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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2) (b) THEREUNDER

1. For the quarterly period ended January 31, 2024
2. Commission identification number. N/A
3. BIR Tax Identification No. N/A
4. Exact name of issuer as specified in its charter Del Monte Pacific Limited
5. British Virgin Islands  
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code:  (SEC Use Only)
7. c/o Philippine Resident Agent,  
Craigmuir Chambers, PO Box 71 Road Town,  
Tortola, British Virgin Islands Postal Code
8. +65 6324 6822  
Issuer's telephone number, including area code
9. N/A  
Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
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Common Shares	1,943,960,024
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11. Are any or all of the securities listed on a Stock Exchange?

Yes [ / ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Singapore Exchange Securities Trading Limited - Ordinary Shares  
Philippine Stock Exchange - Ordinary Shares

12. Indicate by check mark whether the registrant:

- (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes ☐ No ☐

- (b) has been subject to such filing requirements for the past ninety (90) days.

Yes ☐ No ☐

## **PART I--FINANCIAL INFORMATION**

### **Item 1. Financial Statements.**

Please refer to the Financial Statements (FS) section of this report, FS to FS60

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Please refer to the Management's Discussion and Analysis of Financial Condition and Results of Operations section of this report.

## **PART II--OTHER INFORMATION**


Not Applicable

## **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer **Del Monte Pacific Limited**

Signature and Title

  
Parag Sachdeva  
Chief Financial Officer and Duly Authorized Officer

Date

15 March 2024

**Del Monte Pacific Limited and its Subsidiaries**

Unaudited Interim Condensed Consolidated  
Financial Statements  
As at 31 January 2024  
and for the Periods Ended 31 January 2024 and 2023  
(With Comparative Audited Consolidated Statement of  
Financial Position as at 30 April 2023)

**Del Monte Pacific Limited and its Subsidiaries**  
**Unaudited Interim Condensed Consolidated Financial Statements**  
*As at 31 January 2024 and for the three-month and nine-month periods ended 31 January 2024 and 2023*

**Unaudited Interim Consolidated Statements of Financial Position**

(With Comparative Audited Figures as at 30 April 2023)

	Note	As at 31 January 2024 US\$'000 (Unaudited)	As at 30 April 2023 US\$'000 (Audited)
<b>Noncurrent assets</b>			
Property, plant and equipment – net	6	685,813	658,991
Right-of-use assets	30	98,746	100,566
Investments in joint ventures	8	20,286	20,161
Intangible assets and goodwill	7	748,537	753,841
Deferred tax assets – net	22	128,346	118,060
Biological assets	10	3,311	3,007
Pension assets		6,862	10,630
Other noncurrent assets	9	48,053	42,250
		<b>1,739,954</b>	<b>1,707,506</b>
<b>Current assets</b>			
Biological assets	10	48,437	44,852
Inventories	11	1,274,138	1,076,772
Trade and other receivables	12, 24	231,207	231,036
Prepaid expenses and other current assets	13	56,769	59,667
Cash and cash equivalents	14, 24	24,137	19,836
		<b>1,629,176</b>	<b>1,432,163</b>
<b>Total assets</b>		<b>3,369,130</b>	<b>3,139,669</b>
<b>Equity</b>			
Share capital	28	19,449	19,449
Share premium		208,339	208,339
Retained earnings		66,417	119,540
Reserves	15	(28,107)	(28,511)
Equity attributable to owners of the Company		266,098	318,817
Non-controlling interests		66,328	66,941
<b>Total equity</b>		<b>332,426</b>	<b>385,758</b>
<b>Noncurrent liabilities</b>			
Loans and borrowings	16, 24	1,048,816	994,477
Lease liabilities	30	67,897	72,204
Employee benefits		23,202	21,294
Environmental remediation liabilities	19	–	–
Deferred tax liabilities – net	22	11,724	11,630
Other noncurrent liabilities	17	31,915	16,826
		<b>1,183,554</b>	<b>1,116,431</b>
<b>Current liabilities</b>			
Loans and borrowings	16, 24	1,407,705	1,278,876
Lease liabilities	30	35,584	27,892
Employee benefits		23,205	24,280
Trade and other current liabilities	20, 24	384,333	304,940
Current tax liabilities		2,323	1,492
		<b>1,853,150</b>	<b>1,637,480</b>
<b>Total liabilities</b>		<b>3,036,704</b>	<b>2,753,911</b>
<b>Total equity and liabilities</b>		<b>3,369,130</b>	<b>3,139,669</b>

## Unaudited Interim Consolidated Statements of Income

		Three months ended		Nine months ended	
		31 January		31 January	
	Note	2024	2023	2024	2023
		US\$'000	US\$'000	US\$'000	US\$'000
Revenue	4, 21	<b>646,662</b>	681,237	<b>1,830,476</b>	1,836,747
Cost of sales		<b>(530,042)</b>	(529,048)	<b>(1,470,044)</b>	(1,347,547)
<b>Gross profit</b>	4	<b>116,620</b>	152,189	<b>360,432</b>	489,200
Distribution and selling expenses		<b>(57,540)</b>	(61,489)	<b>(168,711)</b>	(176,745)
General and administrative expenses	27	<b>(35,364)</b>	(32,031)	<b>(95,766)</b>	(101,912)
Other income (expense) – net		<b>(908)</b>	(1,427)	<b>(2,624)</b>	334
<b>Results from operating activities</b>		<b>22,808</b>	57,242	<b>93,331</b>	210,877
Finance income	33	<b>(1,879)</b>	2,009	<b>3,443</b>	4,784
Finance expense	33	<b>(52,759)</b>	(37,341)	<b>(146,049)</b>	(161,319)
Net finance expense		<b>(54,638)</b>	(35,332)	<b>(142,606)</b>	(156,535)
Share in net loss of joint ventures	4	<b>(561)</b>	(337)	<b>(905)</b>	(383)
<b>Profit (loss) before taxation</b>	4	<b>(32,391)</b>	21,573	<b>(50,180)</b>	53,959
Tax expense – current	22	<b>(4,557)</b>	(7,400)	<b>(9,502)</b>	(21,426)
Tax benefit (expense) – deferred	22	<b>7,833</b>	(1,316)	<b>10,934</b>	4,539
	22	<b>3,276</b>	(8,716)	<b>1,432</b>	(16,887)
<b>Profit (loss) for the period</b>		<b>(29,115)</b>	12,857	<b>(48,748)</b>	37,072
<b>Profit (loss) attributable to:</b>					
Non-controlling interest		<b>(107)</b>	3,008	<b>1,833</b>	8,222
Owners of the Company		<b>(29,008)</b>	9,849	<b>(50,581)</b>	28,850
		<b>(29,115)</b>	12,857	<b>(48,748)</b>	37,072
<b>Earnings (loss) per share</b>					
Basic earnings (loss) per share (U.S. cents)	29	<b>(1.75)</b>	0.46	<b>(2.60)</b>	1.28
Diluted earnings (loss) per share (U.S. cents)	29	<b>(1.75)</b>	0.46	<b>(2.60)</b>	1.28

**Unaudited Interim Consolidated Statements of Comprehensive Income**

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>31 January</b>		<b>31 January</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Profit (loss) for the period</b>	<b>(29,115)</b>	<b>12,857</b>	<b>(48,748)</b>	<b>37,072</b>
<b>Other comprehensive income (loss)</b>				
<b>Items that will not be reclassified subsequently to profit or loss</b>				
Share in remeasurement of retirement plans	(18)	135	(36)	241
Tax impact on share in remeasurement of retirement plans	3	(20)	6	(35)
	(15)	115	(30)	206
<b>Items that may be reclassified subsequently to profit or loss</b>				
Share in currency translation differences	1,329	11,715	(3,358)	(7,869)
Share in effective portion of changes in fair value of cash flow hedges of a subsidiary	(5,962)	(1,765)	4,840	(2,189)
Tax impact on share in cash flow hedges	1,491	366	(1,210)	472
	(3,142)	10,316	272	(9,586)
<b>Other comprehensive income (loss) for the period, net of tax</b>	<b>(3,157)</b>	<b>10,431</b>	<b>242</b>	<b>(9,380)</b>
<b>Total comprehensive income (loss) for the period</b>	<b>(32,272)</b>	<b>23,288</b>	<b>(48,506)</b>	<b>27,692</b>
<b>Total comprehensive income (loss) attributable to:</b>				
Owners of the Company	(32,060)	18,891	(50,177)	20,602
Non-controlling interests	(212)	4,397	1,671	7,090
	(32,272)	23,288	(48,506)	27,692

*The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.*



**Unaudited Interim Consolidated Statements of Changes in Equity**  
**Nine months ended 31 January 2024 and 2023**

	<----- Attributable to owners of the Company ----->											
	Share capital US\$'000 (Note 28)	Share premium US\$'000 (Note 28)	Translation reserve US\$'000	Revalua- tion reserve US\$'000	Remeasure- ment of retirement plans US\$'000	Hedging reserve US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>Fiscal Year 2024</b>												
At 1 May 2023	19,449	208,339	(105,020)	29,354	46,051	1,390	—	(286)	119,540	318,817	66,941	385,758
<b>Total comprehensive income (loss) for the period</b>												
Loss for the period (Note 29)	—	—	—	—	—	—	—	—	(50,581)	(50,581)	1,833	(48,748)
<b>Other comprehensive income (loss)</b>												
Currency translation differences	—	—	(2,950)	—	—	—	—	—	—	(2,950)	(408)	(3,358)
Remeasurement of retirement plans	—	—	—	—	(26)	—	—	—	—	(26)	(4)	(30)
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	3,380	—	—	—	3,380	250	3,630
<b>Total other comprehensive income (loss)</b>	—	—	(2,950)	—	(26)	3,380	—	—	—	404	(162)	242
<b>Total comprehensive income (loss) for the period</b>	—	—	(2,950)	—	(26)	3,380	—	—	(50,581)	(50,177)	1,671	(48,506)
<b>Transactions with owners of the Company recognized directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Payment of dividends	—	—	—	—	—	—	—	—	(2,542)	(2,542)	(2,284)	(4,826)
<b>At 31 January 2024</b>	19,449	208,339	(107,970)	29,354	46,025	4,770	—	(286)	66,417	266,098	66,328	332,426

*The accompanying notes form an integral part of these unaudited condensed consolidated interim financial statements.*

**Unaudited Interim Consolidated Statements of Changes in Equity**  
**Nine months ended 31 January 2024 and 2023**

	<----- Attributable to owners of the Company ----->											
	Share capital US\$'000 (Note 28)	Share premium US\$'000 (Note 28)	Translation reserve US\$'000	Revalua- -tion reserve US\$'000	Remeasure- ment of retirement plans US\$'000	Hedging reserve US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>Fiscal Year 2024</b>												
At 1 May 2023	29,449	298,339	(95,322)	14,278	43,752	(4,963)	—	(286)	140,320	425,567	69,138	494,705
<b>Total comprehensive income (loss)</b>												
Profit for the period (Note 23)	—	—	—	—	—	—	—	—	28,850	28,850	8,222	37,072
<b>Other comprehensive income</b>												
Currency translation differences	—	—	(6,840)	—	—	—	—	—	—	(6,840)	(1,029)	(7,869)
Remeasurement of retirement plans	—	—	—	—	179	—	—	—	—	179	27	206
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	(1,587)	—	—	—	(1,587)	(130)	(1,717)
<b>Total other comprehensive income (loss)</b>	—	—	(6,840)	—	179	(1,587)	—	—	—	(8,248)	(1,132)	(9,380)
<b>Total comprehensive income (loss) for the period</b>	—	—	(6,840)	—	179	(1,587)	—	—	28,850	20,602	7,090	27,692
<b>Transactions with owners of the Company recognized directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Payment of dividends	—	—	—	—	—	—	—	—	(37,729)	(37,729)	(9,169)	(46,898)
<b>"Total contributions by and distributions to owners"</b>	—	—	—	—	—	—	—	—	(37,729)	(37,729)	(9,169)	(46,898)
<b>At 31 January 2024</b>	29,449	298,339	(102,162)	14,278	43,931	(6,550)	—	(286)	131,441	408,440	67,059	475,499

*The accompanying notes form an integral part of these unaudited condensed consolidated interim financial statements.*

**Unaudited Interim Consolidated Statements of Cash Flows**

		<b>Nine months ended</b>	
		<b>31 January</b>	
	<b>Note</b>	<b>2024</b>	<b>2023</b>
		<b>US\$'000</b>	<b>US\$'000</b>
<b>Cash flows from operating activities</b>			
Profit (loss) for the period		<b>(48,748)</b>	37,072
Adjustments for:			
Depreciation of property, plant and equipment	26	<b>117,276</b>	111,747
Amortization of right-of-use assets		<b>22,844</b>	24,536
Amortization of intangible assets	7, 26	<b>5,304</b>	5,180
Impairment loss on property, plant and equipment		-	5
Gain/(Loss) on disposal of property, plant and equipment		<b>9</b>	(32)
Share in net loss (profit) of joint ventures	4	<b>905</b>	383
Net loss (gain) on derivative financial instrument		<b>(7,393)</b>	(2,189)
Finance income*	33	<b>(3,443)</b>	(4,784)
Finance expense*	33	<b>146,049</b>	90,448
Redemption fee on Senior Secured Loans	33	-	44,530
Write-off of deferred financing costs	33	-	26,341
Tax expense – current	22	<b>9,502</b>	21,426
Tax expense – deferred	22	<b>(10,934)</b>	(4,539)
		<b>231,371</b>	350,124
Changes in:			
Other assets		<b>2,599</b>	(5,979)
Inventories		<b>(193,701)</b>	(457,788)
Biological assets		<b>(4,658)</b>	(4,018)
Trade and other receivables		<b>(5,564)</b>	(34,437)
Prepaid expenses and other current assets		<b>9,064</b>	1,360
Trade and other payables		<b>77,447</b>	91,373
Employee benefits		<b>4,403</b>	(3,167)
<b>Operating cash flows</b>		<b>132,089</b>	(62,531)
Taxes paid		<b>(3,946)</b>	(16,547)
<b>Net cash flows used in operating activities</b>		<b>128,143</b>	(79,078)
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment	4	<b>(148,399)</b>	(149,650)
Proceeds from disposal of property, plant and equipment		<b>125</b>	197
Interest received		<b>5,779</b>	2,240
Additional investment in new joint venture		<b>(1,028)</b>	(1,462)
Purchase of Kitchen Basics brand		-	(71,761)
<b>Net cash flows used in investing activities</b>		<b>(143,523)</b>	(220,436)

*(continued on next page)*

\*Includes foreign exchange gains and losses

**Unaudited Interim Consolidated Statements of Cash Flows (continued)**

		<b>Nine months ended</b>	
		<b>31 January</b>	
	<b>Note</b>	<b>2024</b>	<b>2023</b>
		<b>US\$'000</b>	<b>US\$'000</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		<b>3,677,621</b>	1,882,199
Repayment of borrowings		<b>(3,486,067)</b>	(1,247,002)
Redemption of preference share		–	(100,000)
Interest paid		<b>(138,084)</b>	(107,642)
Payments of lease liabilities		<b>(22,411)</b>	(37,229)
Dividends paid		<b>(4,826)</b>	(46,898)
Redemption fee on Senior Secured Loans	33	–	(44,530)
Payment of debt related costs		<b>(3,552)</b>	(16,871)
<b>Net cash flows provided by (used in) financing activities</b>		<b>22,681</b>	282,027
<b>Net decrease in cash and cash equivalents</b>		<b>7,301</b>	(17,487)
Cash and cash equivalents at beginning of period		<b>19,836</b>	21,853
Effect of exchange rate changes on balances held in foreign currency		<b>(3,000)</b>	9,537
<b>Cash and cash equivalents at end of period</b>	14	<b>24,137</b>	13,903

## **Selected Notes to the Unaudited Interim Condensed Consolidated Financial Statements**

These notes form an integral part of the unaudited interim condensed consolidated financial statements.

### **1. Domicile and activities**

Del Monte Pacific Limited (the “Company”) was incorporated as an international business company in the British Virgin Islands on 27 May 1999 under the International Business Companies Act (Cap. 291) of the British Virgin Islands. It was automatically re-registered as a company on 1 January 2007 when the International Business Companies Act was repealed and replaced by the Business Companies Act 2004 of the British Virgin Islands.

The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is investment holding. Its subsidiaries are principally engaged in growing, processing, and selling packaged fruits, vegetable and tomato, sauces, condiments, pasta, broth and juices, mainly under the brand names of “Del Monte”, “S&W”, “Today’s”, “Contadina”, “College Inn” and other brands and fresh pineapples under “S&W” and other brands pursuant to relevant agreements. The Company’s subsidiaries also produce and distribute private label food products.

The immediate holding company is NutriAsia Pacific Limited (“NAPL”), and the indirect shareholders of which are NutriAsia Inc. (“NAI”) and Well Grounded Limited (“WGL”), which at 31 January 2024 and 30 April 2023, each held 57.8% and 42.2% interests in NAPL, respectively, through their intermediary company, NutriAsia Holdings Limited. NAPL, NAI and WGL were incorporated in the British Virgin Islands. The ultimate holding company is HSBC International Trustee Limited.

On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited (“SGX-ST”). The Ordinary Shares of the Company were also listed on the Philippine Stock Exchange Inc. (“PSE”) on 10 June 2013. The first tranche of the Company’s Preference Shares (Series A-1) was listed on 7 April 2017 and the second tranche (Series A-2) on 15 December 2017. On 7 April 2022, the Company redeemed all of the outstanding 20,000,000 Series A-1 Preference Shares (see Note 16).

On 6 August 2010, the Company established DM Pacific Limited-ROHQ (“ROHQ”), the regional operating headquarters of the Company in the Philippines. The ROHQ is registered with and licensed by the Securities and Exchange Commission (“SEC”) to engage in general administration and planning, business planning and coordination, sourcing and procurement of raw materials and components, corporate financial advisory, marketing control and sales promotion, training and personnel management, logistics services, research and product development, technical support and maintenance, data processing and communication, and business development. The ROHQ commenced its operations in October 2015.

The consolidated financial statements of the Group as at and for the periods ended 31 January 2024 and 2023 comprise the Company and its subsidiaries (together referred to as the “Group”, and individually as “Group entities”), and the Group’s interests in joint ventures.

## **2. Basis of preparation**

### **2.1 Statement of compliance**

The accompanying unaudited interim condensed consolidated financial statements as at 31 January 2024 and for the nine months ended 31 January 2024 and 2023 have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*. The unaudited interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the 2023 annual audited consolidated financial statements, comprising the consolidated statements of financial position as at 30 April 2023 and 2022 and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended 30 April 2023, 2022, and 2021.

### **2.2 Basis of measurement**

The unaudited interim condensed consolidated financial statements have been prepared on the historical cost basis except as otherwise described in the succeeding notes below.

### **2.3 Functional and presentation currency**

These unaudited interim condensed consolidated financial statements are presented in United States dollars (US\$), which is the Company’s functional currency. All financial information presented in US dollars has been rounded to the nearest thousand, unless otherwise stated.

### **2.4 Use of estimates and judgements**

The preparation of the unaudited interim condensed consolidated financial statements in conformity with International Financial Reporting Standards (IFRS) requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

#### ***Judgements***

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognized in the unaudited interim condensed consolidated financial statements are included in the following notes:

Note 7 – Assessment of useful life of intangible assets with indefinite useful life

Note 30 – Determination of lease term of contracts with renewal options

Note 31 – Contingencies

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. There are no changes in significant judgment and estimate since 30 April 2023.

Information about assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment within the next financial year are included in the following notes:

- Note 6 – Useful lives of property, plant and equipment, revaluation of freehold land, estimate of harvest for bearer plant's depreciation
- Note 6 – Impairment of property, plant and equipment
- Note 7 – Useful lives of intangible assets and impairment of goodwill and intangible assets with infinite life
- Note 8 – Recoverability of investments in joint ventures
- Note 10 – Future cost of growing crops and fair value of livestock, harvested crops, and produce prior to harvest and future volume of harvest
- Note 11 – Allowance for inventory obsolescence and net realizable value
- Note 12 – Impairment of trade and nontrade receivables
- Note 18 – Measurement of employee benefit obligations
- Note 19 – Estimation of environmental remediation liabilities
- Note 20 – Estimation of trade promotion accruals
- Note 22 – Measurement of income tax
- Note 22 – Realizability of deferred tax assets
- Note 25 – Determination of fair values
- Note 30 – Determination of incremental borrowing rate for lease liabilities
- Note 31 – Contingencies

## 2.5 Going concern

The Group had negative working capital as of 31 January 2024 amounting to US\$224.0 million (30 April 2023: US\$205.3). The negative working capital is attributable to the seasonal increase in inventories ready for the peak season.

Management believes that the Company will be able to pay or refinance its liabilities as and when they fall due. Accordingly, the use of going concern assumption is appropriate taking into account the following:

- The Group focuses on improving cash flows by reducing working capital, particularly inventory.
- The Group is implementing various strategies, such as optimizing packaging materials, implementing power and fuel initiatives, making investments to enhance efficiency, productivity, and wastage minimization, and introducing product bundling initiatives in distribution centers. By actively pursuing these measures, the Group aims to streamline operations, reduce costs, and ensure sustainable growth.
- The Group continues to find new sources of funding to provide flexibility in managing capital structure for the Group
- Despite a lower profit for the period, the Group's cash inflow from operations in the first nine months was US\$128.1 million, better versus last year's outflow of US\$79.1 million mainly driven by lower additions to inventory. Lowering inventory and working capital is a key priority in FY2024 and FY2025.
- The Group has sufficient credit lines available for drawdown and, as such, management believes that the Group will have sufficient working capital to enable the Group to meet its objectives and future financial obligations:

- The Company had continued to receive dividend payments from its subsidiaries and expects the same in the next 12 months.

### 3. Significant accounting policies

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's 2023 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2023, which did not have any significant impact on the Group's financial position or performance, unless otherwise indicated:

*Effective beginning on or after 1 May 2023*

- Amendments to IAS 1 and IFRS Practice Statement 2, *Disclosure of Accounting Policies*. The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:
  - Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
  - Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to IAS 1 are effective for annual periods beginning on or after 1 January 2023. Early application is permitted as long as this fact is disclosed. The amendments do not have a material impact on the Group.

