSBC International Trustee Limited.

On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited (“SGX-ST”). The Ordinary Shares of the Company were also listed on the Philippine Stock Exchange Inc. (“PSE”) on 10 June 2013. The first tranche of the Company’s Preference Shares was listed on 7 April 2017 and the second tranche on 15 December 2017.

On 6 August 2010, the Company established DM Pacific Limited-ROHQ (“ROHQ”), the regional operating headquarters of the Company in the Philippines. The ROHQ is registered with and licensed by the Securities and Exchange Commission (“SEC”) to engage in general administration and planning, business planning and coordination, sourcing and procurement of raw materials and components, corporate financial advisory, marketing control and sales promotion, training and personnel management, logistics services, research and product development, technical support and maintenance, data processing and communication, and business development. The ROHQ commenced its operations in October 2015.

The financial statements of the Group as at and for the year ended 31 October 2020 comprise the Company and its subsidiaries (together referred to as the “Group”, and individually as “Group entities”), and the Group’s interests in joint ventures.

## **2. Basis of preparation**

### **2.1 Statement of compliance**

The accompanying unaudited interim condensed consolidated financial statements as at 31 October 2020 and for the six months ended 31 October 2020 and 2019 have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*. The unaudited interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the 2020 annual audited consolidated financial statements, comprising the consolidated statements of financial position as at 30 April 2020 and 2019 and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended 30 April 2020, 2019, and 2018.

### **2.2 Basis of measurement**

The accompanying financial statements have been prepared on the historical cost basis except as otherwise described in the notes below.

### **2.3 Functional and presentation currency**

These financial statements are presented in United States (US\$) dollars, which is the Company’s functional currency. All financial information presented in US dollars has been rounded to the nearest thousand, unless otherwise stated.

### **2.4 Use of estimates and judgements**

The preparation of the financial statements in conformity with International Financial Reporting Standards (IFRS) requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

### 3. Significant accounting policies

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's 2020 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2020, which did not have any significant impact on the Group's financial position or performance, unless otherwise indicated:

- *Amendments to References to Conceptual Framework in IFRS Standards* sets out amendments to IFRS Standards, their accompanying documents and IFRS practice statements to reflect the issuance of the revised Conceptual Framework for Financial Reporting in 2018 (2018 Conceptual Framework). The 2018 Conceptual Framework includes:
  - a new chapter on measurement;
  - guidance on reporting financial performance;
  - improved definitions of an asset and a liability, and guidance supporting these definitions; and
  - clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting.

Some Standards, their accompanying documents and IFRS practice statements contain references to, or quotations from, the International Accounting Standards Committee ("IASC")'s Framework for the Preparation and Presentation of Financial Statements adopted by the International Accounting Standards Board ("IASB") in 2001 or the Conceptual Framework for Financial Reporting issued in 2010. The amendments update some of those references and quotations so that they refer to the 2018 Conceptual Framework, and makes other amendments to clarify which version of the Conceptual Framework is referred to in particular documents.

- *Amendments to IFRS 3, Definition of a Business*

The amendments to IFRS 3 clarifies the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

These amendments will apply on future business combinations of the Group.

- *Amendments to IAS 1, Presentation of Financial Statements, and IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*

The amendments refines the definition of material in IAS 1 and align the definitions used across IFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after 1 May 2020, with earlier application permitted. The Group is currently assessing the impact of adopting this standard.

- Amendments to IFRS 7, Financial Instruments: Disclosures and IFRS 9, Financial Instruments, Interest Rate Benchmark Reform.

The amendments to IFRS 9 provide a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and or amount of benchmark-based cash flows of the hedged item or the hedging instrument

- Amendments to IFRS 16, COVID-19-related Rent Concessions

The amendments provides relief to lessees from applying the IFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
- There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

The amendments are effective for annual reporting periods beginning on or after 1 June 2020. Early adoption is permitted.

The Group is currently assessing the impact of adopting this standard.



#### **4. Operating segments**

The Group has two types of operating segments: geographical and product. In identifying these operating segments, management generally considers geographical as its primary operating segment.

##### **Geographical segments**

###### *Americas*

Reported under the Americas segment are sales and profit on sales in North and South America, and Canada. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales across various channels include retail markets, as well as to the United States military, certain export markets, the food service industry and other food processors.

###### *Asia Pacific*

Reported under Asia Pacific are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; Today's; S&W products in Asia both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded fresh and packaged goods.

###### *Europe*

Included in Europe segment are sales of unbranded products in Europe.

##### **Product segments**

###### *Packaged fruit and vegetable*

The packaged fruit and vegetable segment includes sales and profit of processed fruit and vegetable products under the Del Monte and S&W brands, as well as buyer's labels, that are packaged in different formats such as can, plastic cup, pouch and aseptic bag. Key products under this segment are canned beans, peaches and corn sold in the United States and canned pineapple and tropical mixed fruit in Asia Pacific.

###### *Beverage*

Beverage includes sales and profit of 100% pineapple juice in can, juice drinks in various flavours in can, tetra and PET packaging, and pineapple juice concentrate.

###### *Culinary*

Culinary includes sales and profit of packaged tomato-based products such as ketchup, tomato sauce, pasta sauce, recipe sauce, pizza sauce, pasta, broth and condiments under four brands namely Del Monte, S&W, College Inn and Contadina.

*Fresh fruit and others*

Fresh fruit and others include sales and profit of S&W branded fresh pineapples in Asia Pacific and buyer's label or non-branded fresh pineapples in Asia, and sales and profit of cattle in the Philippines. The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals. This would also include non-branded sales to South America.

The Group allocated certain overhead and corporate costs to the various product segments based on sales for each segment relative to the entire Group.

**Information about reportable segments**

	<b>Americas</b>		<b>Asia Pacific</b>		<b>Europe</b>		<b>Total</b>	
	<b>Six months ended</b>		<b>Six months ended</b>		<b>Six months ended</b>		<b>Six months ended</b>	
	<b>31 October</b>		<b>31 October</b>		<b>31 October</b>		<b>31 October</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2020</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Revenue</b>								
Packaged fruit and vegetable	577,525	525,677	60,079	58,041	8,630	9,491	646,234	593,209
Beverage	8,501	7,602	78,914	61,450	2,080	4,677	89,495	73,729
Culinary	136,170	105,777	79,009	67,042	87	—	215,266	172,819
Fresh fruit and others	1,161	537	84,355	94,311	—	—	85,516	94,848
<b>Total</b>	<b>723,357</b>	<b>639,593</b>	<b>302,357</b>	<b>280,844</b>	<b>10,797</b>	<b>14,168</b>	<b>1,036,511</b>	<b>934,605</b>
<b>Gross profit</b>								
Packaged fruit and vegetable	125,587	115,840	18,027	15,862	1,735	53	145,349	131,755
Beverage	566	939	25,827	16,436	278	(632)	26,671	16,743
Culinary	27,041	20,737	33,532	25,138	41	—	60,614	45,875
Fresh fruit and others	(1,215)	(751)	22,432	31,661	—	—	21,217	30,910
<b>Total</b>	<b>151,979</b>	<b>136,765</b>	<b>99,818</b>	<b>89,097</b>	<b>2,054</b>	<b>(579)</b>	<b>253,851</b>	<b>225,283</b>
<b>Share in net loss of joint ventures</b>								
Packaged fruit and vegetable	—	—	(206)	(538)	—	—	(206)	(538)
Beverage	—	—	(51)	(69)	—	—	(51)	(69)
Culinary	—	—	(500)	(545)	—	—	(500)	(545)
Fresh fruit and others	—	—	(150)	(63)	—	—	(150)	(63)
<b>Total</b>	<b>—</b>	<b>—</b>	<b>(907)</b>	<b>(1,215)</b>	<b>—</b>	<b>—</b>	<b>(907)</b>	<b>(1,215)</b>
<b>Profit (loss) before taxation</b>								
Packaged fruit and vegetable	(4,228)	(15,540)	10,483	8,670	983	(710)	7,238	(7,580)
Beverage	(1,253)	(1,612)	15,200	6,348	112	(1,060)	14,059	3,676
Culinary	(5,754)	(3,549)	22,631	14,336	27	—	16,904	10,787
Fresh fruit and others	(2,935)	(74,354)	(227)	8,423	—	—	(3,162)	(65,931)
<b>Total</b>	<b>(14,170)</b>	<b>(95,055)</b>	<b>48,087</b>	<b>37,777</b>	<b>1,122</b>	<b>(1,770)</b>	<b>35,039</b>	<b>(59,048)</b>
<b>Other information</b>								
Capital expenditure	8,142	5,165	55,495	50,214	—	—	63,637	55,379

### ***Major customer***

Revenues from a major customer of the Americas segment for the three months ended 31 October 2020 and 2019 amounted to US\$236.9 million and US\$219.7 million, respectively representing 32.7% and 34.3% of the total Americas segment's net revenue, respectively.

## **5. Seasonality of operations**

The Group's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. For Americas, products are sold heavily during the Thanksgiving and Christmas seasons. As such, the Group's sales are usually highest during the five months from August to December.

The Group operates several production facilities in the U.S., Mexico, and Philippines. Fruit plants are located in California and Washington in the United States and Philippines. Most of its vegetable plants are located in the U.S. Midwest while its tomato plant is located in California.

The US Consumer Food Business has a seasonal production cycle that generally runs between the months of June and October. This seasonal production primarily relates to the majority of processed fruit, vegetable and tomato products, while some of its processed fruit and tomato products and its *College Inn* broth products are produced throughout the year. Additionally, the Consumer Food Business has contracts to co-pack certain processed fruit and vegetable products for other companies.

The declaration of COVID-19 by the World Health Organization (WHO) as a pandemic and implementation of quarantine measures in most countries brought growth in sales, especially in Americas, as consumers chose healthy, shelf-stable products in response to the pandemic.

## 6. Property, plant and equipment

	<----- At cost ----->				At appraised value	
	Buildings, land improvements and leasehold improvements	Machineries and equipment	Construction-in-progress	Bearer Plants	Freehold land	Total
Group	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Cost/Valuation</b>						
At 1 May 2020	207,889	561,392	29,151	361,982	63,294	1,223,708
Additions	100	2,519	11,398	51,367	—	65,384
Disposals	(349)	(1,336)	—	—	(870)	(2,555)
Write off - closed fields	—	—	—	(33,377)	—	(33,377)
Reclassifications from CIP	1,533	7,585	(9,118)	—	—	—
Currency realignment	2,356	9,235	500	14,726	642	27,459
At 31 October 2020	211,529	579,395	31,931	394,698	63,066	1,280,619
At 1 May 2019	218,313	596,123	32,483	311,937	61,541	1,220,397
Additions	896	4,154	27,340	98,128	—	130,518
Disposals	(18,114)	(72,253)	—	—	(3,571)	(93,938)
Write off - closed fields	—	—	—	(58,290)	—	(58,290)
Revaluation	—	—	—	—	4,066	4,066
Reclassifications from CIP	4,757	26,491	(31,248)	—	—	—
Reclassifications from assets held for sale	350	22	—	—	870	1,242
Currency realignment	1,687	6,855	576	10,207	388	19,713
At 30 April 2020	207,889	561,392	29,151	361,982	63,294	1,223,708
<b>Accumulated depreciation and impairment losses</b>						
At 1 May 2020	94,801	371,508	—	241,366	8,536	716,211
Charge for the year	4,625	21,595	—	33,568	—	59,788
Reversal of impairment loss	(3)	(28)	—	—	—	(31)
Write off - closed fields	—	—	—	(33,377)	—	(33,377)
Disposals	(33)	(944)	—	—	—	(977)
Currency realignment	1,195	6,949	—	9,851	—	17,995
At 31 October 2020	100,585	399,080	—	251,408	8,536	759,609
At 1 May 2019	77,408	343,540	—	213,119	4,297	638,364
Charge for the year	10,091	48,218	—	78,365	—	136,674
Impairment loss	15,672	20,835	—	—	4,239	40,746
Write off - closed fields	—	—	—	(58,290)	—	(58,290)
Disposals	(9,200)	(46,402)	—	—	—	(55,602)
Currency realignment	830	5,317	—	8,172	—	14,319
At 30 April 2020	94,801	371,508	—	241,366	8,536	716,211
<b>Carrying amounts</b>						
At 31 October 2020	110,944	180,315	31,931	143,290	54,530	521,010
At 30 April 2020	113,088	189,884	29,151	120,616	54,758	507,497

The Group has amounts in accrued liabilities relating to property, plant and equipment acquisitions of US\$0.8 million as of 31 October 2020 (30 April 2020: US\$1.2 million). Down payments made by the Group for the acquisition of property, plant and equipment amounted to US\$0.5 million as of 31 October 2020 (30 April 2020: to US\$1.5 million).

## 7. Intangible assets and goodwill

	<b>Goodwill</b>	<b>Indefinite life</b>	<b>Amortisable</b>	<b>Customer</b>	<b>Total</b>
	<b>US\$'000</b>	<b>trademarks</b>	<b>trademarks</b>	<b>relationship</b>	<b>US\$'000</b>
<b>Cost</b>		<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	
At 1 May 2020/ 31 October 2020	203,432	408,043	24,180	107,000	742,655
At 1 May 2019/ 30 April 2020	203,432	408,043	24,180	107,000	742,655
<b>Accumulated amortisation</b>					
At 1 May 2020	—	—	8,219	33,089	41,308
Amortisation	—	—	650	2,675	3,325
At 31 October 2020	—	—	8,869	35,764	44,633
At 1 May 2019	—	—	6,919	27,739	34,658
Amortisation	—	—	1,300	5,350	6,650
At 30 April 2020	—	—	8,219	33,089	41,308
<b>Carrying amounts</b>					
At 31 October 2020	<b>203,432</b>	<b>408,043</b>	<b>15,311</b>	<b>71,236</b>	<b>698,022</b>
At 30 April 2020	203,432	408,043	15,961	73,911	701,347

### *Goodwill*

Goodwill arising from the acquisition of Consumer Food Business was allocated to DMFI and its subsidiaries, which is considered as one cash generating unit (“CGU”).

### *Indefinite life trademarks*

Management has assessed the following trademarks as having indefinite useful lives as the Group has exclusive access to the use of these trademarks. These trademarks are expected to be used indefinitely by the Group as they relate to continuing businesses that have a proven track record with stable cash flows.

#### **America trademarks**

The indefinite life trademarks of US\$394 million arising from the acquisition of Consumer Food Business relate to those of DMFI for the use of the “Del Monte” trademarks in the United States and South America market, and the “College Inn” trademark in the United States, Australia, Canada and Mexico.

#### **The Philippines trademarks**

On 1 May 2020, a subsidiary, Dewey Sdn. Bhd., assigned to another subsidiary, Philippine Packing Management Service Corporation, various trademark which includes the “Del Monte” and “Today’s” trademarks for use in connection with processed foods in the Philippines (“The Philippines trademarks”). The trademarks has a carrying value of US\$1.8 million.

### **Indian sub-continent trademark**

In November 1996, a subsidiary, Del Monte Pacific Resources Limited (DMPRL), entered into an agreement with an affiliated company to acquire the exclusive right to use the “Del Monte” trademarks in the Indian sub-continent territories and Myanmar in connection with the production, manufacture, sale and distribution of food products and the right to grant sub-licenses to others (“Indian sub-continent trademark”). In 2007, the Company acquired shares in FieldFresh Foods Private Limited (FFPL) and caused the licensing of trademarks to FFPL to market its products under the “Del Monte” brand in India. The trademark has a carrying value of US\$4.1 million.

### **Asia S&W trademark**

In November 2007, a subsidiary, S&W, entered into an agreement with Del Monte Corporation to acquire the “S&W” trademark in certain countries in Asia (excluding Australia and New Zealand and including Middle East), Western Europe and Eastern Europe for a total consideration of US\$10.0 million. The trademark has a carrying value of US\$8.2 million.

