

DEL MONTE PACIFIC

A GLOBAL HERITAGE
BRANDS COMPANY

CORPORATE PRESENTATION

26 May 2023



Nourishing Families.
Enriching Lives.
Every Day.



Disclaimer

This presentation may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the “Group”) that are of a forward-looking nature and are therefore based on management’s assumptions about future developments. Such forward-looking statements are typically identified by words such as ‘believe’, ‘estimate’, ‘intend’, ‘may’, ‘expect’, and ‘project’ and similar expressions as they relate to the Group. Forward-looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers’ performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group’s future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

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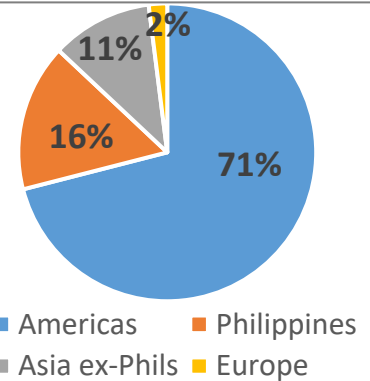
- Overview
- USA Transformation
- Asia Initiatives
- Financials
- Strategy, Outlook
- ESG and Awards
- Investment Merits



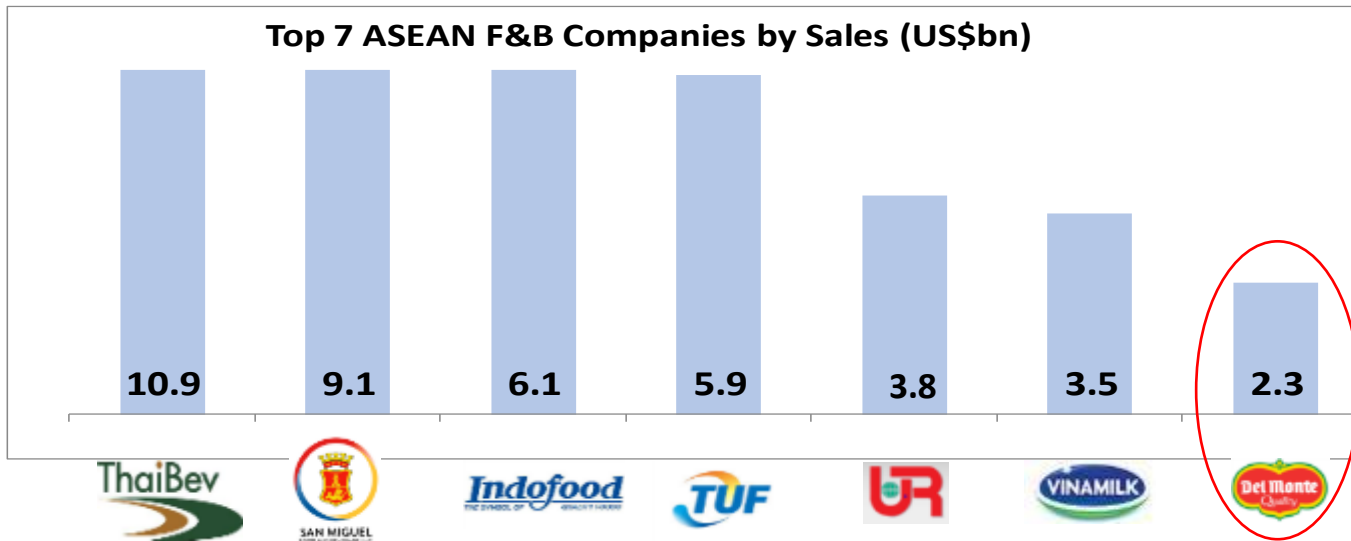
➤ Company Overview

- Del Monte Pacific is one of the largest branded F&B companies listed in Southeast Asia
- 137-year heritage with exclusive rights to premium brands Del Monte and S&W in certain geographies and product categories
- Dual-listed in Singapore (since August 1999) and the Philippines (since June 2013)
- 71% owned by NutriAsia Pacific Ltd. of Campos family
- Singapore Corporate Awards: Best Managed Board, CFO, IR and Annual Report; SIAS: Singapore Corporate Governance Award

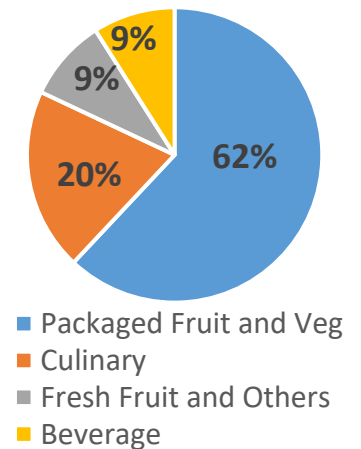
DMPL 9M FY2023
(ending Jan)
SALES by Geography