- Amendments to IAS 8, *Definition of Accounting Estimates*. The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after 1 January 2023 with earlier adoption permitted. The amendments do not have a material impact on the Group.

- Amendments to IAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*. The amendments narrow the scope of the initial recognition exception under IAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the



financial statements (and interest expense) or to the related asset component (and interest expense).

An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after 1 January 2023.

▪ **IFRS 17, *Insurance Contracts***

IFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4, Insurance Contracts. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of IFRS 17 is the general model, supplemented by:

- a) A specific adaptation for contracts with direct participation features (the variable fee approach)
- b) A simplified approach (the premium allocation approach) mainly for short-duration contracts

IFRS 17 is effective for reporting periods beginning on or after 1 January 2023, with comparative figures required. Early application is permitted.

#### **4. Operating segments**

The Group has two types of operating segments: geographical and product. In identifying these operating segments, management generally considers geographical as its primary operating segment.

## **Geographical segments**

### *Americas*

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also includes products under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the foodservice industry and other food processors.

### *Asia Pacific*

Reported under Asia Pacific are sales and profit on sales in the Philippines, comprising of Del Monte branded packaged products, including Del Monte traded goods, and Today's brand; S&W products in Asia and the Middle East both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded fresh and packaged goods.

### *Europe*

Included in this segment are sales of S&W co-branded, buyers' own label and unbranded products in Europe.

## **Product segments**

### *Meals and Meal Enhancers*

The meals and meal enhancers segment includes sales and profit of packaged pineapples which are mainly used to enhance the flavor of different dishes, packaged vegetables, tomato-based products such as ketchup, tomato sauce, pasta sauce, recipe sauce, pizza sauce, pasta, broth and stock, and condiments under five brands, namely Del Monte, S&W, College Inn, Contadina and Kitchen Basics. Key products under this segment are packaged beans, packaged corn, broth and stock sold in the United States as well as canned pineapple and tomato-based products sold in the United States and Asia Pacific.

### *Snacking and Desserts*

The snacking and desserts segment includes sales and profit of packaged fruits, including frozen, under the Del Monte, S&W, Joyba and Today's brands. This also includes the product innovations in the Philippines in the biscuits category and the Joyba beverages in the United States.

### *Beverage*

Beverage includes sales and profit of 100% pineapple juice in can, juice drinks in various flavors in can, tetra and PET packaging, and pineapple juice concentrate.

### *Premium Fresh fruit*

Fresh fruit and others include sales and profit of S&W branded fresh pineapples in Asia Pacific and buyer's label or non-branded fresh pineapples in Asia,

*Others*

Includes all sales and profit of non-branded products, excluding fresh pineapples. This includes buyer's labels, that are packaged in different formats such as can, plastic cup, pouch and aseptic bag. This also includes sales of cattle in the Philippines. The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals.

**Information about reportable segments**

	Americas Three months ended 31 January 2024      2023 US\$'000      US\$'000		Asia Pacific Three months ended 31 January 2024      2023 US\$'000      US\$'000		Europe Three months ended 31 January 2024      2023 US\$'000      US\$'000		Total Three months ended 31 January 2024      2023 US\$'000      US\$'000	
<b>Revenue</b>								
Meals and Meal								
Enhancers	235,801	244,082	58,255	59,309	598	2,522	294,654	305,913
Snacking and Desserts	120,499	125,498	29,257	26,571	87	144	149,843	152,213
Premium Fresh Fruit	–	–	35,141	30,029	–	–	35,141	30,029
Beverages	2,077	2,771	34,700	38,072	282	671	37,059	41,514
Others	111,451	126,161	11,704	13,957	6,810	11,450	129,965	151,568
<b>Total</b>	<b>469,828</b>	<b>498,512</b>	<b>169,057</b>	<b>167,938</b>	<b>7,777</b>	<b>14,787</b>	<b>646,662</b>	<b>681,237</b>
<b>Operating Income</b>	<b>3,878</b>	<b>34,688</b>	<b>29,420</b>	<b>28,824</b>	<b>(1,465)</b>	<b>2,934</b>	<b>31,833</b>	<b>66,446</b>
Unallocated G&A							(8,117)	(7,777)
Other Income (Expense)							(908)	(1,427)
<b>Operating Income - Group Level</b>	<b>3,878</b>	<b>34,688</b>	<b>29,420</b>	<b>28,824</b>	<b>(1,465)</b>	<b>2,934</b>	<b>22,808</b>	<b>57,242</b>
<b>Other information</b>								
Capital expenditure	12,696	9,666	40,530	49,648	–	–	53,226	59,314
	Americas Nine months ended 31 January 2024      2023 US\$'000      US\$'000		Asia Pacific Nine months ended 31 January 2024      2023 US\$'000      US\$'000		Europe Nine months ended 31 January 2024      2023 US\$'000      US\$'000		Total Nine months ended 31 January 2024      2023 US\$'000      US\$'000	
<b>Revenue</b>								
Meals and Meal								
Enhancers	658,229	637,454	168,768	162,801	2,165	8,263	829,162	808,518
Snacking and Desserts	350,734	344,443	66,826	72,209	147	288	417,707	416,940
Premium Fresh Fruit	–	–	107,171	108,752	–	–	107,171	108,752
Beverages	6,094	5,934	98,720	105,753	1,130	1,710	105,944	113,397
Others	312,612	321,472	35,370	41,464	22,510	26,204	370,492	389,140
<b>Total</b>	<b>1,327,669</b>	<b>1,309,303</b>	<b>476,855</b>	<b>490,979</b>	<b>25,952</b>	<b>36,465</b>	<b>1,830,476</b>	<b>1,836,747</b>
<b>Operating Income</b>	<b>40,651</b>	<b>136,010</b>	<b>76,999</b>	<b>91,650</b>	<b>(405)</b>	<b>2,335</b>	<b>116,413</b>	<b>234,336</b>
Unallocated G&A							(20,458)	(23,793)
Other Income (Expense)							(2,624)	334
<b>Operating Income - Group Level</b>	<b>40,651</b>	<b>136,010</b>	<b>76,999</b>	<b>91,650</b>	<b>(405)</b>	<b>2,335</b>	<b>93,331</b>	<b>210,877</b>
<b>Other information</b>								
Capital expenditure	34,837	23,068	113,562	126,582	–	–	148,399	149,650

### ***Major customer***

Revenues from a major customer of the Americas segment for the three months and nine months ended 31 January 2024 amounted to US\$174.7 million (31 January 2023: US\$169.5 million) and US\$521.0 million (31 January 2023: US\$448.5 million) representing 37.2% (31 January 2023: 34.0%) and 39.2% (31 January 2023: 34.3%) of the total Americas segment's net revenue, respectively.

## **5. Seasonality of operations**

The Group's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. For Americas, products are sold heavily during the Thanksgiving and Christmas seasons. As such, the Group's sales are usually highest during the five months from August to December.

The Group operates 11 production facilities in the USA, Mexico, and the Philippines as at 31 January 2024 and 30 April 2023. Fruit plants are located in California and Washington in the United States and in the Philippines. Most of its vegetable plants are located in the U.S. Midwest and its tomato plant are located in California.

The US Consumer Food Business has a seasonal production cycle that generally runs between the months of June and October. This seasonal production primarily relates to the majority of processed fruit, vegetable and tomato products, while some of its processed fruit and tomato products and its *College Inn* broth products are produced throughout the year. Additionally, the Consumer Food Business has contracts to co-pack certain processed fruit and vegetable products for other companies.

## 6. Property, plant and equipment

	<----- At cost ----->				At appraised value	Total US\$'000
	Buildings, land improvements and leasehold improvements US\$'000	Machineries and equipment US\$'000	Construction-in-progress US\$'000	Bearer Plants US\$'000	Freehold land US\$'000	
<b>Group Cost/Valuation</b>						
At 1 May 2023	240,665	623,245	92,749	371,560	82,999	1,411,218
Additions	1,341	3,281	46,359	101,949	—	152,930
Disposals	—	(1,431)	—	—	—	(1,430)
Write off - closed fields	—	—	—	(76,618)	—	(76,618)
Reclassifications from CIP	5,042	69,397	(74,439)	—	—	—
Currency realignment	(1,306)	(3,682)	(514)	(4,169)	(345)	(10,016)
At 31 January 2024	245,742	690,810	64,155	392,722	82,654	1,476,083
At 1 May 2022	229,900	602,399	57,384	382,782	61,878	1,334,343
Additions	9,808	6,843	72,688	147,028	—	236,367
Disposals	(80)	(3,527)	—	—	—	(3,607)
Write off - closed fields	—	—	—	(136,468)	—	(136,468)
Reclassifications from CIP	5,235	30,710	(35,945)	—	—	—
Revaluation	—	—	—	—	22,121	22,121
Currency realignment	(4,198)	(13,180)	(1,378)	(21,782)	(1,000)	(41,538)
At 30 April 2023	240,665	623,245	92,749	371,560	82,999	1,411,218
<b>Accumulated depreciation and impairment losses</b>						
At 1 May 2023	125,580	446,159	—	171,952	8,536	752,227
Charge for the period	8,065	27,966	—	85,017	—	121,048
Write off - closed fields	—	—	—	(76,618)	—	(76,618)
Disposals	—	(1,357)	—	—	—	(1,357)
Currency realignment	(654)	(2,956)	26	(1,446)	—	(5,030)
At 31 January 2024	132,991	469,812	26	178,905	8,536	790,270
At 1 May 2022	117,622	424,819	—	205,719	8,536	756,696
Charge for the year	10,090	34,152	—	113,571	—	157,813
Write off - closed fields	—	—	—	(136,468)	—	(136,468)
Disposals	(37)	(2,621)	—	—	—	(2,658)
Currency realignment	(2,095)	(10,191)	—	(10,870)	—	(23,156)
At 30 April 2023	125,580	446,159	—	171,952	8,536	752,227
<b>Carrying amounts</b>						
At 31 January 2024	112,751	220,998	64,129	213,817	74,118	685,813
At 30 April 2023	115,085	177,086	92,749	199,608	74,463	658,991

Depreciation recognized in the consolidated statements of cash flows is net of the amount capitalized in inventories.

The Group has property, plant and equipment acquisitions of US\$4.0 million as at 31 January 2024 (30 April 2023: US\$3.9 million) presented under “Accrued operating expenses” in “Trade and other current liabilities”. Down payments made by the Group for the acquisition of property, plant and equipment amounted to US\$1.4 million as at 31 January 2024 (30 April 2023: US\$3.5 million) recorded under “Advances to suppliers” in “Other noncurrent assets”. The cost of fields closed and written off amounted to US\$76.6 million for the nine months ended 31 January 2024 (30 April 2023: US\$136.5 million).

## 7. Intangible assets and goodwill

	<b>Goodwill</b>	<b>Indefinite life</b>	<b>Amortizable</b>	<b>Customer</b>	
	<b>US\$'000</b>	<b>trademarks</b>	<b>trademarks</b>	<b>relationship</b>	<b>Total</b>
		<b>US\$'000</b>	<b>US\$'000</b>	<b>and others</b>	<b>US\$'000</b>
				<b>US\$'000</b>	
<b>Cost</b>					
At 1 May 2023					
31 January 2024	<b>203,432</b>	<b>472,363</b>	<b>24,180</b>	<b>115,441</b>	<b>815,416</b>
At 1 May 2022/ 30 April 2023	203,432	472,363	24,180	115,441	815,416
<b>Accumulated amortization</b>					
At 1 May 2023	–	–	<b>12,119</b>	<b>49,456</b>	<b>61,575</b>
Amortization	–	–	<b>975</b>	<b>4,329</b>	<b>5,304</b>
At 31 January 2024	–	–	<b>13,094</b>	<b>53,785</b>	<b>66,879</b>
At 1 May 2022	–	–	10,819	43,789	54,608
Amortization	–	–	1,300	5,667	6,967
At 30 April 2023	–	–	12,119	49,456	61,575
<b>Carrying amounts</b>					
At 31 January 2024	<b>203,432</b>	<b>472,363</b>	<b>11,086</b>	<b>61,656</b>	<b>748,537</b>
At 30 April 2023	203,432	472,363	12,061	65,985	753,841

Amortization expense amounted to US\$5.3 million for the nine months ended 31 January 2024 (31 January 2023: US\$5.2 million)

### ***Goodwill***

Goodwill arising from the acquisition of Consumer Food Business was allocated to Del Monte Foods, Inc. (DMFI) and its subsidiaries, which is considered as one cash generating unit (“CGU”).

### ***Indefinite life trademarks***

Management has assessed the following trademarks as having indefinite useful lives as the Group has exclusive access to the use of these trademarks. These trademarks are expected to be used indefinitely by the Group as they relate to continuing businesses that have a proven track record with stable cash flows.

### **America trademarks**

The indefinite life trademarks of US\$394.0 million arising from the acquisition of Consumer Food Business relate to those of DMFI for the use of the “Del Monte” trademarks in the United States and South America market, and the “College Inn” trademark in the United States, Australia, Canada and Mexico.

The “Kitchen Basic” trademark in the United States and Canada was estimated to have an indefinite useful life and was valued at US\$53.7 million.

On 3 August 2022, the Group has acquired certain assets associated with the Kitchen Basics brand of ready-to-use stock and broth from McCormick & Company for a consideration of US\$100.4 million (including transaction costs totalling US\$1.4 million). Kitchen Basics products are distributed nationally in the United States and include a range of conventional and organic stock and broth offerings.

The acquisition is consistent with DMFI's overall growth strategy, as it focuses on innovation, renovation and customization of its iconic brand portfolio. Kitchen Basics will join Del Monte's brand portfolio as the Company expands its retail presence in the category. The assets acquired comprise of intangible assets amounting to US\$72.8 million and inventories of US\$27.6 million. The purchase price (including transaction costs) is allocated based on the fair value of the assets acquired as determined by the third-party valuer.

The acquisition was treated as an asset acquisition since the acquisition did not come with any physical workforce, research and development, and management.

### **The Philippines trademarks**

On 1 May 2020, Dewey Sdn Bhd., assigned to Philippine Packing Management Services Corporation, various trademarks which include the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines ("The Philippines trademarks") with carrying value amounting to US\$1.8 million.

### **Indian sub-continent trademark**

In November 1996, a subsidiary, Del Monte Pacific Resources Limited (DMPRL), entered into an agreement with an affiliated company to acquire the exclusive right to use the "Del Monte" trademarks in the Indian sub-continent territories and Myanmar in connection with the production, manufacture, sale and distribution of food products and the right to grant sub-licenses to others ("Indian sub-continent trademark"). In 2007, the Company acquired shares in Del Monte Foods Private Limited (DMFPL) (formerly FieldFresh Foods Private Limited (FFPL)) and caused the licensing of trademarks to DMFPL to market its products under the "Del Monte" brand in India. These trademarks have a carrying value of US\$4.1 million.

### **Asia S&W trademark**

In November 2007, a subsidiary, S&W Fine Foods International Limited (S&W), entered into an agreement with Del Monte Corporation to acquire the "S&W" trademarks in certain countries in Asia (excluding Australia and New Zealand and including the Middle East), Western Europe and Eastern Europe for a total consideration of US\$10.0 million. The trademark has a carrying value of US\$8.2 million.

### **Impairment test**

Management performs an annual impairment testing for all indefinite life trademarks every end of the year. There were no impairment indicators identified.

***Amortizable trademarks and customer relationships***

	Net Carrying amount		Remaining amortization period (years)	
	31 January	30 April	31 January	30 April
	2024	2023	2024	2023
	US\$'000	US\$'000		
America S&W trademark	13	163	0.3	1.1
America Contadina trademark	11,073	11,897	10.3	11.1
	<b>11,086</b>	<b>12,060</b>		

**America trademarks**

The amortizable trademarks relate to the exclusive right to use of the “S&W” trademark in the United States, Canada, Mexico and certain countries in Central and South America and “Contadina” trademark in the United States, Canada, Mexico, South Africa and certain countries in Asia Pacific, Central America, Europe, Middle East and South America market.

**Customer relationships and others**

Customer relationships relate to the network of customers where DMFI has established relationships with the customers, particularly in the United States market, through contracts.

	Net carrying amount		Remaining amortization period (years)	
	31 January	30 April	31 January	30 April
	2024	2023	2024	2023
	US\$'000	US\$'000		
Customer relationships – CP	53,850	57,862	10.0	10.8
Customer relationships – Kitchen Basics	7,808	8,194	18.7	19.5
	<b>61,658</b>	<b>65,986</b>		



*Source of estimation uncertainty*

The Group estimates the useful lives of its amortizable trademarks and customer relationships based on the period over which the assets are expected to be available for use. The estimated useful lives of the trademarks and customer relationships are reviewed periodically and are updated if expectations differ from previous estimates due to legal or other limits on the use of the assets. A reduction in the estimated useful lives of amortizable trademarks and customer relationships would increase recorded amortization expense and decrease noncurrent assets.

## 8. Investments in joint ventures

Name of joint venture	Principal activities	Place of Incorporation and Business	Effective Equity Held by the Group	
			As at 31 Jan 2024 %	As at 30 Apr 2023 %
Del Monte Foods Private Limited (DMFPL) (formerly FieldFresh Foods Private Limited (FFPL)) *	Production and sale of fresh and processed fruits and vegetable food products	India	47.76	47.76
Nice Fruit Hong Kong Limited (NFHKL)	Production and sale of frozen fruits and vegetable food products	Hong Kong	35.00	35.00
Del Monte - Vinamilk Dairy Philippines, Inc. (DVDPI)	Distribution of milk and dairy products	Philippines	43.50	43.50

The summarized financial information of a material joint venture, DMFPL, not adjusted for the percentage ownership held by the Group, is as follows:

	31 January 2024 US\$'000	30 April 2023 US\$'000
<b>Assets</b>		
Current assets	19,662	21,851
Noncurrent assets	12,509	10,701
Total assets	32,171	32,552
<b>Liabilities</b>		
Current liabilities	(10,041)	(11,881)
Noncurrent liabilities	(21,556)	(20,193)
Total liabilities	(31,597)	(32,074)
<b>Net assets (liabilities)</b>	574	478
	31 January 2024 US\$'000	30 April 2023 US\$'000
<b>Results</b>		
Revenue	35,665	66,084
Profit (loss) from continuing operations	(193)	203
Other comprehensive income	—	—
<b>Total comprehensive profit (loss)</b>	(193)	203

**Del Monte Pacific Limited and its Subsidiaries**  
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	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
<b>Carrying amount of interest in FFPL at beginning of the period</b>	<b>17,537</b>	14,336
Capital injection during the year	–	3,100
Group's share of:		
- Profit (loss) from continuing operations	<b>(96)</b>	101
- Other comprehensive income	–	–
Total comprehensive profit (loss)	<b>(96)</b>	101
<b>Carrying amount of interest at end of the period/year</b>	<b>17,841</b>	<b>17,537</b>

The interest in the net assets of an immaterial joint venture, NFHKL, is as follows:

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
<b>Carrying amount of interest in NFHKL at beginning of the period/year</b>	<b>2,624</b>	2,836
Additional advances during the year	–	185
Group's share of:		
- Loss from continuing operations	<b>(274)</b>	(397)
- Other comprehensive income	–	–
Total comprehensive loss	<b>(274)</b>	(397)
<b>Carrying amount of interest at end of the period/year</b>	<b>2,350</b>	2,624

The interest in the net assets of an immaterial joint venture, DVDPI, is as follows:

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
<b>Carrying amount of interest in DVDPI at beginning of the period/year</b>	–	–
Investment during the year	<b>1,030</b>	–
Group's share of:		
- Loss from continuing operations	<b>(535)</b>	–
Total comprehensive loss	<b>(535)</b>	–
<b>Carrying amount of interest at end of the period/year</b>	<b>495</b>	–

Share in losses exceeding the carrying amount of investment are not recognized. Unrecognized accumulated share in losses of DVDPI amounted to US\$0.6 million as at 31 January 2024 (30 April 2023: US\$0.6 million).

The summarized interest in joint ventures of the Group is as follows:

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
<b>Group's interest in joint ventures</b>		
FFPL	17,441	17,537
NFHKL	2,350	2,624
Del Monte - Vinamilk Dairy Philippines, Inc.	495	–
<b>Carrying amount of investment in joint ventures</b>	<b>20,286</b>	<b>20,161</b>

#### *Determination of Joint Control and the Type of Joint Arrangement*

Joint control is presumed to exist when the investors contractually agreed sharing of control on an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Management has assessed that it has joint control in all joint arrangements.

The Group determines the classification of a joint venture depending upon the parties' rights and obligations arising from the arrangement in the normal course of business. When making an assessment, the Group considers the following:

- (a) the structure of the joint arrangement.
- (b) when the joint arrangement is structured through a separate vehicle:
  - i. the legal form of the separate vehicle;
  - ii. the terms of the contractual arrangement; and
  - iii. when relevant, other facts and circumstances.

The Group determined that the arrangements in DMFPL, NFHKL and DVDPI are joint ventures as these were structured in separate legal vehicles that have rights to the net assets of the arrangements. The terms of the contractual arrangements do not specify that the parties have rights to the assets and obligations for the liabilities relating to the arrangements.

#### *Source of Estimation Uncertainty*

In the event a joint venture has suffered recurring operating losses, a test is made to assess whether the investment in joint venture has suffered any impairment by determining the recoverable amount. This determination requires significant judgement and estimation. An estimate is made on the future profitability, cash flow, financial health and near-term business outlook of the joint venture, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

From the time the investment in DMFPL was made, the Indian sub-continent trademark (Note 7) and such investment were allocated to the Indian sub-continent cash-generating unit ("Indian sub-continent CGU"). The recoverable amount of Indian sub-continent CGU was estimated using the discounted cash flows based on five-year cash flow projections.

## 9. Other noncurrent assets

	31 January 2024 US\$'000	30 April 2023 US\$'000
Advance rentals and deposits	22,760	19,557
Derivative assets	4,977	6,189
Excess insurance	4,939	4,201
Receivable from sale and leaseback	2,529	2,571
Advances to suppliers	1,376	2,898
Investment in unquoted equity shares	10,516	5,023
Note receivables and others	956	1,811
	<u>48,053</u>	<u>42,250</u>

Advance rentals and deposits consist of rent payments related to lease contracts which will commence beyond one year from the reporting period, as well as security deposits made for lease contracts entered by the Group.

