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Antonio E.S. Ungson

+65 6324 6822

Company Telephone Number

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Annual Meeting

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### Total Amount of Borrowings

Total Amount						

of Borrowings						

To be accomplished by SEC Personnel concerned

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STAMPS

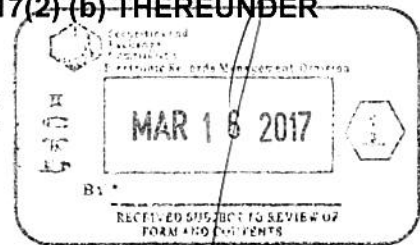
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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)-(b) THEREUNDER

1. For the quarterly period ended January 31, 2017
2. Commission identification number. N/A
3. BIR Tax Identification No. N/A
4. Exact name of issuer as specified in its charter Del Monte Pacific Limited
5. British Virgin Islands  
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code:  (SEC Use Only)
7. c/o Philippine Resident Agent,  
Craigmuir Chambers, PO Box 71 Road Town,  
Tortola, British Virgin Islands Postal Code
8. +65 6324 6822  
Issuer's telephone number, including area code
9. N/A  
Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA



Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
---------------------	---

Common Shares	1,943,214,106
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11. Are any or all of the securities listed on a Stock Exchange?

Yes [ / ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Singapore Exchange Securities Trading Limited  
Philippine Stock Exchange

Ordinary Shares  
Ordinary Shares

12. Indicate by check mark whether the registrant:

- (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ / ]    No [   ]

- (b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ / ]    No [   ]

## **PART I--FINANCIAL INFORMATION**

### **Item 1. Financial Statements.**

Please refer to the Financial Statements (FS) section of this report, FS to FS37.

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Please refer to the Management's Discussion and Analysis of Financial Condition and Results of Operations section of this report.

## **PART II--OTHER INFORMATION**

Not Applicable

## **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer

**Del Monte Pacific Limited**

Signature and Title

A handwritten signature in black ink, appearing to read 'P Sachdeva', with a large, stylized loop at the end.

Parag Sachdeva  
Chief Financial Officer and Duly Authorized Officer

Date

March 15, 2017

**Del Monte Pacific Limited and its Subsidiaries**

Unaudited Interim Condensed Consolidated  
Financial Statements

31 January 2017 and for the nine months ended  
31 January 2017 and 2016

(With Comparative Audited Consolidated Statement of  
Financial Position as at 30 April 2016)

## Unaudited Interim Consolidated Statements of Financial Position

	Note	As at 31 January 2017 US\$'000	As at 30 April 2016 US\$'000
<b>Noncurrent assets</b>			
Property, plant and equipment - net	6, 19	564,932	563,614
Investments in joint ventures	8	25,161	22,820
Intangible assets and goodwill	7, 19	743,362	750,373
Deferred tax assets - net		107,316	100,899
Biological assets	10	35,272	37,468
Other noncurrent assets	9, 19	31,983	25,941
		<b>1,508,026</b>	<b>1,501,115</b>
<b>Current assets</b>			
Biological assets	10	78,817	87,994
Inventories	11	1,004,767	845,233
Trade and other receivables	12, 18	164,060	175,532
Prepaid expenses and other current assets	13	25,360	35,597
Cash and cash equivalents	14, 18	31,937	47,203
		<b>1,304,941</b>	<b>1,191,559</b>
Noncurrent assets held for sale	22	1,050	1,950
		<b>1,305,991</b>	<b>1,193,509</b>
<b>Total assets</b>		<b>2,814,017</b>	<b>2,694,624</b>
<b>Equity</b>			
Share capital	23	19,449	19,449
Retained earnings		142,936	148,866
Reserves		133,916	134,926
Equity attributable to owners of the company		<b>296,301</b>	<b>303,241</b>
Non-controlling interests		60,578	61,971
<b>Total equity</b>		<b>356,879</b>	<b>365,212</b>
<b>Noncurrent liabilities</b>			
Loans and borrowings	15, 18, 19	1,112,940	1,116,422
Employee benefits		88,386	97,118
Environmental remediation liabilities		4,515	6,313
Deferred tax liabilities - net		1,101	1,092
Other noncurrent liabilities	16	46,676	62,586
		<b>1,253,618</b>	<b>1,283,531</b>
<b>Current liabilities</b>			
Loans and borrowings	15, 18, 19	875,162	727,360
Employee benefits		41,179	33,651
Trade and other payables	17, 18	283,066	281,043
Current tax liabilities		4,113	3,827
		<b>1,203,520</b>	<b>1,045,881</b>
<b>Total liabilities</b>		<b>2,457,138</b>	<b>2,329,412</b>
<b>Total equity and liabilities</b>		<b>2,814,017</b>	<b>2,694,624</b>

*The accompanying notes form an integral part of these interim financial statements.*

## Unaudited Consolidated Income Statements

		Nine months ended 31 January		Three months ended 31 January	
	Note	2017 US\$'000	2016 US\$'000 (Restated*)	2017 US\$'000	2016 US\$'000 (Restated*)
Revenue	10	<b>1,705,728</b>	1,747,760	<b>604,004</b>	602,301
Cost of sales		<b>(1,339,771)</b>	(1,376,813)	<b>(478,529)</b>	(483,204)
<b>Gross profit</b>		<b>365,957</b>	370,947	<b>125,475</b>	119,097
Distribution and selling expenses		<b>(155,445)</b>	(162,215)	<b>(55,762)</b>	(60,967)
General and administrative expenses	21	<b>(122,031)</b>	(97,147)	<b>(41,005)</b>	(43,785)
Other income (expenses) - net		<b>918</b>	(8,092)	<b>(259)</b>	462
<b>Results from operating activities</b>		<b>89,399</b>	103,493	<b>28,449</b>	14,807
Finance income		<b>5,411</b>	3,582	<b>1,302</b>	1,378
Finance expense		<b>(85,450)</b>	(74,017)	<b>(29,656)</b>	(26,358)
Net finance expense		<b>(80,039)</b>	(70,435)	<b>(28,354)</b>	(24,980)
Share in loss of joint ventures, net of tax	8	<b>(1,230)</b>	(1,257)	<b>(454)</b>	(354)
<b>Profit (loss) before taxation</b>		<b>8,130</b>	31,801	<b>(359)</b>	(10,527)
Tax expense - current		<b>(6,794)</b>	(7,492)	<b>(2,614)</b>	(3,355)
Tax benefit - deferred		<b>15,586</b>	9,283	<b>9,678</b>	6,989
		<b>8,792</b>	1,791	<b>7,064</b>	3,634
<b>Profit (loss) for the period</b>		<b>16,922</b>	33,592	<b>6,705</b>	(6,893)
<b>Profit (loss) attributable to:</b>					
Non-controlling interest		<b>(2,976)</b>	1,307	<b>(1,751)</b>	(2,101)
Owners of the Company		<b>19,898</b>	32,285	<b>8,456</b>	(4,792)
<b>Earnings (loss) per share</b>					
Basic profit (loss) per share (US cents)	24	<b>1.02</b>	1.66	<b>0.44</b>	(0.25)
Diluted profit (loss) per share (US cents)	24	<b>1.02</b>	1.66	<b>0.43</b>	(0.25)

\*See Note 27

*The accompanying notes form an integral part of these interim financial statements.*

## Unaudited Statement Comprehensive Income

	Nine months ended 31 January		Three months ended 31 January	
	2017	2016	2017	2016
	US\$'000	US\$'000	US\$'000	US\$'000
		(Restated*)		(Restated*)
<b>Profit for the period</b>	<b>16,922</b>	33,592	<b>6,705</b>	(6,893)
<b>Other comprehensive income (loss)</b>				
<b>Items that will not be classified to profit or loss</b>				
Revaluation increment in land	<b>4,973</b>		<b>4,973</b>	
Income tax effect on revaluation increment in land	<b>(1,492)</b>		<b>(1,492)</b>	
Remeasurement of retirement plans	<b>(66)</b>	13,868	<b>(4,152)</b>	2,813
Income tax effect on remeasurement of retirement plans	<b>4,450</b>	(5,326)	<b>5,612</b>	(460)
	<b>7,865</b>	8,542	<b>4,941</b>	2,353
<b>Items that will or may be reclassified subsequently to profit or loss</b>				
Currency translation differences	<b>(17,439)</b>	(18,376)	<b>(7,670)</b>	(4,732)
Effective portion of changes in fair value of cash flow hedges	<b>15,137</b>	(13,692)	<b>12,770</b>	(9,035)
Income tax effect on cash flow hedges	<b>(5,752)</b>	5,203	<b>(4,838)</b>	4,128
	<b>(8,054)</b>	(26,865)	<b>262</b>	(9,639)
<b>Other comprehensive income (loss) for the period, net of tax</b>	<b>(189)</b>	(18,323)	<b>5,203</b>	(7,286)
<b>Total comprehensive income (loss) for the period</b>	<b>16,733</b>	15,269	<b>11,908</b>	(14,179)
<b>Total comprehensive income (loss) attributable to:</b>				
Non-controlling interests	<b>(1,523)</b>	1,396	<b>(759)</b>	(2,276)
Owners of the Company	<b>18,256</b>	13,873	<b>12,667</b>	(11,903)

\*See Note 27

*The accompanying notes form an integral part of these interim financial statements.*



**Unaudited Interim Consolidated Statements of Changes in Equity (continued)**  
**Nine months ended 31 January 2017**

	<----- Attributable to owners of the Company ----->											
	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment of retirement plans US\$'000	Hedging reserve US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>2016</b>												
At 1 May 2016	19,449	214,843	(59,813)	8,002	(10,833)	(17,502)	1,031	(802)	148,866	303,241	61,971	365,212
<b>Total comprehensive income for the year</b>												
Profit (loss) for the period	–	–	–	–	–	–	–	–	19,898	19,898	(2,976)	16,922
<b>Other comprehensive income</b>												
Currency translation differences	–	–	(17,438)	–	–	–	–	–	–	(17,438)	(1)	(17,439)
Remeasurement of retirement plans	–	–	–	–	3,921	–	–	–	–	3,921	463	4,384
Revaluation increment in land	–	–	–	3,481	–	–	–	–	–	3,481	–	3,481
Effective portion of changes in fair value of cash flow hedges	–	–	–	–	–	8,394	–	–	–	8,394	991	9,385
<b>Total other comprehensive income</b>	–	–	(17,438)	3,481	3,921	8,394	–	–	–	(1,642)	1,453	(189)
<b>Total comprehensive income for the period</b>	–	–	(17,438)	3,481	3,921	8,394	–	–	19,898	18,256	(1,523)	16,733
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Value of employee services received for issue of share options	–	–	–	–	–	–	632	–	–	632	130	762
Payment of dividends	–	–	–	–	–	–	–	–	(25,828)	(25,828)	–	(25,828)
<b>Total contributions by and distributions to owners</b>	–	–	–	–	–	–	632	–	(25,828)	(25,196)	130	(25,066)
<b>At 31 January 2017</b>	<b>19,449</b>	<b>214,843</b>	<b>(77,251)</b>	<b>11,483</b>	<b>(6,912)</b>	<b>(9,108)</b>	<b>1,663</b>	<b>(802)</b>	<b>142,936</b>	<b>296,301</b>	<b>60,578</b>	<b>356,879</b>

*The accompanying notes form an integral part of these interim financial statements.*

**Unaudited Interim Consolidated Statements of Changes in Equity**  
**Nine months ended 31 January 2015 (Restated)**

	<----- Attributable to owners of the Company ----->											
	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment of retirement plans US\$'000	Hedging reserve US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>2016</b>												
At 1 May 2015, as previously stated	19,449	214,843	(46,342)	9,506	(17,231)	(11,722)	318	(629)	105,664	273,856	59,590	333,446
Impact of change in accounting policy	—	—	7	—	—	—	—	—	(8,332)	(8,325)	(946)	(9,271)
At 1 May 2015, restated	19,449	214,843	(46,335)	9,506	(17,231)	(11,722)	318	(629)	97,332	265,531	58,644	324,175
<b>Total comprehensive income for the year</b>												
Profit for the period	—	—	—	—	—	—	—	—	32,285	32,285	1,307	33,592
<b>Other comprehensive income</b>												
Currency translation differences	—	—	(18,382)	—	—	—	—	—	—	(18,382)	6	(18,376)
Remeasurement of retirement plans	—	—	—	—	7,562	—	—	—	—	7,562	980	8,542
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	(7,592)	—	—	—	(7,592)	(897)	(8,489)
<b>Total other comprehensive income</b>	—	—	(18,382)	—	7,562	(7,592)	—	—	—	(18,412)	89	(18,323)
<b>Total comprehensive income for the period</b>	—	—	(18,382)	—	7,562	(7,592)	—	—	32,285	13,873	1,396	15,269
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Acquisition of treasury shares	—	—	—	—	—	—	—	(173)	—	(173)	—	(173)
Non-controlling interest	—	—	—	—	—	—	—	—	—	—	189	189
Transactions costs related to rights issue	—	3	—	—	—	—	—	—	—	3	—	3
Value of employee services received for issue of share options	—	—	—	—	—	—	1,534	—	—	1,534	—	1,534
<b>Total contributions by and distributions to owners</b>	—	3	—	—	—	—	1,534	(173)	—	1,364	189	1,553
<b>At 31 January 2016, as restated</b>	19,449	214,846	(64,717)	9,506	(9,669)	(19,314)	1,852	(802)	129,617	280,768	60,229	340,997

*The accompanying notes form an integral part of these interim financial statements.*

## Unaudited Interim Consolidated Statements of Cash Flows

		Nine months ended 31 January	
		2017	2016
		US\$'000	US\$'000
	Note		(Restated*)
<b>Cash flows from operating activities</b>			
Profit for the period		16,922	33,592
Adjustments for:			
Finance expense		85,450	74,017
Depreciation of property, plant and equipment	20	40,311	45,886
Amortisation of intangible assets	7	7,011	7,420
Reversal of impairment loss on property, plant and equipment		-	(353)
Net loss on derivative settlement		1,183	2,548
Share in loss of joint ventures, net of tax	8	1,230	1,257
Equity-settled share-based payment transactions		762	1,534
Loss (gain) on disposal of property, plant and equipment		(2,102)	171
Finance income		(5,411)	(3,582)
Tax expense - current		6,794	7,492
Tax benefit - deferred		(15,586)	(9,283)
Defined benefit plan amendment		-	(39,422)
		<u>136,564</u>	<u>121,277</u>
Changes in:			
Other noncurrent assets		2,298	(3,684)
Inventories		(155,789)	(191,948)
Biological assets		4,139	(1,258)
Trade and other receivables		(5)	(10,840)
Prepaid and other current assets		9,913	(2,559)
Trade and other payables		14	(77,714)
Employee benefits		4,004	10,652
Operating cash flows		<u>1,138</u>	<u>(156,074)</u>
Taxes paid		<u>(3,714)</u>	<u>(8,846)</u>
<b>Net cash flows used in operating activities</b>		<u>(2,576)</u>	<u>(164,920)</u>
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment	6	(52,475)	(37,099)
Additional investments in a joint venture	8	(3,570)	(1,950)
Proceeds from disposal of property, plant and equipment	6	1,839	3,777
Interest received		334	273
<b>Net cash flows used in investing activities</b>		<u>(53,872)</u>	<u>(34,999)</u>

