



## **DEL MONTE PACIFIC LIMITED**

## Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Fourth Quarter and Full Year Ended 31 December 2013

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### **AUDIT**

Full year 2013 figures have neither been audited nor reviewed by the Group's auditors.

## **ACCOUNTING POLICIES**

The accounting policies and method of computation adopted are consistent with those used in the most recently audited financial statements, except for the following accounting standards, amendments to standards and interpretation that are effective for annual reporting periods beginning 1 January 2013:

Amendment to IAS 1 Presentation of Financial Statements
Amendment to IAS 16 Classification of servicing equipment

IAS 19 (revised 2011) Employee Benefits

IAS 27 Separate Financial Statements

IAS 28 (revised 2011) Investments in Associates and Joint Ventures

Amendments to IAS 32 Financial Instruments: Presentation – Tax effect of distribution to holders of

equity instruments

Amendments to IAS 34 Interim financial reporting and segment information for total assets and liabilities

Amendments to IFRS 7 Offsetting Financial Assets and Financial Liabilities

IFRS 10 Consolidated Financial Statements

IFRS 11 Joint Arrangements

IFRS 12 Disclosures of Interests in Other Entities

IFRS 13 Fair Value Measurement

The Group has not applied the following accounting standards (including its consequential amendments) and interpretations that have been issued but will be effective for the financial year beginning on or after 1 January 2014.

Amendment to IAS 32 Offsetting Financial Assets and Financial Liabilities

Amendment to IAS 36 Recoverable amount disclosure for non-financial assets

IFRS 9 Financial Instruments

IFRIC 21 Levies

## **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

#### FINANCIAL HIGHLIGHTS - FOURTH QUARTER AND FULL YEAR 2013

in US\$'000 unless otherwise stated	For the three	months end	ed 31 Dec	For the year ended 31 Dec			
	2013	<b>2012</b> (Restated)*	%	2013	<b>2012</b> (Restated)*	%	
Turnover	156,798	159,510	(1.7)	492,177	459,711	7.1	
Gross profit	35,795	38,679	(7.5)	115,610	112,799	2.5	
Gross margin (%)	22.8	24.2	(1.4ppts)	23.5	24.5	(1.0ppt)	
Operating profit – recurring	18,950	19,158	(1.1)	54,216	50,036	8.4	
Operating margin (%)	12.1	12.0	0.1ppt	11.0	10.9	0.1ppt	
Operating profit – non recurring	(3,797)	19,158	nm	27,476	50,036	(45.1)	
Operating margin (%)	nm	12.0	nm	5.6	10.9	(5.3ppts)	
Net profit – recurring	13,224	13,461	(1.8)	33,883	32,212	5.2	
Net margin (%)	8.4	8.4	-	6.9	7.0	(0.1ppt)	
EPS (US cents)	1.02	1.25	(18.4)	2.61	2.99	(12.7)	
Net profit - non recurring	(1,737)	13,461	nm	16,109	32,212	(50.0)	
Net margin (%)	'nm	8.4	nm	3.3	7.0	(3.7ppts)	
EPS (US cents)	(0.13)	1.25	nm	1.24	2.99	(58.5)	
Net debt	(146,655)	(117,031)	25.3	(146,655)	(117,031)	25.3	
Gearing (%)	65.7	46.7	19.0ppts	65.7	46.7	19.0ppts	
Cash flow from operations	32,654	49,105	(33.5)	27,286	26,103	4.5	
Capital expenditure	11,174	10,664	4.8	24,698	17,894	38.0	
•	•		Days		•	Days	
Inventory (days)	86	88	(2)	102	105	(3)	
Receivables (days)	43	44	(1)	60	61	(1)	
Account Payables (days)	68	58	ìó	88	82	` 6	

The Company's reporting currency is US dollars. For conversion to S\$, these exchange rates can be used: 1.25 in 4Q13, 1.25 in FY13 and 1.25 in 4Q12, 1.22 in FY12. \*Pls refer to page 18 re the restatement.

# SUBSEQUENT EVENT – ACQUISITION OF THE CONSUMER FOOD BUSINESS OF DEL MONTE CORPORATION

On 18 Feb 2014, Del Monte Pacific Ltd (DMPL or the Group) completed the purchase of the consumer food business from Del Monte Corporation for US\$1.675 billion subject to working capital adjustments. The US consumer food business has been renamed Del Monte Foods, Inc (DMFI).

This acquisition will transform DMPL into a global branded food and beverage company, quadrupling sales from the current US\$500 million level to more than US\$2 billion. The branded business will then generate 80% of the enlarged group's turnover.

This acquisition adds significant scale and reach into new market segments for the Company, a longtime supplier of processed pineapple to the US market, through a strong portfolio of leading packaged consumer food brands. DMFI's portfolio of iconic brands – *Del Monte, S&W, Contadina and College Inn* - includes No. 1 market position in the branded canned fruits and vegetables market and No. 2 position in the canned tomato and broth categories in the United States. In fiscal year 2013, the portfolio generated US\$1.8 billion in sales and US\$164 million in EBITDA.

The deal was financed partly by bridging loans for the closing. The final financing structure provides for a total equity investment of US\$705 million into DMFI of which US\$605 million are in the form of fresh capital and the balance from loans.

DMPL also incurred one-off transaction fees in relation to this deal as follows:

	One-off transaction fees – gross (in US\$ m)	One-off transaction fees – net of tax (in US\$ m)
4Q 2013	22.7	14.9
FY 2013	25.3	16.6
1Q 2014 estimate	10.0	6.5

The one-off transaction fees were booked under G&A expenses which unfavourably impacted the operating profit and net profit of the Group for the fourth quarter and full year 2013.

For more details of the transaction, please refer to the Circular dated 27 January 2014 posted on the SGX, PSE and www.delmontepacific.com.

## **REVIEW OF OPERATING PERFORMANCE FOR 4Q AND FY 2013**

#### Fourth Quarter

Sales in the fourth quarter decreased by 2% to US\$156.8 million from US\$159.5 million due to weakness in the Philippine market, partially offset by growth in the S&W business – both processed and fresh, and non-branded business.

Sales in the Philippines declined by 8% in the fourth quarter due to product mix change.

Del Monte in the Philippines ended 2013 with the highest market shares in the past five years on core 100% Pineapple Juice, Packaged Pineapple, Packaged Fruits and Tomato Sauce based on Nielsen retail study, showing the continued strengthening of the Del Monte brand across categories, channels and consumer segments.

S&W sales rose 18% to US\$13.2 million, led by the fresh segment's robust 34% growth. S&W sales were also driven by new products and the growth in the Middle East and Asia primarily Japan, Korea and the Philippines.

The non branded business generated sales of US\$41.5 million, 8% higher year on year, on improved sales of processed pineapple and tropical mixed fruit products.

The Group incurred an operating loss of US\$3.8 million in the fourth quarter due to the one-off transaction fees of US\$22.7 million relating to the US acquisition. Adding back the one off fees, operating profit would have been US\$19.0 million, comparable to the US\$19.2 million in the prior year period.

The Group recognised an equity loss of US\$1.0 million in its Indian affiliate, flat versus prior year quarter's US\$1.0 million.

The Group incurred a net loss of US\$1.7 million due to the one-off transaction fees of US\$14.9 million net of tax. Adding back the one off fees, net profit would have been US\$13.2 million, slightly lower than the US\$13.5 million in the prior year period.

Operating cash flow was US\$32.7 million, a decrease from prior year quarter's US\$49.1 million mainly due to timing of collection of trade and other receivables. The Company ended with a net debt position of US\$146.7 million as of 31 December 2013, and a gearing of 66%, higher than prior year quarter's 47% but slightly lower than third quarter's 69%.

#### Full Year

Group turnover for 2013 grew by 7% to a record US\$492.2 million from US\$459.7 million driven by better performance for the Del Monte brand in the Philippines and in the Indian subcontinent and S&W in Asia and the Middle East.

Sales in the Philippine market rose 4% due to favourable mix, better prices and higher volume. Major product categories registered growth, most notably the processed fruit and canned beverage segments.

The S&W branded business delivered sales growth of 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

The non branded business generated sales of US\$155.7 million, 12% higher year on year, on improved sales of processed pineapple and tropical mixed fruit products.

Gross profit rose 3% to US\$115.6 million due to better prices, sales mix, and volume improvements. Tinplate and sugar costs were lower.

Operating profit dropped to US\$27.5 million from US\$50.0 million due to the one-off transaction fees of US\$25.3 million relating to the US acquisition. Adding back these one off fees plus the US\$1.2 million of listing fees in the Philippines, operating profit would have been US\$54.2 million, or 8% higher than prior year.

In India, the Group recognised a share of loss of US\$4.6 million for its 46.7% stake in the FieldFresh joint venture, lower than prior year's US\$5.6 million. This was due to higher sales and the weak Indian rupee.

Net profit declined to US\$16.1 million from US\$32.2 million due to the one-off transaction fees of US\$16.6 million net of tax. Adding back these one off fees plus the US\$1.0 million of listing fees in the Philippines, net profit would have been US\$33.9 million, or 5% higher than prior year.

Operating cash flow was lower at US\$27.3 million compared to US\$26.1 million in the prior year period as a result of changes in working capital.

#### VARIANCE FROM PROSPECT STATEMENT

The full year 2013 results – without the non recurring expenses - were in line with earlier guidance that the Group's 2013 profits are expected to be better compared to that of the same period last year.

## **BUSINESS OUTLOOK**

The Group expects to generate higher earnings on a recurring basis in the first quarter of 2014 but expects to report a lower non-recurring net income due to one-off transaction fees in closing its US\$1.675 billion acquisition. The US business will be consolidated from the acquisition closing onwards, ie from 18 February 2014. DMPL plans to align its fiscal year with that of Del Monte Foods, Inc (May to April financial year), which is expected to account for about 80% of the enlarged group's sales.

Group earnings will improve in the new financial year 2015 (May 2014-April 2015) as it drives both topline growth across its key markets in the USA, the Philippines and rest of Asia, optimises synergies and manages cost actively.

## REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

## BRANDED For the three months ended 31 December

In US\$'000		Branded			
	2013	2012 (Restated)	% Chg		
Turnover	115,323	121,006	(4.7)		
Gross Profit	32,981	35,797	(7.9)		
Gross Margin (%)	28.6	29.6	(1.0ppt)		
Operating Profit - recurring	17,462	20,198	(13.5)		
Operating Margin (%)	15.1	16.7	(1.6ppts)		
Operating Profit – non recurring	3,176	20,198	(84.4)		
Operating Margin (%)	2.8	16.7	(13.9ppts)		

For the full year ended 31 December

In US\$'000		Branded				
	2013	2012 (Restated)	% Chg			
Turnover	336,434	`320,512	5.0			
Gross Profit	101,281	96,684	4.8			
Gross Margin (%)	30.1	30.2	(0.1ppt)			
Operating Profit - recurring	50,107	44,890	11.6			
Operating Margin (%)	14.9	14.0	0.9ppts			
Operating Profit – non recurring	31,828	44,890	(29.1)			
Operating Margin (%)	9.5	14.0	(4.5ppts)			

#### Fourth Quarter

Reported under the branded segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded products, including Del Monte traded goods; S&W products in Asia and the Middle East; and Del Monte products from the Philippines into Indian subcontinent.

Turnover of the branded business, which accounted for 74% of the Group's turnover in the fourth quarter of 2013, declined by 5% to US\$115.3 million from US\$121.0 million due to lower sales in the Philippine market, partially offset by growth of the S&W business.

Gross profit decreased by 8% to US\$33.0 million and gross margin was slightly behind from 29.6% to 28.6% due to the change in product mix.

#### Full Year

Turnover in the branded business, which accounted for 68% of the Group's turnover in 2013, grew 5% to US\$336.4 million from US\$320.5 million on higher sales in all major categories in the Philippines as well as improved S&W sales.

Turnover in the Philippines rose 4% due to favourable mix, better prices and higher volume. Major categories registered growth, especially the processed fruit and canned beverage.

The S&W branded business delivered sales growth of 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

Due to higher volume, improved pricing and mix as well as cost improvements, gross profit for the branded segment improved by 5% to US\$101.3 million, while recurring operating profit rose 12% to US\$50.1 million. Operating margin increased to 14.9% from 14.0% in the prior year.