### **Impairment test**

Management performs an annual impairment testing for all indefinite life trademarks. There are no indicators that indefinite life trademarks are impaired as at the reporting date.

### ***Amortisable trademarks and customer relationships***

	Net Carrying amount		Remaining amortisation period (years)	
	31 October 2020 US\$'000	30 April 2020 US\$'000	31 October 2020	30 April 2020
Asia S&W Trademark	—	—	—	—
America S&W trademark	663	762	3.3	3.8
America Contadina trademark	14,648	15,199	13.3	13.8
	<u>15,311</u>	<u>15,961</u>		

### **Asia S&W trademark**

The amortisable trademark pertains to “Label Development” trademark. The trademark was fully amortized on 31 July 2019.

### **America trademarks**

The amortisable trademarks relate to the exclusive right to use of the “S&W” trademark in the United States, Canada, Mexico and certain countries in Central and South America and “Contadina” trademark in the United States, Canada, Mexico South Africa and certain countries in Asia Pacific, Central America, Europe, Middle East and South America market.

### **Customer relationships**

Customer relationships relate to the network of customers where DMFI has established relationships with the customers, particularly in the United States market through contracts.

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Net carrying amount	<b>71,236</b>	73,911
Remaining amortisation period	<b>13.3</b>	13.8

Management has included the amortisable trademarks and customer relationships in the CGU annual impairment assessment and has likewise concluded no impairment exists at the reporting date.

#### *Source of estimation uncertainty*

The Group estimates the useful lives of its amortisable trademarks and customer relationships based on the period over which the assets are expected to be available for use. The estimated useful lives of the trademarks and customer relationships are reviewed periodically and are updated if expectations differ from previous estimates due to legal or other limits on the use of the assets. A reduction in the estimated useful lives of amortisable trademarks and customer relationships would increase recorded amortisation expense and decrease noncurrent assets.

## **8. Investments in joint ventures**

<b>Name of joint venture</b>	<b>Principal activities</b>	<b>Place of Incorporation and Business</b>	<b>Effective Equity Held by the Group</b>	
			<b>As at 31 Oct 2020 %</b>	<b>As at 30 Apr 2020 %</b>
FieldFresh Foods Private Limited (FFPL)	Production and sale of fresh and processed fruits and vegetable food products	India	<b>47.56</b>	47.56
Nice Fruit Hong Kong Limited (NFHKL)	Production and sale of frozen fruits and vegetable food products	Hong Kong	<b>35.00</b>	35.00

The summarised financial information of a material joint venture, FFPL and NFHKL, not adjusted for the percentage ownership held by the Group, is as follows:

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>Assets</b>		
Current assets	<b>23,002</b>	23,891
Noncurrent assets	<b>12,234</b>	12,528
Total assets	<b>35,236</b>	36,419
<b>Liabilities</b>		
Current liabilities	<b>(14,337)</b>	(13,908)
Noncurrent liabilities	<b>(20,157)</b>	(19,978)
Total liabilities	<b>(34,494)</b>	(33,886)
<b>Net assets</b>	<b>742</b>	2,533

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>Results</b>		
Revenue	<u>39,652</u>	74,178
Profit/loss from continuing operations	<u>(1,813)</u>	(4,243)
Other comprehensive income	–	–
<b>Total comprehensive income (loss)</b>	<u><u>(1,813)</u></u>	<u><u>(4,243)</u></u>

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>Carrying amount of interest in FFPL at beginning of the period</b>	<b>22,855</b>	23,446
Capital injection during the period/year	–	1,530
Group's share of:		
- Loss from continuing operations	<u>(907)</u>	(2,121)
- other comprehensive income	–	–
total comprehensive income	<u>(907)</u>	(2,121)
<b>Carrying amount of interest at end of the period/year</b>	<u><u>21,948</u></u>	<u><u>22,855</u></u>

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>Carrying amount of interest in NFHKL at beginning of the period</b>	–	766
Group's share of:		
- loss from continuing operations	<u>–</u>	(766)
- other comprehensive income	–	–
total comprehensive income	<u>–</u>	(766)
<b>Carrying amount of interest at end of the period/year</b>	<u><u>–</u></u>	<u><u>–</u></u>

Share in losses exceeding the carrying amount of investment are not recognised. Unrecognised accumulated share in losses amounted to US\$0.8 million as at 31 October 2020 (30 April 2020: US\$0.2 million)

The summarised interest in joint ventures of the Group is as follows:

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>Group's interest in joint ventures</b>		
FFPL	<u>21,948</u>	22,855
NFHKL	–	–
<b>Carrying amount of investment in joint ventures</b>	<u><u>21,948</u></u>	<u><u>22,855</u></u>



### *Source of Estimation Uncertainty*

When the joint venture has suffered recurring operating losses, a test is made to assess whether the investment in joint venture has suffered any impairment by determining the recoverable amount. This determination requires significant judgement and estimation. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the joint venture, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

Since its acquisition, the Indian sub-continent trademark (Note 7) and the investment in FFPL were allocated to the Indian sub-continent cash-generating unit (“Indian sub-continent CGU”). The recoverable amount of Indian sub-continent CGU was estimated using the discounted cash flows based on five-year cash flow projections.

## **9. Other noncurrent assets**

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Advance rentals and deposits	<b>6,956</b>	15,538
Excess insurance	<b>5,144</b>	5,144
Land expansion (development costs of acquired leased areas)	<b>5,130</b>	3,863
Advances to growers	<b>3,796</b>	6,081
Advances to suppliers	<b>1,108</b>	1,730
Note receivables	<b>1,047</b>	1,141
Others	<b>1,625</b>	1,440
	<b>24,806</b>	34,937

Advances to growers and advance rentals and deposits consists a) noninterest-bearing cash and other advances to growers and landowners which are collected against delivery of fruits or minimum guaranteed profits of the growers or against payment of rentals to landowners, and b) security deposits made to Nutri-Asia, Inc. in connection with the Group's intention to avail of the additional production capacity under the toll manufacturing agreement. The security deposit will be returned when tolling agreement for the additional capacity is finalised or in the event that the additional capacity does not materialize.

Excess insurance relates mainly to reimbursements from insurers to cover certain workers' compensation claims liabilities.

Advances to suppliers represents advance payments made on capital projects.

Land expansion comprises development costs of newly acquired leased areas including costs such as creation of access roads, construction of bridges and clearing costs. These costs are amortised on a straight-line basis over the lease periods of 10 years or lease term, whichever is shorter.

Notes receivables relates to the sale of certain assets of Plymouth and is due on 2 July 2023.

## 10. Biological assets

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>Livestock</b>		
At beginning of the period/year	2,118	1,682
Purchases of livestock	521	1,142
Sales of livestock	(318)	(755)
Currency realignment	90	49
At end of the period/year	<u>2,411</u>	<u>2,118</u>
	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>Agricultural produce</b>		
At beginning of the period/year	25,966	26,421
Additions	8,560	9,915
Harvested	(14,748)	(11,068)
Currency realignment	1,093	698
At end of the period/year	<u>20,871</u>	<u>25,966</u>
Fair value gain on produce prior to harvest	<u>34,181</u>	<u>35,194</u>
At end of the period/year	<u>55,052</u>	<u>61,160</u>
	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Current	55,052	61,160
Noncurrent	2,411	2,118
<b>Totals</b>	<u>57,463</u>	<u>63,278</u>

## 11. Inventories

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Finished goods		
- at cost	312,917	287,838
- at net realisable value	16,890	19,909
Semi-finished goods		
- at cost	272,394	62,431
- at net realisable value	10,346	11,883
Raw materials and packaging supplies		
- at cost	105,861	98,264
- at net realisable value	—	2,138
	<u>718,408</u>	<u>482,463</u>

Inventories are stated after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the period/year are as follows:

	Note	31 October 2020 US\$'000	30 April 2020 US\$'000
At beginning of the period/year		14,868	10,527
Allowance for the period/year	20	1,295	9,649
Write-off against allowance		(2,824)	(8,152)
Currency realignment		271	2,844
At end of the period/year		<u>13,610</u>	<u>14,868</u>

The allowance for inventory obsolescence recognised during the period is included in “Cost of sales”.

#### ***Source of estimation uncertainty***

The Group recognises allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to income statement and are written off. In addition to an allowance for specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Group believes such estimates represent a fair charge of the level of inventory obsolescence in a given year. The Group reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory.

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories expected to be realised. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at the reporting date.

The Group reviews on a continuous basis the product movement, changes in customer demands and introductions of new products to identify inventories which are to be written down to the net realisable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records. An increase in write-down of inventories would increase the recorded cost of sales and operating expenses and decrease current assets.

## 12. Trade and other receivables

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Trade receivables	225,715	175,794
Non trade receivables	43,027	156,790
Allowance for doubtful accounts – trade	(4,500)	(4,975)
Allowance for doubtful accounts – nontrade	(4,456)	(4,544)
Trade and other receivables	<u>259,786</u>	<u>323,065</u>

The aging of trade and non-trade receivables at the reporting date is:

	<b>Gross</b>		<b>Impairment losses</b>	
	<b>Trade</b>	<b>Non trade</b>	<b>Trade</b>	<b>Non trade</b>
<b>At 31 October 2020</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Not past due	126,851	27,020	–	–
Past due 0 - 60 days	46,348	2,814	–	–
Past due 61 - 90 days	5,660	634	–	–
Past due 91 - 120 days	6,590	580	–	–
More than 120 days	40,266	11,979	(4,500)	(4,456)
	<u>225,715</u>	<u>43,027</u>	<u>(4,500)</u>	<u>(4,456)</u>

	<b>Gross</b>		<b>Impairment losses</b>	
	<b>Trade</b>	<b>Non trade</b>	<b>Trade</b>	<b>Non trade</b>
<b>At 30 April 2020</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Not past due	126,137	138,412	–	–
Past due 0 - 60 days	31,097	4,420	–	–
Past due 61 - 90 days	2,994	492	–	–
Past due 91 - 120 days	1,764	576	–	–
More than 120 days	13,802	12,890	(4,975)	(4,544)
	<u>175,794</u>	<u>156,790</u>	<u>(4,975)</u>	<u>(4,544)</u>

The recorded allowance for expected credit loss falls within the Group's historical experience in the collection of trade and other receivables. Therefore, management believes that there is no significant additional credit risk beyond what has been recorded.

Nontrade receivables includes of the current portion of the notes receivable from sale of Sager Creek assets amounting to nil and US\$5.4 million as at 31 October 2020 and 30 April 2020, respectively (see Note 9).

### *Source of estimation uncertainty*

The Group maintains an allowance for impairment of accounts receivables at a level considered adequate to provide for potential uncollectible receivables based on the applicable ECL methodology. The level of this allowance is evaluated by the Group on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with debtors, their payment behaviour and known market factors. The Group reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a continuous basis. Additionally, allowance is also determined,

through a provision matrix based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The amount and timing of recorded expenses for any period would differ if the Group made different judgement or utilised different estimates. An increase in the Group's allowance for impairment would increase the Group's recorded operating expenses and decrease current assets.

### 13. Prepaid expenses and other current assets

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Prepaid expenses	<b>28,317</b>	29,586
Downpayment to contractors and suppliers	<b>10,606</b>	4,136
Derivative asset	<b>1,287</b>	57
Prepaid consultancy fees	—	31,324
Others	<b>250</b>	2,609
	<b>40,460</b>	67,712

Prepaid expenses consist of advance payments for insurance, advertising, rent and taxes, among others.

Prepaid consultancy fees consist of transaction costs directly attributable to the issuance of senior secured notes in 15 May 2020. These were subsequently reclassified to debt issuance costs under "Loans and borrowings" upon recognition of the loan.

Down payment to suppliers pertain to advance payments for the purchase of materials and supplies that will be used for operations.

### 14. Cash and cash equivalents

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Cash on hand	<b>81</b>	61
Cash in banks	<b>29,777</b>	33,087
Cash equivalents	<b>2,967</b>	317
Cash and cash equivalents	<b>32,825</b>	33,465

Certain cash in bank accounts earn interest at floating rates based on daily bank deposit rates ranging from 0.01% to 0.50% for the quarter (30 April 2020: 0.01% to 0.50% per annum). Cash equivalents are short-term placements which are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest rate of 1.00% to 2.00% (30 April 2020: 0.69% to 4.44%) per annum.

## 15. Loans and borrowings

	31 October 2020 US\$'000	30 April 2020 US\$'000
<b>Current liabilities</b>		
Unsecured bank loans	313,124	473,152
Secured bank loans	313,729	825,140
	<b>626,853</b>	<b>1,298,292</b>
<b>Non-current liabilities</b>		
Unsecured bank loans	239,858	75,000
Secured bank loans	630,882	22,737
	<b>870,740</b>	<b>97,737</b>
	<b>1,497,593</b>	<b>1,396,029</b>

### *Terms and debt repayment schedule*

Terms and conditions of outstanding loans and borrowings are as follows:

Group	Currency	Nominal interest rate % p. a.	Year of maturity	31 October 2020		30 April 2020	
				Face value US\$'000	Carrying amount US\$'000	Face value US\$'000	Carrying amount US\$'000
Secured bank loans	PHP	4.50%	2020	—	—	59,472	59,472
Secured bank loans	PHP	4.125%	2025	30,994	30,994	—	—
Unsecured bank loans	PHP	3.75% -4.125%	2020	123,977	123,977	150,266	150,266
Unsecured 3Y bonds	PHP	3.4840%	2023	120,518	120,518	—	—
Unsecured 5Y bonds	PHP	3.7563%	2025	13,346	13,346	—	—
Unsecured bank loans	USD	1.50% -4.50%	2020-2024	295,141	295,141	397,886	397,886
Secured bank loans	USD	4.96%	2023	100,000	98,392	—	—
Secured bridging loan	USD	4.50%	2020	—	—	500	500
Secured bridging loan	USD	4.50%	2020	—	—	74,500	74,471
Secured bridging loan	USD	3.06%	2023	75,000	75,000	—	—
Secured senior notes	USD	11.875%	2025	500,000	461,008	—	—
Secured bank loan under ABL Credit Agreement	USD	Swingline B- 5% ABL Base B- 5% Higher of Libor or 1% +2.75% or total of 3.75%	2020-2023	285,031	279,217	25,072	25,072
Secured First lien term loan	USD	Higher of Libor or 1% + 3.25% or total of 4.86%	2021*	—	—	665,625	665,625
Secured Second lien term Loan	USD	Higher of Libor or 1% + 7.25% or total of 7.82%	2021*	—	—	22,737	22,737
				<b>1,544,007</b>	<b>1,497,593</b>	<b>1,396,058</b>	<b>1,396,029</b>

\*On 15 May 2020, the Term Loan Credit Agreements have been fully paid and settled.

The secured bridging loans of US\$0.5 million as at 30 April 2020 represent the remaining balance for the bridging loan that was obtained by the Company to finance the acquisition of Sager Creek and its related costs. In 2017, the Company signed a two-year extension of the

US\$350.0 million Banco de Oro Unibank, Inc (BDO) loans from 10 February 2017 to 2019. In 2019, the Company settled an additional US\$0.5 million and extended the maturity date from February 2019 to August 2020. In 2020, the Company settled another US\$53.0 million bringing the balance to US\$0.5 million. This loan was fully paid and refinanced via a new facility with BDO dated October 2020.

In 2015, the Company obtained loans from BDO amounting to US\$130.0 million to refinance its existing bridge loans with the same bank and other bridge loans with other lenders and for general corporate requirements. The loans are secured by DMPI suretyship. The Company settled US\$53.5 million in 2019 and another US\$2.0 million in 2020, bringing the balance to US\$74.5 million. This loan was fully paid and refinanced via a new facility with BDO dated October 2020.