Investment in unquoted equity shares represent total financial assets carried at fair value through other comprehensive income. The unquoted investments relate to equity shares of an entity incorporated in Switzerland.

Excess insurance relates mainly to reimbursements from insurers to cover certain workers' compensation claims liabilities.

Advances to suppliers represents advance payments made on capital projects

Receivable from sale and leaseback is the noncurrent portion of receivable relating to certain assets sold to DMPI Employees Agrarian Reform Beneficiaries Cooperation ("DEARBC") and subsequently leased back to the Group in fiscal year 2021. The current portion of US\$0.1 million is presented under "Trade and other receivables".

## 10. Biological assets

	31 January 2024 US\$'000	30 April 2023 US\$'000
<b>Livestock</b>		
At beginning of the period/year	3,007	2,735
Purchases of livestock	887	1,247
Sales of livestock	(528)	(810)
Currency realignment	(55)	(165)
At end of the period/year	<u>3,311</u>	<u>3,007</u>

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
<b>Agricultural produce</b>		
At beginning of the period/year	12,227	13,768
Additions	7,064	14,519
Harvested	(7,600)	(11,098)
Currency realignment	2,947	(4,962)
At end of the period/year	14,638	12,227
Fair value gain on produce prior to harvest	33,799	32,625
At end of the period/year	48,437	44,852
	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Current	48,437	44,852
Noncurrent	3,311	3,007
<b>Totals</b>	<b>51,748</b>	<b>47,859</b>

## 11. Inventories

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Finished goods		
- at cost	704,928	698,664
- at net realizable value	24,663	37,482
Semi-finished goods		
- at cost	398,695	173,557
- at net realizable value	10,772	12,372
Raw materials and packaging supplies		
- at cost	72,117	78,683
- at net realizable value	62,963	76,014
	<b>1,274,138</b>	<b>1,076,772</b>

Total cost of inventories carried at net realizable value amounted to US\$119.2 million as at 31 January 2024 (30 April 2023: U\$138.6 million).

Inventories are stated after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the period/year are as follows:

	Note	31 January 2024 US\$'000	30 April 2023 US\$'000
At beginning of the period/year		12,737	6,464
Allowance for the period/year	26	10,115	9,542
Write-off against allowance		(1,415)	(2,585)
Currency realignment		(596)	(684)
At end of the period/year		<u>20,841</u>	<u>12,737</u>

The allowance for inventory obsolescence recognized during the period is included in “Cost of sales”.

***Source of estimation uncertainty***

The Group recognizes allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to the consolidated statements of income and are written off. In addition to an allowance for a specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Group believes such estimates represent a fair charge of the level of inventory obsolescence in a given period. The Group reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory.

Estimates of net realizable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories are expected to be realized. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at the reporting date.

The Group reviews on a continuous basis the product movement, changes in customer demands and introductions of new products to identify inventories which are to be written down to its net realizable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records. An increase in write-down of inventories would increase the recorded cost of sales and decrease current assets.

## 12. Trade and other receivables

	31 January 2024 US\$'000	30 April 2023 US\$'000
Trade receivables	188,557	195,335
Nontrade receivables	52,264	45,346
Allowance for expected credit loss – trade	(5,292)	(5,328)
Allowance for expected credit loss – nontrade	(4,322)	(4,317)
Trade and other receivables	<u>231,207</u>	<u>231,036</u>

Set out below is the expected credit risk exposure on the Group's trade receivables using simplified approach (provision matrix):

31 January 2024					
Days past due					
	Current	0-60 days	61-120 days	Over 120 days	Total
	US'000s	US'000s	US'000s	US'000s	US'000s
Trade receivables	133,589	29,915	4,593	20,460	188,557
Expected credit loss rate	0.00%	0.00%	0.00%	25.87%	–
Expected credit loss	–	–	–	5,292	5,292

30 April 2023					
Days past due					
	Current	0-60 days	61-120 days	Over 120 days	Total
	US'000s	US'000s	US'000s	US'000s	US'000s
Trade receivables	119,651	35,579	8,279	31,826	195,335
Expected credit loss rate	0.00%	0.00%	0.00%	16.74%	–
Expected credit loss	–	–	–	5,328	5,328

The recorded allowance for expected credit loss falls within the Group's historical experience in the collection of trade and other receivables. Therefore, Management believes that there is no significant additional credit risk beyond what has been recorded.

### *Source of estimation uncertainty*

The Group maintains an allowance for impairment of accounts receivable at a level considered adequate to provide for potential uncollectible receivables based on the applicable expected credit loss (ECL) methodology. The level of this allowance is evaluated by the Group on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with debtors, their payment behavior and known market factors. The Group reviews the age and status of receivables and identifies accounts that are to be provided with allowance on a continuous basis. Additionally, allowance is also determined, through a provision matrix based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The amount and timing of recorded expenses for any period would differ if the Group made different judgement or utilized different estimates. An increase in the Group's

allowance for impairment would increase the Group's recorded operating expenses and decrease current assets.

### 13. Prepaid expenses and other current assets

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Prepaid expenses	<b>45,706</b>	48,986
Down payment to contractors and suppliers	<b>6,940</b>	7,372
Derivative asset	<b>3,262</b>	2,678
Short-term placements	—	18
Others	<b>861</b>	613
	<b>56,769</b>	59,667

Prepaid expenses consist of advance payments for insurance, advertising, rent and taxes, among others.

Down payment to contractors and suppliers pertains to advance payments for the purchase of materials and supplies that will be used for operations.

Short-term placements in April 2023 have maturities of 4-6 months and earn interest at 0.75%-0.875% per annum.

#### **Derivative**

The Group uses interest rate caps, commodity swaps and foreign currency forward contracts to hedge market risks relating to possible adverse changes in interest rates, commodity costs and foreign currency exchange rates. The Group continually monitors its positions and the credit rating of the counterparties involved to mitigate credit exposure to any one party.

As at 31 January 2024 and 30 April 2023, the Group designated each of its derivative contracts, as a hedge of a highly probable forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge").



The following fair value of cash flow hedges were outstanding for the Group:

		<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
	<b>Note</b>		
Commodity contracts		<b>(113)</b>	(3,928)
Foreign currency forward contracts		<b>1,425</b>	1,061
Interest rate cap		<b>4,954</b>	6,189
Interest rate swap		<b>1,300</b>	(1,105)
Total		<b>7,566</b>	2,217
Included in:			
Other noncurrent assets		<b>4,977</b>	6,189
Prepaid expenses and other current assets		<b>3,262</b>	2,678
Trade and other current liabilities	20	<b>(673)</b>	(3,553)
Other noncurrent liabilities	17	<b>–</b>	(3,097)
		<b>7,566</b>	2,217

The notional amounts of the Group's commodity contracts were as follows as of 31 January 2024 and 30 April 2023:

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Natural gas – Metric Million British Thermal Unit (MMBTU)	<b>704</b>	1,039
Diesel (gallons)	<b>5,450</b>	5,786
Gas (oil barrels)	<b>96</b>	47

### Foreign Currency

From time to time, the Group manages its exposure to fluctuations in foreign currency exchange rates by entering into forward contracts to cover a portion of its projected expenditures paid in local currency. These contracts may have a term of up to 24 months. The Group accounted for these contracts as cash flow hedges.

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Mexican pesos	<b>656,612</b>	–
United States dollar	<b>159,000</b>	154,000

## Amounts Relating to Hedged Items

The amounts at the reporting date relating to items designated as hedged items are as follows:

<b>31 January 2024</b>			
	<b>Change in value used for calculating hedge effectiveness US\$'000</b>	<b>Cash flow hedge reserve US\$'000</b>	<b>Balances remaining in the cash flow hedge reserve from hedging relationships for which hedge accounting is no longer applied US\$'000</b>
<b>Interest rate risk</b>			
Variable rate instruments	7,734	11,605	—
<b>Commodity price risk</b>			
Inventory purchases	(4,013)	(7,219)	—
<b>Foreign exchange risk</b>			
Inventory purchases	(1,080)	670	—
<b>30 April 2023</b>			
	<b>Change in value used for calculating hedge effectiveness US\$'000</b>	<b>Cash flow hedge reserve US\$'000</b>	<b>Balances remaining in the cash flow hedge reserve from hedging relationships for which hedge accounting is no longer applied US\$'000</b>
<b>Interest rate risk</b>			
Variable rate instruments	(12,437)	9,238	—
<b>Commodity price risk</b>			
Inventory purchases	5,264	(8,394)	—
<b>Foreign exchange risk</b>			
Inventory purchases	3,449	493	—

### Amounts Relating to Hedging Instruments (cont'd)

The amounts relating to items designated as hedging instruments and hedge ineffectiveness are as follows:

	31 January 2024			During the first nine months of fiscal 2024			
	Notional amount	Carrying amount		Line item in the statement of financial position where the hedged instrument is included	Change in the value of hedge instrument recognized in OCI	Amount reclassified from hedging reserve to profit or loss	Line item in profit or loss affected by the reclassification
		Assets	Liabilities				
US\$'000							
<b>Interest rate risk</b>							
Interest rate swap	250,000	1,300		Prepaid and Other Current Assets	—		Net finance expense
Interest rate cap	575,000	4,954		Other noncurrent assets	(7,734)	—	Net finance expense
<b>Commodity price risk</b>							
Commodity contracts							
Natural gas (MMBTU)	704	—	(673)	Derivative liabilities Current Liabilities	2,969	1,698	Cost of Sales
Diesel (gallons)	5,450	486	—	Prepaid and Other	1,424	(614)	Cost of Sales
		23		Other noncurrent assets			
Gasoline (barrels)	96	51		Prepaid and Other Current Assets	107	—	Cost of Sales
<b>Foreign exchange risk</b>							
Foreign currency Forwards (Php)	234,000	915	—	Prepaid and Other Current Assets	451	—	Revenue
						—	Cost of Sales
Foreign currency Forwards (Mxn)	656,612	510	—	Derivative liabilities Current Liabilities	629	190	Cost of Sales

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	30 April 2023			During fiscal 2023			
	Notional amount	Carrying amount		Line item in the statement of financial position where the hedged instrument is included	Change in the value of hedge instrument recognized in OCI	Amount reclassified from hedging reserve to profit or loss	Line item in profit or loss affected by the reclassification
		Assets	Liabilities				
					US\$'000		
<b>Interest rate risk</b>							
Interest rate swaps	250,000	1,617		Prepaid and Other Current Assets	12,437	—	
			(2,722)	Derivative liabilities – Noncurrent			
Interest rate cap	575,000	6,189		Derivative assets – Noncurrent	—	—	
<b>Commodity price risk</b>							
Commodity contracts							
Natural gas (MMBTU)	1,039	—	(1,596)	Derivative liabilities – Current	(2,557)	(861)	Cost of sales
			(75)	Derivative liabilities – Noncurrent			
Diesel (gallons)	5,786	—	(1,455)	Derivative liabilities – Noncurrent	(2,176)	(403)	Cost of sales
			(300)	Derivative liabilities – Current			
Gas oil (barrels)	47	—	(502)	Derivative liabilities – Current	(531)	—	Cost of sales
<b>Foreign exchange risk</b>							
Foreign currency forwards (USD)	154,000	1,061	—	Prepaid and Other Current Assets	1,122	—	Net finance expense
Foreign currency forwards (MXN)		—	—		(4,571)	(4,107)	Cost of sales

## Hedging Reserves

The following table provides a reconciliation by risk category of the hedging reserve and analysis of OCI items, net of tax, resulting from cash flow hedge accounting:

	<b>Group</b>	
	<b>31 January 2024</b>	<b>30 April 2023</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Balance at beginning of year	1,426	(5,395)
Changes in fair value:		
- Commodity risk	4,013	(5,264)
- Interest rate risk	(7,734)	12,437
- Foreign exchange risk	1,080	(3,449)
Amount reclassified to profit or loss		
- Commodity risk	–	1,264
- Interest rate risk	8,754	–
- Foreign exchange risk	–	4,107
Amount included in cost of non-financial items		
- Commodity price risk	(1,084)	–
- Foreign exchange risk	(190)	–
Tax movements on reserves during the year	(1,210)	(2,274)
Balance at end of year	<b>5,055</b>	<b>1,426</b>

## 14. Cash and cash equivalents

	<b>31 January 2024</b>	<b>30 April 2023</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Cash on hand	102	84
Cash in banks	20,787	19,392
Cash equivalents	3,248	360
Cash and cash equivalents	<b>24,137</b>	<b>19,836</b>

Certain cash in bank accounts earn interest at floating rates based on daily bank deposit rates ranging from 0.01% to 0.50% per annum for the period 31 January 2024 (30 April 2023: 0.01% to 0.50% per annum). Cash equivalents are short-term placements which are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest rate of 3.77% to 6.00% per annum in fiscal year 2024 (30 April 2023: 0.75% to 4.90% per annum).

## 15. Reserves

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Translation reserve	(107,970)	(105,020)
Remeasurement of retirement plan	46,025	46,051
Revaluation reserve	29,354	29,354
Hedging reserve	4,770	1,390
Reserve for own shares	(286)	(286)
	<u>(28,107)</u>	<u>(28,511)</u>

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of subsidiaries and joint ventures with functional currencies other than US dollar.

The remeasurement of retirement plan relates to actuarial gains and losses for the defined benefit plans and return on plan assets, excluding amounts included in net interest on the net defined benefit liability (asset).

The revaluation reserve relates to surplus on the revaluation of freehold land of the Group.

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments used in cash flow hedges pending subsequent recognition in profit or loss as the hedged cash flows affect the consolidated statements of income of the Group.

The reserve for the Company's own shares comprises the cost of the Company's shares held by the Group. As at 31 January 2023 and 30 April 2023, the Group held 975,802 of the Company's shares.

## 16. Loans and borrowings

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
<b>Current liabilities</b>		
Unsecured bank loans	615,233	633,116
Secured bank loans	792,472	645,760
	<u>1,407,705</u>	<u>1,278,876</u>
<b>Non-current liabilities</b>		
Unsecured bank loans	252,805	212,652
Secured bank loans	796,011	781,825
	<u>1,048,816</u>	<u>994,477</u>
	<u>2,456,521</u>	<u>2,273,353</u>

**Terms and debt repayment schedule**

Terms and conditions of outstanding loans and borrowings are as follows:

	Currency	Nominal interest rate % p. a.	Year of maturity	31 Jan 2024		30 April 2023	
				Face value US\$'000	Carrying amount US\$'000	Face value US\$'000	Carrying amount US\$'000
<b>Group</b>							
Secured bank loans	PHP	4.125%	2025	20,684	20,653	27,028	26,942
Unsecured bank loans	PHP	6.40%-7.42%	2024- 2028	289,879	288,684	170,729	170,660
Unsecured 3Y bonds	PHP	3.4840%	2023	—	—	105,097	104,799
Unsecured 5Y bonds	PHP	3.7563%	2025	11,451	11,382	11,638	11,541
Unsecured bank loans	USD	5.70%-8.58%	2024- 2025	478,716	478,624	470,769	470,766
Secured bank loans	USD	8.29%-8.83%	2024- 2025	166,750	166,637	172,750	172,533
Secured bridging loan	USD	8.29%	2025	50,000	49,917	60,000	59,998
Unsecured bonds	USD	3.75%	2024	90,000	89,348	90,000	88,760
Term Loans	USD	9.71%	2029	718,060	704,127	723,500	708,531
Secured bank loan under ABL Credit Agreement	USD	Base B- 10.00% 350MM - 7.92% 100MM - 7.99% 200MM - 7.99% 150MM - 7.91%	2025	654,610	647,149	465,000	458,824
				<b>2,480,150</b>	<b>2,456,521</b>	2,296,511	2,273,354

The balance of unamortized debt issuance cost follows:

	Nine months ended 31 January 2024 US\$'000	Year ended 30 April 2023 US\$'000
At beginning of the period/year	23,156	35,359
Additions	4,700	20,295
Amortization	(4,227)	(6,157)
Write-off	—	(26,341)
At end of the period/year	<b>23,629</b>	23,156

### Long Term Borrowings

Long-term Borrowings	Original Principal (In '000)	Outstanding Balance as of 31 January 2024 (In '000)	Interest Rate % p.a.	Year of Maturity	Payment Terms (e.g., annually, quarterly, etc.)	Interest paid 1 May 2023 to 31 January 2024 (In '000)
Term Loans	USD 725,000	USD 718,060	9.67024%	2029	Monthly interest payments and quarterly installment payments of US\$1.5 million beginning January 2023 and balance on maturity date.	USD 47,690
Unsecured Bonds 5Y	PHP 645,900	PHP 645,900	5Y 3.7563%	2025	Quarterly interest payments and principal on maturity date.	PHP 143,045
Secured Bridging Loan	USD 50,000	USD 50,000	8.2919%	2025	Monthly interest payment and principal 10% on February 2024, 10% on August 2024 and 80% on maturity date.	USD 1,056
Unsecured Loan	USD 75,000	USD 65,795	7.0816%	2024	Quarterly interest payment and principal 15% on 11 equal quarterly installments starting January 2022 and 85% on maturity date.	USD 3,639
Secured Loan	USD 45,000	USD 42,750	8.8293%	2025	Quarterly interest payment and principal 5% on April 2023, 5% on April 2024 and 90% on maturity date.	USD 2,864
Unsecured Loan	USD 30,000	USD 25,500	8.5800%	2025	Quarterly interest payment and principal 20% on four equal semi-annual installments starting October 2022 and 80% on maturity date.	USD 1,712
Secured Loan	USD 100,000	USD 100,000	8.6280%	2024	Monthly interest payments and principal on maturity date.	USD 6,498
Unsecured Loan	PHP 1,500,000	PHP 1,500,000	7.421%	2025	Quarterly interest payment; and principal on eight quarterly installments starting February 2024	PHP 74,623
Secured Loan	PHP 1,500,000	PHP 1,166,667	4.125%	2025	Quarterly interest payment; and principal on nine quarterly installments starting August 2023	PHP 46,922
Unsecured Loan	USD 57,300	USD 14,325	7.0816%	2024	Quarterly interest payment and principal 5%, 10% and 85% in fiscal year 2022, 2023 and 2024, respectively.	USD 2,080
Unsecured Bonds	USD 90,000	USD 90,000	3.75%	2024	Semi-annual interest payments and principal on maturity date.	USD 3,375



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Unsecured Loan	PHP 5,800,000	PHP 5,800,000	7.2500%	2028	Quarterly interest payment; and principal on thirteen quarterly installments starting October 2025	PHP 110,881
Unsecured Loan	PHP 3,000,000	PHP 3,000,000	7.2500%	2028	Quarterly interest payment; and principal on twelve quarterly installments starting January 2026	PHP 55,583
Unsecured Loan	USD 30,000	USD 30,000	6.5800%	2026	Quarterly interest payment; and principal on eight quarterly installments starting February 2025	nil
Unsecured Loan	USD 20,000	USD 20,000	6.5800%	2026	Quarterly interest payment; and principal on eight quarterly installments starting February 2025	nil

### **DMPI**

On 31 October 2023, DMPI obtained a long-term loan facility with BDO amounting to US\$102.8 million (Php5.8 billion) payable over thirteen equal quarterly installments with the first repayment date due in October 2025 and last repayment date due in October 2028 at a variable interest rate (January 2024: 7.25% per annum) to finance payment of the three-year Php5.8 billion bonds.

On 31 October 2023, DMPI obtained a long-term loan facility with DBP amounting to US\$53.2 million (Php3.0 billion) payable over twelve equal quarterly installments with the first repayment date due in January 2026 and last repayment date due in October 2028 at a variable interest rate (January 2024: 7.25% per annum) for general corporate requirements and to refinance existing debts.

On 16 November 2023 and 9 January 2024, DMPL obtained additional long-term loans with DBP amounting to US\$20.0 million and US\$30.0 million, respectively, payable over twelve equal quarterly installments with the first repayment date due in February 2025 and last repayment date due in November 2026 at a variable interest rate (January: 6.58% per annum) for general corporate requirements and to refinance existing debts.

### **DMFI Term Loan B**

DMFI is a party to a Term Loan B agreement with the lenders party thereto, Goldman Sachs Bank USA as administrative agent and as collateral agent, that provided for a total term loan of US\$725.0 million with a term of seven years. The initial term loan amounting to US\$600.0 million was obtained on 16 May 2022 and additional term loan amounting to US\$125.0 million was obtained on 7 February 2023. The term loan will mature on 16 May 2029.

The term loans bear an interest equal to the adjusted term SOFR plus a spread adjustment of 0.10% and margin of 4.25%. As of 31 January 2024, the interest rate for the Term Loan is 9.71% per annum. Interest is initially payable monthly and can be paid quarterly at DMFI's option.

### **ABL Credit Agreement**

Prior to fiscal year 2021, DMFI was a party to a credit agreement (the "ABL Credit Agreement") with Citibank, N.A., as administrative agent, and the other lenders and agents parties thereto, as amended, which provided for senior secured financing of up to US\$442.6

million (with all related loan documents, and as amended from time to time, the ABL Facility) with a term of five years until 18 February 2019, prior to an amendment in 2018

On 15 May 2020, DMFI entered into an agreement to refinance the ABL Credit Agreement with JP Morgan Chase as the administrative agent, and other lenders and agents parties thereto, to provide for senior secured financing of up to US\$450.0 million, subject to availability under the borrowing base, with a term of three years until 15 May 2023. On 15 May 2020, US\$100.2 million was drawn under this facility. Loans under the ABL Credit Agreement interest based on either the Eurodollar rate or the alternative base rate, plus an applicable margin. Additionally, the Group fully amortized the remaining deferred financing fees related to the previous credit agreement of \$1.0 million for the year ended 30 April 2020.

On 29 April 2021, the ABL Credit Agreement was extended to five years to the earliest of (a) 29 April 2026 and (b) 91 days prior to the maturity of the Senior Secured Notes or any Refinancing Indebtedness in respect thereof.

As at 31 January 2024, there were US\$654.6 million (30 April 2023: US\$465.0 million) of loans outstanding and US\$23.5 million of letters of credit issued (30 April 2023: US\$24.3 million). The net availability to DMFHL Group under the ABL Credit Agreement was US\$71.9 million as at 31 January 2024 (30 April 2023: US\$135.7 million). The weighted average interest rate was approximately 8.10% on 31 January 2024 (30 April 2023: 7.32%). The ABL Credit Agreement provided for a sub limit for letters of credit and for borrowings on same day notice, referred to as “swingline loans.”

