



112142018001228

**SECURITIES AND EXCHANGE COMMISSION**

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**Company Information**

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Company Name	DEL MONTE PACIFIC LIMITED
Filer Name	ANTONIO UNGSON
Contact No	6563246822

**Document Information**

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Antonio E.S. Ungson

+65 6324 6822

Company Telephone Number

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Annual Meeting

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2) (b) THEREUNDER

1. For the quarterly period ended October 31, 2018
2. Commission identification number. N/A
3. BIR Tax Identification No. N/A
4. Exact name of issuer as specified in its charter Del Monte Pacific Limited
5. British Virgin Islands  
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code:  (SEC Use Only)
7. c/o Philippine Resident Agent,  
Craigmuir Chambers, PO Box 71 Road Town,  
Tortola, British Virgin Islands Postal Code
8. +65 6324 6822  
Issuer's telephone number, including area code
9. N/A  
Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
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Common Shares	1,943,960,024
Preference Shares	30,000,000

11. Are any or all of the securities listed on a Stock Exchange?

Yes [ / ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Singapore Exchange Securities Trading Limited - Ordinary Shares  
Philippine Stock Exchange - Ordinary and Preference Shares

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes ☐ No ☐

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes ☐ No ☐

## **PART I--FINANCIAL INFORMATION**

### **Item 1. Financial Statements.**

Please refer to the Financial Statements (FS) section of this report, FS to FS39.

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Please refer to the Management's Discussion and Analysis of Financial Condition and Results of Operations section of this report.

## **PART II--OTHER INFORMATION**

Not Applicable

## **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer

**Del Monte Pacific Limited**

Signature and Title

  
Parag Sachdeva  
Chief Financial Officer and Duly Authorized Officer

Date

December 14, 2018

**Del Monte Pacific Limited and its Subsidiaries**

Unaudited Interim Condensed Consolidated  
Financial Statements  
For the Six Months Ended  
31 October 2018 and 31 October 2017  
(With Comparative Audited Consolidated Statement of  
Financial Position as at 30 April 2018)

**Unaudited Interim Consolidated Statements of Financial Position**  
(With Comparative Audited Figures as at 30 April 2018)

	Note	As at 31 October 2018 US\$'000 (Unaudited)	As at 30 April 2018 US\$'000 (Audited)
<b>Noncurrent assets</b>			
Property, plant and equipment – net	5	588,401	610,889
Investments in joint ventures	7	24,885	25,195
Intangible assets and goodwill	6	711,322	714,651
Deferred tax assets – net		87,825	79,829
Biological assets	9	1,621	1,629
Pension assets		10,842	10,607
Other noncurrent assets	8	45,693	41,223
		<b>1,470,589</b>	1,484,023
<b>Current assets</b>			
Biological assets	9	43,974	41,963
Inventories	10	904,367	760,981
Trade and other receivables	11, 17	240,564	161,627
Prepaid expenses and other current assets	12	28,794	30,782
Cash and cash equivalents	13, 17	33,863	24,246
Noncurrent assets held for sale		679	5,504
		<b>1,252,241</b>	1,025,103
<b>Total assets</b>		<b>2,722,830</b>	2,509,126
<b>Equity</b>			
Share capital	21	49,449	49,449
Share premium		478,339	478,323
Retained earnings		97,077	95,505
Reserves		(70,818)	(64,082)
Equity attributable to owners of the company		554,047	559,195
Non-controlling interests		45,082	49,065
<b>Total equity</b>		<b>599,129</b>	608,260
<b>Noncurrent liabilities</b>			
Loans and borrowings	14, 17	942,439	983,603
Employee benefits		71,688	76,905
Environmental remediation liabilities		159	144
Deferred tax liabilities – net		10,099	7,128
Other noncurrent liabilities	15	30,043	35,195
		<b>1,054,428</b>	1,102,975
<b>Current liabilities</b>			
Loans and borrowings	14, 17	776,436	481,620
Employee benefits		33,927	37,645
Trade and other current liabilities	16, 17	258,414	276,618
Current tax liabilities		496	2,008
		<b>1,069,273</b>	797,891
<b>Total liabilities</b>		<b>2,123,701</b>	1,900,866
<b>Total equity and liabilities</b>		<b>2,722,830</b>	2,509,126

## Unaudited Interim Consolidated Income Statements

	Note	Six months ended 31 October	
		2018 US\$'000	2017 US\$'000
Revenue	10	993,507	1,098,552
Cost of sales		(796,772)	(872,288)
<b>Gross profit</b>		<b>196,735</b>	226,264
Distribution and selling expenses		(96,862)	(108,810)
General and administrative expenses	20	(71,074)	(87,589)
Other income (expense) – net		3,210	(7,623)
<b>Results from operating activities</b>		<b>32,009</b>	22,242
Finance income		19,772	4,076
Finance expense		(48,234)	(52,606)
Net finance expense		(28,462)	(48,530)
Share in net loss of joint ventures	7	(461)	(1,148)
<b>Profit (loss) before taxation</b>		<b>3,086</b>	(27,436)
Tax expense – current		(2,680)	(5,018)
Tax benefit - deferred		6,629	25,846
		3,949	20,828
<b>Profit (loss) for the period</b>		<b>7,035</b>	(6,608)
<b>Profit (loss) attributable to:</b>			
Non-controlling interest		(4,412)	(4,529)
Owners of the Company		11,447	(2,079)
<b>Earnings/(loss) per share</b>			
Basic earnings (loss) per share (U.S. cents)	22	0.08	(0.15)
Diluted earnings (loss) per share (U.S. cents)	22	0.08	(0.15)



**Unaudited Interim Consolidated Statements of Comprehensive Income**

	<b>Six months ended</b>	
	<b>31 October</b>	
	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Profit (loss) for the period</b>	<b>7,035</b>	<b>(6,608)</b>
<b>Other comprehensive income (loss)</b>		
<b>Items that will not be reclassified subsequently to profit or loss</b>		
Remeasurement of retirement plans	3,423	4,752
Income tax effect on remeasurement of retirement plans	718	(1,772)
	<b>4,141</b>	<b>2,980</b>
<b>Items that may be reclassified subsequently to profit or loss</b>		
Currency translation differences	(12,272)	(13,006)
Effective portion of changes in fair value of cash flow hedges	2,214	4,338
Income tax effect on cash flow hedges	(542)	(795)
	<b>(10,600)</b>	<b>(9,463)</b>
<b>Other comprehensive loss for the period, net of tax</b>	<b>(6,459)</b>	<b>(6,483)</b>
<b>Total comprehensive income (loss) for the period</b>	<b>576</b>	<b>(13,091)</b>
<b>Total comprehensive income (loss) attributable to:</b>		
Non-controlling interests	4,433	(3,839)
Owners of the Company	(3,857)	(9,252)
	<b>576</b>	<b>(13,091)</b>

*The accompanying notes form an integral part of these unaudited interim condensed consolidated financial statements.*

**Unaudited Interim Consolidated Statements of Changes in Equity**  
**Six months ended 31 October 2018**

	<----- Attributable to owners of the Company ----->											
	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revalua- tion reserve US\$'000	Remeasure- ment of retirement plans US\$'000	Hedging reserve US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>Fiscal Year 2019</b>												
At 1 May 2018	49,449	478,323	(91,515)	10,885	18,225	(2,764)	1,373	(286)	95,505	559,195	49,065	608,260
<b>Total comprehensive income for the period</b>												
Loss for the period	—	—	—	—	—	—	—	—	11,447	11,447	(4,412)	7,035
<b>Other comprehensive income</b>												
Currency translation differences	—	—	(12,315)	—	—	—	—	—	—	(12,315)	43	(12,272)
Remeasurement of retirement plans	—	—	—	—	3,806	—	—	—	—	3,806	335	4,141
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	1,495	—	—	—	1,495	177	1,672
<b>Total other comprehensive income</b>	—	—	(12,315)	—	3,806	1,495	—	—	—	(7,014)	555	(6,459)
<b>Total comprehensive income for the period</b>	—	—	(12,315)	—	3,806	1,495	—	—	11,447	4,433	(3,857)	576
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Refund of transaction costs related to the issuance of preference share	—	16	—	—	—	—	—	—	—	16	—	16
Value of employee services received for issue of share options	—	—	—	—	—	—	278	—	—	278	(126)	152
Dividends	—	—	—	—	—	—	—	—	(9,875)	(9,875)	—	(9,875)
<b>Total contributions by and distributions to owners</b>	—	16	—	—	—	—	278	—	(9,875)	(9,581)	(126)	(9,707)
<b>At 31 October 2018</b>	49,449	478,339	(103,830)	10,885	22,031	(1,269)	1,651	(286)	97,077	554,047	45,082	599,129

**Unaudited Interim Consolidated Statements of Changes in Equity**

*The accompanying notes form an integral part of these unaudited condensed consolidated interim financial statements.*

**Six months ended 31 October 2017**

	<----- Attributable to owners of the Company ----->											
	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment of retirement plans US\$'000	Hedging reserve US\$'000	Share option reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total US\$'000	Non- controlling interests US\$'000	Total equity US\$'000
<b>Fiscal Year 2018</b>												
At 1 May 2017	39,449	390,320	(78,087)	10,885	1,808	(7,443)	1,779	(802)	159,169	517,078	61,477	578,555
<b>Total comprehensive income for the period</b>												
Profit (loss) for the period	—	—	—	—	—	—	—	—	(2,079)	(2,079)	(4,529)	(6,608)
<b>Other comprehensive income</b>												
Currency translation differences	—	—	(13,007)	—	—	—	—	—	—	(13,007)	1	(13,006)
Remeasurement of retirement plans	—	—	—	—	2,665	—	—	—	—	2,665	315	2,980
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	3,169	—	—	—	3,169	374	3,543
<b>Total other comprehensive income</b>	—	—	(13,007)	—	2,665	3,169	—	—	—	(7,173)	690	(6,483)
<b>Total comprehensive income for the period</b>	—	—	(13,007)	—	2,665	3,169	—	—	(2,079)	(9,252)	(3,839)	(13,091)
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Transaction costs related to the issuance of preference share	—	(88)	—	—	—	—	—	—	—	(88)	—	(88)
Value of employee services received for issue of share options	—	—	—	—	—	—	211	—	—	211	—	211
Release of share awards	—	(50)	—	—	—	—	(466)	516	—	—	—	—
Dividends	—	—	—	—	—	—	—	—	(18,507)	(18,507)	—	(18,507)
<b>Total contributions by and distributions to owners</b>	—	(138)	—	—	—	—	(325)	516	(18,507)	(18,454)	—	(18,454)
<b>At 31 October 2017</b>	39,449	390,182	(91,094)	10,885	4,473	(4,274)	1,454	(286)	138,583	489,442	57,638	547,080

*The accompanying notes form an integral part of these unaudited condensed consolidated  
interim financial statements.*

## Unaudited Interim Consolidated Statements of Cash Flows

		<b>Six months ended</b>	
		<b>31 October</b>	
	<b>Note</b>	<b>2018</b>	<b>2017</b>
		<b>US\$'000</b>	<b>US\$'000</b>
<b>Cash flows from operating activities</b>			
Profit (loss) for the period		<b>7,035</b>	(6,608)
Adjustments for:			
Depreciation of property, plant and equipment	19	<b>61,857</b>	67,820
Amortisation of intangible assets	6,19	<b>3,329</b>	4,450
Impairment loss on property, plant and equipment		<b>1,259</b>	21,891
Gain on disposal of property, plant and equipment		<b>(3,105)</b>	(12,152)
Equity-settled share-based payment transactions		<b>152</b>	211
Share in net loss of joint ventures	7	<b>309</b>	1,148
Net loss (gain) on derivative settlement		<b>(9,613)</b>	651
Finance income*		<b>(19,772)</b>	(4,076)
Finance expense*		<b>48,234</b>	52,606
Tax expense - current		<b>2,680</b>	5,018
Tax expense – deferred		<b>(6,629)</b>	(25,846)
		<b>85,736</b>	105,113
Changes in:			
Other noncurrent assets		<b>5,503</b>	18,501
Inventories		<b>(143,583)</b>	(189,566)
Biological assets		<b>(11,758)</b>	(15,631)
Trade and other receivables		<b>(73,920)</b>	(97,358)
Prepaid and other current assets		<b>2,477</b>	11,565
Trade and other payables		<b>(48,948)</b>	82,484
Employee benefits		<b>7,403</b>	7,836
Operating cash flows:		<b>(177,090)</b>	(77,056)
Taxes paid		<b>(1,768)</b>	(985)
<b>Net cash flows provided by operating activities</b>		<b>(178,858)</b>	(78,041)
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment	5	<b>(47,606)</b>	(35,331)
Additional investments in a joint venture		–	(949)
Proceeds from disposal of property, plant and equipment		<b>9,245</b>	(12,457)
Interest received		<b>245</b>	234
<b>Net cash flows used in investing activities</b>		<b>(38,116)</b>	(48,503)

*To be continued*

\* Includes foreign exchange gains and losses

**Unaudited Interim Consolidated Statements of Cash Flows (continued)**

	Note	Six months ended 31 October 2018 US\$'000	2017 US\$'000
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		567,799	521,167
Repayment of borrowings		(299,964)	(352,009)
Interest paid		(41,688)	(48,360)
Dividends paid		(9,875)	(18,507)
Transactions costs related to issuance of preference shares		16	(89)
<b>Net cash flows provided by financing activities</b>		<u>216,288</u>	<u>102,202</u>
Net decrease in cash and cash equivalents		(686)	(24,342)
Cash and cash equivalents at beginning of period		24,246	37,571
Effect of exchange rate changes on balances held in foreign currency		10,303	9,801
<b>Cash and cash equivalents at end of period</b>	13	<u>33,863</u>	<u>23,030</u>

## **Selected Notes to the Unaudited Interim Condensed Consolidated Financial Statements**

### **1. Domicile and activities**

Del Monte Pacific Limited (the “Company”) was incorporated as an international business company in the British Virgin Islands on 27 May 1999 under the International Business Companies Act (Cap. 291) of the British Virgin Islands. It was automatically re-registered as a company on 1 July 2007 when the International Business Companies Act was repealed and replaced by the Business Companies Act 2004 of the British Virgin Islands.

The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is that of investment holding. Its subsidiaries are principally engaged in growing, processing, and selling canned and fresh pineapples, pineapple juice concentrate, tropical mixed fruit, canned peaches and pears, canned vegetables, tomato-based products, and certain other food and beverage products mainly under the brand names of “Del Monte”, “S&W”, “Today’s”, “Contadina”, “College Inn” and other brands. The Company’s subsidiaries also produce and distribute private label food products.

The immediate holding company is NutriAsia Pacific Limited (“NAPL”) whose ultimate shareholders are NutriAsia Inc. (“NAI”) and Well Grounded Limited (“WGL”), which at 31 October 2018 and 30 April 2018, held 57.8% and 42.2% interests in NAPL, respectively, through their intermediary company, NutriAsia Holdings Limited. NAPL, NAI and WGL were incorporated in the British Virgin Islands.

On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited (“SGX-ST”). The Ordinary Shares of the Company were also listed on the Philippine Stock Exchange Inc. (“PSE”) on 10 June 2013. The first tranche of the Company’s Preference Shares was listed on 7 April 2017 and the second tranche on 15 December 2017.

On 6 August 2010, the Company established DM Pacific Limited-ROHQ (“ROHQ”), the regional operating headquarters of the Company in the Philippines. The ROHQ is registered with and licensed by the Securities and Exchange Commission (“SEC”) to engage in general administration and planning, business planning and coordination, sourcing and procurement of raw materials and components, corporate financial advisory, marketing control and sales promotion, training and personnel management, logistics services, research and product development, technical support and maintenance, data processing and communication, and business development. The ROHQ commenced its operations in October 2015.