\*See Note 27

*The accompanying notes form an integral part of these interim financial statements.*

**Unaudited Interim Consolidated Statements of Cash Flows (continued)**

	Note	Nine months ended 31 January 2017 US\$'000	2016 US\$'000 (Restated*)
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		670,965	1,060,051
Repayment of borrowings		(526,248)	(805,341)
Dividends paid		(25,828)	–
Interest paid		(75,237)	(61,407)
Capital injection by non-controlling interests		–	189
Acquisition of treasury shares		–	(173)
<b>Net cash flows provided by financing activities</b>		<u>43,652</u>	<u>193,319</u>
Net decrease in cash and cash equivalents		(12,796)	(6,600)
Cash and cash equivalents at beginning of period		47,203	35,618
Effect of exchange rate changes on balances held in foreign currency		(2,470)	(2,727)
<b>Cash and cash equivalents at end of period</b>	14	<u><u>31,937</u></u>	<u><u>26,291</u></u>

\*See Note 27

*The accompanying notes form an integral part of these interim financial statements.*

## **Selected Notes to the Unaudited Interim Condensed Consolidated Financial Statements**

### **1. Domicile and activities**

Del Monte Pacific Limited (the “Company”) was incorporated in the British Virgin Islands on 27 May 1999 under the International Business Companies Ordinance, Chapter 291 of the laws of the British Virgin Islands, as an international business company. On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited (“SGX-ST”). On 10 June 2013, the Company was also listed on the Philippine Stock Exchange (“PSE”). The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is that of investment holding. Its subsidiaries are principally engaged in growing, processing, developing, manufacturing, marketing, distributing and selling packaged fruits and vegetables, canned and fresh pineapples, pineapple concentrate, tropical mixed fruit, tomato-based products, broth and certain other food products mainly under the brand names of “*Del Monte*”, “*S&W*”, “*Contadina*”, “*College Inn*” and other brands.

The immediate holding company is NutriAsia Pacific Limited whose ultimate shareholders are NutriAsia Inc (“NAI”) and Well Grounded Limited, which at 31 January 2017 held 57.8% and 42.2% (30 April 2016: 57.8% and 42.2%) interest in NutriAsia Pacific Limited respectively, through their intermediary company, NutriAsia Holdings Limited. NutriAsia Pacific Limited, NutriAsia Inc and Well Grounded Limited are incorporated in the British Virgin Islands.

The financial statements of the Group as at and for the period ended 31 January 2017 comprise the Company and its subsidiaries (together referred to as the ‘Group’ and individually as ‘Group entities’) and the Group’s interests in joint ventures.

### **2. Basis of preparation**

#### **2.1 Statement of compliance**

The accompanying unaudited interim condensed consolidated financial statements as at 31 January 2016 and for the nine months ended 31 January 2017 and 2016 have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting* except as discussed in Note 3. The unaudited interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the 2016 annual audited consolidated financial statements, comprising the consolidated statements of financial position as at 30 April 2016 and 2015 and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the year ended 30 April 2016 and 2015, and for the four months ended 30 April 2014.

2.2 Basis of measurement

The accompanying financial statements have been prepared on the historical cost basis except as otherwise described in the notes below.

2.3 Functional and presentation currency

These financial statements are presented in United States (“US”) dollars, which is the Company’s functional currency. All financial information presented in US dollars has been rounded to the nearest thousand, unless otherwise stated.

2.4 Use of estimates and judgements

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

### 3. Significant accounting policies

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group’s FY2016 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2016, which did not have significant impact to the Group:

- IFRS 14, Regulatory Deferral Accounts effective 1 January 2016
- Amendments to IFRS 11, Accounting for Acquisitions of Interests in Joint Operations effective 1 January 2016
- Amendments to IAS 16 and IAS 38, Clarification of Acceptable Methods of Depreciation and Amortisation effective 1 January 2016
- Amendments to IFRS 10, IFRS 12 and IAS 28, Investment Entities: Applying the Consolidation Exception effective 1 January 2016
- Amendments to IAS 1, Disclosure Initiative effective 1 January 2016
- Annual Improvements to IFRSs 2012-2014 cycle effective 1 January 2016

For the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants), the Group is in the process of finalizing its approach and quantification of its impact and will effect the same by FY2017 year end.

The Group will adopt the following new standards on the respective effective dates:

Effective beginning on or after 1 May 2017

- Amendment to IFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to IFRSs 2014 - 2016 Cycle)
- Amendments to IAS 7, Statement of Cash Flows, Disclosure Initiative

- Amendments to IAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealised

Effective beginning on or after 1 May 2018

- Amendments to IFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- Amendments to IFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with IFRS 4
- IFRS 15, Revenue from Contracts with Customers
- IFRS 9, Financial Instruments
- Amendments to IAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to IFRSs 2014 - 2016 Cycle)
- Amendments to IAS 40, Investment Property, Transfers of Investment Property
- IFRIC Interpretation 22, Foreign Currency Transactions and Advance Consideration

Effective beginning on or after 1 May 2019

- IFRS 16, Leases

## **4. Operating segments**

### **Geographical segments**

#### *Americas*

Reported under the Americas segment are sales and profit on sales in USA, Canada, and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales across various channels include retail markets, as well as to the United States military, certain export markets, the food service industry and other food processors.

#### *Asia Pacific*

Reported under Asia Pacific are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

#### *Europe*

Included in Europe segment are sales of unbranded products in Europe.

### **Product segments**

#### *Packaged fruit and vegetable*

The Packaged fruit and vegetable segment includes sales and profit of processed fruit and vegetable products under the Del Monte and S&W brands, as well as buyer's labels, that are packaged in different formats such as can, plastic cup, pouch and aseptic bag. Key products under this segment are canned beans, peaches and corn sold in the United States and canned pineapple and tropical mixed fruit in Asia Pacific.

#### *Beverage*

Beverage includes sales and profit of 100% pineapple juice in can, juice drinks in various flavours in can, tetra and PET packaging, and pineapple juice concentrate.

#### *Culinary*

Culinary includes sales and profit of packaged tomato-based products such as ketchup, tomato sauce, pasta sauce, recipe sauce, pizza sauce, pasta, broth and condiments under four brands namely Del Monte, S&W, College Inn and Contadina.

#### *Fresh fruit and others*

Fresh fruit and others include sales and profit of S&W branded fresh pineapples in Asia Pacific and buyer's label or non-branded fresh pineapples in Asia, and sales and profit of cattle in the Philippines. The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals. This would also include non branded sales to South America.

The Group allocated certain overhead and corporate costs to the various product segments based on sales for each segment relative to the entire Group.

#### **Segment assets and liabilities**

Segment assets consist primarily of property, plant and equipment, intangible assets and goodwill, trade and other receivables, biological assets, inventories, deferred tax assets-net, and investments in joint ventures. Segment liabilities consist of loans and borrowings, employee benefits, tax liabilities, and trade and other payables.

#### *Information about reportable segments*

	Americas		Asia Pacific		Europe and Middle East		Total	
	Nine months ended		Nine months ended		Nine months ended		Nine months ended	
	31 January		31 January		31 January		31 January	
	2017	2016	2017	2016	2017	2016	2017	2016
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
	(Restated*)		(Restated*)		(Restated*)		(Restated*)	
<b>Revenue</b>								
Packaged fruit and vegetable	<b>1,041,399</b>	1,128,482	<b>103,210</b>	87,752	<b>14,421</b>	13,103	<b>1,159,030</b>	1,229,337
Beverage	<b>22,971</b>	20,760	<b>98,242</b>	98,680	<b>6,798</b>	7,776	<b>128,011</b>	127,216
Culinary	<b>227,190</b>	227,323	<b>102,825</b>	101,716	-	-	<b>330,015</b>	329,039
Others	<b>812</b>	11	<b>87,860</b>	62,157	-	-	<b>88,672</b>	62,168
<b>Total</b>	<b>1,292,372</b>	1,376,576	<b>392,137</b>	350,305	<b>21,219</b>	20,879	<b>1,705,728</b>	1,747,760
<b>Gross profit</b>								
Packaged fruit and vegetable	<b>179,638</b>	211,578	<b>32,043</b>	22,469	<b>5,887</b>	3,237	<b>217,568</b>	237,284
Beverage	<b>6,524</b>	3,789	<b>31,085</b>	28,648	<b>3,102</b>	1,886	<b>40,711</b>	34,323
Culinary	<b>41,297</b>	43,220	<b>40,997</b>	40,149	-	-	<b>82,294</b>	83,369
Others	<b>180</b>	(4)	<b>25,204</b>	15,975	-	-	<b>25,384</b>	15,971
<b>Total</b>	<b>227,639</b>	258,583	<b>129,329</b>	107,241	<b>8,989</b>	5,123	<b>365,957</b>	370,947

\*See Note 27



	Americas		Asia Pacific		Europe and Middle East		Total	
	Nine months ended 31 January		Nine months ended 31 January		Nine months ended 31 January		Nine months ended 31 January	
	2017	2016	2017	2016	2017	2016	2017	2016
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
	(Restated*)		(Restated*)		(Restated*)		(Restated*)	
<b>Share in loss of investments in joint ventures, net of tax</b>								
Packaged fruit and vegetable	-	-	(393)	(391)	-	-	(393)	(391)
Beverage	-	-	(92)	(88)	-	-	(92)	(88)
Culinary	-	-	(752)	(729)	-	-	(752)	(729)
Fresh fruit and others	-	-	7	(49)	-	-	7	(49)
<b>Total</b>	-	-	(1,230)	(1,257)	-	-	(1,230)	(1,257)
<b>Profit (loss) before taxation</b>								
Packaged fruit and vegetable	-44,388	7,888	17,094	4,455	4,218	1,285	-23,076	13,628
Beverage	1,631	(953)	11,630	5,323	2,405	703	15,666	5,073
Culinary	(11,747)	(291)	19,281	14,869	-	-	7,534	14,578
Others	71	(4,113)	7,935	2,635	-	-	8,006	(1,478)
<b>Total</b>	(54,433)	2,531	55,940	27,282	6,623	1,988	8,130	31,801

\*See Note 27

	Americas		Asia Pacific		Europe and Middle East		Total	
	31 Jan 2017	30 April 2016	31 Jan 2017	30 April 2016	31 Jan 2017	30 April 2016	31 Jan 2017	30 April 2016
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Reportable segment assets</b>	<b>2,342,327</b>	2,243,508	<b>450,177</b>	432,429	<b>21,513</b>	18,687	<b>2,814,017</b>	2,694,624
<b>Reportable segment liabilities</b>	<b>1,652,677</b>	1,556,300	<b>754,513</b>	750,369	<b>49,948</b>	22,743	<b>2,457,138</b>	2,329,412
<b>Capital expenditure</b>	<b>37,317</b>	42,823	<b>15,158</b>	17,486	-	-	<b>52,475</b>	60,309

### *Major customer*

Revenues from a major customer of the Americas segment for the quarters ended 31 January 2017 and 2016 amounted to US\$475.6 million and US\$442.0 million, representing 28% and 25% of the total revenue, respectively.

## **5. Seasonality of operations**

The Group's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. For Americas, products are sold heavily during the Thanksgiving and Christmas seasons.

The Group operates several production facilities in the U.S., Mexico, Philippines and Venezuela. Fruit plants are located in California and Washington in the United States and Philippines, most of its vegetable plants are located in the U.S. Midwest and its tomato plants are located in California and Indiana.

The Del Monte Foods, Inc. (“DMFI”) has a seasonal production cycle that generally runs between the months of June and July. This seasonal production primarily relates to the majority of processed fruit, vegetable and tomato products, while some of its processed fruit and tomato products and its *College Inn* broth products are produced throughout the year. Additionally, DMFI has contracts to co-pack certain processed fruit and vegetable products for other companies.

## 6. Property, plant and equipment

During the nine months ended 31 January 2017, the Group acquired assets with a cost of US\$50.3 million (nine months ended 31 January 2016: US\$54.8 million), which includes noncash acquisition. There was no significant disposal of property, plant and equipment for the nine months ended 31 January 2017 and 31 January 2016.

## 7. Intangible assets and goodwill

	<b>Goodwill</b>	<b>Indefinite life</b>	<b>Amortisable</b>	<b>Customer</b>	<b>Total</b>
	<b>US\$'000</b>	<b>trademarks</b>	<b>trademarks</b>	<b>relationship</b>	<b>US\$'000</b>
		<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Cost</b>					
At 30 April 2016	203,432	408,043	36,080	120,500	768,055
At 1 May 2016/31 January 2017	203,432	408,043	36,080	120,500	768,055
<b>Accumulated amortisation</b>					
At 30 April 2016	—	—	4,096	13,586	17,682
At 1 May 2016	—	—	4,096	13,586	17,682
Amortisation	—	—	1,733	5,278	7,011
At 31 January 2017	—	—	5,829	18,864	24,693
<b>Carrying amounts</b>					
At 30 April 2016	203,432	408,043	31,984	106,914	750,373
At 31 January 2017	<b>203,432</b>	<b>408,043</b>	<b>30,251</b>	<b>101,636</b>	<b>743,362</b>

### *Goodwill*

Goodwill arising from the acquisition of DMFI was allocated to DMFI and its subsidiaries, which is considered as one cash generating unit (“CGU”).

### *Indefinite life trademarks*

Management has assessed the following trademarks as having indefinite useful lives as the Group has exclusive access to the use of these trademarks on a royalty free basis.

### **America trademarks**

The indefinite life trademarks arising from the acquisition of Consumer Food Business relate to those of DMFI for the use of the “Del Monte” trademark in the United States and South America market, and the “College Inn” trademark in the United States, Australia, Canada and Mexico.

### **The Philippines trademarks**

A subsidiary, Dewey, owns the “Del Monte” and “Today’s” trademarks for use in connection with processed foods in the Philippines (“The Philippines trademarks”).

### **Indian sub-continent trademark**

In November 1996, a subsidiary, Del Monte Pacific Resources Limited (“DMPRL”), entered into a sub-license agreement with an affiliated company to acquire the exclusive right to use the “Del Monte” trademark in the Indian sub-continent territories in connection with the production, manufacture, sale and distribution of food products and the right to grant sub-licences to others (“Indian sub-continent trademark”). This led to the acquisition of a joint venture, FFPL in 2007 and the grant of trademarks to FFPL to market the company’s product under the “Del Monte” brand name.

### **Asia S&W trademark**

In November 2007, a subsidiary, S&W Fine Foods International Limited, entered into an agreement with Del Monte Corporation to acquire the exclusive right to use the “S&W” trademark in Asia (excluding Australia and New Zealand), the Middle East, Western Europe, Eastern Europe and Africa for a total consideration of US\$10.0 million.