#### **NON BRANDED**

## For the three months ended 31 December

In US\$'000	Non Supply Contract						Sı	Supply Contact			Total			
	Asia Pacific		fic Europe and North America					Non	Branded Bus	siness				
	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg		
Turnover	7,164	7,402	(3.2)	19,705	17,674	11.5	14,606	13,428	8.8	41,475	38,504	7.7		
Gross Profit	1,952	1,644	18.7	(828)	602	nm	1,690	636	165.7	2,814	2,882	(2.4)		
<i>Gr Margin (%)</i> Op Profit –	27.2	22.2	5.0ppts	(4.2)	3.4	nm	11.6	4.7	6.9ppts	6.8	7.5	0.7ppt		
recurring	700	643	8.9	(835)	(914)	(8.7)	1,623	(769)	nm	1,489	(1,040)	nm		
<i>Op Margin (%)</i> Op Profit – non	9.8	8.7	1.1ppts	(4.2)	(5.2)	(1ppt)	11.1	(5.7)	16.8	3.6	(2.7)	6.3		
recurring	(663)	643	nm	(4,694)	(914)	413.6	(1,616)	(769)	110.1	(6,973)	(1,040)	570.5		
Op Margin (%)	(9.3)	8.7	nm	(23.8)	(5.2)	(18.6ppts)	(11.1)	(5.7)	(5.4ppts)	(16.8)	(2.7)	(14.1ppts)		

## For the full year ended 31 December

In US\$'000	Non Supply Contract							Supply Contact			Total		
	Asia Pacific			Europ	Europe and North America					Non Branded Business			
	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	
Turnover	25,076	22,102	13.5	71,038	56,073	26.7	59,629	61,023	(2.3)	155,743	139,198	11.9	
Gross Profit	6,265	5,294	18.3	1,631	6,474	(74.8)	6,433	4,347	48.0	14,329	16,115	(11.1)	
Gross Margin (%) Op Profit –	25.0	24.0	1.0ppt	2.3	11.5	(9.2ppts)	10.8	7.1	(3.7ppts)	9.2	11.6	(2.4ppts)	
recurring	3,318	2,825	17.5	(2,275)	2,394	nm	3,067	(73)	nm	4,109	5,146	(20.1)	
Op Margin (%) Op Profit – non	13.2	12.8	0.4ppts	(3.2)	4.3	nm	5.1	(0.1)	5.3	2.6	3.7	(1.1)	
recurring	1,955	2,825	(30.8)	(6,134)	2,394	nm	(173)	(73)	(137.0)	(4,352)	5,146	nm	
Op Margin (%)	7.8	12.8	(5.0ppts)	(8.6)	4.3	nm	(0.3)	(0.1)	(0.2ppt)	(2.8)	3.7	nm	

#### Fourth Quarter

Reported under the non branded segment are sales and profit on sales of private label and non branded processed fruits, beverages, other processed products and fresh fruit; and sales and profit on sales to other non-affiliated Del Monte companies under long term supply contracts and under market prices.

Turnover of the non branded business accounted for 26% of Group turnover this quarter. The segment's sales increased by 8% to US\$41.5 million from US\$38.5 million on improved sales of processed pineapple and tropical mixed fruit products.

However, gross profit in Europe and North America turned into a net loss position as a result of losses of the pineapple juice concentrate (PJC) business. The Group is shifting its juice sales into more branded to reduce reliance on the non branded and volatile PJC product.

Operating performance of the non branded business turned around to a profit of US\$1.5 million from a loss of US\$1.0 million due to the improvements in the supply contract business.

#### Full Year

The Group's turnover of non branded business accounted for 32% of Group sales in 2013, up from 30% in 2012. Turnover for non branded segment increased by 12% to US\$155.7 million from US\$139.2 million due to higher sales of processed pineapple and tropical mixed fruit products. However, gross profit was down 11% to US\$14.3 million and recurring operating profit lower by 20% to US\$4.1 million mainly due to weakness in the pineapple juice concentrate business.

## REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For th	e three mon	ths ended 31 December	For the full year ended 31 December			
	2013	2012 (Restated)	Comments	2013	2012 (Restated)	Comments	
Cost of Goods Sold	77.2	75.8	Change in product mix	76.5	75.5	Higher pineapple and warehousing cost	
Distribution and Selling Expenses	6.6	5.6	Higher sales promotion and marketing expenses	6.9	6.9	Flat	
G&A Expenses	18.9	5.8	Largely due to one off transaction fees relating to the US acquisition	10.6	6.1	Same as 4Q	
Other Operating Expenses	0.3	0.8	Primarily due to IAS adjustments and other miscellaneous income	0.4	0.7	Primarily due to IAS adjustments and other miscellaneous income	

## **REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS**

In US\$'000	For the t	three months	s ended 3	31 December	For the fu	ıll year ende	ed 31 De	cember
	2013	2012 (Restated)	%	Comments	2013	2012 (Restated)	%	Comments
Depreciation and amortisation	(6,379)	(4,738)	34.6	Due to higher capex of Philippine subsidiary	(19,531)	(15,610)	25.1	Same as 4Q
Interest income	76	109	(30.3)	Lower interest income from operating assets	395	557	(29.1)	Same as 4Q
Interest expense	(1,682)	(1,076)	56.3	Higher level of borrowings	(5,478)	(3,883)	41.1	Same as 4Q
Share of loss of JV, (attributable to the owners of the company)	(984)	(981)	0.3	Higher sales in Indian joint venture and weak Indian rupee	(4,574)	(5,625)	(18.7)	Same as 4Q
Taxation	3,830	(4,013)	195.4	Lower income from taxable entity	(1,710)	(9,140)	(81.3)	Lower income from taxable entity

## **REVIEW OF GROUP ASSETS AND LIABILITIES**

Extract of Accounts with	31 Dec	31 Dec	Comments
Significant Variances	2013	2012	
		(Restated)	
in US\$'000			
Joint venture	20,193	21,507	Due to decline in FieldFresh losses
Other assets	13,208	14,466	Lower deferred charges
Biological assets	113,174	109,665	Due to higher cycled growing crop costs from increased
			acreage
Inventories	98,976	113,458	Due to timing of purchase
Trade and other receivables	111,490	102,388	Due to timing of collections of receivables
Cash and cash equivalents	132,921	24,555	Higher cash mainly coming from borrowings
Financial liabilities – non-current	14,172	15,679	Lower borrowings from repayment of loans
Financial liabilities - current	265,404	125,907	Due to working capital requirements and new loans related to
			the purchase of Del Monte Foods, Inc
Trade and other payables	99,862	94,029	Due to timing of payments made to suppliers
Current tax liabilities	886	5,174	Due to payment of income taxes

## SHARE CAPITAL

Total shares outstanding remain at 1,296,600,071 as of 31 December 2013 (31 December 2012: 1,080,222,494). Share capital remains at US\$13.0 million (31 December 2012: US\$10.8 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	-	1,611,000	CEO
12 May 2009	-	3,749,000	Key Executives
29 April 2011	-	2,643,000	CEO
21 November 2012	-	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	-	688,000	Executive/Non-Executive Directors

The number of shares outstanding includes 900,420 shares held by the Company as treasury shares as at 31 December 2013 (31 December 2012: 1,558,700). Please refer to the table below for the purchase and transfers of treasury shares in 2012 and 2013. However, there was no sale, disposal and cancellation of treasury shares during the period and as at 31 December 2013.

	Movement of Treasury Shares	Treasury Shares
As at 31 Dec 2012	Beginning balance	1,558,700
28 February 2013	Purchase of treasury shares	2,104,000
1 March 2013	Purchase of treasury shares	123,000
4 March 2013	Purchase of treasury shares	199,000
13 March 2013	Transferred in connection with the exercise of share options	(200,000)
22 March 2013	Transferred in connection with the exercise of share options	(200,000)
1 April 2013	Transferred in connection with the exercise of share options	(400,000)
6 May 2013	Purchase of treasury shares	254,000
7 May 2013	Purchase of treasury shares	125,000
14 May 2013	Purchase of treasury shares	258,000
14 May 2013	Transferred in connection with the vesting of 1,057,200 shares	(1,268,640)
	out of the 2,643,000 shares awarded on 29 April 2011 plus the bonus shares of 211,440 granted on 30 April 2013.	
14 May 2013	Transferred in connection with the vesting of 1,377,200 shares	(1,652,640)
	out of the 3,749,000 shares awarded on 12 May 2009 plus the	
	bonus shares of 275,440 granted on 30 April 2013.	
At 31 Dec 2013	Ending balance	900,420

## **BORROWINGS AND NET DEBT**

Liquidity in US\$'000	31 Dec 2013	31 Dec 2012
Gross borrowings	(279,576)	(141,586)
Current	(265,404)	(125,907)
Secured	<u>-</u>	-
Unsecured	(265,404)	(125,907)
Non-current	(14,172)	(15,679)
Secured	· · · · · · · · · · · · · · · · · · ·	-
Unsecured	(14,172)	(15,679)
Less: Cash and bank balances	132,921	24,555
Net debt	(146,655)	(117,031)

The Group's net debt (cash and bank balances less borrowings) amounted to US\$146.7 million as at 31 December 2013 as compared to a net debt of US\$117.0 million as at year-end 2012 as the Company increased its short term borrowings to fund its working capital needs.

## **DIVIDENDS**

On 12 August 2013, the Board declared an interim dividend of US\$0.0062 per share which represents a 50% payout of 2013 net profit. With the acquisition in the US, the Board adopted a prudent approach and will not be declaring a final dividend for 2013.

#### INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000  For the three months and for the year ended 31 Dec	Aggregate value of all IPT transactions less than St transactions conducted under s mandate pursuant	\$100,000 and hareholders'	Aggregate value of all IPTs under shareholders' manda to Rule 920 (excluding t less than	te pursuant
	2013	2012	2013	2012
	NIL	NIL	NIL	NIL

## **Rule 704(13)**

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, the Board of Directors of Del Monte Pacific Limited (the "Company") wishes to confirm that there are no persons occupying managerial positions in the Company or any of its principal subsidiaries who are relatives of a Director or Chief Executive Officer or substantial shareholder of the Company.

## DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED INCOME STATEMENT

Amounts in US\$'000		hree months 1 December 2012	%		ne full year 31 December 2012	%
		(Restated)			(Restated)	,-
Turnover Cost of sales	156,798 (121,003)	159,510 (120,831)	(1.7) 0.1	492,177 (376,567)	459,711 (346,912)	7.1 8.5
Gross profit	35,795	38,679	(7.5)	115,610	112,799	2.5
Distribution and selling expenses General and administration expenses* Other operating (expenses)/income	(10,316) (29,704) 428	(8,944) (9,299) (1,278)	15.3 219.4 133.5	(33,980) (52,248) (1,906)	(31,537) (27,843) (3,383)	7.7 87.7 (43.7)
Profit from operations*	(3,797)	19,158	(119.8)	27,476	50,036	(45.1)
Financial income** Financial expense** Net finance income/(expense)	896 (1,682) (786)	373 (1,077) (704)	140.2 56.3 11.6	395 (5,478) (5,083)	824 (3,883) (3,059)	(52.1) 41.1 66.2
Share of loss of joint venture, net of tax	(1,053)	(1,050)	0.3	(4,908)	(6,090)	(19.4)
Profit before taxation	(5,636)	17,405	(132.4)	17,485	40,887	(57.2)
Taxation	3,830	(4,013)	195.4	(1,710)	(9,140)	(81.3)
Profit after taxation*	(1,806)	13,392	(113.5)	15,775	31,747	(50.3)
Profit attributable to:						
Owners of the company*	(1,737)	13,461	(112.9)	16,109	32,212	(50.0)
Non-controlling interest	(69)	(69)	n/m	(334)	(465)	(28.2)
Profit for the period	(1,806)	13,392	(113.5)	15,775	31,747	(50.3)
Notes:			-			
Depreciation and amortisation Provision for asset impairment	(6,380) 73	(4,738) (470)	34.6 115.5	(19,531) 313	(15,610) (267)	25.1 217.2
Provision for inventory obsolescence	(130)	(3,053)	(95.7)	(1,481)	(4,066)	(63.6)
Provision for doubtful debts	(316)	(1,749)	(81.9)	(1,023)	(1,987)	(48.5)
Gain/(Loss) on disposal of fixed assets	8	15	(46.7)	141	136	3.7
**Financial income comprise:						
Interest income	76	109	(30.3)	395	557	(29.1)
Foreign exchange gain	820	264	210.6		267	n/m
	896	373	140.2	395	824	(52.1)
**Financial expense comprise:	(1,682)	(1.077)	EG 0	(4 022)	(2 002)	24.4
Interest expense Foreign exchange loss	(1,002)	(1,077)	56.2	(4,832) (646)	(3,883)	24.4 n/m
i oreign exchange 1055	(1,682)	(1,077)	(56.2)	(5,478)	(3,883)	41.1
	, ,/	( , , , , , )	(30)	(-,,	(3,000)	

n/m - not meaningful

<sup>\*</sup>includes non-recurring expenses in relation to the US acquisition (please refer to the table on page 4) as well as listing fees in the Philippines of US\$1.2 million (gross) booked in the second and third quarter of 2013