The financial statements of the Group as at and for the year ended 31 October 2018 comprise the Company and its subsidiaries (together referred to as the “Group”, and individually as “Group entities”), and the Group’s interests in joint ventures.

## **2. Basis of preparation**

### **2.1 Statement of compliance**

The accompanying unaudited interim condensed consolidated financial statements as at 31 October 2018 and for the six months ended 31 October 2018 and 2017 have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*. The unaudited interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the 2018 annual audited consolidated financial statements, comprising the consolidated statements of financial position as at 30 April 2018 and 2017 and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended 30 April 2018, 2017, and 2016.

### **2.2 Basis of measurement**

The accompanying financial statements have been prepared on the historical cost basis except as otherwise described in the notes below.

### **2.3 Functional and presentation currency**

These financial statements are presented in United States (US\$) dollars, which is the Company’s functional currency. All financial information presented in US dollars has been rounded to the nearest thousand, unless otherwise stated.

### **2.4 Use of estimates and judgements**

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

## **3. Significant accounting policies**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group’s 2018 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2018, which did not have significant impact to the Group:

Applicable 1 May 2018

- Amendments to IFRS 2, *Share-based Payment, Classification and Measurement of Share-based Payment Transactions*
- Amendments to IFRS 4, *Insurance Contracts, Applying IFRS 9, Financial Instruments, with IFRS 4*
- Amendments to IAS 28, *Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to IFRSs 2014 - 2016 Cycle)*
- Amendments to IAS 40, *Investment Property, Transfers of Investment Property*
- IFRIC 22, *Foreign Currency Transactions and Advance Consideration*
- IFRS 9, *Financial Instruments*
- IFRS 15, *Revenue from Contracts with Customers*

The Group will adopt the following new standards when they become effective.

Applicable 1 May 2019

- IFRS 16, *Leases*
- IFRIC 23, *Uncertainty over Income Tax Treatments*
- Amendments to IFRS 9, *Prepayment Features with Negative Compensation*
- Amendments to IAS 28, *Long-term Interests in Associates and Joint Ventures*
- Amendments to IAS 19, *Plan amendment, curtailment or settlement*
- Amendments to IFRS 10 and IAS 28, *Sale or contribution of assets between an investor and its associates or joint venture*

Applicable 1 May 2021

- IFRS 17, *Insurance Contracts*

### 3. Operating segments

The Group has two types of operating segments: geographical and product. In identifying these operating segments, management generally considers geographical as its primary operating segment.

#### Geographical segments

##### *Americas*

Reported under the Americas segment are sales and profit on sales in USA, Canada, and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales across various channels include retail markets, as well as to the United States military, certain export markets, the food service industry and other food processors.

##### *Asia Pacific*

Reported under Asia Pacific are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.



### *Europe and Middle East*

Included in Europe segment are sales of unbranded products in Europe and Middle East.

### **Product segments**

#### *Packaged fruit and vegetable*

The Packaged fruit and vegetable segment includes sales and profit of processed fruit and vegetable products under the Del Monte and S&W brands, as well as buyer's labels, that are packaged in different formats such as can, plastic cup, pouch and aseptic bag. Key products under this segment are canned beans, peaches and corn sold in the United States and canned pineapple and tropical mixed fruit in Asia Pacific.

#### *Beverage*

Beverage includes sales and profit of 100% pineapple juice in can, juice drinks in various flavours in can, tetra and PET packaging, and pineapple juice concentrate.

#### *Culinary*

Culinary includes sales and profit of packaged tomato-based products such as ketchup, tomato sauce, pasta sauce, recipe sauce, pizza sauce, pasta, broth and condiments under four brands namely Del Monte, S&W, College Inn and Contadina.

#### *Fresh fruit and others*

Fresh fruit and others include sales and profit of S&W branded fresh pineapples in Asia Pacific and buyer's label or non-branded fresh pineapples in Asia, and sales and profit of cattle in the Philippines. The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals. This would also include non-branded sales to South America.

The Group allocated certain overhead and corporate costs to the various product segments based on sales for each segment relative to the entire Group.

### **Segment assets and liabilities**

Segment assets consist primarily of property, plant and equipment, intangible assets and goodwill, trade and other receivables, biological assets, inventories, deferred tax assets - net, and investments in joint ventures. Segment liabilities consist of loans and borrowings, employee benefits, tax liabilities, and trade and other payables.

**7 Information about reportable segments**

	<b>Americas</b>		<b>Asia Pacific</b>		<b>Europe and Middle East</b>		<b>Total</b>	
	<b>Six months ended 31 October</b>		<b>Six months ended 31 October</b>		<b>Six months ended 31 October</b>		<b>Six months ended 31 October</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Revenue</b>								
Packaged fruit and vegetable	<b>600,792</b>	677,507	<b>54,523</b>	69,663	<b>10,524</b>	11,245	<b>665,839</b>	758,415
Beverage	<b>9,186</b>	10,463	<b>58,199</b>	60,987	<b>5,942</b>	3,960	<b>73,327</b>	75,410
Culinary	<b>112,033</b>	128,749	<b>61,717</b>	63,573	—	—	<b>173,750</b>	192,322
Others	<b>2,022</b>	939	<b>78,569</b>	71,466	—	—	<b>80,591</b>	72,405
<b>Total</b>	<b>724,033</b>	817,658	<b>253,008</b>	265,689	<b>16,466</b>	15,205	<b>993,507</b>	1,098,552

<b>Gross profit</b>								
Packaged fruit and vegetable	<b>96,654</b>	114,193	<b>15,358</b>	21,437	<b>2,262</b>	4,493	<b>114,274</b>	140,123
Beverage	<b>423</b>	2,135	<b>13,310</b>	17,647	<b>(2,581)</b>	(319)	<b>11,152</b>	19,463
Culinary	<b>22,108</b>	20,726	<b>23,601</b>	25,492	—	—	<b>45,709</b>	46,218
Others	<b>518</b>	200	<b>25,082</b>	20,260	—	—	<b>25,600</b>	20,460
<b>Total</b>	<b>119,703</b>	137,254	<b>77,351</b>	84,836	<b>(319)</b>	4,174	<b>196,735</b>	226,264

	<b>Americas</b>		<b>Asia Pacific</b>		<b>Europe and Middle East</b>		<b>Total</b>	
	<b>Six months ended 31 October</b>		<b>Six months ended 31 October</b>		<b>Six months ended 31 October</b>		<b>Six months ended 31 October</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>Share in net loss of joint ventures</b>								
Packaged fruit and vegetable	<b>(151)</b>	—	<b>(95)</b>	(157)	—	—	<b>(246)</b>	(157)
Beverage	—	—	<b>(22)</b>	(37)	—	—	<b>(22)</b>	(37)
Culinary	—	—	<b>(182)</b>	(300)	—	—	<b>(182)</b>	(300)
Fresh fruit and others	—	—	<b>(11)</b>	(654)	—	—	<b>(11)</b>	(654)
<b>Total</b>	<b>(151)</b>	—	<b>(310)</b>	(1,148)	—	—	<b>(461)</b>	(1,148)

<b>Profit (loss) before taxation</b>								
Packaged fruit and vegetable	<b>(27,169)</b>	(46,708)	<b>22,946</b>	12,494	<b>1,249</b>	3,215	<b>(2,974)</b>	(30,999)
Beverage	<b>(2,319)</b>	(1,493)	<b>598</b>	4,572	<b>(3,231)</b>	(877)	<b>(4,952)</b>	2,202
Culinary	<b>(659)</b>	(22,222)	<b>12,247</b>	14,039	—	—	<b>11,588</b>	(8,183)
Others	<b>(17)</b>	(19)	<b>(559)</b>	9,563	—	—	<b>(576)</b>	9,544
<b>Total</b>	<b>(30,164)</b>	(70,442)	<b>35,232</b>	40,668	<b>(1,982)</b>	2,338	<b>3,086</b>	(27,436)

	Americas		Asia Pacific		Europe and Middle East		Total	
	31 Oct 2018	30 April 2018	31 Oct 2018	30 April 2018	31 Oct 2018	30 April 2018	31 Oct 2018	30 April 2018
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Reportable</b>								
segment assets	<b>2,156,145</b>	1,972,616	<b>546,980</b>	521,213	<b>19,705</b>	15,297	<b>2,722,830</b>	2,509,126
segment liabilities	<b>1,359,717</b>	1,198,647	<b>696,460</b>	624,249	<b>67,524</b>	77,970	<b>2,123,701</b>	1,900,866
<b>Capital expenditure</b>	<b>10,568</b>	30,937	<b>37,038</b>	79,801	–	–	<b>47,606</b>	110,738

#### *Major customer*

Revenues from a major customer of the Americas segment for the quarters ended 31 October 2018 and 2017 amounted to US\$236.5 million and US\$326.5 million, respectively representing 23.8% and 29.7% of the total revenue, respectively.

## 4. Seasonality of operations

The Group's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. For Americas, products are sold heavily during the Thanksgiving and Christmas seasons. As such, the Group's sales are usually highest during the three months from August to October.

The Group operates several production facilities in the U.S., Mexico, and Philippines. Fruit plants are located in California and Washington in the United States and Philippines, most of its vegetable plants are located in the U.S. Midwest and its tomato plants are located in California and Indiana.

The US Consumer Food Business has a seasonal production cycle that generally runs between the months of June and October. This seasonal production primarily relates to the majority of processed fruit, vegetable and tomato products, while some of its processed fruit and tomato products and its *College Inn* broth products are produced throughout the year. Additionally, the Consumer Food Business has contracts to co-pack certain processed fruit and vegetable products for other companies.

## 5. Property, plant and equipment

During the six months ended 31 October 2018, the Group acquired assets with a cost of US\$47.6 million (year ended 30 April 2018: US\$110.7 million), which includes noncash acquisition.

## 6. Intangible assets and goodwill

	<b>Goodwill</b> <b>US\$'000</b>	<b>Indefinite life</b> <b>trademarks</b> <b>US\$'000</b>	<b>Amortisable</b> <b>trademarks</b> <b>US\$'000</b>	<b>Customer</b> <b>relationship</b> <b>US\$'000</b>	<b>Total</b> <b>US\$'000</b>
<b>Cost</b>					
At 1 May 2018	203,432	408,043	24,180	107,000	742,655
Addition/Disposal	—	—	—	—	—
At 31 October 2018	203,432	408,043	24,180	107,000	742,655
At 1 May 2017	203,432	408,043	36,080	120,500	768,055
Disposal	—	—	(11,900)	(13,500)	(25,400)
At 30 April 2018	203,432	408,043	24,180	107,000	742,655
<b>Accumulated amortisation</b>					
At 1 May 2018	—	—	5,616	22,388	28,004
Amortisation	—	—	653	2,676	3,329
Disposal	—	—	—	—	—
At 31 October 2018	—	—	6,269	25,064	31,333
At 1 May 2017	—	—	6,405	20,624	27,029
Amortisation	—	—	1,731	6,053	7,784
Disposal	—	—	(2,520)	(4,289)	(6,809)
At 30 April 2018	—	—	5,616	22,388	28,004
<b>Carrying amounts</b>					
At 31 October 2018	<b>203,432</b>	<b>408,043</b>	<b>17,911</b>	<b>81,936</b>	<b>711,322</b>
At 30 April 2018	203,432	408,043	18,564	84,612	714,651

### *Goodwill*

Goodwill arising from the acquisition of DMFI was allocated to DMFI and its subsidiaries, which is considered as one cash generating unit (“CGU”).

### *Indefinite life trademarks*

Management has assessed the following trademarks as having indefinite useful lives as the Group has exclusive access to the use of these trademarks. These trademarks are expected to be used indefinitely by the Group as they relate to continuing businesses that have a proven track record with stable cash flows.

### America trademarks

The indefinite life trademarks of US\$394 million arising from the acquisition of Consumer Food Business relate to those of DMFI for the use of the “Del Monte” trademark in the United States and South America market, and the “College Inn” trademark in the United States, Australia, Canada and Mexico.

### **The Philippines trademarks**

A subsidiary, Dewey, owns the “Del Monte” and “Today’s” trademarks for use in connection with processed foods in the Philippines (“The Philippines trademarks”) with carrying value amounting to US\$1.8 million.

### **Indian sub-continent trademark**

In November 1996, a subsidiary, DMPRL, entered into a sub-license agreement with an affiliated company to acquire the exclusive right to use the “Del Monte” trademark in the Indian sub-continent territories in connection with the production, manufacture, sale and distribution of food products and the right to grant sub-licenses to others (“Indian sub-continent trademark”). This led to the acquisition of a joint venture, FFPL in 2007 and the grant of trademarks to FFPL to market the Company’s product under the “Del Monte” brand name. The trademark has a carrying value of US\$4.1 million.

### **Impairment test**

Management has performed impairment testing for all indefinite life trademarks and concluded that no impairment exist at the reporting date.

### **Asia S&W trademark**

In November 2007, a subsidiary, S&W, entered into an agreement with Del Monte Corporation to acquire the exclusive right to use the “S&W” trademark in Asia (excluding Australia and New Zealand), the Middle East, Western Europe, Eastern Europe and Africa for a total consideration of US\$10.0 million. The trademark has a carrying value of US\$8.2 million.

### ***Amortisable trademarks and customer relationships***

	Net Carrying amount		Remaining amortisation period (years)	
	31 October 2018	30 April 2018	31 October 2018	30 April 2018
	US\$'000	US\$'000		
America S&W trademark	1,064	1,162	5.3	5.8
America Contadina trademark	16,847	17,398	15.3	15.8
	<u>17,911</u>	<u>18,564</u>		

### **Asia S&W trademark**

The amortisable trademark pertains to “Label Development” trademark.

### **America trademarks**

The amortisable trademarks relate to the exclusive right to use of the “S&W” trademark in the United States, Canada, Mexico and certain countries in Central and South America and “Contadina” trademark in the United States, Canada, Mexico South Africa and certain countries in Asia Pacific, Central America, Europe, Middle East and South America market.

### **Customer relationships**

Customer relationships relate to the network of customers where DMFI and Sager Creek has established relationships with the customers, particularly in the United States market through contracts.

	<b>31 October 2018</b>	<b>30 April 2018</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Net carrying amount	<b>81,936</b>	84,612
Remaining amortisation period	<b>15.3</b>	15.8

Management has included the DMFI customer relationships in the DMFI CGU impairment assessment and concluded no impairment exist at the reporting date.

#### *Source of estimation uncertainty*

The Group estimates the useful lives of its amortisable trademarks and customer relationships based on the period over which the assets are expected to be available for use. The estimated useful lives of the trademarks and customer relationships are reviewed periodically and are updated if expectations differ from previous estimates due to legal or other limits on the use of the assets. A reduction in the estimated useful lives of amortisable trademarks and customer relationships would increase recorded amortisation expense and decrease noncurrent assets.