In October 2020, the company obtained a long-term loan from BDO amounting to US\$75.0 million maturing on 3 August 2023 to refinance the bridging loans which already matured on 3 August 2020.

On 15 May 2020, the Company obtained long-term loan from BPI amounting to US\$100.0 million maturing in 15 May 2023, to finance the Company's subscription of equity shares in DMPL Foods Limited, the proceeds of which were used by DMFI to partially pay its borrowings. The loans are secured by first ranking security interest over DMPI shares.

On 15 May 2020, DMFI issued US\$500.0 million of 11.875% Senior Secured Notes (the "Notes"). The Notes will mature on 15 May 2025 and are redeemable at the option of DMFI. Proceeds of US\$477.5 million from the issuance of the Notes were used to pay-off the balance of the First Lien Term Loan.

On 15 May 2020, DMFHL entered into an agreement to refinance the ABL Credit Agreement with JP Morgan Chase as the administrative agent, and other lenders and agents parties thereto, to provide for senior secured financing of up to US\$450.0 million, subject to availability under the borrowing base, with a term of three years until 15 May 2023. As at 30 October 2020, there were US\$285.0 million loans outstanding under the agreement.

On October 2020, DMPI issued Php 6.5 billion of 3-year and 5-year bonds with interest rates of 3.484% and 3.7563%, respectively, to refinance existing loans.

### **Unsecured Bank Loans**

Certain unsecured bank loan agreements contain various affirmative and negative covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover and maximum annual capital expenditure restrictions. These covenants include requirements for delivery of periodic financial information and restrictions and limitations on indebtedness, investments, acquisitions, guarantees, liens, asset sales, disposals, mergers, changes in business, dividends and other transfers.

The Group is compliant with its loan covenants as at 31 October 2020 and 30 April 2020.

## Long Term Borrowings

Long-term Borrowings	Original Principal (In '000)	Outstanding Balance (In '000)	Interest Rate % p.a.	Year of Maturity	Payment Terms (e.g., annually, quarterly, etc.)	Interest paid 1 May 2020 to 31 Oct 2020 (In '000)
Senior Secured Notes	USD 500,000	USD 500,000	11.875%	2025	Semi-annual interest payments starting 15 November 2020 and principal on maturity date.	nil
Bonds Payable	PHP 6,478,460	PHP 6,478,000	3Y 3.4840% 5Y 3.7563%	2023/ 2025	Quarterly interest payments and principal on maturity date	nil
BDO Long-term Loan	USD 75,000	USD 75,000	3.06%	2023	Quarterly interest payment and principal on maturity date.	nil
DBP Long-term Loan	USD 75,000	USD 75,000	1.73%	2024	Quarterly interest payment and principal on maturity date.	USD 854
DBP Long-term Loan	USD 57,241	USD 57,241	1.50%	2021	Quarterly interest payment and principal on maturity date.	USD 680
BOC Long-term Loan	USD 54,000	USD 8,000	4.50%	2020	Quarterly interest payment and principal on maturity date	USD 297
BPI Long-term Loan	USD 100,000	USD 100,000	4.96%	2023	Semi-annual interest payments starting 15 November 2020 and principal on maturity date.	nil
BDO Long-term Loan	PHP 1,500,000	PHP 1,500,000	4.125%	2025	Quarterly interest payment and principal on maturity date	nil

The balance of unamortised debt issuance cost follows:

	Six months ended 31 October 2020 US\$'000	Year ended 30 April 2020 US\$'000
Beginning of period/year	30	13,767
Additions	51,738	—
Amortisation	(5,354)	(13,737)
End of period/year	<u>46,414</u>	<u>30</u>



## 16. Other noncurrent liabilities

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Workers' compensation	18,548	19,018
Derivative liabilities	2,619	2,600
Accrued vendors liabilities	612	623
Other payables	1,240	1,139
	<b>23,019</b>	<b>23,380</b>

Workers' compensation are liabilities for wage replacement and medical benefits to employees injured in the course of employment in exchange for mandatory relinquishment of the employee's right to sue his or her employer for the tort of negligence.

## 17. Trade and other current liabilities

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Trade payables	186,587	132,597
Accrued operating expenses:		
Accrued interest	31,768	9,045
Freight and warehousing	20,026	7,633
Advertising	15,915	10,603
Trade promotions	12,726	12,657
Taxes and insurance	8,859	20,425
Professional fees	6,460	7,364
Salaries, bonuses and other employee benefits	2,098	3,373
Utilities	2,527	5,861
Plant closure costs	1,309	3,125
Tinplate and consigned stocks	66	3,501
Refinancing costs	—	31,324
Miscellaneous	8,653	6,894
Overdrafts	18,905	6,280
Accrued payroll expenses	4,256	3,806
Withheld from employees (taxes and social security cost)	1,632	1,333
Derivative liabilities	1,391	8,846
Advances from customers	595	687
Deferred revenue	742	407
VAT payables	18	23
Other payables	1,048	1,109
	<b>325,581</b>	<b>276,893</b>

Deferred revenue pertains to contract liabilities relating to advances from customers which are generally expected to be recognised as revenue within periods of less than one year. Accordingly, opening contract liabilities are recognised within each reporting period.

Refinancing cost pertains to unpaid transaction costs directly attributable to the issuance of senior secured notes in 15 May 2020.

Accrued miscellaneous include interest, utilities, customer deposits, freight and warehousing and customs and other importation incidental costs.

## 18. Accounting classification and fair values

### *Fair values versus carrying amounts*

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

		<b>Financial assets at amortised cost</b>	<b>Derivatives</b>	<b>Other financial liabilities</b>	<b>Total carrying amount</b>	<b>Fair value</b>
	<b>Note</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>31 October 2020</b>						
Cash and cash equivalents	14	32,825	—	—	32,825	32,825
Trade and other receivables	12	259,786	—	—	259,786	259,786
Notes receivables	9	1,047	—	—	1,047	1,047
Refundable deposit**	9	2,056	—	—	2,056	2,056
Derivative assets	13	—	1,287	—	1,287	1,287
		<u>295,714</u>	<u>1,287</u>	<u>—</u>	<u>297,001</u>	<u>297,001</u>
Loans and borrowings	15	—	—	1,497,593	1,497,593	1,402,310
Trade and other current liabilities*	17	—	—	321,203	321,203	321,203
Lease liabilities	24	—	—	145,386	145,386	161,813
Derivative liabilities	16, 17	—	4,010	—	4,010	4,010
		<u>—</u>	<u>4,010</u>	<u>1,964,182</u>	<u>1,968,192</u>	<u>1,889,336</u>

\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost) and VAT payables

\*\* included under advance rentals and deposits

		<b>Financial assets at amortised cost</b>	<b>Derivatives</b>	<b>Other financial liabilities</b>	<b>Total carrying amount</b>	<b>Fair value</b>
	<b>Note</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>30 April 2020</b>						
Cash and cash equivalents	14	33,465	—	—	33,465	33,465
Trade and other receivables	12	320,217	—	—	320,217	320,217
Notes receivables	9	3,989	—	—	3,989	3,989
Refundable deposit**	9	8,104	—	—	8,104	8,104
Derivative assets	13	—	57	—	57	57
		<u>365,775</u>	<u>57</u>	<u>—</u>	<u>365,832</u>	<u>365,832</u>
Loans and borrowings	15	—	—	1,396,029	1,396,029	1,327,623
Trade and other current liabilities*	17	—	—	265,597	265,597	265,597
Lease liabilities	24	—	—	158,525	158,525	176,609
Derivative liabilities	16, 17	—	11,446	—	11,446	11,446
		<u>—</u>	<u>11,446</u>	<u>1,820,151</u>	<u>1,831,597</u>	<u>1,781,275</u>

\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost) and VAT payables

\*\* included under advance rentals and deposits

## 19. Determination of fair values

### *Fair value hierarchy*

The table below analyses recurring non-financial assets carried at fair value. The different levels are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

		<b>31 October 2020</b>			
	<b>Note</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Totals</b>
<b>Financial assets</b>					
Derivative assets	13	—	1,287	—	1,287
Notes receivable	9	—	—	1,047	1,047
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested under inventories		—	—	4,561	4,561
Fair value of growing produce	10	—	—	55,052	55,052
Freehold land		—	—	54,530	54,530
<b>Financial liabilities</b>					
Derivative liabilities	16, 17	—	1,445	2,565	4,010
Lease liabilities		—		145,386	145,386
Loans and borrowings	15	—	1,001,277	401,033	1,402,310

  

		<b>30 April 2020</b>			
	<b>Note</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Totals</b>
<b>Financial assets</b>					
Derivative assets	13	—	57	—	57
Notes receivable	9	—	—	1,141	1,141
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested under inventories		—	—	3,657	3,657
Fair value of growing produce	10	—	—	61,160	61,160
Freehold land		—	—	54,758	54,758
<b>Financial liabilities</b>					
Derivative liabilities	16, 17	—	8,881	2,565	11,446
Lease liabilities		—	—	176,609	176,609
Loans and borrowings	15	—	931,256	396,367	1,327,623

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

#### **Financial instruments measured at fair value**

<b>Type</b>	<b>Valuation technique</b>
Interest rate swaps	Market comparison technique: The fair values are calculated using a discounted cash flow analysis based on terms of the swap contracts and the observable interest rate curve. Fair values reflect the risk of the instrument and include adjustments to take into account the credit risk of the Group and counterparty when appropriate.
Commodities contracts	Market comparison technique: The commodities are traded over-the-counter and are valued based on the Chicago Board of Trade quoted prices for similar instruments in active markets or corroborated by observable market data available from the Energy Information Administration. The values of these contracts are based on the daily settlement prices published by the exchanges on which the contracts are traded.
Derivative liabilities	The estimated fair value of the additional RCPS and call option as at 31 October 2020, is based on the CRR binomial tree model of valuing

	derivatives. The value of these derivatives is driven primarily by DMPI's forecasted net income which is not based on observable market data.
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### Financial instruments not measured at fair value

Type	Valuation technique
Financial liabilities and note receivable	The fair value of the secured senior notes, first lien term loans, second lien term loans, note receivable and refundable deposits are calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date (Level 2).
Other financial assets and liabilities	The notional amounts of financial assets and liabilities with maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) are, because of the short period to maturity, assumed to approximate their fair values.

### Other non-financial assets

Assets	Valuation technique	Significant unobservable inputs
Freehold land	<p>The fair value of freehold land is determined by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued.</p> <p>The valuation method used is sales comparison approach. This is a comparative approach that consider the sales of similar or substitute properties and related market data and establish a value estimate by involving comparison (Level 3).</p>	<p>The unobservable inputs used to determine market value are the net selling prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighbourhood, utility, terrain, and the time element involved.</p> <p>The market value per square meter ranges from US\$75.4 to US\$79.3. The market value per acre ranges from US\$4,252 to US\$94,556.</p>
Livestock (cattle for slaughter and cut meat)	Sales Comparison Approach: the valuation model is based on selling price of livestock of similar age, weight, breed and genetic make-up (Level 3).	The unobservable inputs are age, average weight and breed.
Harvested crops – sold as fresh fruit	The fair values of harvested crops are based on the most reliable estimate of selling prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the fresh fruit reduced by costs to sell (Level 3).	The unobservable input is the estimated pineapple selling price per ton specific for fresh products.
Harvested crops – used in processed products	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the processed product reduced by costs to sell (concentrates, pineapple beverages, sliced pineapples, etc.) and adjusted for margin associated to further processing (Level 3).	The unobservable input is the estimated pineapple selling price and gross margin per ton specific for processed products.
Unharvested crops – fruits growing on the bearer	The growing produce are measured at fair value from the time of maturity of the bearer plant until harvest. Management used future selling prices and gross margin of	The unobservable inputs are estimated pineapple selling price and gross margin per ton for fresh and processed products, estimated

Assets	Valuation technique	Significant unobservable inputs
plants	finished goods, adjusted to remove the margin associated to further processing, less future growing costs applied to the estimated volume of harvest as the basis of fair value.	volume of harvest and future growing costs.

## 20. Profit for the period

The following items have been included in arriving at profit for the period:

	Note	Six months ended 31 October	
		2020 US\$'000	2019 US\$'000
Provision (Reversal) for inventory obsolescence		1,295	4,454
Provision (Reversal) of allowance for doubtful receivables (trade)		113	71
Amortisation of intangible assets	7	3,325	3,325
Amortisation of right-of-use assets	24	17,499	7,360
Depreciation of property, plant and equipment		59,120	66,107

## 21. General and administrative expenses

This account consists of the following:

	Six months ended 31 October	
	2020 US\$'000	2019 US\$'000
Personnel costs	38,548	29,389
Professional and contracted services	12,260	10,830
Computer cost	9,037	8,904
Facilities expense	4,489	8,457
Employee-related expenses	970	1,521
Postage and telephone	576	1,545
R&D projects	379	236
Utilities	303	334
Machinery and equipment maintenance	261	750
Materials and supplies	240	356
Travelling and business meals	227	1,321
Auto operating and maintenance costs	93	166
Miscellaneous overhead	3,665	143
	<b>71,048</b>	<b>63,952</b>

Miscellaneous overhead consists of donation, corporate initiatives, and other expenses.

## 22. Share capital

	31 October 2020		30 April 2020	
	No. of shares (‘000)	US\$’000	No. of shares (‘000)	US\$’000
<b>Authorised:</b>				
Ordinary shares of US\$0.01 each	3,000,000	30,000	3,000,000	30,000
Preference shares of US\$1.00 each	600,000	600,000	600,000	600,000
	<b>3,600,000</b>	<b>630,000</b>	<b>3,600,000</b>	<b>630,000</b>
<b>Issued and fully paid:</b>				
Ordinary shares of US\$0.01 each	1,944,936	19,449	1,944,936	19,449
Preference shares of US\$1.00 each	30,000	30,000	30,000	30,000
	<b>1,974,936</b>	<b>49,449</b>	<b>1,974,936</b>	<b>49,449</b>

The holders of ordinary shares are entitled to receive dividends after dividend of preference shares are paid, as declared from time to time, and are entitled to one vote per share at meetings of the Company. The preference shares are cumulative, non-voting, redeemable at the option of the issuer, non-participating and non-convertible. The preference share has a par value of US\$1.0 per share and were issued at US\$10.0 per share. Ordinary shares rank equally with regard to the Company’s residual assets after preference shares are paid.

In April 2014, the Company increased its authorised share capital from US\$20.0 million, divided into 2,000,000,000 ordinary shares at US\$0.01 per share, to US\$630.0 million, divided into 3,000,000,000 ordinary shares at US\$0.01 per share and 600,000,000 preference shares at US\$1.00 per share. The preference shares may be issued in one or more series, each such class of shares will have rights and restrictions as the Board of Directors (BOD) may designate. The terms and conditions of the authorised preference share are finalised upon each issuance.

On 30 October 2014, the Company had additional ordinary shares listed and traded on the SGX-ST and the PSE pursuant to a public offering conducted in the Philippines. The Company offered and sold by way of primary offer 5,500,000 ordinary shares at an offer price of 17.00 Philippine pesos (Php) per share.

In March 2015, additional 641,935,335 ordinary shares were listed on the SGX-ST and the PSE, which were offered and sold to eligible shareholders by way of a stock rights offering at an exercise price of S\$0.325 or Php10.60 for each share in Singapore and the Philippines, respectively.

In April 2017, the Company completed the offering and listing of 20,000,000 Series A-1 Preference Shares which were sold at an offer price of US\$10.0 per share (US\$1.0 par value per share) in the Philippines, generating US\$200 million in proceeds. The said shares were listed on the PSE.