### *Security interests*

The ABL Credit Agreement is generally secured by a first priority lien on DMFI’s inventories and accounts receivable and by a third priority lien on substantially all other assets excluding real estate.

*Restrictive and Financial Covenants.* The ABL Credit Agreement includes restrictive covenants limiting the Group’s ability, and the ability of the Group’s restricted subsidiaries, to incur additional indebtedness, create liens, engage in mergers or consolidations, sell or transfer assets, pay dividends and distributions or repurchase the Group’s capital stock, make investments, loans or advances, prepay certain indebtedness, engage in certain transactions with affiliates, amend agreements governing certain subordinated indebtedness adverse to the lenders, and change the Group’s lines of business.

*Financial Maintenance Covenants.* The ABL Credit Agreement generally does not require that the DMFHL Group including DMFI comply with financial maintenance covenants.

*Effect of Restrictive and Financial Covenants.* The restrictive and financial covenants in the ABL Credit Agreement may adversely affect DMFI’s ability to finance its future operations or capital needs or engage in other business activities that may be in its interest, such as acquisitions.

The Group is compliant with the ABL Credit Agreement loan covenants as of 31 January 2024 and 30 April 2023.

## Unsecured Bank Loans

Certain unsecured bank loan agreements contain various affirmative and negative covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover and maximum annual capital expenditure restrictions. These covenants include requirements for delivery of periodic financial information and restrictions and limitations on indebtedness, investments, acquisitions, guarantees, liens, asset sales, disposals, mergers, changes in business, dividends and other transfers.

## 17. Other noncurrent liabilities

	31 January 2024 US\$'000	30 April 2023 US\$'000
Workers' compensation	11,736	13,268
Payables to finance capital expenditures	19,541	-
Accrued vendors liabilities	638	461
Derivative liabilities	-	3,097
	<u>31,915</u>	<u>16,826</u>

Workers' compensation would cover liabilities for wage replacement and medical benefits to employees injured in the course of employment in exchange for mandatory relinquishment of the employee's right to sue his or her employer for tort or negligence.

The current portion of workers' compensation is included in "Trade and other current liabilities" in the consolidated statement of financial position (see note 20).

## 18. Employee Benefits

Certain Group companies contribute to the post-employment defined benefit plans such as the following:

### **The DMPI Multi Employer Retirement Plan**

DMPI has both funded defined benefit and defined contribution retirement plans (collectively the "Plan") which cover all of its regular employees as well as of those under DMPL - ROHQ. Contributions and costs are determined in accordance with the actuarial study made for the Plan. Annual cost is determined using the projected unit credit method. DMPI's latest actuarial valuation date was 30 April 2023. Valuations are obtained on a periodic basis.

Starting on the date of membership of an employee in the Plan, DMPI shall contribute to the retirement fund 7.00% of the member's salary as defined every month. In addition, DMPI shall contribute periodically to the fund the amounts which may be required to meet the guaranteed minimum benefit provision of the plan. Such contributions shall not be allocated nor credited to the individual accounts of the members, but shall be retained in a separate account to be used in cases where the guaranteed minimum benefit applies.

Benefits are based on the total amount of contributions and earnings credited to the personal retirement account of the plan member at the time of separation or the 125% of the final basis salary multiplied by the number of credited years of service under the plan, whichever is higher. The manner of payment is lump sum, payable immediately.

The retirement plan meets the minimum retirement benefit specified under Republic Act (RA) No. 7641, The Philippine Retirement Pay Law.

The fund is administered by a trustee bank under the supervision of the Board of Trustees of the Plan which is responsible for the Plan's investment strategy.

DMPI does not expect to make contributions to the plan in fiscal year 2024.

### **The DMFI Plan**

DMFI sponsors a qualified defined benefit pension plan (the "DMFI Plan") and several unfunded defined benefit post-retirement plans providing certain medical, dental, and life insurance benefits to eligible retired, salaried, non-union hourly and union employees. The DMFI Plan comprises of two parts:

- The first part is a cash balance plan ("Part B") which provides benefits for eligible salaried employees and provides that a participant's benefit derives from the accumulation of monthly compensation and interest credits. Compensation credits are calculated based upon the participant's eligible compensation and age each month. Interest credits are calculated each month by applying an interest factor to the previous month's ending balance. Participants may elect to receive their benefit in the form of an annuity or a lump sum. Part B of the plan was frozen to new participants effective 31 December 2016, which the active participation of certain participants was grandfathered subject to meeting participation requirements.
- The second part is an arrangement which provides for grandfathered and suspended hourly participants a traditional pension benefit based upon service, final average compensation and age at termination. This plan was frozen since 31 December 1995, which the active participation of certain participants was grandfathered and the active participation of other participants was suspended.

DMFI currently meets and plans to continue to meet the minimum funding levels required under local legislation, which imposes certain consequences on DMFI's defined benefit plan if it does not meet the minimum funding levels. DMFI has not made any contributions during the nine months ended 31 January 2024 and fiscal year 2024.

In fiscal year 2020, there were amendments to the DMFI Plan and the post-retirement benefit plan. Under these DMFI Plan amendments, certain benefits were eliminated effective 31 December 2019 and 30 April 2022 and the plan obligations associated with these amendments decreased by US\$9.1 million. Under the post-retirement amendments, certain benefits will be eliminated effective 30 April 2022 and the plan obligations associated with this amendment would be decreased by US\$5.9 million. Both amendments were recognized immediately in "General and administrative expenses" in the fiscal year 2020 consolidated statements of income.

DMFI does not expect to make contributions to the plan in fiscal year 2024.

## 19. Environmental remediation liabilities

	31 January 2024	30 April 2023
Note	US\$'000	US\$'000
At beginning of the period/year	–	203
Provisions used during the period/year	–	(203)
At end of the period/year	–	–

Provision for environmental remediation relates to legal or constructive obligations incurred by the Group in connection with its operations and have all been settled in 2023.

## 20. Trade and other current liabilities

	31 January 2024	30 April 2023
Note	US\$'000	US\$'000
Trade payables	266,160	216,700
Accrued operating expenses:		
Interest	17,017	10,441
Freight and warehousing	16,703	8,902
Advertising	13,031	4,060
Trade promotions	8,485	8,410
Taxes and insurance	12,742	11,755
Professional fees	9,965	9,200
Utilities	3,297	3,236
Salaries, bonuses and other employee benefits	2,141	2,019
Tinplate and consigned stocks	2,261	2,204
Miscellaneous	16,709	11,250
Overdrafts	5,180	1,969
Accrued payroll expenses	4,439	5,980
Withheld from employees (taxes and social security cost)	3,319	2,473
Deferred revenue	1,642	2,366
Advances from customers	220	208
VAT payables	349	214
Derivative liabilities	673	3,553
	<b>384,333</b>	<b>304,940</b>

Accrued miscellaneous include management fees and other outside services, land and other rental, credit card payable and other importation incidental costs.

## 21. Revenue

Disaggregation of revenue is presented in Note 4.

### *Contract balances*

The following table provides information about trade receivables and contract liabilities from contracts with customers.

		<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
	<b>Note</b>		
Receivables, included in Trade and other receivables			
- Gross of ECL allowance	12	188,557	195,335
Contract liabilities	20	1,642	2,366

Contract liabilities pertain to advances from customers which are generally expected to be recognized as revenue within periods of less than one year. Accordingly, opening contract liabilities are recognized within each reporting period. The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose the aggregate amount of the transaction price of unsatisfied or partially unsatisfied performance obligations as of the end of the reporting period because its contracts have original expected durations of one year or less.

## 22. Income taxes

	<b>Three months ended 31 January 2024 US\$'000</b>		<b>Nine months ended 31 January 2024 US\$'000</b>	
	<b>2024 US\$'000</b>	<b>2023 US\$'000</b>	<b>2024 US\$'000</b>	<b>2023 US\$'000</b>
<b>Current tax expense</b>				
- Current year	<b>4,557</b>	7,400	<b>9,502</b>	21,426
<b>Deferred tax expense (credit)</b>				
- Origination and reversal of temporary differences	<b>(7,833)</b>	1,316	<b>(10,934)</b>	(4,539)
	<b>(3,276)</b>	8,716	<b>(1,432)</b>	16,887

	<b>Three months ended 31 January 2024 US\$'000</b>		<b>Nine months ended 31 January 2024 US\$'000</b>	
	<b>2024 US\$'000</b>	<b>2023 US\$'000</b>	<b>2024 US\$'000</b>	<b>2023 US\$'000</b>
<b>Reconciliation of effective tax rate</b>				
Profit (loss) before taxation	<b>(32,391)</b>	21,573	<b>(50,180)</b>	53,959
Taxation on profit at applicable tax rates	<b>(5,627)</b>	15,778	<b>(8,425)</b>	3,325
Final tax on dividend	<b>-</b>	1,237	<b>2,376</b>	2,376
Non-deductible expenses	<b>1,129</b>	1,774	<b>3,185</b>	2,511
Non-taxable income	<b>(4)</b>	(1)	<b>(24)</b>	(3)
Others	<b>1,226</b>	328	<b>1,456</b>	(38)
	<b>(3,276)</b>	19,116	<b>(1,432)</b>	8,171

Deferred tax assets and liabilities are attributable to the following:

Group	Assets		Liabilities	
	31 January	30 April	31 January	30 April
	2024	2023	2024	2023
	US\$'000	US\$'000	US\$'000	US\$'000
Provisions	9,730	6,532	—	—
Employee benefits	13,772	13,016	—	—
Property, plant and equipment - net	—	—	(19,683)	(19,751)
Intangible assets and goodwill	—	—	(138,577)	(103,711)
Effective portion of changes in fair value of cash flow hedges	—	—	(1,539)	(415)
Tax loss carry-forwards	169,674	142,007	—	—
Inventories	2,361	2,361	—	—
Biological assets	—	—	(1,598)	(1,629)
Interest	71,332	52,865	—	—
Undistributed profits from subsidiaries	—	—	(1,146)	(377)
Charitable contributions	2,139	2,139	—	—
Others	10,157	10,772	—	—
Deferred tax assets (liabilities)	279,165	229,692	(162,543)	(125,883)
Set off of tax	(150,819)	(114,253)	150,819	114,253
<b>Deferred Taxes</b>	<b>128,346</b>	<b>115,439</b>	<b>(11,724)</b>	<b>(11,630)</b>

	Nine months ended	
	31 January	
	2024	2023
	US\$'000	US\$'000
<b>Applicable tax rates</b>		
- Philippines (non-PEZA)	25.0%	25.0%
- Philippines (PEZA)*	5.0%	5.0%
- India	31.0%	31.2%
- Singapore	17.0%	17.0%
- United States of America	25.0%	25.0%
- Mexico	30.0%	30.0%

*\*based on gross profit for the year*

### **Sources of estimation uncertainty**

The Group has exposure to income taxes in several foreign jurisdictions. Significant judgement is involved in determining the group-wide provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognized, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

## 23. Stock option and incentive plans

The Company adopted the Del Monte Pacific Executive Share Option Plan 2016 (“ESOP 2016”), which was approved by the shareholders at the general meeting held on 30 August 2016. The purpose of the ESOP 2016 is to provide an opportunity for Group executives and directors to participate in the equity of the Company in order to motivate them to excel in their performance. The ESOP 2016 shall be valid for a period of 10 years; however, it has yet to be implemented, and no options had been granted to date.

The ESOP 2016 is administered by the Remuneration Share Option Committee (RSOC).

## 24. Accounting classification and fair values

### *Fair values versus carrying amounts*

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

	Note	Financial assets at amortized cost US\$'000	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>31 January 2024</b>						
Cash and cash equivalents	14	24,137	–	–	24,137	24,137
Trade and other receivables*	12	237,736	–	–	237,736	237,736
Refundable deposits**	9	1,861	–	–	1,861	1,861
Derivative assets	13	–	8,239	–	8,239	8,239
		<u>259,734</u>	<u>8,239</u>	<u>–</u>	<u>267,973</u>	<u>267,973</u>
Loans and borrowings	15	–	–	2,456,521	2,456,521	2,547,790
Trade and other current liabilities***	17	–	–	378,130	378,130	378,130
Derivative liabilities	16, 17	–	673	–	673	673
		<u>–</u>	<u>673</u>	<u>2,834,651</u>	<u>2,835,324</u>	<u>2,926,593</u>

\* includes noncurrent portion of receivables from sale and leaseback and lease receivables

\*\* included under advance rentals and deposits

\*\*\* excludes derivative liabilities, advances from customers, contract liabilities, withheld from employees (taxes and social security cost) and VAT payables

	Note	Financial assets at amortized cost US\$'000	Financial assets at FVOCI US\$'000	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>30 April 2023</b>							
Cash and cash equivalents	14	19,836	–	–	–	19,836	19,836
Trade and other receivables*	12	233,667	–	–	–	233,667	233,667
Short-term placements	13	18	–	–	–	18	18
Refundable deposits**	9	1,838	–	–	–	1,838	1,838
Investment in unquoted equity	9	–	5,023	–	–	5,023	5,023
Derivative assets	9,13	–	–	8,867	–	8,867	8,867
		<u>255,359</u>	<u>5,023</u>	<u>8,867</u>	<u>–</u>	<u>269,249</u>	<u>269,249</u>

(continued on next page)



	Note	Financial assets at amortized cost US\$'000	Financial assets at FVOCI US\$'000	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
Loans and borrowings	15	—	—	—	2,273,353	2,273,353	2,356,065
Trade and other current liabilities***	17	—	—	—	296,126	296,126	296,126
Derivative liabilities	13, 20	—	—	6,650	—	6,650	6,650
		—	—	6,650	2,569,479	2,576,129	2,658,841

\* includes noncurrent portion of receivables from sale and leaseback and lease receivables

\*\* included under advance rentals and deposits

\*\*\* excludes derivative liabilities, advances from customers, contract liabilities, withheld from employees (taxes and social security cost) and VAT payables

## 25. Determination of fair values

### *Fair value hierarchy*

The table below analyses recurring non-financial assets carried at fair value. The different levels are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

	Note	31 January 2024			
		Level 1	Level 2	Level 3	Totals
<b>Financial assets</b>					
Derivative assets	13	—	8,239	—	8,239
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested under inventories		—	—	1,697	1,697
Fair value of agricultural produce	10	—	—	48,437	48,437
Freehold land	6	—	—	74,118	74,118
<b>Financial liabilities</b>					
Derivative liabilities	13, 20	—	673	—	673
Lease liabilities		—	—	103,481	103,481
Loans and borrowings		—	1,872,861	647,929	2,547,790

		30 April 2023			
	Note	Level 1	Level 2	Level 3	Totals
<b>Financial assets</b>					
Derivative assets	9,13	—	8,867	—	8,867
Investment in unquoted equity	9	—	5,023	—	5,023
<b>Non-financial assets</b>					
Fair value of agricultural produce					
harvested under inventories		—	—	4,496	4,496
Fair value of growing produce	10	—	—	44,852	44,852
Freehold land	6	—	—	74,462	74,462
<b>Financial liabilities</b>					
Derivative liabilities	13, 20	—	3,097	—	3,097
Lease liabilities		—	—	100,096	100,096
Loans and borrowings		—	1,621,836	734,229	2,356,065

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

#### Financial instruments measured at fair value

Type	Valuation technique
Interest rate swaps/caps	Market comparison technique: The fair values are calculated using a discounted cash flow analysis based on terms of the swap contracts and the observable interest rate curve. Fair values reflect the risk of the instrument and include adjustments to take into account the credit risk of the Group and counterparty when appropriate.
Commodities contracts	Market comparison technique. The commodities are traded over-the-counter and are valued based on the Chicago Board of Trade quoted prices for similar instruments in active markets or corroborated by observable market data available from the Energy Information Administration. The values of these contracts are based on the daily settlement prices published by the exchanges on which the contracts are traded.
Call option	The estimated fair value of the additional call option as at 31 January 2024 is based on the Black-Scholes model. The value of these derivative liabilities is driven primarily by DMPI's forecasted net income which is not based on observable market data.

#### Financial instruments not measured at fair value

Type	Valuation technique
Financial liabilities, note receivable and refundable deposits	The fair value of the secured senior notes, first lien term loans, second lien term loans, note receivable and refundable deposits are calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date (Level 2).

Other financial assets and liabilities	The notional amounts of financial assets and liabilities with maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) are, because of the short period to maturity, assumed to approximate their fair values.
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### Other non-financial assets

Assets	Valuation technique	Significant unobservable inputs
Freehold land	<p>The fair value of freehold land is determined by external, independent property valuers, having appropriate recognized professional qualifications and recent experience in the location and category of property being valued.</p> <p>The valuation method used is sales comparison approach. This is a comparative approach that consider the sales of similar or substitute properties and related market data and establish a value estimate by involving comparison (Level 3).</p>	<p>The unobservable inputs used to determine market value are the net selling prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighborhood, utility, terrain, and the time element involved.</p> <p>The market value per square meter ranges from US\$109.1 to US\$122.5. The market value per acre ranges from US\$5,251 to US\$104,585.</p>
Livestock (cattle for slaughter and cut meat)	Sales Comparison Approach: the valuation model is based on selling price of livestock of similar age, weight, breed and genetic make-up (Level 3).	The unobservable inputs are age, average weight and breed.
Harvested crops – sold as fresh fruit	The fair values of harvested crops are based on the most reliable estimate of selling prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the fresh fruit reduced by costs to sell (Level 3).	The unobservable input is the estimated pineapple selling price per ton specific for fresh products.
Harvested crops – used in processed products	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the processed product reduced by costs to sell (concentrates, pineapple beverages, sliced pineapples, etc.) and adjusted for margin associated to further processing (Level 3).	The unobservable input is the estimated pineapple selling price and gross margin per ton specific for processed products.
Unharvested crops – fruits growing on the bearer plants	The growing produce are measured at fair value from the time of maturity of the bearer plant until harvest. Management used future selling prices and gross margin of finished goods, adjusted to remove the margin associated to further processing, less future growing costs applied to the estimated volume of harvest as the basis of fair value.	<p>The unobservable inputs are expected selling price and gross margin for harvested produce while key assumptions for the fair value of produce prior to harvest include expected selling prices, gross margin, estimated tonnage of harvests and future growing costs.</p> <p>The unobservable inputs are estimated pineapple selling price</p>

Assets	Valuation technique	Significant unobservable inputs
		and gross margin per ton for fresh and processed products, estimated volume of harvest and future growing costs.

## 26. Profit for the period

The following non-cash items have been included in arriving at profit for the period:

	Note	Three months ended 31 January		Nine months ended 31 January	
		2024	2023	2024	2023
		US\$'000	US\$'000	US\$'000	US\$'000
Provision for inventory obsolescence		<b>1,726</b>	4,444	<b>10,115</b>	6,858
Provision of allowance for ECL (trade and nontrade)		(2)	184	–	184
Amortization of intangible assets	7	<b>1,768</b>	1,780	<b>5,304</b>	5,180
Amortization of right-of-use assets	24	<b>4,145</b>	9,462	<b>14,390</b>	24,536
Depreciation of property, plant and equipment		<b>38,037</b>	37,033	<b>117,276</b>	111,747

## 27. General and administrative expenses

This account consists of the following:

	Three months ended 31 January		Nine months ended 31 January	
	2024	2023	2024	2023
	US\$'000	US\$'000	US\$'000	US\$'000
Personnel costs	<b>18,131</b>	17,354	<b>46,849</b>	57,429
Professional and contracted services	<b>7,032</b>	4,793	<b>19,428</b>	16,128
Computer costs	<b>3,041</b>	3,236	<b>9,483</b>	9,065
Facilities expense	<b>2,331</b>	2,211	<b>6,794</b>	6,315
Employee-related expenses	<b>992</b>	1,304	<b>2,729</b>	3,067
Travelling and business meals	<b>457</b>	442	<b>1,601</b>	1,552
Postage and telephone	<b>163</b>	189	<b>643</b>	764
Research and development projects	<b>241</b>	144	<b>487</b>	436
Utilities	<b>199</b>	249	<b>661</b>	633
Machinery and equipment maintenance	<b>98</b>	122	<b>342</b>	369
Materials and supplies	<b>122</b>	130	<b>367</b>	289
Auto operating and maintenance costs	<b>78</b>	70	<b>234</b>	269
Miscellaneous overhead	<b>2,479</b>	1,787	<b>6,148</b>	5,596
	<b>35,364</b>	32,031	<b>95,766</b>	101,912

Miscellaneous overhead consists of donation, corporate initiatives, and other expenses.

## 28. Share capital

	31 January 2024		30 April 2023	
	No. of shares (‘000)	US\$’000	No. of shares (‘000)	US\$’000
<b>Authorized:</b>				
Ordinary shares of US\$0.01 each	3,000,000	30,000	3,000,000	30,000
Preference shares of US\$1.00 each	600,000	600,000	600,000	600,000
	<b>3,600,000</b>	<b>630,000</b>	<b>3,600,000</b>	<b>630,000</b>
<b>Issued and fully paid:</b>				
Ordinary shares of US\$0.01 each	1,944,936	19,449	1,944,936	19,449

On 7 April 2022, the Company had redeemed all of the outstanding 20,000,000 Series A-1 Preference Shares and on 15 December 2022, all of the outstanding 10,000,000 Series A-2 Preference Shares.

The redeemed preferred shares shall be cancelled but shall remain part of the Company’s authorized capital and shall be available to be reissued by resolution of the board.

### *Dividends*

On 20 June 2023, the Company declared dividends of US\$0.0013 per share to ordinary shareholders on record as at 11 July 2023. The dividend was paid on 25 July 2023.

No dividends were declared for the nine-month period ended 31 January 2024. The Group generally declares dividends based on year-end full year results. The last dividend declaration was in June 2023 based on FY2023 results and paid on 25 July 2023.

### *Capital management*

The Board of Directors’ policy is to maintain a sound capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group’s capital comprises its share capital, retained earnings and total reserves as presented in the consolidated statements of financial position. The Board monitors the return on capital, which the Group defines as profit or loss for the year divided by total shareholders’ equity. The Board also monitors the level of dividends paid to ordinary shareholders.

The bank loans of the Group contain various covenants with respect to capital maintenance and ability to incur additional indebtedness. The Board ensures that loan covenants are considered as part of its capital management through constant monitoring of covenant results through interim and full year results.