## **7. Investments in joint ventures**

<b>Name of joint venture</b>	<b>Principal activities</b>	<b>Place of Incorporation and Business</b>	<b>Effective Equity Held by the Group</b>	
			<b>As at 31 Oct 2018 %</b>	<b>As at 30 Apr 2018 %</b>
FFPL	Production and sale of fresh and processed fruits and vegetable food products	India	<b>47.47</b>	47.47
Nice Fruit Hong Kong Limited (NFHKL)	Production and sale of frozen fruits and vegetable food products	Hong Kong	<b>35.00</b>	35.00

The summarized financial information of a material joint venture, FFPL and NFHKL, not adjusted for the percentage ownership held by the Group, is as follows:

	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
<b>Assets</b>		
Current assets	<b>28,656</b>	21,882
Noncurrent assets	<b>13,199</b>	14,657
Total assets	<b>41,855</b>	36,539
<b>Liabilities</b>		
Current liabilities	<b>(13,603)</b>	(17,992)
Noncurrent liabilities	<b>(16,234)</b>	(13,684)
Total liabilities	<b>(29,837)</b>	(31,676)
<b>Net assets</b>	<b>12,018</b>	4,863
	<b>31 October 2018 US\$'000</b>	<b>31 October 2017 US\$'000</b>
<b>Results</b>		
Revenue	<b>38,635</b>	23,872
Profit/loss from continuing operations	<b>320</b>	(510)
Other comprehensive income	—	—
<b>Total comprehensive loss</b>	<b>320</b>	(510)
	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
<b>Group's interest in net assets of FFPL at beginning of the period/year</b>	<b>23,557</b>	23,872
Capital injection during the period/year	—	—
Group's share of:		
- Profit/loss from continuing operations	<b>159</b>	(315)
- other comprehensive income	—	—
- total comprehensive income	<b>159</b>	(315)
<b>Carrying amount of interest at end of the period/year</b>	<b>23,716</b>	23,557
	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
<b>Group's interest in net assets of NFHKL at beginning of the period/year</b>	<b>1,638</b>	1,925
Capital injection during the period/year	—	950
Group's share of:		
- loss from continuing operations	<b>(469)</b>	(1,237)
- other comprehensive income	—	—
- total comprehensive income	<b>(469)</b>	(1,237)
<b>Carrying amount of interest at end of the period/year</b>	<b>1,169</b>	1,638

The summarised interest in joint ventures of the Group is as follows:

	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
<b>Group's interest in joint ventures</b>		
FFPL	23,716	23,557
NFHKL	1,169	1,638
<b>Carrying amount of investment in joint ventures</b>	<b>24,885</b>	<b>25,195</b>

*Source of Estimation Uncertainty*

When the joint venture has suffered recurring operating losses, a test is made to assess whether the investment in joint venture has suffered any impairment by determining the recoverable amount. This determination requires significant judgement and estimation. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the joint venture, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

Since its acquisition, the Indian sub-continent trademark (Note 6) and the investment in FFPL were allocated to the Indian sub-continent cash-generating unit ("Indian sub-continent CGU"). The recoverable amount of Indian sub-continent CGU was estimated using the discounted cash flows based on five-year cash flow projections.

## 8. Other noncurrent assets

	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
Advances to growers	15,353	13,358
Note receivables	8,942	7,744
Land expansion (development costs of acquired leased areas)	7,726	6,353
Advance rentals and deposits	7,173	6,233
Excess insurance	5,336	5,960
Prepayments	149	268
Others	1,014	1,307
	<b>45,693</b>	<b>41,223</b>

Excess insurance relate mainly to reimbursements from insurers took cover certain workers' compensation claims liabilities (see Note 15).

Part of note receivables, amounting to US\$7.9 million, relates to the sale of certain assets of Sager Creek which is payable in three years until 2020. The note receivables are payable in four installments bearing interest of 3.50% per annum for the first installment and 5.22% from the second installment up to the final installment. The current portion of US\$2.7 million is presented under "Trade and other receivables".



Land expansion comprises development costs of newly acquired leased areas including costs such as creation of access roads, construction of bridges and clearing costs. These costs are amortised on a straight-line basis over the lease periods of 10 years or lease term, whichever is shorter.

## 9. Biological assets

	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
<b>Livestock</b>		
At beginning of the period/year	1,629	1,420
Purchases of livestock	436	909
Sales of livestock	(389)	(646)
Currency realignment	(55)	(54)
At end of the period/year	<u>1,621</u>	<u>1,629</u>
	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
<b>Agricultural produce</b>		
At beginning of the period/year	23,473	23,307
Additions	5,393	10,458
Harvested	(4,762)	(9,452)
Currency realignment	(815)	(840)
At end of the period/year	<u>23,289</u>	<u>23,473</u>
Fair value gain on produce prior to harvest	20,685	18,490
At end of the period/year	<u>43,974</u>	<u>41,963</u>
	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
Current	43,974	41,963
Noncurrent	1,621	1,629
Totals	<u>45,595</u>	<u>43,592</u>

## 10. Inventories

	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
Finished goods		
- at cost	733,447	554,712
- at net realisable value	29,282	33,448
Semi-finished goods	7	
- at cost	733	454
- at net realisable value	14,918	18,945
Raw materials and packaging supplies		
- at net realisable value	125,987	153,422
	<u>904,367</u>	<u>760,981</u>

Inventories are stated after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the period/year are as follows:

	Note	31 October 2018 US\$'000	30 April 2018 US\$'000
At beginning of the period/year		26,616	15,086
Allowance for the period/year	19	11,161	21,823
Write-off against allowance		(21,304)	(9,284)
Currency realignment		(261)	(1,009)
At end of the period/year		<u>16,212</u>	<u>26,616</u>

The allowance for inventory obsolescence recognised during the period is included in “Cost of sales”.

#### *Source of Estimation Uncertainty*

The Group recognises allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to income statement and are written off. In addition to an allowance for specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Group believes such estimates represent a fair charge of the level of inventory obsolescence in a given year. The Group reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory.

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories expected to be realised. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at the reporting date.

The Group reviews on a continuous basis the product movement, changes in customer demands and introductions of new products to identify inventories which are to be written down to the net realisable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records. An increase in write-down of inventories would increase the recorded cost of sales and operating expenses and decrease current assets

## 11. Trade and other receivables

	Note	31 October 2018 US\$'000	30 April 2018 US\$'000
Trade receivables		214,519	145,094
Non trade receivables	10	33,050	21,946
Amounts due from joint venture (nontrade)		–	1,570
Allowance for doubtful accounts – trade		(2,384)	(2,440)
Allowance for doubtful accounts – nontrade		(4,621)	(4,543)
Trade and other receivables		<u>240,564</u>	<u>161,627</u>

The ageing of trade and non-trade receivables at the reporting date is:

	<b>Gross</b>		<b>Impairment losses</b>	
	<b>Trade</b>	<b>Non trade</b>	<b>Trade</b>	<b>Non trade</b>
<b>At 31 October 2018</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Not past due	140,470	20,289	—	—
Past due 0 - 60 days	38,827	2,104	—	—
Past due 61 - 90 days	9,568	996	—	—
Past due 91 - 120 days	9,363	1,118	—	—
More than 120 days	16,291	8,543	(2,384)	(4,621)
	<b>214,519</b>	<b>33,050</b>	<b>(2,336)</b>	<b>(4,621)</b>

  

	<b>Gross</b>		<b>Impairment losses</b>	
	<b>Trade</b>	<b>Non trade</b>	<b>Trade</b>	<b>Non trade</b>
<b>At 30 April 2018</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Not past due	116,543	6,630	—	—
Past due 0 - 60 days	13,457	1,612	—	—
Past due 61 - 90 days	2,677	1,640	—	—
Past due 91 - 120 days	1,123	617	—	—
More than 120 days	11,294	13,017	(2,440)	(4,543)
	<b>145,094</b>	<b>23,516</b>	<b>(2,440)</b>	<b>(4,543)</b>

The recorded impairment loss falls within the Group's historical experience in the collection of accounts receivables. Therefore, management believes that there is no significant additional credit risk beyond what has been recorded.

## 12. Prepaid expense and other current assets

	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
Prepaid expenses	21,416	24,931
Downpayment to contractors and suppliers	6,049	4,166
Derivative asset	63	305
Others	1,266	1,380
	<b>28,794</b>	<b>30,782</b>

Prepaid expenses consist of advance payments for insurance, advertising, rent and taxes, among others.

## 13. Cash and cash equivalents

	<b>31 October 2018 US\$'000</b>	<b>30 April 2018 US\$'000</b>
Cash on hand	53	51
Cash in banks	20,194	17,370
Cash equivalents	13,616	6,825
Cash and cash equivalents	<b>33,863</b>	<b>24,246</b>

Certain cash in bank accounts earn interest at floating rates based on daily bank deposit rates ranging from 0.01% to 5.00% (30 April 2018: 0.01% to 3.38% per annum)..

## 14. Loans and borrowings

	31 October 2018 US\$'000	30 April 2018 US\$'000
<b>Current liabilities</b>		
Unsecured bank loans	498,946	471,204
Secured bank loans	277,490	10,416
	<b>776,436</b>	<b>481,620</b>
<b>Non-current liabilities</b>		
Unsecured bank loans	239,724	187,584
Secured bank loans	702,715	796,019
	<b>942,439</b>	<b>983,603</b>
	<b>1,718,875</b>	<b>1,465,223</b>

### *Terms and debt repayment schedule*

Terms and conditions of outstanding loans and borrowings are as follows:

	Currency	Nominal interest rate	Year of maturity	31 October 2018 Face value US\$'000	31 October 2018 Carrying amount US\$'000	30 April 2018 Face value US\$'000	30 April 2018 Carrying amount US\$'000
Unsecured bank loans	PHP	4.50%	2020	56,040	56,040	61,856	61,856
Unsecured bank loans	USD	2.35-5.84%	2018/2019	498,985	498,985	413,444	413,444
Unsecured bridging loan	USD	4.50-5.87%	2019	54,000	53,962	54,000	53,894
Unsecured bridging loan	USD	4.50%	2020	130,000	129,684	130,000	129,594
Secured bank loan under ABL Credit Agreement	USD	Base rate Tranche A – 6.00%/6.25% Tranche B – 6.50%/6.75%	2019/2020	277,000	273,393	10,000	6,442
Secured First lien term loan	USD	Higher of Libor rate + 3.25% or 7.25%/ 5.56%	2021	678,050	670,434	681,600	671,247
Secured Second lien term Loan	USD	Higher of Libor +7.25% or 9.75%	2021	37,649	36,377	135,055	128,746
				<b>1,731,724</b>	<b>1,718,875</b>	<b>1,485,955</b>	<b>1,465,223</b>

The Group's financial liabilities increased by US\$254 million mainly driven by the increase in DMFI loan under an ABL Credit Agreement (a senior secured asset-based revolving facility) to be used for working capital needs and general corporate purposes (the "ABL Facility") from US\$10 million to US\$277 million as of 31 October 2018.

The unsecured bridging loans of US\$54 million as at 30 April 2018 is the remaining balance for the bridging loan that were obtained by the Company to finance the acquisition of Sager Creek and its related costs. In 2017, the Company signed a two-year extension of the US\$350.0 million BDO loans from 10 February 2017 to 2019 on the same terms and conditions. In April

2017, DMPL settled US\$196.0 million of the US\$350.0 million BDO loan using the proceeds from the issuance of preference shares. In December 2017, DMPL settled an additional US\$100.0 million using the proceeds from the 10,000,000 Series A-2 Preference Shares.

### Unsecured Bank Loans

Certain unsecured bank loan agreements contain various affirmative and negative covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover, debt service coverage ratio, and maximum annual capital expenditure restrictions. These covenants include requirements for delivery of periodic financial information and restrictions and limitations on indebtedness, investments, acquisitions, guarantees, liens, asset sales, disposals, mergers, and changes in business, dividends and other transfers.

The Group is compliant with its loan covenants as at 31 October 2018 and 30 April 2018.

### Long Term Borrowings

Long Term Borrowings	Principal Amount (In Thousands)	Interest Rate	Maturity	Payment Terms (e.g. annually, quarterly, etc.)	Interest already paid 1 May 2018 to 31 October 2018	
Senior secured variable rate first lien term loan	USD 710,000	Higher of Libor rate + 3.25% or 7.25% / 5.56%	2021	0.25% quarterly principal payments from 30 April 2014 to July 31, 2021; Balance due in full at its maturity, 18 February 2021.	USD	18,738
Senior secured second lien variable rate term loan	USD 35,015	Higher of Libor + 7.25% or 9.75%	2021	Due in full at its maturity, August 18, 2021.	USD	4,962
BDO Long-Term Loan	USD 30,000	4.50%	2020	Quarterly interest payment and principal on maturity date.	USD	671
BDO Long-Term Loan	USD 100,000	4.50%	2020	Quarterly interest payment and principal on maturity date.	USD	2,238
BDO Long-Term Loan	PHP 3,000,000	3.5% for the first 60 days; 4.5% for the remaining term + 5% GRT	2020	Quarterly interest payment and principal on maturity date.	PHP	35,535

The balance of unamortised debt issuance cost follows:

	Six months ended 31 October 2018 US\$'000	Year ended 30 April 2018 US\$'000
Beginning of period/year	20,732	25,663
Net of additions (early payment)	(4,086)	4,223
Amortisation	(3,797)	(9,154)
End of period/year	<u>12,849</u>	<u>20,732</u>

## 15. Other noncurrent liabilities

	31 October 2018 US\$'000	30 April 2018 US\$'000
Workers' compensation	20,144	22,209
Accrued lease liabilities	7,594	7,555
Deferred rental liabilities	775	333
Derivative liabilities	537	1,803
Accrued vendors liabilities	—	1,208
Due to related party - non current	—	684
Other payables	993	1,403
	<b>30,043</b>	<b>35,195</b>

## 16. Trade and other payables

	31 October 2018 US\$'000	30 April 2018 US\$'000
Trade payables	134,127	156,450
Deferred revenue	1,319	13,592
Accrued operating expenses:		
Trade promotions	32,385	32,145
Advertising	19,751	12,582
Freight and warehousing	18,184	5,214
Taxes and insurance	8,282	7,355
Professional fees	7,563	10,189
Accrued interest	2,710	9,594
Plant closure costs	1,861	3,025
Miscellaneous	4,193	3,625
Accrued payroll expenses	5,332	5,583
Overdrafts	15,900	3,606
Withheld from employees (taxes and social security cost)	2,311	1,527
Derivative liabilities	2,047	3,260
VAT payables <sup>66</sup>	1,221	1,215
Advances from customers	87	317
Other payables	1,141	7,339
	<b>258,414</b>	<b>276,618</b>

## 17. Accounting classification and fair values

### *Fair values versus carrying amounts*

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

Group	Note	Loans and receivables US\$'000	Other noncurrent assets	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>31 October 2018</b>							
Cash and cash equivalents	13	33,863	—	—	—	33,863	33,863
Trade and other receivables	11	240,564	—	—	—	240,564	240,564
Notes receivables	8	—	8,942	—	—	8,942	8,942
Refundable deposit		—	1,761	—	—	1,761	1,761
Derivative asset	12	—	—	63	—	63	63
		<b>274,427</b>	<b>10,703</b>	<b>63</b>	<b>—</b>	<b>285,193</b>	<b>285,193</b>
Loans and borrowings	14	—	—	—	1,718,875	1,718,875	1,681,311
Trade and other payables*	16	—	—	—	257,095	257,095	257,095
Derivative liabilities	15, 16	—	—	2,584	—	2,584	2,584
		<b>—</b>	<b>—</b>	<b>2,584</b>	<b>1,975,970</b>	<b>1,978,554</b>	<b>1,940,990</b>
<b>30 April 2018</b>							
Cash and cash equivalents	13	24,246	—	—	—	24,246	24,246
Trade and other receivables	11	161,627	—	—	—	161,627	161,627
Notes receivables	8	—	7,744	—	—	7,744	7,744
Refundable deposits		—	1,858	—	—	1,858	1,858
Derivative asset	12	—	—	305	—	305	305
		<b>185,873</b>	<b>9,602</b>	<b>305</b>	<b>—</b>	<b>195,780</b>	<b>195,780</b>
Loans and borrowings	14	—	—	—	1,465,223	1,465,223	1,362,771
Trade and other payables*	16	—	—	—	256,707	256,707	256,707
Derivative liabilities	15, 16	—	—	5,063	—	5,063	5,063
		<b>—</b>	<b>—</b>	<b>5,063</b>	<b>1,721,930</b>	<b>1,726,993</b>	<b>1,624,541</b>

\* excludes advances from customers, derivative liabilities, deferred revenue, withheld from employees and VAT payable

## 18. Determination of fair values

### *Fair value hierarchy*

The table below analyses recurring non-financial assets carried at fair value. The different levels are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date. Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

		31 October 2018			
	Note	Level 1	Level 2	Level 3	Totals
<b>Financial assets</b>					
Derivative assets	12	–	63	–	63
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested under inventories		–	–	6,948	6,948
Fair value of growing produce	9	–	–	43,974	43,974
Freehold land		–	–	61,575	61,575
Noncurrent assets held for sale		–	–	679	679
<b>Financial liabilities</b>					
Derivative liabilities	15, 16	–	2,584	–	2,584
		30 April 2018			
	Note	Level 1	Level 2	Level 3	Totals
<b>Financial assets</b>					
Derivative assets	12	–	305	–	305
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested under inventories		–	–	9,174	9,174
Fair value of growing produce	9	–	–	41,963	41,963
Freehold land		–	–	62,812	62,812
Noncurrent assets held for sale		–	–	5,504	5,504
<b>Financial liabilities</b>					
Derivative liabilities	15, 16	–	5,063	–	5,063

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

### *Determination of fair values of financial assets*

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.