In 20 September 2017, the Company transferred 745,918 of its treasury shares to ordinary shares in connection to the release of share awards granted to its Directors pursuant to the Del Monte Pacific RSP.

In December 2017, the Company completed the offering and listing of 10,000,000 Series A-2 Preference Shares in the Philippines generating approximately US\$100 million in proceeds (or a combined US\$300 million if including the US\$200 million that was raised in April 2017). The Company used the net proceeds to substantially refinance the US\$350 million bridging loan due in February 2019.

On 24 July 2020, the Company declared a special dividend of US\$0.0154 per share to ordinary shareholders on record as at 12 August 2020. The special dividend was paid on 19 August 2020.

In October 2020, the Company paid dividends to the holders of the Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference and Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.325 per series A-2 Preference Shares for the six-month period from April 2020 to October 2020. The cash dividends were paid on 8 October 2019.

The Group does not declare dividends based on first quarter, third quarter or nine months results. Undeclared preference dividends as of 31 October 2020 amounted to US\$1.3 million.

### ***Capital management***

The Board's policy is to maintain a sound capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group's capital comprises its share capital, retained earnings and total reserves as presented in the statements of financial position. The Board monitors the return on capital, which the Group defines as profit or loss for the year divided by total shareholders' equity. The Board also monitors the level of dividends paid to ordinary shareholders.

The bank loans of the Group contain various covenants with respect to capital maintenance and ability to incur additional indebtedness. The Board ensures that loan covenants are considered as part of its capital management through constant monitoring of covenant results through interim and full year results.

There were no changes in the Group's approach to capital management during the fiscal year.

## **23. Earnings (loss) per share**

Basic and diluted earnings per share are calculated by dividing the net profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	<b>Six months ended 31 October</b>	
	<b>2020</b>	<b>2019</b>
<b>Basic profit/loss per share is based on:</b>		
Profit (loss) attributable to owners of the Company (US\$'000)	<b>18,603</b>	(75,615)
Cumulative preference share dividends (US\$'000)	<b>9,875</b>	9,875
	<b>8,728</b>	(85,490)
<b>Basic weighted average number of ordinary shares ('000):</b>		
Outstanding ordinary shares at 1 May	<b>1,943,960</b>	1,943,960
Effect of shares awards granted	—	—
Weighted average number of ordinary shares at end of period (basic)	<b>1,943,960</b>	1,943,960
<b>Basic loss per share (in U.S. cents)</b>	<b>0.45</b>	(4.40)



For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of ordinary shares in issue is adjusted to take into account the dilutive effect arising from Del Monte Pacific RSP, with the potential ordinary shares weighted for the period outstanding.

	<b>Six months ended 31 October</b>	
	<b>2020</b>	<b>2019</b>
<b>Diluted profit per share is based on:</b>		
Profit (loss) attributable to owners of the Company (US\$'000)	<b>18,603</b>	(75,615)
Cumulative preference share dividends (US\$'000)	<b>9,875</b>	9,875
	<b>8,728</b>	(85,490)
<b>Diluted weighted average number of shares ('000):</b>		
Weighted average number of ordinary shares (basic)	<b>1,943,960</b>	1,943,960
Potential ordinary shares issuable under share awards	—	—
Weighted average number of ordinary issued (diluted)	<b>1,943,960</b>	1,943,960
<b>Diluted loss per share (in U.S. cents)</b>	<b>0.45</b>	(4.40)

## 24. Leases

### *Group as a lessee*

Set out below are the carrying amount of right-of-use assets recognised and the movements during the period:

	<b>Buildings, land improvements and leasehold improvements US\$'000</b>	<b>Land US\$'000</b>	<b>Machineries and equipment US\$'000</b>	<b>Total US\$'000</b>
<b>Cost/Valuation</b>				
At 1 May 2020	<b>116,023</b>	<b>51,277</b>	<b>38,450</b>	<b>205,750</b>
Additions	<b>219</b>	<b>4,420</b>	—	<b>4,639</b>
Disposals	—	—	—	—
Currency realignment	<b>1,010</b>	<b>2,170</b>	—	<b>3,180</b>
At 31 October 2020	<b>117,252</b>	<b>57,867</b>	<b>38,450</b>	<b>213,569</b>
At 1 May 2019	—	—	—	—
Effect of adoption of IFRS 16	117,070	46,746	45,354	209,170
Additions	24	2,998	273	3,295
Disposals	(1,829)	—	(7,177)	(9,006)
Currency realignment	758	1,533	—	2,291
At 30 April 2020	<b>116,023</b>	<b>51,277</b>	<b>38,450</b>	<b>205,750</b>

	<b>Buildings, land improvements and leasehold improvements US\$'000</b>	<b>Land US\$'000</b>	<b>Machineries and equipment US\$'000</b>	<b>Total US\$'000</b>
<b>Accumulated amortization</b>				
At 1 May 2020	20,752	6,932	11,981	39,665
Amortisation	10,363	3,326	6,559	20,248
Disposals	—	—	—	—
Currency realignment	141	370	—	511
At 31 October 2020	<u>31,256</u>	<u>10,628</u>	<u>18,540</u>	<u>60,424</u>
At 1 May 2019	—	—	—	—
Amortisation	21,543	6,828	14,161	42,532
Disposals	(831)	—	(2,180)	(3,011)
Currency realignment	40	104	—	144
At 30 April 2020	<u>20,752</u>	<u>6,932</u>	<u>11,981</u>	<u>39,665</u>
<b>Carrying amounts</b>				
At 31 October 2020	<u>85,996</u>	<u>47,239</u>	<u>19,910</u>	<u>153,145</u>
At 30 April 2020	<u>95,271</u>	<u>44,345</u>	<u>26,469</u>	<u>166,085</u>

The following are the amounts recognised in income statement for six months ended 31 October:

	<b>US\$'000</b>
Amortisation expense of right-of-use assets	17,499
Interest expense on lease liabilities	2,417
Expenses relating to short-term leases	7,883
Variable lease payments	267
<b>Total amount recognised in statement of income</b>	<u>28,066</u>

Amortisation expense is net of amount capitalised to inventory.

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	<b>31 October 2020 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>At the beginning of period/year</b>	158,525	192,283
Additions	1,687	2,469
Accretion of interest	3,189	10,001
Payments of principal	(18,643)	(34,427)
Payments of interest	(1,603)	(7,531)
Terminations	—	(5,836)
Currency realignment	2,231	1,566
<b>At the end of period/year</b>	<u>145,386</u>	<u>158,525</u>
Current	24,769	30,829
Non-current	120,617	127,696

## 25. Commitments and contingencies

### *Purchase commitments*

The Group has entered into non-cancellable agreements with growers, co-packers, packaging suppliers and other service providers with commitments generally ranging from one year to ten years, to purchase certain quantities of raw products, including fruit, vegetables, tomatoes and packaging services. At the reporting date, the Group have commitments for future minimum payments under non-cancellable agreements at approximately US\$894.7 million.

## 26. Related parties

### *Related party transactions*

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Other than disclosed elsewhere in the financial statements, transactions with related parties are as follows:

Category/ Transaction	Period	Amount of the transaction US\$'000	Outstanding balance – receivables/ (payables) US\$'000	Terms	Conditions
<b>Under Common Control</b>					
Shared IT & JYCC Fit-out services	<b>October 2020</b> April 2020	<b>91</b> 177	<b>143</b> 130	Due and demandable; non-interest bearing	Unsecured; no impairment
Sale of Tomato Paste	<b>October 2020</b> April 2020	– –	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
Sale of apple juice conc/materials	<b>October 2020</b> April 2020	<b>20</b> 5	<b>18</b> –	Due and demandable; non-interest bearing	Unsecured; no impairment
Inventory count/ APC/FG damaged	<b>October 2020</b> April 2020	<b>40</b> –	<b>(7)</b> –	non-interest bearing	Unsecured; no impairment
Purchases	<b>October 2020</b> April 2020	<b>10</b> 83	<b>(1)</b> (4)	Due and demandable; non-interest bearing	Unsecured; no impairment
Tollpack fees	<b>October 2020</b> April 2020	– 128	<b>20</b> 55	Due and demandable; non-interest bearing	Unsecured; no impairment
Security Deposit	<b>October 2020</b> April 2020	<b>(2)</b> 27	– –	Due and demandable; non-interest bearing	Unsecured; no impairment

(continued on next page)

Category/ Transaction	Period	Amount of the transaction US\$'000	Outstanding balance – receivables/ (payables) US\$'000	Terms	Conditions
<b>Other Related Party</b>					
Management fees from DMPI Retirement fund	<b>October 2020</b> April 2020	<b>67</b> 4	<b>79</b> 2	Due and demandable; non-interest bearing	Unsecured; no impairment
Rental to DMPI Retirement	<b>October 2020</b> April 2020	<b>867</b> 1,662	<b>(170)</b> (478)	Due and demandable; non-interest bearing	Unsecured
Rental to NAI Retirement	<b>October 2020</b> April 2020	<b>297</b> 586	<b>(57)</b> (160)	Due and demandable; non-interest bearing	Unsecured
Security Deposit/ Advances to NAI	<b>October 2020</b> April 2020	<b>685</b> 8,731	<b>3,841</b> 14,732	Short-term; non-interest bearing	Unsecured; no impairment
	<b>October 2020</b>	<b>2,075</b>	<b>3,866</b>		
	April 2020	11,403	14,277		

The transactions with related parties are carried out based on terms agreed between the parties. Pricing for the sales of products are market driven, less certain allowances. For purchases, the Group's policy is to solicit competitive quotations. Purchases are normally awarded based on the lowest price.

Except for transactions identified in the previous section as interest-bearing, outstanding balances at financial reporting date are unsecured, interest-free and settlement occurs in cash and are collectible or payable on demand. As at 31 October 2020 and 30 April 2020, the Group has not made any provision for doubtful accounts relating to amounts owed by related parties.

## **27. Share Purchase Agreement and Shareholders' Agreement with Sea Diner Holdings (S) Pte. Ltd.**

On 24 January 2020, the Company, Central American Resources, Inc ("CARI"), DMPI and SEA Diner, a company incorporated in Singapore, entered into a Share Purchase Agreement and Shareholders' Agreement whereby CARI will sell 335,678,400 existing common shares equivalent to 12% ownership interest in DMPI to SEA Diner for a consideration of US\$120.0 million, subject to fulfilment of certain conditions precedent. These common shares are convertible to voting, convertible, participating and redeemable preference shares ("RCPS") of DMPI.

The Board and the stockholders of DMPI approved the conversion of the convertible common shares to RCPS subject to the completion of the transaction and the Enabling Resolutions which further defined the terms of the RCPS on 3 March 2020. As at 30 April 2020, the Company, CARI and DMPI had fulfilled the conditions precedent under the Share Purchase Agreement. The closing date of the agreement is on 20 May 2020.

### *Terms of the RCPS*

The terms of the RCPS are as follow:

- The RCPS holders participate in the dividends on an as-converted basis, that is, if common shareholders are entitled to dividends, then the RCPS holders will correspondingly be entitled to dividends on an as-converted basis.
- The investor as an RCPS holder will have proportional shareholder voting rights in DMPI on an as-converted basis. There will also be certain reserved matters (for example, matters not in the ordinary course of business) which the investor will have the right to approve.
- SEA Diner, as long as it holds RCPS, may, at any time, exercise its right to convert the RCPS into common shares of DMPI at a ratio of one (1) RCPS to one (1) common share of DMPI. The RCPS is automatically converted into common share in the event of initial public offering (IPO) of DMPI.
- Upon the occurrence of any of certain agreed “RCPS Default Events”, SEA Diner may require the Company, CARI or DMPI to redeem all of the RCPS at the agreed redemption price, which is the amount of RCPS consideration plus the agreed rate of return (compounded on a per annum basis) calculated from 20 May 2020 up to the date of redemption.
- In case of “Other Redemption Events”, redemption shall be subject to the mutual agreement of the parties. If DMPI does not consent to the RCPS holder’s written redemption request, the internal rate of return would be increased annually by 3%, and this increased rate of return shall apply for each year that the RCPS remain outstanding and shall be compounded on a per annum basis.

### Call Option Agreement

On 24 January 2020, the Company, CARI, DMPI and SEA Diner entered into a call option agreement wherein SEA Diner is entitled to a call option which gives SEA Diner the right to buy from CARI additional DMPI shares (“Option Shares”). The exercise price for each Option Share is US\$0.357 (computed based on the DMPI equity valuation of US\$1 billion / existing total issued share capital of the DMPI shares of 2,797,320,003 as at the date of the Agreement). The call option is consummated on or before 30 April 2022 and ending on the earliest of 10 years after the closing date, the date falling 5 years after the date which an IPO of DMPI was consummated and the date when SEA Diner receives an amount respect of a redemption of its shares.

### Impact on the Group

In relation to the above transaction, as at 30 April 2020, the Group recognised the gross consideration of US\$120.0 million under “Trade and other receivables”, transaction costs of US\$14.0 million (US\$0.7 million of which was already paid as at 20 April 2020 and the outstanding balance of US\$13.3 million as at 30 April 2020 is recorded as accrued operating expenses under “Trade and other current liabilities”), long-term derivative liability of US\$2.6 million for the call option in accordance with the call option agreement, equity reserve under “Retained earnings” of US\$77.0 million due to change in ownership interest in DMPI without loss of control and “Non-controlling interests” of US\$26.4 million representing investor’s proportionate share in the net assets of DMPI.

## **28. DMFI Refinancing**

On 15 May 2020, DMFI issued US\$500.0 million of 11.875% Senior Secured Notes (the “Notes”). The Notes will mature on 15 May 2025 and are redeemable at the option of DMFI. Proceeds of US\$477.5 million from the issuance of the Notes were used to pay-off the balance of the First Lien Term Loan. As of 30 April 2020, prepaid transaction costs of US\$1.6 million, were included in “Prepaid and other current assets” and US\$31.3 million of transaction cost accruals were included in “Trade and other current liabilities” in the consolidated statement of financial position related to this transaction. The Notes include restrictive covenants limiting the Group’s ability, and the ability of the Group’s restricted subsidiaries, to incur additional indebtedness, create liens, engage in mergers or consolidations, sell or transfer assets, pay dividends and distributions or repurchase the Group’s capital stock, make investments, loans or advances, prepay certain indebtedness, engage in certain transactions with affiliates, amend agreements governing certain subordinated indebtedness adverse to the lenders, and change the Group’s lines of business.

On 15 May 2020, DMFHII issued 64.546 shares of capital stock to DMFHL. On the same date, DMFHL issued 0.64546 shares of capital stock to DMPLFL and DMPLFL issued 645.46 shares of capital stock to the Company as full payment of the US\$228.4 million loan to finance purchases of the Second Lien Term Loans. Upon issuance of the capital stock to the Company, DMFHL unconditionally released of all liabilities for principal and interest through 30 April 2020 relating to the purchase of the Second Lien Term Loans. On 15 May 2020, DMFHL recorded US\$229.5 million of additional paid-in capital related to this transaction. In addition, the Company and DMPLFL entered into a supplemental agreement dated 11 August 2020 for the issuance of additional 3.23 ordinary shares by DMPLFL to cover the additional accrued interest through 15 May 2020 which amounted to \$1.14 million.

On 15 May 2020, DMFHL issued 0.42395 of ordinary shares to DMPLFL and DMPLFL issued 432.95 shares of preferred stock to the Company in exchange for US\$150.0 million of additional paid-in capital. As a result, DMFHL recorded US\$150.0 million of additional paid-in capital related to this transaction.

