



Del Monte Pacific Limited

Corporate Vision

Nourishing Families. Enriching Lives. Every Day.

Corporate Profile

Dual listed on the Mainboards of the Singapore Exchange Securities Trading Limited and the Philippine Stock Exchange, Inc, Del Monte Pacific Limited (Bloomberg: DELM SP/ DMPL PM) together with its subsidiaries (the "Group"), is a global branded food and beverage company that caters to today's consumer needs for premium quality healthy products. The Group innovates, produces, markets and distributes its products worldwide.

The Group is proud of its heritage brands - *Del Monte*, *S&W*, *Contadina* and *College Inn* – majority of which originated in the USA more than 100 years ago as premium quality packaged food products. The Group has exclusive rights to use the *Del Monte* trademarks for packaged products in the United States, South America, the Philippines, Indian subcontinent and Myanmar, while for *S&W*, it owns it globally except Australia and New Zealand. The Group owns the *Contadina* and *College Inn* trademarks in various countries.

DMPL's USA subsidiary, Del Monte Foods, Inc (DMFI) (www.delmontefoods.com) owns other trademarks such as *Fruit Naturals*, *Orchard Select*, *SunFresh* and *Fruit Refreshers*.

The Group sells packaged fruits, vegetable and tomato, sauces, condiments, pasta, broth and juices, under various brands and also sells fresh pineapples under the *S&W* brand.

The Group owns approximately 94% of a holding company that owns 50% of FieldFresh Foods Private Limited in India (www.fieldfreshfoods.in). FieldFresh markets *Del Monte*-branded packaged products in the domestic market and *FieldFresh*-branded fresh produce. The Group's partner in FieldFresh India is the well-respected Bharti Enterprises, which is one of the largest conglomerates in India.

DMPL's USA subsidiary operates 12 plants in the USA, two in Mexico and one in Venezuela, while its Philippines subsidiary operates the world's largest fully-integrated pineapple operation with its 23,000-hectare pineapple plantation in the Philippines and a factory with a port beside it. The Group is proud of its long heritage of more than 130 years.

DMPL and its subsidiaries are not affiliated with certain other Del Monte companies in the world, including Fresh Del Monte Produce Inc, Del Monte Canada, Del Monte Asia Pte Ltd and these companies' affiliates.

DMPL is 67%-owned by NutriAsia Pacific Ltd and Bluebell Group Holdings Limited, which are beneficially-owned by the Campos family of the Philippines. The NutriAsia Group is the market leader in the liquid condiments, specialty sauces and cooking oil market in the Philippines.

Key Brands



www.delmonte.com

www.swpremiumfood.com

www.contadina.com

www.collegeinn.com



Del Monte Pacific Limited

Key Product Segments

Packaged Food: Packaged fruit and vegetable including tomato-based products; ketchup, tomato paste, sauces (spaghetti, tomato, recipe and pizza sauce), meal mixes, pasta, broth and vinegar. For *S&W* brand -canned fruits, canned vegetables, canned beans, canned tomatoes and canned saba.

Beverages: Juices, juice drinks and concentrate

Fresh pineapple

Key Markets

USA, Philippines, rest of Asia Pacific, Europe, Middle East and the Indian subcontinent

Major Shareholder

NutriAsia Pacific Ltd. (NPL) = 67%

NPL is beneficially-owned by the Campos family of the Philippines. The NutriAsia Group is the market leader in the liquid condiments, specialty sauces and cooking oil market in the Philippines.

Board of Directors

Rolando C. Gapud, Executive Chairman
Joselito D. Campos, Jr., Executive Director
Edgardo M. Cruz, Jr., Executive Director
Benedict Kwek Gim Song, Lead Independent Director
Godfrey E. Scotchbrook, Independent Director
Emil Q. Javier, Independent Director
Yvonne Goh, Independent Director

Key Executive Officers

Joselito D. Campos, Jr., Managing Director and Chief Executive Officer
Luis F. Alejandro, Chief Operating Officer
Ignacio C. O. Sison, Chief Corporate Officer
Parag Sachdeva, Chief Financial Officer
Antonio E. S. Ungson, Chief Legal Counsel, Chief Compliance Officer and Company Secretary
Ruiz G. Salazar, Chief Human Resource Officer
Ma. Bella B. Javier, Chief Scientific Officer

Group Employees

Close to 7,000 full time employees across USA, Venezuela, Mexico, Philippines, India and Singapore, and about 20,000 if including seasonal workers

Registered Office

Craigmuir Chambers, PO Box 71, Road Town, Tortola
British Virgin Islands
Tel: (284) 494 2233 Fax: (284) 494 3547

Business Office and Investor Relations

Jennifer Luy, Investor Relations Manager
c/o DMPL Management Services Pte Ltd
17 Bukit Pasoh Rd., Singapore 089831
Tel: (65) 6324 6822 Fax: (65) 6221 9477
Email: jluy@delmontepacific.com Website: www.delmontepacific.com

Company Secretary

Mr Antonio Ungson
Email: ungsonaes@delmonte-phil.com

BVI Registrar & Share Transfer Office

Nerine Trust Company (BVI) Limited
PO Box 905 Quastisky Building
Road Town Tortola VG 1110



Del Monte Pacific Limited

British Virgin Islands

**Singapore
Share Transfer Agent**

Boardroom Corporate & Advisory Services Pte. Limited
50 Raffles Place #32-01, Singapore Land Tower, Singapore 048623
Tel: (65) 6536 5355 Fax: (65) 6536 1360

**Philippines
Share Transfer Agent**

BDO Unibank Inc – Securities Services and Corporate Agencies Department
15F South Tower, BDO Corporate Center
7899 Makati Ave, Makati City 0726, Philippines
Tel: (632) 878 4963
Fax: (632) 878 4056

Auditor

Ernst and Young

Bankers

Australia and New Zealand Banking Group Ltd
BDO Universal Bank, Inc
Bank of the Philippines Islands
Bank of Tokyo Mitsubishi – UFJ Ltd
BMO Harris Bank, NA
Citibank NA
DBS Bank Ltd
Hongkong and Shanghai Banking Corp Ltd
Metropolitan Bank and Trust Co
Philippine National Bank
Rabobank International
Rizal Commercial Banking Corporation
Wells Fargo Bank, National Association

Listing Details

Listed on 2 August 1999 on the Singapore Exchange at US\$0.63 (S\$1.07)
Listed on 10 June 2013 on the Philippine Stock Exchange (vendor placement price at P26.40)

Trading Symbols

SGX: D03 PSE: DMPL
Bloomberg: DELM SP and DMPL PM Reuters: DMPL.SI and DMPL.PS

Outstanding Shares

1,943,214,106

Share Trading Currency

Singapore dollars for SGX and Philippine pesos for PSE

Reporting Currency

US dollars