DEL MONTE PACIFIC LIMITED

Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the Fourth Quarter and Full Year Ended 30 April 2018

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AUDIT

Fourth Quarter FY2018 results covering the period from 1 February to 30 April 2018 have neither been audited nor reviewed by the Group's auditors.

ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's FY2017 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2017, which did not have significant impact to the Group:

- Amendment to IFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to IFRSs 2014 - 2016 Cycle)
- Amendments to IAS 7, Statement of Cash Flows, Disclosure Initiative
- Amendments to IAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealised Losses

The Group will adopt the following new standards when they become effective.

Applicable 1 May 2018

- Amendments to IFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- Amendments to IFRS 4, Insurance Contracts, Applying IFRS 9, Financial Instruments, with IFRS 4
- Amendments to IAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to IFRSs 2014 - 2016 Cycle)
- Amendments to IAS 40, Investment Property, Transfers of Investment Property
- IFRIC-22, Foreign Currency Transactions and Advance Consideration
- IFRS 9, Financial Instruments
- IFRS 15, Revenue from Contracts with Customers

Applicable 1 May 2019

- IFRS 16, Leases
- IFRIC 23, Uncertainty over Income Tax Treatments
- Amendments to IFRS 9, Prepayment Features with Negative Compensation
- Amendments to IAS 28, Long-term Interests in Associates and Joint Ventures

Applicable 1 May 2021

- IFRS 17, Insurance Contracts

Deferred by IASB

- Amendments to IFRS 10 and IAS 28, Sale on Contribution of Assets between an Investor and its Associate on Joint Venture

DISCLAIMER

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

SIGNED UNDERTAKING FROM DIRECTORS AND EXECUTIVE OFFICERS

The Company confirms that the undertakings from all its Directors and Executive Officers as required in the format as set out in Appendix 7.7 under Rule 720(1) have been procured.

NOTES ON THE 4Q FY2018 DMPL RESULTS

1. DMPL's effective stake in DMFI is 89.4%, hence the non controlling interest line (NCI) in the P&L. Net income is net of NCI.

2. FY would mean Fiscal Year for the purposes of this MD&A.

3. DMPL Group adopted the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants in April 2017). The change in accounting standard was applied retrospectively. This involved reclassifying a portion of biological assets to plant, property and equipment leading to much higher depreciation expense. However, for EBITDA calculation, the Group retained the old calculation using the lower depreciation for comparability.

FINANCIAL HIGHLIGHTS – FOURTH QUARTER AND FULL YEAR ENDED 30 APRIL 2018

	For the three months ended 30 April			For the twelve months ended 30 April		
in US$'000 unless otherwise stated*	**Fiscal Year 2018**	**Fiscal Year 2017**	**% Change**	**Fiscal Year 2018**	**Fiscal Year 2017**	**% Change**
With one-off items**						
Turnover	**498,975**	545,193	(8.5)	**2,197,309**	2,252,783	(2.5)
Gross profit	**87,061**	127,073	(31.5)	**432,474**	494,892	(12.6)
Gross margin (%)	***17.4***	*23.3*	*(5.9)*	***19.7***	*22.0*	*(2.3)*
EBITDA	**6,354**	53,498	(88.1)	**102,289**	193,980	(47.3)
Operating profit	**(9,456)**	36,349	(126.0)	**29,501**	127,610	(76.9)
Operating margin (%)	***(1.9)***	*6.7*	*(8.6)*	***1.3***	*5.7*	*(4.4)*
Net profit attributable to owners of the Company	**12,261**	2,909	321.5	**(28,187)**	24,366	(215.7)
Net margin (%)	***2.5***	*0.5*	*2.0*	***(1.3)***	*1.1*	*(2.4)*
EPS (US cents)	**0.38**	0.11	245.5	**(2.27)**	1.21	(287.6)
Without one-off items**						
EBITDA	**34,918**	59,535	(41.3)	**165,042**	211,859	(22.1)
Operating profit	**19,108**	42,770	(55.3)	**92,255**	145,727	(36.7)
Net profit attributable to owners of the Company	**(2,070)**	17,178	(112.1)	**11,998**	45,452	(73.6)
Net debt	**1,440,977**	1,676,395	(14.0)	**1,440,977**	1,676,395	(14.0)
*Gearing*** (%)*	***233.7***	*289.8*	*(56.1)*	***233.7***	*289.8*	*(56.1)*
Cash flow from operations	**217,548**	153,390	41.8	**357,502**	187,069	91.1
Capital expenditure	**42,589**	43,427	(1.9)	**110,086**	144,123	(23.6)
Inventory (days)	**150**	159	(9)	**172**	181	(9)
Receivables (days)	**27**	24	3	**24**	24	–
Account Payables (days)	**40**	41	(1)	**38**	39	(1)

**The Company's reporting currency is US dollars. For conversion to S$, the following exchange rates can be used: 1.35 in April 2018, 1.39 in April 2017. For conversion to Php, these exchange rates can be used: 51.01 in April 2018, 48.70 in April 2017.*

***Please refer to the last page of this MD&A for a schedule of the one-off items*

****Gearing = Net Debt / Equity*

REVIEW OF OPERATING PERFORMANCE

Fourth Quarter

The Group generated sales of US$499.0 million for the fourth quarter of FY2018, down 8.5% versus the prior year quarter mainly on lower sales of canned tomato and Sager Creek products in the US, as well as decreased exports of processed pineapple products and lower pineapple juice concentrate (PJC) pricing across all geographies. The Sager Creek vegetable business was divested in September 2017. Stripping out Sager Creek's sales, the Group sales in the fourth quarter would have been lower by 7.2%.

The Group's US subsidiary, Del Monte Foods, Inc (DMFI) contributed US$380.6 million or 76.3% of Group sales. DMFI's sales decreased by 5.3% from US$401.7 million driven by lower volume of canned vegetable, canned tomato and Sager Creek products. The decline was also driven by the unfavourable impact of lower pricing in foodservice and USDA for processed fruit and PJC. Stripping out Sager Creek, DMFI's sales would have been lower by 3.2%.

The *Del Monte Fruit & Chia* cups launched in the second quarter are performing well. These are adult fruit cup snacks which combine fruit and chia seeds. DMFI followed this in the third quarter with the introduction of grab-and-go fruit cup snacks which are single-serve cups with sporks (spoon and fork in one), for convenient snacking on the go. Another variant *Del Monte Fruit & Oats* was launched in early FY2019. These new products ride on current consumer trends of healthy living, snacking and convenience.

Investments in consumer advertising and insights are paying dividends as DMFI's market share in canned vegetables and fruit continue to grow. DMFI increased its market share during the quarter across key categories in retail, i.e. canned vegetable, canned fruit, broth and fruit in plastic cups driven by innovation and brand building activities.

As part of the Group's strategy to improve operational excellence and profitability, DMFI divested its underperforming Sager Creek vegetable business in the second quarter. This involved shutting the production facility in Siloam Springs, Arkansas. DMFI also shut its Plymouth, Indiana tomato production facility in the third quarter to improve efficiency and streamline operations. These resulted in incremental one-off expenses amounting to US$28.6 million pre-tax or US$19.3 million post-tax in the fourth quarter as part of its balance sheet cleanup. The one-off expenses included a writedown of Sager Creek's inventory which the Group planned to dispose of in FY2019. Please refer to the last page of this MD&A for a schedule of the one-off items.

Excluding the one-off items, DMFI contributed an EBITDA of US$16.4 million and a net loss of US$11.1 million to the Group.