### Financial instruments measured at fair value

Type	Valuation technique
Forward exchange contracts	Market comparison technique: The fair values are based on brokers' quotes. Fair values reflect the credit risk of the instrument and include adjustments to take into account the credit risk of the Group and counterparty when appropriate.
Interest rate swaps	Market comparison technique: The fair values are calculated using a discounted cash flow analysis based on terms of the swap contracts and the observable interest rate curve. Fair values reflect the risk of the instrument and include adjustments to take into account the credit risk of the Group and counterparty when appropriate.
Commodities contracts	Market comparison technique: The commodities are traded over-the-counter and are valued based on the Chicago Board of Trade quoted prices for similar instruments in active markets or corroborated by observable market data available from the Energy Information Administration. The values of these contracts are based on the daily settlement prices published by the exchanges on which the contracts are traded.

### Financial instruments not measured at fair value

Type	Valuation technique
Financial liabilities	<p>The fair value of the secured first and second lien term loans are calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date (Level 2). The fair value of noncurrent loans and borrowings under this category amounted to US\$942.6 million and US\$751.2 million as of 31 October 2018 and 30 April 2018, respectively.</p> <p>The fair value of the other loans is based on the discounted value of expected future cash flows using risk free rates and credit spread ranging from 2.0% to 5.3% (Level 3). The fair value of noncurrent loans and borrowings under this category amounted to US\$738.7 million and US\$611.5 million as at 31 October 2018 and 30 April 2018, respectively.</p> <p>Current loans and borrowings approximate its carrying amount as of 31 October 2018 and 30 April 2018 due to short-term maturities.</p>
Other financial assets and liabilities	The notional amounts of financial assets and liabilities with maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) are, because of the short period to maturity, assumed to approximate their fair values. All other financial assets and liabilities are discounted to determine their fair values.

### Other non-financial assets

Assets	Valuation technique	Significant unobservable inputs
Freehold land	<p>The fair value of freehold land is determined by external, independent property valuers, having appropriate recognized professional qualifications and recent experience in the location and category of property being valued.</p> <p>The valuation method used is sales comparison approach. This is a comparative approach that consider the sales of similar or substitute properties and related market data and establish a value estimate by involving comparison (Level 3).</p>	<p>The unobservable inputs used to determine market value are the net prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighbourhood, utility, terrain, and the time element involved.</p> <p>The freehold land was last revalued in 2016. The market value per square meter ranges from US\$62.9 to US\$69.6. The market value per acre ranges from US\$2,300 to US\$80,582.</p>
Harvested crops – sold as fresh fruit	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the fresh fruit adjusted for margin and costs to sell (Level 3).	The unobservable input is the estimated pineapple selling price per ton specific for fresh products.
Harvested crops – used in processed products	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the processed product (concentrates, pineapple beverages, sliced pineapples, etc.) adjusted for margin and associated costs related to production (Level 3).	The unobservable input is the estimated pineapple selling price and gross margin per ton specific for processed products.
Unharvested crops – fruits growing on the bearer plants	The growing produce are now measured at fair value from the time of maturity of the bearer plant until harvest. Management used future selling prices of finished goods less future growing costs applied to the estimated volume of harvest as the basis of fair value.	The unobservable inputs are estimated pineapple selling price and gross margin per ton for fresh and processed products, estimated volume of harvest and future growing costs.

## 19. Profit for the period

The following items have been included in arriving at profit for the period:

	Note	Six months ended 31 October	
		2018 US\$'000	2017 US\$'000
Provision for inventory obsolescence		11,161	5,063
Reversal (provision) of allowance for doubtful receivables (trade)		61	( 7)
Amortisation of intangible assets	6	3,329	4,674
Depreciation of property, plant and equipment		61,857	67,820

## 20. General and administrative expenses

This account consists of the following:

	Six months ended 31 October	
	2018 US\$'000	2017 US\$'000
Personnel costs	32,318	43,823
Professional and contracted services	12,373	16,884
Computer cost	8,710	8,028
Facilities expense	8,338	3,516
Postage and telephone	1,962	1,763
Travelling and business meals	1,547	1,354
Rental	1,085	2,013
Employee-related expenses	1,056	376
Machinery and equipment maintenance	402	1,159
Utilities	348	342
R&D projects	195	443
Materials and supplies	273	151
Auto operating and maintenance costs	303	599
Miscellaneous overhead	2,164	7,138
	<b>71,074</b>	<b>87,589</b>

Miscellaneous overhead consists of donation, corporate initiatives, and other expenses. Personnel cost last year is net of the DMFI retirement plan change impact.

## 21. Share capital

		31 October 2018		30 April 2018	
		No. of shares (‘000)	US\$'000	No. of shares (‘000)	US\$'000
<b>Authorised:</b>					
Ordinary shares of	US\$0.01 each	3,000,000	30,000	3,000,000	30,000
Preference shares of	US\$1.00 each	600,000	600,000	600,000	600,000
		<b>3,600,000</b>	<b>630,000</b>	<b>3,600,000</b>	<b>630,000</b>
<b>Issued and fully paid:</b>					
Ordinary shares of	US\$0.01 each	1,944,936	19,449	1,944,936	19,449
Preference shares of	US\$1.00 each	30,000	30,000	30,000	30,000
		<b>1,974,936</b>	<b>49,449</b>	<b>1,974,936</b>	<b>49,449</b>

*Reconciliation of number of outstanding ordinary shares in issue:*

	<b>Period ended 31 October 2018 (‘000)</b>	<b>Year ended 30 April 2018 (‘000)</b>
At beginning of the period/year	<b>1,943,960</b>	1,943,214
Release of share awards	–	746
At end of the period/year	<b>1,943,960</b>	1,943,960

The holders of ordinary shares are entitled to receive dividends after dividend of preference shares are paid, as declared from time to time, and are entitled to one vote per share at meetings of the Company. The preference shares are cumulative, non-voting, redeemable at the option of the issuer, non-participating and non-convertible. The preference share has a par value of US\$1.0 per share and were issued at US\$10.0 per share. Ordinary shares rank equally with regard to the Company’s residual assets after preference shares are paid.

In April 2014, the Company increased its authorised share capital from US\$20.0 million, divided into 2,000,000,000 ordinary shares at US\$0.01 per share, to US\$630.0 million, divided into 3,000,000,000 ordinary shares at US\$0.01 per share and 600,000,000 preference shares at US\$1.00 per share. The preference shares may be issued in one or more series, each such class of shares will have rights and restrictions as the Board of Directors (BOD) may designate. The terms and conditions of the authorised preference share are finalised upon each issuance.

On 30 October 2014, the Company had additional ordinary shares listed and traded on the SGX-ST and the PSE pursuant to a public offering conducted in the Philippines. The Company offered and sold by way of primary offer 5,500,000 ordinary shares at an offer price of 17.00 Philippine pesos (Php) per share.

In March 2015, additional 641,935,335 ordinary shares were listed on the SGX-ST and the PSE, which were offered and sold to eligible shareholders by way of a stock rights offering at an exercise price of S\$0.325 or Php10.60 for each share in Singapore and the Philippines, respectively.

In April 2017, the Company completed the offering and listing of 20,000,000 Series A-1 Preference Shares which were sold at an offer price of US\$10.0 per share (U.S. \$1.0 par value per share) in the Philippines, generating US\$200 million in proceeds. The said shares were listed on the PSE.

In 20 September 2017, the Company transferred 745,918 of its treasury shares to ordinary shares in connection to the release of share awards granted to its Directors pursuant to the Del Monte Pacific RSP.

In December 2017, the Company completed the offering and listing of 10,000,000 Series A-2 Preference Shares in the Philippines generating approximately US\$100 million in proceeds (or a combined US\$300 million if including the US\$200 million that was raised in April 2017). The Company used the net proceeds to substantially refinance the US\$350 million bridging loan due in February 2019.

On 19 September 2018, the Company declared dividends to holders of Series A-1 Preference Shares, at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference Share for the six-month period from 8 April 2018 to 8 October 2018. The Company also declared dividends to holders of Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.20403 per Series A-2 Preference Share for the six-month period from 8 April 2018 to 8 October 2018. The final dividends were paid on 8 October 2018.

### **Capital management**

The BOD's policy is to maintain a sound capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Company's capital comprises its share capital and reserves. The BOD monitors the return on capital, which the Company defines as profit or loss for the year divided by total shareholders' equity. The BOD also monitors the level of dividends paid to ordinary shareholders.

The bank loans of the Company contain various capital covenants with respect to capital maintenance and ability to incur additional indebtedness. The BOD ensures that loan covenants are considered as part of its capital management through constant monitoring of covenant results through interim and full year results.

There were no changes in the Company's approach to capital management during the period.

## **22. Earnings (loss) per share**

Basic and diluted earnings per share are calculated by dividing the net profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	<b>Six months ended 31 October</b>	
	<b>2018</b>	<b>2017</b>
Basic profit/loss per share is based on:		
Profit attributable to owners of the Company (US\$'000)	<b>11,447</b>	(2,079)
Cumulative preference share dividends (US\$'000)	<b>(9,875)</b>	(6,625)
	<b>1,572</b>	(8,704)
Basic weighted average number of ordinary shares ('000):		
Issued ordinary shares at 1 May	<b>1,943,960</b>	1,943,214
Effect of shares option held	–	86
Weighted average number of ordinary shares at end of period (basic)	<b>1,943,960</b>	1,943,300
Basic profit (loss) per share (in U.S. cents)	<b>0.08</b>	(0.45)

For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of ordinary shares in issue is adjusted to take into account the dilutive effect arising from Del Monte Pacific RSP, with the potential ordinary shares weighted for the period outstanding.

	<b>Six months ended 31 October</b>	
	<b>2018</b>	<b>2017</b>
Diluted profit per share is based on:		
Profit (loss) attributable to owners of the Company (US\$'000)	<b>11,447</b>	(2,079)
Cumulative preference share dividends (US\$'000)	<b>(9,875)</b>	(6,625)
	<b>1,572</b>	(8,704)
Diluted weighted average number of shares ('000):		
Weighted average number of ordinary shares (basic)	<b>1,943,960</b>	1,943,300
Effect of share options on issue	—	—
Weighted average number of ordinary issued and potential shares assuming full conversion	<b>1,943,960</b>	1,943,300
Diluted profit (loss) per share (in U.S. cents)	<b>0.08</b>	(0.45)

The potential ordinary shares issuable under the Executive Stock Options Plan (ESOP) were excluded from the diluted weighted average number of ordinary shares calculation because they have an anti-dilutive effect.

## 23. Commitments and contingencies

### *Operating lease commitments*

The Group leases certain property, equipment and office and warehouse facilities. At the reporting date, the Group have commitments for future minimum lease payments under non-cancellable operating leases at approximately US\$259.3 million.

The leases typically run for an initial period of 2 to 25 years, with an option to renew the lease after that date. Some of the leases contain escalation clauses but do not provide for contingent rents. Lease terms do not contain any restrictions on Group activities concerning dividends, additional debts or further leasing.

### *Purchase commitments*

The Group has entered into non-cancellable agreements with growers, co-packers, packaging suppliers and other service providers with commitments generally ranging from one year to ten years, to purchase certain quantities of raw products, including fruit, vegetables, tomatoes and packaging services. At the reporting date, the Group have commitments for future minimum payments under non-cancellable agreements at approximately US\$881.5 million.

### *DMPL India Limited*

As at 31 October 2018, a subsidiary, DMPL India Limited has a contingent liability amounting to nil (30 April 2018: US\$0.9 million) in the form of a letter of undertaking securing 50% of the obligations of FFPL under its Loan Agreement with Infrastructure Development Finance Company Limited, in proportion to its equity interest.

## 24. Related parties

### *Related party transactions*

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Other than disclosed elsewhere in the financial statements, transactions with related parties are as follows:

Category/ Transaction	Period (as of)	Amount of the transaction US\$'000	Outstanding balance – receivables/ (payables) US\$'000	Terms	Conditions
<b>Under Common Control</b>					
▪ Shared IT & JYCC Fit-out services	October 2018 April 2018	<b>166</b> 343	<b>281</b> 247	Due and demandable; non-interest bearing	Unsecured; no impairment
▪ Sale of tomato paste	October 2018 April 2018	– 32	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
▪ Purchases	October 2018 April 2018	<b>70</b> 393	– –	Due and demandable; non-interest bearing	Unsecured; no impairment
▪ Inventory count storage	October 2018 April 2018	– 33	– –	Due and demandable; non-interest bearing	Unsecured
▪ Tollpack fees	October 2018 April 2018	<b>266</b> 572	<b>(86)</b> 110	Due and demandable; non-interest bearing	Unsecured no impairment
<b>Other Related Party</b>					
▪ Management fees from Del Monte Philippines, Inc. (“DMPI”) Retirement fund	October 2018 April 2018	<b>2</b> 19	<b>432</b> 446	Due and demandable; non-interest bearing	Unsecured;
▪ Rental to DMPI Retirement	October 2018 April 2018	<b>1,019</b> 1,858	– –	Due and demandable; non-interest bearing	Unsecured
▪ Rental to NAI Retirement	October 2018 April 2018	<b>351</b> 543	– –	Due and demandable; non-interest bearing	Unsecured
▪ Rental to DMPI provident fund	October 2018 April 2018	<b>10</b> –	– –	Due and demandable; non-interest bearing	Unsecured; no impairment

The transactions with related parties are carried out based on terms agreed between the parties. Pricing for the sales of products are market driven, less certain allowances. For purchases, the Group policy is to solicit competitive quotations. Bids from any related party are evaluated on arm’s length commercial terms and subject to bidding against third party suppliers. Purchases are normally awarded based on the lowest price.