Earnings per ordinary share in US cents		months ended cember	For the full year ended 31 December		
	2013	2012	2013	2012	
Earnings per ordinary share based on net profit attributable to shareholders:					
(i) Based on weighted average no. of ordinary shares	(0.13)	1.25	1.24	2.99	
(ii) On a fully diluted basis	(0.13)	1.25	1.24	2.98	

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

Amounts in US\$'000	For the full year ended 31 December					
	2013	2012 (Restated)	%			
Profit for the period	15,775	31,747	(50.3)			
Other comprehensive income (after reclassification adjustment):						
Items that will or may be reclassified subsequently to profit or loss						
Exchange differences on translating of foreign operations Changes in fair value of forward contracts	(20,600)	15,412	(233.7)			
Items that will not be classified to profit or loss  Value of employee services required for issue of share options  Adjustment relating to prior period recorded directly to equity (Remeasurement of Retirement Benefit - IAS 19)  Gain on property revaluation Income tax relating to components of other comprehensive income  - Changes in fair value of forward contracts	2,249 899	895 -	151.3 n/m			
Other comprehensive income for the period, net of tax	(17,452)	16,307	(207.0)			
Total comprehensive income for the period	(1,677)	48,054	(103.5)			
Attributable to: Owners of the company Non-controlling interests  Total comprehensive income for the period	(1,343) (334) (1,677)	48,519 (465) 48,054	(102.8) (28.2) (103.5)			

# DEL MOTE PACIFIC LIMITED UNAUDITED STATEMENT OF FINANCIAL POSITION

Amounts in US\$'000	Gro	up	Compar	ıy
	31 Dec	31 Dec	31 Dec	31 Dec
	2013	2012	2013	2012
	(Unaudited)	(Restated)	(Unaudited)	(Audited)
Non-Current Assets				
Property, plant and equipment	94,452	93,350	-	-
Subsidiaries	-	-	85,442	85,442
Joint venture	20,193	21,507	-	-
Intangible assets	14,862	15,433	-	-
Deferred tax assets	6,294	1,831	-	-
Other assets	13,208	14,466	-	-
	149,009	146,587	85,442	85,442
Current assets				
Inventories	98,976	113,458	-	-
Biological assets	113,174	109,665	-	-
Trade and other receivables	111,490	102,388	110,927	80,159
Cash and cash equivalents	132,921	24,555	100,293	232
•	456,561	350,066	211,220	80,391
Total Assets	605,570	496,653	296,662	165,833
Equity attributable to equity holders of	the Company			
Share capital	12,975	10,818	12,975	10,818
Reserves	212,668	241,777	90,587	100,432
Equity attributable to owners of the				
Company	225,643	252,595	103,562	111,250
Non-controlling interest	(2,273)	(1,939)	-	-
Total Equity	223,370	250,656	103,562	111,250
Non-Current Liabilities				
Financial liabilities	14,172	15,679	_	_
Employee Benefits	1,876	5,208	_	_
Zimpioyoo Zonomo	16,048	20,887	<del>-</del> -	-
Current Liabilities				
Trade and other payables	99,862	94,029	193,100	54,583
Financial liabilities	265,404	125,907	130,100	54,500
Current tax liabilities	886	5,174	_	_
Current tax habilities	366,152	225,110	193,100	54,583
Total Lighilities				
Total Liabilities	382,200	245,997	193,100	54,583
Total Equity and Liabilities	605,570	496,653	296,662	165,833
NAV per ordinary share (US cents)	17.23	23.20	7.99	10.30

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY

At 1 January 2012, as previously stated   10,818   69,073   (40,363)   3,594   2,367   187,081   (2,054)   (1,474)   229,042   (1,474)   (2,0576)   (1,474	Group	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Option reserve US\$'000	Revenue reserve US\$'000	Reserve for own shares US\$'000	Non- controlling interest US\$'000	Total equity US\$'000
Impact of change in accounting policy	2012									
Impact of change in accounting policy		10,818	69,073	(40,363)	3,594	2,367	187,081	(2,054)	(1,474)	229,042
Total comprehensive income for the period.  Profit for the period, restated 32,212 - (465) 31,747  Other comprehensive income  Currency translation differences recognised directly in equity - 15,398 15,398  Remeasurement of retirement benefit - 14 895 1909  Total other comprehensive income - 15,412 895 16,307  Total comprehensive income/(loss) for the period - 15,412 895 - 32,212 - (465) 48,054  Transactions with owners recorded directly in equity  Contributions by and distributions to owners  Dividends to owners of the Company Share-based payment transactions to owners of share options for size of share options of the company		-	-	-	(3,859)	-	183	-	-	(3,676)
## Profit for the period, restated	At 1 January 2012, as restated	10,818	69,073	(40,363)	(265)	2,367	187,264	(2,054)	(1,474)	225,366
Other comprehensive income           Currency translation differences recognised directly in equity         15,398         16,307										
Currency translation differences recognised directly in equity         - 15,398	Profit for the period, restated	-	-	-	-	-	32,212	-	(465)	31,747
Currency translation differences recognised directly in equity         - 15,398	Other comprehensive income									
Total other comprehensive income   -   14   895   -   -   -   909		_	-	15,398	-	_	_	_	-	15,398
Total comprehensive income/(loss)   -   -   15,412   895   -   32,212   -   (465)   48,054	Remeasurement of retirement benefit	-	-	14	895	-	-	-	-	
for the period - 15,412 895 - 32,212 - (465) 48,054  Transactions with owners recorded directly in equity  Contributions by and distributions to owners of the Company Share-based payment transactions Value of employee services received for issue of share options  Total contributions by and distributions by and distributions to owners - 470 - 100	Total other comprehensive income	-	-	15,412	895	-	-	-	-	16,307
recorded directly in equity           Contributions by and distributions to owners           Dividends to owners of the Company Share-based payment transactions         -         -         -         -         -         -         (23,370)         -         -         (23,370)         -         -         (23,370)         -         -         (23,370)         -		-	-	15,412	895	-	32,212	-	(465)	48,054
to owners  Dividends to owners of the Company Share-based payment transactions Value of employee services received for issue of share options  Total contributions by and distributions to owners  - 470										
Share-based payment transactions Value of employee services received for issue of share options  Total contributions by and distributions to owners  - 470 (2,020) - 1,550   606  606  606  (2,764)	•									
Value of employee services received for issue of share options  Total contributions by and distributions to owners  - 470 (1,414) (23,370) 1,550 - (22,764)		-	-	-	-		(23,370)	-	-	(23,370)
Total contributions by and distributions to owners - 470 - (1,414) (23,370) 1,550 - (22,764)	Value of employee services received	-	470	-	-	, , ,	-	1,550	-	- 606
At 31 December 2012, as restated 10,818 69,543 (24,951) 630 953 196,106 (504) (1,939) 250,656	Total contributions by and	-	470	-	-		(23,370)	1,550	<u> </u>	
	At 31 December 2012, as restated	10,818	69,543	(24,951)	630	953	196,106	(504)	(1,939)	250,656

At 31 December 2013

12,975

69,205

(45,549)

3,778

126

185,737

(629)

(2,273)

223,370

Group	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Option reserve US\$'000	Revenue reserve US\$'000	Reserve for own shares US\$'000	Non- controlling interest US\$'000	Total equity US\$'000
2013									
At 1 January 2013, as previously stated	10,818	69,543	(24,965)	3,594	953	195,801	(504)	(1,939)	253,301
Impact of change in accounting policy	-	-	16	(2,964)	-	303	-	-	(2,645)
At 1 January 2013, as restated	10,818	69,543	(24,949)	630	953	196,104	(504)	(1,939)	250,656
Total comprehensive income for the period	,	,				,		, , ,	,
Profit for the period	-	-	-	-	-	16,109	-	(334)	15,775
Other comprehensive income									
Currency translation differences recognised directly in equity	-	-	(20,600)	-	-	-	-	-	(20,600)
Gain on property revaluation	-	-	-	899	-	-	-	-	899
Remeasurement of retirement plan	-	-	-	2,249	-	-	-	-	2,249
Total other comprehensive income	-	-	(20,600)	3,148	-	-	-	-	(17,452)
Total comprehensive (loss)/income for the period	-	-	(20,600)	3,148	-	16,109	-	(334)	(1,677)
Transactions with owners recorded directly in equity									
Contributions by and distributions to owners									
Share bonus issue	2,157	-	-	-	-	(2,157)	-	=	-
Dividends to owners of the Company	-	-	-	-	-	(24,319)	-	-	(24,319)
Acquisition of treasury shares	-	-	-	-	-	-	(2,188)	-	(2,188)
Share options exercised	-	225	-	-	(76)	-	255	-	404
Share-based payment transactions	-	(563)	-	-	(1,245)	-	1,808	-	-
Value of employee services received for issue of share options	-	-	-	-	494	-	-	-	494
Total contributions by and distributions to owners	2,157	(338)	-	-	(827)	(26,476)	(125)	-	(25,609)

	Share capital US\$'000	Share premium US\$'000	Share option reserve US\$'000	Revenue reserve US\$'000	Treasury Shares US\$'000	Total Equity US\$'000
2012						
At 1 January 2012  Total comprehensive income for the year	10,818	69,212	2,367	24,015	(2,054)	104,358
Profit for the year		-	-	29,656	-	29,656
Total comprehensive income for the year	-	-	-	29,656	-	29,656
Transactions with owners, recorded direct Contributions by and distributions to own						
Value of employee services received for issue of share options	-	-	606	-	-	606
Acquisition of treasury shares	-	-	-	-	-	-
Share-based payment transactions	-	470	(2,020)	- (00.070)	1,550	- (22.272)
Dividends	-	-	-	(23,370)	-	(23,370)
Total contributions by and distributions to owners	-	470	(1,414)	(23,370)	1,550	(22,764)
At 30 December 2012	10,818	69,682	953	30,301	(504)	111,250
	Share capital US\$'000	Share premium US\$'000	Share option reserve US\$'000	Revenue reserve US\$'000	Treasury Shares US\$'000	Total Equity US\$'000
2013	capital	premium	option reserve	reserve	Shares	Equity
2013 At 1 January 2013 Total comprehensive income for the year	capital	premium	option reserve	reserve	Shares	Equity
At 1 January 2013  Total comprehensive income for the	capital US\$'000	premium US\$'000	option reserve US\$'000	reserve US\$'000	Shares US\$'000	Equity US\$'000 111,250 17,921
At 1 January 2013  Total comprehensive income for the year	capital US\$'000	premium US\$'000	option reserve US\$'000	reserve US\$'000	Shares US\$'000	Equity US\$'000
At 1 January 2013  Total comprehensive income for the year  Profit for the year	capital US\$'000  10,818	premium US\$'000	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options	capital US\$'000  10,818	premium US\$'000	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options  Acquisition of treasury shares	capital US\$'000  10,818	premium US\$'000 69,682 - -	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188)
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options  Acquisition of treasury shares  Exercise of share options	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options  Acquisition of treasury shares	capital US\$'000  10,818	premium US\$'000 69,682 - -	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188)
At 1 January 2013 Total comprehensive income for the year Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares Exercise of share options Share-based payment transactions	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188) 404
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares  Exercise of share options Share-based payment transactions Bonus Issue Dividends Total contributions by and distributions to	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188)
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares  Exercise of share options Share-based payment transactions Bonus Issue Dividends	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225 (563) - -	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188) 404 - - (24,319)

# DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

Amounts in US\$'000	For the thre ended 31 D		For the Full year ended 31 December		
-	2013	2012	2013	2012	
	Unaudited	(Restated)	Unaudited	(Restated)	
Operating activities					
Net profit attributable to shareholders	(1,737)	13,461	16,109	32,212	
Adjustments for:					
Amortisation of intangible assets	144	144	571	571	
Depreciation of property, plant and equipment	6,236	4,594	18,960	15,039	
Provision for asset impairment	(73)	470	(313)	267	
Provision for inventory obsolescence	130	3,053	1,481	4,066	
Provision for doubtful debts	2,137	1,749	2,844	1,987	
Loss/(Gain) on disposal of fixed assets	(8)	(15)	(141)	(136)	
Share of profit of joint venture, net of tax	984	979	4,574	5,625	
Equity-settled share-based payment transactions	36	86	494	606	
Income tax expense	(392)	3,841	5,148	8,968	
Operating profit before working capital changes	7,457	28,361	49,727	69,205	
Other assets	3,413	5,078	(709)	(1,406)	
Inventories	30,070	8,786	4,980	(22,007)	
Biological assets	(4,100)	(2,430)	(12,036)	(11,801)	
Trade and other receivables	(24,595)	(5,995)	(12,054)	(13,880)	
Trade and other payables	22,149	18,547	8,030	13,151	
Remeasurement effect of retirement plan	1,386	(595)	180	(915)	
Operating cash flow	35,780	51,752	38,118	32,347	
Income taxes paid	(3,126)	(2,647)	(10,832)	(6,244)	
Cash flows from operating activities	32,654	49,105	27,286	26,103	
Investing activities					
Interest received	72	116	370	578	
Proceeds from disposal of property, plant and equipment	92	119	443	265	
Additional investment in joint venture	-	(876)	(3,594)	(3,406)	
Purchase of property, plant and equipment	(11,174)	(10,664)	(24,698)	(17,894)	
Cash flows used in investing activities	(11,010)	(11,304)	(27,479)	(20,457)	
Financing activities					
Interest paid	(967)	(1,166)	(3,644)	(4,096)	
Acquisition of Treasury shares	-	-	(2,188)	-	
Proceeds (Repayment) of borrowings	39,582	(29,142)	146,659	22,900	
Proceeds from exercise of share options	-	-	404	-	
Dividends paid		-	(24,319)	(23,370)	
Cash flows from / (used in) financing activities	38,615	(30,308)	116,912	(4,566)	
Net increase in cash and cash equivalents	60,259	7,493	116,719	1,080	
Cash and cash equivalents at beginning of year Effect of exchange rate changes on cash and cash	82,855	17,568	24,555	20,877	
equivalents	(10,193)	(505)	(8,353)	2,598	
Cash and cash equivalents, end of period	132,921	24,555	132,921	24,555	

## Impact of change in accounting policy

The adoption of the amendments to IAS 19(R) resulted in certain changes to the Group's previous accounting policies. The amendments were applied on a retrospective basis and comparative statements for 2012 have been restated to reflect the changes in accounting policies.