DMPL ex-DMFI generated sales of US$131.5 million (inclusive of the US$9.7 million sales by DMPL to DMFI which were netted out during consolidation). Sales were lower mainly due to decreased exports of processed pineapple products, and significantly lower PJC pricing in the international markets as a result of the oversupply situation in Thailand, the main exporter of PJC. The Group has been shifting to more branded consumer beverage given the volatile nature of this industrial and commodity PJC.

DMPL ex-DMFI delivered lower gross margin of 28.7% from 32.0% in the prior year quarter mainly driven by lower PJC pricing, sales mix and lower benefit from revaluation of biological assets. DMPL ex-DMFI generated an EBITDA of US$19.7 million which was lower by 22.7% and a net income of US$9.1 million, lower versus the US$14.2 million in the same period last year driven by lower export sales and margin.

The Philippine market sales were up 11.0% in peso terms and up 7.1% in US dollar terms on strong culinary and beverage sales, as well as major wins in the foodservice segment. Prices were raised at below inflation rate across a range of products to mitigate the impact of sugar tax that has been imposed on beverages that contain sugar or artificial sweeteners. Del Monte Philippines (DMPI) made an initial foray into the 'juice with particulates' market with the introduction of *Del Monte Juice & Chews*, a snack-in-a-drink combining nata and pineapple with fruit juice blends, a drink popular amongst teens.

Foodservice sales in the Philippines remained strong, riding on the rapid expansion of quick service restaurants and convenience stores with partnerships and menu creation with major accounts. DMPI now supplies Jollibee, the largest local fast food chain, with their pineapple juice requirements nationwide and now supplies Pizza Hut with all their pineapple tidbits requirements. Moreover, Del Monte Philippines' *100% Pineapple Juice* is now available in all of Cebu Pacific's domestic flights.

Sales of the S&W branded business in Asia and the Middle East marginally declined in the fourth quarter due to unfavourable sales mix mostly for North Asia due to lower sales of packaged pineapple products. There was increased competition from cheaper-priced products from Thailand and Indonesia impacting the Group's business most notably in China.

The Group introduced its tomato and pasta sauces from the Philippines and juice drinks in new aluminum cans into certain markets in the Middle East. The S&W fresh pineapple segment generated higher sales. The S&W business delivered double-digit growth in operating profit and a 4.5% increase in operating margin due to better pricing and lower costs.

DMPL's share in the FieldFresh joint venture in India was favourable at US$0.1 million profit, from a US$0.4 million loss in the prior year period due to improved Del Monte sales and margins.

The Group's gross profit and operating profit were lower than prior year period due to lower exports of processed pineapple products, unfavourable impact of lower, cyclical PJC pricing, unfavourable sales mix, higher marketing spending, and significantly higher benefit from the revaluation of biological assets in prior year period, amongst others. The incremental one-off expense from the sale of Sager Creek, closure of the two plants mentioned above and other one-off expenses largely impacted the operating margin.

The Group's EBITDA of US$6.4 million was significantly lower than prior year quarter's EBITDA of US$53.5 million. This quarter's EBITDA included the US$28.6 million of one-off expenses mentioned above. Without the one-off expenses, the Group recurring EBITDA was US$34.9 million. This was lower versus prior year quarter's recurring EBITDA of US$59.5 million due to the factors mentioned above and planned increased investment in consumer and trade spending to reinvigorate the business in the USA in line with the Group's long range plan. The additional strategic marketing and trade spend in the USA amounted to US$10.5 million.

The Group reported a net income of US$12.3 million for the quarter, higher compared to the net income of US$2.9 million in the prior year quarter. This quarter's one-off expenses from DMFI's plant closures and sale of Sager Creek were more than offset by the one-off gain worth US$33.6 million from the purchase of US$124.9 million of DMFI's second lien loan at a 30% discount in the secondary market, resulting in a one-off net gain (post tax) of US$14.3 million, versus last year's one-off expenses of US$14.3 million. This is the highest interest-bearing loan of the Group, and will save DMPL US$8-10 million of interest payments in FY2019.

Without the one-off items, the Group reported a recurring net loss of US$2.1 million as compared to last year's recurring net income of US$17.2 million.

The Group's cash flow from operations in the fourth quarter was US$217.5 million, higher than last year's US$153.4 million on better working capital management mainly on DMFI's significantly reduced inventory.

DMPL has deferred the IPO of its wholly-owned subsidiary, Del Monte Philippines, Inc on the Philippine Stock Exchange due to volatile market conditions. The IPO would have entailed the sale of DMPL's approximately 20% stake in DMPI to the public. The Group will update the market as and when it plans to relaunch this.

Meanwhile, DMFI has successfully extended its working capital lines with creditors from February 2019 to November 2020.

Full Year Ended 30 April 2018

For the full year of FY2018, the Group generated sales of US$2.2 billion, down 2.5% versus prior year. DMFI generated US$1.7 billion or 75.3% of Group sales, lower by 2.5% largely driven by lower canned tomato sales, and unfavourable pricing in foodservice and USDA. The key retail segments of canned vegetable, canned fruit, broth and plastic fruit cup snacks all grew sales for the full year despite some category declines in the canned segment. DMFI increased its market share for the full year across key categories in retail, i.e. canned vegetable, canned fruit, broth and fruit in plastic cups driven by innovation and marketing investment.

The Philippine market sales were up 7.0% in peso terms and 1.4% in US dollar terms due to peso depreciation. Del Monte Philippines continued to invest in driving inclusion of Del Monte products in consumers' weekly menu behind marketing campaigns across brands. All major categories of packaged fruit, beverage and culinary delivered higher sales. The company's thrust on innovation continued as non-canned beverages were the biggest contributor of growth with the launch of *100% Pineapple Juice* in Tetra Pak and isotonic drink *Fit 'n Right Active*.

Foodservice sales in the Philippines continued to expand growing by 15%, riding on the rapid expansion of quick service restaurants and convenience stores, as well as Del Monte Philippines' growth of its juice dispensers, meal partnerships and customised products.

Sales of the S&W business, the fastest growing business of DMPI in Asia and the Middle East, were up driven by double-digit sales growth of S&W's fresh pineapple, new product launches in new packaging formats in North Asia and the Middle East, and expansion into Turkey, a new market for packaged products.

DMFI's gross margin for the full year declined to 15.0% from 17.2% last year mainly driven by unfavourable USDA and foodservice pricing and unfavourable sales mix, amongst others.

DMPL ex-DMFI's gross profit at US$178.6 million was lower than last year and its gross margin decreased to 30.4% from 32.5% due to unfavourable sales mix, lower PJC pricing, and the unfavourable impact from revaluation of biological assets.

The Group's gross profit and operating profit were lower than last year due to higher marketing spend and unfavourable pricing in USDA, foodservice and PJC. The one-off expenses related to the sale of Sager Creek vegetable business and closure of two plants in the USA amounted to US$62.7 million pre-tax or US$38.2 million post-tax for the full year. Please refer to the last page of this MD&A for a schedule of the one-off items including the non-cash US$39.8 million write-off of deferred tax assets due to the change in US Federal income tax rate from 35% to 21%, and one-off gain of US$33.6 million related to the purchase at a 30% discount of DMFI's second lien loan in the secondary market.

DMPL's share in net loss of FieldFresh joint venture in India at US$0.3 million was lower versus the US$1.6 million in the prior year, as FieldFresh continued to invest behind the business to grow the Del Monte packaged business in India.

DMPL's net income without DMFI was US$54.8 million, down versus prior year period's US$58.9 million mainly from unfavourable sales mix, reduced export sales and much lower PJC pricing, and unfavourable impact from revaluation of biological assets, amongst others.