### ***Amortisable trademarks and customer relationships***

	Net Carrying amount		Remaining amortisation period (years)	
	31 January 2017	30 April 2016	31 January 2017	30 April 2016
	US\$'000	US\$'000		
America Contadina trademark	18,773	19,597	17.1	17.8
Sager Creek trademarks	10,040	10,785	10.2	10.9
America S&W trademark	1,413	1,563	7.1	7.8
Asia S&W trademark	25	39	1.5	2.2
	<b>30,251</b>	<b>31,984</b>		

### **Asia S&W trademark**

The amortisable trademark pertains to “Label Development” trademark.

### **America trademarks**

The amortisable trademarks relate to the exclusive right to use of the “S&W” trademark in the United States, Canada, Mexico and certain countries in Central and South America and “Contadina” trademark in the United States, Canada, Mexico South Africa and certain countries in Asia Pacific, Central America, Europe, Middle East and South America market.

### **Sager Creek trademarks**

The trademarks were acquired when the Group acquired the Sager Creek business in March 2015. Sager Creek's well-known brands include Veg-All, Freshlike, Popeye, Princella and Allens', among others.

### **Customer relationships**

Customer relationships relate to the network of customers where DMFI and Sager Creek has established relationships with the customers, particularly in the United States market through contracts.

	Net carrying amount		Remaining amortisation period (years)	
	31 January 2017	30 April 2016	31 January 2017	30 April 2016
	US\$'000	US\$'000		
DMFI customer relationships	91,300	95,313	17.1	17.8
Sager Creek customer relationships	10,336	11,601	6.2	6.9
	<b>101,636</b>	<b>106,914</b>		

Management has included the DMFI customer relationships in the DMFI CGU impairment assessment and concluded no impairment exist at the reporting date.

### *Estimating useful lives of amortisable trademarks and customer relationships*

The Group estimates the useful lives of its amortisable trademarks and customer relationships based on the period over which the assets are expected to be available for use. The estimated useful lives of the trademarks and customer relationships are reviewed periodically and are updated if expectations differ from previous estimates due to legal or other limits on the use of the assets. A reduction in the estimated useful lives of amortisable trademarks and customer relationships would increase recorded amortisation expense and decrease non-current assets.

## **8. Joint venture**

Name of joint venture	Principal activities	Place of Incorporation and Business	Effective Equity Held by the Group	
			As at 31 Jan 2017 %	As at 30 Apr 2016 %
FieldFresh Foods Private Limited (FFPL)	Production and sale of fresh and processed fruits and vegetable food products	India	47.47	47.23
Nice Fruit Hong Kong Limited (NFHKL)	Production and sale of frozen fruits and vegetable food products	Hong Kong	35.00	35.00

The summarized financial information of a material joint venture, FFPL, not adjusted for the percentage ownership held by the Group, is as follows:

	<b>31 January 2017</b>	<b>30 April 2016</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Assets</b>		
Current assets	<b>23,055</b>	23,842
Noncurrent assets	<b>15,622</b>	17,110
Total assets	<b>38,677</b>	40,952
<b>Liabilities</b>		
Current liabilities	<b>(10,841)</b>	(14,283)
Noncurrent liabilities	<b>(22,244)</b>	(25,271)
Total liabilities	<b>(33,085)</b>	(39,554)
<b>Net Assets</b>	<b>5,592</b>	1,398

	<b>31 January 2017</b>	<b>31 January 2016</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Results</b>		
Revenue	<b>54,397</b>	49,594
Loss from continuing operations	<b>(2,558)</b>	(2,526)
Other comprehensive income	–	(3)
<b>Total comprehensive loss</b>	<b>(2,558)</b>	(2,529)

	<b>FFPL</b>		<b>NFHL</b>	
	<b>31 January 2017</b>	<b>30 April 2016</b>	<b>31 January 2017</b>	<b>30 April 2016</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Group's interest in net assets of investee at beginning of period</b>	<b>20,661</b>	20,419	<b>2,158</b>	2,171
Capital contribution during the year	<b>3,570</b>	1,950		–
Group's share of:				
- income (loss) from continuing operations	<b>(1,280)</b>	(1,705)	<b>52</b>	(12)
- other comprehensive loss	–	(3)	–	–
- total comprehensive income (loss)	<b>(1,280)</b>	(1,708)	<b>52</b>	(12)
<b>Carrying amount of interest at end of period</b>	<b>22,951</b>	20,661	<b>2,210</b>	2,159

*Source of Estimation Uncertainty*

When the joint venture has suffered recurring operating losses, a test is made to assess whether the investment in joint venture has suffered any impairment by determining the recoverable amount. This determination requires significant judgement and estimation. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the joint venture, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

Since its acquisition, the Indian sub-continent trademark (Note 7) and the investment in FFPL were allocated to the Indian sub-continent cash-generating unit ("Indian sub-continent CGU"). The recoverable amount of Indian sub-continent CGU was estimated using the discounted cash flows based on five-year cash flow projections.

## 9. Other noncurrent assets

	31 January 2017 US\$'000	30 April 2016 US\$'000
Advances to growers	13,867	10,342
Advance rentals and deposits	8,727	6,628
Excess insurance	4,500	4,500
Land expansion (development costs of acquired leased areas)	2,949	2,171
Prepayments, noncurrent	568	1,273
Others	1,372	1,027
	<b>31,983</b>	<b>25,941</b>

Excess insurance relate mainly to reimbursements from insurers to cover the workers' compensation.

Land expansion comprises development costs of newly acquired leased areas including costs such as creation of access roads, construction of bridges and clearing costs. These costs are amortised on a straight-line basis over the lease periods of 10 years.

## 10. Biological assets

	31 January 2017 US\$'000	30 April 2016 US\$'000
<b>Livestock (at cost)</b>		
At beginning of the year/period	1,447	1,446
Purchases of livestock	266	525
Sales of livestock	(248)	(451)
Currency realignment	(82)	(73)
At end of the year/period	<b>1,383</b>	<b>1,447</b>
<b>Growing crops (at cost)</b>		
At beginning of the year /period	124,015	127,194
Additions	60,541	86,327
Harvested	(64,833)	(83,092)
Currency realignment	(7,017)	(6,414)
At end of the year /period	<b>112,706</b>	<b>124,015</b>
	<b>31 January 2017 US\$'000</b>	<b>30 April 2016 US\$'000</b>
Current	78,817	87,994
Noncurrent	35,272	37,468
Totals	<b>114,089</b>	<b>125,462</b>

	Note	31 January 2017 US\$'000	30 April 2016 US\$'000
Fair value of agricultural produce harvested	19	<b>79,949</b>	98,412

### **Growing crops**

	31 January 2017	30 April 2016
Hectares planted with growing crops		
– Pineapples	16,338	15,822
– Papaya	277	205
Fruits harvested from the growing crops: (in metric tons)		
– Pineapples	516,248	622,842
– Papaya	8,346	4,903

## **11. Inventories**

	31 January 2017 US\$'000	30 April 2016 US\$'000
Finished goods		
- at cost	818,002	644,667
- at net realisable value	22,561	12,843
Semi-finished goods		
- at cost	460	327
- at net realisable value	14,755	11,292
Raw materials and packaging supplies		
- at net realisable value	148,989	176,104
	<b>1,004,767</b>	845,233

Inventories are stated after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the year/period are as follows:

	Note	31 January 2017 US\$'000	30 April 2016 US\$'000
At beginning of the year/period		12,715	11,701
Provision for the year/period	20	3,501	2,926
Write-off against allowance		(4,017)	(1,508)
Currency realignment		(533)	(404)
At end of the year/period		<b>11,666</b>	12,715

The allowance for inventory obsolescence recognised during the period is included in “Cost of sales”.

### *Source of Estimation Uncertainty*

The Group recognises allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to income statement and are written off. In addition to an allowance for specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Group believes such estimates represent a fair charge of the level of inventory obsolescence in a given year. The Group reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory.

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories expected to be realised. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at the reporting date. The Group reviews on a continuous basis the product movement, changes in customer demands and introductions of new products to identify inventories which are to be written down to the net realisable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records. An increase in write-down of inventories would increase the recorded cost of sales and operating expenses and decrease current assets

## **12. Trade and other receivables**

	<b>31 January 2017 US\$'000</b>	<b>30 April 2016 US\$'000</b>
Trade receivables	<b>142,131</b>	152,936
Non trade receivables	<b>21,576</b>	22,677
Amounts due from a joint venture (non-trade)	<b>6,185</b>	6,013
Allowance for doubtful accounts – trade	<b>(1,397)</b>	(1,640)
Allowance for doubtful accounts – nontrade	<b>(4,435)</b>	(4,454)
Trade and other receivables	<b>164,060</b>	175,532

The amounts due from a joint venture are unsecured, interest-free and repayable on demand. There is no allowance for doubtful debts arising from these outstanding balances.

The ageing of trade and non-trade receivables at the reporting date is:

	<b>Gross</b>		<b>Impairment losses</b>	
<b>At 31 January 2017</b>	<b>Trade US\$'000</b>	<b>Non trade US\$'000</b>	<b>Trade US\$'000</b>	<b>Non trade US\$'000</b>
Not past due	<b>97,886</b>	<b>12,250</b>	–	–
Past due 0 - 60 days	<b>32,149</b>	<b>1,671</b>	–	–
Past due 61 - 90 days	<b>6,238</b>	<b>259</b>	–	–
Past due 91 - 120 days	<b>1,854</b>	<b>182</b>	–	–
More than 120 days	<b>4,004</b>	<b>7,214</b>	<b>(1,397)</b>	<b>(4,435)</b>
	<b>142,131</b>	<b>21,576</b>	<b>(1,397)</b>	<b>(4,435)</b>



At 30 April 2016	Gross		Impairment losses	
	Trade US\$'000	Non trade US\$'000	Trade US\$'000	Non trade US\$'000
Not past due	97,404	13,967	—	—
Past due 0 - 60 days	35,835	846	—	—
Past due 61 - 90 days	3,825	799	—	—
Past due 91 - 120 days	3,688	122	—	—
More than 120 days	12,184	6,943	(1,640)	(4,454)
	<u>152,936</u>	<u>22,677</u>	<u>(1,640)</u>	<u>(4,454)</u>

The recorded impairment loss falls within the Group's historical experience in the collection of accounts receivables. Therefore, management believes that there is no significant additional credit risk beyond what has been recorded.

### 13. Prepaid expense and other current assets

	31 January 2017 US\$'000	30 April 2016 US\$'000
Prepaid expenses	15,435	24,397
Downpayment to contractors and suppliers	8,781	9,025
Derivative asset	989	1,473
Others	155	702
	<u>25,360</u>	<u>35,597</u>

Prepaid expenses consist of advance payments for insurance, advertising, rent and taxes, among others.

### 14. Cash and cash equivalents

	31 January 2017 US\$'000	30 April 2016 US\$'000
Cash on hand	56	50
Cash in banks	25,247	47,153
Short term placement	6,634	-
Cash and cash equivalent	<u>31,937</u>	<u>47,203</u>

Certain of the cash and bank balances earn interest at floating rates based on daily bank deposit rates ranging from 0.01% to 1.70% per annum.

## 15. Loans and borrowings

	31 January 2017 US\$'000	30 April 2016 US\$'000
<b>Current liabilities</b>		
Unsecured bank loans	584,482	501,481
Secured bank loans	290,680	225,879
	<u>875,162</u>	<u>727,360</u>
<b>Non-current liabilities</b>		
Unsecured bank loans	188,795	193,224
Secured bank loans	924,145	923,198
	<u>1,112,940</u>	<u>1,116,422</u>
	<u>1,988,102</u>	<u>1,843,782</u>

### *Terms and debt repayment schedule*

Terms and conditions of outstanding loans and borrowings are as follows:

				31 January 2017		30 April 2016	
	Currency	Nominal interest rate %	Year of maturity	Face value US\$'000	Carrying amount US\$'000	Face value US\$'000	Carrying amount US\$'000
<b>Group</b>							
Unsecured bank loans	PHP	2.10-4.75	2017-2020	86,028	86,028	97,697	97,697
Unsecured bank loans	USD	1.15-2.50	2017	209,686	209,686	119,145	119,145
Unsecured bridging loans	USD	2.13-4.15 90 days LIBOR	2020	130,000	128,494	130,000	129,234
Unsecured bank loan	USD	+3.25%	2017	350,000	349,068	350,000	348,630
Secured bank loan under ABL Credit Agreement	USD	Libor +3.25% Higher of Libor +3.25% or	2019	289,583	286,757	225,442	221,971
Secured First lien term loan	USD	4.25% Higher of Libor + 7.25% or	2017-2021	690,475	676,757	694,025	677,220
Secured Second lien term Loan	USD	8.45%	2021	260,000	251,312	260,000	249,885
				<u>2,015,772</u>	<u>1,988,102</u>	<u>1,876,309</u>	<u>1,843,782</u>

### **New Loan Availment**

The group financial liabilities increased by US\$144 million mainly driven by the increase in DMFI loan under an ABL Credit Agreement (a senior secured asset-based revolving facility) to be used for working capital needs and general corporate purposes (the “ABL Facility”) from US\$222 million to US\$287 million as of 31 January 2017. Unsecured bank loan also increased from US\$119 million to US\$210 million.

### **Unsecured Bank Loans**

Certain unsecured bank loan agreements contain various affirmative and negative covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover, debt service coverage ratio, and maximum annual capital expenditure restrictions. These covenants include requirements for delivery of periodic financial information and restrictions and limitations on indebtedness, investments, acquisitions, guarantees, liens, asset sales, disposals, mergers, and changes in business, dividends and other transfers.

The Group is compliant with its loan covenants as at 31 January 2017 and 30 April 2016.