Top 7 ASEAN F&B Companies by Sales (US\$bn)



By Product



Note: Based on trailing 12 months sales as of Dec 2022 or March 2023; Del Monte is based on actual FY2022 ending April

➤ Brand Ownership

DEL MONTE

(Packaged Products)

USA, SOUTH AMERICA,
PHILIPPINES, INDIAN
SUBCONTINENT AND
MYANMAR

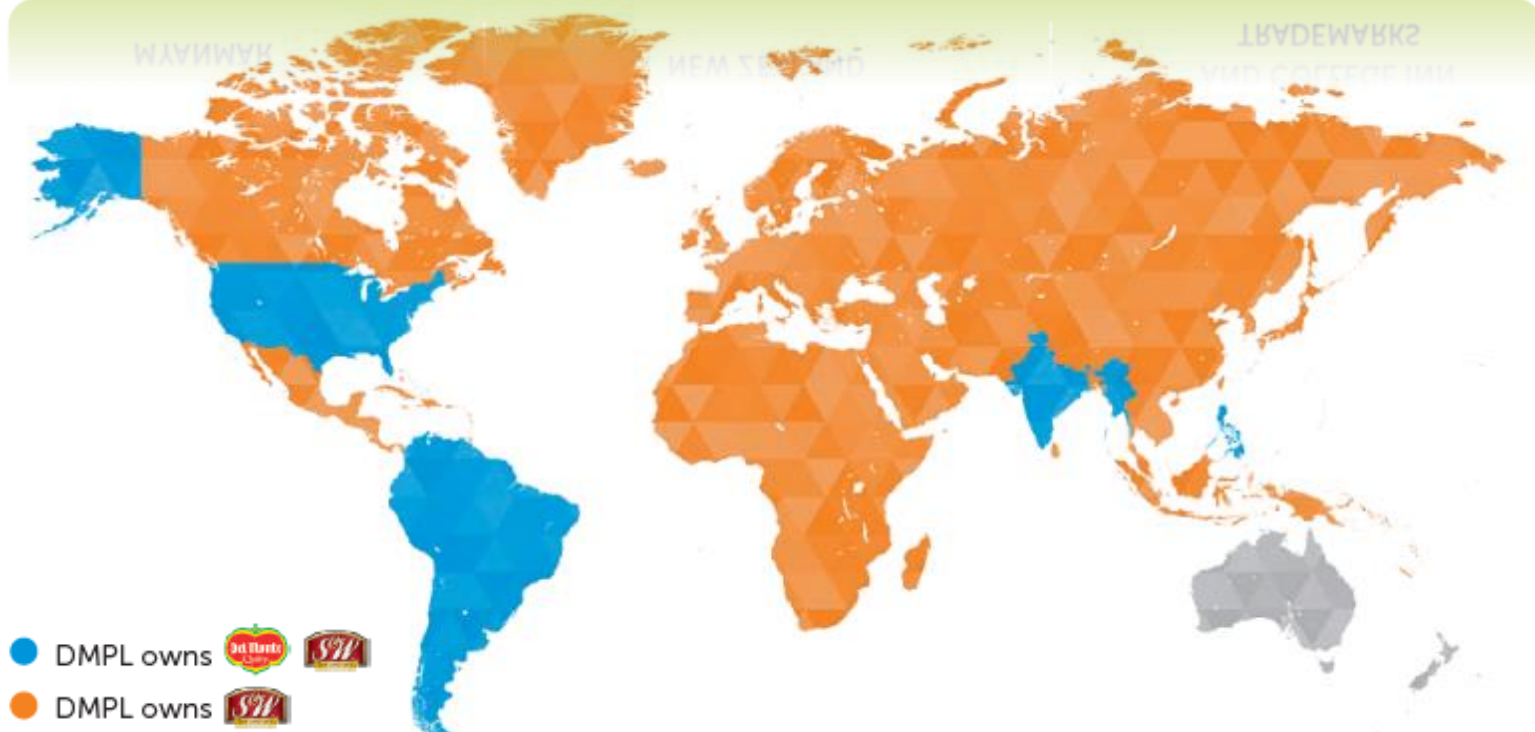
S&W

(For Both Packaged
and Fresh Products)