The DMPL Group generated a net loss of US$28.2 million for the full year of FY2018, unfavourable versus prior year's net income of US$24.4 million mainly due to the one-off expenses of US$40.2 million mentioned above.

Excluding the one-off expenses, the Group's net income would have been US$12.0 million, lower versus the recurring net income last year of US$45.5 million mainly due to higher marketing investment in the USA to reinvigorate the business there in line with the Group's long range plan, and lower export sales and significantly reduced PJC pricing. The additional strategic marketing and trade spend in the USA was more than US$35.0 million.

The Group posted an EBITDA of US$102.3 million of which DMFI accounted for US$9.0 million loss. Excluding one-off expenses, the Group's EBITDA would have been US$165.0 million, 22.1% lower versus the recurring EBITDA of US$211.9 million last year.

The Group's cash flow from operations was US$357.5 million, significantly higher versus last year's cash flow of US$187.1 million due to better working capital management, in particular the reduction in DMFI's inventory. Improvement in cash flow from operations contributed significantly to the Group's total debt being reduced to US$1,465.2 million as of 30 April 2018 from US$1,714.0 million last year.

In December 2017, the Company also successfully completed the offering and listing of its second tranche of Preference Shares in the Philippines generating approximately US$100 million in proceeds (or a combined US$ 300 million approximately if including the US$200 million that was raised in April 2017). The Company used the net proceeds to substantially refinance the US$350 million BDO Unibank, Inc loan due in February 2019. This has also helped improve the Group leverage ratio to 234% from 290% last year.

VARIANCE FROM PROSPECT STATEMENT

The results for the full year period showed a net loss for the Group. However, on a recurring basis (without one-off items), it achieved a net profit for the full year, in line with previous guidance.

BUSINESS OUTLOOK

DMFI faces headwinds due to shifts in consumer demographics, shifts in the way American consumers are eating and shopping, as well as shifts in consumer preferences. It will continue to build on its Del Monte brand heritage and will realign its business with those consumer trends over time. Its plan focuses on business segments which are on-trend and will rationalise non-profitable businesses, in particular the non-branded segment. It will continue to optimise its cost structure and invest in a multiyear restructuring project for its operations and supply chain footprint to more efficiently support its commercial strategy.

With the four new joint ventures with Fresh Del Monte Produce Inc, DMFI has the potential to greatly extend the reach of the Del Monte brand to the growing store perimeter while allowing both companies to optimise economies of scale. Business plans are being finalised for the joint ventures in chilled juices, guacamole and avocado products, and retail food and beverage outlets, while business plans are being executed for prepared refrigerated fruit snacks.

The Group will continue to expand its existing branded business in Asia, through the Del Monte brand in the Philippines, where it is a dominant market leader. S&W, both packaged and fresh, will continue to gain more traction as it leverages its distribution expansion in Asia and the Middle East, while the Group's joint venture in India will continue to generate higher sales and maintain its positive EBITDA.

The Nice Fruit frozen pineapple plant is in operation, with trial shipments to the USA, Japan and South Korea.

The Group will be exploring e-commerce opportunities for its range of products across markets.

Barring unforeseen circumstances, the Group is expected to be profitable for FY2019.

As part of the Group's deleveraging plan subject to market conditions, DMPL plans to sell approximately 20% of its stake in wholly-owned subsidiary, Del Monte Philippines, Inc, (DMPI) through a public offering on the Philippine Stock Exchange. The IPO was deferred due to volatile market conditions. The Company will announce as and when it relaunches this.

REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

AMERICAS

For the fourth quarter ended 30 April

In US$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2018	FY2017	% Chg	FY2018	FY2017	% Chg	FY2018	FY2017	% Chg
Packaged fruit	**161,716**	156,666	3.2	**28,124**	34,293	(18.0)	**4,597**	7,410	(38.0)
Packaged vegetable	**149,790**	164,951	(9.2)	**15,516**	25,276	(38.6)	**(24,128)**	793	(3,142.6)
Beverage	**3,263**	5,888	(44.6)	**(964)**	3,494	(127.6)	**(1,526)**	(167)	813.8
Culinary	**61,016**	71,264	(14.4)	**7,278**	13,652	(46.7)	**(4,446)**	2,869	(255.0)
Others	**533**	296	80.1	**85**	70	21.4	**(73)**	2,737	(102.7)
Total		399,065			76,785			13,642	(287.5)

	376,318		(5.7)	**50,039**		(34.8)	**(25,576)**		

For the full year ended 30 April

In US$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2018	**FY2017**	**% Chg**	**FY2018**	**FY2017**	**% Chg**	**FY2018**	**FY2017**	**% Chg**
Packaged fruit	**627,976**	615,731	2.0	**106,753**	114,160	(6.5)	**3,739**	17,859	(79.1)
Packaged vegetable	**721,532**	747,284	(3.4)	**107,861**	125,048	(13.7)	**(36,699)**	10,644	(444.8)
Beverage	**19,522**	28,859	(32.4)	**(275)**	10,018	(102.7)	**(4,960)**	2,944	(268.5)
Culinary	**274,208**	298,454	(8.1)	**44,226**	54,949	(19.5)	**(17,887)**	5,222	(442.5)
Others	**2,217**	1,108	100.1	**499**	250	99.6	**28**	2,858	(99.0)
Total	**1,645,455**	1,691,436	(2.7)	**259,064**	304,425	(14.9)	**(55,779)**	39,527	(241.1)

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the foodservice industry and other food processors.

Sales in the Americas decreased by 5.7% in the fourth quarter to US$376.3 million mainly due to lower volume of canned vegetable and tomato, and lower pricing to USDA for processed fruit and pineapple juice concentrate. Sager Creek vegetable business was divested in September 2017. Stripping out Sager Creek's sales, Americas sales would have been lower by 3.8%.

Investments in consumer advertising and insights are paying dividends as DMFI's market share in canned vegetable and fruit continue to grow driven by growth in Walmart. DMFI increased its market share during the quarter across key categories in retail, i.e. canned vegetable, canned fruit, broth and fruit in plastic cups driven by innovation and marketing investment.

Gross profit was lower than prior year period due to lower foodservice and USDA pricing.

Americas reported an operating loss for the quarter of US$25.6 million versus prior year quarter's operating income of US$13.6 million due to the sale of its underperforming Sager Creek vegetable business, closure of two plants and other one-off expenses which impacted operating margin. The one-off expenses amounted to US$28.6 million pre-tax for the fourth quarter. Please refer to the last page of this MD&A for a schedule of the one-off expenses.