On 15 May 2020, DMFHL entered into an agreement to refinance the ABL Credit Agreement with JP Morgan Chase as the administrative agent, and other lenders and agents parties thereto, to provide for senior secured financing of up to US\$450.0 million, subject to availability under the borrowing base, with a term of three years until 15 May 2023. Loans under the ABL Credit Agreement will bear interest based on either the Eurodollar rate of the alternative base rate, plus an applicable margin. Additionally, the Group fully amortised the remaining deferred financing fees related to the previous credit agreement of US\$1.0 million for the year ended 30 April 2020. The ABL Credit Agreement includes restrictive covenants limiting the Group’s ability, and the ability of the Group’s restricted subsidiaries, to incur additional indebtedness, create liens, engage in mergers or consolidations, sell or transfer assets, pay dividends and distributions or repurchase the Group’s capital stock, make investments, loans or advances, prepay certain indebtedness, engage in certain transactions with affiliates, amend agreements governing certain subordinated indebtedness adverse to the lenders, and change the Group’s lines of business.

## **29. Other Matters**

- a. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Group's liquidity.
- b. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favourable or unfavourable impact on net sales or revenues or income from continuing operations.
- c. There were no known events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation and there were no changes in contingent liabilities and contingent assets since the last annual statements of financial position date.
- d. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period.
- e. The effects of seasonality or cyclicity on the interim operations of the Group's businesses are explained in Note 5, Seasonality of operations.
- f. The Group's material commitments for capital expenditure projects have been approved but are still ongoing and not yet completed as of end of 31 October 2020. These consist of construction, acquisition, upgrade or repair of fixed assets needed for normal operations of the business. The said projects will be carried forward to the next quarter until its completion. The fund to be used for these projects will come from available cash, short and long-term loans.
- g. The Group is the subject of, or a party to, various suits and pending or threatened litigations. While it is not feasible to predict or determine the ultimate outcome of these matters, the Group believes that none of these legal proceedings will have a material adverse effect on its financial position.
- h. The retained earnings is restricted for the payment of dividends to the extent representing the accumulated equity in net earnings of the subsidiaries and unrealised asset revaluation reserve. The accumulated equity in net earnings of the subsidiaries is not available for dividend distribution until such time that the Company receives the dividends from the subsidiaries.

## Annex A

### Key Performance Indicators

The following sets forth the explanation why certain performance ratios (i.e. current ratio, debt to equity ratio, net profit margin, return on asset, and return on equity) do not fall within the benchmarks indicated by SEC.

**A. Current Ratio**

	31-Oct-20	31-Oct-19	30-Apr-20	Benchmark
<b>Current Ratio</b>	<b>1.0933</b>	<b>0.9541</b>	<b>0.5919</b>	<b>Minimum of 1.20</b>

Increase in current ratio versus last year mainly driven by higher inventories and lower current loans and borrowings.

**B. Debt to Equity**

	31-Oct-20	31-Oct-19	30-Apr-20	Benchmark
<b>Debt to Equity</b>	<b>3.8222</b>	<b>5.1162</b>	<b>3.5138</b>	<b>Maximum of 2.50</b>

Debt ratio decreased versus last year mainly due to decrease in loans and borrowings resulting from DMFI refinancing.

**C. Net Profit Margin**

	31-Oct-20	31-Oct-19	30-Apr-20	Benchmark
<b>Net Profit Margin attributable to owners of the company</b>	<b>1.79%</b>	<b>-8.09%</b>	<b>-3.82%</b>	<b>Minimum of 3%</b>

Net profit this year compared to loss last year, mainly due to one-off costs incurred last year relating to final taxes paid on intercompany dividends and plant closures of DMFI.

**D. Return on Asset**

	31-Oct-20	31-Oct-19	30-Apr-20	Benchmark
<b>Return on Asset</b>	<b>0.87%</b>	<b>-2.86%</b>	<b>-3.67%</b>	<b>Minimum of 1.21</b>

Net profit this year compared to loss last year, mainly due to one-off costs incurred last year relating to final taxes paid on intercompany dividends and plant closures of DMFI.

**E. Return on Equity**

	31-Oct-20	31-Oct-19	30-Apr-20	Benchmark
<b>Return on Equity</b>	<b>4.19%</b>	<b>-17.49%</b>	<b>-16.58%</b>	<b>Minimum of 8%</b>

Net profit this year compared to loss last year, mainly due to one-off costs incurred last year relating to final taxes paid on intercompany dividends and plant closures of DMFI.



## **Material Changes in Accounts**

### **A. Trade and other receivables**

Decrease mainly due to collection of US\$120 million receivable from sale of DMPI shares

### **B. Inventories**

Increase due to build ups for the coming peak season.

### **C. Prepaid expenses and other current assets**

Decrease mainly on reclassification of prepaid consultancy fees to deferred financing costs following completion of DMFI's refinancing.

### **D. Trade and other current liabilities**

Mainly on increases in purchases of materials for increased production due to coming peak season.

### **E. Loans and borrowings**

Increase in noncurrent liabilities mainly due to issuance of DMPI bonds.

## **Liquidity and Covenant Compliance**

Certain unsecured bank loan agreements contain various covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover, and maximum annual capital expenditure restrictions.

The following financial covenants apply to the Company and its subsidiaries, as Borrower, excluding DMFHL and its subsidiaries, including, but not limited to, DMFI.

- For the US\$54.0 million loan to BOC, the debt shall not exceed 3 times the equity and the interest cover shall not be lower than 2.0 (EBIT over interest).
- For the US\$57.2 million loan and US\$ 75.0 million loan to DBP, the debt shall not exceed 3 times the equity.
- For the DMPI bonds, DMPI's debt service coverage ratio shall not fall below 1.2x and its debt shall not exceed 2.5 times the equity.

The Group monitors its liquidity risk to ensure that it has sufficient resources to meet its liabilities as they become due, under both normal and stressed circumstances without incurring unacceptable losses or risk to the Group's reputation. The Group maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks and constantly maintains good relations with its banks, such that additional facilities, whether for short or long term requirements, may be made available.

As at 31 October 2020 and 30 April 2020, the Company is in compliance with the covenants stipulated in its loan agreements.

## **Annex B**

### **DEL MONTE PACIFIC, LTD.**

#### **SUPPLEMENTARY SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS**

Ratio	Formula	Six months ended 31 October	
		2020	2019
(i) Liquidity Analysis Ratios:			
Current Ratio or Working Capital Ratio	Current Assets / Current Liabilities	1.1	1.0
Quick Ratio	(Current Assets - Inventory - Prepaid expense - Biological - Assets held for sale) / Current Liabilities	0.3	0.2
(ii) Solvency Ratio	Total Assets / Total Debt*	1.3	1.2
Financial Leverage Ratios:			
Debt Ratio	Total Debt*/Total Assets	0.8	0.8
Debt-to-Equity Ratio	Total Debt*/Total Stockholders' Equity	3.8	5.1
(iii) Asset to Equity Ratio	Total Assets / Total Stockholders' Equity	4.8	6.1
(iv) Interest Coverage	Earnings Before Interest and Taxes (EBIT)** / Interest Charges	1.6	-0.1
(v) Profitability Ratios			
Gross Profit Margin	Sales - Cost of Goods Sold or Cost of Service / Sales	24.49%	24.10%
Net Profit Margin attributable to owners of the company	Net Profit attributable to owners / Sales	1.79%	-8.09%
Net Profit Margin	Net Profit / Sales	2.25%	-8.96%
Return on Assets	Net Income / Total Assets	0.87%	-2.86%
Return on Equity	Net Income / Total Stockholders' Equity	4.19%	-17.48%

\* Total Debt refers to total liabilities which composed of financial liabilities, trade payables, accrued expenses, and other liabilities.

\*\* EBIT = Profit before tax plus finance expenses excluding foreign exchange gain/loss



**DEL MONTE PACIFIC LIMITED**

## **Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Second Quarter and First Half Ended 31 October 2020**

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### **AUDIT**

Second Quarter FY2021 results covering the period from 1 August 2020 to 31 October 2020 have neither been audited nor reviewed by the Group's auditors.

### **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's FY2020 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2020, which the Group has adopted or is currently assessing the impact thereof:

Applicable for the first annual reporting period that begins on or after 1 May 2020 and onwards and are currently being assessed by the Group:

- Amendments to References to Conceptual Framework in IFRS Standards
- Amendments to IFRS 3, Definition of a Business
- Amendments to IAS 1, Presentation of Financial Statements, and IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material
- Amendments to IFRS 7, Financial Instruments: Disclosures and IFRS 9, Financial Instruments, Interest Rate Benchmark Reform
- Amendments to IFRS 16, COVID-19-related Rent Concessions

### **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward-looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

## **SIGNED UNDERTAKING FROM DIRECTORS AND EXECUTIVE OFFICERS**

The Company confirms that the undertakings from all its Directors and Executive Officers as required in the format as set out in Appendix 7.7 under Rule 720(1) have been procured.

## **DIRECTORS' ASSURANCE**

Confirmation by Directors Pursuant to Clause 705(5) of the Listing Manual of SGX-ST.

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Del Monte Pacific Limited which may render these interim financial statements to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Del Monte Pacific Limited

(Signed)  
Rolando C Gapud  
Executive Chairman

(Signed)  
Joselito D Campos, Jr  
Executive Director

10 December 2020

## NOTES ON THE 2Q FY2021 DMPL RESULTS

- On 30 April 2020, the Group recognised the sale of a 12% stake in Del Monte Philippines, Inc (DMPI) and started recognising this as non-controlling interest (NCI) on 1 May 2020. In addition, DMPL's effective stake in Del Monte Foods, Inc increased to 93.6% starting 15 May 2020 and had henceforth recognised a 6.4% NCI. These two comprise the NCI line in the P&L. Net profit/(loss) is net of NCI.
- FY means Fiscal Year for the purposes of this MD&A.
- DMPL Group adopted the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants in April 2017). The change in accounting standard was applied retrospectively. This involved reclassifying a portion of biological assets to plant, property and equipment leading to much higher depreciation expense. However, for EBITDA calculation, the Group retained the old calculation using the lower depreciation.

## FINANCIAL HIGHLIGHTS – SECOND QUARTER AND FIRST HALF ENDED 31 OCTOBER 2020

in US\$'000 unless otherwise stated *	For the three months ended 31 October			For the six months ended 31 October		
	Fiscal Year 2021	Fiscal Year 2020	% Change	Fiscal Year 2021	Fiscal Year 2020	% Change
<b>With one-off items**</b>						
Turnover	623,453	558,747	11.6	1,036,511	934,605	10.9
Gross profit	159,745	134,135	19.1	253,851	225,283	12.7
Gross margin (%)	25.6	24.0	1.6	24.5	24.1	0.4
EBITDA	94,368	(7,265)	1,398.9	136,803	29,381	365.6
Operating profit	67,728	(29,560)	329.1	88,378	(9,293)	1,051.0
Operating margin (%)	10.9	(5.3)	16.2	8.5	(1.0)	9.5
Net profit attributable to owners of the Company	21,852	(37,354)	158.5	18,603	(75,615)	124.6
Net margin (%)	3.5	(6.7)	10.2	1.8	(8.1)	9.9
EPS (US cents)	0.87	(2.18)	139.9	0.45	(4.40)	110.2
EPS before preference dividends (US cents)	1.12	(1.92)	158.3	0.96	(3.89)	124.7
<b>Without one-off items**</b>						
Gross profit	159,745	134,135	19.1	253,851	225,283	12.7
EBITDA	94,368	69,514	35.8	136,803	108,244	26.4
Operating profit	67,728	47,219	43.4	88,378	69,570	27.0
Net profit attributable to owners of the Company	21,852	15,925	37.2	18,603	20,074	(7.3)
Net debt	1,464,768	1,738,608	(15.8)	1,464,768	1,738,608	(15.8)
Gearing*** (%)	263.6	363.0	(99.4)	263.6	363.0	(99.4)
Cash flow from operations	(123,953)	(97,825)	(26.7)	(64,643)	(136,628)	52.7
Capital expenditure	33,163	31,058	6.8	63,637	55,379	14.9
Inventory (days)	126	138	(12)	138	202	(64)
Receivables (days)	26	26	0	35	32	3
Account Payables (days)	47	41	6	51	44	7

nm – not meaningful

\*The Company's reporting currency is US dollars. For conversion to S\$, the following exchange rates can be used: 1.39 in October 2020 and 1.37 in October 2019. For conversion to Php, these exchange rates can be used: 49.38 in October 2020 and 51.82 in October 2019.

\*\*Please refer to the last page of this MD&A for a schedule of the one-off items

\*\*\*Gearing = Net Debt / Equity

## REVIEW OF OPERATING PERFORMANCE

### Second Quarter

The Group generated sales of US\$623.5 million for the second quarter of FY2021, higher by 11.6% versus the prior year quarter driven by higher sales in USA and Philippines from continued surge in demand brought about by the pandemic. The principal categories all experienced strong growth as consumers stayed home.

The Group's US subsidiary, Del Monte Foods, Inc (DMFI) generated US\$446.7 million or 71.7% of Group sales. DMFI's sales increased by 12.7% mainly due to pandemic-related demand increases. The main categories delivered robust growth as consumers chose healthy, shelf-stable products in response to COVID-19.

In August, DMFI introduced College Inn Savory Infusions, a delicious base for all dishes. They come in three varieties boosting the flavour of mains, sides and soups or they can be made into broth.

DMFI has launched a number of new products in recent years. New products contributed 5.4% to DMFI's total net sales in the second quarter.

DMFI generated a gross profit of US\$101.8 million, higher by 21.4% versus prior year quarter of US\$83.9 million leading to higher margin of 22.8% from 21.2%. This was mainly driven by favourable sales mix from higher sales of branded products in retail channel as well as lower trade spending, which more than offset higher prior year pack costs (as part of the sales during the second quarter still came from prior year's inventory) and increased freight costs.

DMPL ex-DMFI generated sales of US\$185.3 million (inclusive of the US\$8.5 million sales by DMPL to DMFI which were netted out during consolidation) which were 8.2% higher than US\$171.2 million sales in prior year period. Higher sales were mainly driven by all major segments including Philippines, fresh pineapple and S&W packaged products.

The strong sales performance in the second quarter resulted in DMPL ex-DMFI delivering higher gross margin of 31.4% from 28.7% in the same period last year. Higher volume, favourable sales mix driven by higher sales of retail channel in the Philippines, and lower cost of inputs led to overall margin improvement.

In the Philippines, sales rose 10.4% in US dollar terms and 3.9% in peso terms driven by the beverage and culinary segments. The general trade and modern trade combined grew by 13.4% offsetting the decline in foodservice. The strong retail growth was driven primarily by the beverage category (led by immunity-building Del Monte 100% Pineapple Juice), and the culinary segment (led by Del Monte Quick 'n Easy meal mixes and Del Monte ketchup) as consumers continue to prepare more meals at home. The Company continues to highlight the health benefits of its product portfolio with targeted advertising, as well as meal planning and preparation with Del Monte Kitchenomics.

Sales of S&W shelf-stable packaged pineapple products improved significantly by 34.2% over last year with robust sales of canned pineapples. Sales of fresh pineapples, the majority of which are branded S&W, grew by 6.7% in the second quarter versus the same period last year, a turnaround from the 28% decline in the first quarter ending July due to the impact of the pandemic lockdown in China. The Company expects its Fresh business to continue growing in the remainder of the year with more consumers going to retail stores in North Asia.

DMPL's share in the FieldFresh joint venture in India was a US\$0.2 million loss, lower than prior year quarter's share in losses of US\$0.5 million, as business continues to rebound from the impact of COVID-19 on foodservice and QSR business. Retail and e-commerce sales continued to surge.

DMPL ex-DMFI generated an EBITDA of US\$36.8 million which was higher by 31.6% versus the same period last year mainly from the factors discussed above. DMPL ex-DMFI generated a net profit of US\$19.3 million which was 62.6% higher versus the US\$11.8 million in the same quarter last year driven by strong operating results from the Philippine market and exports of packaged pineapples.