### Long Term Borrowings

Long Term Borrowings	Principal Amount (In Thousands)	Interest Rate	Maturity	Payment Terms (e.g. annually, quarterly, etc.)	Interest already paid 1 May 2016 to 31 Jan 2017	
Senior secured variable rate first lien term loan	USD 710,000	Higher of Libor +3.25% or 4.25%	2021	0.25% quarterly principal payments from 30 April 2014 to July 31, 2021; Balance due in full at its maturity, 18 February 2021.	USD	22,453
Senior secured second lien variable rate term loan	USD 260,000	Higher of Libor + 7.25% or 8.45%	2021	Due in full at its maturity, August 18, 2021.	USD	16,459
BDO bridging facility	USD 350,000	90d Libor + 3.5% margin	2017	Quarterly interest payment and principal on maturity date.	USD	10,945
BDO Long-Term Loan	USD 30,000	4.50%	2020	Quarterly interest payment and principal on maturity date.	USD	690
BDO Long-Term Loan	USD 100,000	4.50%	2020	Quarterly interest payment and principal on maturity date.	USD	2,300
BDO Long-Term Loan	PHP 3,000,000	3.5% for the first 60 days; 4.5% for the remaining term + 5% GRT	2020	Quarterly interest payment and principal on maturity date.	PHP	107,887

The balance of unamortised debt issuance cost follows:

	Nine months ended 31 January 2017 US\$'000	Year ended 30 April 2016 US\$'000
Beginning of year/period	32,527	40,188
Additions	1,750	1,114
Amortisation	(6,607)	(8,775)
End of year/period	27,670	32,527

## 16. Other noncurrent liabilities

	31 January 2017 US\$'000	30 April 2016 US\$'000
Workers' compensation	28,420	30,969
Derivative liabilities	7,454	21,527
Accrued lease liabilities	6,301	4,440
Deferred rental liabilities	4,009	5,173
Other payables	492	477
	46,676	62,586

## 17. Trade and other payables

	31 January 2017 US\$'000	30 April 2016 US\$'000
Trade payables	149,264	167,197
Accrued operating expenses		
Advertising	16,874	23,405
Professional fees	13,094	7,620
Taxes and insurance	9,492	6,146
Miscellaneous	68,558	44,438
Derivative liabilities	15,127	15,218
Accrued payroll expenses	6,676	6,875
Withheld from employees (taxes and social security cost)	2,827	1,527
Advances from customers	23	2,465
Other payables	1,131	6,152
	283,066	281,043

Miscellaneous includes freight and warehousing, trade promotions, and accrued interest.

## 18. Accounting classification and fair values

### *Fair values versus carrying amounts*

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

	Note	Loans and receivables US\$'000	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>Group</b>						
<b>31 January 2017</b>						
Cash and cash equivalents	14	31,937	–	–	31,937	31,937
Trade and other receivables	12	164,060	–	–	164,060	164,060
Derivative asset	13	–	989	–	989	989
		195,997	989	–	196,986	196,986
Loans and borrowings	15	–	–	1,988,102	1,988,102	1,917,831
Trade and other payables*	17	–	15,127	267,916	283,043	283,043
Derivative liabilities	16	–	7,454	–	7,454	7,454
		–	22,581	2,256,018	2,278,599	2,208,328
<b>30 April 2016</b>						
Cash and cash equivalents	14	47,203	–	–	47,203	47,203
Trade and other receivables	12	175,532	–	–	175,532	175,532
Derivative asset	13	–	1,473	–	1,473	1,473
		222,735	1,473	–	224,208	224,208
Loans and borrowings	15	–	–	1,843,782	1,843,782	1,822,868
Trade and other payables*	17	–	15,218	263,360	278,578	278,578
Derivative liabilities	16	–	21,527	–	21,527	21,527
		–	36,745	2,107,142	2,143,887	2,122,973

\* excludes advances from customers

## 19. Determination of fair values

### *Fair value hierarchy*

The table below analyses recurring non-financial assets carried at fair value. The different levels are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

		31 January 2017			
	Note	Level 1	Level 2	Level 3	Totals
<b>Financial assets</b>					
Derivative assets	13	–	989	–	989
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested	10	–	–	79,949	79,949
Noncurrent assets held for sale	22	–	–	1,050	1,050
Freehold land		–	–	70,128	70,128
<b>Financial liabilities</b>					
Derivative liabilities	16, 17, 18	–	22,581	–	22,581
		30 April 2016			
		Level 1	Level 2	Level 3	Totals
<b>Financial assets</b>					
Derivative assets	13	–	1,473	–	1,473
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested	10	–	–	98,412	98,412
Noncurrent assets held for sale	22	–	–	1,950	1,950
Freehold land		–	–	65,372	65,372
<b>Financial liabilities</b>					
Derivative liabilities	16, 17, 18	–	36,745	–	36,745

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

### ***Determination of fair values of financial assets***

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

#### **Financial instruments measured at fair value**

<b>Type</b>	<b>Valuation technique</b>
Forward exchange contracts	Market comparison technique: The fair values are based on brokers' quotes. Fair values reflect the credit risk of the instrument and include adjustments to take into account the credit risk of the Group and counterparty when appropriate.
Interest rate swaps	Market comparison technique: The fair values are calculated using a discounted cash flow analysis based on terms of the swap contracts and the observable interest rate curve.
Commodities contracts	Market comparison technique: The commodities are traded over-the-counter and are valued based on the Chicago Board of Trade quoted prices for similar instruments in active markets or corroborated by observable market data available from the Energy Information Administration. The values of these contracts are based on the daily settlement prices published by the exchanges on which the contracts are traded.

#### **Financial instruments not measured at fair value**

<b>Type</b>	<b>Valuation technique</b>
Financial liabilities	<p>The fair value is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date (Level 2).</p> <p>The fair value of the loan is based on the discounted value of expected future cash flows using risk free rates and credit spread (Level 3).</p>
Other financial assets and liabilities	The notional amounts of financial assets and liabilities with maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) are, because of the short period to maturity, assumed to approximate their fair values. All other financial assets and liabilities are discounted to determine their fair values.

#### Other non-financial assets

Assets	Valuation technique	Significant unobservable inputs
Freehold land	The fair value of freehold land is determined by external, independent property valuers, having appropriate recognized professional qualifications and recent experience in the location and category of property being valued.  The valuation method used is sales comparison approach. This is a comparative approach that consider the sales of similar or substitute properties and related market data and establish a value estimate by involving comparison (Level 3).	The unobservable inputs used to determine market value are the net prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighbourhood, utility, terrain, and the time element involved.
Livestock	Sales Comparison Approach: the valuation model is based on market price of livestock of similar age, weight, breed and genetic make-up (Level 3).	The unobservable inputs are age, average weight and breed.
Harvested crops – sold as fresh fruit	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the fresh fruit adjusted for margin and costs to sell (Level 3).	The unobservable inputs are estimated future pineapple gross margin per ton specific for fresh products, estimated pineapple yield per hectare, estimated pineapple fruit recovery.
Harvested crops – used in processed products	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the processed product (concentrates, pineapple beverages, sliced pineapples, etc.) adjusted for margin and associated costs related to production (Level 3).	The unobservable inputs are estimated future pineapple gross margin per ton specific for processed products, estimated pineapple yield per hectare, estimated pineapple fruit recovery.

## 20. Profit for the period

The following items have been included in arriving at profit for the period:

	Note	Nine months ended 31 January	
		2017 US\$'000	2016 US\$'000
Provision for inventory obsolescence	11	3,501	1,185
Reversal (provision) of allowance for doubtful receivables (trade)		134	(156)
Amortisation of intangible assets	7	7,011	7,420
Depreciation of property, plant and equipment		40,311	45,886

## 21. General and administrative expenses

This account consists of the following:

	31 January 2017 US\$'000	31 January 2016 US\$'000
Personnel costs	62,857	27,117
Professional and contracted services	28,443	30,191
Computer cost	10,353	9,025
Facilities expense	5,654	8,288
Postage and telephone	2,495	2,761
Travelling and business meals	2,204	2,629
Rental	1,737	1,803
Employee-related expenses	1,446	1,729
Machinery and equipment maintenance	688	1,629
Utilities	498	463
R&D projects	431	376
Materials and supplies	411	405
Auto operating and maintenance costs	242	207
Miscellaneous overhead	4,572	10,524
	<b>122,031</b>	<b>97,147</b>

Miscellaneous overhead consists of donation, corporate initiatives, and other expenses.

Personnel cost last year is net of the DMFI retirement plan change impact.

## 22. Noncurrent assets held for sale

In March 2015, management committed to a plan to sell part of the property, plant and equipment of Sager Creek. Accordingly, these assets are presented as noncurrent assets held for sale. Efforts to sell the assets have started and a sale is expected within twelve months.

Noncurrent assets held for sale amounted to US\$1.1 million and US\$2.0 million as at 31 January 2017 and 30 April 2016, respectively. There is no cumulative income or expenses included in other comprehensive income relating to the noncurrent assets held for sale.

## 23. Share capital

		31 January 2017		30 April 2016	
		No. of shares (‘000)	US\$'000	No. of shares (‘000)	US\$'000
<b>Authorised:</b>					
Ordinary shares of	US\$0.01 each	3,000,000	30,000	3,000,000	30,000
Preference shares of	US\$1.00 each	600,000	600,000	600,000	600,000
		<b>3,600,000</b>	<b>630,000</b>	<b>3,600,000</b>	<b>630,000</b>
<b>Issued and fully paid:</b>					
Ordinary shares of	US\$0.01 each	1,944,936	19,449	1,944,936	19,449



*Reconciliation of number of outstanding ordinary shares in issue:*

	<b>Period ended 31 January 2017 (‘000)</b>	<b>Year ended 30 April 2016 (‘000)</b>
At beginning of the year/period	<b>1,943,214</b>	1,944,035
Acquisition of own shares	–	(821)
At end of the year/period	<b>1,943,214</b>	1,943,214

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company’s residual assets.

On 29 June 2016, the company declared a dividend of 1.33 US cents (US\$0.0133) per share, representing a 50% payout of fiscal year 2016 net profit. The final dividend was paid on 8 September 2016.

In April 2014, the Company increased its authorised share capital from US\$20.0 million, divided into 2,000,000,000 ordinary shares at US\$0.01 per share, to US\$630.0 million, divided into 3,000,000,000 ordinary shares at US\$0.01 per share and 600,000,000 preference shares at US\$1.00 per share. The preference shares may be issued in one or more series, each such class of shares will have rights and restrictions as the Board of Directors (BOD) may designate. The terms and conditions of the authorised preference share will be finalised upon issuance.

On 30 January 2014, the Company had additional ordinary shares listed and traded on the Philippine Stock Exchange. The Company had offered and sold by way of primary offer, 5,500,000 shares at an offer price of 17.00 Philippine pesos (Php) per share.

In March 2015, the Company issued 641,935,335 shares at an exercise price of S\$0.325 or Php10.60 for each share in Singapore and the Philippines, respectively.

Total shares outstanding were at 1,943,214,106 as of 31 January 2017; (30 April 2016: 1,943,214,106). The Group successfully placed out 5.5 million ordinary shares in the Philippines on 30 October 2014 and successfully completed a Rights Issue in March 2015 resulting in new shares of 641,935,335. Share capital remains at US\$19.4 million as of 31 January 2017 (30 April 2016: US\$19.4 million). Market price options and share awards were granted pursuant to the Company’s Executive Stock Option Plan and Restricted Share Plan.

The number of shares outstanding includes 1,721,720 shares held by the Company as treasury shares as at 31 January 2017 (30 April 2016: 1,721,720). There was no sale, disposal and cancellation of treasury shares during the nine months ended 31 January 2017.

***Capital management***

The BOD’s policy is to maintain a sound capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company’s capital comprises its share capital and reserves. The BOD monitors the return on capital, which the Company defines as profit or loss for the year divided by total shareholders’ equity. The BOD also monitors the level of dividends paid to ordinary shareholders.

The bank loans of the Company contain various capital covenants with respect to capital maintenance and ability to incur additional indebtedness. The BOD ensures that loan covenants are considered as part of its capital management through constant monitoring of covenant results through interim and full year results.

There were no changes in the Company's approach to capital management during the period.

## 24. Earnings per share

Basic and diluted earnings per share are calculated by dividing the net profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	<b>Nine months ended 31 January</b>	
	<b>2017</b>	<b>2016 (Restated*)</b>
Basic profit per share is based on:		
Profit for the period attributable to owners of the Company (US\$'000)	<b>19,898</b>	32,285
Basic weighted average number of ordinary shares ('000):		
Issued ordinary shares at 1 May	<b>1,943,214</b>	1,944,035
Effect of own shares held	-	(224)
Weighted average number of ordinary shares at end of period (basic)	<b>1,943,214</b>	1,943,811
Basic profit per share (in US cents)	<b>1.02</b>	1.66

\*See Note 27

For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of ordinary shares in issue is adjusted to take into account the dilutive effect arising from Del Monte Pacific RSP, with the potential ordinary shares weighted for the period outstanding.

	<b>Nine months ended 31 January</b>	
	<b>2017</b>	<b>2016 (Restated*)</b>
Diluted profit per share is based on:		
Profit for the period attributable to owners of the Company (US\$'000)	<b>19,898</b>	32,285
Diluted weighted average number of shares ('000):		
Weighted average number of ordinary shares (basic)	<b>1,943,214</b>	1,943,811
Effect of share options on issue	<b>746</b>	746
Weighted average number of ordinary issued and potential shares assuming full conversion	<b>1,943,960</b>	1,944,557
Diluted profit per share (in US cents)	<b>1.02</b>	1.66

The potential ordinary shares issuable under the ESOP were excluded from the diluted weighted average number of ordinary shares calculation because they have an anti-dilutive effect.

\*See Note 27

## **25. Commitments and contingencies**

### ***Operating lease commitments***

The Group leases certain property, equipment and office and warehouse facilities. At the reporting date, the Group have commitments for future minimum lease payments under non-cancellable operating leases at approximately US\$244.6 million.

The leases typically run for an initial period of 2 to 25 years, with an option to renew the lease after that date. Some of the leases contain escalation clauses but do not provide for contingent rents. Lease terms do not contain any restrictions on Group activities concerning dividends, additional debts or further leasing.

### ***Purchase commitments***

The Group has entered into non-cancellable agreements with growers, co-packers, packaging suppliers and other service providers with commitments generally ranging from one year to ten years, to purchase certain quantities of raw products, including fruit, vegetables, tomatoes and packaging services. At the reporting date, the Group have commitments for future minimum payments under non-cancellable agreements at approximately US\$939.3 million.

### ***DMPL India Limited***

As at 31 January 2017, a subsidiary, DMPL India Limited has a contingent liability amounting to INR324.9 million or an equivalent of US\$4.8 million (30 April 2016: US\$8.4 million) in the form of a letter of undertaking securing 50% of the obligations of FFPL under its Loan Agreement with Infrastructure Development Finance Company Limited, in proportion to its equity interest.