ASIA PACIFIC

For the fourth quarter ended 30 April

In US$'000	Turnover			Gross Profit			Operating Income		
	FY2018	**FY2017**	**% Chg**	**FY2018**	**FY2017**	**% Chg**	**FY2018**	**FY2017**	**% Chg**
Packaged fruit	**18,707**	23,469	(20.3)	**4,514**	6,530	(30.9)	**1,156**	894	29.3
Packaged vegetable	**154**	413	(62.7)	**32**	121	(73.6)	**18**	42	(57.1)
Beverage	**36,089**	33,016	9.3	**10,402**	10,127	2.7	**3,346**	2,447	36.7
Culinary	**22,631**	18,032	25.5	**8,502**	5,271	61.3	**3,807**	(812)	(568.8)
Others	**34,950**	49,418	(29.3)	**13,115**	19,119	(31.4)	**8,443**	13,616	(38.0)
Total	**112,531**	124,348	(9.5)	**36,565**	41,168	(11.2)	**16,770**	16,187	3.6

For the full year ended 30 April

In US$'000	Turnover			Gross Profit			Operating Income		
	FY2018	**FY2017**	**% Chg**	**FY2018**	**FY2017**	**% Chg**	**FY2018**	**FY2017**	**% Chg**
Packaged fruit	**121,977**	125,277	(2.6)	**37,357**	38,138	(2.0)	**21,271**	18,039	17.9
Packaged vegetable	**1,159**	1,815	(36.1)	**347**	556	(37.6)	**233**	315	(26.0)
Beverage	**131,412**	131,258	0.1	**37,014**	41,212	(10.2)	**10,776**	14,103	(23.6)
Culinary	**123,620**	120,857	2.3	**48,582**	46,268	5.0	**25,981**	19,152	35.7
Others	**140,194**	139,141	0.8	**44,107**	46,184	(4.5)	**24,812**	23,345	6.3
Total	**518,362**	518,348	0.0	**167,407**	172,358	(2.9)	**83,073**	74,954	10.8

Reported under this segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia and the Middle East both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

Asia Pacific's sales in the fourth quarter decreased by 9.5% to US$112.5 million from US$124.3 million on lower packaged fruit, partially offset by higher beverage and culinary sales. The decrease in packaged fruit was mainly driven by lower sales in North Asia due to increased competition from lower-priced canned fruit from Thailand and Indonesia.

The Philippine market sales were up 11.0% in peso terms and up 7.1% in US dollar terms on strong culinary and beverage sales, as well as major wins in the foodservice segment. Prices were raised at below inflation rate across a range of products to mitigate the impact of sugar tax that has been imposed on beverages that contain sugar or artificial sweeteners. The Company made an initial foray into the 'juice with particulates' market with the introduction of *Del Monte Juice & Chews* in December 2017, an innovative snack-in-a-drink combining nata and pineapple with fruit juice blends, a drink popular amongst teens.

Foodservice sales in the Philippines remained strong, riding on the rapid expansion of quick service restaurants and convenience stores with partnerships and menu creation with major accounts. The Company now supplies Jollibee, the largest local fast food chain, with their pineapple juice requirements nationwide and now supplies Pizza Hut with all their pineapple tidbits requirements. Moreover, Del Monte Philippines' *100% Pineapple Juice* is now available in all of Cebu Pacific's domestic flights.

Sales of the S&W branded business in Asia and the Middle East marginally declined in the fourth quarter due to unfavourable sales mix mostly for North Asia due to lower sales of packaged pineapple products. There was increased competition from cheaper-priced products from Thailand and Indonesia impacting the Group's business most notably in China.

The Group introduced its tomato and pasta sauces from the Philippines and juice drinks in new aluminum cans into certain markets in the Middle East, while the S&W fresh pineapple segment generated higher sales. The S&W business delivered double-digit growth in operating profit and a 4.5% increase in operating margin due to better pricing and lower costs.

Operating profit for Asia Pacific in the fourth quarter rose 3.6% to US$16.8 million mainly driven by higher sales, higher pricing, and lower direct promotion, partially offset by higher product cost and higher advertising expenses.

EUROPE

For the fourth quarter ended 30 April

In US$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2018	FY2017	% Chg	FY2018	FY2017	% Chg	FY2018	FY2017	% Chg
Packaged fruit	**6,604**	13,833	(52.3)	**2,037**	5,819	(65.0)	**1,280**	4,111	(68.9)
Packaged vegetable	**–**	–	–	**–**	–	–	**–**	–	–
Beverage	**3,522**	7,947	(55.7)	**(1,581)**	3,301	(147.9)	**(1,930)**	2,409	(180.1)
Culinary	**–**	–	–	**–**	–	–	**–**	–	–
Others	**–**	–	–	**–**	–	–	**–**	–	–
Total	**10,126**	21,780	(53.5)	**456**	9,120	(95.0)	**(650)**	6,520	(110.0)

For the full year ended 30 April

In US$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2018	FY2017	% Chg	FY2018	FY2017	% Chg	FY2018	FY2017	% Chg
Packaged fruit	**24,359**	28,254	(13.8)	**8,587**	11,706	(26.6)	**5,817**	8,319	(30.1)
Packaged vegetable	**–**	–	–	**–**	–	–	**–**	–	–
Beverage	**9,133**	14,745	(38.1)	**(2,585)**	6,403	(140.4)	**(3,610)**	4,810	(175.1)
Culinary	**–**	–	–	**–**	–	–	**–**	–	–
Others	**–**	–	–	**–**	–	–	**–**	–	–
Total	**33,492**	42,999	(22.1)	**6,002**	18,109	(66.9)	**2,207**	13,129	(83.2)

Included in this segment are sales of unbranded products in Europe.

For the fourth quarter, Europe's sales declined by 53.5% to US$10.1 million from US$21.8 million mainly on lower volume of pineapple juice concentrate and canned pineapple, and significanlty lower price of PJC.

REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For the three months ended 30 April			For the full year ended 30 April		
	FY2018	FY2017	**Comments**	**FY2018**	FY2017	**Comments**
Cost of Goods Sold	**82.6**	76.7	Higher fixed absorption due to lower volume; higher warehousing	80.3	78.0	Higher fixed absorption due to lower volume; higher warehousing
Distribution and Selling Expenses	**10.1**	8.8	Higher marketing spend related to DMFI's key retail initiatives	10.1	9.0	Higher marketing spend related to DMFI's key retail initiatives
G&A Expenses	**6.4**	7.9	Lower IT fees from Accenture transition; lower depreciation	7.4	7.3	Lower benefits/claims and streamlining savings; lower staff cost
Other Operating Expenses	**2.9**	–	Higher miscellaneous expense due to assets written off on closed plants	0.8	–	Higher miscellaneous expense due to the sale of Sager Creek business and plant closures

REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS

in US$'000	For the three months ended 30 April				For the full year ended 30 April			
	FY2018	FY2017	%	**Comments**	**FY2018**	FY2017	%	**Comments**
Depreciation and amortization	**(36,159)**	(47,913)	(24.5)	Mainly due to lower depreciation from lower asset base	**(148,184)**	(148,342)	(0.1)	Same as 4Q
Reversal/(Provision) of asset impairment	**(154)**	329	(146.8)	Mainly on the impairment loss for Sager Creek PPE	**(22,456)**	330	nm	Same as 4Q
Reversal/(Provision) for inventory obsolescence	**698**	5,187	(86.5)	Due to timing of the provision	**(986)**	1,686	(158.5)	Same as 4Q
Provision for doubtful debts	**(358)**	(638)	(43.9)	Due to timing of the provision	**(103)**	(774)	(86.7)	Same as 4Q
Net gain/(loss) on disposal of fixed assets	**(535)**	(2,830)	(81.1)	Mainly on sale of Sager	**11,296**	(729)	nm	Same as 4Q
Foreign exchange gain/(loss)- net	**(224)**	232	(196.6)	Unfavourable impact of peso appreciation for the quarter	**3,379**	3,361	0.5	Same as 4Q
Interest income	**36,973**	142	nm	Due to one-off gain on second lien loan purchased at a discount in the secondary market.	**37,362**	491	nm	Same as 4Q
Interest expense	**(27,056)**	(25,593)	5.7	Mainly due to higher interest rate	**(104,922)**	(109,111)	(3.8)	Lower level of borrowings
Share in net loss of JV, (attributable to the owners of the Company)	**(339)**	(660)	(48.6)	Due to FieldFresh lower net loss	**(1,536)**	(1,823)	(15.7)	Same as 4Q
Taxation	**8,773**	(9,040)	(197.0)	Mainly due to DMFI's higher net operating loss for the period	**(6,539)**	(551)	nm	Write off of non-cash deferred tax assets of US$39.8m at DMFI, partially offset by DMFI's higher net operating loss