DMFI delivered an EBITDA of US\$57.7 million, up 42.8% versus the recurring EBITDA in the prior year quarter due to higher gross profit as explained above, and lower marketing spend. DMFI generated a net profit of US\$9.1

million, a turnaround from quarters of losses in the past. There were no one-off items this quarter. Moreover, the plant closures last year, in line with the Company's asset-light strategy, and other cost saving initiatives delivered incremental savings of US\$10 million in the second quarter.

The Group's EBITDA of US\$94.4 million was a turnaround versus prior year quarter's reported EBITDA loss of US\$7.3 million mainly driven by improved operating performance and the presence of one-off expenses incurred on plant closures in the US last year. Stripping out last year's one-off expenses, the second quarter EBITDA was still higher against prior year quarter's recurring EBITDA of US\$69.5 million due to higher sales, favourable sales mix and overall margin improvement in both Asia Pacific and Americas operations.

The Group reported a net income of US\$21.9 million for the quarter, a turnaround versus prior year quarter's net loss of US\$37.4 million. Last year's net loss included one-off expenses of US\$53.3 million, net of taxes and NCI, mainly relating to plant closure costs and severance expenses in the US. Without the one-off expenses, net income was still higher against prior year quarter's recurring net income of US\$15.9 million.

The Group's cash outflow from operations in the second quarter was US\$124.1 million, higher than last year's cash outflow of US\$97.8 million mainly from higher receivables attributed to higher sales, lower payables and higher tax payments partly offset by higher operating profit this year. Cash flows are expected to improve in the seasonally stronger second semester with peak sales around Thanksgiving and Christmas, as well as Easter in the last quarter ending April.

In October 2020, Del Monte Philippines, Inc (DMPI) successfully raised Php6.47 billion (US\$134 million) worth of fixed-rate bonds. The issuance, which consisted of three-year bonds at 3.484% pa interest rate and five-year bonds at 3.7563% pa, was oversubscribed. It was well-received by a good mix of retail and institutional investors that included insurance companies, retirement funds and asset management groups, among others. DMPI's credit rating for this bond is Aaa, the highest rating assigned by the Philippine Rating Services Corporation. The proceeds of the offering were used to refinance existing loans with lower cost funding and longer maturities.

### **First Half**

For the first half of FY2021, the Group generated sales of US\$1.0 billion, up 10.9% versus prior year period. DMFI generated US\$714.9 million or 69.0% of Group sales, higher by 12.1% due to pandemic-related demand increases. The growth in sales across Asia and USA when GDP across geographies contracted in April to September 2020 is a testament to the resilience and strength of DMPL's brands and products.

In June, DMFI successfully launched the premium canned pineapple called Deluxe Gold. This is of the same pineapple variety sold in Asia as fresh. It also launched Del Monte Oats to Go which is a ready-to-eat single-serve oatmeal with half a serving of fruit and 100% whole grains.

Consumers are looking for easily accessible, nutritious foods with wholesome ingredients, and plant-based protein is a perfect category to address those needs. The company introduced a new Del Monte Veggies line of frozen vegetarian pocket pies which are delicious handheld snacks with plant-based ingredients and real cheese.

New products contributed 5.6% to DMFI's total sales in the first half.

DMFI generated higher gross profit of US\$149.1 million from US\$132.9 million in the prior year period driven by higher sales from branded retail arising from pandemic-related demand and lower trade spend across all key segments.

The Philippine market sales were up 15.3% and 10.0% in US dollar and peso terms, respectively. Sales in the general trade segment grew by 19.8%, while sales in the modern trade increased by 25.8%.

In July, DMPI entered the Dairy segment and successfully launched a new fruit yoghurt milk drink, Mr. Milk, across retail channels nationwide.

Sales of the S&W branded business declined by 14.4% as higher sales of shelf-stable packaged products such as canned pineapples, mixed fruits, beans and corn were offset by lower sales of fresh pineapples in China and the Middle East. The Group expects its Fresh business to grow in the second half of the year.

DMPL ex-DMFI delivered higher gross margin of 30.9% from 28.3% in the same period last year mainly from favourable mix, price increases in the Philippine market in line with inflation, and lower delivered cost.

DMPL's share in the FieldFresh joint venture in India was unfavourable at US\$0.9 million loss from a US\$0.8 million loss in the prior year period due to lower sales from branded packaged products. The pandemic significantly impacted the foodservice category which accounted for half of total sales in India. However, retail and e-commerce sales continued to surge.

The Group posted an EBITDA of US\$136.8 million, significantly higher than the US\$29.4 million in the same period last year due to the presence of one-off expenses last year. DMFI accounted for US\$68.2 million of the US\$136.8 million EBITDA. Excluding one-off expenses, the Group's EBITDA was 26.4% higher versus the recurring EBITDA of US\$108.2 million in the prior year period.

The Group reported a net income of US\$18.6 million for the first half of FY2021, a turnaround versus the prior year period's net loss of US\$75.6 million. Last year's net loss included one-off expenses incurred by DMFI due to plant closures as well as dividend tax paid from receipt of dividend from DMPI. Without these one-off expenses, the Group's net income of US\$18.6 million was 7% lower than the recurring net income of US\$20.1 million last year.

In May 2020, DMFI raised new financing of US\$1.3 billion consisting of a US\$500 million five-year bond issue due 2025 at 11.875% pa, a new three-year ABL of US\$450 million due 2023, and equity of US\$379.5 million from DMPL (comprising of US\$150 million in new preference equity in DMPL Foods Limited, the holding company of DMFI, and US\$229.5 million of Second Lien Repurchase Loans converted into common equity in DMFI) thereby recapitalising DMFI's balance sheet.

The Group gearing decreased to 2.6x equity as of 31 October 2020, from 3.6x in prior year quarter, due to lower loans from improved operating performance and increased shareholder's equity from the gain on sale of 12% stake in DMPI last year.

As at 31 October 2020, the Group improved its working capital to US\$94.4 million from a negative working capital of US\$667.3 million at the end of FY2020. This was mainly driven by the successful refinancing of DMFI's secured loans as mentioned above.

## **VARIANCE FROM PROSPECT STATEMENT**

The Group incurred a net profit of US\$18.6 million for the six months ended October 2020. The Group further expects to generate a net profit for the balance of the year and a net profit for the full year which is in line with earlier guidance.

## **BUSINESS OUTLOOK**

To meet sustained demand for its trusted, healthy and shelf-stable products, the Group will continue to optimise its production facilities while implementing strict safety measures and protecting its people against COVID-19. The Group will strengthen its core business and expand the product portfolio, in response to market trends for health and wellness, and grow its branded business, while reducing non-strategic business segments.

The Group will continue to strengthen its product offerings and enter new categories. It will continue to focus on business segments which are on-trend, pursue innovation to address growing consumer needs for more convenient, healthy and flavourful solutions, as well as build its distribution base in emerging channels.

DMFI's Asset-Light Strategy undertaken in the last fiscal year was a complex exercise, but a critical step in repositioning DMFI for the future. It led to more efficient and lower cost operations necessary for DMFI to remain competitive in a rapidly changing marketplace. In the first half of FY2021, the Group recognised cost savings of US\$15 to 16 million which favourably impacted profitability. A portion of these cost savings will be reinvested in the growth and expansion of DMFI's iconic brands. DMFI is capitalising on growing consumer desire for convenient, healthy and tasty plant-based foods. It is expanding its brands beyond centre store grocery into higher growth categories such as frozen, produce and deli. DMFI is well-positioned for better results in FY2021 with better sales mix and management of costs.



The Group will continue to expand its existing branded business in Asia, through the Del Monte brand in the Philippines, where it is a dominant market leader. S&W, both packaged and fresh, will continue to gain more traction as it leverages its distribution expansion in Asia and the Middle East.

The Group has been exploring e-commerce opportunities for its range of products across markets.

## REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

### AMERICAS

#### For the quarter ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg
Packaged vegetable	167,848	154,089	8.9	62,924	42,431	48.3	40,499	14,802	173.6
Packaged fruit	191,110	176,866	8.1	23,516	29,774	(21.0)	(5,444)	654	(932.4)
Beverage	4,654	4,830	(3.6)	284	258	10.1	(245)	(846)	71.0
Culinary	86,522	63,313	36.7	16,524	13,341	23.9	3,051	4,704	(35.1)
Others	698	302	131.1	(421)	(448)	6.0	(618)	(72,092)	99.1
Total	450,832	399,400	12.9	102,827	85,356	20.5	37,243	(52,778)	170.6

#### For the six months ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg
Packaged vegetable	265,349	241,512	9.9	87,748	64,267	36.5	47,663	20,560	131.8
Packaged fruit	312,176	284,165	9.9	37,839	51,573	(26.6)	(14,520)	530	nm
Beverage	8,501	7,602	11.8	566	939	(39.7)	(721)	(1,078)	33.1
Culinary	136,170	105,777	28.7	27,041	20,737	30.4	3,079	3,899	(21.0)
Others	1,161	537	116.2	(1,215)	(751)	(61.8)	(2,860)	(74,317)	nm
Total	723,357	639,593	13.1	151,979	136,765	11.1	32,641	(50,406)	164.8

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the foodservice industry and other food processors.

Sales in the Americas increased by 12.9% to US\$450.8 million mainly due to pandemic-related demand increases. The principal categories delivered strong growth as consumers chose healthy, shelf-stable products in response to COVID-19.

Gross profit was higher by 20.5% this quarter as a result of higher sales and lower retail trade spending.

Americas reported an operating profit for the quarter of US\$37.2 million versus prior year quarter's operating loss of US\$52.8 million due to one-off expenses from plant closures as earlier mentioned.

## ASIA PACIFIC

### For the quarter ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg
Packaged vegetable	439	420	4.5	8	62	(87.1)	9	56	(83.9)
Packaged fruit	34,221	34,784	(1.6)	10,701	9,924	7.8	7,054	6,398	10.3
Beverage	37,869	29,122	30.0	11,338	7,076	60.2	6,071	1,632	272.0
Culinary	45,138	40,842	10.5	19,302	15,029	28.4	13,702	8,922	53.6
Others	48,820	46,066	6.0	14,318	16,225	(11.8)	2,855	6,081	(53.1)
Total	166,487	151,234	10.1	55,667	48,316	15.2	29,691	23,089	28.6

### For the six months ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg
Packaged vegetable	916	869	5.4	155	156	(0.6)	131	143	(8.4)
Packaged fruit	59,163	57,172	3.5	17,872	15,706	13.8	11,637	9,831	18.4
Beverage	78,914	61,450	28.4	25,827	16,436	57.1	16,667	7,227	130.6
Culinary	79,009	67,042	17.9	33,532	25,138	33.4	24,549	15,765	55.7
Others	84,355	94,311	(10.6)	22,432	31,661	(29.1)	1,436	9,730	(85.2)
Total	302,357	280,844	7.7	99,818	89,097	12.0	54,420	42,696	27.5

Reported under this segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia and the Middle East both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

Asia Pacific's sales in the second quarter increased by 10.1% to US\$166.5 million from US\$151.2 million mainly due to increase in all major segments including Philippines, S&W packaged and fresh pineapples.

Sales in the Philippines domestic market were up in both US dollar and peso terms by 10.4% and 3.9%, respectively, driven by the beverage and culinary segments.

Moreover, sales of S&W shelf-stable packaged pineapple products in Asia and the Middle East improved significantly by 34.2% over last year with robust sales of canned pineapples. Sales of fresh pineapples, the majority of which are branded S&W, grew by 7% in the second quarter versus the same period last year.

## EUROPE

### For the quarter ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg
Packaged fruit	4,891	5,702	(14.2)	1,070	449	138.3	697	257	171.2
Beverage	1,201	2,411	(50.2)	163	14	nm	84	(128)	165.6
Culinary	42	-	nm	18	-	nm	13	-	nm
Total	6,134	8,113	(24.4)	1,251	463	170.2	794	129	515.5

### For the six months ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg	FY2021	FY2020	% Chg
Packaged fruit	8,630	9,491	(9.1)	1,735	53	nm	1,138	(585)	294.5
Beverage	2,080	4,677	(55.5)	278	(632)	144.0	150	(998)	115.0
Culinary	87	-	nm	41	-	nm	29	-	nm
Total	10,797	14,168	(23.8)	2,054	(579)	454.7	1,317	(1,583)	183.2

Included in this segment are sales of unbranded products in Europe.

For the second quarter, Europe's sales decreased by 24.4% to US\$6.1 million from US\$8.1 million in prior year's quarter. Gross profit, however, increased by 170.2%, and Europe generated an operating income of US\$0.8 million higher against US\$0.1 million income last year, driven by better prices for pineapple juice.

## REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For the three months ended 31 October			For the six months ended 31 October		
	FY2021	FY2020	Comments	FY2021	FY2020	Explanatory Notes
Cost of Goods Sold	74.4	76.0	Overall impact of increase in sales, than increase in cost of production, resulting to lower turnover rate	75.5	75.9	Same as 2Q
Distribution and Selling Expenses	9.2	11.0	Driven by lower spending on advertising and selling/marketing overhead	9.2	10.8	Same as 2Q
G&A Expenses	5.8	6.0	Total administrative expense is higher mainly from higher personnel cost this year. Lower turnover rate is due to overall impact of increase in sales	6.9	6.8	Higher administrative expenses in DMFI driven by higher personnel cost as well as professional contracted services
Other Operating Expenses (Income)	(0.2)	12.2	Higher miscellaneous losses last year driven by plant closures	(0.1)	7.5	Same as 2Q

## REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS

<i>In US\$'000</i>	For the three months ended 31 October				For the six months ended 31 October			
	FY2021	FY2020	%	Comments	FY2021	FY2020	%	Explanatory Notes
Depreciation and amortization	(45,951)	(43,733)	(5.1)	Higher amortisation of ROU assets	(81,456)	(78,815)	(3.4)	Same as 2Q
Reversal/ (Provision) of asset impairment	16	(40,793)	100.0	Higher impairment of assets last year from DMFI plant closures	31	(40,777)	100.1	Same as 2Q
Reversal/ (Provision) for inventory obsolescence	(168)	(296)	43.2	Higher inventory obsolescence reversal as a result of higher inventory turnover	(27)	(882)	96.9	Same as 2Q
Reversal/ (Provision) for doubtful debts	(38)	(16)	(137.5)	Higher provision for nontrade receivables due to aged accounts	113	(71)	259	Due to reversal of allowance for nontrade accounts
Net gain/(loss) on disposal of fixed assets	2,828	152	1,760.5	Driven by DMFI due to gain on sale assets	2,777	(1,436)	293.4	Same as 2Q
Foreign exchange gain/(loss)- net	887	(461)	292.4	Mainly driven by appreciation of Mexican Peso	3,152	3,002	5.0	Same as 2Q
Interest income	125	269	(53.5)	Driven by DMFI mainly on lower interest income from interest bearing notes receivables	290	528	(45.1)	Same as 2Q
Interest expense	(28,866)	(27,050)	(6.7)	Driven by interest on newly issued Senior Secured Notes	(55,874)	(52,070)	(7.3)	Same as 2Q
Share in net loss of JV	(206)	(832)	75.2	Lower losses in FieldFresh	(907)	(1,215)	25.3	Same as 2Q
Taxation Benefit (Expense)	(14,363)	14,011	(202.5)	Tax benefit last year due to net loss before tax	(11,754)	(24,706)	52.4	High tax expense last year, driven by payment of final taxes on dividends from subsidiaries