There were no changes in the Group’s approach to capital management during the fiscal year.

## 29. Earnings per share

Basic and diluted earnings per share are calculated by dividing the net profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	Three months ended 31 January		Nine months ended 31 January	
	2024	2023	2024	2023
<b>Earnings per share is based on:</b>				
Profit (loss) attributable to owners of the Company (US\$'000)	(29,008)	9,849	(50,581)	28,850
Cumulative preference share dividends (US\$'000)	—	813	—	4,063
	<b>(29,008)</b>	<b>9,037</b>	<b>(50,581)</b>	<b>24,788</b>
<b>Weighted average number of ordinary shares ('000):</b>				
Outstanding ordinary shares at 1 Nov /1 May	<b>1,943,960</b>	1,943,960	<b>1,943,960</b>	1,943,960
Effect of shares awards granted	—	—	—	—
Weighted average number of ordinary shares at end of period (basic)	<b>1,943,960</b>	<b>1,943,960</b>	<b>1,943,960</b>	<b>1,943,960</b>
<b>Basic/diluted earnings (loss) per share (in U.S. cents)</b>				
	<b>(1.49)</b>	0.46	<b>(2.60)</b>	1.28

## 30. Leases

### *Group as a lessee*

Set out below are the carrying amount of right-of-use assets recognized and the movements during the period:

	Buildings, land improvements and leasehold improvements US\$'000	Land US\$'000	Machineries and equipment US\$'000	Total US\$'000
<b>Cost/Valuation</b>				
At 1 May 2023	147,721	56,005	42,183	245,909
Additions	9,826	12,577	633	23,036
Disposals	(4,728)	(1,260)	(168)	(6,156)
Transfers/Adjustments	129	—	—	129
Currency realignment	(596)	(899)	—	(1,495)
At 31 January 2024	<b>152,352</b>	<b>66,423</b>	<b>42,648</b>	<b>261,423</b>
At 1 May 2022	137,477	57,076	40,918	235,471
Additions	12,354	3,052	1,265	16,671
Disposals	—	(871)	—	(871)
Transfers/Adjustments	(8)	—	—	(8)
Currency realignment	(2,102)	(3,252)	—	(5,354)
At 30 April 2023	<b>147,721</b>	<b>56,005</b>	<b>42,183</b>	<b>245,909</b>

**Del Monte Pacific Limited and its Subsidiaries**  
**Unaudited Interim Condensed Consolidated Financial Statements**  
*As at 31 January 2024 and for the three-month and nine-month periods ended 31 January 2024 and 2023*

	<b>Buildings, land improvements and leasehold improvements</b>	<b>Land</b>	<b>Machineries and equipment</b>	<b>Total</b>
	US\$'000	US\$'000	US\$'000	US\$'000
<b>Accumulated amortization</b>				
At 1 May 2023	80,758	26,963	37,622	145,343
Amortization	16,246	6,752	1,240	24,238
Disposals	(4,728)	(1,260)	(168)	(6,156)
Currency realignment	—	—	—	—
At 31 January 2024	(253)	(495)	—	(748)
At 1 May 2022	59,933	20,312	31,687	111,932
Amortization	21,323	8,700	5,935	35,958
Disposals	—	(871)	—	(871)
Currency realignment	(498)	(1,178)	—	(1,676)
At 30 April 2023	80,758	26,963	37,622	145,343
<b>Carrying amounts</b>				
At 31 January 2024	60,329	34,463	3,954	98,746
At 30 April 2023	66,963	29,042	4,561	100,566

The following are the amounts recognized in consolidated statements of income for three months and nine months ended 31 January:

	<b>Three months ended 31 January</b>		<b>Nine months ended 31 January</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
	US\$'000	US\$'000	US\$'000	US\$'000
Amortization expense of right-of-use assets	7,972	9,462	22,844	24,536
Interest expense on lease liabilities	642	1,333	3,058	4,181
Expenses relating to short-term leases	4,009	3,769	10,625	10,083
Variable lease payments	94	227	279	258
<b>Total amount recognized in consolidated statement of income</b>	<b>12,717</b>	<b>14,791</b>	<b>36,806</b>	<b>39,058</b>

Amortization expense is net of amount capitalized to inventory amounting to US\$1.4 million and US\$3.1 million for the nine months ended 31 January 2024 and 2023, respectively.

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	<b>31 January 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
<b>At the beginning of period/year</b>	<b>100,096</b>	121,320
Additions	<b>21,862</b>	17,986
Accretion of interest	<b>4,635</b>	6,614
Payments of principal	<b>(22,405)</b>	(42,686)
Terminations	<b>9</b>	–
Currency realignment	<b>(716)</b>	(3,138)
<b>At the end of period/year</b>	<b>103,481</b>	100,096
Current	<b>35,584</b>	27,892
Non-current	<b>67,897</b>	72,204
	<b>103,481</b>	100,096

### 31. Commitments and contingencies

#### *Purchase commitments*

The Group had entered into non-cancellable agreements with growers, co-packers, packaging suppliers and other service providers with commitments generally ranging from one year to ten years, to purchase certain quantities of raw products, including fruit, vegetables, tomatoes and packaging services. As at the reporting date, the Group has commitments for future minimum payments under non-cancellable agreements at approximately US\$794.3 million.

#### *Contingencies*

As at 31 January 2024, the Group is involved in various legal proceedings and regulatory assessments, and management believes that these proceedings will not have a material effect on the consolidated financial statements.

The Group, in consultation with its external and internal legal and tax counsels, believe that its position on these assessments are consistent with relevant laws and believe that these proceedings will not have a material adverse effect on the consolidated financial statements. However, it is possible that future results of operations could be materially affected by changes in the estimates or the effectiveness of management's strategies relating to these proceedings. As at 31 January 2024, management has assessed that the probable cash outflow to settle these assessments is not material.

### 32. Related parties

#### *Related party transactions*

For the purposes of these consolidated financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.



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Other than disclosed elsewhere in the consolidated financial statements, transactions with related parties are as follows:

Category/ Transaction	Period	Amount of the transaction US\$'000	Outstanding balance – receivables/ (payables) US\$'000	Terms	Conditions
<b>Under Common Control</b>					
Shared IT services/share in JYCC Fit Out Project	<b>January 2024</b> April 2023	<b>88</b> 98	<b>254</b> 60	Due and demandable; non-interest bearing	Unsecured; no impairment
Sale of Tomato Paste	<b>January 2024</b> April 2023	– –	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
Sale of apple juice concentrate/materials	<b>January 2024</b> April 2023	<b>81</b> 15	<b>21</b> 8	Due and demandable; non-interest bearing	Unsecured; no impairment
Inventory count shortage	<b>January 2024</b> April 2023	<b>38</b> –	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
Purchases	<b>January 2024</b> April 2023	<b>293</b> 119	<b>(180)</b> (16)	Due and demandable; non-interest bearing	Unsecured; no impairment
Security deposit and other charges	<b>January 2024</b> April 2023	– 25	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
<b>Other Related Party</b>					
Management fees from DMPI Retirement fund	<b>January 2024</b> April 2023	<b>3</b> 4	<b>(2)</b> 2	Due and demandable; non-interest bearing	Unsecured; no impairment
Rental to DMPI Retirement	<b>January 2024</b> April 2023	<b>1,463</b> 1,851	<b>(705)</b> (174)	Due and demandable; non-interest bearing	Unsecured
Rental to NAI Retirement	<b>January 2024</b> April 2023	<b>434</b> 629	<b>(232)</b> (57)	Due and demandable; non-interest bearing	Unsecured
Rental to DMPI Provident Fund	<b>January 2024</b> April 2023	– 6	– –	Short-term; non-interest bearing	Unsecured; no impairment
Cash Advances NAI	<b>January 2024</b> April 2023	2,000 –	2,000 –	Short-term; non-interest bearing	Unsecured; no impairment
Cash Advances Aviemore Ltd.	<b>January 2024</b> April 2023	12,000 –	12,000 –		
	<b>January 2024</b> April 2023	<b>16,400</b> 2,747	<b>13,156</b> (181)		

The transactions with related parties are carried out on an arms-length basis and on normal commercial terms consistent with the Group's usual business practices and policies, which are generally no more favorable to the related parties than those extended to unrelated parties. Pricing for the sales of products is market driven, less certain allowances in accordance with applicable business norms. For purchases, the Group's policy is governed by the same internal control procedures which detail matters such as the constitution of internal approving authorities, their monetary jurisdictions, the number of vendors from whom bids are to be obtained and the review procedures. The guiding principle is to objectively obtain the best products and/or services on the best possible terms.

All outstanding balances at financial reporting date are unsecured, interest-free, to be settled in cash, and are collectible or payable on demand. As at 31 January 2024 and 30 April 2023, the Group has not made any provision for ECL relating to amounts owed by related parties.

### 33. Net Finance Expense

	Three months ended 31 January		Nine months ended 31 January	
	2024	2023	2024	2023
	US\$'000	US\$'000	US\$'000	US\$'000
<b>Finance income</b>				
Foreign exchange gain	(2,078)	1,782	2,729	4,049
Interest income from:				
Bank deposits	29	28	130	53
Others	170	199	584	682
	<u>(1,879)</u>	<u>2,009</u>	<u>3,443</u>	<u>4,784</u>
<b>Finance expense</b>				
Interest expenses on:				
Bank loans	(59,420)	(34,515)	(148,292)	(82,154)
Redemption costs related to refinancing	—	—	—	(44,530)
Written off portion of debt discount/deferred financing fee	—	—	—	(26,341)
Amortization of debt issue cost, discount	(1,318)	(1,365)	(4,227)	(3,973)
Interest rate swap settlement	8,754	—	8,754	—
Leases	(768)	(1,333)	(2,261)	(4,181)
Foreign exchange loss	(7)	(128)	(23)	(140)
	<u>(52,759)</u>	<u>(37,341)</u>	<u>(146,049)</u>	<u>(161,319)</u>
Net finance expense	<u>(54,638)</u>	<u>(35,332)</u>	<u>(142,606)</u>	<u>(156,535)</u>

### 34. Share Purchase Agreement and Shareholders' Agreement with Sea Diner Holdings (S) Pte. Ltd.

On 24 January 2020, the Company, Central American Resources, Inc ("CARI"), Del Monte Philippines, Inc. ("DMPI") and SEA Diner, a company incorporated in Singapore, entered into a Share Purchase Agreement and Shareholders' Agreement pursuant to which and subsequent arrangements, CARI agreed to sell 335,678,400 existing common shares equivalent to 12% ownership interest in DMPI to SEA Diner for a consideration of US\$120.0 million, subject to fulfilment of certain conditions precedent. These common shares were convertible to voting, convertible, participating and redeemable convertible preferred shares ("RCPS") of DMPI.

The Board and the stockholders of DMPI approved the conversion of the convertible common shares to RCPS subject to the completion of the transaction and the Enabling Resolutions which further defined the terms of the RCPS on 3 March 2020. As at 30 April 2020, the Company, CARI and DMPI had fulfilled the conditions precedent under the Share Purchase Agreement. The private placement transaction closed on 20 May 2020.

#### *Terms of the RCPS*

The terms of the RCPS are as follow:

- The RCPS holders participate in the dividends on an as-converted basis, that is, if common shareholders are entitled to dividends, then the RCPS holders will correspondingly be entitled to dividends on an as-converted basis.
- The investor as an RCPS holder will have proportional shareholder voting rights in DMPI on an as-converted basis. There will also be certain reserved matters (for example, matters not in the ordinary course of business) which the investor will have the right to approve.
- SEA Diner, as long as it holds RCPS, may, at any time, exercise its right to convert the RCPS into common shares of DMPI at a ratio of one (1) RCPS to one (1) common share of DMPI. The RCPS is automatically converted into common share in the event of IPO of DMPI.
- Upon the occurrence of any of certain agreed “RCPS Default Events”, SEA Diner may require the Company, CARI or DMPI to redeem all of the RCPS at the agreed redemption price, which is the amount of RCPS consideration plus the agreed rate of return (compounded on a per annum basis) calculated from 20 May 2020 up to the date of redemption.
- In case of “Other Redemption Events”, redemption shall be subject to the mutual agreement of the parties. If DMPI does not consent to the RCPS holder’s written redemption request, the internal rate of return would be increased annually by 3%, and this increased rate of return shall apply for each year that the RCPS remain outstanding and shall be compounded on a per annum basis.

On 3 August 2020, the SEC approved the amendment of DMPI’s Articles of Incorporation to reflect the conversion of 335,678,400 convertible common shares to RCPS and the removal of the conversion feature of the remaining convertible common shares.

On 16 December 2020, CARI sold additional 27,973,200 common shares of DMPI to SEA Diner for US\$10 million, which increased the ownership of SEA Diner in DMPI to 13%.

On 1 March 2021, the SEC approved the amendment of DMPI’s Articles of Incorporation to change DMPI’s Php 3 billion authorized capital stock (previously comprising common shares and RCPS) to all common shares with a par value of Php 1 per share. Consequently, the 335,678,400 RCPS issued to SEA Diner were converted to 335,678,400 common shares.

As at 30 April 2020 up to the time the RCPS were converted back to common shares on 2 March 2021, the Group was in compliance with the terms set out for the RCPS.

### Call Option Agreement

On 24 July 2020, the Company, CARI, DMPI and SEA Diner entered into a call option agreement wherein SEA Diner would be entitled to a call option or the right to buy from CARI additional DMPI shares (“Option Shares”). The exercise price for each Option Share is US\$0.357 (computed based on the DMPI equity valuation of US\$1 billion / existing total issued share capital of the DMPI shares of 2,797,320,003 as at the date of the Agreement).

The call option is exercisable within the Option Period which means:

(A) commencing on:

- (i) in the event where an IPO of DMPI is consummated on or before 30 April 2022, and:
  - (a) such IPO of DMPI is consummated at a price per DMPI share which implies an IPO pre-money market capitalization of US\$2,000,000,000 or lower, the date on which such IPO of DMPI is consummated; or
  - (b) such IPO of DMPI is consummated at a price per DMPI share which implies an IPO pre-money market capitalisation of more than US\$2,000,000,000 and following such IPO, the SEA Diner sells any DMPI shares at a price per DMPI share which implies that DMPI’s valuation is at or lower than an IPO pre-money market capitalisation of US\$2,000,000,000, the date on which the SEA Diner makes such sale of DMPI shares; or
- (ii) 30 April 2022, if DMPI does not consummate an IPO on or before 30 April 2022; and

(B) ending on the earliest of:

- (i) the date falling ten (10) years after the date of completion of the closing date;
- (ii) the date falling five (5) years after the consummation of an IPO of DMPI; and
- (iii) the date on which the SEA Diner receives an amount in respect of a redemption of its DMPI shares pursuant to the Agreement that provides the SEA Diner with a rate of return of no less than eight (8) per cent.

### ***Source of estimation uncertainty***

The fair value of the derivative liability related to the call option is measured using Black-Scholes model. The inputs to this model are taken from a combination of observable markets and unobservable market data. Changes in inputs about these factors could affect the reported fair value of the derivative liabilities and impact profit or loss. Management assessed that the fair value of the derivative liability is nil as at 31 January 2024 and 30 April 2023 as the estimated pre-money market capitalization is higher than the threshold in the Call Option Agreement

## **35. Subsequent Events**

Further to the Company’s announcements on 19 and 20 February 2024, the Company’s indirect subsidiary, Jubilant Year Investments Limited will issue on 18 March 2024, US\$70 million Senior Perpetual Capital Securities to be guaranteed by Del Monte Philippines, Inc. (DMPI) and Philippine Packaging Management Service Corporation. As disclosed, the proceeds of such

issuance will be used to settle certain derivative rights of DMPI minority shareholder, SEA Diner Holdings (S) Pte Ltd and redeem less than half of its shareholdings in DMPI.

### **36. Other Matters**

- a. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Group's liquidity.
- b. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favorable or unfavorable impact on net sales or revenues or income from continuing operations.
- c. Other than those disclosed in other notes, there were no known events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation and there were no changes in contingent liabilities and contingent assets since the last annual consolidated statements of financial position date
- d. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period.
- e. The effects of seasonality or cyclicity on the interim operations of the Group's businesses are explained in Note 5, Seasonality of operations.
- f. The Group's material commitments for capital expenditure projects have been approved but are still ongoing and not yet completed as of end of 31 January 2024. These consist of construction, acquisition, upgrade or repair of fixed assets needed for normal operations of the business. The said projects will be carried forward to the next quarter until its completion. The fund to be used for these projects will come from available cash, short-term loans and long-term loans.
- g. The Group is the subject of, or a party to, various suits and pending or threatened litigations. While it is not feasible to predict or determine the ultimate outcome of these matters, the Group believes that none of these legal proceedings will have a material adverse effect on its consolidated financial position.
- h. The retained earnings is restricted for the payment of dividends to the extent representing the accumulated equity in net earnings of the subsidiaries and unrealized asset revaluation reserve. The accumulated equity in net earnings of the subsidiaries is not available for dividend distribution until such time that the Company receives the dividends from the subsidiaries.

## Annex A

### Key Performance Indicators

The following sets forth the explanation why certain performance ratios (i.e., current ratio, debt to equity ratio, net profit margin, return on asset, and return on equity) do not fall within the benchmarks indicated by SEC.

**A. Current Ratio**

	31-Jan-24	31-Jan-23	30-Apr-23	Benchmark
<b>Current Ratio</b>	<b>0.8791</b>	<b>0.8714</b>	<b>0.8746</b>	<b>Minimum of 1.20</b>

Higher current ratio was mainly driven by refinancing of currently maturing loans through long-term financing.

**B. Net Debt to Equity\***

	31-Jan-24	31-Jan-23	30-Apr-23	Benchmark
<b>Net Debt to Equity</b>	<b>7.3897</b>	<b>5.8620</b>	<b>5.8418</b>	<b>Maximum of 2.50</b>

Higher net debt to equity driven mainly driven by lower equity primarily from losses, and overall higher debt..

**C. Net Profit Margin**

	31-Jan-24	31-Jan-23	30-Apr-23	Benchmark
<b>Net Profit Margin attributable to owners of the company</b>	<b>-2.76%</b>	<b>1.57%</b>	<b>1.05%</b>	<b>Minimum of 3%</b>

Net loss for the year was driven by lower operating results and higher interest expense. Results were unfavorable due to margin declines from the impact of unprecedented inflation last year which was carried in inventories sold during the first half of FY2024 and high conversion cost this year for the US. In addition, overall pricing improvements in DMPI were offset by higher product costs brought about by lower plantation supply, resulting in lower cannery tonnage, smaller fruit size distribution, and unfavorable absorption, and higher cost rate for inventory sold from FY2023.

**D. Return on Asset\*\***

	31-Jan-24	31-Jan-23	30-Apr-23	Benchmark
<b>Return on Asset</b>	<b>-1.79%</b>	<b>1.89%</b>	<b>0.81%</b>	<b>Minimum of 1.21</b>

Net loss for the year was driven by lower operating results and higher interest expense. Please see above.

**E. Return on Equity\***

	31-Jan-24	31-Jan-23	30-Apr-23	Benchmark
<b>Return on Equity</b>	<b>-18.18%</b>	<b>15.81%</b>	<b>6.58%</b>	<b>Minimum of 8%</b>

Net loss for the year was driven by lower operating results and higher interest expense. Please see above.

\* *Net debt refers to total loans and borrowings less cash and cash equivalents*

\*\* *Based on last twelve months returns*

### **Material Changes in Accounts**

- A. Deferred Tax Asset**  
Increase mainly driven by carry over losses in DMFI
- B. Inventories**  
Mainly driven by higher volume and higher cost of production
- C. Loans and borrowings**  
Driven by higher short-term loans for working capital requirements.
- D. Trade and other current liabilities**  
Driven by higher trade payables in the US
- D. Other noncurrent liabilities**  
Increase was driven by long-term payables to finance capital expenditures

### **Liquidity and Covenant Compliance**

Certain unsecured bank loan agreements contain various covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover, and maximum annual capital expenditure restrictions.

The following financial covenants apply to the Company and its subsidiaries, as Borrower.

- For the US\$90.0 million senior notes, the fixed charge coverage ratio shall not fall below 2.25 times.

The following financial covenants apply to the Company and its subsidiaries, as Borrower, excluding DMFHL and its subsidiaries.

- For the US\$57.3 million loan, US\$75.0 million loan and US\$50.0 million from Development Bank of the Philippines (DBP), the debt shall not exceed 3 times the equity.
- For the US\$30.0 million loan from Bank of Commerce (BOC), interest coverage ratio shall not fall below 2.0x and the debt shall not exceed 3 times the equity.
- For the Php1.5 billion loan and Php3.0 billion loan from DBP, Php5.8 billion loan from BDO and DMPI bonds, DMPI's debt service coverage ratio shall not fall below 1.2x and its debt shall not exceed 3.0 times the equity.

The Group monitors its liquidity risk to ensure that it has sufficient resources to meet its liabilities as they become due, under both normal and stressed circumstances without incurring unacceptable losses or risk to the Group's reputation. The Group maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks and constantly maintains good relations with its banks, such that additional facilities, whether for short or long term requirements, may be made available.

## **Annex B**

### **DEL MONTE PACIFIC, LTD.**

#### **SUPPLEMENTARY SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS**

		Nine months ended	
		31 January	
Ratio	Formula	2024	2023
(i) Liquidity Analysis Ratios:			
Current Ratio or Working Capital Ratio	Current Assets / Current Liabilities	0.9	0.9
Quick Ratio	(Current Assets - Inventory - Prepaid expense - Biological assets) / Current Liabilities	0.1	0.1
(ii) Solvency Ratio	Total Assets / Total Debt*	1.1	1.1
Financial Leverage Ratios:			
Debt Ratio	Total Debt*/Total Assets	0.9	0.9
Debt-to-Equity Ratio	Total Debt*/Total Stockholders' Equity	7.4	5.9
(iii) Asset to Equity Ratio	Total Assets / Total Stockholders' Equity	10.1	8.4
(iv) Interest Coverage	Earnings Before Interest and Taxes (EBIT)** / Interest Charges	0.7	1.3
(v) Profitability Ratios			
Gross Profit Margin	Sales - Cost of Goods Sold or Cost of Service / Sales	19.69%	26.63%
Net Profit Margin attributable to owners of the company	Net Profit attributable to owners / Sales	-2.76%	1.57%
Net Profit Margin	Net Profit / Sales	-2.66%	2.02%
Return on Assets	Net Income*** / Total Assets	-1.79%	1.89%
Return on Equity	Net Income*** / Total Stockholders' Equity	-18.18%	15.81%

\* Total Debt refers to total loans and borrowings.