REVIEW OF GROUP ASSETS AND LIABILITIES

Extract of Accounts with Significant Variances	**30 April 2018**	**30 April 2017**	**30 April 2016 (Restated)**	**Comments**
in US$'000				
Deferred tax assets	88,259	92,786	99,284	Due to write-off of non-cash deferred tax assets
Other assets	41,223	27,112	25,941	Due to receivable from sale of Sager Creek vegetable business
Biological assets	43,592	45,767	41,224	Mainly due to lower field mix
Inventories	760,981	916,892	845,233	Mainly due to reduced inventory driven by plant closures
Trade and other receivables	161,627	164,447	175,532	Due to timing of collection
Prepaid and other current assets	30,782	43,046	35,597	Due to decrease in prepaid taxes, prepaid advertising and business advances
Cash and cash equivalents	24,246	37,571	47,203	Due to repayments of borrowings and payment of dividends, partially offset by better working capital management mainly on lower inventories
Financial liabilities – non-current	983,603	1,264,268	1,116,422	Reclassification of loans from current to non-current; purchase of DMFI second lien loans
Other non-current liabilities	35,195	44,018	62,586	Lower workers compensation and deferred operating lease liabilities from business combination
Employee benefits– non-current	76,902	87,599	97,118	Due to lower employee retirement plan
Financial liabilities – current	481,620	449,698	727,360	Due to loan extensions and repricing
Trade and other payables	276,618	299,545	281,043	Due to lower trade and accrued expenses
Current tax liabilities	2,008	1,187	3,827	Due to timing of tax payment

SHARE CAPITAL

Total shares outstanding were at 1,973,960,024 (common shares 1,943,960,024 and preference shares 30,000,000) as of 30 April 2018; (30 April 2017: 1,963,214,106). Share capital is at US$49.5 million as of 30 April 2018 (30 April 2017: US$39.5 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	–	1,611,000	CEO
12 May 2009	–	3,749,000	Key Executives
29 April 2011	–	2,643,000	CEO
21 November 2011	–	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	–	688,000	Executive/Non-Executive Directors
1 July 2016	75,765	57,918	Executive/Non-Executive Directors

The number of shares outstanding includes 975,802 shares held by the Company as treasury shares as at 30 April 2018 (30 April 2017: 1,721,720). There was no sale, disposal and cancellation of treasury shares during the period and as at 30 April 2018.

The company does not have any subsidiary holdings as at 30 April 2018.

In April 2017, the Company successfully completed the offering and listing of 20 million Series A-1 Preference Shares at an offer price of US$10 per share in the Philippines generating US$200 million in proceeds. In December 2017, the Company raised and listed another US$100 million of Preference Shares (10 million Series A-2 shares).

The Company used the net proceeds to substantially refinance the US$350 million BDO Unibank, Inc loan due in February 2019.

BORROWINGS AND NET DEBT

		As at 30 April	
Liquidity in US$'000	**2018**	2017	2016
Gross borrowings	**(1,465,223)**	(1,713,966)	(1,843,782)
Current	**(481,620)**	(449,698)	(727,360)
Secured	**(10,416)**	(169,114)	(225,879)
Unsecured	**(471,204)**	(280,584)	(501,481)
Non-current	**(983,603)**	(1,264,268)	(1,116,422)
Secured	**(796,019)**	(922,294)	(923,198)
Unsecured	**(187,584)**	(341,974)	(193,224)
Less: Cash and bank balances	**24,246**	37,571	47,203
Net debt	**(1,440,977)**	(1,676,395)	(1,796,579)

The Group's net debt (cash and bank balances less borrowings) amounted to US$1.4 billion as at 30 April 2018, lower than last year due to payment of borrowings, including the extinguishment of DMFI's second lien loans amounting to US$124.9 million purchased from the secondary market at a 30% discount.

Moreover, the Company raised approximately US$300 million from the two tranches of Preference Share Offering in the Philippines in April and December 2017 and used the proceeds to pay down the BDO loan due in February 2019.

DIVIDENDS

In April 2018, the Company paid dividends to holders of the following:

- The Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US$0.33125 per Series A-1 Preference Share for the six-month period from 8 October 2017 to 7 April 2018; and
- The Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US$0.20403 per Series A-2 Preference Share for the 113-day period from 15 December 2017 to 7 April 2018.

The cash dividends were paid on 10 April 2018 as 7 April 2018, the dividend payment date, fell on a Saturday.

Except for the above, no other dividends have been declared for this quarter and for the corresponding prior year quarter.

INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US$'000 **For the fourth quarter of the fiscal year**	**Aggregate value of all IPTs (excluding transactions less than S$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)**		**Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S$100,000)**	
	FY2018	FY2017	**FY2018**	FY2017
NutriAsia, Inc	**–**	–	**1,388**	1,309
DMPI Retirement Fund	**–**	–	**1,862**	1,623
NutriAsia, Inc Retirement Fund	**–**	–	**543**	541
Aggregate Value	**–**	–	**3,793**	3,473

Rule 704(13)

Person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a Director or Chief Executive Officer or substantial shareholder of the issuer:

Ms Jeanette Beatrice Campos Naughton was appointed Vice President, Strategic Planning of the Company's USA subsidiary, Del Monte Foods, Inc ("DMFI") on 1 March 2015. She is the daughter of Mr Joselito D Campos, Jr, Del Monte Pacific Ltd's Managing Director and CEO, and DMFI's Vice Chairman and Director. Ms Naughton is responsible for spearheading DMFI's strategic planning function, with principal involvement in DMFI's mid-to-long term corporate vision, financial goals and key measures, business strategies and resources requirements. Ms Naughton formerly held management positions at Google in their Mountain View, California headquarters. She has an MBA from the Sloan School of the Massachusetts Institute of Technology.

DEL MONTE PACIFIC LIMITED
UNAUDITED CONSOLIDATED INCOME STATEMENT

Amounts in US$'000	For the three months ended 30 April			For the full year ended 30 April		
	FY2018 (Unaudited)	FY2017 (Unaudited)	%	**FY2018 (Unaudited)**	FY2017 (Audited)	%
Turnover	**498,975**	545,193	(8.5)	**2,197,309**	2,252,783	(2.5)
Cost of sales	**(411,914)**	(418,120)	(1.5)	**(1,764,835)**	(1,757,891)	0.4
Gross profit	**87,061**	127,073	(31.5)	**432,474**	494,892	(12.6)
Distribution and selling expenses	**(50,199)**	(47,723)	5.2	**(221,433)**	(203,168)	9.0
General and administration expenses	**(31,787)**	(43,043)	(26.2)	**(163,378)**	(165,074)	(1.0)
Other operating income/(loss)	**(14,531)**	42	nm	**(18,162)**	960	nm
Profit from operations	**(9,456)**	36,349	(126.0)	**29,501**	127,610	(76.9)
Financial income*	**37,160**	374	nm	**41,472**	5,809	613.9
Financial expense*	**(27,467)**	(25,593)	7.3	**(105,653)**	(111,068)	(4.9)
Net finance/(income) expense	**9,693**	(25,219)	138.4	**(64,181)**	(105,259)	(39.0)
Share in net loss of joint venture	**(334)**	(680)	(50.9)	**(1,552)**	(1,909)	(18.7)
Profit /(loss) before taxation	**(97)**	10,450	(100.9)	**(36,232)**	20,442	(277.2)
Taxation	**8,773**	(9,040)	197.0	**(6,539)**	(551)	nm
Profit/(loss) after taxation	**8,676**	1,410	515.3	**(42,771)**	19,891	(315.0)
Profit(loss) attributable to:						
Owners of the Company	**12,261**	2,909	321.5	**(28,187)**	24,366	(215.7)
Non-controlling interest**	**(3,585)**	(1,499)	139.2	**(14,584)**	(4,475)	225.9
Profit/(loss) for the period	**8,676**	1,410	515.3	**(42,771)**	19,891	(315.0)
Notes:						
Depreciation and amortisation	**(36,159)**	(47,913)	(24.5)	**(148,184)**	(148,342)	(0.1)
Provision of asset impairment	**(154)**	329	(146.8)	**(22,456)**	330	nm
Reversal of (provision for) inventory obsolescence	**698**	5,187	(86.5)	**(986)**	1,686	(158.5)
Provision for doubtful debts	**(358)**	(638)	(43.9)	**(103)**	(774)	(86.7)
Gain (loss) on disposal of fixed assets	**(535)**	(344)	55.5	**11,296**	(729)	nm
***Financial income comprise:**						
Interest income	**36,973**	142	nm	**37,362**	491	nm
Foreign exchange gain	**187**	232	(19.4)	**4,110**	5,318	(22.7)
	37,160	374	nm	**41,472**	5,809	613.9
***Financial expense comprise:**						
Interest expense	**(27,056)**	(25,593)	5.7	**(104,922)**	(109,111)	(3.8)
Foreign exchange loss	**(411)**	–	–	**(731)**	(1,957)	(62.6)
	(27,467)	(25,593)	7.3	**(105,653)**	(111,068)	(4.9)