## REVIEW OF GROUP ASSETS AND LIABILITIES

Balance Sheet	31 Oct 2020 (Unaudited)	31 Oct 2019 (Unaudited)	30 April 2020 (Audited)	1st Half Variance %	Explanatory Notes
<b>In US\$'000</b>					
<b>ASSETS</b>					
Property, plant and equipment - net	521,010	520,835	507,497	2.7	nm
Right-of-use (ROU) assets	153,145	216,801	166,085	(7.8)	Mainly due to amortisation
Investment in joint ventures	21,948	22,997	22,855	(4.0)	nm
Intangible assets and goodwill	698,022	704,672	701,347	(0.5)	nm
Other noncurrent assets	24,806	32,239	34,937	(29.0)	Mainly on lower advance rentals and advances to growers
Deferred tax assets - net	145,965	137,344	144,974	0.7	nm
Pension assets	5,756	8,013	6,675	(13.8)	No actual funding due to overpayment of fund in prior years
Biological assets	57,463	58,306	63,278	(9.2)	Due to higher harvested tons this year
Inventories	718,408	926,220	482,463	48.9	Due to inventory builds for the coming peak season
Trade and other receivables	259,786	218,564	323,065	(19.6)	Mainly on collection of US\$120M receivable from sale of shares
Prepaid expenses and other current assets	40,460	43,908	67,712	(40.2)	Reclassification of prepaid consultancy fees to deferred financing costs following completion of DMFI refinancing
Cash and cash equivalents	32,825	35,221	33,465	(1.9)	nm
Noncurrent assets held for sale	-	4,543	-	nm	nm
<b>EQUITY</b>					
Share capital	49,449	49,449	49,449	0.0	nm
Share premium	478,339	478,339	478,339	0.0	nm
Retained earnings	38,235	(241)	60,763	(37.1)	Net loss during the period and dividend payout
Reserves	(65,152)	(81,228)	(77,474)	15.9	Driven by translation reserve and remeasurement gain on retirement plans
Non-controlling interest	54,809	32,681	54,820	(0.0)	Share in net comprehensive income, offset by dividends received
<b>LIABILITIES</b>					
Loans and borrowings	1,497,593	1,773,829	1,396,029	7.3	Driven by issuance of DMPI Bonds
Lease liabilities	145,386	205,857	158,525	(8.3)	Due to lease payments
Derivative liabilities	2,565	-	2,565	0.0	nm
Other noncurrent liabilities	20,454	19,896	20,815	(1.7)	nm
Employee benefits	106,023	122,127	105,345	0.6	nm
Environmental remediation liabilities	9,545	14,786	9,587	(0.4)	nm
Deferred tax liabilities - net	11,121	6,953	12,447	(10.7)	Reversal of deferred final tax on dividends declared by subsidiaries
Trade and other current liabilities	325,581	303,722	276,893	17.6	Mainly on increases in purchases of materials for increased production due to coming peak season
Current tax liabilities	5,646	3,493	6,250	(9.7)	Driven by DMFI due to lower income tax payable from ICMOSA

## SHARE CAPITAL

Total shares outstanding were 1,973,960,024 (common shares 1,943,960,024 and preference shares 30,000,000) as of 31 October 2020 and 2019. Share capital was US\$49.5 million as of 31 October 2020 and 2019. Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	–	1,611,000	CEO
12 May 2009	–	3,749,000	Key Executives
29 April 2011	–	2,643,000	CEO
21 November 2011	–	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	–	688,000	Executive/Non-Executive Directors
1 July 2015	75,765	57,918	Executive/Non-Executive Directors

The number of shares outstanding included 975,802 shares held by the Company as treasury shares as at 31 October 2020 and 2019. There was no sale, disposal and cancellation of treasury shares during the quarter and as at 31 October 2020.

In April 2019, the parent Company converted its advances to wholly owned subsidiaries Del Monte Pacific Resources Limited (DMPRL) and DMPL India, Pte Ltd (DMPLI) in the amounts of US\$167.6 million and US\$70.1 million, respectively into additional paid in capital. The conversion was approved by the Board of directors on 30 April 2019.

In April 2017, the Company successfully completed the offering and listing of 20 million Series A-1 Preference Shares at an offer price of US\$10 per share in the Philippines generating US\$200 million in proceeds. In December 2017, the Company raised and listed another US\$100 million of Preference Shares (10 million Series A-2 shares).

The Company used the net proceeds to substantially refinance the US\$350 million BDO Unibank, Inc loan due in February 2019.

## BORROWINGS AND NET DEBT

<i>Liquidity in US\$'000</i>	<b>31 Oct 2020 (Unaudited)</b>	<b>31 Oct 2019 (Unaudited)</b>	<b>30 April 2020 (Audited)</b>
<b>Gross borrowings</b>	<b>(1,497,593)</b>	(1,773,829)	(1,396,029)
<b>Current</b>	<b>(626,853)</b>	(974,068)	(1,298,292)
<b>Secured</b>	<b>(313,729)</b>	(473,192)	(825,140)
<b>Unsecured</b>	<b>(313,124)</b>	(500,876)	(473,152)
<b>Non-current</b>	<b>(870,740)</b>	(799,761)	(97,737)
<b>Secured</b>	<b>(630,882)</b>	(687,520)	(22,737)
<b>Unsecured</b>	<b>(239,858)</b>	(112,241)	(75,000)
<b>Less: Cash and bank balances</b>	<b>32,825</b>	35,221	33,465
<b>Net debt</b>	<b>(1,464,768)</b>	(1,738,608)	(1,362,564)

The Group's net debt (borrowings less cash and bank balances) amounted to US\$1.5 billion as at 31 October 2020, higher than the US\$1.4 billion as at 30 April 2020 due to issuance of DMPI Bonds. But it was lower than the US\$1.7 billion as at 31 October 2019 due to improved operating performance and increased shareholder's equity from the gain on sale of 12% stake in DMPI last year.

## DIVIDENDS

In October 2020, the Company paid dividends to holders of the following:

- The Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US\$ 0.33125 per Series A-1 Preference Share for the six-month period from 8 April 2020 to 7 October 2020 (the “Series A-1 Dividend”); and,
- The Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$ 0.325 per Series A-2 Preference Share for the six-month period from 8 April 2020 to 7 October 2020 (the “Series A2 Dividend”).

The cash dividends were paid on 7 October 2020, the dividend payment date.

Except for the above, no other dividends have been declared for this quarter and for the corresponding prior year quarter.

## INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders’ mandate obtained in accordance with Chapter 9 of the Singapore Exchange’s Listing Manual was as follows:

In US\$’000	Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders’ mandate pursuant to Rule		Aggregate value of all IPTs conducted under shareholders’ mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)	
	FY2021	FY2020	FY2021	FY2020
For the six months ended 31 October				
NutriAsia, Inc	-	-	912	275
DMPI Retirement Fund	-	-	870	821
NutriAsia, Inc Retirement Fund	-	-	297	296
<b>Aggregate Value</b>	-	-	<b>2,079</b>	<b>1,392</b>

# **DEL MONTE PACIFIC LIMITED** **UNAUDITED CONSOLIDATED INCOME STATEMENT**

Amounts in US\$'000	For the three months ended 31 October			For the six months ended 31 October		
	FY2021 (Unaudited)	FY2020 (Unaudited)	%	FY2021 (Unaudited)	FY2020 (Unaudited)	%
Turnover	623,453	558,747	11.6	1,036,511	934,605	10.9
Cost of sales	(463,708)	(424,612)	(9.2)	(782,660)	(709,322)	(10.3)
<b>Gross profit</b>	<b>159,745</b>	<b>134,135</b>	<b>19.1</b>	<b>253,851</b>	<b>225,283</b>	<b>12.7</b>
Distribution and selling expenses	(57,447)	(61,739)	7.0	(95,089)	(100,807)	5.7
General and administration expenses	(35,991)	(33,740)	(6.7)	(71,048)	(63,952)	(11.1)
Other operating income/(loss)	1,421	(68,216)	102.1	664	(69,817)	101.0
<b>Profit from operations</b>	<b>67,728</b>	<b>(29,560)</b>	<b>329.1</b>	<b>88,378</b>	<b>(9,293)</b>	<b>1,051.0</b>
Financial income*	1,043	(92)	1,233.7	3,556	3,845	(7.5)
Financial expense*	(28,897)	(27,150)	(6.4)	(55,988)	(52,385)	(6.9)
Share in net loss of joint venture	(206)	(832)	75.2	(907)	(1,215)	25.3
<b>Profit/(loss) before taxation</b>	<b>39,668</b>	<b>(57,634)</b>	<b>168.8</b>	<b>35,039</b>	<b>(59,048)</b>	<b>159.3</b>
Taxation	(14,363)	14,011	(202.5)	(11,754)	(24,706)	52.4
<b>Profit/(loss) after taxation</b>	<b>25,305</b>	<b>(43,623)</b>	<b>158.0</b>	<b>23,285</b>	<b>(83,754)</b>	<b>127.8</b>
<b>Profit/(loss) attributable to:</b>						
Owners of the Company	21,852	(37,354)	158.5	18,603	(75,615)	124.6
Non-controlling interest**	3,453	(6,269)	155.1	4,682	(8,139)	157.5
<b>Profit/(loss) for the period</b>	<b>25,305</b>	<b>(43,623)</b>	<b>158.0</b>	<b>23,285</b>	<b>(83,754)</b>	<b>127.8</b>
<b>Notes:</b>						
Depreciation and amortisation	(45,951)	(43,733)	(5.1)	(81,456)	(78,815)	(3.4)
Reversal (Provision) of asset impairment	16	(40,793)	100.0	31	(40,777)	100.1
Reversal of (provision for) inventory obsolescence	(168)	(296)	43.2	(27)	(882)	96.9
Provision for doubtful debts	(38)	(16)	(137.5)	113	(71)	259.2
Gain (loss) on disposal of fixed assets	2,828	152	1,760.5	2,777	(1,436)	293.4
<b>*Financial income comprise:</b>						
Interest income	125	269	(53.5)	290	528	(45.1)
Foreign exchange gain	918	(361)	354.3	3,266	3,317	(1.5)
	1,043	(92)	1,233.7	3,556	3,845	(7.5)
<b>*Financial expense comprise:</b>						
Interest expense	(28,866)	(27,050)	(6.7)	(55,874)	(52,070)	(7.3)
Foreign exchange loss	(31)	(100)	69.0	(114)	(315)	63.8
	(28,897)	(27,150)	(6.4)	(55,988)	(52,385)	(6.9)

nm – not meaningful

Earnings per ordinary share in US cents	For the three months ended 31 October		For the six months ended 31 October	
	FY2021	FY2020	FY2021	FY2020
Earnings per ordinary share based on net profit attributable to shareholders:				
(i) Based on weighted average no. of ordinary shares	0.87	(2.18)	0.45	(4.40)
(ii) On a fully diluted basis	0.87	(2.18)	0.45	(4.40)

\*\* Includes (US\$366) for DMFI, US\$5,092 for DMPI and (US\$44) for FieldFresh in the first half ended 31 October of FY2021 and (US\$8,097) for DMFI and (US\$42) for FieldFresh in the first half ended 31 October of FY2020. Includes US\$623 for DMFI, US\$2,840 for DMPI and (US\$10) for FieldFresh in second quarter ended 31 October of FY2021 and (US\$6,240) for DMFI and (US\$29) for FieldFresh for the second quarter ended 31 October of FY2020.



# **DEL MONTE PACIFIC LIMITED** **UNAUDITED STATEMENT OF COMPREHENSIVE INCOME**

<b>Amounts in US\$'000</b>	<b>For the six months ended 31 October</b>		
	<b>FY2021 (Unaudited)</b>	<b>FY2020 (Unaudited)</b>	<b>%</b>
<b>Profit /(Loss) for the period</b>	<b>23,285</b>	<b>(83,754)</b>	<b>127.8</b>
<b>Other comprehensive income (after reclassification adjustment):</b>			
<i><b>Items that will or may be reclassified subsequently to profit or loss</b></i>			
Exchange differences on translating of foreign operations	6,300	3,953	59.4
Effective portion of changes in fair value of cash flow hedges	2,523	(1,050)	340.2
Income tax expense on cash flow hedge	(618)	257	(340.1)
	<b>8,205</b>	<b>3,160</b>	<b>159.7</b>
<i><b>Items that will not be classified to profit or loss</b></i>			
Remeasurement of retirement benefit	7,346	(26,301)	127.9
Income tax expense on retirement benefit	(1,794)	5,454	(132.9)
	<b>5,552</b>	<b>(20,847)</b>	<b>126.6</b>
<b>Other comprehensive loss for the period</b>	<b>13,757</b>	<b>(17,687)</b>	<b>177.8</b>
<b>Total comprehensive income/(loss) for the period</b>	<b>37,042</b>	<b>(101,441)</b>	<b>136.5</b>
<b>Attributable to:</b>			
Owners of the Company	30,925	(91,016)	134.0
Non-controlling interests	6,117	(10,425)	158.7
<b>Total comprehensive income /(loss)for the period</b>	<b>37,042</b>	<b>(101,441)</b>	<b>136.5</b>

*nm – not meaningful*

Please refer to page 3 for the Notes

# **DEL MONTE PACIFIC LIMITED** **UNAUDITED STATEMENT OF FINANCIAL POSITION**

<i>Amounts in US\$'000</i>	<b>Group</b>			<b>Company</b>		
	31 Oct 2020 (Unaudited)	31 Oct 2019 (Unaudited)	30 April 2020 (Audited)	31 Oct 2020 (Unaudited)	31 Oct 2019 (Unaudited)	30 April 2020 (Audited)
<b>Non-Current Assets</b>						
Property, plant and equipment - net	521,010	520,835	507,497	-	-	-
Right-of-use (ROU) assets	153,145	216,801	166,085	75	-	-
Investment in subsidiaries	-	-	-	835,699	549,862	620,027
Investment in joint ventures	21,948	22,997	22,855	-	377	-
Intangible assets and goodwill	698,022	704,672	701,347	-	-	-
Other noncurrent assets	24,806	32,239	34,937	-	-	-
Deferred tax assets - net	145,965	137,344	144,974	34	23	40
Pension assets	5,756	8,013	6,675	-	-	-
Biological assets	2,411	1,901	2,118	-	-	-
Amount due from related company	-	-	-	-	213,911	228,683
	<b>1,573,063</b>	<b>1,644,802</b>	<b>1,586,488</b>	<b>835,808</b>	<b>764,173</b>	<b>848,750</b>
<b>Current Assets</b>						
Inventories	718,408	926,220	482,463	-	-	-
Biological assets	55,052	56,405	61,160	-	-	-
Trade and other receivables	259,786	218,564	323,065	86,264	98,938	95,131
Prepaid expenses and other current assets	40,460	43,908	67,712	107	178	180
Cash and cash equivalents	32,825	35,221	33,465	3,519	1,482	766
	<b>1,106,531</b>	<b>1,280,318</b>	<b>967,865</b>	<b>89,890</b>	<b>100,598</b>	<b>96,077</b>
Noncurrent assets held for sale	-	4,543	-	-	-	-
	<b>1,106,531</b>	<b>1,284,861</b>	<b>967,865</b>	<b>89,890</b>	<b>100,598</b>	<b>96,077</b>
<b>Total Assets</b>	<b>2,679,594</b>	<b>2,929,663</b>	<b>2,554,353</b>	<b>925,698</b>	<b>864,771</b>	<b>944,827</b>
<b>Equity attributable to equity holders of the Company</b>						
Share capital	49,449	49,449	49,449	49,449	49,449	49,449
Share premium	478,339	478,339	478,339	478,478	478,478	478,478
Retained earnings	38,235	(241)	60,763	38,235	(241)	60,763
Reserves	(65,152)	(81,228)	(77,474)	(65,152)	(81,228)	(77,474)
Equity attributable to owners of the Company	500,871	446,319	511,077	501,010	446,458	511,216
Non-controlling interest	54,809	32,681	54,820	-	-	-
<b>Total Equity</b>	<b>555,680</b>	<b>479,000</b>	<b>565,897</b>	<b>501,010</b>	<b>446,458</b>	<b>511,216</b>
<b>Non-Current Liabilities</b>						
Loans and borrowings	870,740	799,761	97,737	248,392	112,241	75,000
Lease liabilities	120,617	176,086	127,696	-	-	-
Other noncurrent liabilities	20,454	19,896	20,815	-	-	-
Employee benefits	76,767	86,450	82,398	244	185	221
Derivative Liabilities	2,565	-	2,565	-	-	-
Environmental remediation liabilities	9,545	14,786	9,587	-	-	-
Deferred tax liabilities - net	11,121	6,953	12,447	-	-	-
	<b>1,111,809</b>	<b>1,103,932</b>	<b>353,245</b>	<b>248,636</b>	<b>112,426</b>	<b>75,221</b>
<b>Current Liabilities</b>						
Trade and other current liabilities	325,581	303,722	276,893	53,411	41,902	67,108
Loans and borrowings	626,853	974,068	1,298,292	122,641	263,985	291,282
Lease liabilities	24,769	29,771	30,829	-	-	-
Current tax liabilities	5,646	3,493	6,250	-	-	-
Employee benefits	29,256	35,677	22,947	-	-	-
	<b>1,012,105</b>	<b>1,346,731</b>	<b>1,635,211</b>	<b>176,052</b>	<b>305,887</b>	<b>358,390</b>
<b>Total Liabilities</b>	<b>2,123,914</b>	<b>2,450,663</b>	<b>1,988,456</b>	<b>424,688</b>	<b>418,313</b>	<b>433,611</b>
<b>Total Equity and Liabilities</b>	<b>2,679,594</b>	<b>2,929,663</b>	<b>2,554,353</b>	<b>925,698</b>	<b>864,771</b>	<b>944,827</b>
NAV per ordinary share (US cents)	10.33	9.21	10.86	10.34	7.53	10.87
NTAV per ordinary share (US cents)	(25.57)	(27.04)	(25.22)	10.34	7.53	10.87