\*\* EBIT = Profit before tax plus finance expenses excluding foreign exchange gain/loss

\*\*\*Last twelve months net income





**DEL MONTE PACIFIC LIMITED**

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## **Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Third Quarter and Nine Months Ended 31 January 2024**

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### **AUDIT**

Third Quarter FY2024 results covering the period from 1 November 2023 to 31 January 2024 have neither been audited nor reviewed by the Group's auditors.

### **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's FY2023 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2023. Adoption of these new standards did not have any significant impact on the Group's consolidated financial statements.

- Amendments to IAS 1 and IFRS Practice Statement 2, *Disclosure of Accounting Policies*.
- Amendments to IAS 8, *Definition of Accounting Estimates*.
- Amendments to IAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*.
- IFRS 17, *Insurance Contracts*

### **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward-looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe to shares in Del Monte Pacific.

## **SIGNED UNDERTAKING FROM DIRECTORS AND EXECUTIVE OFFICERS**

The Company confirms that the undertakings from all its Directors and Executive Officers as required in the format as set out in Appendix 7.7 under Rule 720(1) have been procured.

## **DIRECTORS' ASSURANCE**

Confirmation by Directors Pursuant to Clause 705(5) of the Listing Manual of SGX-ST.

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Del Monte Pacific Limited which may render these interim financial statements to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Del Monte Pacific Limited

(Signed)  
Rolando C. Gapud  
Executive Chairman

(Signed)  
Joselito D. Campos, Jr.  
Executive Director

15 March 2024

## FINANCIAL HIGHLIGHTS – THIRD QUARTER AND NINE MONTHS ENDED 31 JANUARY 2024

	For the three months ended 31 January			For the nine months ended 31 January		
	Fiscal Year 2024	Fiscal Year 2023	%Change	Fiscal Year 2024	Fiscal Year 2023	%Change
<i>in US\$'000 unless otherwise stated</i> <sup>1</sup>						
Turnover	646,662	681,237	(5.1)	1,830,476	1,836,747	(0.3)
Gross profit	116,620	152,189	(23.4)	360,432	489,200	(26.3)
Gross margin (%)	18.0	22.3	(4.3)	19.7	26.6	(6.9)
EBITDA	40,537	80,244	(49.5)	155,536	274,711	(43.4)
Operating profit	22,808	57,242	(60.2)	93,331	210,877	(55.7)
Operating margin (%)	3.5	8.4	(4.9)	5.1	11.5	(6.4)
Net profit attributable to owners of the Company	(29,008)	9,849	(394.5)	(50,581)	28,850	(275.3)
Net margin (%)	(4.5)	1.4	(5.9)	(2.8)	1.6	(4.4)
EPS (US cents)	(1.49)	0.46	(423.9)	(2.60)	1.28	(303.1)
EPS before preference dividends (US cents)	(1.49)	0.51	(392.2)	(2.60)	1.48	(275.7)
<b>Without one-off items</b> <sup>2</sup>						
Net profit attributable to owners of the Company	(29,008)	11,947	(342.8)	(50,581)	82,704	(161.2)
Net debt	2,432,384	2,187,260	11.2	2,432,384	2,187,260	11.2
Gearing (%) <sup>3</sup>	731.7	582.5	149.2	731.7	582.5	149.2
Net debt to adjusted EBITDA <sup>4</sup>	11.4	6.1	5.3	11.4	6.1	5.3
Cash flow from operations	166,315	71,849	131.5	128,144	(79,078)	262.0
Capital expenditure	53,226	59,314	(10.3)	148,399	149,650	(0.8)
Inventory (days)	229	204	25	216	184	32
Receivables (days)	30	31	(1)	28	29	(1)
Account Payables (days)	52	60	(8)	45	50	(5)

1 The Company's reporting currency is US dollars. For conversion to S\$, the following exchange rates can be used: 1.35 in January 2024 and 1.39 in January 2023. For conversion to PhP, these exchange rates can be used: 55.87 in January 2024 and 55.98 in January 2023.

2 Please refer to the last page of this MD&A for a schedule of the one-off items in the prior year period

3 Gearing = Net Debt / Equity

4 Adjusted EBITDA = Last twelve months without one-off items

## REVIEW OF OPERATING PERFORMANCE

### Third Quarter

The Group generated sales of US\$646.7 million for the third quarter of FY2024, lower by 5.1% versus the prior year quarter, mainly driven by lower sales in the US, Philippines and lower export sales of packaged pineapple products.

The Group's US subsidiary, Del Monte Foods Inc. (DMFI), generated sales of US\$466.4 million or 72% of Group turnover. DMFI's revenues declined by 5.9% driven by strategic shift away from lower-margin co-pack products that it packs for other manufacturers, as well as lower canned fruit and vegetable sales on declining category trends. Despite this, Del Monte remains to be a leading brand with a number 1 or 2 ranking in majority of its categories. Del Monte canned vegetable had a good holiday season and reached record market share of 23.7%. Lower DMFI sales were partially offset by higher tomato and broth sales, and increased foodservice and USDA wins. In the foodservice channel, DMFI continued to expand into new school districts and states providing nutritious fruit and vegetables that are "Buy American Compliant" and meet the K12 School Nutrition dietary policies. This contributed to the double-digit sales growth in this channel.

Recently, DMFI received Product of the Year awards in two categories: first in the healthy snack category for one of its newest innovations, *Del Monte Fruit Refreshers* and another in the meal ingredient category for *Take Root Organics*. Product of the Year award is the world's largest consumer-voted award for product innovation. Winners are determined by the votes of 40,000 consumers in a nationally representative survey conducted by research partner Kantar, a global leader in consumer research. This year marked 16 years of the award in the U.S. and more than 30 years globally.

New products launched in the past three years contributed 7.2% to DMFI's total sales in the third quarter.

DMFI generated a gross profit of US\$73.1 million, lower by 26.0% versus prior year quarter's US\$98.8 million. Gross margin fell to 15.7% from 19.9% in the prior year quarter as overall pricing improvements were offset by higher trade spend on promotional activities, higher standard costs driven by increases in raw materials and manufacturing costs, unfavorable absorption due to lower pack volume, higher waste from aged inventories and discontinued product portfolio, and higher warehousing costs.

DMPL ex-DMFI generated sales of US\$183.0 million (inclusive of the US\$2.8 million intercompany sales between DMPL and DMFI which were netted out during consolidation), 10.1% lower than the US\$203.7 million sales in the prior year quarter. Lower sales were significantly driven by lower exports of packaged pineapple and other products which had been impacted by lower pineapple supply mainly driven by lower plantation yield from unfavorable weather conditions. Pineapple supply is expected to show some improvement in the fourth quarter.

DMPL ex-DMFI delivered a lower gross margin of 23.3% from 26.1% in the same period last year as overall pricing improvements and better sales mix were offset by higher product costs brought about by lower plantation yield which resulted to lower cannery tonnage, smaller fruit size distribution and unfavorable cost absorption as most growing costs are fixed in nature.

Philippine market delivered sales of US\$107.4 million, 4.0% lower in peso terms and 2.1% lower in US dollar terms. The downturn in sales was primarily driven by a drop in beverage sales, attributed to the growing emergence of simple juice drink brands and juice PET formats. Efforts to bolster juice sales through ongoing brand campaigns aimed at building brand salience and relevance remain ongoing to spur recovery. Meanwhile, Spaghetti Sauce achieved its highest December market share at 37.8% since 2020, culminating in a third quarter FY2023 share of 39.3%. This holiday season performance was fueled by the accelerated recovery of spaghetti value packs, distribution expansion and Christmas communication focused on inviting spaghetti preparations to enhance family celebrations. Mr. Milk yogurt drink introduced the Blueberry flavor which is the second top flavor in this category, while Del Monte Potato Crisp launched the Sour Cream and Barbecue flavors. The foodservice channel continued to grow with sales up 13.3% on new outlets, menu ideas and products. It launched the Pineapple Juice 1-liter pack and All Purpose Dressing in 1,266 accounts.

Sales in the international markets declined by 20.6% on reduced packaged product sales which offset the strong growth in Fresh. Improved sales of Fresh were driven by favorable mix due to increased volume of the higher-margin S&W Deluxe pineapple as well as better pricing. Packaged sales declined with lower sales to USA due to their inventory correction and unserved demand in other markets due to lower pineapple fruit supply. In the foodservice segment, McDonald's China and McDonald's Hong Kong launched Chinese New Year promotions featuring S&W Pineapple Slices in their burgers and S&W Fiesta Fruit Cocktail in their yuzu drink. The special promotions covered more than 5,000 McDonald's stores in China and more than 250 stores in Hong Kong.

DMPL's share in Del Monte Foods Private Limited (formerly FieldFresh), the joint venture in India, was a US\$0.4 million loss from prior year period's US\$0.4 million profit. This was mainly driven by softness in demand across the industry, as well as sales lost from pricing competition. Despite this, margins continued to improve on account of selected price increases as well as strategic sourcing of key raw materials.

DMFI delivered an EBITDA of US\$14.3 million, down 69.5% versus the US\$46.9 million in the prior year quarter driven by reduced margins from significantly high cost and lower volume as discussed above. Consequently, DMFI generated a net loss of US\$23.1 million versus prior year quarter's net profit of US\$5.9 million.

DMPL ex-DMFI generated an EBITDA of US\$25.4 million, lower by 23.4%, and a net profit of US\$1.4 million lower by 89.6% versus the US\$13.2 million from prior year quarter mainly driven by lower volume and higher cost attributed to lower pineapple supply and lower shipment to the US.

The Group generated an EBITDA of US\$40.5 million which was lower than the prior year's US\$80.2 million mainly driven by unfavorable operating results from both DMFI and DMPL ex-DMFI. The Group incurred a net loss of US\$29.0 million versus the prior year quarter's net profit of US\$9.8 million.

The Group's cash flow from operations was US\$166.3 million, better than last year's cash inflow of US\$71.9 million. This was mainly driven by better management of working capital, in particular lower additions to inventory. Lowering inventory and working capital is a key priority in FY2024 and FY2025.

### **Nine Months**

The Group generated sales of US\$1.8 billion for the nine months of FY2024, slightly lower by 0.3% versus the prior year period as higher sales in the US and higher exports of fresh pineapples were offset by lower export sales of processed pineapples products and local Philippine sales.

The Group's US subsidiary, Del Monte Foods Inc. (DMFI), achieved sales of US\$1.3 billion or 72% of Group turnover. DMFI's revenues were 1.0% higher versus prior year period due to pricing actions in FY2023 and in August this year, as well as incremental volume from USDA which were partly offset by lower sales from the non-strategic co-pack business and higher trade spends.

Innovation helped fuel the company's growth led by the success of its new JOYBA Bubble Tea brand which was named by the Refrigerated and Frozen Food Awards as one of the Best New Retail Products for 2023. In addition, Del Monte's new Gut Love and Boost Me Fruit Cup Snacks were recognized as Snack Products of the Year by the 2023 Mindful Awards.

New products launched in the past three years contributed 7.4% to DMFI's total sales in the nine-month period.

DMFI generated a gross profit of US\$232.3 million, lower by 27.2% than prior year period's US\$319.0 million. Gross margin at 17.6% declined from 24.5%. This was primarily driven by inflationary pressures resulting from sale of high-cost FY2023 pack inventory compared to much lower cost of FY2022 pack sold in FY2023, higher waste from aged inventories and discontinued products, and higher warehousing costs from higher inventory levels. Additionally, margins were impacted by increased trade spend as a result of strong promotional activities. This was partly offset by price increases last year and in August this year.

DMPL ex-DMFI generated sales of US\$528.7 million (inclusive of the US\$15.6 million sales in between DMPL and DMFI which were netted out during consolidation), 9.5% lower than the US\$584.3 million sales in the prior year period. This was mainly due to lower pineapple supply as explained above which drove lower exports of pineapples and other packaged products, as well as lower shipments to the US.

DMPL ex-DMFI delivered a lower gross margin of 23.9% from 28.8% in the same period last year as overall pricing improvements were offset by higher product costs brought about by lower plantation supply, resulting in lower cannery tonnage, smaller fruit size distribution, and unfavorable absorption, and higher cost rate for inventory sold from FY2023.

Philippine sales of US\$291.2 million were relatively flat (at 0.8% lower in peso terms and 0.6% lower in US dollar terms). Robust growth from e-commerce which almost doubled, and sustained growth from convenience and foodservice were offset by declines in modern trade and general trade business.

Exports of packaged pineapples and other products, and fresh pineapples sales declined by 35.5% and 1.5%, respectively driven by lower pineapple supply starting in the second quarter and reduced shipments to the USA. This was partly offset by increased sales of premium S&W Deluxe fresh pineapples and pricing action to offset inflation. S&W, along with a major distributor partner, held the first ever S&W Pineapple Festival in China covering more than 300 retail stores and 9 wholesale markets to communicate S&W's strong commitment to the Chinese market and showcase its innovative products. S&W Deluxe fresh pineapple was also launched for the first time in select retail outlets in Metro Manila. S&W Frozen Pineapple Stick for consumption as a popsicle was launched in 7-Eleven Taiwan.

DMPL's share in Del Monte Foods Private Limited (formerly FieldFresh), the joint venture in India, was a US\$0.1 million profit which declined from prior year period's share in profit of US\$1.0 million. This was driven by lower sales in culinary categories which were partly offset by increase in beverage and packaged fruits and vegetables segments. Furthermore, last year included a one-off miscellaneous income from the sale of its Fresh business.

Without the one-off adjustment, and some timing on spends, the India joint venture continued to deliver improved profitability through better margins because of price increases to address inflation, and better sourcing of key raw materials.

DMFI delivered an EBITDA of US\$78.4 million, down 53.7% versus the US\$169.4 million in the prior year period due to margin declines from the impact of unprecedented inflation last year which was carried in inventories sold during the first half of FY2024 and high conversion cost this year. DMFI generated a net loss of US\$35.9 million, versus prior year's net profit of US\$1.6 million mainly due to margin declines, as discussed, partly offset by lower administrative costs.

DMPL ex-DMFI generated an EBITDA of US\$75.6 million, lower by 26.6%, and a net profit of US\$7.8 million, lower by US\$40.0 million, versus the US\$47.8 million profit last year mainly driven by decline in margins partly offset by lower distribution and administrative costs.

The Group generated an EBITDA of US\$155.5 million which was lower than the previous year's US\$274.7 million mainly due to unfavorable operating results from both DMFI and DMPL ex-DMFI. The Group incurred a net loss of US\$50.6 million versus the prior year period's net profit of US\$28.8 million.

The Group's net debt/adjusted EBITDA increased to 11.4x from 6.1x last year and gearing to 7.3x from 5.8x due to debt servicing, higher loans, reduced equity from the redemption of DMPL's US\$300 million Preference Shares, lower sales and higher cost versus prior year.

Although debt levels had gone up, the refinancing of the US\$300 million Preference Shares with bank loans at an average interest rate of 6.80% versus the Preference Share coupon of 10% on a step-up basis if not redeemed, saves the company about US\$10-11 million annually.

Despite a net loss for the period, the Group's cash inflow from operations for the nine-month period was US\$128.1 million, better than last year's cash outflow of US\$79.1 million mainly driven by better management of working capital.

The Group had negative working capital as of 31 January 2024 amounting to US\$224.0 million. This was due to loans that had become current and will be refinanced as they fall due.

## **VARIANCE FROM PROSPECT STATEMENT**

The results for the nine-month period were below expectations. The Group expects to have weaker results this year versus FY2023 driven by slower than planned category growth both in the US and Philippines although market shares continue to be strong. The Group has also been impacted by unprecedented inflationary conditions since FY2023 and unfavorable weather impacting the pineapple operations.

## **BUSINESS OUTLOOK**

The Group expects to deliver higher branded revenue growth in FY2024.

In the US, DMFI is dedicated to expanding its market share through a comprehensive strategy that encompasses several key aspects. This includes a focus on accelerating innovation, recapturing margins, and capitalizing on growth opportunities in under-penetrated channels. As DMFI's branded portfolio continues to strengthen its position as a market leader across various categories, the Group anticipates that its innovation and new business will make important contributions to both sales and margins. DMFI has been winning significant new Joyba distribution and is primed to do a national launch within the next six months.

Furthermore, in response to the growing demand for premium products, particularly the superior MD2 fresh pineapple, plans have been developed to substantially increase production. This initiative will support the rising export demand for these highly sought-after products and further strengthen the Group's reputation as a provider of exceptional quality.

The Group is actively addressing the high carryover inventory levels from FY2023 by reducing the FY2024 pack across all major segments especially in the U.S. DMFI will also close two vegetable plants in Wisconsin and Washington which will lower fixed costs and improve margins. DMFI will consolidate its green beans volume from

Wisconsin into another plant. One off costs are estimated to be US\$11.2 million in FY2024. The consolidation will benefit DMFI in terms of lower costs and initial working capital savings in FY2025.

In FY2025, DMFI will continue to correct the inventory by reducing the aggregate pack plan across all categories by over 30%. Groupwide gross margin will benefit from the inventory reduction plan since FY2024 with lower waste of aging items, lower warehousing costs and lower trade spend to liquidate stocks.

DMFI is also rightsizing its workforce to reduce the G&A cost of the business.

The Group recognizes the uncertainty in the global environment and is committed to effectively managing its operating expenses. To achieve this, the Group is implementing various strategies, such as optimizing packaging materials, implementing power and fuel initiatives, making investments to enhance efficiency, productivity, and wastage minimization, and introducing product bundling initiatives in distribution centers. By actively pursuing these measures, the Group aims to streamline operations, reduce costs, and ensure sustainable growth in an ever-changing market.

The Group anticipates that FY2024 and FY 2025 will be years during which the company focuses on reducing inventory and further lowering operating costs. DMPL expects to incur a loss in this financial year as announced in the previous quarter.

Further to the Company's announcements on 19 and 20 February 2024, the Company's indirect subsidiary, Jubilant Year Investments Limited will issue on 18 March 2024, US\$70 million Senior Perpetual Capital Securities to be guaranteed by Del Monte Philippines, Inc. (DMPI) and Philippine Packaging Management Service Corporation. As disclosed, the proceeds of such issuance will be used to settle certain derivative rights of DMPI minority shareholder, SEA Diner Holdings (S) Pte Ltd and redeem less than half of its shareholdings in DMPI.

## OPERATING SEGMENT AND REVIEW OF TURNOVER

For the three months ended 31 January

In US\$'000	Americas			Asia Pacific			Europe			Total		
	FY2024	FY2023	% Chg	FY2024	FY2023	% Chg	FY2024	FY2023	% Chg	FY2024	FY2023	% Chg
<b>Turnover</b>												
Meals and Meal Enhancers	235,801	244,082	(3.4)	58,255	59,309	(1.8)	598	2,522	(76.3)	294,654	305,913	(3.7)
Snacking and Desserts	120,499	125,498	(4.0)	29,257	26,571	10.1	87	144	(39.6)	149,843	152,213	(1.6)
Premium Fresh Fruit	-	-	-	35,141	30,029	17.0	-	-	-	35,141	30,029	17.0
Beverages	2,077	2,771	(25.0)	34,700	38,072	(8.9)	282	671	(58.0)	37,059	41,514	(10.7)
Others	111,451	126,161	(11.7)	11,704	13,957	(16.1)	6,810	11,450	(40.5)	129,965	151,568	(14.3)
<b>Total Turnover</b>	<b>469,828</b>	<b>498,512</b>	<b>(5.8)</b>	<b>169,057</b>	<b>167,938</b>	<b>0.7</b>	<b>7,777</b>	<b>14,787</b>	<b>(47.4)</b>	<b>646,662</b>	<b>681,237</b>	<b>(5.1)</b>
<b>Operating Income</b>	<b>3,878</b>	<b>34,688</b>	<b>(88.8)</b>	<b>29,420</b>	<b>28,824</b>	<b>2.1</b>	<b>(1,465)</b>	<b>2,934</b>	<b>(149.9)</b>	<b>31,833</b>	<b>66,446</b>	<b>(52.1)</b>
Unallocated G&A										(8,117)	(7,777)	(4.4)
Other Income (Expense)										(908)	(1,427)	36.4
<b>Operating Income - Group Level</b>	<b>3,878</b>	<b>34,688</b>	<b>(88.8)</b>	<b>29,420</b>	<b>28,824</b>	<b>2.1</b>	<b>(1,465)</b>	<b>2,934</b>	<b>(149.9)</b>	<b>22,808</b>	<b>57,242</b>	<b>(60.2)</b>

### Americas

Sales in the Americas decreased by 5.8% to US\$469.8 million, driven by strategic shift away from lower-margin co-pack products that it packs for other manufacturers, as well as lower canned fruit and vegetable sales on declining category trends. Operating profit was down 88.8% due to reduced margins from significantly high cost and lower volume.

### Asia Pacific

Asia Pacific's sales in the third quarter increased by 0.7% to US\$169.1 million from US\$167.9 million driven by improved sales of Fresh from favorable mix due to increased volume of the higher-margin S&W Deluxe pineapple as well as better pricing.

Philippine market delivered sales of US\$107.4 million, 4.0% lower in peso terms and 2.1% lower in US dollar terms. The downturn in sales was primarily driven by a drop in beverage sales, attributed to the growing emergence of simple juice drink brands and juice PET formats.

### Europe

For the third quarter, Europe's sales decreased by 47.4% to US\$7.8 million from US\$14.8 million on lower sales of pineapple juice and packaged pineapple.