## 25. Other Matters

- a. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Group's liquidity.
- b. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favourable or unfavourable impact on net sales or revenues or income from continuing operations.
- c. There were no known events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation and there were no changes in contingent liabilities and contingent assets since the last annual statements of financial position date.
- d. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period.
- e. The effects of seasonality or cyclicity on the interim operations of the Group's businesses are explained in Note 5, Seasonality of operations.
- f. The Group's material commitments for capital expenditure projects have been approved but are still ongoing and not yet completed as of end of 31 October 2018. These consist of construction, acquisition, upgrade or repair of fixed assets needed for normal operations of the business. The said projects will be carried forward to the next quarter until its completion. The fund to be used for these projects will come from available cash, short and long-term loans.
- g. The Group is the subject of, or a party to, various suits and pending or threatened litigations. While it is not feasible to predict or determine the ultimate outcome of these matters, the Group believes that none of these legal proceedings will have a material adverse effect on its financial position.
- h. The retained earnings is restricted for the payment of dividends to the extent representing the accumulated equity in net earnings of the subsidiaries and unrealised asset revaluation reserve. The accumulated equity in net earnings of the subsidiaries is not available for dividend distribution until such time that the Company receives the dividends from the subsidiaries.
- i. On 14 March 2018, the Company, a trust owned by Del Monte Foods Holdings II, Inc. (DMFHII) and certain seller lenders entered into a Purchase Agreement wherein the Company, or its designated affiliate, agreed to purchase certain Second Lien term loans from the seller lenders at an amount equal to 70% of the principal amount of the loans to be sold, plus accrued and unpaid interest thereon. On 27 March 2018, DMFI, DMFHI and the lenders signed the second amendment to the Second Lien term loan allowing the Company, or its eligible assignee, to purchase any and all loans outstanding under the amended agreement which were duly submitted by the lenders for purchase at a price equal to 70% of the principal amount.

As of 31 October 2018, total loans bought back including the one from prior year period amounted to US\$225 million out of the total US\$260 million.



- j. On 7 June 2018, the Company announced that its Philippine subsidiary, Del Monte Philippines, Inc. (DMPI), was deferring its initial public offering due to volatile market conditions. To safeguard the interests of the Company and DMPI, the offering was deferred until such time when market conditions improve.

## Annex A

### Key Performance Indicators

The following sets forth the explanation why certain performance ratios (i.e. current ratio, debt to equity ratio, net profit margin, return on asset, and return on equity) do not fall within the benchmarks indicated by SEC.

**A. Current Ratio**

	31-Oct-18	31-Oct-17	30-Apr-18	Benchmark
<b>Current Ratio</b>	<b>1.1711</b>	<b>1.4318</b>	<b>1.2848</b>	<b>Minimum of 1.20</b>

Current ratio decreased versus last year due to additional loans under ABL Credit Agreement.

**B. Debt to Equity**

	31-Oct-18	31-Oct-17	30-Apr-18	Benchmark
<b>Debt to Equity</b>	<b>3.5446</b>	<b>4.4535</b>	<b>3.1251</b>	<b>Maximum of 2.50</b>

Debt ratio increased versus last year due to additional loans under ABL Credit Agreement

**C. Net Profit Margin**

	31-Oct-18	31-Oct-17	30-Apr-18	Benchmark
<b>Net Profit Margin attributable to owners of the company</b>	<b>1.15%</b>	<b>-0.19%</b>	<b>-1.66%</b>	<b>Minimum of 3%</b>

Higher net profit than last year mainly due to gain on the purchase of DMFI 2<sup>nd</sup> lien loans.

**D. Return on Asset**

	31-Oct-18	31-Oct-17	30-Apr-18	Benchmark
<b>Return on Asset</b>	<b>0.25%</b>	<b>-0.22%</b>	<b>-2.04%</b>	<b>Minimum of 1.21</b>

Favourable than last year due to higher net profit mainly due to gain on the purchase of DMFI 2<sup>nd</sup> lien loans.

**E. Return on Equity**

	31-Oct-18	31-Oct-17	30-Apr-18	Benchmark
<b>Return on Equity</b>	<b>1.17%</b>	<b>-1.21%</b>	<b>-8.40%</b>	<b>Minimum of 8%</b>

Favourable than last year due to higher net profit mainly due to gain on the purchase of DMFI 2<sup>nd</sup> lien loans.

### **Material Changes in Accounts**

**A. Cash and cash equivalent**

Higher due to increase in loans and borrowings.

**B. Inventories**

Higher inventory level of DMFI

**C. Trade and other receivables**

The increase in trade and other receivables is mainly on the timing of collection.

**E. Deferred tax assets**

Increase due to higher future tax benefits from loss carry forwards of DMFI.

**F. Property, plant and equipment**

Decrease mainly due to depreciation

**H. Financial liabilities**

Decrease in financial liabilities due to additional purchase of DMFI 2nd lien term loans.

### **Liquidity and Covenant Compliance**

Certain unsecured bank loan agreements contain various covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover, and maximum annual capital expenditure restrictions.

For the US\$154.0 million loan, the debt shall not exceed 8 times the equity; the interest cover shall not be lower than 2.0 (EBIT over interest); and the capital expenditures shall not exceed US\$40.0 million.

For the US\$130 million loan, the debt shall not exceed 6.7 times the equity by end of FY 2017 and 3.0 times from FY 2018 to FY 2020; and the interest cover shall not be lower than 1.5 (EBIT over interest) in FY 2016 and 2.0 from FY 2017 to FY 2020.

The foregoing financial covenants apply to the Company and its subsidiaries, as Borrower, excluding DMFHL and its subsidiaries, including, but not limited to, DMFI.

The Group monitors its liquidity risk to ensure that it has sufficient resources to meet its liabilities as they become due, under both normal and stressed circumstances without incurring unacceptable losses or risk to the Group's reputation. The Group maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks and constantly maintains good relations with its banks, such that additional facilities, whether for short or long term requirements, may be made available.

As at 31 October 2018 and 30 April 2018, the Company is in compliance with the covenants stipulated in its loan agreements.

## **Use of Proceeds**

DMPL completed in March 2015 a rights offering in the Philippines which was simultaneously conducted with the rights issue in Singapore. 641,935,335 Ordinary Shares (“Rights Shares”) were offered to eligible shareholders at an issue price per share of S\$0.325 in Singapore and ₱10.60 in the Philippines. The application of proceeds from this offering for the second quarter of fiscal year 2019 is broken down as follows:

<b>Use of Proceeds</b>	<b>Amounts in U.S. Dollars</b>
<b>Balance of Proceeds as at 30 April 2018</b>	<b>483,011.95</b>
Less:	
Partial payment of BDO loan US\$ 54 million (September 2018)	<b>483,011.95</b>
<b>Balance of Proceeds as of 31 October 2018</b>	<u><u>—</u></u>

## **Annex B**

### **DEL MONTE PACIFIC, LTD.**

#### **SUPPLEMENTARY SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS**

<b>Ratio</b>	<b>Formula</b>	<b>For the six months ended October 31, 2018</b>	<b>October 31, 2017</b>
<b>(i) Liquidity Analysis Ratios:</b>			
Current Ratio or Working Capital Ratio	Current Assets / Current Liabilities	1.2	1.5
Quick Ratio	(Current Assets - Inventory - Prepaid expense - Biological - Assets held for sale) / Current Liabilities	0.3	0.3
<b>(ii) Solvency Ratio</b>	Total Assets / Total Debt*	1.3	1.2
<b>Financial Leverage Ratios:</b>			
Debt Ratio	Total Debt*/Total Assets	0.8	0.8
Debt-to-Equity Ratio	Total Debt*/Total Stockholders' Equity	3.5	4.4
<b>(iii) Asset to Equity Ratio</b>	Total Assets / Total Stockholders' Equity	4.5	5.5
<b>(iv) Interest Coverage</b>	Earnings Before Interest and Taxes (EBIT)** / Interest Charges	0.7	0.5
<b>(v) Profitability Ratios</b>			
Gross Profit Margin	Sales - Cost of Goods Sold or Cost of Service / Sales	19.80%	20.60%
Net Profit Margin attributable to owners of the company	Net Profit attributable to owners / Sales	1.15%	-0.19%
Net Profit Margin	Net Profit / Sales	0.71%	-0.60%
Return on Assets	Net Income / Total Assets	0.26%	-0.22%
Return on Equity	Net Income / Total Stockholders' Equity	1.17%	-1.21%

\* Total Debt refers to total liabilities which composed of financial liabilities, trade payables, accrued expenses, and other liabilities.

\*\* EBIT = Profit before tax plus finance expenses excluding foreign exchange gain/loss



**DEL MONTE PACIFIC LIMITED**

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## **Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Second Quarter and First Half Ended 31 October 2018**

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### **AUDIT**

Second Quarter FY2019 results covering the period from 1 August 2018 to 31 October 2018 have neither been audited nor reviewed by the Group's auditors.

### **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's FY2018 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2018, which did not have significant impact to the Group:

- Amendment to IFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to IFRSs 2014 - 2017 Cycle)
- Amendments to IAS 7, Statement of Cash Flows, Disclosure Initiative
- Amendments to IAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealised Losses

The Group will adopt the following new standards on the respective effective dates:

#### **Applicable 1 May 2018**

- Amendments to IFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- Amendments to IFRS 4, Insurance Contracts, Applying IFRS 9, Financial Instruments, with IFRS 4
- Amendments to IAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to IFRSs 2014 - 2016 Cycle)
- Amendments to IAS 40, Investment Property, Transfers of Investment Property
- IFRIC-22, Foreign Currency Transactions and Advance Consideration
- IFRS 9, Financial Instruments
- IFRS 15, Revenue from Contracts with Customers

#### **Applicable 1 May 2019**

- IFRS 16, Leases
- IFRIC 23, Uncertainty over Income Tax Treatments
- Amendments to IFRS 9, Prepayment Features with Negative Compensation
- Amendments to IAS 28, Long-term Interests in Associates and Joint Ventures

## **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the “Group”) that are of a forward-looking nature and are therefore based on management’s assumptions about future developments. Such forward looking statements are typically identified by words such as ‘believe’, ‘estimate’, ‘intend’, ‘may’, ‘expect’, and ‘project’ and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers’ performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group’s future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

## **SIGNED UNDERTAKING FROM DIRECTORS AND EXECUTIVE OFFICERS**

The Company confirms that the undertakings from all its Directors and Executive Officers as required in the format as set out in Appendix 7.7 under Rule 720(1) have been procured.

## **DIRECTORS’ ASSURANCE**

Confirmation by Directors Pursuant to Clause 705(5) of the Listing Manual of SGX-ST.

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Del Monte Pacific Limited which may render these interim financial statements to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Del Monte Pacific Limited

(Signed)  
Rolando C Gapud  
Executive Chairman

(Signed)  
Joselito D Campos, Jr  
Executive Director

13 December 2018

## NOTES ON THE 2Q FY2019 DMPL RESULTS

1. DMPL's effective stake in DMFI is 89.4%, hence the non-controlling interest line (NCI) in the P&L. Net income/(loss) is net of NCI.
2. FY means Fiscal Year for the purposes of this MD&A.
3. DMPL Group adopted the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants in April 2017). The change in accounting standard was applied retrospectively. This involved reclassifying a portion of biological assets to plant, property and equipment leading to much higher depreciation expense. However, for EBITDA calculation, the Group retained the old calculation using the lower depreciation for comparability.

## FINANCIAL HIGHLIGHTS – SECOND QUARTER AND FIRST HALF ENDED 31 OCTOBER 2018

in US\$'000 unless otherwise stated*	For the three months ended 31 October			For the six months ended 31 October		
	Fiscal Year 2019	Fiscal Year 2018	% Change	Fiscal Year 2019	Fiscal Year 2018	% Change
<b>With one-off items**</b>						
Turnover	556,278	624,708	(11.0)	993,507	1,098,552	(9.6)
Gross profit	118,709	128,380	(7.5)	196,735	226,264	(13.1)
Gross margin (%)	21.3	20.6	0.7	19.8	20.6	(0.8)
EBITDA	46,311	28,581	62.0	65,157	60,758	7.2
Operating profit	29,986	7,398	305.3	32,009	22,242	43.9
Operating margin (%)	5.4	1.2	4.2	3.2	2.0	1.2
Net profit attributable to owners of the Company	8,424	(2,820)	398.7	11,446	(2,080)	650.3
Net margin (%)	1.5	(0.5)	2.0	1.2	(0.2)	1.4
EPS (US cents)	0.18	(0.32)	156.3	0.08	(0.45)	117.8
<b>Without one-off items**</b>						
Gross profit	122,517	128,380	(4.6)	203,943	226,264	(9.9)
EBITDA	44,998	52,147	(13.7)	72,286	85,231	(15.2)
Operating profit	28,673	30,952	(7.4)	39,138	46,704	(16.2)
Net profit attributable to owners of the Company	7,300	10,247	(28.8)	3,569	11,490	(68.9)
Net debt	1,685,012	1,856,458	(9.2)	1,685,012	1,856,458	(9.2)
Gearing (Net Debt/Equity) (%)	281.3	339.3	(58.0)	281.3	339.3	(58.0)
Cash outflow from operations	(136,460)	(42,472)	221.3	(173,803)	(78,040)	122.7
Capital expenditure	22,507	12,829	75.4	47,606	35,331	34.7
Inventory (days)	137	153	(16)	188	209	(21)
Receivables (days)	29	27	2	32	31	1
Account Payables (days)	38	38	-	42	44	(2)

\*The Company's reporting currency is US dollars. For conversion to S\$, the following exchange rates can be used: 1.35 in October 2018, 1.37 in October 2017. For conversion to Php, these exchange rates can be used: 53.40 in October 2018, 50.52 in October 2017.

\*\*Please refer to the last page of this MD&A for a schedule of the one-off items



## REVIEW OF OPERATING PERFORMANCE

### Second Quarter

The Group achieved sales of US\$556.3 million for the second quarter of FY2019, down 11.0% versus the prior year period mainly due to the planned divestiture of the Sager Creek vegetable business in September 2017, lower sales in the USA, decreased exports of processed pineapple products and lower pineapple juice concentrate (PJC) pricing. Sales in the Philippines were slightly lower mainly driven by operational issues and distribution transition in the general trade channel.

Stripping out Sager Creek's sales, the Group sales in the second quarter would have been lower by 6.0%.

The Group's US subsidiary, Del Monte Foods, Inc (DMFI) generated US\$418.5 million or 75% of Group sales. DMFI's sales declined by 13.8% from US\$485.6 million driven by the Sager Creek divestiture, lower volume across categories, most significantly branded tomatoes, and private label sales as well as the unfavourable impact of lower pricing in foodservice for PJC. The decline in sales was in line with DMFI's strategy to deprioritise non-profitable businesses, including private label in retail channel.

DMFI's commitment to innovation continues to be on track. In synch with trends for health and convenience, DMFI continued to expand its successful launch of the new *Del Monte Fruit & Oats* snack cups, the first shelf stable oatmeal item containing real fruit.

Despite lower gross profit due to lower sales, DMFI generated higher gross margin of 17.8% from 16.5% in the prior year period. Higher gross margin was in line with DMFI's strategy to lower trade spend plus the favourable impact of the divestiture of low margin Sager Creek business, partly offset by higher delivered costs. DMFI generated a higher operating income for the quarter driven by the improvement in gross margin and lower operating expenses.

DMPL ex-DMFI generated sales of US\$147.9 million (inclusive of the US\$10.0 million sales by DMPL to DMFI which were netted out during consolidation). Sales were lower mainly due to decreased exports of processed pineapple products, and significantly lower PJC pricing as a result of the oversupply situation in Thailand, the main exporter of PJC. The Group has been shifting to more branded consumer beverage given the volatile nature of this industrial and commodity PJC. In the Philippines, lower sales were driven by lower volume in retail mainly the packaged fruit category, unfavourable mix and depreciation of peso.

DMPL ex-DMFI delivered lower gross margin of 28.6% from 30.3% in the prior year quarter mainly driven by lower PJC and packaged pineapple pricing for exports, unfavourable sales mix, higher product costs due to commodity headwinds and devaluation of peso. These were partly offset by price increases in the Philippine market in line with inflation. DMPL ex-DMFI generated an EBITDA of US\$24.7 million which was lower by 18.7% and a net income of US\$11.7 million, lower versus the US\$17.1 million in the same period last year driven by lower margin as explained above partially offset by lower operating expenses.