GLOBALLY
EXCEPT AUSTRALIA AND
NEW ZEALAND

CONTADINA COLLEGE INN

THE GROUP ALSO
OWNS THE CONTADINA
AND COLLEGE INN
TRADEMARKS



➤ Heritage Brands



1886

- Nutritious as fresh
- All natural



1896

- Finest quality
- Healthy



1914

- Italian heritage
- Premium quality



1923

- Premium ingredients
- Taste of home

North and South America	USA and South America	✓	✓	✓	✓
	Mexico	Conagra	✓	✓	✓
	Central America & Caribbean	Del Monte Panamerican	✓	✓	✓
	Canada	Lassonde and Bonduelle	✓	✓	✓
EMEA	Europe, Middle East and Africa	Fresh Del Monte	✓	✓	✓
Asia	Asia (ex Philippines, Indian subcontinent)	Kikkoman	✓	✓	✓
	Philippines and Indian subcontinent	✓	✓	✓	✓

*For packaged products. Fresh Del Monte owns the global rights for fresh produce.

Major Subsidiaries



93.6%

Del Monte Pacific Limited

87.0%



Del Monte Foods, Inc. (DMFI)

STRONG TRAJECTORY

- 137 years of heritage
- A leading producer, distributor and marketer of premium quality, branded plant-based food products, primarily in the USA



Share to Group in FY2022



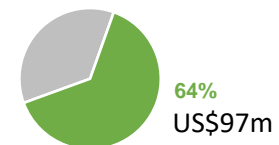
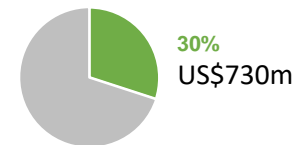
Del Monte Philippines, Inc. (DMPI)

GROWING REVENUES AND PROFITS

- 97 years in the Philippines with significant brand resonance
- #1 exporter of fresh pineapple to China and Top 3 in Japan, South Korea and the Middle East, with distinct branded premium offering



Share to Group in FY2022



OVERVIEW

REVENUES⁽¹⁾

EBITDA⁽²⁾

NET INCOME⁽²⁾

OVERVIEW

REVENUES⁽¹⁾

EBITDA⁽²⁾

NET INCOME⁽²⁾

Note: (1) DMFI and DMPI standalone revenues. Does not include revenues from other subsidiaries and eliminations.
 (2) DMFI and DMPI standalone reported EBITDA / net profit. Does not include EBITDA / net profit from other subsidiaries and eliminations.

➤ Diversified and Attractive Product Categories



OVERVIEW

FY2022 REVENUES

Packaged Fruit and Vegetable

- Packaged fruit and vegetable under the following brands:
- Innovations in the health and wellness space include:

Revenue: US\$1,146m

62.4%

Culinary

- Includes tomato-based products such as tomato sauce, pasta sauce, ketchup, broth, stock and condiments under the following brands:

Revenue: US\$364m

19.8%

Fresh Fruit and Others

- Includes sales of S&W branded fresh pineapples in Asia Pacific, non-branded fresh pineapples in Asia and product innovations within the Dairy Sector and others

Revenue: US\$163m

8.9%

Beverage







- Beverage includes 100% pineapple juice, juice drinks, concentrate and bubble tea in several flavors in various packaging formats

Revenue: US\$163m

8.9%

➤ Long-Standing Market Leadership Across Multiple Categories

STRONG MARKET POSITION IN KEY CATEGORIES IN THE USA









Products	Market Share	Market Position	Brands
Canned Vegetable	22.0%	#1	
Canned Fruit	21.9%	#1	
Fruit Cup Snack	30.1%	#2	
Canned Tomato*	6.2%*	#3	  

Canned market shares are for branded only, ex-private labels

* Combined share for Del Monte, S&W and Contadina brands

Source for market shares: Nielsen RMS / Scantrack DMFI Custom DBs, Eq Vol share, Total xAOC, Latest 3M ending 28 January 2023

MARKET LEADER IN VARIOUS CATEGORIES IN THE PHILIPPINES

Products	Market Share	Market Position	Brands
Packaged Pineapple	95.7%	#1	
Canned Mixed Fruit ¹	74.9%	#1	 
RTD Juices ex-foil pouch	45.5%	#1	
Tomato Sauce	84.6%	#1	
Spaghetti Sauce ²	35.5%	#1	  


¹ Combined share for Del Monte and Today's brands

² Combined share for Del Monte, Today's and Contadina brands

Source for market shares: The Nielsen Company - Retail Audit Data for 3M to December 2022