nm. – not meaningful

Earnings per ordinary share in US cents	For the three months ended 30 April		For the full year ended 30 April	
	FY2018	FY2017	**FY2018**	FY2017
Earnings per ordinary share based on net profit attributable to shareholders:				
(i) Based on weighted average no. of ordinary shares	**0.38**	0.11	**(2.27)**	1.21
(ii) On a fully diluted basis	**0.38**	0.11	**(2.27)**	1.21

***Includes (US$14,562m) for DMFI and (US$16m) for FieldFresh in the Twelve Months ended FY2018 and (US$4,387m) for DMFI and (US$87m) for FieldFresh in the Twelve Months ended of FY2017.*
Includes (US$3,585m) for DMFI and US$5m for FieldFresh in the fourth quarter of FY2018 and (US$1,478m) for DMFI and (US$20m) for FieldFresh in the fourth quarter of FY2017.

DEL MONTE PACIFIC LIMITED
UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

Amounts in US$'000	For the full year ended 30 April		
	FY2018 (Unaudited)	FY2017 (Audited)	%
Profit /(Loss) for the period	**(42,771)**	19,891	(315.0)
Other comprehensive income (after reclassification adjustment):			
Items that will or may be reclassified subsequently to profit or loss			
Exchange differences on translating of foreign operations	**(13,428)**	(18,276)	(26.5)
Effective portion of changes in fair value of cash flow hedges	**9,330**	18,140	(48.6)
Income tax expense on cash flow hedge	**(4,098)**	(6,893)	(40.5)
	(8,196)	(7,029)	16.6
Items that will not be classified to profit or loss			
Gain on property revaluation	**–**	4,119	(100.0)
Income tax effect on revaluation increment in land	**–**	(1,236)	(100.0)
Remeasurement of retirement benefit	**23,326**	20,337	14.7
Income tax expense on retirement benefit	**(5,469)**	(6,360)	(14.0)
	17,857	16,860	5.9
Other comprehensive loss for the period	**9,661**	9,831	(1.7)
Total comprehensive income/(loss) for the period	**(33,110)**	29,722	(211.4)
Attributable to:			
Owners of the Company	**(20,519)**	31,675	(164.8)
Non-controlling interests	**(12,591)**	(1,953)	544.7
Total comprehensive income /(loss)for the period	**(33,110)**	29,722	(211.4)

nm – not meaningful

DEL MOTE PACIFIC LIMITED
UNAUDITED STATEMENT OF FINANCIAL POSITION

Amounts in US$'000	**Group**			**Company**		
	30 April 2018 (Unaudited)	**30 April 2017 (Audited)**	**30 April 2016 (Audited)**	**30 April 2018 (Unaudited)**	**30 April 2017 (Audited)**	**30 April 2016 (Audited)**
Non-Current Assets						
Property, plant and equipment – net	**610,889**	657,185	661,233	–	–	–
Investment in subsidiaries	**–**	–	–	**714,272**	831,888	760,898
Investment in joint ventures	**25,195**	25,797	22,820	**1,636**	1,924	2,551
Intangible assets and goodwill	**714,651**	741,026	750,373	–	–	–
Other noncurrent assets	**41,223**	27,112	25,941	–	–	–
Deferred tax assets – net	**88,259**	92,786	99,284	9	2	–
Employee benefits	**10,607**	5,517	–	–	–	–
Biological assets	**1,629**	1,420	1,448	–	–	–
Amount due from related company	–	–	–	91,782	–	–
	1,492,453	1,550,843	1,561,099	**807,699**	833,814	763,449
Current Assets						
Inventories	**760,981**	916,892	845,233	–	–	–
Biological assets	**41,963**	44,347	39,776	–	–	–
Trade and other receivables	**161,627**	164,447	175,532	**166,392**	119,703	145,240
Prepaid and other current assets	**30,782**	43,046	35,597	**179**	328	257
Cash and cash equivalents	**24,246**	37,571	47,203	**2,709**	6,767	361
	1,019,599	1,206,303	1,143,341	**169,280**	126,798	145,858
Noncurrent assets held for sale	**5,504**	–	1,950	–	–	–
	1,025,103	1,206,303	1,145,291	**169,280**	126,798	145,858
Total Assets	**2,517,556**	2,757,146	2,706,390	**976,979**	960,612	909,307
Equity attributable to equity holders of the Company						
Share capital	**49,450**	39,449	19,449	**49,449**	39,449	19,449
Retained earnings	**103,935**	159,169	160,631	**103,941**	159,169	160,631
Reserves	**414,246**	318,460	134,926	**413,498**	318,599	135,065
Equity attributable to owners of the Company	**567,631**	517,078	315,006	**566,888**	517,217	315,145
Non-controlling interest	**49,060**	61,477	61,971	–	–	–
Total Equity	**616,691**	578,555	376,977	**566,888**	517,217	315,145
Non-Current Liabilities						
Loans and borrowings	**983,603**	1,264,268	1,116,422	**129,594**	281,854	129,234
Other noncurrent liabilities	**35,195**	44,018	62,586	–	–	–
Employee benefits	**76,902**	87,599	97,118	–	–	–
Environmental remediation liabilities	**144**	6,198	6,313	–	–	–
Deferred tax liabilities - net	**7,128**	3,913	1,092	–	–	–
	1,102,972	1,405,996	1,283,531	**129,594**	281,854	129,234

To be continued

DEL MONTE PACIFIC LIMITED
UNAUDITED STATEMENT OF FINANCIAL POSITION (CONTINUED)

Amounts in US$'000	**Group**			**Company**		
	30 April 2018 (Unaudited)	**30 April 2017 (Audited)**	**30 April 2016 (Audited)**	**30 April 2018 (Unaudited)**	**30 April 2017 (Audited)**	**30 April 2016 (Audited)**
Current Liabilities						
Trade and other payables	**276,618**	299,545	281,043	**74,493**	118,471	116,298
Loans and borrowings	**481,620**	449,698	727,360	**206,034**	43,070	348,630
Current tax liabilities	**2,008**	1,187	3,827	**(33)**	–	–
Employee benefits	**37,647**	22,165	33,652	**3**	–	–
	797,893	772,595	1,045,882	**280,497**	161,541	464,928
Total Liabilities	**1,900,865**	2,178,591	2,329,413	**410,091**	443,395	594,162
Total Equity and Liabilities	**2,517,556**	2,757,146	2,706,390	**976,979**	960,612	909,4307
NAV per ordinary share (US cents)	**31.24**	29.78	19.40	**28.72**	26.35	16.21