The effects of the adoption on the financial statements are as follows:

## Amounts in US\$'000

## Increase / (decrease) in:

## **Consolidated Statements of Financial Position**

	As of	As of
	31 Dec 2012	1 Jan 2012
Increase in deferred tax assets	1,133	1,575
Decrease in reserve for retirement plan	(2,964)	(3,859)
Increase in employee benefits	3,777	5,251
Increase in retained earnings - unappropriated	303	183
Decrease in translation reserve	(17)	

Consolidated Income Statement and Statement of Comprehensive Income	
	For the period 31 December 2012
Decrease in retirement cost presented as part of general and administrative	
expenses	(87)
Increase in income tax expense	26
Overall increase in profit for the period	61
Remeasurement of retirement benefit	1,279
Tax effect of remeasurement of retirement benefit	(384)
Overall increase in other comprehensive income for the period	895





## **DEL MONTE PACIFIC LIMITED**

## Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Fourth Quarter and Full Year Ended 31 December 2013

For enquiries, please contact:

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### **AUDIT**

Full year 2013 figures have neither been audited nor reviewed by the Group's auditors.

## **ACCOUNTING POLICIES**

The accounting policies and method of computation adopted are consistent with those used in the most recently audited financial statements, except for the following accounting standards, amendments to standards and interpretation that are effective for annual reporting periods beginning 1 January 2013:

Amendment to IAS 1 Presentation of Financial Statements
Amendment to IAS 16 Classification of servicing equipment

IAS 19 (revised 2011) Employee Benefits

IAS 27 Separate Financial Statements

IAS 28 (revised 2011) Investments in Associates and Joint Ventures

Amendments to IAS 32 Financial Instruments: Presentation - Tax effect of distribution to holders of

equity instruments

Amendments to IAS 34 Interim financial reporting and segment information for total assets and liabilities

Amendments to IFRS 7 Offsetting Financial Assets and Financial Liabilities

IFRS 10 Consolidated Financial Statements

IFRS 11 Joint Arrangements

IFRS 12 Disclosures of Interests in Other Entities

IFRS 13 Fair Value Measurement

The Group has not applied the following accounting standards (including its consequential amendments) and interpretations that have been issued but will be effective for the financial year beginning on or after 1 January 2014.

Amendment to IAS 32 Offsetting Financial Assets and Financial Liabilities

Amendment to IAS 36 Recoverable amount disclosure for non-financial assets

IFRS 9 Financial Instruments

IFRIC 21 Levies

## **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

#### FINANCIAL HIGHLIGHTS - FOURTH QUARTER AND FULL YEAR 2013

in US\$'000 unless otherwise stated	For the three	months end	ed 31 Dec	For the year ended 31 Dec		
	2013	<b>2012</b> (Restated)*	%	2013	<b>2012</b> (Restated)*	%
Turnover	156,798	159,510	(1.7)	492,177	459,711	7.1
Gross profit	35,795	38,679	(7.5)	115,610	112,799	2.5
Gross margin (%)	22.8	24.2	(1.4ppts)	23.5	24.5	(1.0ppt)
Operating profit – recurring	18,950	19,158	(1.1)	54,216	50,036	8.4
Operating margin (%)	12.1	12.0	0.1ppt	11.0	10.9	0.1ppt
Operating profit – non recurring	(3,797)	19,158	nm	27,476	50,036	(45.1)
Operating margin (%)	nm	12.0	nm	5.6	10.9	(5.3ppts)
Net profit – recurring	13,224	13,461	(1.8)	33,883	32,212	5.2
Net margin (%)	8.4	8.4	-	6.9	7.0	(0.1ppt)
EPS (US cents)	1.02	1.25	(18.4)	2.61	2.99	(12.7)
Net profit - non recurring	(1,737)	13,461	nm	16,109	32,212	(50.0)
Net margin (%)	'nm	8.4	nm	3.3	7.0	(3.7ppts)
EPS (US cents)	(0.13)	1.25	nm	1.24	2.99	(58.5)
Net debt	(146,655)	(117,031)	25.3	(146,655)	(117,031)	25.3
Gearing (%)	65.7	46.7	19.0ppts	65.7	46.7	19.0ppts
Cash flow from operations	32,654	49,105	(33.5)	27,286	26,103	4.5
Capital expenditure	11,174	10,664	4.8	24,698	17,894	38.0
•	•		Days		•	Days
Inventory (days)	86	88	(2)	102	105	(3)
Receivables (days)	43	44	(1)	60	61	(1)
Account Payables (days)	68	58	ìó	88	82	` 6

The Company's reporting currency is US dollars. For conversion to S\$, these exchange rates can be used: 1.25 in 4Q13, 1.25 in FY13 and 1.25 in 4Q12, 1.22 in FY12. \*Pls refer to page 18 re the restatement.

# SUBSEQUENT EVENT – ACQUISITION OF THE CONSUMER FOOD BUSINESS OF DEL MONTE CORPORATION

On 18 Feb 2014, Del Monte Pacific Ltd (DMPL or the Group) completed the purchase of the consumer food business from Del Monte Corporation for US\$1.675 billion subject to working capital adjustments. The US consumer food business has been renamed Del Monte Foods, Inc (DMFI).

This acquisition will transform DMPL into a global branded food and beverage company, quadrupling sales from the current US\$500 million level to more than US\$2 billion. The branded business will then generate 80% of the enlarged group's turnover.

This acquisition adds significant scale and reach into new market segments for the Company, a longtime supplier of processed pineapple to the US market, through a strong portfolio of leading packaged consumer food brands. DMFI's portfolio of iconic brands – *Del Monte, S&W, Contadina and College Inn* - includes No. 1 market position in the branded canned fruits and vegetables market and No. 2 position in the canned tomato and broth categories in the United States. In fiscal year 2013, the portfolio generated US\$1.8 billion in sales and US\$164 million in EBITDA.

The deal was financed partly by bridging loans for the closing. The final financing structure provides for a total equity investment of US\$705 million into DMFI of which US\$605 million are in the form of fresh capital and the balance from loans.

DMPL also incurred one-off transaction fees in relation to this deal as follows:

	One-off transaction fees – gross (in US\$ m)	One-off transaction fees – net of tax (in US\$ m)
4Q 2013	22.7	14.9
FY 2013	25.3	16.6
1Q 2014 estimate	10.0	6.5

The one-off transaction fees were booked under G&A expenses which unfavourably impacted the operating profit and net profit of the Group for the fourth quarter and full year 2013.

For more details of the transaction, please refer to the Circular dated 27 January 2014 posted on the SGX, PSE and www.delmontepacific.com.

## **REVIEW OF OPERATING PERFORMANCE FOR 4Q AND FY 2013**

#### Fourth Quarter

Sales in the fourth quarter decreased by 2% to US\$156.8 million from US\$159.5 million due to weakness in the Philippine market, partially offset by growth in the S&W business – both processed and fresh, and non-branded business.

Sales in the Philippines declined by 8% in the fourth quarter due to product mix change.

Del Monte in the Philippines ended 2013 with the highest market shares in the past five years on core 100% Pineapple Juice, Packaged Pineapple, Packaged Fruits and Tomato Sauce based on Nielsen retail study, showing the continued strengthening of the Del Monte brand across categories, channels and consumer segments.

S&W sales rose 18% to US\$13.2 million, led by the fresh segment's robust 34% growth. S&W sales were also driven by new products and the growth in the Middle East and Asia primarily Japan, Korea and the Philippines.

The non branded business generated sales of US\$41.5 million, 8% higher year on year, on improved sales of processed pineapple and tropical mixed fruit products.

The Group incurred an operating loss of US\$3.8 million in the fourth quarter due to the one-off transaction fees of US\$22.7 million relating to the US acquisition. Adding back the one off fees, operating profit would have been US\$19.0 million, comparable to the US\$19.2 million in the prior year period.

The Group recognised an equity loss of US\$1.0 million in its Indian affiliate, flat versus prior year quarter's US\$1.0 million.

The Group incurred a net loss of US\$1.7 million due to the one-off transaction fees of US\$14.9 million net of tax. Adding back the one off fees, net profit would have been US\$13.2 million, slightly lower than the US\$13.5 million in the prior year period.

Operating cash flow was US\$32.7 million, a decrease from prior year quarter's US\$49.1 million mainly due to timing of collection of trade and other receivables. The Company ended with a net debt position of US\$146.7 million as of 31 December 2013, and a gearing of 66%, higher than prior year quarter's 47% but slightly lower than third quarter's 69%.

#### Full Year

Group turnover for 2013 grew by 7% to a record US\$492.2 million from US\$459.7 million driven by better performance for the Del Monte brand in the Philippines and in the Indian subcontinent and S&W in Asia and the Middle East.

Sales in the Philippine market rose 4% due to favourable mix, better prices and higher volume. Major product categories registered growth, most notably the processed fruit and canned beverage segments.

The S&W branded business delivered sales growth of 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

The non branded business generated sales of US\$155.7 million, 12% higher year on year, on improved sales of processed pineapple and tropical mixed fruit products.

Gross profit rose 3% to US\$115.6 million due to better prices, sales mix, and volume improvements. Tinplate and sugar costs were lower.

Operating profit dropped to US\$27.5 million from US\$50.0 million due to the one-off transaction fees of US\$25.3 million relating to the US acquisition. Adding back these one off fees plus the US\$1.2 million of listing fees in the Philippines, operating profit would have been US\$54.2 million, or 8% higher than prior year.

In India, the Group recognised a share of loss of US\$4.6 million for its 46.7% stake in the FieldFresh joint venture, lower than prior year's US\$5.6 million. This was due to higher sales and the weak Indian rupee.

Net profit declined to US\$16.1 million from US\$32.2 million due to the one-off transaction fees of US\$16.6 million net of tax. Adding back these one off fees plus the US\$1.0 million of listing fees in the Philippines, net profit would have been US\$33.9 million, or 5% higher than prior year.

Operating cash flow was lower at US\$27.3 million compared to US\$26.1 million in the prior year period as a result of changes in working capital.

#### VARIANCE FROM PROSPECT STATEMENT

The full year 2013 results – without the non recurring expenses - were in line with earlier guidance that the Group's 2013 profits are expected to be better compared to that of the same period last year.

## **BUSINESS OUTLOOK**

The Group expects to generate higher earnings on a recurring basis in the first quarter of 2014 but expects to report a lower non-recurring net income due to one-off transaction fees in closing its US\$1.675 billion acquisition. The US business will be consolidated from the acquisition closing onwards, ie from 18 February 2014. DMPL plans to align its fiscal year with that of Del Monte Foods, Inc (May to April financial year), which is expected to account for about 80% of the enlarged group's sales.

Group earnings will improve in the new financial year 2015 (May 2014-April 2015) as it drives both topline growth across its key markets in the USA, the Philippines and rest of Asia, optimises synergies and manages cost actively.

## REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

## BRANDED For the three months ended 31 December

In US\$'000	Branded				
	2013	2012 (Restated)	% Chg		
Turnover	115,323	121,006	(4.7)		
Gross Profit	32,981	35,797	(7.9)		
Gross Margin (%)	28.6	29.6	(1.0ppt)		
Operating Profit - recurring	17,462	20,198	(13.5)		
Operating Margin (%)	15.1	16.7	(1.6ppts)		
Operating Profit – non recurring	3,176	20,198	(84.4)		
Operating Margin (%)	2.8	16.7	(13.9ppts)		

For the full year ended 31 December

In US\$'000	Branded				
	2013	2012 (Restated)	% Chg		
Turnover	336,434	`320,512	5.0		
Gross Profit	101,281	96,684	4.8		
Gross Margin (%)	30.1	30.2	(0.1ppt)		
Operating Profit - recurring	50,107	44,890	11.6		
Operating Margin (%)	14.9	14.0	0.9ppts		
Operating Profit – non recurring	31,828	44,890	(29.1)		
Operating Margin (%)	9.5	14.0	(4.5ppts)		

#### Fourth Quarter

Reported under the branded segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded products, including Del Monte traded goods; S&W products in Asia and the Middle East; and Del Monte products from the Philippines into Indian subcontinent.

Turnover of the branded business, which accounted for 74% of the Group's turnover in the fourth quarter of 2013, declined by 5% to US\$115.3 million from US\$121.0 million due to lower sales in the Philippine market, partially offset by growth of the S&W business.

Gross profit decreased by 8% to US\$33.0 million and gross margin was slightly behind from 29.6% to 28.6% due to the change in product mix.

#### Full Year

Turnover in the branded business, which accounted for 68% of the Group's turnover in 2013, grew 5% to US\$336.4 million from US\$320.5 million on higher sales in all major categories in the Philippines as well as improved S&W sales.

Turnover in the Philippines rose 4% due to favourable mix, better prices and higher volume. Major categories registered growth, especially the processed fruit and canned beverage.

The S&W branded business delivered sales growth of 16% led by the fresh segment's strong expansion of 30%, and driven by market expansion into the Middle East and continued growth in North Asia.

Due to higher volume, improved pricing and mix as well as cost improvements, gross profit for the branded segment improved by 5% to US\$101.3 million, while recurring operating profit rose 12% to US\$50.1 million. Operating margin increased to 14.9% from 14.0% in the prior year.

#### **NON BRANDED**

## For the three months ended 31 December

In US\$'000	Non Supply Contract						Supply Contact			Total		
	Asia Pacific		Europe and North America					Non Branded Business		siness		
	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg
Turnover	7,164	7,402	(3.2)	19,705	17,674	11.5	14,606	13,428	8.8	41,475	38,504	7.7
Gross Profit	1,952	1,644	18.7	(828)	602	nm	1,690	636	165.7	2,814	2,882	(2.4)
<i>Gr Margin (%)</i> Op Profit –	27.2	22.2	5.0ppts	(4.2)	3.4	nm	11.6	4.7	6.9ppts	6.8	7.5	0.7ppt
recurring	700	643	8.9	(835)	(914)	(8.7)	1,623	(769)	nm	1,489	(1,040)	nm
<i>Op Margin (%)</i> Op Profit – non	9.8	8.7	1.1ppts	(4.2)	(5.2)	(1ppt)	11.1	(5.7)	16.8	3.6	(2.7)	6.3
recurring	(663)	643	nm	(4,694)	(914)	413.6	(1,616)	(769)	110.1	(6,973)	(1,040)	570.5
Op Margin (%)	(9.3)	8.7	nm	(23.8)	(5.2)	(18.6ppts)	(11.1)	(5.7)	(5.4ppts)	(16.8)	(2.7)	(14.1ppts)

## For the full year ended 31 December

In US\$'000	Non Supply Contract							Supply Contact			Total		
	Asia Pacific		Europe and North America					Non Branded Business					
	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	2013	2012 (Restated)	% Chg	
Turnover	25,076	22,102	13.5	71,038	56,073	26.7	59,629	61,023	(2.3)	155,743	139,198	11.9	
Gross Profit	6,265	5,294	18.3	1,631	6,474	(74.8)	6,433	4,347	48.0	14,329	16,115	(11.1)	
Gross Margin (%) Op Profit –	25.0	24.0	1.0ppt	2.3	11.5	(9.2ppts)	10.8	7.1	(3.7ppts)	9.2	11.6	(2.4ppts)	
recurring	3,318	2,825	17.5	(2,275)	2,394	nm	3,067	(73)	nm	4,109	5,146	(20.1)	
Op Margin (%) Op Profit – non	13.2	12.8	0.4ppts	(3.2)	4.3	nm	5.1	(0.1)	5.3	2.6	3.7	(1.1)	
recurring	1,955	2,825	(30.8)	(6,134)	2,394	nm	(173)	(73)	(137.0)	(4,352)	5,146	nm	
Op Margin (%)	7.8	12.8	(5.0ppts)	(8.6)	4.3	nm	(0.3)	(0.1)	(0.2ppt)	(2.8)	3.7	nm	

#### Fourth Quarter

Reported under the non branded segment are sales and profit on sales of private label and non branded processed fruits, beverages, other processed products and fresh fruit; and sales and profit on sales to other non-affiliated Del Monte companies under long term supply contracts and under market prices.

Turnover of the non branded business accounted for 26% of Group turnover this quarter. The segment's sales increased by 8% to US\$41.5 million from US\$38.5 million on improved sales of processed pineapple and tropical mixed fruit products.

However, gross profit in Europe and North America turned into a net loss position as a result of losses of the pineapple juice concentrate (PJC) business. The Group is shifting its juice sales into more branded to reduce reliance on the non branded and volatile PJC product.

Operating performance of the non branded business turned around to a profit of US\$1.5 million from a loss of US\$1.0 million due to the improvements in the supply contract business.

#### Full Year

The Group's turnover of non branded business accounted for 32% of Group sales in 2013, up from 30% in 2012. Turnover for non branded segment increased by 12% to US\$155.7 million from US\$139.2 million due to higher sales of processed pineapple and tropical mixed fruit products. However, gross profit was down 11% to US\$14.3 million and recurring operating profit lower by 20% to US\$4.1 million mainly due to weakness in the pineapple juice concentrate business.

## REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For the three months ended 31 December				For the full year ended 31 December		
	2013	2012 (Restated)	Comments	2013	2012 (Restated)	Comments	
Cost of Goods Sold	77.2	75.8	Change in product mix	76.5	75.5	Higher pineapple and warehousing cost	
Distribution and Selling Expenses	6.6	5.6	Higher sales promotion and marketing expenses	6.9	6.9	Flat	
G&A Expenses	18.9	5.8	Largely due to one off transaction fees relating to the US acquisition	10.6	6.1	Same as 4Q	
Other Operating Expenses	0.3	0.8	Primarily due to IAS adjustments and other miscellaneous income	0.4	0.7	Primarily due to IAS adjustments and other miscellaneous income	

## **REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS**

In US\$'000	For the t	three months	s ended 3	31 December	For the fu	ıll year ende	ed 31 De	cember
	2013	2012 (Restated)	%	Comments	2013	2012 (Restated)	%	Comments
Depreciation and amortisation	(6,379)	(4,738)	34.6	Due to higher capex of Philippine subsidiary	(19,531)	(15,610)	25.1	Same as 4Q
Interest income	76	109	(30.3)	Lower interest income from operating assets	395	557	(29.1)	Same as 4Q
Interest expense	(1,682)	(1,076)	56.3	Higher level of borrowings	(5,478)	(3,883)	41.1	Same as 4Q
Share of loss of JV, (attributable to the owners of the company)	(984)	(981)	0.3	Higher sales in Indian joint venture and weak Indian rupee	(4,574)	(5,625)	(18.7)	Same as 4Q
Taxation	3,830	(4,013)	195.4	Lower income from taxable entity	(1,710)	(9,140)	(81.3)	Lower income from taxable entity

## **REVIEW OF GROUP ASSETS AND LIABILITIES**

Extract of Accounts with	31 Dec	31 Dec	Comments
Significant Variances	2013	2012	
		(Restated)	
in US\$'000			
Joint venture	20,193	21,507	Due to decline in FieldFresh losses
Other assets	13,208	14,466	Lower deferred charges
Biological assets	113,174	109,665	Due to higher cycled growing crop costs from increased
			acreage
Inventories	98,976	113,458	Due to timing of purchase
Trade and other receivables	111,490	102,388	Due to timing of collections of receivables
Cash and cash equivalents	132,921	24,555	Higher cash mainly coming from borrowings
Financial liabilities – non-current	14,172	15,679	Lower borrowings from repayment of loans
Financial liabilities - current	265,404	125,907	Due to working capital requirements and new loans related to
			the purchase of Del Monte Foods, Inc
Trade and other payables	99,862	94,029	Due to timing of payments made to suppliers
Current tax liabilities	886	5,174	Due to payment of income taxes

## SHARE CAPITAL

Total shares outstanding remain at 1,296,600,071 as of 31 December 2013 (31 December 2012: 1,080,222,494). Share capital remains at US\$13.0 million (31 December 2012: US\$10.8 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	-	1,611,000	CEO
12 May 2009	-	3,749,000	Key Executives
29 April 2011	-	2,643,000	CEO
21 November 2012	-	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	-	688,000	Executive/Non-Executive Directors

The number of shares outstanding includes 900,420 shares held by the Company as treasury shares as at 31 December 2013 (31 December 2012: 1,558,700). Please refer to the table below for the purchase and transfers of treasury shares in 2012 and 2013. However, there was no sale, disposal and cancellation of treasury shares during the period and as at 31 December 2013.

	Movement of Treasury Shares	Treasury Shares
As at 31 Dec 2012	Beginning balance	1,558,700
28 February 2013	Purchase of treasury shares	2,104,000
1 March 2013	Purchase of treasury shares	123,000
4 March 2013	Purchase of treasury shares	199,000
13 March 2013	Transferred in connection with the exercise of share options	(200,000)
22 March 2013	Transferred in connection with the exercise of share options	(200,000)
1 April 2013	Transferred in connection with the exercise of share options	(400,000)
6 May 2013	Purchase of treasury shares	254,000
7 May 2013	Purchase of treasury shares	125,000
14 May 2013	Purchase of treasury shares	258,000
14 May 2013	Transferred in connection with the vesting of 1,057,200 shares	(1,268,640)
	out of the 2,643,000 shares awarded on 29 April 2011 plus the bonus shares of 211,440 granted on 30 April 2013.	
14 May 2012	Transferred in connection with the vesting of 1,377,200 shares	(1,652,640)
14 May 2013	out of the 3,749,000 shares awarded on 12 May 2009 plus the	(1,632,640)
	bonus shares of 275,440 granted on 30 April 2013.	
At 21 Dec 2012		000 400
At 31 Dec 2013	Ending balance	900,420

## **BORROWINGS AND NET DEBT**

Liquidity in US\$'000	31 Dec 2013	31 Dec 2012
Gross borrowings	(279,576)	(141,586)
Current	(265,404)	(125,907)
Secured	<u>-</u>	-
Unsecured	(265,404)	(125,907)
Non-current	(14,172)	(15,679)
Secured	· · · · · · · · · · · · · · · · · · ·	-
Unsecured	(14,172)	(15,679)
Less: Cash and bank balances	132,921	24,555
Net debt	(146,655)	(117,031)

The Group's net debt (cash and bank balances less borrowings) amounted to US\$146.7 million as at 31 December 2013 as compared to a net debt of US\$117.0 million as at year-end 2012 as the Company increased its short term borrowings to fund its working capital needs.

## **DIVIDENDS**

On 12 August 2013, the Board declared an interim dividend of US\$0.0062 per share which represents a 50% payout of 2013 net profit. With the acquisition in the US, the Board adopted a prudent approach and will not be declaring a final dividend for 2013.

#### INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000  For the three months and for the year ended 31 Dec	transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all IPTs under shareholders' manda to Rule 920 (excluding t less than	te pursuant
	2013	2012	2013	2012
	NIL	NIL	NIL	NIL

## **Rule 704(13)**

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, the Board of Directors of Del Monte Pacific Limited (the "Company") wishes to confirm that there are no persons occupying managerial positions in the Company or any of its principal subsidiaries who are relatives of a Director or Chief Executive Officer or substantial shareholder of the Company.

## DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED INCOME STATEMENT

Amounts in US\$'000		hree months 1 December 2012	%		ne full year 31 December 2012	%
		(Restated)	,-		(Restated)	,,
Turnover Cost of sales	156,798 (121,003)	159,510 (120,831)	(1.7) 0.1	492,177 (376,567)	459,711 (346,912)	7.1 8.5
Gross profit	35,795	38,679	(7.5)	115,610	112,799	2.5
Distribution and selling expenses General and administration expenses* Other operating (expenses)/income	(10,316) (29,704) 428	(8,944) (9,299) (1,278)	15.3 219.4 133.5	(33,980) (52,248) (1,906)	(31,537) (27,843) (3,383)	7.7 87.7 (43.7)
Profit from operations*	(3,797)	19,158	(119.8)	27,476	50,036	(45.1)
Financial income** Financial expense** Net finance income/(expense)	896 (1,682) (786)	373 (1,077) (704)	140.2 56.3 11.6	395 (5,478) (5,083)	824 (3,883) (3,059)	(52.1) 41.1 66.2
Share of loss of joint venture, net of tax	(1,053)	(1,050)	0.3	(4,908)	(6,090)	(19.4)
Profit before taxation	(5,636)	17,405	(132.4)	17,485	40,887	(57.2)
Taxation	3,830	(4,013)	195.4	(1,710)	(9,140)	(81.3)
Profit after taxation*	(1,806)	13,392	(113.5)	15,775	31,747	(50.3)
Profit attributable to:						
Owners of the company*	(1,737)	13,461	(112.9)	16,109	32,212	(50.0)
Non-controlling interest	(69)	(69)	n/m	(334)	(465)	(28.2)
Profit for the period	(1,806)	13,392	(113.5)	15,775	31,747	(50.3)
Notes:			-			
Depreciation and amortisation Provision for asset impairment	(6,380) 73	(4,738) (470)	34.6 115.5	(19,531) 313	(15,610) (267)	25.1 217.2
Provision for inventory obsolescence	(130)	(3,053)	(95.7)	(1,481)	(4,066)	(63.6)
Provision for doubtful debts	(316)	(1,749)	(81.9)	(1,023)	(1,987)	(48.5)
Gain/(Loss) on disposal of fixed assets	8	15	(46.7)	141	136	3.7
**Financial income comprise:						
Interest income	76	109	(30.3)	395	557	(29.1)
Foreign exchange gain	820	264	210.6		267	n/m
	896	373	140.2	395	824	(52.1)
**Financial expense comprise:	(1 600)	(1.077)	EG 0	(4 022)	(2 002)	24.4
Interest expense Foreign exchange loss	(1,682)	(1,077)	56.2	(4,832) (646)	(3,883)	24.4 n/m
i oreign exchange 1055	(1,682)	(1,077)	(56.2)	(5,478)	(3,883)	41.1
	, ,/	( , , , , , )	(30)	(-)/	(3,000)	

n/m - not meaningful

<sup>\*</sup>includes non-recurring expenses in relation to the US acquisition (please refer to the table on page 4) as well as listing fees in the Philippines of US\$1.2 million (gross) booked in the second and third quarter of 2013

Earnings per ordinary share in US cents		months ended cember		full year December
	2013	2012	2013	2012
Earnings per ordinary share based on net profit attributable to shareholders:				
(i) Based on weighted average no. of ordinary shares	(0.13)	1.25	1.24	2.99
(ii) On a fully diluted basis	(0.13)	1.25	1.24	2.98

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

Amounts in US\$'000	For the full year ended 31 December				
	2013	2012 (Restated)	%		
Profit for the period	15,775	31,747	(50.3)		
Other comprehensive income (after reclassification adjustment):					
Items that will or may be reclassified subsequently to profit or loss					
Exchange differences on translating of foreign operations Changes in fair value of forward contracts	(20,600)	15,412	(233.7)		
Items that will not be classified to profit or loss  Value of employee services required for issue of share options  Adjustment relating to prior period recorded directly to equity (Remeasurement of Retirement Benefit - IAS 19)  Gain on property revaluation Income tax relating to components of other comprehensive income  - Changes in fair value of forward contracts	2,249 899	895 -	151.3 n/m		
Other comprehensive income for the period, net of tax	(17,452)	16,307	(207.0)		
Total comprehensive income for the period	(1,677)	48,054	(103.5)		
Attributable to: Owners of the company Non-controlling interests  Total comprehensive income for the period	(1,343) (334) (1,677)	48,519 (465) 48,054	(102.8) (28.2) (103.5)		

# DEL MOTE PACIFIC LIMITED UNAUDITED STATEMENT OF FINANCIAL POSITION

Amounts in US\$'000	Group		Company			
	31 Dec	31 Dec	31 Dec	31 Dec		
	2013	2012	2013	2012		
	(Unaudited)	(Restated)	(Unaudited)	(Audited)		
Non-Current Assets						
Property, plant and equipment	94,452	93,350	-	-		
Subsidiaries	-	-	85,442	85,442		
Joint venture	20,193	21,507	-	-		
Intangible assets	14,862	15,433	-	-		
Deferred tax assets	6,294	1,831	-	-		
Other assets	13,208	14,466	-	-		
	149,009	146,587	85,442	85,442		
Current assets						
Inventories	98,976	113,458	-	-		
Biological assets	113,174	109,665	-	-		
Trade and other receivables	111,490	102,388	110,927	80,159		
Cash and cash equivalents	132,921	24,555	100,293	232		
	456,561	350,066	211,220	80,391		
Total Assets	605,570	496,653	296,662	165,833		
Cavity attributable to equity helders of	the Company					
Equity attributable to equity holders of Share capital	12,975	10,818	12,975	10,818		
Reserves	212,668	241,777	90,587	100,432		
Equity attributable to owners of the	212,000	271,777	30,301	100,402		
Company	225,643	252,595	103,562	111,250		
Non-controlling interest	(2,273)	(1,939)	103,302	111,230		
_			102 560	- 111 050		
Total Equity	223,370	250,656	103,562	111,250		
Non-Current Liabilities						
Financial liabilities	14,172	15,679	-	-		
Employee Benefits	1,876	5,208		-		
	16,048	20,887	<del>-</del> -			
Current Liabilities						
Trade and other payables	99,862	94,029	193,100	54,583		
Financial liabilities	265,404	125,907	-	-		
Current tax liabilities	886	5,174				
	366,152	225,110	193,100	54,583		
Total Liabilities	382,200	245,997	193,100	54,583		
Total Equity and Liabilities	605,570	496,653	296,662	165,833		
NAV per ordinary share (US cents)	17.23	23.20	7.99	10.30		
•						

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY

At 1 January 2012, as previously stated   10,818   69,073   (40,363)   3,594   2,367   187,081   (2,054)   (1,474)   229,042   (1,474)   (2,0576)   (1,474	Group	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Option reserve US\$'000	Revenue reserve US\$'000	Reserve for own shares US\$'000	Non- controlling interest US\$'000	Total equity US\$'000
Impact of change in accounting policy	2012									
Impact of change in accounting policy		10,818	69,073	(40,363)	3,594	2,367	187,081	(2,054)	(1,474)	229,042
Total comprehensive income for the period.  Profit for the period, restated 32,212 - (465) 31,747  Other comprehensive income  Currency translation differences recognised directly in equity - 15,398 15,398  Remeasurement of retirement benefit - 14 895 1909  Total other comprehensive income - 15,412 895 16,307  Total comprehensive income/(loss) for the period - 15,412 895 - 32,212 - (465) 48,054  Transactions with owners recorded directly in equity  Contributions by and distributions to owners  Dividends to owners of the Company Share-based payment transactions to owners of share options for size of share options of the company		-	-	-	(3,859)	-	183	-	-	(3,676)
## Profit for the period, restated	At 1 January 2012, as restated	10,818	69,073	(40,363)	(265)	2,367	187,264	(2,054)	(1,474)	225,366
Other comprehensive income           Currency translation differences recognised directly in equity         15,398         16,307										
Currency translation differences recognised directly in equity         - 15,398	Profit for the period, restated	-	-	-	-	-	32,212	-	(465)	31,747
Currency translation differences recognised directly in equity         - 15,398	Other comprehensive income									
Total other comprehensive income   -   14   895   -   -   -   909		_	-	15,398	-	_	_	_	-	15,398
Total comprehensive income/(loss)   -   -   15,412   895   -   32,212   -   (465)   48,054	Remeasurement of retirement benefit	-	-	14	895	-	-	-	-	
for the period - 15,412 895 - 32,212 - (465) 48,054  Transactions with owners recorded directly in equity  Contributions by and distributions to owners of the Company Share-based payment transactions Value of employee services received for issue of share options  Total contributions by and distributions by and distributions to owners - 470 - 100	Total other comprehensive income	-	-	15,412	895	-	-	-	-	16,307
recorded directly in equity           Contributions by and distributions to owners           Dividends to owners of the Company Share-based payment transactions         -         -         -         -         -         -         (23,370)         -         -         (23,370)         -         -         (23,370)         -         -         (23,370)         -		-	-	15,412	895	-	32,212	-	(465)	48,054
to owners  Dividends to owners of the Company Share-based payment transactions Value of employee services received for issue of share options  Total contributions by and distributions to owners  - 470										
Share-based payment transactions Value of employee services received for issue of share options  Total contributions by and distributions to owners  - 470 (2,020) - 1,550   606  606  606  (2,764)	•									
Value of employee services received for issue of share options  Total contributions by and distributions to owners  - 470 (1,414) (23,370) 1,550 - (22,764)		-	-	-	-		(23,370)	-	-	(23,370)
Total contributions by and distributions to owners - 470 - (1,414) (23,370) 1,550 - (22,764)	Value of employee services received	-	470	-	-	, , ,	-	1,550	-	606
At 31 December 2012, as restated 10,818 69,543 (24,951) 630 953 196,106 (504) (1,939) 250,656	Total contributions by and	-	470	-	-		(23,370)	1,550	<u> </u>	
	At 31 December 2012, as restated	10,818	69,543	(24,951)	630	953	196,106	(504)	(1,939)	250,656

At 31 December 2013

12,975

69,205

(45,549)

3,778

126

185,737

(629)

(2,273)

223,370

Group	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Option reserve US\$'000	Revenue reserve US\$'000	Reserve for own shares US\$'000	Non- controlling interest US\$'000	Total equity US\$'000
2013									
At 1 January 2013, as previously stated	10,818	69,543	(24,965)	3,594	953	195,801	(504)	(1,939)	253,301
Impact of change in accounting policy		-	16	(2,964)	-	303	-	-	(2,645)
At 1 January 2013, as restated	10,818	69,543	(24,949)	630	953	196,104	(504)	(1,939)	250,656
Total comprehensive income for the period	,	,				,		, , ,	,
Profit for the period	-	-	-	-	-	16,109	-	(334)	15,775
Other comprehensive income									
Currency translation differences recognised directly in equity	-	-	(20,600)	-	-	-	-	-	(20,600)
Gain on property revaluation	-	-	-	899	-	-	-	-	899
Remeasurement of retirement plan	-	-	-	2,249	-	-	-	-	2,249
Total other comprehensive income	-	-	(20,600)	3,148	-	-	-	-	(17,452)
Total comprehensive (loss)/income for the period	-	-	(20,600)	3,148	-	16,109	-	(334)	(1,677)
Transactions with owners recorded directly in equity									
Contributions by and distributions to owners									
Share bonus issue	2,157	-	-	-	-	(2,157)	-	=	-
Dividends to owners of the Company	-	-	-	-	-	(24,319)	-	-	(24,319)
Acquisition of treasury shares	-		-	-		-	(2,188)	-	(2,188)
Share options exercised	-	225	-	-	(76)	-	255	-	404
Share-based payment transactions	-	(563)	-	-	(1,245)	-	1,808	-	-
Value of employee services received for issue of share options	-	-	-	-	494	-	-	-	494
Total contributions by and distributions to owners	2,157	(338)	-	-	(827)	(26,476)	(125)	-	(25,609)