## 26. Related parties

### *Related party transactions*

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Other than disclosed elsewhere in the financial statements, transactions with related parties are as follows:

Category/ Transaction	Period (as of)	Amount of the transaction US\$'000	Outstanding balance – receivables/ (payables) US\$'000	Terms	Conditions
<b>Under Common Control</b>					
▪ Shared IT & JYCC Fit-out services	January 2017 April 2016	<b>269</b> 215	<b>21</b> 79	Due and demandable; non-interest bearing	Unsecured; no impairment
▪ Sale of tomato paste	January 2017 April 2016	<b>32</b> 1,111	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
▪ Inventory Count Shortage	January 2017 April 2016	– 25	– –	Due and demandable; non-interest bearing	Unsecured
Purchases	January 2017 April 2016	<b>228</b> 826	<b>(15)</b> –	Due and demandable; non-interest bearing	Unsecured; no impairment
Tollpack fees	January 2017 April 2016	<b>525</b> 551	<b>(98)</b> (63)	Due and demandable; non-interest bearing	Unsecured
<b>Other Related Party</b>					
▪ Management fees from Del Monte Philippines, Inc. (“DMPI”) retirement fund	January 2017 April 2016	<b>3</b> 4	<b>244</b> 261	Due and demandable; non-interest bearing	Unsecured; no impairment
▪ Rental to DMPI Retirement	January 2017 April 2016	<b>1,204</b> 1,365	– (3)	Due and demandable; non-interest bearing	Unsecured
▪ Rental to NAI Retirement	January 2017 April 2016	<b>409</b> 529	– (166)	Due and demandable; non-interest bearing	Unsecured
▪ Rental to DMPI provident fund	January 2017 April 2016	4 5	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
▪ Purchase of services to DMPI retirement	January 2017 April 2016	<b>22</b> 30	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
January 2017		<b>2,696</b>	<b>152</b>		
April 2016		4,661	108		

The transactions with related parties are carried out based on terms agreed between the parties. Pricing for the sales of products are market driven, less certain allowances. For purchases, the Group policy is to solicit competitive quotations. Bids from any related party are evaluated on arm's length commercial terms and subject to bidding against third party suppliers. Purchases are normally awarded based on the lowest price.

## **27. Other Matters**

- a. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Group's liquidity.
- b. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favourable or unfavourable impact on net sales or revenues or income from continuing operations.
- c. There were no known events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation and there were no changes in contingent liabilities and contingent assets since the last annual statements of financial position date.
- d. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period.
- e. The effects of seasonality or cyclicity on the interim operations of the Group's businesses are explained in Note 5, Seasonality of operations.
- f. The Group's material commitments for capital expenditure projects have been approved but are still ongoing and not yet completed as of end of 31 January 2017. These consist of construction, acquisition, upgrade or repair of fixed assets needed for normal operations of the business. The said projects will be carried forward to the next quarter until its completion. The fund to be used for these projects will come from available cash, short and long-term loans.
- g. In fiscal year 2016, the Group elected to change the method of valuing inventory to the first-in first-out (FIFO) method. Previously, the cost of finished goods inventory was based on the weighted average method. The FIFO method assumes that the items of inventory that were produced first are sold first, and consequently the items remaining in inventory at the end of the period are those most recently purchased or produced. The Group believes that the change results in the financial statements providing more reliable and relevant information and results in a fairer and more reasonable valuation of inventory as it more closely reflects the actual physical flows of the finished goods. The Group also reclassified certain of its costs, expenses and sales deductions, based on their nature, for the period ended 31 January 2016 to align with presentation for the period ended 31 January 2017.

The change in inventory costing and reclassification of accounts were applied on a retrospective basis and comparative statements for the period have been restated to reflect the changes in accounting policies. The following table summarises the material impact resulting from the above change in accounting policy:

	As previously reported US\$'000	Adjustments US\$'000	As restated US\$'000
<b><u>Income Statement</u></b>			
Revenue	1,725,205	22,555	1,747,760
Cost of sales	(1,355,873)	(20,940)	(1,376,813)
Distribution and selling expenses	(143,891)	(18,324)	(162,215)
Other income (expenses) - net	(7,513)	(579)	(8,092)
Tax credit/expense - net	(4,777)	6,568	1,791
<b>Profit for the period</b>	<b>44,312</b>	<b>(10,720)</b>	<b>33,592</b>
Non-controlling interests	2,440	(1,133)	1,307
<b>Owners of the Company</b>	<b>41,872</b>	<b>(9,587)</b>	<b>32,285</b>
<b><u>Earnings per share</u></b>			
Basic earnings (loss) per share (US cents)	2.15	(0.49)	1.66
Diluted earnings (loss) per share (US cents)	2.15	(0.49)	1.66

- h. The Group is the subject of, or a party to, other various suits and pending or threatened litigations. While it is not feasible to predict or determine the ultimate outcome of these matters, the Group believes that none of these legal proceedings will have a material adverse effect on its financial position.
- i. The retained earnings is restricted for the payment of dividends to the extent representing the accumulated equity in net earnings of the subsidiaries and unrealised asset revaluation reserve. The accumulated equity in net earnings of the subsidiaries is not available for dividend distribution until such time that the Company receives the dividends from the subsidiaries.
- j. As announced on 13 February 2017, the Company has extended its US\$350 million Facility Agreement with BDO Unibank, Inc for two years effective 10 February 2017 on the same terms and conditions. The Company intends to refinance the BDO loan through the issuance of preference shares

## Annex A

### Key Performance Indicators

The following sets forth the explanation why certain performance ratios (i.e. current ratio, debt to equity ratio, net profit margin, return on asset, and return on equity) do not fall within the benchmarks indicated by SEC.

**A. Current Ratio**

	31-Jan-17	31-Jan-16	30-Apr-16	Benchmark
<b>Current Ratio</b>	<b>1.0851</b>	<b>1.5547</b>	<b>1.1412</b>	<b>Minimum of 1.20</b>

Current ratio decreased due to higher current borrowings or financial liabilities. Higher current borrowings mainly due to working capital requirements.

**B. Debt to Equity**

	31-Jan-17	31-Jan-16	30-Apr-16	Benchmark
<b>Debt to Equity</b>	<b>6.8851</b>	<b>7.1635</b>	<b>6.3782</b>	<b>Maximum of 2.50</b>

Debt ratio decreased versus last year despite on higher liabilities due to higher equity.

**C. Net Profit Margin**

	31-Jan-17	31-Jan-16	30-Apr-16	Benchmark
<b>Net Profit Margin attributable to owners of the company</b>	<b>1.17%</b>	<b>1.85%</b>	<b>2.27%</b>	<b>Minimum of 3%</b>

The decrease is mainly on the lower net profit than last year due to the change in employee benefit plan last year.

**D. Return on Asset**

	31-Jan-17	31-Jan-16	30-Apr-16	Benchmark
<b>Return on Asset</b>	<b>0.60%</b>	<b>1.21%</b>	<b>2.02%</b>	<b>Minimum of 1.21</b>

The decrease is mainly on the lower net profit than last year due to the change in employee benefit plan last year and increase in operating assets compared to same period last year.

**E. Return on Equity**

	31-Jan-17	31-Jan-16	30-Apr-16	Benchmark
<b>Return on Equity</b>	<b>4.74%</b>	<b>9.85%</b>	<b>14.93%</b>	<b>Minimum of 8%</b>

Decrease is mainly on the lower net income due to change in employee benefit plan last year and dividends paid this year.

### **Material Changes in Accounts**

**A. Cash and cash equivalent**

Lower cash mainly on higher cash used in operating activities driven by inventory build-up in preparation for the last quarter.

**B. Inventories**

Increase in inventory is due to inventory build-up to support the increased demand in the last quarter of the fiscal year and due to DMFI's seasonal production.

**C. Trade and other receivables**

The decrease in trade and other receivables is mainly on the timing of collection.

**E. Intangible assets**

Decrease in intangibles is mainly attributed to the amortization for the year.

**F. Trade & other payables**

Increase in trade and other payables are mainly due to purchases to support working capital build during the quarter.

**H. Financial liabilities**

Increase in financial liabilities is due to working capital requirements.

### **Liquidity and Covenant Compliance**

The Group monitors its liquidity risk to ensure that it has sufficient resources to meet its liabilities as they become due, under both normal and stressed circumstances without incurring unacceptable losses or risk to the Group's reputation. The Group maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks and constantly maintains good relations with its banks, such that additional facilities, whether for short or long term requirements, may be made available.

As at 31 January 2017 and 30 April 2016, the Company is in compliance with the covenants stipulated in its loan agreements.



## Annex B

### DEL MONTE PACIFIC, LTD.

### SUPPLEMENTARY SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

Ratio	Formula	For the nine months ended January 31, 2017	January 31, 2016
(i) Liquidity Analysis Ratios:			
Current Ratio or Working Capital Ratio	Current Assets / Current Liabilities	1.1	1.6
Quick Ratio	(Current Assets - Inventory - Prepaid expense - Biological - Assets held for sale) / Current Liabilities	0.2	0.3
(ii) Solvency Ratio	Total Assets / Total Debt*	1.1	1.1
Financial Leverage Ratios:			
Debt Ratio	Total Debt*/Total Assets	0.9	0.9
Debt-to-Equity Ratio	Total Debt*/Total Stockholders' Equity	6.9	7.2
(iii) Asset to Equity Ratio	Total Assets / Total Stockholders' Equity	7.9	8.2
(iv) Interest Coverage	Earnings Before Interest and Taxes (EBIT)** / Interest Charges	1.1	1.4
(v) Profitability Ratios			
Gross Profit Margin	Sales - Cost of Goods Sold or Cost of Service / Sales	21.45%	21.22%
Net Profit Margin attributable to owners of the company	Net Profit attributable to owners / Sales	1.17%	1.85%
Net Profit Margin	Net Profit / Sales	0.99%	1.92%
Return on Assets	Net Income / Total Assets	0.60%	1.21%
Return on Equity	Net Income / Total Stockholders' Equity	4.74%	9.85%

\* Total Debt refers to total liabilities which composed of financial liabilities, trade payables, accrued expenses, and other liabilities.

\*\* EBIT = Profit before tax plus finance expenses excluding foreign exchange gain/loss



**DEL MONTE PACIFIC LIMITED**

## **Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Third Quarter and Nine Months Ended 31 January 2017**

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### **AUDIT**

Third Quarter FY2017 results covering the period from 1 November 2016 to 31 January 2017 have neither been audited nor reviewed by the Group's auditors.

### **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's FY2016 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2016, which did not have significant impact to the Group:

- IFRS 14 Regulatory Deferral Accounts effective 1 January 2016
- Amendments to IFRS 11, Accounting for Acquisitions of Interests in Joint Operations effective 1 January 2016
- Amendments to IAS 16 and IAS 38, Clarification of Acceptable Methods of Depreciation and Amortisation effective 1 January 2016
- Amendments to IFRS 10, IFRS 12 and IAS 28, Investment Entities: Applying the Consolidation Exception effective 1 January 2016
- Amendments to IAS 1, Disclosure Initiative effective 1 January 2016
- Annual Improvements to IFRSs 2012-2014 cycle effective 1 January 2016

For the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants), the Group is in the process of finalising the approach and impact and will effect the same by FY2017 yearend.

The Group will adopt the following new standards on the respective effective dates:

Effective beginning on or after 1 January 2017

- Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)
- Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative
- Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealised

Effective beginning on or after 1 January 2018

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with
- PFRS 15, Revenue from Contracts with Customers
- PFRS 9, Financial Instruments

- Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)
- Amendments to PAS 40, Investment Property, Transfers of Investment Property
- Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

Effective beginning on or after 1 January 2019

- PFRS 16, Leases

## **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the “Group”) that are of a forward looking nature and are therefore based on management’s assumptions about future developments. Such forward looking statements are typically identified by words such as ‘believe’, ‘estimate’, ‘intend’, ‘may’, ‘expect’, and ‘project’ and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers’ performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group’s future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

## **SIGNED UNDERTAKING FROM DIRECTORS AND EXECUTIVE OFFICERS**

The Company confirms that the undertakings from all its Directors and Executive Officers as required in the format as set out in Appendix 7.7 under Rule 720(1) have been procured.

## **DIRECTORS’ ASSURANCE**

Confirmation by Directors Pursuant to Clause 705(5) of the Listing Manual of SGX-ST.

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Del Monte Pacific Limited which may render these interim financial statements to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Del Monte Pacific Limited

(Signed)  
Rolando C Gapud  
Executive Chairman

(Signed)  
Joselito D Campos, Jr  
Executive Director

10 March 2017

## NOTES ON THE 3Q FY2017 DMPL RESULTS

1. DMPL's effective stake in DMFI is 89.4%, hence the non controlling interest line (NCI) in the P&L. Net income is net of NCI.
2. FY would mean Fiscal Year for the purposes of this MD&A.
3. DMPL changed its Group accounting policy with respect to measurement of the cost of inventory from weighted average to FIFO method in April 2016. The change in accounting policy was applied retrospectively.

## FINANCIAL HIGHLIGHTS – THIRD QUARTER AND NINE MONTHS ENDED 31 JANUARY 2017

in US\$'000 unless otherwise stated*	For the three months ended 31 January			For the nine months ended 31 January		
	Fiscal Year 2017	Fiscal Year 2016 (Restated)	% Change	Fiscal Year 2017	Fiscal Year 2016 (Restated)	% Change
Turnover	<b>604,004</b>	602,301	0.3	<b>1,705,728</b>	1,747,760	(2.4)
Gross profit	<b>125,475</b>	119,097	5.4	<b>365,957</b>	370,947	(1.3)
Gross margin (%)	<b>20.8</b>	19.8	1.0	<b>21.5</b>	21.2	0.3
Operating profit**	<b>28,449</b>	14,807	92.1	<b>89,399</b>	103,493	(13.6)
Operating margin (%)	<b>4.7</b>	2.5	2.2	<b>5.2</b>	5.9	(0.7)
Net profit attributable to owners of the Company - with one-off items**	<b>8,456</b>	(4,792)	276.5	<b>19,898</b>	32,285	(38.4)
Net margin (%)	<b>1.4</b>	(0.8)	2.2	<b>1.2</b>	1.8	(0.6)
EPS (US cents)	<b>0.44</b>	(0.25)	276.0	<b>1.02</b>	1.66	(38.6)
Net profit attributable to owners of the Company – without one-off items**	<b>11,556</b>	2,108	448.2	<b>26,698</b>	8,985	197.1
Net debt	<b>1,956,165</b>	1,935,318	1.1	<b>1,956,165</b>	1,935,317	1.1
Gearing*** (%)	<b>548.1</b>	567.5	(19.4)	<b>548.1</b>	567.5	(19.4)
EBITDA	<b>43,531</b>	34,122	27.6	<b>138,621</b>	157,008	(11.7)
Cash flow/(outflow) from operations	<b>190,683</b>	114,002	67.3	<b>(2,945)</b>	(164,920)	98.2
Capital expenditure	<b>18,867</b>	14,533	29.8	<b>51,146</b>	37,099	37.9
Inventory (days)	<b>161</b>	155	6	<b>186</b>	170	16
Receivables (days)	<b>26</b>	29	(3)	<b>23</b>	27	(4)
Account Payables (days)	<b>40</b>	45	(5)	<b>37</b>	40	(3)

\*The Company's reporting currency is US dollars. For conversion to S\$, the following exchange rates can be used: 1.39 in January 2017 1.43 in January 2016. For conversion to PhP, these exchange rates can be used: 48.30 in January 2017, 47.69 in January 2016.

\*\*Please refer to the last page of this MD&A for a schedule of the one-off items

\*\*\*Gearing = Net Debt / Equity

## REVIEW OF OPERATING PERFORMANCE

### **Third Quarter**

The Group achieved sales of US\$604.0 million for the third quarter of FY2017, slightly higher than prior year period as strong performance in the Philippines under the Del Monte brand, and rest of Asia under the S&W brand, was offset by lower sales in the USA.