DEL MONTE PACIFIC LIMITED
UNAUDITED STATEMENTS OF CHANGES IN EQUITY

	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasurement of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non-controlling interest	Total equity
	US$'000	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**
Group												
Fiscal Year 2017												
At 1 May 2016	19,449	214,843	(59,813)	8,002	(10,833)	(17,502)	1,031	160,631	(802)	315,006	61,971	376,977
Total comprehensive income for the period												
Profit (loss) for the year	–	–	–	–	–	–	–	24,366	–	24,366	(4,475)	19,891
Other comprehensive income												
Currency translation differences recognised directly in equity	–	–	(18,274)	–	–	–	–	–	–	(18,274)	(2)	(18,276)
Revaluation increment in land, net of tax	–	–	–	2,883	–	–	–	–	–	2,883	–	2,883
Remeasurement of retirement plan, net of tax	–	–	–	–	12,641	–	–	–	–	12,641	1,336	13,977
Effective portion of changes in fair value of cash flow hedges, net of tax	–	–	–	–	–	10,059	–	–	–	10,059	1,188	11,247
Total other comprehensive income	–	–	(18,274)	2,883	12,641	10,059	–	–	–	7,309	2,522	9,831
Total comprehensive (loss)/income for the period	–	–	(18,274)	2,883	12,641	10,059	–	24,366	–	31,675	(1,953)	29,722
Transactions with owners recorded directly in equity												
Contributions by and distributions to owners												
Value of employee services received for issue of share options	–	–	–	–	–	–	748	–	–	748	142	890
Issuance of preference shares	20,000	180,000	–	–	–	–	–	–	–	200,000	_	200,000
Transaction cost from issue of preference shares	–	(4,523)	–	–	–	–	–	–	–	(4,523)	–	(4,523)
Reclassification of non-controlling interest contribution	–	–	–	–	–	–	–	–	–	–	1,317	1,317
Payment of dividends	–	–	–	–	–	–	–	(25,828)	–	(25,828)	–	(25,828)
Total contributions by and distributions to owners	20,000	175,477	–	–	–	–	748	(25,828)	–	170,397	1,459	171,856
At 30 April 2017	**39,449**	**390,320**	**(78,087)**	**10,885**	**1,808**	**(7,443)**	**1,779**	**159,169**	**(802)**	**517,078**	**61,477**	**578,555**

DEL MONTE PACIFIC LIMITED
UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

	Share capital	Share premium	Translatio n reserve	Revaluation reserve	Remeasure-ment of retirement plan	Hedging Reserve	Share Option reserve	Revenue reserve	Reserve for own shares	Totals	Non-controlling interest	Total equity
	US$'000	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**
Group												
Fiscal Year 2018												
At 1 May 2017, restated	39,449	390,320	(78,087)	10,885	1,808	(7,443)	1,779	159,294	(802)	517,204	61,477	578,681
Total comprehensive income for the period												
Loss for the year	–	–	–	–	–	–	–	(28,187)	–	(28,187)	(14,584)	(42,771)
Other comprehensive income												
Currency translation differences recognised directly in equity	–	–	(13,428)	–	–	–	–	–	–	(13,428)		(13,428)
Remeasurement of retirement plan, net of tax	–	–	–	–	16,417	–	–	–	–	16,417	1,440	17,857
Effective portion of changes in fair value of cash flow hedges, net of tax	–	–	–	–	–	4,679	–	–	–	4,679	553	5,232
Total other comprehensive income	–	–	(13,428)	–	16,417	4,679	–	–	–	7,668	1,993	9,661
Total comprehensive (loss)/income for the period	–	–	(13,428)	–	16,417	4,679	–	(28,181)	–	(20,519)	(12,591)	(33,110)
Transactions with owners recorded directly in equity												
Contributions by and distributions to owners												
Value of employee services received for issue of share options	–	–	–	–	–	–	202	–	–	202	174	376
Share options exercised	–	138	–	–	–	–	(138)	–	–	–	–	
Issuance of new preference shares	10,001	90,000	–	–	–	–	–	–	–	100,001	–	100,001
Transaction cost from issue of preference shares	–	(2,085)	–	–	–	–	–	–	–	(2,085)	–	(2,085)
Release of share awards	–	(50)	–	–	–	–	(466)	–	516	–	–	–
Payment of Dividends	–	–	–	–	–	–	–	(27,172)	–	(27,172)	–	(27,172)
Total contributions by and distributions to owners	10,000	88,003	–	–	–	–	(402)	(27,172)	516	70,946	174	71,120
At 30 April 2018	**49,450**	**478,323**	**(91,515)**	**10,885**	**18,225**	**(2,764)**	**1,377**	**103,935**	**(286)**	**567,631**	**49,060**	**616,691**

DEL MONTE PACIFIC LIMITED
UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

Company	Share Capital US$'000	Share Premium US$'000	Share in translation reserve of subsidiaries US$'000	Share in revaluation reserve of subsidiaries US$'000	Share in remeasure-ment of retirement plans of subsidiaries US$'000	Share option reserve US$'000	Share in hedging reserve of a subsidiary US$'000	Reserve for own shares US$'000	Retained earnings US$'000	Total Equity US$'000
Fiscal Year 2017										
At 1 May 2016	19,449	214,982	(59,813)	8,002	(10,833)	1,031	(17,502)	(802)	160,631	315,145
Total comprehensive income for the period										
Profit for the year	–	–	–	–	–	–	–	–	24,366	24,366
Other comprehensive income										
Currency translation differences	–	–	(18,274)	–	–	–	–	–	–	(18,274)
Gain on property revaluation, net of tax	–	–	–	2,883	–	–	–	–	–	2,883
Remeasurement of retirement plans, net of tax	–	–	–	–	12,641	–	–	–	–	12,641
Effective portion of changes in fair value of cash flow hedges, net of tax	–	–	–	–	–	–	10,059	–	–	10,059
Total other comprehensive income (loss)	–	–	(18,274)	2,883	12,641	–	10,059	–	–	7,309
Total comprehensive income (loss) for the period	–	–	(18,274)	2,883	12,641	–	10,059	–	24,366	31,675
Transactions with owners of the Company recognized directly in equity										
Contributions by and distributions to owners of the Company										
Issuance of share capital	20,000	180,000	–	–	–	–	–	–	–	200,000
Transaction cost from issue of preference shares	–	(4,523)	–	–	–	–	–	–	–	(4,523)
Value of employee services received for issue of share options	–	–	–	–	–	748	–	–	–	748
Payment of dividends	–	–	–	–	–	–	–	–	(25,828)	(25,828)
Total contributions by and distributions to owners	20,000	175,477	–	–	–	748	–	–	(25,828)	170,397
At 30 April 2017	**39,449**	**390,459**	**(78,087)**	**10,885**	**1,808**	**1,779**	**(7,443)**	**(802)**	**159,169**	**517,217**