	Share capital US\$'000	Share premium US\$'000	Share option reserve US\$'000	Revenue reserve US\$'000	Treasury Shares US\$'000	Total Equity US\$'000
2012						
At 1 January 2012  Total comprehensive income for the year	10,818	69,212	2,367	24,015	(2,054)	104,358
Profit for the year		-	-	29,656	-	29,656
Total comprehensive income for the year	-	-	-	29,656	-	29,656
Transactions with owners, recorded direct Contributions by and distributions to own						
Value of employee services received for issue of share options	-	-	606	-	-	606
Acquisition of treasury shares	-	-	<del>-</del>	-	-	-
Share-based payment transactions  Dividends	-	470	(2,020)	(00.070)	1,550	(00.070)
Total contributions by and distributions to	-		<u>-</u>	(23,370)	<u>-</u>	(23,370)
owners	-	470	(1,414)	(23,370)	1,550	(22,764)
At 30 December 2012	10,818	69,682	953	30,301	(504)	111,250
	Share capital US\$'000	Share premium US\$'000	Share option reserve US\$'000	Revenue reserve US\$'000	Treasury Shares US\$'000	Total Equity US\$'000
2013	capital	premium	option reserve	reserve	Shares	Equity
2013 At 1 January 2013 Total comprehensive income for the year	capital	premium	option reserve	reserve	Shares	Equity
At 1 January 2013  Total comprehensive income for the	capital US\$'000	premium US\$'000	option reserve US\$'000	reserve US\$'000	Shares US\$'000	Equity US\$'000
At 1 January 2013  Total comprehensive income for the year	capital US\$'000	premium US\$'000	option reserve US\$'000	reserve US\$'000	Shares US\$'000	Equity US\$'000
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own	capital US\$'000  10,818	premium US\$'000	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options	capital US\$'000  10,818	premium US\$'000	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options  Acquisition of treasury shares	capital US\$'000  10,818	premium US\$'000 69,682 - -	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188)
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options  Acquisition of treasury shares  Exercise of share options	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225	option reserve US\$'000	reserve US\$'000 30,301 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options  Acquisition of treasury shares	capital US\$'000  10,818	premium US\$'000 69,682 - -	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188)
At 1 January 2013 Total comprehensive income for the year Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares Exercise of share options Share-based payment transactions	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188) 404
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares  Exercise of share options Share-based payment transactions Bonus Issue Dividends Total contributions by and distributions to	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188)
At 1 January 2013  Total comprehensive income for the year  Profit for the year  Total comprehensive income for the year  Transactions with owners, recorded direct Contributions by and distributions to own Value of employee services received for Issue of share options Acquisition of treasury shares  Exercise of share options Share-based payment transactions Bonus Issue Dividends	capital US\$'000  10,818	premium US\$'000 69,682 - - - 225 (563) - -	option reserve US\$'000	reserve US\$'000 30,301 17,921 17,921	Shares US\$'000 (504)	Equity US\$'000 111,250 17,921 17,921 494 (2,188) 404 - - (24,319)

# DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

Operating activities         2013         2012         2013         2012           Operating activities         11,737         13,461         16,109         32,212           Adjustments for:         Adjustments for:         144         144         571         571           Amortisation of intangible assets         144         144         571         571           Depreciation of property, plant and equipment         6,236         4,594         18,960         15,039           Provision for inventory obsolescence         130         3,053         1,481         4,066           Provision for inventory obsolescence         130         3,053         1,481         1,066           Provision for inventure, net of tax         984         979         4,574         1,625           Closs/(Gain) on disposal of fixed assets         (8)         (15)         (141)         (1936           Share of profit of joint venture, net of tax         984         979         4,574         5,625           Equity-settled share-based payment transactions         36         66         494         606           Operating profit before working capital changes         7,457         2,8361         49,727         69,205           Other assets         3,413         5,078	Amounts in US\$'000	For the thre ended 31 D		For the Full year ended 31 December		
Operating activities         (1,737)         13,461         16,109         32,212           Adjustments for:         31,737         13,461         16,109         32,212           Adjustments for:         34         144         144         571         571           Depreciation of property, plant and equipment         6,236         4,594         18,960         15,039           Provision for inventory obsolescence         130         3,053         1,481         4,066           Provision for doubtful debts         2,137         1,749         2,844         1,987           Loss/(Gain) on disposal of fixed assets         (8)         (15)         (141)         (136)           Share of profit of joint venture, net of tax         984         979         4,574         5,625           Equity-settled share-based payment transactions         36         86         494         606           Income tax expense         (392)         3,841         5,148         8,968           Operating profit before working capital changes         7,457         28,361         49,727         69,205           Other assets         (3,10)         (2,439)         (12,036)         (11,801)           Inventories         (3,00)         (3,136)         (5,95)	-					
Net profit attributable to shareholders			_			
Adjustments for:         Amortisation of intangible assets         144         144         571         571           Amortisation of property, plant and equipment         6,236         4,594         18,660         15,039           Provision for asset impairment         (73)         470         (313)         267           Provision for inventory obsolescence         130         3,053         1,481         4,066           Provision for doubtful debts         2,137         1,749         2,844         1,987           Loss/(Gain) on disposal of fixed assets         (8)         (15)         1411         (136)           Share of profit of joint venture, net of tax         984         979         4,574         5,625           Equity-settled share-based payment transactions         36         86         494         606           Income tax expense         (392)         3,841         5,148         8,968           Operating profit before working capital changes         7,457         28,361         49,727         69,205           Other assets         3,413         5,078         (709)         (1,406)           Inventories         3,413         5,078         4,980         (22,207)           Biological assets         4,100         (2,430)	Operating activities					
Amortisation of intangible assets         144         144         571         571           Depreciation of property, plant and equipment         6,236         4,594         18,960         15,039           Provision for asset impairment         (73)         470         (313)         267           Provision for inventory obsolescence         130         3,053         1,481         4,066           Provision for doubtful debts         2,137         1,749         2,844         1,987           Loss/(Gain) on disposal of fixed assets         (8)         (15)         (141)         (136)           Share of profit of joint venture, net of tax         984         979         4,574         5,625           Equity-settled share-based payment transactions         36         86         494         606           Income tax expense         (392)         3,841         5,148         8,968           Operating profit before working capital changes         7,457         28,361         49,727         69,205           Other assets         (3,413         5,078         (14,000)         (2,430)         (12,054)         (13,069           Divided assets         (4,100)         (2,430)         (12,054)         (13,880)           Trade and other payables	Net profit attributable to shareholders	(1,737)	13,461	16,109	32,212	
Depreciation of property, plant and equipment   6,236   4,594   18,960   15,039   Provision for asset impairment   (73)   470   (313)   267   Provision for inventory obsolescence   130   3,053   1,481   4,066   Provision for doubtful debts   2,137   1,749   2,844   1,987   Loss/(Gain) on disposal of fixed assets   (8)   (15)   (141)   (136	Adjustments for:					
Provision for asset impairment         (73)         470         (313)         267           Provision for inventory obsolescence         130         3,053         1,481         4,066           Provision for doubtful debts         2,137         1,749         2,844         1,987           Loss/Gain) on disposal of fixed assets         (8)         (15)         (141)         (136)           Share of profit of joint venture, net of tax         984         979         4,574         5,625           Equity-settled share-based payment transactions         36         86         494         606           Income tax expense         (392)         3,841         5,148         8,968           Operating profit before working capital changes         7,457         28,361         49,727         69,205           Other assets         3,413         5,078         (709)         (1,406)           Inventories         30,070         8,786         4,980         (22,007)           Biological assets         (4,100)         (2,430)         (12,054)         (13,880)           Trade and other receivables         (22,149         18,547         8,030         13,151           Trade and other payables         22,149         18,547         8,030         13,151 </td <td>Amortisation of intangible assets</td> <td>144</td> <td>144</td> <td>571</td> <td>571</td>	Amortisation of intangible assets	144	144	571	571	
Provision for inventory obsolescence         130         3,053         1,481         4,066           Provision for doubtful debts         2,137         1,749         2,844         1,987           Loss/(Gain) on disposal of fixed assets         (8)         (15)         (141)         (136)           Share of profit of joint venture, net of tax         984         979         4,574         5,625           Equity-settled share-based payment transactions         36         86         494         606           Income tax expense         (392)         3,841         5,148         8,968           Operating profit before working capital changes         7,457         28,361         49,727         69,205           Other assets         3,413         5,078         (709)         (1,406)           Inventories         30,070         8,766         4,980         (22,007)           Biological assets         (4,100)         (2,430)         (12,036)         (11,801)           Trade and other receivables         (22,199         18,547         8,030         13,151           Remeasurement effect of retirement plan         1,386         (595)         180         (915)           Operating cash flow         35,780         51,752         38,118 <td< td=""><td>Depreciation of property, plant and equipment</td><td>6,236</td><td>4,594</td><td>18,960</td><td>15,039</td></td<>	Depreciation of property, plant and equipment	6,236	4,594	18,960	15,039	
Provision for doubtful debts	Provision for asset impairment	(73)	470	(313)	267	
Classic   Clas	Provision for inventory obsolescence	130	3,053	1,481	4,066	
Share of profit of joint venture, net of tax         984         979         4,574         5,625           Equity-settled share-based payment transactions income tax expenses         36         86         494         606           Operating profit before working capital changes         7,457         28,361         49,727         69,205           Other assets         3,413         5,078         (709)         (1,406)           Inventories         30,070         8,786         4,980         (22,007)           Biological assets         (4,100)         (2,430)         (12,036)         (11,801)           Trade and other receivables         (24,595)         (5,995)         (12,054)         (13,880)           Trade and other payables         22,149         18,547         8,030         13,151           Remeasurement effect of retirement plan         1,386         (595)         180         (915)           Operating cash flow         35,780         51,752         38,118         32,347           Income taxes paid         (3,126)         (2,647)         (10,832)         (6,244)           Cash flows from operating activities         72         116         370         578           Proceeds from disposal of property, plant and equipment         92         1	Provision for doubtful debts	2,137	1,749	2,844	1,987	
Equity-settled share-based payment transactions   136   186   1494   1806   1800m tax expense   1392   3.841   5.148   8.968   1800   1800m tax expense   17.457   28.361   49.772   69.205   17.466   1800m tax expense   17.457   28.361   49.772   69.205   17.466   1800m tax expense   17.457   28.361   49.772   69.205   1800   18.000	Loss/(Gain) on disposal of fixed assets	(8)	(15)	(141)	(136)	
Income tax expense   (392)   3,841   5,148   8,968     Operating profit before working capital changes   7,457   28,361   49,727   69,205     Other assets   3,413   5,078   (709)   (1,406)     Inventories   30,070   8,786   4,980   (22,007)     Biological assets   (4,100)   (2,430)   (12,036)   (11,801)     Trade and other receivables   (24,595)   (5,995)   (12,054)   (13,880)     Trade and other payables   22,149   18,547   8,030   13,151     Remeasurement effect of retirement plan   1,386   (595)   180   (915)     Operating cash flow   35,780   51,752   38,118   32,347     Income taxes paid   (3,126)   (2,647)   (10,832)   (6,244)     Cash flows from operating activities   32,654   49,105   27,286   26,103     Investing activities   116   370   578     Proceeds from disposal of property, plant and equipment   92   119   443   265     Additional investment in joint venture   7   (876)   (3,594)   (3,406)     Cash flows used in investing activities   (11,101)   (11,304)   (27,479)   (20,457)     Financing activities   (11,010)   (11,304)   (27,479)   (20,457)     Financing activities   (967)   (1,166)   (3,644)   (4,096)     Acquisition of Treasury shares   9   (1,166)   (3,644)   (4,096)     Acquisition of Treasury shares   9   (2,9,142)   146,659   22,900     Proceeds (Repayment) of borrowings   39,582   (29,142)   146,659   22,900     Proceeds (Repayment) of borrowings   39,582   (29,142)   146,659   22,900     Cash flows from / (used in) financing activities   38,615   (30,308)   116,912   (4,566)    Net increase in cash and cash equivalents   60,259   7,493   116,719   1,080     Cash and cash equivalents at beginning of year   Effect of exchange rate changes on cash and cash equivalents   60,259   7,493   116,719   1,080     Cash and cash equivalents at beginning of year   40,400   4	Share of profit of joint venture, net of tax	984	979	4,574	5,625	
Operating profit before working capital changes         7,457         28,361         49,727         69,205           Other assets         3,413         5,078         (709)         (1,406)           Inventories         30,070         8,786         4,980         (22,007)           Biological assets         (4,100)         (2,430)         (12,036)         (11,801)           Trade and other receivables         (24,595)         (5,995)         (12,054)         (13,880)           Trade and other payables         22,149         18,547         8,030         13,151           Remeasurement effect of retirement plan         1,386         (595)         180         (915)           Operating cash flow         35,780         51,752         38,118         32,347           Income taxes paid         (3,126)         (2,647)         (10,832)         (6,244)           Cash flows from operating activities         32,654         49,105         27,286         26,103           Investing activities           Interest received         72         116         370         578           Proceeds from disposal of property, plant and equipment         92         119         443         265           Additional investment in joint venture <td< td=""><td>Equity-settled share-based payment transactions</td><td>36</td><td>86</td><td>494</td><td>606</td></td<>	Equity-settled share-based payment transactions	36	86	494	606	
Other assets         3,413         5,078         (709)         (1,406)           Inventories         30,070         8,786         4,980         (22,007)           Biological assets         (4,100)         (2,430)         (12,036)         (11,801)           Trade and other receivables         (24,595)         (5,995)         (12,054)         (13,880)           Trade and other payables         22,149         18,547         8,030         13,151           Remeasurement effect of retirement plan         1,386         (595)         180         (915)           Operating cash flow         35,780         51,752         38,118         32,347           Income taxes paid         (3,126)         (2,647)         (10,832)         (6,244)           Cash flows from operating activities         32,654         49,105         27,286         26,103           Investing activities           Interest received         72         116         370         578           Proceeds from disposal of property, plant and equipment         92         119         443         265           Additional investment in joint venture         (876)         (3,594)         (3,406)           Purchase of property, plant and equipment         (11,174)         (	Income tax expense	(392)	3,841	5,148	8,968	
Inventories   30,070   8,786   4,980   (22,007)   Biological assets   (4,100)   (2,430)   (12,036)   (11,801)   Trade and other receivables   (24,595)   (5,995)   (12,054)   (13,880)   Trade and other payables   22,149   18,547   8,030   13,151   Remeasurement effect of retirement plan   1,386   (595)   180   (915)   (10,832)	Operating profit before working capital changes	7,457	28,361	49,727	69,205	
Biological assets	Other assets	3,413	5,078	(709)	(1,406)	
Trade and other receivables         (24,595)         (5,995)         (12,054)         (13,880)           Trade and other payables         22,149         18,547         8,030         13,151           Remeasurement effect of retirement plan         1,386         (595)         180         (915)           Operating cash flow         35,780         51,752         38,118         32,347           Income taxes paid         (3,126)         (2,647)         (10,832)         (6,244)           Cash flows from operating activities         32,654         49,105         27,286         26,103           Investing activities           Interest received         72         116         370         578           Proceeds from disposal of property, plant and equipment         92         119         443         265           Additional investment in joint venture         -         (876)         (3,594)         (3,406)           Purchase of property, plant and equipment         (11,174)         (10,664)         (24,698)         (17,894)           Cash flows used in investing activities         (11,1010)         (11,304)         (27,479)         (20,457)           Financing activities           Interest paid         (967)         (1,166) <td< td=""><td>Inventories</td><td>30,070</td><td>8,786</td><td>4,980</td><td>(22,007)</td></td<>	Inventories	30,070	8,786	4,980	(22,007)	
Trade and other payables         22,149         18,547         8,030         13,151           Remeasurement effect of retirement plan         1,386         (595)         180         (915)           Operating cash flow         35,780         51,752         38,118         32,347           Income taxes paid         (3,126)         (2,647)         (10,832)         (6,244)           Cash flows from operating activities         32,654         49,105         27,286         26,103           Investing activities           Interest received         72         116         370         578           Proceeds from disposal of property, plant and equipment         92         119         443         265           Additional investment in joint venture         -         (876)         (3,594)         (3,406)           Purchase of property, plant and equipment         (11,174)         (10,664)         (24,698)         (17,894)           Cash flows used in investing activities         (11,010)         (11,304)         (27,479)         (20,457)           Financing activities           Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)	Biological assets	(4,100)	(2,430)	(12,036)	(11,801)	
Remeasurement effect of retirement plan         1,386         (595)         180         (915)           Operating cash flow         35,780         51,752         38,118         32,347           Income taxes paid         (3,126)         (2,647)         (10,832)         (6,244)           Cash flows from operating activities         32,654         49,105         27,286         26,103           Investing activities           Interest received         72         116         370         578           Proceeds from disposal of property, plant and equipment         92         119         443         265           Additional investment in joint venture         -         (876)         (3,594)         (3,406)           Purchase of property, plant and equipment         (11,174)         (10,664)         (24,698)         (17,894)           Cash flows used in investing activities         (11,101)         (11,304)         (27,479)         (20,457)           Financing activities           Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)         -           Proceeds (Repayment) of borrowings         39,582         (29,142)         146	Trade and other receivables	(24,595)	(5,995)	(12,054)	(13,880)	
Operating cash flow Income taxes paid         35,780         51,752         38,118         32,347           Cash flows from operating activities         32,654         49,105         27,286         26,103           Investing activities           Interest received         72         116         370         578           Proceeds from disposal of property, plant and equipment         92         119         443         265           Additional investment in joint venture         -         (876)         (3,594)         (3,406)           Purchase of property, plant and equipment         (11,174)         (10,664)         (24,698)         (17,894)           Cash flows used in investing activities         (11,010)         (11,304)         (27,479)         (20,457)           Financing activities           Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)         -           Proceeds (Repayment) of borrowings         39,582         (29,142)         146,659         22,900           Proceeds from exercise of share options         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615	Trade and other payables		18,547	8,030	13,151	
Income taxes paid   (3,126)   (2,647)   (10,832)   (6,244)   (2ash flows from operating activities   32,654   49,105   27,286   26,103   (2,647)   (2,647)   (2,647)   (2,647)   (2,648)	Remeasurement effect of retirement plan	1,386	(595)		(915)	
Cash flows from operating activities   32,654   49,105   27,286   26,103	Operating cash flow	35,780	51,752	38,118	32,347	
Investing activities   Interest received   72   116   370   578     Proceeds from disposal of property, plant and equipment   92   119   443   265     Additional investment in joint venture   - (876)   (3,594)   (3,406)     Purchase of property, plant and equipment   (11,174)   (10,664)   (24,698)   (17,894)     Cash flows used in investing activities   (11,010)   (11,304)   (27,479)   (20,457)     Financing activities	Income taxes paid	(3,126)	(2,647)	(10,832)	(6,244)	
Interest received   72	Cash flows from operating activities	32,654	49,105	27,286	26,103	
Proceeds from disposal of property, plant and equipment         92         119         443         265           Additional investment in joint venture         -         (876)         (3,594)         (3,406)           Purchase of property, plant and equipment         (11,174)         (10,664)         (24,698)         (17,894)           Cash flows used in investing activities         (11,010)         (11,304)         (27,479)         (20,457)           Financing activities           Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)         -           Proceeds (Repayment) of borrowings         39,582         (29,142)         146,659         22,900           Proceeds from exercise of share options         -         -         404         -           Dividends paid         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615         (30,308)         116,912         (4,566)           Net increase in cash and cash equivalents         60,259         7,493         116,719         1,080           Cash and cash equivalents at beginning of year         82,855         17,568         24,555	Investing activities					
Additional investment in joint venture	Interest received	72	116			
Purchase of property, plant and equipment Cash flows used in investing activities         (11,174)         (10,664)         (24,698)         (17,894)           Cash flows used in investing activities         (11,010)         (11,304)         (27,479)         (20,457)           Financing activities           Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)         -           Proceeds (Repayment) of borrowings         39,582         (29,142)         146,659         22,900           Proceeds from exercise of share options         -         -         -         404         -           Dividends paid         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615         (30,308)         116,912         (4,566)           Net increase in cash and cash equivalents         60,259         7,493         116,719         1,080           Cash and cash equivalents at beginning of year         82,855         17,568         24,555         20,877           Effect of exchange rate changes on cash and cash equivalents         (10,193)         (505)         (8,353)         2,598	Proceeds from disposal of property, plant and equipment	92	119	_		
Cash flows used in investing activities         (11,010)         (11,304)         (27,479)         (20,457)           Financing activities         Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)         -           Proceeds (Repayment) of borrowings         39,582         (29,142)         146,659         22,900           Proceeds from exercise of share options         -         -         404         -           Dividends paid         -         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615         (30,308)         116,912         (4,566)           Net increase in cash and cash equivalents         60,259         7,493         116,719         1,080           Cash and cash equivalents at beginning of year         82,855         17,568         24,555         20,877           Effect of exchange rate changes on cash and cash equivalents         (10,193)         (505)         (8,353)         2,598		-	, ,			
Financing activities           Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)         -           Proceeds (Repayment) of borrowings         39,582         (29,142)         146,659         22,900           Proceeds from exercise of share options         -         -         404         -           Dividends paid         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615         (30,308)         116,912         (4,566)           Net increase in cash and cash equivalents         60,259         7,493         116,719         1,080           Cash and cash equivalents at beginning of year         82,855         17,568         24,555         20,877           Effect of exchange rate changes on cash and cash equivalents         (10,193)         (505)         (8,353)         2,598	Purchase of property, plant and equipment		(10,664)	(24,698)	(17,894)	
Interest paid         (967)         (1,166)         (3,644)         (4,096)           Acquisition of Treasury shares         -         -         (2,188)         -           Proceeds (Repayment) of borrowings         39,582         (29,142)         146,659         22,900           Proceeds from exercise of share options         -         -         -         404         -           Dividends paid         -         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615         (30,308)         116,912         (4,566)           Net increase in cash and cash equivalents         60,259         7,493         116,719         1,080           Cash and cash equivalents at beginning of year         82,855         17,568         24,555         20,877           Effect of exchange rate changes on cash and cash equivalents         (10,193)         (505)         (8,353)         2,598	Cash flows used in investing activities	(11,010)	(11,304)	(27,479)	(20,457)	
Acquisition of Treasury shares       -       -       (2,188)       -         Proceeds (Repayment) of borrowings       39,582       (29,142)       146,659       22,900         Proceeds from exercise of share options       -       -       -       404       -         Dividends paid       -       -       (24,319)       (23,370)         Cash flows from / (used in) financing activities       38,615       (30,308)       116,912       (4,566)         Net increase in cash and cash equivalents       60,259       7,493       116,719       1,080         Cash and cash equivalents at beginning of year       82,855       17,568       24,555       20,877         Effect of exchange rate changes on cash and cash equivalents       (10,193)       (505)       (8,353)       2,598	Financing activities					
Proceeds (Repayment) of borrowings       39,582       (29,142)       146,659       22,900         Proceeds from exercise of share options       -       -       -       404       -         Dividends paid       -       -       -       (24,319)       (23,370)         Cash flows from / (used in) financing activities       38,615       (30,308)       116,912       (4,566)         Net increase in cash and cash equivalents       60,259       7,493       116,719       1,080         Cash and cash equivalents at beginning of year       82,855       17,568       24,555       20,877         Effect of exchange rate changes on cash and cash equivalents       (10,193)       (505)       (8,353)       2,598		(967)	(1,166)	(3,644)	(4,096)	
Proceeds from exercise of share options         -         -         404         -           Dividends paid         -         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615         (30,308)         116,912         (4,566)           Net increase in cash and cash equivalents         60,259         7,493         116,719         1,080           Cash and cash equivalents at beginning of year         82,855         17,568         24,555         20,877           Effect of exchange rate changes on cash and cash equivalents         (10,193)         (505)         (8,353)         2,598	Acquisition of Treasury shares	-	-	(2,188)	-	
Dividends paid         -         -         (24,319)         (23,370)           Cash flows from / (used in) financing activities         38,615         (30,308)         116,912         (4,566)           Net increase in cash and cash equivalents         60,259         7,493         116,719         1,080           Cash and cash equivalents at beginning of year         82,855         17,568         24,555         20,877           Effect of exchange rate changes on cash and cash equivalents         (10,193)         (505)         (8,353)         2,598		39,582	(29,142)	146,659	22,900	
Cash flows from / (used in) financing activities  38,615 (30,308)  116,912 (4,566)  Net increase in cash and cash equivalents  60,259 7,493 116,719 1,080  Cash and cash equivalents at beginning of year  Effect of exchange rate changes on cash and cash equivalents  (10,193) (505) (8,353) 2,598	•	-	-		-	
Net increase in cash and cash equivalents  60,259  7,493  116,719  1,080  Cash and cash equivalents at beginning of year  82,855  17,568  24,555  20,877  Effect of exchange rate changes on cash and cash equivalents  (10,193)  (505)  (8,353)  2,598			-		(23,370)	
Cash and cash equivalents at beginning of year 82,855 17,568 24,555 20,877  Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598	Cash flows from / (used in) financing activities	38,615	(30,308)	116,912	(4,566)	
Effect of exchange rate changes on cash and cash equivalents (10,193) (505) (8,353) 2,598	Net increase in cash and cash equivalents	60,259	7,493	116,719	1,080	
equivalents (10,193) (505) (8,353) 2,598		82,855	17,568	24,555	20,877	
Cash and cash equivalents, end of period         132,921         24,555         132,921         24,555		(10,193)	(505)	(8,353)	2,598	
	Cash and cash equivalents, end of period	132,921	24,555	132,921	24,555	

## Impact of change in accounting policy

The adoption of the amendments to IAS 19(R) resulted in certain changes to the Group's previous accounting policies. The amendments were applied on a retrospective basis and comparative statements for 2012 have been restated to reflect the changes in accounting policies.

The effects of the adoption on the financial statements are as follows:

## Amounts in US\$'000

## Increase / (decrease) in:

## **Consolidated Statements of Financial Position**

	As of	As of
	31 Dec 2012	1 Jan 2012
Increase in deferred tax assets	1,133	1,575
Decrease in reserve for retirement plan	(2,964)	(3,859)
Increase in employee benefits	3,777	5,251
Increase in retained earnings - unappropriated	303	183
Decrease in translation reserve	(17)	-

Consolidated Income Statement and Statement of Comprehensive Income	
	For the period 31 December 2012
Decrease in retirement cost presented as part of general and administrative	
expenses	(87)
Increase in income tax expense	26
Overall increase in profit for the period	61
Remeasurement of retirement benefit	1,279
Tax effect of remeasurement of retirement benefit	(384)
Overall increase in other comprehensive income for the period	895