The Group's US subsidiary, Del Monte Foods, Inc (DMFI), contributed US\$450.6 million or 74.6% of Group sales. Sales declined by 3.4% versus last year driven by the continued weakness in the canned fruit industry, lower sales of regional brands in the packaged vegetable category across retail and foodservice, and lower sales of private label. The sales of regional brands have also been impacted by supply-related issues following closure of the North Carolina plant. However, amidst industry contraction, DMFI increased its market share in two of the four major categories in retail, ie packaged vegetable and broth, which was further supported by the growth of the branded business among major retail customers.

DMFI generated lower gross profit and margin of 14.7% from 15.5% in the prior year period due to lower pricing in non-retail channel and higher fixed cost. The incremental cost of the closure of the North Carolina plant amounting to US\$0.9 million also impacted margin by 0.2%.

DMFI has launched a multiyear restructuring initiative in FY2016 which aims at optimising G&A costs and should improve profitability by 150 to 200 basis points on an annualised basis. The closure of the North Carolina plant was one of these initiatives as well as the shift to a leaner organisation in the United States which had a cost impact.

These one-off expenses amounted to US\$5.4 million pre-tax or US\$3.1 million post-tax in the third quarter. Please refer to the last page of this MD&A for a schedule of the one-off items. Inclusive of the one-off expenses, DMFI contributed an EBITDA of US\$5.5 million as compared to US\$6.8 million in the prior year period and a net loss of US\$14.6 million versus US\$17.3 million.

Sales of DMPL ex-DMFI were higher compared to the same period last year. Last year was impacted by reduced pineapple supply as a result of the El Niño weather pattern. DMPL ex-DMFI generated sales of US\$170.9 million (inclusive of the US\$17.4 million sales by DMPL to DMFI which were netted out during consolidation), higher by 11.0%.

It delivered higher gross margin of 33.6% from 28.4% in the prior year quarter driven by higher productivity in the cannery, improved pricing as well as lower commodity costs particularly packaging. DMPL ex-DMFI generated an EBITDA of US\$36.3 million which was higher by 37.3% and a net income of US\$21.2 million, significantly higher versus the US\$11.7 million in the same period last year.

The Philippine market's sales grew by 3.2% in peso terms but 1.5% lower in US dollar terms due to peso depreciation. The Group drove to optimise growth and consumption opportunities during the Christmas peak consumption occasions, positioning Del Monte as the single mega-brand that completes every Filipino family's traditional Christmas meal celebrations -- complementing above-the-line advertising with strategic Christmas packs meant for gifting across all channels. Expanded juice dispenser coverage and strategic meal pairing tie-ups in major convenience stores and fast food chains also helped drive foodservice growth.

Sales of the S&W branded business in Asia performed very strongly with double digit growth driven by both the fresh and packaged segments. S&W continued to expand its fresh business in North Asia through distribution expansion and in store sampling. In the packaged segment, sales increased from strong sales of canned fruit to North Asia supported by improved supply, higher shipment into Indonesia and improved juice sales to Israel.

DMPL's share of loss in the FieldFresh joint venture in India was higher at US\$0.5 million from US\$0.3 million in the prior year. Sales in local currency terms continued to grow versus prior year period but profitability was impacted from demonetisation, higher commodity costs and the devaluation of pound that impacted exports of fresh products to UK.

The Group's EBITDA of US\$43.5 million (DMFI at US\$5.5 million) was higher than last year's EBITDA of US\$34.1 million. This quarter's EBITDA included US\$5.4 million of one-off expenses from severance and closure of the

North Carolina plant, while prior year period's EBITDA included one-off expenses of US\$12.4 million related to the Sager Creek acquisition, stabilising SAP implementation and restructuring. Without the one-off expenses, the Group's recurring EBITDA would have been US\$49.0 million (DMFI at US\$10.9 million), higher versus prior year period's recurring EBITDA of US\$46.5 million.

The Group incurred a net income of US\$8.5 million for the quarter, a complete turnaround versus prior year period's net loss of US\$4.8 million. This quarter's net income included US\$3.1 million of one-off expenses, while prior year period's included the one-off expenses of US\$6.9 million. Without the one-off items, the Group generated a recurring net income of US\$11.6 million, higher than last year's recurring net income of US\$2.1 million.

The Group's cash outflow from operations in the third quarter was US\$191.1 million, driven by inventory build-up in preparation for the seasonally stronger second semester. Cash outflow was higher versus last year's US\$114.0 million driven by higher receivables.

### **Nine Months**

For the nine months of FY2017, the Group generated sales of US\$1.7 billion, down 2.4% versus prior year. DMFI generated US\$1.3 billion or 75.9% of Group sales, lower by 6.3% versus prior year due to impact of unsuccessful low-margin US Department of Agriculture bids from the second half of FY2016 plus reduced sales in private label and foodservice business lines. The foodservice business has been impacted by supply-related issues following closure of the North Carolina plant. However, amidst industry contraction DMFI increased its market share across two of the four major categories in retail, ie packaged vegetable and broth, which was further supported by the growth of the branded business among major retail customers.

The Philippine market's sales were up 9.1% in peso terms driven by the strong momentum across major categories of packaged fruit, beverages and culinary driven by an expanded user base and expanded household penetration supported by new advertising campaigns and consumer communication. The foodservice channel also delivered robust growth. New products in culinary segment have been successfully launched as per plan.

The S&W branded sales in Asia rose double-digit versus last year on higher sales from both the fresh and packaged segments.

DMFI's gross margin for the full year declined to 16.8%, from 18.2% in the same period last year mainly driven by lower volume, unfavourable pricing in non-retail channel and higher trade spending in the US. In addition, nine months gross margin included the US\$3.6 million impact of North Carolina plant closure.

DMPL ex-DMFI's gross profit grew to US\$147.0 million, and its gross margin increased to 32.4% from 28.5% due to better sales mix, pricing actions and cost optimisation.

DMPL's share of loss in the FieldFresh joint venture in India was flat at US\$1.2 million, as FieldFresh continued to invest behind the business to grow the Del Monte packaged business in India.

DMPL's net income without DMFI was US\$43.2 million, significantly up versus prior period's US\$20.0 million mainly from improvement in gross margin as outlined above.

The DMPL Group generated a net income of US\$19.9 million for the nine months FY2017, lower than prior year period's net income of US\$32.3 million due to the one-time net gain of US\$23.3 million mainly from DMFI's retirement plan amendment last year. Meanwhile, nine months FY2017 results included the US\$3.6 million one-off items mentioned above plus the US\$8.2 million of other restructuring costs, primarily severance expense. Please refer to the last page of the MD&A for the schedule of non-recurring items.

Excluding the one-off items, the Group's recurring net income would have been US\$26.7 million, significantly higher versus the recurring net income last year of US\$9.0 million mainly driven by the strong performance of the Asian business.

The Group posted an EBITDA of US\$138.7 million of which DMFI accounted for US\$52.1 million. Excluding one-off items, the Group's recurring EBITDA would have been US\$150.5 million (DMFI at US\$64.0 million), 8.2% higher versus the recurring EBITDA of US\$139.1 million in the prior year period.

## **VARIANCE FROM PROSPECT STATEMENT**

The nine months results showed a net income for the Group. It is on track to achieving a net profit for the full year which is in line with earlier guidance.

## **BUSINESS OUTLOOK**

Barring unforeseen circumstances, the Group is expected to generate a higher profit in FY2017 than prior year on a recurring basis (without one-off items).

The Group expects its US business to improve its financial performance through procurement synergies and transformation, footprint rationalisation and optimisation of G&A costs through the multiyear restructuring initiative that started in FY2016. From the restructuring that was announced in June 2016, the organisation in the US had been streamlined which would generate savings of over US\$9.0 million annually.

In the mid-to-long term, the Group will continue to strengthen its core business and develop new products in the United States to unlock the growth potential of its products and brands. It will accelerate its penetration of the foodservice sector, and invest to grow broth through the College Inn brand and healthy snack offerings.

The Group will continue to expand its existing branded business in Asia, through the Del Monte brand in the Philippines, where it is a dominant market leader. It will ride on the strong growth of the Philippine economy fuelling the expansion of the retail and foodservice sectors, while it further develops its beverage and culinary business.

S&W, both packaged and fresh, will continue to gain more traction as it leverages its distribution expansion in Asia and the Middle East, while the Group's joint venture in India will continue to generate higher sales and maintain its positive EBITDA.

The Group continues to explore digital opportunities for its range of products across markets.

As announced on 13 February 2017, the Company has extended its US\$350 million Facility Agreement with BDO Unibank, Inc for two years effective 10 February 2017 on the same terms and conditions. The Company intends to refinance the BDO loan through the issuance of preference shares. The proposed issue will be up to US\$360 million (with an initial tranche of up to US\$250 million and the balance issuable within three years) that will result in a further improvement of the Group's leverage ratios. All regulatory approvals have been secured for the first tranche of the preference shares offering. The Philippine Stock Exchange (PSE) and the eligible brokers have completed the upgrading of their systems for dollar denominated transactions. The Company will release the detailed timetable of the preference shares offering in due course.

## REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

### AMERICAS

#### For the third quarter ended 31 January

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg
Packaged fruit	149,403	153,577	(2.7)	24,921	23,581	5.7	3,570	(2,242)	(259.2)
Packaged vegetable	205,352	222,376	(7.7)	28,020	37,408	(25.1)	(4,365)	(2,504)	(74.3)
Beverage	7,098	6,820	4.1	2,566	1,504	70.6	1,606	(105)	1,629.5
Culinary	87,643	77,510	13.1	16,449	13,764	19.5	388	54	618.5
Others	315	-	100.0	70	1	n.m.	(1,663)	(1,380)	(20.5)
Total	449,811	460,283	(2.3)	72,026	76,258	(5.5)	(464)	(6,177)	92.5

#### For the nine months ended 31 January

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg
Packaged fruit	459,066	474,993	(3.4)	79,866	79,763	0.1	10,447	14,168	(26.3)
Packaged vegetable	582,333	653,489	(10.9)	99,772	131,815	(24.3)	9,851	39,282	(74.9)
Beverage	22,971	20,760	10.7	6,524	3,789	72.2	3,111	(120)	n.m.
Culinary	227,190	227,323	(0.1)	41,297	43,220	(4.4)	2,353	8,888	(73.5)
Others	812	11	n.m.	180	(4)	n.m.	121	(4,112)	102.9
Total	1,292,372	1,376,576	(6.1)	227,639	258,583	(12.0)	25,883	58,106	(55.5)

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the foodservice industry and other food processors.

Sales in the Americas declined by 2.3% to US\$449.8 million due to lower packaged fruit and vegetable sales due continued weakness in the canned fruit industry, lower sales of regional brands in the packaged vegetable category across retail and foodservice and lower sales of private label. The sales of regional brands have also been impacted by supply-related issues following closure of the North Carolina plant. However, amidst industry contraction, DMFI increased its market share in two of the four major categories in retail, ie packaged vegetable and broth, which was further supported by the growth of the branded business among major retail customers.

Gross profit was lower than prior year period due to lower pricing in non-retail channel and higher fixed cost. The incremental cost of the closure of the North Carolina plant amounting to US\$0.9 million also impacted margin by 0.2%.

Operating income for the year of US\$25.9 million was lower than prior year quarter's US\$58.1 million. Prior year benefited from the one-time net gain of US\$33.4 million mainly from DMFI's change in retirement benefit.



## ASIA PACIFIC

### For the third quarter ended 31 January

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg
Packaged fruit	42,350	41,543	1.9	14,084	11,304	24.6	8,379	5,582	50.1
Packaged vegetable	443	390	13.6	110	100	10.0	56	36	55.6
Beverage	30,855	31,391	(1.7)	8,905	8,771	1.5	3,031	3,056	(0.8)
Culinary	35,593	37,131	(4.1)	13,448	14,635	(8.1)	8,739	8,293	5.4
Others	31,578	24,194	30.5	10,745	5,756	86.7	3,906	2,483	57.3
Total	140,819	134,649	4.6	47,292	40,566	16.6	24,111	19,450	24.0

### For the nine months ended 31 January

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg
Packaged fruit	101,808	86,332	17.9	31,608	22,109	43.0	17,145	8,223	108.5
Packaged vegetable	1,402	1,420	(1.3)	435	360	20.8	273	135	102.2
Beverage	98,242	98,680	(0.4)	31,085	28,648	8.5	11,656	9,361	24.5
Culinary	102,825	101,716	1.1	40,997	40,149	2.1	19,964	19,671	1.5
Others	87,860	62,157	41.4	25,204	15,975	57.8	7,869	5,173	52.1
Total	392,137	350,305	11.9	129,329	107,241	20.6	56,907	42,563	33.7

Reported under this segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia and the Middle East both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

Asia Pacific's sales in the third quarter improved by 4.6% to US\$140.8 million from US\$134.6 million on higher sales of packaged fruit and vegetables products, and fresh pineapple included under others.

The Philippine market's sales grew by 3.2% in peso terms but 1.5% lower in US dollar terms due to peso depreciation. The Group drove to optimise growth and consumption opportunities during the Christmas peak consumption occasions, positioning Del Monte as the single mega-brand that completes every Filipino family's traditional Christmas meal celebrations -- complementing above-the-line advertising with strategic Christmas packs meant for gifting across all channels. Expanded juice dispenser coverage and strategic meal pairing tie-ups in major convenience stores and fast food chains also helped drive foodservice growth.

Sales of the S&W branded business in Asia performed very strongly with double digit growth driven by both the fresh and packaged segments. S&W continued to expand its fresh business in North Asia through distribution expansion and in store sampling. In the packaged segment, sales increased from strong sales of canned fruit to North Asia supported by improved supply, higher shipment into Indonesia and improved juice sales to Israel.

Operating profit in the third quarter rose 24.0% to US\$24.1 million reflecting gross margin improvement resulting from higher sales and productivity initiatives in the cannery and plantation.

## EUROPE

### For the third quarter ended 31 January

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg
Packaged fruit	8,029	4,111	95.3	3,553	1,102	222.4	2,720	669	306.6
Packaged vegetable	—	—	—	—	—	—	—	—	—
Beverage	5,345	3,258	64.1	2,604	1,171	122.4	2,082	865	140.7
Culinary	—	—	—	—	—	—	—	—	—
Others	—	—	—	—	—	—	—	—	—
Total	13,374	7,369	81.5	6,157	2,273	170.9	4,802	1,534	213.0

### For the nine months ended 31 January

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg	FY2017	FY2016 (Restated)	% Chg
Packaged fruit	14,421	13,103	10.1	5,887	3,237	81.9	4,208	1,809	132.6
Packaged vegetable	—	—	—	—	—	—	—	—	—
Beverage	6,798	7,776	(12.6)	3,102	1,886	64.5	2,401	1,015	136.6
Culinary	—	—	—	—	—	—	—	—	—
Others	—	—	—	—	—	—	—	—	—
Total	21,219	20,879	1.6	8,989	5,123	75.5	6,609	2,824	134.0

Included in this segment are sales of unbranded products in Europe.