FRESH PINEAPPLE

Region	Market Share
China	53% 
Japan	} within Top 3
South Korea	
Middle East	

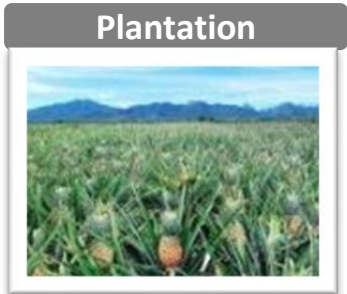
Source: GlobalData December 2020



Large Global Business and Vertically Integrated Pineapple Operations

PRODUCTION FACILITIES		DISTRIBUTION REACH					
USA	6	USA	Taiwan	Cambodia	UAE	Turkey	Portugal
Mexico	2	Canada	Mongolia	Indonesia	Saudi Arabia	Cyprus	Poland
Philippines	3	Mexico	Japan	Philippines	Qatar	France	Ukraine
India	1	C. America	South Korea	Brunei	Kuwait	Spain	Czech
		Venezuela	Singapore	Pacific Islands	Bahrain	UK	
		China	Malaysia	Australia	Pakistan	Italy	
		Hong Kong	Thailand	Israel	Maldives	Germany	

One of the largest integrated pineapple processors in the world with a 97-year history in the Philippines



~28,000 ha. pineapple plantation; planting & harvesting nearly 24 hours year round
 Located in Bukidnon, southern Philippines



Cannery capacity of 700,000 tons; processes fruit within 24 hours of harvest assuring freshness
 Located in Bugo, Cagayan de Oro, about one hour from plantation



State-of-the-art fresh cold storage and packing house facility
 Not From Concentrate (NFC) plant is also nearby
 Located in Bukidnon



Nice Fruit process gives frozen fruits a shelf life of 3 years and retains the characteristics of fresh when thawed
 Located in Bukidnon



State-of-the-art beverage plant with R&D lab
 Located in Cabuyao, Laguna, 1.5-hour south of Manila

> Premium MD2 Pineapple

Plantation

- DMPL grows 2 types of pineapple – C74 which is mostly processed and MD2 which is mostly sold as fresh
- Of the total land of 28,000-ha., c. 8,300 is planted to MD2
- One of only 3 industrial-scale⁽¹⁾ MD2 producers in Asia
- Integrated MD2 operations with end-to-end ownership and control
- Strategically located away from typhoon belt, with optimal elevation and temperature for year-round MD2 supply
- Advanced drone technology to improve analytics and yield

DMPL'S competitive advantage

- ✓ **High barriers to entry**
- ✓ **Decades of track record in growing MD2** in the Southern Philippines, with deep local roots
- ✓ **Market leadership through DMPL's operational and agricultural expertise** and infrastructure
- ✓ Gives **DMPL strong pricing power**, which leads to healthy and stable margins

(1) MD2 plantation hectares above 4,000 hectares
 (2) Refers mainly to C74 variety of pineapple commonly planted in Asia
 (3) According to GlobalData as of YE 2020, published in June 2021

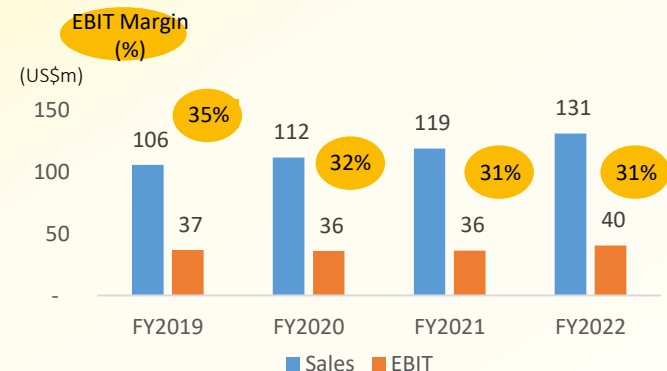
Premium MD2 Pineapple vs. Other Varieties⁽²⁾



- ✓ Nicer shape
- ✓ Better taste favored by North Asian consumers⁽³⁾
- ✓ Longer shelf life
- ✓ Contains metabolomes that help lower cholesterol and fat
- ✓ Higher contents of vitamins A, C and E