## DEL MONTE PACIFIC LIMITED

### UNAUDITED STATEMENTS OF CHANGES IN EQUITY

<i>Amounts in US\$'000</i>	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasurement of retirement plan	Hedging Reserve	Share Option reserve	Reserve for own shares	Retained earnings	Totals	Non-controlling interest	Total equity
<b>Group</b>												
<b>Fiscal Year 2021</b>												
At 1 May 2020	49,449	478,339	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	60,763	511,077	54,820	565,897
Impact of IFRS 16	-	-	-	-	-	-	-	-	(1,019)	(1,019)	-	(1,019)
At 1 May 2020, as restated	49,449	478,339	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	59,744	510,058	54,820	564,878
<b>Total comprehensive income for the period</b>												
Income for the year	-	-	-	-	-	-	-	-	18,603	18,603	4,682	23,285
<b>Other comprehensive income</b>												
Currency translation differences recognised directly in equity	-	-	5,342	-	-	-	-	-	-	5,342	958	6,300
Gain on property revaluation, net of tax	-	-	-	-	-	-	-	-	-	-	-	-
Remeasurement of retirement plan, net of tax	-	-	-	-	5,198	-	-	-	-	5,198	354	5,552
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	1,782	-	-	-	1,782	123	1,905
<b>Total other comprehensive income</b>	-	-	5,342	-	5,198	1,782	-	-	-	12,322	1,435	13,757
<b>Total comprehensive (loss)/income for the period</b>	-	-	5,342	-	5,198	1,782	-	-	18,603	30,925	6,117	37,042
<b>Transactions with owners recorded directly in equity</b>												
<b>Contributions by and distributions to owners</b>												
Sale of shares of a subsidiary	-	-	-	-	-	-	-	-	(182)	(182)	-	(182)
Payment of Dividends	-	-	-	-	-	-	-	-	(39,930)	(39,930)	(6,128)	(46,058)
<b>Total contributions by and distributions to owners</b>	-	-	-	-	-	-	-	-	(40,112)	(40,112)	(6,128)	(46,240)
<b>At 31 October 2020</b>	<b>49,449</b>	<b>478,339</b>	<b>(82,655)</b>	<b>13,731</b>	<b>2,325</b>	<b>(20)</b>	<b>1,753</b>	<b>(286)</b>	<b>38,235</b>	<b>500,871</b>	<b>54,809</b>	<b>555,680</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

<i>Amounts in US\$'000</i>	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Reserve for own shares	Retained earnings	Totals	Non- controlling interest	Total equity
<b>Group</b>												
<b>Fiscal Year 2020</b>												
At 1 May 2019	49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,035	43,106	601,141
Impact of IFRS 16	-	-	-	-	-	-	-	-	(713)	(713)	-	(713)
At 1 May 2019, as restated	49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	95,361	557,322	43,106	600,428
<b>Total comprehensive income for the period</b>												
Loss for the year	-	-	-	-	-	-	-	-	(75,615)	(75,615)	(8,139)	(83,754)
<b>Other comprehensive income</b>												
Currency translation differences recognised directly in equity	-	-	3,950	-	-	-	-	-	-	3,950	3	3,953
Remeasurement of retirement plan, net of tax	-	-	-	-	(18,642)	-	-	-	-	(18,642)	(2,205)	(20,847)
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	(709)	-	-	-	(709)	(84)	(793)
<b>Total other comprehensive income</b>	-	-	3,950	-	(18,642)	(709)	-	-	-	(15,401)	(2,286)	(17,687)
<b>Total comprehensive (loss)/income for the period</b>	-	-	3,950	-	(18,642)	(709)	-	-	(75,615)	(91,016)	(10,425)	(101,441)
<b>Transactions with owners recorded directly in equity</b>												
<b>Contributions by and distributions to owners</b>												
Value of employee services received for issue of share options	-	-	-	-	-	-	-	-	-	-	-	-
Share options exercised	-	-	-	-	-	-	-	-	-	-	-	-
Issuance of new preference shares	-	-	-	-	-	-	-	-	-	-	-	-
Transaction cost from issue of preference shares	-	-	-	-	-	-	-	-	-	-	-	-
Release of share awards	-	-	-	-	-	-	-	-	-	-	-	-
Payment of Dividends	-	-	-	-	-	-	-	-	(19,987)	(19,987)	-	(19,987)
<b>Total contributions by and distributions to owners</b>	-	-	-	-	-	-	-	-	(19,987)	(19,987)	-	(19,987)
<b>At 31 October 2019</b>	<b>49,449</b>	<b>478,339</b>	<b>(89,425)</b>	<b>10,885</b>	<b>(994)</b>	<b>(3,161)</b>	<b>1,753</b>	<b>(286)</b>	<b>(241)</b>	<b>446,319</b>	<b>32,681</b>	<b>479,000</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

<i>Amounts in US\$'000</i>					Remeasure- ment of					
	Share capital	Share premium	Translation reserve	Revaluation reserve	retirement plan	Hedging Reserve	Share Option reserve	Reserve for own shares	Retained earnings	Total equity
<b>Company</b>										
<b>Fiscal Year 2021</b>										
At 1 May 2020	49,449	478,478	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	60,763	511,216
Impact of IFRS 16	-	-	-	-	-	-	-	-	(1,019)	(1,019)
At 1 May 2020, as restated	49,449	478,478	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	59,744	510,197
<b>Total comprehensive income for the period</b>										
Loss for the year	-	-	-	-	-	-	-	-	18,603	18,603
<b>Other comprehensive income</b>										
Currency translation differences recognised directly in equity	-	-	5,342	-	-	-	-	-	-	5,342
Remeasurement of retirement plan, net of tax	-	-	-	-	5,198	-	-	-	-	5,198
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	1,782	-	-	-	1,782
<b>Total other comprehensive income</b>	-	-	5,342	-	5,198	1,782	-	-	-	12,322
<b>Total comprehensive (loss)/income for the period</b>	-	-	5,342	-	5,198	1,782	-	-	18,603	30,925
<b>Transactions with owners recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Sale of shares of a subsidiary	-	-	-	-	-	-	-	-	(182)	(182)
Payment of Dividends	-	-	-	-	-	-	-	-	(39,930)	(39,930)
<b>Total contributions by and distributions to owners</b>	-	-	-	-	-	-	-	-	(40,112)	(40,112)
<b>At 31 October 2020</b>	<b>49,449</b>	<b>478,478</b>	<b>(82,655)</b>	<b>13,731</b>	<b>2,325</b>	<b>(20)</b>	<b>1,753</b>	<b>(286)</b>	<b>38,235</b>	<b>501,010</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

<i>Amounts in US\$'000</i>	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Reserve for own shares	Retained earnings	Total equity
<b>Company</b>										
<b>Fiscal Year 2020</b>										
At 1 May 2019	49,449	478,478	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,174
Impact of IFRS 16	-	-	-	-	-	-	-	-	(713)	(713)
At 1 May 2019, as restated	49,449	478,478	(93,375)	10,885	17,648	(2,452)	1,753	(286)	95,361	557,461
<b>Total comprehensive income for the period</b>										
Loss for the year	-	-	-	-	-	-	-	-	(75,615)	(38,261)
<b>Other comprehensive income</b>										
Currency translation differences recognised directly in equity	-	-	3,950	-	-	-	-	-	-	3,950
Remeasurement of retirement plan, net of tax	-	-	-	-	(18,642)	-	-	-	-	(18,642)
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	(709)	-	-	-	(709)
<b>Total other comprehensive income</b>	-	-	3,950	-	(18,642)	(709)	-	-	-	(15,401)
<b>Total comprehensive (loss)/income for the period</b>	-	-	3,950	-	(18,642)	(709)	-	-	(75,615)	(91,016)
<b>Transactions with owners recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Value of employee services received for issue of share options	-	-	-	-	-	-	-	-	-	-
Transaction cost from issue of preference shares	-	-	-	-	-	-	-	-	-	-
Payment of Dividends	-	-	-	-	-	-	-	-	(19,987)	(19,987)
<b>Total contributions by and distributions to owners</b>	-	-	-	-	-	-	-	-	(19,987)	(19,987)
<b>At 31 October 2019</b>	<b>49,449</b>	<b>478,478</b>	<b>(89,425)</b>	<b>10,885</b>	<b>(994)</b>	<b>(3,161)</b>	<b>1,753</b>	<b>(286)</b>	<b>(241)</b>	<b>446,458</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS**

<b>Amounts in US\$'000</b>	<b>For the three months ended</b>		<b>For the six months ended</b>	
	<b>31 October</b>		<b>31 October</b>	
	<b>FY2021</b>	<b>FY2020</b>	<b>FY2021</b>	<b>FY2020</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Cash flows from operating activities</b>				
Profit (loss) for the period	25,305	(43,623)	23,285	(83,754)
Adjustments for:				
Depreciation of property, plant and equipment	33,647	35,057	59,120	66,107
Amortisation of right-of-use assets	10,642	7,014	19,011	9,383
Amortisation of intangible assets	1,662	1,662	3,325	3,325
Impairment loss on property, plant and equipment	(16)	40,793	(31)	40,777
Gain/(loss) on disposal of property, plant and equipment	(2,828)	(152)	(2,777)	1,436
Share in net loss of joint venture	206	832	907	1,215
Finance income	(1,043)	92	(3,556)	(3,845)
Finance expense	28,897	27,150	55,988	52,385
Tax expense - current	5,527	3,653	18,021	46,966
Tax credit - deferred	8,836	(17,664)	(6,267)	(22,260)
Net loss (gain) on derivative financial instrument	(366)	212	11	633
Operating profit before working capital changes	110,469	55,026	167,037	112,368
Changes in:				
Other assets	7,218	5,021	8,760	(9,349)
Inventories	(137,225)	(157,195)	(231,847)	(270,653)
Biological assets	6,095	(368)	8,493	(318)
Trade and other receivables	(99,635)	(75,929)	(52,388)	(47,685)
Prepaid and other current assets	1,513	15,604	2,057	(3,076)
Trade and other payables	(9,429)	65,401	36,633	123,422
Employee Benefit	5,730	(1,777)	12,146	2,042
Operating cash flow	(115,264)	(94,217)	(49,109)	(93,249)
Income taxes paid	(8,689)	(3,608)	(15,534)	(43,379)
<b>Net cash flows used in operating activities</b>	<b>(123,953)</b>	<b>(97,825)</b>	<b>(64,643)</b>	<b>(136,628)</b>
<b>Cash flows from investing activities</b>				
Interest received	88	158	207	311
Proceeds from disposal of property, plant and equipment	1,985	239	2,429	540
Purchase of property, plant and equipment	(33,163)	(31,058)	(63,637)	(55,379)
Collection of receivables from prior year sale of shares of subsidiary and settlement of transaction costs	(23)	-	105,751	-
<b>Net cash flows provided by (used in) investing activities</b>	<b>(31,113)</b>	<b>(30,661)</b>	<b>44,750</b>	<b>(54,528)</b>
<b>Cash flows from financing activities</b>				
Interest paid	(9,495)	(26,730)	(24,779)	(47,998)
Proceeds of borrowings	1,549,222	388,738	3,020,934	506,980
Repayment of borrowings	(1,328,873)	(203,268)	(2,892,848)	(222,166)
Payments of lease liability	(10,991)	(14,373)	(18,643)	(14,373)
Dividends paid	(39,930)	(9,875)	(46,058)	(19,987)
Payments of debt related costs	(2,396)	-	(18,787)	-
<b>Net cash flows provided by financing activities</b>	<b>157,537</b>	<b>134,492</b>	<b>19,819</b>	<b>202,456</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>2,471</b>	<b>6,006</b>	<b>(74)</b>	<b>11,300</b>
<b>Cash and cash equivalents, beginning</b>	<b>31,822</b>	<b>27,198</b>	<b>33,465</b>	<b>21,636</b>
<b>Effect of exchange rate fluctuations on cash held in foreign currency</b>	<b>(1,468)</b>	<b>2,017</b>	<b>(566)</b>	<b>2,285</b>
<b>Cash and cash equivalents at end of period</b>	<b>32,825</b>	<b>35,221</b>	<b>32,825</b>	<b>35,221</b>

## **ONE-OFF EXPENSES/(INCOME)**

Amounts in US\$ million	For the three months ended 31 October			For the six months ended 31 October		
	FY2021 (Unaudited)	FY2020 (Unaudited)	%	FY2021 (Unaudited)	FY2020 (Audited)	%
<b>DMFI one-off expenses:</b>						
Plant closures	-	75.5	nm	-	77.2	nm
Severance	-	1.2	nm	-	1.6	nm
Others	-	0.0	nm	-	0.1	nm
Total (pre-tax basis)	-	76.8	nm	-	78.9	nm
Tax impact	-	(18.7)	nm	-	(19.2)	nm
Non-controlling interest	-	(6.1)	nm	-	(6.3)	nm
<b>Total DMFI one-off expenses (post tax, post NCI basis)</b>	-	51.9	nm	-	53.3	nm
<b>Second Lien Loan Purchase:</b>						
Net (gain) cost due to the purchase of DMFI's second lien loan at a discount	-	0.1	nm	-	0.1	nm
Tax impact for the other one-off items	-	(0.0)	nm	-	(0.0)	nm
<b>Total one-off gain on second lien loan purchase (post tax basis)</b>	-	0.0	nm	-	0.1	nm
<b>Intercompany Dividends Tax:</b>						
Final tax paid on intercompany dividends	-	-	nm	-	39.6	nm
Deferred tax on undistributed share in profits	-	1.3	nm	-	2.7	nm
<b>Total one-off final taxes on intercompany dividends</b>	-	1.3	nm	-	42.3	nm
<b>Total (post-tax and post non-controlling interest)</b>	-	53.3	nm	-	95.7	nm