DEL MONTE PACIFIC LIMITED
UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

Company	**Share Capital**	**Share Premium**	**Share in translation reserve of subsidiaries**	**Share in revaluation reserve of subsidiaries**	**Share in remeasure-ment of retirement plans of subsidiaries**	**Share option reserve**	**Share in hedging reserve of a subsidiary**	**Reserve for own shares**	**Retained earnings**	**Total Equity**
	US$'000	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**	**US$'000**
Fiscal Year 2018										
At 1 May 2017	39,449	390,320	(78,087)	10,885	1,808	1,779	(7,443)	(802)	159,294	517,342
Total comprehensive loss for the period										
Loss for the year	–	–	–	–	–	–	–	–	(28,181)	(28,181)
Other comprehensive income										
Currency translation differences	–	–	(14,078)	–	–	–	–	–	–	(14,078)
Remeasurement of retirement plans, net of tax	–	–	–	–	16,185	–	–	–	–	16,185
Effective portion of changes in fair value of cash flow hedges, net of tax	–	–	–	–	–	–	4,679	–	–	4,679
Total other comprehensive income (loss)	–	–	(14,078)	–	16,185	–	4,679	–	–	6,786
Total comprehensive income (loss) for the period	–	–	(14,078)	–	16,185	–	4,679	–	(28,181)	(21,395)
Transactions with owners of the Company recognised directly in equity										
Contributions by and distributions to owners of the Company										
Value of employee services received for issue of share options	–	–	–	–	–	198	–	–	–	198
Issuance of preference shares	10,000	90,000	–	–	–	–	–	–	–	100,000
Transaction cost from issue of preference shares	–	(2,085)	–	–	–	–	–	–	–	(2,085)
Share options exercised	–	138	–	–	–	(138)	–	–	–	–
Release of share awards	–	(50)	–	–	–	(466)	–	516	–	–
Payment of dividends	–	–	–	–	–	–	–	–	(27,172)	(27,172)
Total contributions by and distributions to owners	–	88,003	–	–	–	(406)	–	516	(27,172)	70,941
At 30 April 2018	**49,449**	**478,462**	**(92,165)**	**10,885**	**17,993**	**1,373**	**(2,764)**	**(286)**	**103,941**	**566,888**

DEL MONTE PACIFIC LIMITED
UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

Amounts in US$'000	For the three months ended 30 April		For the full year ended 30 April	
	FY2018 (Unaudited)	FY2017 (Unaudited)	**FY2018 (Unaudited)**	FY2017 (Audited)
Cash flows from operating activities				
Profit (loss) for the period	**8,676**	1,410	**(42,771)**	19,891
Adjustments for:				
Depreciation of property, plant and equipment	**34,492**	45,576	**140,400**	138,995
Amortisation of intangible assets	**1,667**	2,337	**7,784**	9,347
Impairment loss on property, plant and equipment	**154**	(330)	**22,456**	(330)
Gain/(loss) on disposal of property, plant and equipment	**535**	344	**(11,296)**	729
Equity-settled share-based payment transactions	**63**	127	**377**	890
Share in net loss of joint venture	**334**	679	**1,552**	1,909
Finance income	**(37,160)**	(400)	**(41,472)**	(5,809)
Finance expense	**27,467**	25,618	**105,653**	111,068
Tax expense – current	**(521)**	(1,070)	**10,971**	6,730
Tax credit – deferred	**(8,252)**	10,111	**(4,432)**	(6,179)
Net loss (gain) on derivative financial instrument	**318**	(2,253)	**847**	(1,070)
Operating profit before working capital changes	**27,773**	82,149	**190,069**	276,171
Changes in:				
Other assets	**11,531**	(485)	**33,470**	1,786
Inventories	**143,320**	90,824	**149,275**	(64,858)
Biological assets	**(10,604)**	(8,784)	**(34,575)**	(12,550)
Trade and other receivables	**49,095**	(2,768)	**12,716**	(331)
Prepaid and other current assets	**(6,615)**	(17,054)	**10,600**	(8,602)
Trade and other payables	**1,837**	8,725	**(15,777)**	(7,255)
Employee Benefit	**4,288**	1,303	**16,298**	5,052
Operating cash flow	**220,625**	153,910	**362,076**	189,413
Income taxes paid	**(3,077)**	(520)	**(4,574)**	(2,344)
Net cash flows from operating activities	**217,548**	153,390	**357,502**	187,069
Cash flows from investing activities				
Interest received	**171**	163	**550**	476
Proceeds from disposal of property, plant and equipment	**19,120**	352	**6,688**	2,191
Purchase of property, plant and equipment	**(42,589)**	(43,427)	**(110,086)**	(144,123)
Additional investment in joint venture	**595**	–	**(949)**	(3,570)
Net cash flows used in investing activities	**(22,703)**	(42,912)	**(103,797)**	(145,026)

To be continued

Amounts in US$'000	**For the three months ended 30 April**		**For the full year ended 30 April**	
	FY2018 (Unaudited)	FY2017 (Unaudited)	**FY2018 (Unaudited)**	FY2017 (Audited)
Cash flows from financing activities				
Interest paid	**(22,791)**	(31,257)	**(94,961)**	(103,098)
Proceeds of borrowings	**216,682**	184,211	**798,722**	930,901
Repayment of borrowings	**(395,228)**	(462,436)	**(1,043,943)**	(1,056,280)
Dividends paid	**(8,665)**	–	**(27,172)**	(25,828)
Proceeds from issuance of preference shares	–	200,000	**100,000**	200,000
Transactions costs related to issuance of preference shares	–	(4,522)	**(2,085)**	(4,523)
Payments of debt related costs	**(4,515)**	–	**(4,515)**	–
Net cash flows from financing activities	**(214,517)**	(114,005)	**(273,954)**	(58,828)
Net decrease in cash and cash equivalents	**(19,672)**	(3,527)	**(20,249)**	(16,785)
Cash and cash equivalents at 1 May	**41,784**	31,937	**37,571**	47,203
Effect of exchange rate fluctuations on cash held	**2,134**	9,161	**6,924**	7,153
Cash and cash equivalents at 30 April	**24,246**	37,571	**24,246**	37,571

<u>One-off expenses/(income)</u>

	For the three months ended 30 April			**For the twelve months ended 30 April**		
in US$ million	**FY2018 (Unaudited)**	FY2017 (Unaudited)	% Change	**FY2018 (Unaudited)**	FY2017 (Unaudited)	% Change
Closure of North Carolina plant	**–**	0.1	(100.0)	–	3.7	(100.0)
Closure of Sager Creek Arkansas plant	**29.1**	–	nm	**42.4**	–	nm
Closure of Plymouth, Indiana plant	**(0.6)**	–	nm	**12.7**	–	nm
Gain due to the purchase of DMFI's second lien loan at a 30% discount	**(33.6)**	–	nm	**(33.6)**	–	nm
Severance	**0.8**	2.0	(59.9)	**4.6**	10.2	(54.5)
Others	**(0.7)**	4.0	(118.3)	**3.0**	4.0	(24.3)
Total (pre-tax basis)	**(5.1)**	6.0	(183.8)	**29.1**	17.9	(63.0)
Write off of deferred tax assets (non-cash)	**–**	11.5	(100.0)	**39.8***	11.5	(245.8)
Tax impact for the other one-off items	**(7.0)**	(1.8)	284.7	**(20.0)**	(6.0)	231.3
Non-controlling interest	**(2.3)**	(1.4)	57.2	**(8.7)**	(2.3)	286.7
Total (post-tax and post non-controlling interest)	**(14.3)**	14.3	(200.4)	**40.2**	21.1	90.6

*The Group wrote off US$39.8 million of deferred tax assets at DMFI due to the change in Federal income tax rate from 35% to 21%. Other companies in the US with deferred tax assets have similar write-offs due to the reduction in income tax rates. However, this should be more than offset by the reduced tax rates in future years which will be substantial.