The Philippine market sales were down in both peso and US dollar terms by 2.6% and 7.8%, respectively, mainly in the general trade and mixed fruits category as the Group continued to address operational issues in the general trade. Price increases were implemented across several categories to offset the impact of sugar tax and mitigate inflation.

Foodservice sales in the Philippines remained strong, riding on the rapid expansion of quick service restaurants and convenience stores with partnerships and menu creation with major accounts.

Sales of the S&W branded business in Asia and the Middle East grew by 16.6% in the second quarter versus the prior year period mainly driven by higher sales of S&W fresh pineapple. S&W packaged products continued to decline mostly in North Asia and Turkey. Lower canned pineapple sales in North Asia were due to intense competition from cheaper products from Thailand and Indonesia. Due to the oversupply situation in Thailand, their exporters cut their canned pineapple prices significantly. Turkey, on the other hand, was impacted by political instability and currency devaluation. To diversify its business, the Group had introduced tomato and pasta sauces from the Philippines into S&W's Asian markets in FY2018. The S&W business delivered a much higher operating margin, up 9 ppts, due to better sales mix.

DMPL's share in the Field Fresh joint venture in India was almost flat compared to the same period last year.

The Group's EBITDA of US\$46.3 million was higher than prior year quarter's EBITDA of US\$28.6 million. This quarter's EBITDA included a US\$1.3 million one-off credit from sale of assets written down from the closures of several facilities in the US. In the same period last year, these plant closures and Sager Creek divestiture, which were part of the Group's strategy to improve operational excellence and streamline operations, largely resulted in one-off expenses amounting to US\$23.6 million pre-tax. Without the one-off adjustments, the Group recurring EBITDA was US\$45.0 million. It was lower versus prior year quarter's recurring EBITDA of US\$52.1 million due to the factors mentioned above. Please refer to the last page of this MD&A for a schedule of the one-off items.

The Group reported a net income of US\$8.4 million for the quarter, a turnaround from the net loss of US\$2.8 million in the prior year quarter. This quarter's net income included US\$1.1 million of one-off gain (net of tax), while prior year period's included US\$13.1 million of one-off expenses. Without the one-off adjustments, the Group generated a recurring net income of US\$7.3 million, lower than last year's recurring net income of US\$10.2 million. The change in tax rate in the US from 35% to 21% lowered the recurring net income by US\$2.3 million.

The Group's cash outflow from operations in the second quarter was US\$136.5 million, higher than last year's US\$42.5 million mainly on higher inventories and lower payables.

Past the production peak in October, cash flows are expected to improve in the seasonally stronger second semester with peak sales around Thanksgiving and Christmas, as well as Easter in the last quarter ending April.

### **First Half**

For the first half of FY2019, the Group generated sales of US\$1.0 billion, down 9.6% versus prior year period. DMFI generated US\$0.7 billion or 73.2% of Group sales, lower by 11.6% largely driven by the planned divestiture of the Sager Creek vegetable business in September 2017, lower volume of retail branded products due to promotion reduction and distribution losses. There was also a decline in non-branded products which was in line with DMFI's strategy to deprioritise non-profitable businesses, including private label in retail, partially offsetting decrease in retail trade spend.

The Company's thrust on innovation continued. Following the success of *Del Monte Fruit Refreshers* and *Del Monte Fruit & Chia*, *Del Monte Fruit & Oats* was launched in the USA in June. *Del Monte Fruit & Oats* combines healthy fruit and wholesome oats in a cup, is delicious, filling as well as convenient for breakfast and snack. Feedback from the trade has been encouraging. The Group also entered new product categories for foodservice with shipments of *Riced Cauliflower* and other vegetables with broadly positive industry reception.

Continued investments in consumer advertising and insights are paying dividends as DMFI's market share in canned vegetable and canned fruit continues to grow.

DMFI's gross margin for the first half of FY2019 marginally declined to 15.7% from 15.8% in the same period last year impacted by lower volume and higher costs. Higher costs were driven by prior year pack's lower production and weather-related issues, and higher packaging, raw product and logistics costs due to inflation, partly offset by lower trade spend.

As part of the Group's strategy to improve operational excellence and streamline operations, DMFI divested its underperforming Sager Creek vegetable business and also shut its Plymouth, Indiana tomato production facility in FY2018. These resulted in incremental one-off expenses amounting to US\$7.1 million pre-tax in the first half of FY2019, mostly for Sager Creek. Please refer to the last page of this MD&A for a schedule of the one-off items.

Excluding the one-off items, DMFI contributed an EBITDA of US\$24.2 million and a net loss of US\$30.4 million to the Group.

The Philippine market sales were down 1.6% and 6.7% in peso and US terms, respectively. Decline was mainly in the general trade and mixed fruit categories as a result of operational issues and distributor transition. Decline in sales was further driven by unfavourable sales mix in the Philippines and higher direct promotion spending. These were partly offset by price increase implemented across several categories in line with inflation.

The S&W branded sales in Asia and the Middle East were marginally lower versus last year driven by lower sales of the packaged segment mostly in North Asia and Turkey. S&W fresh grew significantly by 12.6% due to higher sales volume.

The Group's Nice Fruit joint venture successfully launched frozen pineapple spears in 7-Eleven Japan last June. Individually packaged and known as *Pineapple Stick*, it is positioned as an on-the-go healthy snack placed in the store's chiller section, and has received good consumer response. The JV followed this with the launch of frozen pineapple chunks called *Golden Pineapple* in the same convenience store chain in November.

DMPL ex-DMFI posted lower gross profit and margin of 27.6% from 31.0% in the prior year period due to unfavourable impact of lower, cyclical PJC pricing, unfavourable sales mix and higher product costs. These were partly offset by price increases in the Philippine market in line with inflation. DMPL ex-DMFI generated an EBITDA of US\$46.9 million which was lower by 19.1% and a net income of US\$22.5 million, lower versus the US\$32.3 million in the same period last year driven by lower margin as explained above partially offset by lower operating expenses.

DMPL's share in the Field Fresh joint venture in India was favourable at US\$0.2 million profit, a significant improvement from the US\$0.5 million loss in the prior year period due to higher sales and margins.

The Group's gross profit was lower than prior year due to lower exports of processed pineapple products, lower sales of branded products in the US, unfavourable impact of lower, cyclical PJC pricing, unfavourable sales mix in the Philippines, incremental costs to liquidate residual Sager Creek inventory, and higher product costs both in the Asian operations and in the US. These were partly offset by the price increase in the Philippines in line with inflation, and lower trade spend in the US.

Despite lower gross profit, the Group posted higher operating profit than prior year period due to lower marketing and administrative expenses in the US. The one-off expenses related to the sale of the Sager Creek vegetable business and closure of two plants in the USA amounted to US\$7.1 million pre-tax or US\$4.9 million post-tax in the first half. Please refer to the last page of this MD&A for a schedule of the one-off expenses.

The Group reported a net income of US\$11.4 million for the first half of FY2019, favourable compared to the prior year period's net loss of US\$2.1 million. This period's one-off adjustments from DMFI's continued restructuring initiatives and sale of Sager Creek were more than offset by the one-off gain worth US\$16.2 million pre-tax or US\$12.8 million post-tax from the additional purchase of US\$99.0 million of DMFI's second lien loan at a discount in the secondary market. Total loans bought back including the one from FY2018 amounted to US\$225 million out of the total US\$260 million.

Without the one-off items, the Group reported a recurring net income of US\$3.6 million as compared to last year's recurring net income of US\$11.5 million. The change in tax rate in the US from 35% to 21% lowered the recurring net income by US\$6.5 million.

The Group posted an EBITDA of US\$66.5 million of which DMFI accounted for US\$17.0 million. Excluding one-off expenses, the Group's EBITDA would have been US\$73.6 million, 13.6% lower versus the recurring EBITDA of US\$85.2 million in the prior year period.

The Group reduced its gearing to 2.8x equity as of 31 October 2018, from 3.4x in prior year period, primarily due to the US\$100 million Preference Shares issued by DMPL in December 2017 to raise equity and the purchase of DMFI loans at a discount in the fourth quarter of FY2018 and in the first quarter of FY2019.

The Group's cash outflow from operations in the first half was US\$173.8 million, higher versus last year's cash outflow of US\$78.0 million driven by higher receivables and settlement of payables.

## **VARIANCE FROM PROSPECT STATEMENT**

The Group expects to generate a net profit for the balance of the year. It is on track to achieving a net profit for the full year which is in line with earlier guidance.

## BUSINESS OUTLOOK

DMFI faces headwinds due to shifts in consumer demographics, shifts in the way American consumers are eating and shopping, as well as shifts in consumer preferences. It will continue to build on its Del Monte brand heritage and will realign its business with those consumer trends over time. Its plan focuses on business segments which are on-trend and will rationalise non-profitable businesses, in particular the non-branded segment. It will continue to optimise its cost structure and invest in a multiyear restructuring project for its operations and supply chain footprint to more efficiently support its commercial strategy.

With the four new joint ventures with Fresh Del Monte Produce Inc, DMFI has the potential to greatly extend the reach of the Del Monte brand to the growing store perimeter while allowing both companies to optimise economies of scale. Business plans are being finalised for the joint ventures in chilled juices, guacamole and avocado products, and retail food and beverage outlets, while business plans are being executed for prepared refrigerated fruit snacks.

The Group will continue to expand its existing branded business in Asia, through the Del Monte brand in the Philippines, where it is a dominant market leader. S&W, both packaged and fresh, will continue to gain more traction as it leverages its distribution expansion in Asia and the Middle East, while the Group's joint venture in India will continue to generate higher sales and maintain its positive EBITDA.

The Nice Fruit frozen pineapple plant is in operation, with trial shipments to key markets.

The Group will be exploring e-commerce opportunities for its range of products across markets.

Barring unforeseen circumstances, the Group is expected to be profitable for FY2019.

## REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

### AMERICAS

#### For the second quarter ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Profit/(Loss)		
	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg
Packaged fruit	183,785	179,401	2.4	26,944	27,935	(3.5)	(1,764)	(4,146)	(57.5)
Packaged vegetable	158,787	219,075	(27.5)	33,612	39,404	(14.7)	7,239	398	1,718.8
Beverage	4,226	4,270	(1.0)	19	1,069	(98.2)	(1,215)	(387)	214.0
Culinary	69,875	78,565	(11.1)	16,533	15,599	6.0	5,596	(11,081)	150.5
Others	1,061	602	76.2	280	128	118.8	(53)	(616)	(91.4)
Total	417,734	481,913	(13.3)	77,388	84,135	(8.0)	9,803	(15,832)	161.9

#### For the six months ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Profit/(Loss)		
	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg
Packaged fruit	311,914	309,596	0.7	47,913	51,788	(7.5)	(4,075)	(4,526)	(10.0)
Packaged vegetable	288,878	367,912	(21.5)	48,741	62,405	(21.9)	(1,726)	(2,676)	(35.5)
Beverage	9,186	10,463	(12.2)	423	2,135	(80.2)	(1,939)	(863)	124.7
Culinary	112,033	128,749	(13.0)	22,108	20,726	6.7	3,422	(14,492)	123.6
Others	2,022	938	115.6	518	200	159.0	55	36	52.8
Total	724,033	817,658	(11.5)	119,703	137,254	(12.8)	(4,263)	(22,521)	(81.1)

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the foodservice industry and other food processors.

Sales in the Americas declined by 13.3% to US\$417.7 million driven by the planned divestiture of the Sager Creek vegetable business in September 2017, lower volume of retail branded products as a result of price increase, promotion reduction and distribution losses. There was also a decline in sales of non-branded products which was in line with DMFI's strategy to deprioritise non-profitable businesses, including private label. These were partly offset by the decrease in retail trade spend. Stripping out Sager Creek's sales, sales in the Americas would have been down by 6.8%.

DMFI's commitment to innovation continues to be on track. In synch with trends for health and convenience, DMFI continued to expand its successful launch of the new *Del Monte Fruit & Oats* snack cups, the first shelf stable oatmeal item containing real fruit.

Continued investments in consumer advertising and insights are paying dividends as DMFI's market share in canned vegetables and fruit continue to grow.

Gross profit was lower than prior year impacted by higher pack costs and procurement costs, partly offset by lower trade spend.

Americas reported a higher operating income for the quarter of US\$9.8 million versus prior year quarter's operating loss of US\$15.8 million due to lower trade and marketing spend, partly offset by higher cost of goods sold.

## ASIA PACIFIC

### For the second quarter ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Profit		
	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg
Packaged fruit	32,348	39,903	(18.9)	9,321	12,875	(27.6)	5,411	8,523	(36.5)
Packaged vegetable	272	372	(26.9)	72	114	(36.8)	75	82	(8.5)
Beverage	26,954	28,806	(6.4)	5,467	7,137	(23.4)	(670)	970	(169.1)
Culinary	36,901	37,647	(2.0)	13,813	14,944	(7.6)	7,295	8,842	(17.5)
Fresh fruit and others	35,957	28,670	25.4	12,113	7,613	59.1	8,182	4,010	104.0
Total	132,432	135,398	(2.2)	40,786	42,683	(4.4)	20,293	22,427	(9.5)

### For the six months ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Profit		
	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg
Packaged fruit	53,642	68,967	(22.2)	15,115	21,219	(28.8)	8,024	12,644	(36.5)
Packaged vegetable	881	696	26.6	243	218	11.5	191	157	21.7
Beverage	58,199	60,987	(4.6)	13,310	17,647	(24.6)	1,207	4,741	(74.5)
Culinary	61,717	63,573	(2.9)	23,601	25,492	(7.4)	13,051	14,476	(9.8)
Fresh fruit and others	78,569	71,466	9.9	25,082	20,260	23.8	15,616	10,373	50.5
Total	253,008	265,689	(4.8)	77,351	84,836	(8.8)	38,089	42,391	(10.1)

Reported under this segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia and the Middle East both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

Asia Pacific's sales in the second quarter decreased by 2.2% to US\$132.4 million from US\$135.4 million mainly due to decreased exports of processed pineapple products and unfavourable sales mix in the Philippines. The sales of Del Monte packaged fruit declined in the Philippines, and S&W packaged sales in North Asia and Middle East were also impacted.

Sales in the Philippines domestic market were down in both peso and US dollar terms by 2.6% and 7.8%, respectively, mainly in the general trade and mixed fruit categories as a result of operational and transition issues. Price increases were implemented across several categories to offset the impact of sugar tax and mitigate inflation.

## EUROPE

### For the second quarter ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Profit/(Loss)		
	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg
Packaged fruit	4,230	4,972	(14.9)	1,010	1,768	(42.9)	684	1,317	(48.1)
Beverage	1,882	2,425	(22.4)	(475)	(206)	130.6	(794)	(514)	54.5
Total	6,112	7,397	(17.4)	535	1,562	(65.7)	(110)	803	(113.7)

### For the six months ended 31 October

In US\$'000	Turnover			Gross Profit			Operating Profit/(Loss)		
	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg	FY2019	FY2018	% Chg
Packaged fruit	10,524	11,245	(6.4)	2,262	4,493	(49.7)	1,355	3,240	(58.2)
Beverage	5,942	3,960	50.1	(2,581)	(319)	709.1	(3,172)	(868)	265.4
Total	16,466	15,205	8.3	(319)	4,174	(107.6)	(1,817)	2,372	(176.6)

Included in this segment are sales of unbranded products in Europe.

For the second quarter, Europe's sales were down by 17.4% to US\$6.1 million from US\$7.4 million mainly on lower volume of beverage and unfavourable pricing for canned pineapples. Gross profit and operating profit decreased by 65.7% and 113.7%, respectively, driven by lower price and volume.

## REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For the three months ended 31 October			For the six months ended 31 October		
	FY2019	FY2018	Comments	FY2019	FY2018	Comments
Cost of Goods Sold	78.7	79.4	Lower trade spend and favourable mix in DMFI	80.2	79.4	Driven by lower sales of DMPL ex-DMFI
Distribution and Selling Expenses	9.8	10.1	Lower advertising expense and distribution costs	9.7	9.9	Same as 2Q
G&A Expenses	6.4	7.8	Lower personnel costs, professional fees, and contracted services	7.2	8.0	Same as 2Q
Other Operating Income	(0.2)	1.5	Higher miscellaneous income from sale of assets written down from the closures of several facilities in the US	(0.3)	0.7	Same as 2Q

## REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS

in US\$'000	For the three months ended 31 October				For the six months ended 31 October			
	FY2019	FY2018	%	Comments	FY2019	FY2018	%	Comments
Depreciation and amortisation	(33,362)	(34,687)	(3.8)	Mainly due to lower asset base due to plant disposal	(65,186)	(72,270)	(9.8)	Same as 2Q
Provision of asset impairment	(1,283)	(21,891)	(94.1)	Impairment loss mainly on Sager Creek assets	(1,259)	(21,892)	(94.2)	Same as 2Q
Reversal/(provision) for inventory obsolescence	(511)	131	(490.1)	Higher provision for processed pineapple and Contadina products	(351)	(588)	(40.3)	Due to reversal of provision for PJC
Reversal/(Provision) for doubtful debts	(49)	18	(372.2)	Higher provision for non-trade receivables	(61)	223	(127.4)	Same as 2Q
Net gain/(loss) on disposal of fixed assets	4,992	12,264	(59.3)	Mainly on disposal of assets due to DMFI plant closures	3,105	12,152	(74.4)	Same as 2Q
Foreign exchange gain- net	(306)	1,869	(116.4)	Lower favourable impact of peso depreciation for the quarter	1,457	3,452	(57.8)	Same as 2Q
Interest income	1,711	115	n.m.	Mainly on gain on purchase of DMFI's 2nd lien loans	17,821	241	n.m.	Same as 2Q
Interest expense	(24,714)	(26,141)	(5.5)	Lower level of borrowings due to purchase of 2nd lien loans of DMFI refinanced through loans with lower interest rates	(47,740)	(52,223)	(8.6)	Same as 2Q
Share of loss of JV, (attributable to the owners of the Company)	(380)	(630)	(39.7)	Lower operating expenses of Nice Fruit	(470)	(1,123)	(58.1)	Turnaround in FieldFresh results due to higher sales
Tax benefit	1,098	11,956	(90.8)	Due to lower DMFI loss position	3,949	20,828	(81.0)	Same as 2Q

## REVIEW OF GROUP ASSETS AND LIABILITIES

Extract of Accounts with Significant Variances	31 October 2018	31 October 2017	30 April 2018	Comments
<b>in US\$'000</b>				
Joint venture	24,885	25,598	25,195	Due to share in the net loss of Nice Fruit
Deferred tax assets	87,825	114,986	79,829	Due to higher future tax benefits from loss carryforwards of DMFI
Other assets	45,693	43,107	41,223	Due to receivable from sale of plant assets, higher land development costs and higher advances to growers
Biological assets	45,595	43,736	43,592	Favourable fair value adjustment in biological assets
Inventories	904,367	1,102,004	760,981	Higher inventory level of DMFI
Trade and other receivables	240,564	264,212	161,627	Due to timing of collection
Prepaid and other current assets	28,800	50,236	30,782	Lower prepaid rent
Cash and cash equivalents	33,863	23,030	24,246	Mainly on higher borrowings
Financial liabilities – non-current	942,439	1,264,987	983,603	Due to additional purchase of DMFI 2nd lien term loans
Other non-current liabilities	30,043	40,552	35,195	Lower derivatives and workers compensation
Employee benefits– non-current	71,688	88,662	76,905	Due to lower employee retirement plan of DMFI
Financial liabilities – current	776,436	614,501	481,620	Due to working capital requirements
Trade and other payables	258,420	378,613	276,618	Due to lower trade payables of DMFI
Current tax liabilities	496	2,531	2,008	Due to timing of tax payment

## SHARE CAPITAL

Total shares outstanding were at 1,973,960,024 (common shares 1,943,960,024 and preference shares 30,000,000) as of 31 October 2018; (31 October 2017: common shares 1,943,214,106). Share capital is at US\$49.5 million as of 31 October 2018 (31 October 2017: US\$39.5 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	–	1,611,000	CEO
12 May 2009	–	3,749,000	Key Executives
29 April 2011	–	2,643,000	CEO
21 November 2011	–	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	–	688,000	Executive/Non-Executive Directors
1 July 2015	75,765	57,918	Executive/Non-Executive Directors

The number of shares outstanding includes 975,802 shares held by the Company as treasury shares as at 31 October 2018 (31 October 2017: 1,721,720). There was no sale, disposal and cancellation of treasury shares during the period and as at 31 October 2018.

The Company does not have any subsidiary holdings as at 31 October 2018.

In April 2017, the Company successfully completed the offering and listing of 20 million Series A-1 Preference Shares at an offer price of US\$10 per share in the Philippines generating US\$200 million in proceeds. In December 2017, the Company raised and listed another US\$100 million of Preference Shares (10 million Series A-2 shares).

The Company used the net proceeds to substantially refinance the US\$350 million BDO Unibank, Inc loan due in February 2019.

## BORROWINGS AND NET DEBT

Liquidity in US\$'000	As at 31 October 2018	2017	As at 30 April 2018
Gross borrowings	(1,718,875)	(1,879,488)	(1,465,223)
Current	(776,436)	(614,501)	(481,620)
Secured	(277,489)	(256,130)	(10,416)
Unsecured	(498,947)	(358,371)	(471,204)
Non-current	(942,439)	(1,264,987)	(983,603)
Secured	(702,715)	(923,927)	(796,019)
Unsecured	(239,724)	(341,060)	(187,584)
Less: Cash and bank balances	33,863	23,030	24,246
Net debt	(1,685,012)	(1,856,458)	(1,440,977)

The Group's net debt (cash and bank balances less borrowings) amounted to US\$1.7 billion as at 31 October 2018, lower than last year due to payment of borrowings, including the extinguishment of DMFI's second lien loans amounting to US\$225.0 million purchased from the secondary market at a discount.



## DIVIDENDS

In October 2018, the Company paid dividends to holders of the following:

- The Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US\$ 0.33125 per Series A-1 Preference Share for the six-month period from 8 April 2018 to 8 October 2018 (the "Series A-1 Dividend"); and
- The Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$ 0.20403 per Series A-2 Preference Share for the six-month period from 8 April 2018 to 8 October 2018 (the "Series A-2 Dividend").

The cash dividends were paid on 8 October 2018, the dividend payment date.

Except for the above, no other dividends have been declared for this quarter and for the corresponding prior year quarter.

## INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000	Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)	
	FY2019	FY2018	FY2019	FY2018
For the second quarter of the fiscal year				
NutriAsia, Inc	–	–	502	741
DMPI Retirement Fund	–	–	1,031	872
NutriAsia, Inc Retirement Fund	–	–	351	270
<b>Aggregate Value</b>	–	–	<b>1,884</b>	<b>1,883</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED CONSOLIDATED INCOME STATEMENT**

Amounts in US\$'000	For the three months ended 31 October			For the six months ended 31 October		
	FY2019 (Unaudited)	FY2018 (Unaudited)	%	FY2019 (Unaudited)	FY2018 (Unaudited)	%
Turnover	556,278	624,709	(11.0)	993,507	1,098,552	(9.6)
Cost of sales	(437,569)	(496,328)	(11.8)	(796,772)	(872,288)	(8.7)
<b>Gross profit</b>	<b>118,709</b>	<b>128,380</b>	<b>(7.5)</b>	<b>196,735</b>	<b>226,264</b>	<b>(13.1)</b>
Distribution and selling expenses	(54,314)	(63,263)	(14.1)	(96,862)	(108,810)	(11.0)
General and administration expenses	(35,430)	(48,541)	(27.0)	(71,074)	(87,589)	(18.9)
Other operating income/(loss)	1,021	(9,178)	111.1	3,210	(7,623)	(142.1)
<b>Profit from operations</b>	<b>29,986</b>	<b>7,398</b>	<b>305.3</b>	<b>32,009</b>	<b>22,242</b>	<b>43.9</b>
Financial income*	1,862	2,321	(19.8)	19,772	4,076	385.1
Financial expense*	(25,171)	(26,478)	(4.9)	(48,234)	(52,606)	(8.3)
<b>Net finance expense</b>	<b>(23,309)</b>	<b>(24,157)</b>	<b>(3.5)</b>	<b>(28,462)</b>	<b>(48,530)</b>	<b>(41.4)</b>
Share in net loss of joint venture, net of tax	(379)	(629)	39.7	(461)	(1,148)	59.8
<b>Profit/(loss) before taxation</b>	<b>6,298</b>	<b>(17,388)</b>	<b>(136.2)</b>	<b>3,086</b>	<b>(27,436)</b>	<b>(111.2)</b>
Taxation	1,098	11,956	(90.8)	3,949	20,828	(81.0)
<b>Profit/(loss) after taxation</b>	<b>7,396</b>	<b>(5,432)</b>	<b>(236.2)</b>	<b>7,035</b>	<b>(6,608)</b>	<b>(206.5)</b>
<b>Profit(loss) attributable to:</b>						
Owners of the Company	8,424	(2,820)	(398.7)	11,446	(2,080)	(650.3)
Non-controlling interest**	(1,028)	(2,612)	(60.6)	(4,412)	(4,528)	(2.6)
<b>Profit/(loss) for the period</b>	<b>7,396</b>	<b>(5,432)</b>	<b>(236.2)</b>	<b>7,034</b>	<b>(6,608)</b>	<b>(206.4)</b>
<b>Notes:</b>						
Depreciation and amortization	(33,362)	(34,687)	(3.8)	(65,186)	(72,270)	(9.8)
Provision of asset impairment	(1,283)	(21,891)	(94.1)	(1,259)	(21,892)	(94.2)
(Provision)/reversal for inventory	(511)	131	(490.1)	(351)	(588)	(40.3)
Provision for doubtful debts	(49)	18	(372.2)	(61)	223	(127.4)
Loss on disposal of fixed assets	4,992	12,264	(59.3)	3,105	12,152	(74.4)
<b>*Financial income comprise:</b>						
Interest income	1,711	115	n.m.	17,821	241	n.m.
Foreign exchange gain	151	2,206	(93.2)	1,951	3,835	(49.1)
	1,862	2,321	(19.8)	19,772	4,076	385.1
<b>*Financial expense comprise:</b>						
Interest expense	(24,714)	(26,141)	(5.5)	(47,740)	(52,223)	(8.6)
Foreign exchange loss	(457)	(337)	35.6	(494)	(383)	29.0
	(25,171)	(26,478)	(4.9)	(48,234)	(52,606)	(8.3)

n.m. – not meaningful

Earnings per ordinary share in US cents	For the three months ended 31 October		For the six months ended 31 October	
	FY2019	FY2018	FY2019	FY2018
Earnings per ordinary share based on net profit attributable to shareholders:				
(i) Based on weighted average no. of ordinary shares	0.18	(0.32)	0.08	(0.45)
(ii) On a fully diluted basis	0.18	(0.32)	0.08	(0.45)

\*\*Includes (US\$4,420m) for DMFI and US\$8m for FieldFresh in the first half ended FY2019 and (US\$4,503m) for DMFI and (US\$25m) for FieldFresh in the first half ended of FY2018.

\*\*Includes (US\$1,028m) for DMFI and US\$1m for FieldFresh in the second quarter of FY2019 and (US\$2,612m) for DMFI and US\$1m for FieldFresh in the second quarter of FY2018.

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF COMPREHENSIVE INCOME**

Amounts in US\$'000

	For the six months ended 31 Oct		
	FY2019	FY2018	%
<b>Loss for the period</b>	<b>7,035</b>	<b>(6,608)</b>	<b>(206.5)</b>
<b>Other comprehensive income/(loss) (after reclassification adjustment):</b>			
<i>Items that will or may be reclassified subsequently to profit or loss</i>			
Exchange differences on translating of foreign operations	(12,272)	(13,006)	(5.6)
Effective portion of changes in fair value of cash flow hedges	2,214	4,338	(49.0)
Income tax benefit on cash flow hedge	(542)	(795)	(31.8)
	<b>(10,600)</b>	<b>(9,463)</b>	<b>12.0</b>
<i>Items that will not be classified to profit or loss</i>			
Remeasurement of retirement benefit	3,423	4,752	(28.0)
Income tax benefit (expense) on retirement benefit	718	(1,772)	(140.5)
	<b>4,141</b>	<b>2,980</b>	<b>39.0</b>
<b>Other comprehensive loss for the period</b>	<b>(6,459)</b>	<b>(6,483)</b>	<b>(0.4)</b>
<b>Total comprehensive loss for the period</b>	<b>576</b>	<b>(13,091)</b>	<b>(104.4)</b>
<b>Attributable to:</b>			
Owners of the Company	4,433	(9,252)	(147.9)
Non-controlling interests	(3,857)	(3,839)	0.5
<b>Total comprehensive loss for the period</b>	<b>576</b>	<b>(13,091)</b>	<b>(104.2)</b>

*nm – not meaningful*

*Please refer to page 3 for the Notes*

**DEL MOTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF FINANCIAL POSITION**

Amounts in US\$'000	Group			Company		
	31 Oct 2018 (Unaudited)	31 Oct 2017 (Unaudited)	30 April 2018 (Audited)	31 Oct 2018 (Unaudited)	31 Oct 2017 (Unaudited)	30 April 2018 (Audited)
<b>Non-Current Assets</b>						
Property, plant and equipment	588,401	593,417	610,889	–	–	–
Subsidiaries	–	–	–	716,475	781,195	707,644
Joint ventures	24,885	25,598	25,195	1,167	2,235	1,636
Intangible assets and goodwill	711,322	717,985	714,651	–	–	–
Other noncurrent assets	45,693	43,107	41,223	–	–	–
Deferred tax assets – net	87,825	114,986	79,829	12	8	9
Employee benefits	10,842	5,163	10,607	–	–	–
Biological assets	1,621	1,446	1,629	–	–	–
Due from a related party	–	–	–	175,049	–	88,880
	<b>1,470,589</b>	<b>1,501,702</b>	<b>1,484,023</b>	<b>892,703</b>	<b>783,438</b>	<b>798,169</b>
<b>Current Assets</b>						
Inventories	904,367	1,102,004	760,981	–	–	–
Biological assets	43,974	42,290	41,963	–	–	–
Trade and other receivables	240,564	264,212	161,627	173,472	108,953	180,948
Prepaid and other current assets	28,800	50,236	30,782	229	206	212
Cash and cash equivalents	33,863	23,030	24,246	432	468	2,709
	<b>1,251,568</b>	<b>1,481,772</b>	<b>1,019,599</b>	<b>174,133</b>	<b>109,627</b>	<b>183,869</b>
Noncurrent assets held for sale	679	–	5,504	–	–	–
	<b>1,252,247</b>	<b>1,481,772</b>	<b>1,025,103</b>	<b>174,133</b>	<b>109,627</b>	<b>183,869</b>
<b>Total Assets</b>	<b>2,722,836</b>	<b>2,983,474</b>	<b>2,509,126</b>	<b>1,066,836</b>	<b>893,065</b>	<b>982,038</b>
<b>Equity attributable to equity holders of the Company</b>						
Share capital	49,449	39,449	49,449	49,449	39,449	49,449
Retained earnings	97,077	138,583	95,505	97,077	138,583	95,505
Reserves	407,522	311,410	414,241	407,885	311,479	414,380
Equity attributable to owners of the Company	554,048	489,442	559,195	554,411	489,511	559,334
Non-controlling interest	45,081	57,638	49,065	–	–	–
<b>Total Equity</b>	<b>599,129</b>	<b>547,080</b>	<b>608,260</b>	<b>554,411</b>	<b>489,511</b>	<b>559,334</b>
<b>Non-Current Liabilities</b>						
Loans and borrowings	942,439	1,264,987	983,603	183,684	283,010	129,594
Other non-current liabilities	30,043	40,552	35,195	–	–	–
Employee benefits	71,688	88,662	76,905	–	–	3
Environmental remediation liabilities	159	4,336	144	–	–	–
Deferred tax liabilities	10,099	2,921	7,128	–	–	–
	<b>1,054,428</b>	<b>1,401,458</b>	<b>1,102,975</b>	<b>183,684</b>	<b>283,010</b>	<b>129,597</b>