For the third quarter, Europe's sales significantly increased by 81.5% to US\$13.4 million from US\$7.4 million mainly due to higher pineapple supply.

## REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For the three months ended 31 January			For the nine months ended 31 January		
	FY2017	FY2016	Comments	FY2017	FY2016	Comments
Cost of Goods Sold	28.1	27.6	Higher DMFI cost, partially offset by lower pineapple cost from better yield and higher recovery	78.5	78.8	Lower pineapple cost from better yield and higher recovery
Distribution and Selling Expenses	3.3	3.5	Efficiencies from lower fuel costs	9.1	9.3	Same as 3Q
G&A Expenses	2.4	2.5	Benefits from restructuring	7.2	5.6	Last year included DMFI's one-time gain on employee benefits
Other Operating Income	—	—		(0.1)	0.5	Lower miscellaneous expenses

## REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS

in US\$'000	For the three months ended 31 January				For the nine months ended 31 January			
	FY2017	FY2016 (Restated)	%	Comments	FY2017	FY2016 (Restated)	%	Comments
Depreciation and amortisation	(16,244)	(19,422)	(16.4)	Mainly due to lower depreciation from closure of a plant in USA	(47,321)	(53,306)	(11.2)	Same as 3Q
Reversal of asset impairment	-	115	(100.0)	No impairment for the quarter	-	353	(100.0)	Same as 3Q
(Provision)/reversal for inventory obsolescence	(2,597)	(721)	260.2	Due to timing of the provision	(3,501)	(1,185)	195.4	Same as 3Q
Provision for doubtful debts	38	379	(90.0)	Due to timing of the provision	(136)	156	(187.2)	Same as 3Q
Gain/(loss) on disposal of fixed assets	2,305	106	n.m.	Due to timing of disposal	2,102	(171)	n.m.	Same as 3Q
Foreign exchange gain-net	(710)	225	(415.6)	Mainly due to DMFI	3,129	1,396	124.1	Favourable impact of peso depreciation for the year
Interest income	98	127	(22.8)	Lower interest income from operating assets	349	287	21.6	Higher interest income from operating assets
Interest expense	(27,742)	(25,332)	9.5	Higher level of borrowings	(83,517)	(72,118)	15.8	Same as 3Q
Share of loss of JV, (attributable to the owners of the Company)	(429)	(334)	28.4	Higher expenses in Indian joint venture	(1,163)	(1,188)	(2.1)	Same as 3Q
Taxation	7,064	3,634	94.4	Mainly due to the non-taxable one-off gain last year	8,792	1,791	390.9	Mainly due to the non-taxable one-off gain last year

## REVIEW OF GROUP ASSETS AND LIABILITIES

Extract of Accounts with Significant Variances	31 January 2017	31 January 2016 (Restated)	30 April 2016	Comments
<b>in US\$'000</b>				
Investment in Joint venture	25,161	23,280	22,820	Driven by additional capital call for FieldFresh
Deferred tax assets	107,316	99,209	100,899	Due to increase in non-current deferred charges
Other non-current assets	31,983	30,578	25,941	Due to DMFI
Biological assets	114,089	121,942	125,462	Mainly due to lower field mix and translation
Inventories	1,004,767	936,091	845,233	Due to DMFI's lower sales
Trade and other receivables	164,060	202,603	175,532	Due to timing of collection
Prepaid and other current assets	25,360	25,540	35,597	Due to DMFI
Cash and cash equivalents	31,937	26,291	47,203	Mainly on increased borrowings
Loans and Borrowings – non-current	1,112,940	1,463,866	1,116,422	Reclassification of loans from non-current to current
Other non-current liabilities	46,676	78,021	62,586	Lower derivatives and workers compensation
Employee benefits– non-current	88,386	76,379	97,118	Due to higher employee retirement plan
Loans and Borrowings – current	875,162	497,742	727,360	Due to working capital requirements
Trade and other payables	283,066	302,679	281,043	Due to lower trade and accrued expenses
Current tax liabilities	4,113	2,824	3,827	Due to timing of tax payment

## SHARE CAPITAL

Total shares outstanding were at 1,943,214,106 as of 31 January 2017; (31 January 2016: 1,943,214,106). Share capital remains at US\$19.5 million as of 31 January 2017 (31 January 2016: US\$19.5 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	–	1,611,000	CEO
12 May 2009	–	3,749,000	Key Executives
29 April 2011	–	2,643,000	CEO
21 November 2011	–	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	–	688,000	Executive/Non-Executive Directors
1 July 2015	75,765	57,918	Executive/Non-Executive Directors

The number of shares outstanding includes 1,721,720 shares held by the Company as treasury shares as at 31 January 2017 (31 January 2016: 1,721,720). There was no sale, disposal and cancellation of treasury shares during the period and as at 31 January 2017.

## BORROWINGS AND NET DEBT

	As at 31 January		As at 30 April
Liquidity in US\$'000	2017	2016	2016
Gross borrowings	(1,988,102)	(1,961,608)	(1,843,782)
Current	(875,162)	(497,742)	(727,360)
Secured	(290,680)	(296,053)	(225,879)
Unsecured	(584,482)	(201,689)	(501,481)
Non-current	(1,112,940)	(1,463,866)	(1,116,422)
Secured	(924,145)	(923,575)	(923,198)
Unsecured	(188,795)	(540,291)	(193,224)
Less: Cash and bank balances	31,937	26,291	47,203
Net debt	(1,956,165)	(1,935,317)	(1,796,579)

The Group's net debt (cash and bank balances less borrowings) amounted to US\$2.0 billion as at 31 January 2017, slightly higher than last year to support working capital requirements.

## DIVIDENDS

No dividends were declared for this quarter and corresponding prior year quarter.

## INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000	Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)	
For the third quarter of the fiscal year	FY2017	FY2016	FY2017	FY2016
NutriAsia, Inc	NIL	NIL	1,054	2,075
DMPI Retirement Fund	NIL	NIL	1,229	1,071
NutriAsia, Inc Retirement Fund	NIL	NIL	409	397
<b>Aggregate Value</b>	<b>NIL</b>	<b>NIL</b>	<b>2,692</b>	<b>3,543</b>

# **DEL MONTE PACIFIC LIMITED** **UNAUDITED CONSOLIDATED INCOME STATEMENT**

Amounts in US\$'000	For the three months ended 31 January			For the nine months ended 31 January		
	FY2017	FY2016	%	FY2017	FY2016	%
	(Unaudited)	(Unaudited) (Restated)		(Unaudited)	(Unaudited) (Restated)	
Turnover	604,004	602,301	0.3	1,705,728	1,747,760	(2.4)
Cost of sales	(478,529)	(483,204)	(1.0)	(1,339,771)	(1,376,813)	(2.7)
<b>Gross profit</b>	<b>125,475</b>	<b>119,097</b>	<b>5.4</b>	<b>365,957</b>	<b>370,947</b>	<b>(1.3)</b>
Distribution and selling expenses	(55,762)	(60,967)	(8.5)	(155,445)	(162,215)	(4.2)
General and administration expenses	(41,005)	(43,785)	(6.3)	(122,031)	(97,147)	25.6
Other operating (expenses) / income	(259)	462	156.1	918	(8,092)	111.3
<b>Profit from operations</b>	<b>28,449</b>	<b>14,807</b>	<b>92.1</b>	<b>89,399</b>	<b>103,493</b>	<b>(13.6)</b>
Financial income*	1,302	1,378	(5.5)	5,411	3,582	51.1
Financial expense*	(29,656)	(26,358)	12.5	(85,450)	(74,017)	15.4
<b>Net finance expense</b>	<b>(28,354)</b>	<b>(24,980)</b>	<b>13.5</b>	<b>(80,039)</b>	<b>(70,435)</b>	<b>13.6</b>
Share of loss of joint venture, net of tax	(454)	(354)	(28.2)	(1,230)	(1,257)	2.1
<b>Profit before taxation</b>	<b>(359)</b>	<b>(10,527)</b>	<b>(96.6)</b>	<b>8,130</b>	<b>31,801</b>	<b>(74.4)</b>
Taxation	7,064	3,634	94.4	8,792	1,791	390.9
<b>Profit after taxation</b>	<b>6,705</b>	<b>(6,893)</b>	<b>197.3</b>	<b>16,922</b>	<b>33,592</b>	<b>(49.6)</b>
<b>Profit(loss) attributable to:</b>						
Owners of the Company	8,456	(4,792)	276.5	19,898	32,285	(38.4)
Non-controlling interest	(1,751)	(2,101)	16.7	(2,976)	1,307	(327.8)
<b>Profit/(loss) for the period</b>	<b>6,705</b>	<b>(6,893)</b>	<b>197.3</b>	<b>16,922</b>	<b>33,592</b>	<b>(49.6)</b>
<b>Notes:</b>						
Depreciation and amortization	(16,244)	(19,422)	(16.4)	(47,321)	(53,306)	(11.2)
Provision of asset impairment	-	115	(100.0)	-	353	(100.0)
(Provision)/reversal for inventory	(2,597)	(721)	260.2	(3,501)	(1,185)	195.4
Provision for doubtful debts	38	379	(90.0)	(136)	156	(187.2)
Loss on disposal of fixed assets	2,305	106	n.m.	2,102	(171)	n.m.
<b>*Financial income comprise:</b>						
Interest income	98	127	(22.8)	349	287	21.6
Foreign exchange gain	1,204	1,251	(3.7)	5,062	3,295	53.6
	<b>1,302</b>	<b>1,378</b>	<b>(5.5)</b>	<b>5,411</b>	<b>3,582</b>	<b>51.1</b>
<b>*Financial expense comprise:</b>						
Interest expense	(27,742)	(25,332)	9.5	(83,517)	(72,118)	15.8
Foreign exchange loss	(1,914)	(1,026)	86.5	(1,933)	(1,899)	1.8
	<b>(29,656)</b>	<b>(26,358)</b>	<b>12.5</b>	<b>(85,450)</b>	<b>(74,017)</b>	<b>15.4</b>

n.m. – not meaningful

Earnings per ordinary share in US cents	For the three months ended 31 January		For the nine months ended 31 January	
	FY2017	FY2016	FY2017	FY2016
Earnings per ordinary share based on net profit attributable to shareholders:				
(i) Based on weighted average no. of ordinary shares	0.44	(0.25)	1.02	1.66
(ii) On a fully diluted basis	0.43	(0.25)	1.02	1.66

\*\*Includes (US\$2,909m) for DMFI and (US\$67m) for FieldFresh in the nine months ended FY2017 and US\$1,407m for DMFI and (US\$69m) for FieldFresh in the nine months ended of FY2016.

Includes (US\$1,726m) for DMFI and (US\$25m) for FieldFresh in the third quarter of FY2017 and (US\$2,052m) for DMFI and (US\$20m) for FieldFresh in the third quarter of FY2016.

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF COMPREHENSIVE INCOME**

Amounts in US\$'000

	For the nine months ended 31 January		
	FY2017	FY2016 (Restated)	%
<b>Profit for the period</b>	<b>16,922</b>	33,592	(49.6)
<b>Other comprehensive income (after reclassification adjustment):</b>			
<i>Items that will or may be reclassified subsequently to profit or loss</i>			
Exchange differences on translating of foreign operations	(17,439)	(18,376)	(5.1)
Effective portion of changes in fair value of cash flow hedges	15,137	(13,692)	(210.6)
Income tax benefit (expense) on cash flow hedge	(5,752)	5,203	(210.6)
	<b>(8,054)</b>	(26,865)	70.0
<i>Items that will not be classified to profit or loss</i>			
Revaluation increment in land	4,973	–	100.0
Income tax effect on revaluation increment in land	(1,492)	–	100.0
Remeasurement of retirement benefit	(66)	13,868	(100.5)
Income tax benefit on retirement benefit	4,450	(5,326)	183.5
	<b>7,865</b>	8,542	(7.9)
<b>Other comprehensive loss for the period</b>	<b>(189)</b>	(18,323)	99.0
<b>Total comprehensive income for the period</b>	<b>16,733</b>	15,269	9.6
<b>Attributable to:</b>			
Owners of the Company	18,256	13,873	31.6
Non-controlling interests	(1,523)	1,396	(209.1)
<b>Total comprehensive income for the period</b>	<b>16,733</b>	15,269	9.6

*nm – not meaningful*

*Please refer to page 3 for the Notes*

**DEL MOTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF FINANCIAL POSITION**

Amounts in US\$'000	Group			Company		
	31 Jan 2017 (Unaudited)	31 Jan 2016 (Restated)	30 April 2016 (Audited)	31 Jan 2017 (Unaudited)	31 Jan 2016 (Restated)	30 April 2016 (Audited)
<b>Non-Current Assets</b>						
Property, plant and equipment – net	564,932	562,298	563,614	–	–	–
Subsidiaries		–	–	794,344	805,316	749,133
Joint ventures	25,161	23,280	22,820	2,551	2,551	2,551
Intangible assets and goodwill	743,362	752,280	750,373	–	–	–
Other noncurrent assets	31,983	30,578	25,941	–	–	–
Deferred tax assets – net	107,316	99,209	100,899	–	3	–
Biological assets	35,272	43,002	37,468	–	–	–
	<u>1,508,026</u>	<u>1,510,647</u>	<u>1,501,115</u>	<u>796,895</u>	<u>807,870</u>	<u>751,684</u>
<b>Current Assets</b>						
Inventories	1,004,767	936,092	845,233		–	–
Biological assets	78,817	78,941	87,994		–	–
Trade and other receivables	164,060	202,602	175,532	125,743	100,103	145,240
	<u>25,360</u>					
Prepaid and other current assets		25,540	35,597	305	176	257
Cash and cash equivalents	31,937	26,291	47,203	580	306	361
	<u>1,304,941</u>	<u>1,269,466</u>	<u>1,191,559</u>	<u>126,628</u>	<u>100,585</u>	<u>145,858</u>
Noncurrent assets held for sale	1,050	3,609	1,950	–	–	–
	<u>1,305,991</u>	<u>1,273,075</u>	<u>1,193,509</u>	<u>126,628</u>	<u>100,585</u>	<u>145,858</u>
<b>Total Assets</b>	<u>2,814,017</u>	<u>2,783,722</u>	<u>2,694,624</u>	<u>923,523</u>	<u>908,455</u>	<u>897,542</u>
<b>Equity attributable to equity holders of the Company</b>						
Share capital	19,449	19,449	19,449	19,449	19,449	19,449
Retained earnings	142,936	129,617	148,866	142,936	129,617	148,866
Reserves	133,916	131,702	134,926	134,055	131,841	135,065
Equity attributable to owners of the Company	296,301	280,768	303,241	296,440	280,907	303,380
Non-controlling interest	60,578	60,229	61,971	–	–	–
<b>Total Equity</b>	<u>356,879</u>	<u>340,997</u>	<u>365,212</u>	<u>296,440</u>	<u>280,907</u>	<u>303,380</u>
<b>Non-Current Liabilities</b>						
Loans and borrowings	1,112,940	1,463,866	1,116,422	128,494	477,382	129,234
Other noncurrent liabilities	46,676	78,021	62,586	–	–	–
Employee benefits	88,386	76,379	97,118	–	–	–
Environmental remediation liabilities	4,515	4,490	6,313	–	–	–
Deferred tax liabilities	1,101	1,092	1,092	–	–	–
	<u>1,253,618</u>	<u>1,623,848</u>	<u>1,283,531</u>	<u>128,494</u>	<u>477,382</u>	<u>129,234</u>