## OPERATING SEGMENTS AND REVIEW OF TURNOVER

For the nine months ended 31 January

In US\$'000	Americas			Asia Pacific			Europe			Total		
	FY2024	FY2023	% Chg	FY2024	FY2023	% Chg	FY2024	FY2023	% Chg	FY2024	FY2023	% Chg
<b>Turnover</b>												
Meals and Meal Enhancers	658,229	637,454	3.3	168,768	162,801	3.7	2,165	8,263	(73.8)	829,162	808,518	2.6
Snacking and Desserts	350,734	344,443	1.8	66,826	72,209	(7.5)	147	288	(49.0)	417,707	416,940	0.2
Premium Fresh Fruit	-	-	-	107,171	108,752	(1.5)	-	-	-	107,171	108,752	(1.5)
Beverages	6,094	5,934	2.7	98,720	105,753	(6.7)	1,130	1,710	(33.9)	105,944	113,397	(6.6)
Others	312,612	321,472	(2.8)	35,370	41,464	(14.7)	22,510	26,204	(14.1)	370,492	389,140	(4.8)
<b>Total Turnover</b>	<b>1,327,669</b>	<b>1,309,303</b>	<b>1.4</b>	<b>476,855</b>	<b>490,979</b>	<b>(2.9)</b>	<b>25,952</b>	<b>36,465</b>	<b>(28.8)</b>	<b>1,830,476</b>	<b>1,836,747</b>	<b>(0.3)</b>
<b>Operating Income</b>	<b>40,651</b>	<b>136,010</b>	<b>(70.1)</b>	<b>76,999</b>	<b>91,650</b>	<b>(16.0)</b>	<b>(1,237)</b>	<b>6,676</b>	<b>(118.5)</b>	<b>116,413</b>	<b>234,336</b>	<b>(50.3)</b>
Unallocated G&A										(20,458)	(23,793)	14.0
Other Income (Expense)										(2,624)	334	(885.6)
<b>Operating Income - Group Level</b>	<b>40,651</b>	<b>136,010</b>	<b>(70.1)</b>	<b>76,999</b>	<b>91,650</b>	<b>(16.0)</b>	<b>(1,237)</b>	<b>6,676</b>	<b>(118.5)</b>	<b>93,331</b>	<b>210,877</b>	<b>(55.7)</b>

### Americas

Sales in the Americas grew by 1.4% to US\$1,327.7 million, driven by pricing actions in FY2023 and in August this year, as well as incremental volume from USDA which were partly offset by lower sales from the non-strategic co-pack business and higher trade spends.

### Asia Pacific

Asia Pacific's sales in the nine-month period declined by 2.9% to US\$476.9 million from US\$491.0 million driven by lower export sales of fresh and packaged pineapple and other products which were largely due to lower pineapple supply starting in the second quarter. This was partly offset by increased sales of premium S&W Deluxe fresh pineapples and pricing action to offset inflation.

Philippine sales of US\$291.2 million were relatively flat (at 0.8% lower in peso terms and 0.6% lower in US dollar terms). Robust growth from e-commerce which almost doubled, and sustained growth from convenience and foodservice were offset by declines in modern trade and general trade business.

### Europe

For the nine-month period, Europe's sales decreased by 28.8% to US\$26.0 million from US\$36.5 million on lower sales of non-branded categories.

## REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For the three months ended 31 January			For the nine months ended 31 January		
	FY2024	FY2023	Explanatory Notes	FY2024	FY2023	Explanatory Notes
Cost of Goods Sold	82.0	77.7	Lower plantation yield resulting to higher cost in the Philippines. Higher standard cost for the US, as well as higher waste and inventory write-off	80.3	73.4	Same as 3Q
Distribution and Selling Expenses	8.9	9.0	Lower freight cost in DMFI and distribution cost in DMPI, driven by volumes	9.2	9.6	Same as 3Q
G&A Expenses	5.5	4.7	Higher personnel and professional and contracted services in DMFI	5.2	5.5	Driven by lower personnel cost due to deliberate cuts
Other Operating Expenses (Income)	0.1	0.2	Higher cost last year was driven by litigation settlement and write-off of excess of NRV over cost of inventory	0.1	0.0	Last year includes income from insurance claims due to typhoon, income from reversal of JV loss and income from (none this year)

## REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS

In US\$'000	For the three months ended 31 January				For the nine months ended 31 January			
	FY2024	FY2023	%	Explanatory Notes	FY2024	FY2023	%	Explanatory Notes
Depreciation and amortization	(49,301)	(48,275)	(2.1)	Higher amortization of ROU assets	(145,424)	(143,725)	(1.2)	Same as 3Q
Reversal/ (Provision) for inventory obsolescence	(1,727)	(4,444)	61.1	Lower obsolescence this quarter for both DMPI and DMFI	(10,115)	(6,858)	(47.5)	Higher obsolescence in the US due to aged inventory
Reversal/ (Provision) for doubtful debts	(2)	184	(101.1)	Last year was driven by reversal of bad debts for trade receivables	-	184	(100.0)	Same as 3Q
Net gain/(loss) on disposal of fixed assets	8	(78)	110.3	Gain from sale of DMPI's assets in 3Q	(9)	32	(128.1)	Driven by equipment disposal in DMFI
Foreign exchange gain/(loss)- net	(2,085)	1,655	(226.0)	Driven by forex loss from ICMOSA	2,706	3,910	(30.8)	Lower forex loss, both in DMFI and DMPI, versus last year
Interest income	199	226	(11.9)	Lower interest income on rental advances	714	734	(2.7)	nm
Interest expense	(52,752)	(37,213)	(41.8)	Driven by higher market rates in the Philippines and US, partially offset by savings from refinancing	(146,026)	(161,179)	9.4	Lower interest this year as last year's interest includes one-off redemption cost and write-off of deferred financing cost related to high yield loan refinancing
Share in net loss of JV	(561)	(337)	(66.5)	Lower net loss in JV last year as it was offset by miscellaneous income from the sale of Fresh business in Indian JV	(905)	(383)	(136.3)	Lower net loss in JV last year as it was offset by one-time gain from sale of Fresh business in Indian JV
Taxation benefit (expense)	3,276	(8,716)	137.6	Tax benefit was driven by net loss in the US	1,432	(16,887)	108.5	Same as 3Q

## REVIEW OF GROUP ASSETS AND LIABILITIES

Balance Sheet	January 2024 (Unaudited)	January 2023 (Unaudited)	April 2023 (Audited)	% Variance vs April 2023	Explanatory Notes
<i>In US\$'000</i>					
<b>ASSETS</b>					
Property, plant and equipment - net	685,813	603,634	658,991	4.1	Higher bearer plant assets and increase in CIP in the US
Right-of-use (ROU) assets	98,746	105,918	100,566	(1.8)	Mainly driven by amortization
Investment in joint ventures	20,286	18,930	20,161	0.6	Driven by additional investment in Vinamilk
Intangible assets and goodwill	748,538	755,628	753,841	(0.7)	nm
Other noncurrent assets	48,052	30,416	42,250	13.7	Driven by additional investment in Nice Tech
Deferred tax assets - net	128,346	117,679	118,060	8.7	Higher deferred tax asset due to DMFI's net loss
Pension assets	6,862	8,559	10,630	(35.4)	Reduction in pension fund in DMPI due to overfunding.
Biological assets	51,748	52,047	47,859	8.1	Increase in fair value mainly driven by higher expected of number of units to be harvested
Inventories	1,274,138	1,147,255	1,076,772	18.3	Mainly driven by higher volume and higher cost of production
Trade and other receivables	225,695	238,602	231,036	(2.3)	nm
Prepaid expenses and other current assets	56,769	50,341	59,667	(4.9)	Driven by lower prepaid input vat
Cash and cash equivalents	24,137	13,903	19,836	21.7	Higher cash driven by operating activities
<b>EQUITY</b>					
Share capital	19,449	19,449	19,449	0.0	nm
Share premium	208,339	208,339	208,339	0.0	nm
Retained earnings	66,417	131,441	119,540	(44.4)	Driven by net loss during the period
Reserves	(28,107)	(50,789)	(28,511)	1.4	nm
Non-controlling interest	66,328	67,059	66,941	(0.9)	nm
<b>LIABILITIES</b>					
Loans and borrowings	2,456,521	2,201,163	2,273,353	8.1	Driven by higher short term loans for working capital requirements
Lease liabilities	103,481	104,240	100,096	3.4	Increase due to renewal of office building and land lease
Other noncurrent liabilities	31,915	22,147	16,826	89.7	Driven by long-term payables related to capital expenditures
Employee benefits	46,407	58,403	45,574	1.8	nm
Environmental remediation liabilities	-	43	-	0.0	nm
Deferred tax liabilities - net	11,724	6,035	11,630	0.8	nm
Trade and other current liabilities	384,333	371,316	304,940	26.0	Driven by higher trade payables in the US
Current tax liabilities	2,323	4,066	1,492	55.7	Timing of tax payment for DMPI

## SHARE CAPITAL

Total shares outstanding were 1,943,960,024 (all common shares as preference shares had all been redeemed) as of 31 January 2024. Share capital was US\$19.5 million as of 31 January 2024 and 30 April 2023.

The number of shares outstanding excludes 975,802 shares held by the Company as treasury shares as at 31 January 2024 and 30 April 2023. There was no sale, disposal or cancellation of treasury shares during the nine months ended 31 January 2024.

## BORROWINGS AND NET DEBT

<i>Liquidity in US\$'000</i>	<b>January 2024 (Unaudited)</b>	<b>January 2023 (Unaudited)</b>	<b>April 2023 (Audited)</b>
<b>Gross borrowings</b>	<b>(2,456,521)</b>	(2,201,163)	(2,273,353)
<b>Current</b>	<b>(1,407,705)</b>	(1,288,808)	(1,278,876)
<b>Secured</b>	<b>(792,472)</b>	(696,957)	(645,760)
<b>Unsecured</b>	<b>(615,233)</b>	(591,851)	(633,116)
<b>Non-current</b>	<b>(1,048,816)</b>	(912,355)	(994,477)
<b>Secured</b>	<b>(796,011)</b>	(678,310)	(781,067)
<b>Unsecured</b>	<b>(252,805)</b>	(234,045)	(213,410)
<b>Less: Cash and bank balances</b>	<b>24,137</b>	13,903	19,836
<b>Net debt</b>	<b>(2,432,384)</b>	(2,187,260)	(2,253,517)

The Group's net debt (borrowings less cash and bank balances) amounted to US\$2.43 billion as at 31 January 2024, higher than the US\$2.25 billion as at 30 April 2023 due to increase in DMFI's working capital loans.

## DIVIDENDS

No dividends were declared for this quarter and the prior year quarter. The Group generally declares dividends based on yearend full year results. The last dividend declaration was in July 2023 based on FY2023 results and paid on 25 July 2023.

## INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000		Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)	
For the nine months ended 31 January	Nature of Relationship	FY2024	FY2023	FY2024	FY2023
NutriAsia, Inc	Affiliate of the Company	-	-	2,501	209
Aviemore Ltd.	Affiliate of the Company	-	-	12,000	-
DMPI Retirement Fund	Retirement Fund of Subsidiary's Employees	-	-	1,466	1,378
NutriAsia, Inc Retirement Fund	Retirement Fund of Affiliate's Employees	-	-	434	470
<b>Aggregate Value</b>		-	-	<b>16,400</b>	<b>2,057</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED CONSOLIDATED INCOME STATEMENT**

<i>Amounts in US\$'000</i>	For the three months ended 31 January			For the nine months ended 31 January		
	FY2024 (Unaudited)	FY2023 (Unaudited)	%	FY2024 (Unaudited)	FY2023 (Unaudited)	%
Turnover	646,662	681,237	(5.1)	1,830,476	1,836,747	(0.3)
Cost of sales	(530,042)	(529,048)	(0.2)	(1,470,044)	(1,347,547)	(9.1)
<b>Gross profit</b>	<b>116,620</b>	<b>152,189</b>	<b>(23.4)</b>	<b>360,432</b>	<b>489,200</b>	<b>(26.3)</b>
Distribution and selling expenses	(57,540)	(61,489)	6.4	(168,711)	(176,745)	4.5
General and administration expenses	(35,364)	(32,031)	(10.4)	(95,766)	(101,912)	6.0
Other operating income/(loss)	(908)	(1,427)	nm	(2,624)	334	(885.6)
<b>Profit from operations</b>	<b>22,808</b>	<b>57,242</b>	<b>(60.2)</b>	<b>93,331</b>	<b>210,877</b>	<b>(55.7)</b>
Financial income*	(1,879)	2,009	(193.5)	3,443	4,784	(28.0)
Financial expense**	(52,759)	(37,341)	(41.3)	(146,049)	(161,319)	9.5
Share in net loss of joint venture	(561)	(337)	(66.5)	(905)	(383)	(136.3)
<b>Profit before taxation</b>	<b>(32,391)</b>	<b>21,573</b>	<b>(250.1)</b>	<b>(50,180)</b>	<b>53,959</b>	<b>(193.0)</b>
Taxation	3,276	(8,716)	137.6	1,432	(16,887)	108.5
<b>Profit after taxation</b>	<b>(29,115)</b>	<b>12,857</b>	<b>(326.5)</b>	<b>(48,748)</b>	<b>37,072</b>	<b>(231.5)</b>
<b>Profit attributable to:</b>						
Owners of the Company	(29,008)	9,849	(394.5)	(50,581)	28,850	(275.3)
Non-controlling interest***	(107)	3,008	(103.6)	1,833	8,222	(77.7)
<b>Profit for the period</b>	<b>(29,115)</b>	<b>12,857</b>	<b>(326.5)</b>	<b>(48,748)</b>	<b>37,072</b>	<b>(231.5)</b>
<b>Notes:</b>						
Depreciation and amortization	(49,301)	(48,275)	(2.1)	(145,424)	(143,725)	(1.2)
Reversal of (provision for) inventory obsolescence	(1,727)	(4,444)	61.1	(10,115)	(6,858)	(47.5)
Provision for doubtful debts	(2)	184	nm	-	184	nm
Gain (loss) on disposal of fixed assets	8	(78)	110.3	(9)	32	nm
<b>*Financial income comprise:</b>						
Interest income	199	226	(11.9)	714	734	(2.7)
Foreign exchange gain	(2,078)	1,783	(216.5)	2,729	4,050	(32.6)
	(1,879)	2,009	(193.5)	3,443	4,784	(28.0)
<b>**Financial expense comprise:</b>						
Interest expense	(52,752)	(37,213)	(41.8)	(146,026)	(161,179)	9.4
Foreign exchange loss	(7)	(128)	94.5	(23)	(140)	83.6
	(52,759)	(37,341)	(41.3)	(146,049)	(161,319)	9.5

nm – not meaningful

Earnings per ordinary share in US cents	For the three months ended 31 January		For the nine months ended 31 January	
	FY2024	FY2023	FY2024	FY2023
Earnings per ordinary share based on net profit attributable to shareholders:				
(i) Based on weighted average no. of ordinary shares	(1.49)	0.46	(2.60)	1.28
(ii) On a fully diluted basis	(1.49)	0.46	(2.60)	1.28

***NCI Includes: (amounts in US\$)	For the three months ended 31 January		For the nine months ended 31 January	
	FY2024	FY2023	FY2024	FY2023
DMFI NCI	(1,586)	410	(2,466)	108
DMPI NCI	1,495	2,578	4,303	8,061
FieldFresh NCI	(18)	21	(4)	54

## DEL MONTE PACIFIC LIMITED

### UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

Amounts in US\$'000	For the three months ended 31 January			For the nine months ended 31 January		
	FY2024 (Unaudited)	FY2023 (Unaudited)	%	FY2024 (Unaudited)	FY2023 (Unaudited)	%
<b>Profit for the period</b>	<b>(29,115)</b>	12,857	(326.5)	<b>(48,748)</b>	37,072	(231.5)
<b>Other comprehensive income (after reclassification adjustment):</b>						
<i>Items that will or may be reclassified subsequently to profit or loss</i>						
Exchange differences on translating of foreign operations	1,329	11,715	(88.7)	(3,358)	(7,869)	57.3
Effective portion of changes in fair value of cash flow hedges	(5,962)	(1,765)	(237.8)	4,840	(2,189)	nm
Income tax expense on cash flow hedge	1,491	366	307.4	(1,210)	472	nm
	<b>(3,142)</b>	10,316	(130.5)	<b>272</b>	(9,586)	102.8
<i>Items that will not be classified to profit or loss</i>						
Remeasurement of retirement benefit	(18)	135	(113.3)	(36)	241	(114.9)
Income tax expense on retirement benefit	3	(20)	115.0	6	(35)	117.1
	<b>(15)</b>	115	(113.0)	<b>(30)</b>	206	(114.6)
<b>Other comprehensive income/(loss) for the period</b>	<b>(3,157)</b>	10,431	(130.3)	<b>242</b>	(9,380)	102.6
<b>Total comprehensive income for the period</b>	<b>(32,272)</b>	23,288	(238.6)	<b>(48,506)</b>	27,692	(275.2)
<b>Attributable to:</b>						
Owners of the Company	(32,060)	18,891	(269.7)	(50,177)	20,602	(343.6)
Non-controlling interests	(212)	4,397	(104.8)	1,671	7,090	(76.4)
<b>Total comprehensive income for the period</b>	<b>(32,272)</b>	23,288	(238.6)	<b>(48,506)</b>	27,692	(275.2)

Please refer to page 3 for the Notes

## DEL MONTE PACIFIC LIMITED

### UNAUDITED STATEMENT OF FINANCIAL POSITION

Amounts in US\$'000	Group			Company		
	January 2024 (Unaudited)	January 2023 (Unaudited)	April 2023 (Audited)	January 2024 (Unaudited)	January 2023 (Unaudited)	April 2023 (Audited)
<b>Non-Current Assets</b>						
Property, plant and equipment - net	685,813	603,634	658,991	-	-	-
Right-of-use (ROU) assets	98,746	105,918	100,566	90	102	77
Investment in subsidiaries	-	-	-	940,547	954,174	967,159
Investment in joint ventures	20,286	18,930	20,161	1,569	2,529	2,623
Intangible assets and goodwill	748,538	755,628	753,841	-	-	-
Other noncurrent assets	48,052	30,416	42,250	10,516	-	5,023
Deferred tax assets - net	128,346	117,679	118,060	-	12	-
Pension assets	6,862	8,559	10,630	-	-	60
Biological assets	3,311	2,940	3,007	-	-	-
	<b>1,739,954</b>	<b>1,643,704</b>	<b>1,707,506</b>	<b>952,722</b>	<b>956,817</b>	<b>974,942</b>
<b>Current Assets</b>						
Inventories	1,274,138	1,147,255	1,076,772	-	-	-
Biological assets	48,437	49,107	44,852	-	-	-
Trade and other receivables	225,695	238,602	231,036	28,634	31,532	26,406
Prepaid expenses and other current assets	56,769	50,341	59,667	83	51	94
Cash and cash equivalents	24,137	13,903	19,836	668	1,631	554
	<b>1,629,176</b>	<b>1,499,208</b>	<b>1,432,163</b>	<b>29,385</b>	<b>33,214</b>	<b>27,054</b>
<b>Total Assets</b>	<b>3,369,130</b>	<b>3,142,912</b>	<b>3,139,669</b>	<b>982,107</b>	<b>990,031</b>	<b>1,001,996</b>
	-	-	-	-	-	-
<b>Equity attributable to equity holders of the Company</b>						
Share capital	19,449	19,449	19,449	19,449	19,449	19,449
Share premium	208,339	208,339	208,339	208,478	208,478	208,478
Retained earnings	66,417	131,441	119,540	66,417	131,441	119,540
Reserves	(28,107)	(50,789)	(28,511)	(28,107)	(50,789)	(28,511)
Equity attributable to owners of the Company	266,098	308,440	318,817	266,237	308,579	318,956
Non-controlling interest	66,328	67,059	66,941	-	-	-
<b>Total Equity</b>	<b>332,426</b>	<b>375,499</b>	<b>385,758</b>	<b>266,237</b>	<b>308,579</b>	<b>318,956</b>
<b>Non-Current Liabilities</b>						
Loans and borrowings	1,048,816	912,355	994,477	120,974	266,521	241,959
Lease liabilities	67,897	81,357	72,204	-	-	-
Other noncurrent liabilities	31,915	22,147	16,826	-	-	-
Employee benefits	23,202	25,058	21,294	-	93	-
Environmental remediation liabilities	-	43	-	-	-	-
Deferred tax liabilities - net	11,724	6,035	11,630	20	-	49
	<b>1,183,554</b>	<b>1,046,995</b>	<b>1,116,431</b>	<b>120,994</b>	<b>266,614</b>	<b>242,008</b>
<b>Current Liabilities</b>						
Trade and other current liabilities	384,333	371,316	304,940	118,765	108,656	116,134
Loans and borrowings	1,407,705	1,288,808	1,278,876	476,089	306,153	324,898
Lease liabilities	35,584	22,883	27,892	-	-	-
Current tax liabilities	2,323	4,066	1,492	22	29	-
Employee benefits	23,205	33,345	24,280	-	-	-
	<b>1,853,150</b>	<b>1,720,418</b>	<b>1,637,480</b>	<b>594,876</b>	<b>414,838</b>	<b>441,032</b>
<b>Total Liabilities</b>	<b>3,036,704</b>	<b>2,767,413</b>	<b>2,753,911</b>	<b>715,870</b>	<b>681,452</b>	<b>683,040</b>
<b>Total Equity and Liabilities</b>	<b>3,369,130</b>	<b>3,142,912</b>	<b>3,139,669</b>	<b>982,107</b>	<b>990,031</b>	<b>1,001,996</b>
NAV per ordinary share (US cents)	13.69	15.87	16.40	13.70	15.87	16.41
NTAV per ordinary share (US cents)	(24.82)	(23.00)	(22.38)	13.70	15.87	16.41