To be continued

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF FINANCIAL POSITION (CONTINUED)**

Amounts in US\$'000	Group			Company		
	31 Oct 2018 (Unaudited)	31 Oct 2017 (Unaudited)	30 April 2018 (Audited)	31 Oct 2018 (Unaudited)	31 Oct 2017 (Unaudited)	30 April 2018 (Audited)
<b>Current Liabilities</b>						
Trade and other payables	258,420	378,613	276,618	104,834	70,616	87,073
Loans and borrowings	776,436	614,501	481,620	223,902	49,970	206,034
Current tax liabilities	496	2,531	2,008	–	(31)	–
Employee benefits	33,927	39,291	37,645	5	(11)	–
	<b>1,069,279</b>	<b>1,034,936</b>	<b>797,891</b>	<b>328,741</b>	<b>120,544</b>	<b>293,107</b>
<b>Total Liabilities</b>	<b>2,123,707</b>	<b>2,436,394</b>	<b>1,900,866</b>	<b>512,425</b>	<b>403,554</b>	<b>422,704</b>
<b>Total Equity and Liabilities</b>	<b>2,722,836</b>	<b>2,983,474</b>	<b>2,509,126</b>	<b>1,066,836</b>	<b>893,065</b>	<b>982,038</b>
NAV per ordinary share (US cents)	<b>30.35</b>	28.16	30.81	<b>28.09</b>	<b>24.92</b>	28.34

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY**

	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non- controlling interest	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Group</b>												
<b>Fiscal Year 2019</b>												
At 1 May 2018, as previously stated	49,449	478,323	(91,515)	10,885	18,225	(2,764)	1,373	95,505	(286)	559,195	49,065	608,260
<b>Total comprehensive income for the period</b>												
Profit/(Loss) for the period	—	—	—	—	—	—	—	11,447	—	11,447	(4,412)	7,035
<b>Other comprehensive income</b>												
Currency translation differences recognised directly in equity	—	—	(12,315)	—	—	—	—	—	—	(12,315)	43	(12,272)
Remeasurement of retirement plan	—	—	—	—	3,806	—	—	—	—	3,806	335	4,141
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	1,495	—	—	—	1,495	177	1,672
<b>Total other comprehensive income/(loss)</b>	—	—	(12,315)	—	3,806	1,495	—	—	—	(7,014)	555	(6,459)
<b>Total comprehensive loss for the period</b>	—	—	(12,315)	—	3,806	1,495	—	11,447	—	4,433	(3,857)	576
<b>Transactions with owners recorded directly in equity</b>												
<b>Contributions by and distributions to owners</b>												
Transaction costs related to the issuance of preference share	—	16	—	—	—	—	—	—	—	16	—	16
Payment of dividends	—	—	—	—	—	—	—	(9,875)	—	(9,875)	—	(9,875)
Value of employee services received for issue of share options	—	—	—	—	—	—	278	—	—	278	(126)	152
<b>Total contributions by and distributions to owners</b>	—	16	—	—	—	—	278	(9,875)	—	(9,581)	(126)	(9,707)
<b>At 31 October 2018</b>	<b>49,449</b>	<b>478,339</b>	<b>(103,830)</b>	<b>10,885</b>	<b>22,031</b>	<b>(1,269)</b>	<b>1,651</b>	<b>97,077</b>	<b>(286)</b>	<b>554,047</b>	<b>45,082</b>	<b>599,129</b>

# DEL MONTE PACIFIC LIMITED

## UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non- controlling interest	Total equity
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Group</b>												
<b>Fiscal Year 2018</b>												
At 1 May 2017	39,449	390,320	(78,087)	10,885	1,808	(7,443)	1,779	159,169	(802)	517,078	61,477	578,555
<b>Total comprehensive income for the period</b>												
Loss for the period	—	—	—	—	—	—	—	(2,079)	—	(2,079)	(4,529)	(6,608)
<b>Other comprehensive income</b>												
Currency translation differences recognised directly in equity	—	—	(13,007)	—	—	—	—	—	—	(13,007)	1	(13,006)
Remeasurement of retirement plan	—	—	—	—	2,665	—	—	—	—	2,665	315	2,980
Effective portion of changes in fair value of cash flow hedges	—	—	—	—	—	3,169	—	—	—	3,169	374	3,543
<b>Total other comprehensive income</b>	—	—	(13,007)	—	2,665	3,169	—	—	—	(7,173)	690	(6,483)
<b>Total comprehensive (loss)/income for the period</b>	—	—	(13,007)	—	2,665	3,169	—	(2,079)	—	(9,252)	(3,839)	(13,091)
<b>Transactions with owners recorded directly in equity</b>												
<b>Contributions by and distributions to owners</b>												
Value of employee services received for issue of share options	—	—	—	—	—	—	141	—	—	141	—	141
Transaction cost from issue of preference shares	—	(88)	—	—	—	—	—	—	—	(88)	—	(88)
Release of share awards	—	(50)	—	—	—	—	(466)	—	516	—	—	—
Payment of Dividends	—	—	—	—	—	—	—	(18,507)	—	(18,507)	—	(18,507)
<b>Total contributions by and distributions to owners</b>	—	(138)	—	—	—	—	(325)	(18,507)	516	(18,384)	—	(18,384)
<b>At 31 October 2017</b>	<b>39,449</b>	<b>390,182</b>	<b>(91,094)</b>	<b>10,885</b>	<b>4,473</b>	<b>(4,274)</b>	<b>1,454</b>	<b>138,583</b>	<b>(286)</b>	<b>489,442</b>	<b>57,638</b>	<b>547,080</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

Company	Share Capital US\$'000	Share Premium US\$'000	Translation Reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment retirement plan US\$'000	Share option reserve US\$'000	Hedging Reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total Equity US\$'000
<b>Fiscal Year 2019</b>										
At 1 May 2018	49,449	478,462	(91,515)	10,885	18,225	1,373	(2,764)	(286)	95,505	559,334
<b>Total comprehensive income for the period</b>										
Profit for the period	–	–	–	–	–	–	–	–	11,447	11,447
<b>Other comprehensive income</b>										
Currency translation differences recognised directly in equity	–	–	(12,309)	–	–	–	–	–	–	(12,309)
Remeasurement of retirement plan	–	–	–	–	4,304	–	–	–	–	4,304
Effective portion of changes in fair value of cash flow hedges	–	–	–	–	–	–	1,495	–	–	1,495
<b>Total other comprehensive income</b>	–	–	(12,309)	–	4,304	–	1,495	–	–	(6,510)
<b>Total comprehensive loss for the period</b>	–	–	(12,309)	–	4,304	–	1,495	–	11,447	4,937
<b>Transactions with owners, recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Refund of transaction costs related to the issuance of share capital	–	15	–	–	–	–	–	–	–	15
Dividends	–	–	–	–	–	–	–	–	(9,875)	(9,875)
Total contributions by and distributions to owners	–	15	–	–	–	–	–	–	(9,875)	(9,860)
<b>At 31 Oct 2018</b>	<b>49,449</b>	<b>478,477</b>	<b>(103,824)</b>	<b>10,885</b>	<b>22,529</b>	<b>1,373</b>	<b>(1,269)</b>	<b>(286)</b>	<b>97,077</b>	<b>554,411</b>



**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)**

Company	Share capital US\$'000	Share premium US\$'000	Translation Reserve US\$'000	Revaluation Reserve US\$'000	Remeasure- ment retirement plan US\$'000	Share Option Reserve US\$'000	Hedging Reserve US\$'000	Reserve for own shares US\$'000	Retained earnings US\$'000	Total Equity US\$'000
<b>Fiscal Year 2018</b>										
At 1 May 2017	39,449	390,459	(78,087)	10,885	1,808	1,779	(7,443)	(802)	159,169	517,217
<b>Total comprehensive loss for the period</b>										
Loss for the period	–	–	–	–	–	–	–	–	(2,079)	(2,079)
<b>Other comprehensive income</b>										
Currency translation differences recognised directly in equity	–	–	(13,007)	–	–	–	–	–	–	(13,007)
Remeasurement of retirement plan	–	–	–	–	2,665	–	–	–	–	2,665
Effective portion of changes in fair value of cash flow hedges	–	–	–	–	–	–	3,169	–	–	3,169
<b>Total other comprehensive income</b>	–	–	(13,007)	–	2,665	–	3,169	–	–	(7,173)
<b>Total comprehensive loss for the period</b>	–	–	(13,007)	–	2,665	–	3,169	–	(2,079)	(9,252)
<b>Transactions with owners, recorded directly in equity</b>										
<b>Contributions by and distributions to owners</b>										
Value of employee services received for issue of share options	–	–	–	–	–	141	–	–	–	141
Transaction cost from issue of preference shares	–	(88)	–	–	–	–	–	–	–	(88)
Release of share awards granted	–	(50)	–	–	–	(466)	–	516	–	–
Payment of dividends	–	–	–	–	–	–	–	–	(18,507)	(18,507)
<b>Total contributions by and distributions to owners</b>	–	(138)	–	–	–	(325)	–	516	(18,507)	(18,454)
<b>At 31 October 2017</b>	<b>39,449</b>	<b>390,321</b>	<b>(91,094)</b>	<b>10,885</b>	<b>4,473</b>	<b>1,454</b>	<b>(4,274)</b>	<b>(286)</b>	<b>138,583</b>	<b>489,511</b>

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS**

Amounts in US\$'000	For the three months ended 31 October		For the six months ended 31 October	
	FY2019 (Unaudited)	FY2018 (Unaudited)	FY2019 (Unaudited)	FY2018 (Unaudited)
<b>Cash flows from operating activities</b>				
Profit for the period	7,396	(5,432)	7,035	(6,608)
Adjustments for:				
Depreciation of property, plant and equipment	31,699	32,574	61,857	67,820
Amortisation of intangible assets	1,663	2,113	3,329	4,450
Impairment loss on property, plant and equipment	1,283	21,891	1,259	21,892
Gain/(loss) on disposal of property, plant and equipment	(4,992)	(12,264)	(3,105)	(12,152)
Equity-settled share-based payment transactions	(277)	106	-	211
Share of loss of joint venture, net of tax	379	629	461	1,148
Finance income	(1,582)	(2,321)	(19,772)	(4,076)
Finance expense	24,892	26,478	48,234	52,606
Tax expense (benefit) – net	(1,098)	(11,956)	(3,949)	(20,828)
Net loss on derivative financial instrument	(353)	(454)	(9,613)	651
Operating profit before working capital changes	59,010	51,364	85,736	105,114
Changes in:				
Other assets	9,016	56,065	5,503	18,501
Inventories	(110,111)	(98,138)	(143,583)	(189,566)
Biological assets	(5,933)	(33,609)	(11,758)	(15,631)
Trade and other receivables	(65,153)	(101,776)	(66,063)	(97,358)
Prepaid and other current assets	7,417	12,439	2,472	11,565
Trade and other payables	(32,706)	68,345	(51,745)	82,484
Employee Benefit	3,768	3,823	7,403	7,836
Operating cash flow	(134,692)	(41,487)	(172,035)	(77,055)
Income taxes paid	(1,768)	(985)	(1,768)	(985)
<b>Net cash flows from operating activities</b>	<b>(136,460)</b>	<b>(42,472)</b>	<b>(173,803)</b>	<b>(78,040)</b>
<b>Cash flows from investing activities</b>				
Interest received	107	102	245	234
Proceeds from disposal of property, plant and equipment	6,908	(12,498)	9,245	(12,457)
Purchase of property, plant and equipment	(22,507)	(12,829)	(47,606)	(35,331)
Additional investment in joint venture	-	(949)	-	(949)
<b>Net cash flows used in investing activities</b>	<b>(15,492)</b>	<b>(26,174)</b>	<b>(38,116)</b>	<b>(48,503)</b>
<b>Cash flows from financing activities</b>				
Interest paid	(19,899)	(25,197)	(41,688)	(48,360)
Proceeds of borrowings	285,388	147,754	567,799	521,167
Repayment of borrowings	(103,999)	(32,583)	(305,010)	(352,009)
Dividends paid	(9,875)	(18,507)	(9,875)	(18,507)
Refund of transactions costs related to rights issue	-	(18)	16	(89)
<b>Net cash flows from financing activities</b>	<b>151,615</b>	<b>71,449</b>	<b>211,242</b>	<b>102,202</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(337)</b>	<b>2,803</b>	<b>(677)</b>	<b>(24,341)</b>
<b>Cash and cash equivalents at 1 May</b>	<b>33,295</b>	<b>19,486</b>	<b>24,246</b>	<b>37,571</b>
<b>Effect of exchange rate fluctuations on cash held</b>	<b>905</b>	<b>741</b>	<b>10,294</b>	<b>9,800</b>
<b>Cash and cash equivalents at 31 October</b>	<b>33,863</b>	<b>23,030</b>	<b>33,863</b>	<b>23,030</b>

**One-off expenses/(income)**

in US\$ million	For the three months ended 31 October			For the six months ended 31 October		
	FY2019 (Unaudited)	FY2018 (Unaudited)	% Change	FY2019 (Unaudited)	FY2018 (Unaudited)	% Change
<b>DMFI one-off expenses:</b>						
Closure of Sager Creek Arkansas plant	(0.2)	6.5	(102.6)	7.2	6.5	11.5
Closure of Plymouth, Indiana plant	(1.7)	14.1	(112.1)	(0.8)	14.1	(105.9)
Seed operations	(1.1)	–	nm	(1.1)	–	nm
Severance	1.7	0.4	303.2	1.8	1.3	38.1
Others	(0.4)	2.6	(113.8)	–	2.6	nm
<b>Total (pre-tax basis)</b>	<b>(1.7)</b>	<b>23.6</b>	<b>(107.1)</b>	<b>7.1</b>	<b>24.5</b>	<b>(70.9)</b>
Tax impact	0.4	(9.0)	(104.9)	(1.7)	(9.3)	(82.1)
Non-controlling interest	0.1	(1.5)	(106.7)	(0.6)	(1.6)	(64.0)
<b>Total DMFI one-off expenses (post-tax, post NCI basis)</b>	<b>(1.1)</b>	<b>13.1</b>	<b>(108.6)</b>	<b>4.9</b>	<b>13.6</b>	<b>(64.0)</b>
<b>Second Lien Loan purchase:</b>						
Gain due to the purchase of DMFI's second lien loan at a discount	–	–	–	(16.2)	–	nm
Tax impact	–	–	–	3.4	–	nm
<b>Total one-off gain on Second Lien loan purchase (post-tax basis)</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>(12.8)</b>	<b>–</b>	<b>nm</b>
<b>Total (post-tax and post non-controlling interest)</b>	<b>(1.1)</b>	<b>13.1</b>	<b>(108.6)</b>	<b>(7.9)</b>	<b>13.6</b>	<b>(158.0)</b>

nm. – not meaningful