To be continued

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF FINANCIAL POSITION (CONTINUED)**

Amounts in US\$'000	Group			Company		
	31 Jan 2017 (Unaudited)	31 Jan 2016 (Restated)	30 April 2016 (Audited)	31 Jan 2017 (Unaudited)	31 Jan 2016 (Restated)	30 April 2016 (Audited)
<b>Current Liabilities</b>						
Trade and other payables	283,066	302,679	281,043	109,473	135,166	116,298
Loans and borrowings	875,162	497,742	727,360	389,138	15,000	348,630
Current tax liabilities	4,113	2,824	3,827	(22)	–	–
Employee benefits	41,179	15,631	33,651	–	–	–
	<b>1,203,520</b>	818,876	1,045,881	<b>498,589</b>	150,166	464,928
<b>Total Liabilities</b>	<b>2,457,138</b>	2,442,724	2,329,412	<b>627,083</b>	627,548	594,162
<b>Total Equity and Liabilities</b>	<b>2,814,017</b>	2,783,721	2,694,624	<b>923,523</b>	908,455	897,542
NAV per ordinary share (US cents)	<b>18.37</b>	17.55	18.79	<b>13.86</b>	14.46	15.61



**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY**

	Share capital	Share premium	Translatio n reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non- controlling interest	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Group</b>												
<b>Fiscal Year 2016</b>												
At 1 May 2015, as previously stated	19,449	214,843	(46,342)	9,506	(17,231)	(11,722)	318	105,664	(629)	273,856	59,590	333,446
Impact of change in accounting policy	—	—	7	—	—	—	—	(8,332)	—	(8,325)	(946)	(9,271)
At 1 May 2015, restated	19,449	214,843	(46,335)	9,506	(17,231)	(11,722)	318	97,332	(629)	265,531	58,644	324,175
<b>Total comprehensive income for the period</b>												
Profit for the period	—	—	—	—	—	—	—	32,285	—	32,285	1,307	33,592
<b>Other comprehensive income</b>												
Currency translation differences recognised directly in equity	—	—	(18,382)	—	—	—	—	—	—	(18,382)	6	(18,376)
Remeasurement of retirement plan	—	—	—	—	7,562	—	—	—	—	7,562	980	8,542
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	(7,592)	—	—	—	(7,592)	(897)	(8,489)
<b>Total other comprehensive income/(loss)</b>	—	—	(18,382)	—	7,562	(7,592)	—	—	—	(18,412)	89	(18,323)
<b>Total comprehensive loss for the period</b>	—	—	(18,382)	—	7,562	(7,592)	—	32,285	—	13,873	1,396	15,269
<b>Transactions with owners recorded directly in equity</b>												
<b>Contributions by and distributions to owners</b>												
Transaction costs related to the issuance of share capital	—	3	—	—	—	—	—	—	—	3	—	3
Investment of non-controlling interest	—	—	—	—	—	—	—	—	—	—	189	189
Acquisition of treasury shares	—	—	—	—	—	—	—	—	(173)	(173)	—	(173)
Value of employee services received for issue of share options	—	—	—	—	—	—	1,534	—	—	1,534	—	1,534
<b>Total contributions by and distributions to owners</b>	—	3	—	—	—	—	1,534	—	(173)	1,364	189	1,553
<b>At 31 January 2016</b>	<b>19,449</b>	<b>214,846</b>	<b>(64,717)</b>	<b>9,506</b>	<b>(9,669)</b>	<b>(19,314)</b>	<b>1,852</b>	<b>129,617</b>	<b>(802)</b>	<b>280,768</b>	<b>60,229</b>	<b>340,997</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

	Share capital	Share premium	Translatio n reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non- controlling interest	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Group</b>												
<b>Fiscal Year 2017</b>												
At 1 May 2016	19,449	214,843	(59,813)	8,002	(10,833)	(17,502)	1,031	148,866	(802)	303,241	61,971	365,212
<b>Total comprehensive income for the period</b>												
Profit/(loss) for the period	–	–	–	–	–	–	–	19,898	–	19,898	(2,976)	16,922
<b>Other comprehensive income</b>												
Currency translation differences recognised directly in equity	–	–	(17,438)	–	–	–	–	–	–	(17,438)	(1)	(17,439)
Remeasurement of retirement plan	–	–	–	–	3,921	–	–	–	–	3,921	463	4,384
Revaluation increment in land	–	–	–	3,481	–	–	–	–	–	3,481	–	3,481
Effective portion of changes in fair value of cash flow hedges	–	–	–	–	–	8,394	–	–	–	8,394	991	9,385
<b>Total other comprehensive income</b>	–	–	(17,438)	3,481	3,921	8,394	–	–	–	(1,642)	1,453	(189)
<b>Total comprehensive (loss)/income for the period</b>	–	–	(17,438)	3,481	3,921	8,394	–	19,898	–	18,256	(1,523)	16,733
<b>Transactions with owners recorded directly in equity</b>												
<b>Contributions by and distributions to owners</b>												
Value of employee services received for issue of share options	–	–	–	–	–	–	632	–	–	632	130	762
Dividends pay out	–	–	–	–	–	–	–	(25,828)	–	(25,828)	–	(25,828)
<b>Total contributions by and distributions to owners</b>	–	–	–	–	–	–	632	(25,828)	–	(25,196)	130	(25,066)
<b>At 31 January 2017</b>	<b>19,449</b>	<b>214,843</b>	<b>(77,251)</b>	<b>11,483</b>	<b>(6,912)</b>	<b>(9,108)</b>	<b>1,663</b>	<b>142,936</b>	<b>(802)</b>	<b>296,301</b>	<b>60,578</b>	<b>356,879</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

Company	Share Capital US\$'000	Share Premium US\$'000	Translation Reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment retirement plan US\$'000	Share option reserve US\$'000	Hedging Reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total Equity US\$'000
<b>Fiscal Year 2016</b>										
At 1 May 2015, as previously stated	19,449	214,982	(46,342)	9,506	(17,231)	318	(11,722)	(629)	105,664	273,995
Impact of change of accounting policies	–	–	7	–	–	–	–	–	(8,332)	(8,325)
<b>At 1 May 2015, as restated</b>	19,449	214,982	(46,335)	9,506	(17,231)	318	(11,722)	(629)	97,332	265,670
<b>Total comprehensive income for the period</b>										
Loss for the period	–	–	–	–	–	–	–	–	32,285	32,285
<b>Other comprehensive income</b>										
Currency translation differences recognised directly in equity	–	–	(18,382)	–	–	–	–	–	–	(18,382)
Remeasurement of retirement plan	–	–	–	–	7,562	–	–	–	–	7,562
Effective portion of changes in fair value of cash flow hedges	–	–	–	–	–	–	(7,592)	–	–	(7,592)
<b>Total other comprehensive income</b>	–	–	(18,382)	–	7,562	–	(7,592)	–	–	(18,412)
<b>Total comprehensive loss for the period</b>	–	–	(18,382)	–	7,562	–	(7,592)	–	32,285	13,873
<b>Transactions with owners, recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Transaction costs related to the issuance of share capital	–	3	–	–	–	–	–	–	–	3
Acquisition of treasury shares	–	–	–	–	–	–	–	(173)	–	(173)
Value of employee services received for issue of share options	–	–	–	–	–	1,534	–	–	–	1,534
Total contributions by and distributions to owners	–	3	–	–	–	1,534	–	(173)	–	1,364
<b>At 31 January 2016</b>	<b>19,449</b>	<b>214,985</b>	<b>(64,717)</b>	<b>9,506</b>	<b>(9,669)</b>	<b>1,852</b>	<b>(19,314)</b>	<b>(802)</b>	<b>129,617</b>	<b>280,907</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

Company	Share capital US\$'000	Share premium US\$'000	Translation Reserve US\$'000	Revaluation Reserve US\$'000	Remeasure- ment Retirement Plan US\$'000	Share Option Reserve US\$'000	Hedging Reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total Equity US\$'000
<b>Fiscal Year 2017</b>										
At 1 May 2016	19,449	214,982	(59,813)	8,002	(10,833)	1,031	(17,502)	(802)	148,866	303,380
<b>Total comprehensive income for the period</b>										
Profit for the period	–	–	–	–	–	–	–	–	19,898	19,898
<b>Other comprehensive income</b>										
Currency translation differences recognised directly in equity	–	–	(17,438)	–	–	–	–	–	–	(17,438)
Remeasurement of retirement plan	–	–	–	–	7,402	–	–	–	–	7,402
Effective portion of changes in fair value of cash flow hedges	–	–	–	–	–	–	8,394	–	–	8,394
<b>Total other comprehensive income</b>	–	–	(17,438)	–	7,402	–	8,394	–	–	(1,642)
<b>Total comprehensive loss for the period</b>	–	–	(17,438)	–	7,402	–	8,394	–	19,898	18,256
<b>Transactions with owners, recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Value of employee services received for issue of share options	–	–	–	–	–	632	–	–	–	632
Payment of dividends	–	–	–	–	–	–	–	–	(25,828)	(25,828)
Total contributions by and distributions to owners	–	–	–	–	–	632	–	–	(25,828)	(25,196)
<b>At 31 January 2017</b>	<b>19,449</b>	<b>214,982</b>	<b>(77,251)</b>	<b>8,002</b>	<b>(3,431)</b>	<b>1,663</b>	<b>(9,108)</b>	<b>(802)</b>	<b>142,936</b>	<b>296,440</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS**

Amounts in US\$'000	For the three months ended		For the nine months ended	
	31 January		31 January	
	FY2017	FY2016	FY2017	FY2016
	(Unaudited)	(Restated, Unaudited)	(Unaudited)	(Restated, Unaudited)
<b>Cash flows from operating activities</b>				
Profit for the period	6,705	(6,893)	16,922	33,592
Adjustments for:				
Depreciation of property, plant and equipment	13,907	16,983	40,311	45,886
Amortisation of intangible assets	2,337	2,439	7,011	7,420
Reversal of impairment loss on property, plant and equipment	–	(115)	–	(353)
Gain/(loss) on disposal of property, plant and equipment	(2,305)	(106)	(2,102)	171
Equity-settled share-based payment transactions	225	1,454	762	1,534
Share of loss of joint venture, net of tax	455	354	1,230	1,257
Finance income	(1,302)	(1,378)	(5,411)	(3,582)
Finance expense	29,656	26,358	85,450	74,017
Tax expense (benefit) – net	(7,064)	(3,633)	(8,792)	(1,791)
Remeasurement of retirement benefits reserve	–	–	–	(39,422)
Net loss on derivative settlement	(217)	2,548	1,183	2,548
Operating profit before working capital changes	42,397	38,011	136,564	121,277
Changes in:				
Other assets	650	(130)	2,298	(3,684)
Inventories	150,047	159,907	(155,789)	(191,948)
Biological assets	2,497	2,741	4,139	(1,258)
Trade and other receivables	83,087	40,181	(5)	(10,840)
Prepaid and other current assets	8,919	(6,423)	9,913	(2,559)
Trade and other payables	(89,351)	(119,281)	14	(77,714)
Employee benefit	(3,460)	6,014	4,004	10,652
Operating cash flow	194,786	121,020	1,138	(156,074)
Income taxes paid	(3,689)	(7,018)	(3,714)	(8,846)
<b>Net cash flows from operating activities</b>	<b>191,097</b>	<b>114,002</b>	<b>(2,576)</b>	<b>(164,920)</b>
<b>Cash flows from investing activities</b>				
Interest received	(11,474)	121	334	273
Proceeds from disposal of property, plant and equipment	356	3,251	1,839	3,777
Purchase of property, plant and equipment	(20,196)	(14,533)	(52,475)	(37,099)
Additional investment in joint venture	(700)	(848)	(3,570)	(1,950)
<b>Net cash flows used in investing activities</b>	<b>(32,014)</b>	<b>(12,009)</b>	<b>(53,872)</b>	<b>(34,999)</b>

To be continued

Amounts in US\$'000	For the three months ended 31 January		For the nine months ended 31 January	
	FY2017	FY2016	FY2017	FY2016
	(Unaudited)	(Restated, Unaudited)	(Unaudited)	(Restated, Unaudited)
<b>Cash flows from financing activities</b>				
Interest paid	(27,412)	(20,655)	(75,237)	(61,407)
Proceeds (repayments) of borrowings	(122,351)	(77,311)	144,717	254,710
Capital injection by non-controlling interests	-	189	-	189
Dividends paid	-	-	(25,828)	-
Acquisition of treasury shares	-	(110)	-	(173)
<b>Net cash flows from financing activities</b>	<b>(149,763)</b>	<b>(97,887)</b>	<b>43,652</b>	<b>193,319</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>9,320</b>	<b>4,106</b>	<b>(12,796)</b>	<b>(6,600)</b>
<b>Cash and cash equivalents at 1 May</b>	<b>23,489</b>	<b>22,084</b>	<b>47,203</b>	<b>35,618</b>
<b>Effect of exchange rate fluctuations on cash held</b>	<b>(872)</b>	<b>101</b>	<b>(2,470)</b>	<b>(2,727)</b>
<b>Cash and cash equivalents at 31 January</b>	<b>31,937</b>	<b>26,291</b>	<b>31,937</b>	<b>26,291</b>

**One-off expenses/(income)**

	For the three months ended 31 January			For the nine months ended 31 January		
	FY2017	FY2016	% Change	FY2017	FY2016	% Change
in US\$ million						
Retirement plan amendment	-	-	-	-	(39.4)	(100.0)
Closure of North Carolina plant	0.9	-	100.0	3.6	-	100.0
ERP implementation at DMFI	-	7.1	(100.0)	-	11.1	(100.0)
Sager Creek acquisition/integration	-	2.0	(100.0)	-	4.0	(100.0)
Severance	4.5	3.3	32.4	8.2	6.4	28.1
<b>Total (pre-tax basis)</b>	<b>5.4</b>	<b>12.4</b>	<b>(56.8)</b>	<b>11.8</b>	<b>(17.9)</b>	<b>(165.9)</b>
<b>Total (post-tax and post non-controlling interest)</b>	<b>3.1</b>	<b>6.9</b>	<b>(55.1)</b>	<b>6.8</b>	<b>(23.3)</b>	<b>(129.2)</b>