## DEL MONTE PACIFIC LIMITED

### UNAUDITED STATEMENTS OF CHANGES IN EQUITY

<i>Amounts in US\$'000</i>											
Group	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasurement of retirement plan	Hedging Reserve	Reserve for own shares	Retained earnings	Totals	Non-controlling interest	Total equity
<b>Fiscal Year 2024</b>											
At 1 May 2023	19,449	208,339	(105,020)	29,354	46,051	1,390	(286)	119,540	318,817	66,941	385,758
<b>Total comprehensive income for the period</b>											
Profits for the period								(50,581)	(50,581)	1,833	(48,748)
<b>Other comprehensive income</b>											
Currency translation differences recognized directly in equity	-	-	(2,950)	-	-	-	-	-	(2,950)	(408)	(3,358)
Remeasurement of retirement plan, net of tax	-	-	-	-	(26)	-	-	-	(26)	(4)	(30)
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	3,380	-	-	3,380	250	3,630
<b>Total other comprehensive income/(loss)</b>	-	-	(2,950)	-	(26)	3,380	-	-	404	(162)	242
<b>Total comprehensive (loss)/income for the period</b>	-	-	(2,950)	-	(26)	3,380	-	(50,581)	(50,177)	1,671	(48,506)
<b>Transactions with owners recorded directly in equity</b>											
<b>Contributions by and distributions to owners</b>											
Payment of Dividends	-	-	-	-	-	-	-	(2,542)	(2,542)	(2,284)	(4,826)
<b>Total contributions by and distributions to owners</b>	-	-	-	-	-	-	-	(2,542)	(2,542)	(2,284)	(4,826)
<b>At 31 January 2024</b>	<b>19,449</b>	<b>208,339</b>	<b>(107,970)</b>	<b>29,354</b>	<b>46,025</b>	<b>4,770</b>	<b>(286)</b>	<b>66,417</b>	<b>266,098</b>	<b>66,328</b>	<b>332,426</b>



**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

<i>Amounts in US\$'000</i>	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasurement of retirement plan	Hedging Reserve	Reserve for own shares	Retained earnings	Totals	Non-controlling interest	Total equity
<b>Group</b>											
<b>Fiscal Year 2023</b>											
At 1 May 2022	29,449	298,339	(95,322)	14,278	43,752	(4,963)	(286)	140,320	425,567	69,138	494,705
<b>Total comprehensive income for the period</b>											
Profits for the period	-	-	-	-	-	-	-	28,850	28,850	8,222	37,072
<b>Other comprehensive income</b>											
Currency translation differences recognized directly in equity	-	-	(6,840)	-	-	-	-	-	(6,840)	(1,029)	(7,869)
Remeasurement of retirement plan, net of tax	-	-	-	-	179	-	-	-	179	27	206
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	(1,587)	-	-	(1,587)	(130)	(1,717)
<b>Total other comprehensive income/(loss)</b>	-	-	(6,840)	-	179	(1,587)	-	-	(8,248)	(1,132)	(9,380)
<b>Total comprehensive (loss)/income for the period</b>	-	-	(6,840)	-	179	(1,587)	-	28,850	20,602	7,090	27,692
<b>Transactions with owners recorded directly in equity</b>											
<b>Contributions by and distributions to owners</b>											
Payment of Dividends	-	-	-	-	-	-	-	(37,729)	(37,729)	(9,169)	(46,898)
<b>Total contributions by and distributions to owners</b>	(10,000)	(90,000)	-	-	-	-	-	(37,729)	(137,729)	(9,169)	(146,898)
<b>At 31 January 2023</b>	<b>19,449</b>	<b>208,339</b>	<b>(102,162)</b>	<b>14,278</b>	<b>43,931</b>	<b>(6,550)</b>	<b>(286)</b>	<b>131,441</b>	<b>308,440</b>	<b>67,059</b>	<b>375,499</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

<i>Amounts in US\$'000</i>	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Reserve for own shares	Retained earnings	Total equity
<b>Company</b>										
<b>Fiscal Year 2024</b>										
At 1 May 2023	19,449	208,478	(105,020)	29,354	46,051	1,390	-	(286)	119,540	318,956
<b>Total comprehensive income for the period</b>										
Profits for the period									(50,581)	(50,581)
<b>Other comprehensive income</b>										
Currency translation differences recognized directly in equity	-	-	(2,950)	-	-	-	-	-	-	(2,950)
Remeasurement of retirement plan, net of tax	-	-	-	-	(26)	-	-	-	-	(26)
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	3,380	-	-	-	3,380
<b>Total other comprehensive income/(loss)</b>	-	-	(2,950)	-	(26)	3,380	-	-	-	404
<b>Total comprehensive (loss)/income for the period</b>	-	-	(2,950)	-	(26)	3,380	-	-	(50,581)	(50,177)
<b>Transactions with owners recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Payment of Dividends	-	-	-	-	-	-	-	-	(2,542)	(2,542)
<b>Total contributions by and distributions to owners</b>	-	-	-	-	-	-	-	-	(2,542)	(2,542)
<b>At 31 January 2024</b>	<b>19,449</b>	<b>208,478</b>	<b>(107,970)</b>	<b>29,354</b>	<b>46,025</b>	<b>4,770</b>	<b>-</b>	<b>(286)</b>	<b>66,417</b>	<b>266,237</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

<i>Amounts in US\$'000</i>	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Reserve for own shares	Retained earnings	Total equity
<b>Company</b>										
<b>Fiscal Year 2023</b>										
At 1 May 2022	29,449	298,478	(95,322)	14,278	43,752	(4,963)	-	(286)	140,320	425,706
<b>Total comprehensive income for the period</b>										
Profits for the period	-	-	-	-	-	-	-	-	28,850	28,850
<b>Other comprehensive income</b>										
Currency translation differences recognized directly in equity	-	-	(6,840)	-	-	-	-	-	-	(6,840)
Remeasurement of retirement plan, net of tax	-	-	-	-	179	-	-	-	-	179
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	(1,587)	-	-	-	(1,587)
<b>Total other comprehensive income/(loss)</b>	-	-	(6,840)	-	179	(1,587)	-	-	-	(8,248)
<b>Total comprehensive (loss)/income for the period</b>	-	-	(6,840)	-	179	(1,587)	-	-	28,850	20,602
<b>Transactions with owners recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Payment of Dividends	-	-	-	-	-	-	-	-	(37,729)	(37,729)
<b>Total contributions by and distributions to owners</b>	(10,000)	(90,000)	-	-	-	-	-	-	(37,729)	(137,729)
<b>At 31 January 2023</b>	<b>19,449</b>	<b>208,478</b>	<b>(102,162)</b>	<b>14,278</b>	<b>43,931</b>	<b>(6,550)</b>	<b>-</b>	<b>(286)</b>	<b>131,441</b>	<b>308,579</b>

## DEL MONTE PACIFIC LIMITED

### UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

Amounts in US\$'000	For the three months ended 31 January		For the nine months ended 31 January	
	FY2024 (Unaudited)	FY2023 (Unaudited)	FY2024 (Unaudited)	FY2023 (Unaudited)
<b>Cash flows from operating activities</b>				
Profit for the period	(29,115)	12,857	(48,748)	37,072
Adjustments for:				
Depreciation of property, plant and equipment	39,561	37,033	117,276	111,747
Amortization of right-of-use assets	7,972	9,462	22,844	24,536
Amortization of intangible assets	1,768	1,780	5,304	5,180
Gain on disposal of property, plant and equipment	(8)	78	9	(32)
Share in net (profit) loss of joint venture	561	337	905	383
Finance income	1,879	(2,009)	(3,443)	(4,784)
Finance expense	52,759	37,341	146,049	90,448
Redemption fee on Senior Secured Loans	-	-	-	44,530
Write-off of deferred financing costs	-	-	-	26,341
Tax expense - current	4,198	7,825	9,502	21,426
Tax expense (deferred)	(7,474)	891	(10,934)	(4,539)
Net loss (gain) on derivative financial instrument	(7,393)	(2,189)	(7,393)	(2,189)
Operating profit before working capital changes	64,708	103,411	231,371	350,124
Changes in:				
Other assets	6,351	(5,017)	2,599	(5,979)
Inventories	149,402	108,142	(193,701)	(457,787)
Biological assets	(3,092)	(598)	(4,658)	(4,018)
Trade and other receivables	43,948	81,348	5,564	(34,437)
Prepaid and other current assets	2,448	2,629	9,064	1,360
Trade and other payables	(100,208)	(212,336)	77,447	91,373
Employee Benefit	4,291	1,019	4,403	(3,167)
Operating cash flow	167,848	78,598	132,089	(62,531)
Income taxes paid	(1,534)	(6,747)	(3,946)	(16,547)
<b>Net cash flows provided by operating activities</b>	166,314	71,851	128,143	(79,078)
<b>Cash flows from investing activities</b>				
Interest received	1,973	1,167	5,779	2,240
Proceeds from disposal of property, plant and equipment	12	104	125	197
Purchase of property, plant and equipment	(53,226)	(59,314)	(148,399)	(149,650)
Purchase of Kitchen Basics brand	-	(420)	-	(71,761)
Additional investment in joint venture	-	-	(1,028)	(1,462)
<b>Net cash flows used in investing activities</b>	(51,241)	(58,463)	(143,523)	(220,436)
<b>Cash flows from financing activities</b>				
Interest paid	(52,804)	(37,395)	(138,084)	(107,642)
Proceeds of borrowings	768,571	309,340	3,677,621	1,882,199
Repayment of borrowings	(824,238)	(186,045)	(3,486,067)	(1,247,002)
Payments of lease liability	(5,473)	(15,787)	(22,411)	(37,229)
Dividends paid	(940)	(3,893)	(4,826)	(46,898)
Redemption fee on Senior Secured Loans	-	-	-	(44,530)
Payments of debt related costs	(131)	(345)	(3,552)	(16,871)
<b>Net cash flows provided by (used in) financing activities</b>	(115,015)	(34,125)	22,681	282,027
<b>Net increase (decrease) in cash and cash equivalents</b>	58	(20,737)	7,301	(17,487)
<b>Cash and cash equivalents, beginning</b>	28,665	19,482	19,836	21,853
<b>Effect of exchange rate fluctuations on cash held in foreign currency</b>	(4,586)	15,158	(3,000)	9,537
<b>Cash and cash equivalents at end of period</b>	24,137	13,903	24,137	13,903

## PROFIT AND LOSS SUMMARY OF MAJOR SUBSIDIARIES

### DEL MONTE FOODS HOLDINGS LIMITED AND SUBSIDIARIES UNAUDITED CONSOLIDATED INCOME STATEMENT

Amounts in US\$'000	For the three months ended 31 January			For the nine months ended 31 January		
	FY2024 (Unaudited)	FY2023 (Unaudited)	%	FY2024 (Unaudited)	FY2023 (Unaudited)	%
Turnover	466,385	495,689	(5.9)	1,317,374	1,304,432	1.0
Cost of sales	(393,266)	(396,889)	0.9	(1,085,123)	(985,454)	(10.1)
<b>Gross profit</b>	<b>73,119</b>	<b>98,800</b>	<b>(26.0)</b>	<b>232,251</b>	<b>318,978</b>	<b>(27.2)</b>
Distribution and selling expenses	(42,990)	(43,680)	1.6	(121,332)	(117,228)	(3.5)
General and administration expenses	(25,060)	(22,213)	(12.8)	(69,080)	(72,280)	4.4
Other operating income/(loss)	(817)	(2,290)	64.3	(2,669)	(2,766)	3.5
<b>Profit from operations</b>	<b>4,252</b>	<b>30,617</b>	<b>(86.1)</b>	<b>39,170</b>	<b>126,704</b>	<b>(69.1)</b>
Interest income	22	7	214.3	59	27	118.5
Interest expense	(33,183)	(23,940)	(38.6)	(90,513)	(127,273)	28.9
Forex exchange gain (loss)	(2,337)	1,834	(227.4)	2,088	2,791	(25.2)
<b>Profit before taxation</b>	<b>(31,246)</b>	<b>8,518</b>	<b>(466.8)</b>	<b>(49,196)</b>	<b>2,249</b>	<b>(2,287.5)</b>
Taxation	6,586	(2,181)	402.0	10,844	(576)	1,982.6
<b>Profit after taxation</b>	<b>(24,660)</b>	<b>6,337</b>	<b>(489.1)</b>	<b>(38,352)</b>	<b>1,673</b>	<b>(2,392.4)</b>
<b>Profit(loss) attributable to:</b>						
Owners of the DMPL	(23,074)	5,928	(489.2)	(35,886)	1,565	(2,393.0)
Non-controlling interest	(1,586)	409	(487.8)	(2,466)	108	(2,383.3)
<b>Profit/(loss) for the period</b>	<b>(24,660)</b>	<b>6,337</b>	<b>(489.1)</b>	<b>(38,352)</b>	<b>1,673</b>	<b>(2,392.4)</b>

**DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED INCOME STATEMENT**

	For the three months ended 31 January					
	FY2024	FY2023	%	FY2024	FY2023	%
	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)	
	In PHP'000			In US\$'000		
Turnover	10,030,539	11,303,736	(11.3)	180,014	198,739	(9.4)
Cost of sales	(7,730,801)	(8,406,306)	8.0	(138,736)	(147,908)	6.2
Gross profit	2,299,738	2,897,430	(20.6)	41,278	50,831	(18.8)
Distribution and selling expenses	(795,887)	(979,828)	18.8	(14,291)	(17,158)	16.7
General and administration expenses	(324,416)	(302,378)	(7.3)	(5,820)	(5,314)	(9.5)
Other operating loss	(78,105)	(14,724)	(430.5)	(1,402)	(253)	(454.2)
Profit from operations	1,101,330	1,600,500	(31.2)	19,765	28,106	(29.7)
Interest income	109,833	59,867	83.5	1,971	1,060	85.9
Interest expense	(449,369)	(232,673)	(93.1)	(8,064)	(4,087)	(97.3)
Forex exchange gain (loss)	14,159	6,283	125.4	253	104	143.3
Share in net loss of joint venture	(4,028)	(31,649)	87.3	(72)	(560)	87.1
Profit before taxation	771,925	1,402,328	(45.0)	13,853	24,623	(43.7)
Taxation	(120,822)	(224,584)	46.2	(2,169)	(3,953)	45.1
Profit after taxation	651,103	1,177,744	(44.7)	11,684	20,670	(43.5)

	For the nine months ended 31 January					
	FY2024	FY2023	%	FY2024	FY2023	%
	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)	
	In PHP'000			In US\$'000		
Turnover	28,818,638	31,496,191	(8.5)	515,816	562,633	(8.3)
Cost of sales	(21,976,139)	(22,724,110)	3.3	(393,344)	(405,933)	3.1
Gross profit	6,842,499	8,772,081	(22.0)	122,472	156,700	(21.8)
Distribution and selling expenses	(2,579,128)	(3,165,835)	18.5	(46,163)	(56,553)	18.4
General and administration expenses	(841,738)	(852,870)	1.3	(15,066)	(15,235)	1.1
Other operating loss	(239,512)	(75,653)	(216.6)	(4,287)	(1,351)	(217.3)
Profit from operations	3,182,121	4,677,723	(32.0)	56,956	83,561	(31.8)
Interest income	325,860	119,125	173.5	5,832	2,128	174.1
Interest expense	(1,256,922)	(669,709)	(87.7)	(22,497)	(11,963)	(88.1)
Forex exchange gain	21,536	54,921	(60.8)	385	981	(60.8)
Share in net loss of joint venture	(29,916)	(66,167)	54.8	(535)	(1,182)	54.7
Profit before taxation	2,242,679	4,115,893	(45.5)	40,141	73,525	(45.4)
Taxation	(350,901)	(601,221)	41.6	(6,281)	(10,740)	41.5
Profit after taxation	1,891,778	3,514,672	(46.2)	33,860	62,785	(46.1)

Forex translation used: 55.87 in January 2024 and 55.98 in January 2023

**DEL MONTE PHILIPPINES, INC. AND SUBSIDIARIES**  
**OPERATING SEGMENT BY PRODUCT**

DEL MONTE PHILIPPINES, INC.												
	For the three months ended 31 January						For the nine months ended 31 January					
	FY24	FY23	% Chg	FY24	FY23	% Chg	FY24	FY23	% Chg	FY24	FY23	% Chg
	(In PHP'000)			(In US\$'000)			(In PHP'000)			(In US\$'000)		
<b>Revenues</b>												
Convenience Cooking and Desert	4,204,020	4,150,864	1.3	75,421	73,105	3.2	11,053,285	10,774,724	2.6	197,839	192,475	2.8
Healthy Beverages and Snacks	1,815,114	2,116,508	(14.2)	32,576	37,250	(12.5)	5,259,609	5,659,385	(7.1)	94,140	101,097	(6.9)
Premium Fresh Fruit	1,967,649	1,703,682	15.5	35,321	29,751	18.7	5,982,738	6,030,108	(0.8)	107,083	107,719	(0.6)
Packaged fruit and Beverages - Export	1,382,733	2,564,154	(46.1)	24,829	45,146	(45.0)	4,515,040	6,738,715	(33.0)	80,813	120,377	(32.9)
Others	29,766	39,395	(24.4)	536	694	(22.8)	112,317	95,184	18.0	2,011	1,700	18.3
Changes in fair value – PAS 41	631,257	729,133	(13.4)	11,331	12,793	(11.4)	1,895,649	2,198,075	(13.8)	33,930	39,265	(13.6)
Total	10,030,539	11,303,736	(11.3)	180,014	198,739	(9.4)	28,818,638	31,496,191	(8.5)	515,816	562,633	(8.3)
<b>Earnings before interest and tax</b>												
Convenience Cooking and Desert	590,177	830,412	(28.9)	10,594	14,576	(27.3)	1,801,860	2,466,908	(27.0)	32,251	44,068	(26.8)
Healthy Beverages and Snacks	54,893	176,116	(68.8)	980	3,130	(68.7)	(12,547)	275,755	(104.6)	(225)	4,926	(104.6)
Premium Fresh Fruit	602,040	392,531	53.4	10,802	6,849	57.7	1,621,116	1,423,344	13.9	29,016	25,426	14.1
Packaged fruit and Beverages - Export	(276,014)	184,433	(249.7)	(4,943)	3,258	(251.7)	(386,562)	419,823	(192.1)	(6,919)	7,500	(192.3)
Others	4,988	9,806	(49.1)	90	172	(47.7)	16,567	28,711	(42.3)	297	512	(42.0)
Changes in fair value - PAS 41	135,377	(18,164)	845.3	2,423	(335)	823.3	133,307	51,936	156.7	2,386	928	157.1
Total	1,111,461	1,575,134	(29.4)	19,946	27,650	(27.9)	3,173,741	4,666,477	(32.0)	56,806	83,360	(31.9)

Forex translation used: 55.87 in January 2024 and 55.98 in January 2023

## **DMPI's Product segments**

### **Convenience Cooking and Dessert**

This segment includes sales of packaged tomato-based and non-tomato-based products, such as tomato sauce and paste, spaghetti sauce, ketchup, pasta sauce, recipe sauce, pizza sauce, pasta, broth and condiments, sold under the *Del Monte* and *Contadina* brands and soy sauces under the *Kikkoman* brand as part of an exclusive distributorship arrangement for the Philippines. This category also includes packaged pineapple solids and tropical mixed fruit products sold within the Philippines under the *Del Monte*, *Fiesta* and *Today's* brands.

### **Healthy Beverages and Snacks**

Healthy beverages which are sold in the Philippines under the *Del Monte* brand include ready-to-drink juices, fruit and vegetable juice drinks, and pineapple juice concentrate in various packaging formats, including Tetra Pak and PET. DMPI's hallmark product in the beverage segment is *100% Pineapple Juice*, including derivations thereof, such as *100% Pineapple Juice* that is enriched with additional vitamins, fiber or calcium or that is specifically developed to help manage cholesterol. In addition, the beverage segment covers juice drinks made from other fruits, vegetables, herbs and botanicals, such as *Tipco* juice, and DMPI's *Fit 'n Right* products, which are drinks fortified with green coffee extract (an antioxidant-containing supplement derived from unroasted raw coffee beans, which is believed to improve blood pressure and cholesterol levels) to help reduce sugar absorption from food and L-carnitine (a chemical compound similar to an amino acid that is produced by the body and which helps the body to metabolize fat into energy) to assist in fat metabolism.

### **Packaged Fruits and Beverages – Export**

This segment includes packaged fruit and beverages products sold internationally.

#### *Packaged Fruit*

Packaged fruit includes sales of fruit products that are packaged in different formats such as can, plastic cup, pouch and aseptic bag, and which are sold under the *S&W* brand and the *Del Monte* brand for parties who have the license rights to *Del Monte* in other markets, as well as under the private labels of non-affiliated parties. A portion of MD2 pineapples that are not exported as fresh fruit are used to produce *Nice Fruit* frozen pineapple products and not-from concentrate juices or packaged as a premium version of DMPI's *Del Monte*-branded packaged pineapples, *Deluxe Gold*. *Deluxe Gold* products, which were launched in May 2020, are exported primarily to the United States through an affiliate.

#### *Beverages*

Beverages includes sales of *100% Pineapple Juice* and juice drinks in various flavors in can and Tetra Pak packaging and pineapple juice concentrate. In addition, this segment also covers not-from-concentrate juices. Not-from concentrate juice is prepared solely from the juice of whole pineapple at DMPI's Not-From-Concentrate juicing plant and contains no additional ingredients. DMPI produces 100% MD2 Not-From-Concentrate pineapple juice for export to certain countries within Asia for industrial use and for resale to consumers under buyer's own labels.

### **Premium Fresh Fruit**

Premium Fresh Fruit category include sales of *S&W*-branded premium fresh pineapples in Asia Pacific and private label or non-branded MD2 and C74 fresh pineapples in Asia. DMPI's key product in the Premium Fresh Fruit segment is the MD2 pineapple variant, which is the main export product and sold under the "S&W Sweet 16" brand.

### **Others**

The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals. This also includes culinary products sold internationally.



## DMPL ONE-OFF EXPENSES

Amounts in US\$ million	For the three months ended 31 January			For the nine months ended 31 January		
	FY2024 (Unaudited)	FY2023 (Unaudited)	%	FY2024 (Unaudited)	FY2023 (Unaudited)	%
<b>DMFI one-off expenses:</b>						
Redemption fee	-	-	nm	-	44.5	nm
Write-off of deferred financing costs (non cash)	-	-	nm	-	26.3	nm
Excess of NRV over cost of inventory <sup>1</sup>	-	2.2	nm	-	4.5	nm
Ticking fee	-	-	nm	-	1.0	nm
Settlement of legal claims	-	1.0	nm	-	1.0	nm
Total (pre-tax basis)	-	3.2	nm	-	77.4	nm
Tax impact	-	(1.0)	nm	-	(19.8)	nm
Non-controlling interest	-	(0.1)	nm	-	(3.7)	nm
<b>Total DMFI one-off expenses (post tax, post NCI basis)</b>	-	2.1	nm	-	53.9	nm

Note 1 Excess of NRV over cost of inventory related to KB acquisition for the nine months ended 31 January 2023 includes US\$2.2 million of the cost from second quarter not previously disclosed as one-off cost.