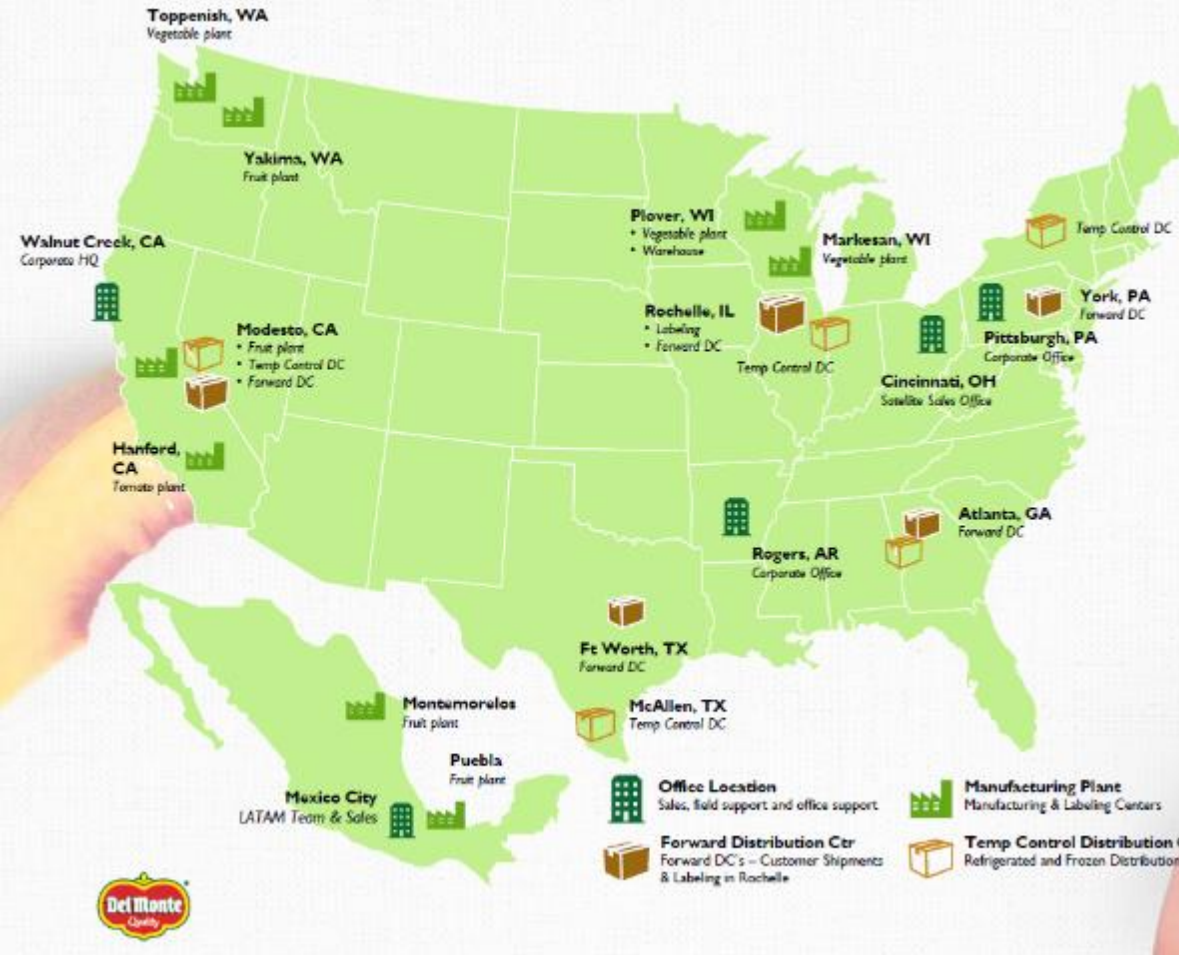
Sought after variety where demand outstrips supply; High growth + high margins

DMPL Fresh Fruit Sales and EBIT



Results: Market leadership and strong margin expansion

Efficient Operating Footprint in North America



> 80%
Products Sourced in the U.S.

IBP Process
Supported by technology investments

Strategically Located
Vertically integrated near key growers

New Capabilities
e.g., Steam-peeled tomatoes, multipacks

8 Production Sites
(-6 since F18)

Optimized Warehousing & Distribution Footprint



Strong Multi-Channel Distribution Network Built on Strategic Partnerships

USA OFFLINE

Strong presence across the Top 10 largest US grocers⁽¹⁾



Category captain across multiple product lines in the core traditional grocery space

USA ONLINE

Benefit from the **high digital consumption and high demand for e-commerce options** in the USA with **double-digit growth**

Key Accounts



PHILIPPINE OFFLINE⁽²⁾



Key Accounts



Decades of relationship with key accounts

Strong brick & mortar channel coverage through key accounts & distributors

PHILIPPINE ONLINE

Social Engagement



Key Accounts



Presence in high-growth channels

(1) Euromonitor Data as of 31 August 2021. Refers to the largest grocers in the USA as determined by RSV in CY2020
 (2) As of 30 April 2023
 (3) Kantar Brand Health Tracking 2020

Strong Multi-Channel Distribution Network Built on Strategic Partnerships (cont'd.)

ASIA OFFLINE

PACKAGED



神戸真田貿易株式会社



FRESH



ASIA ONLINE

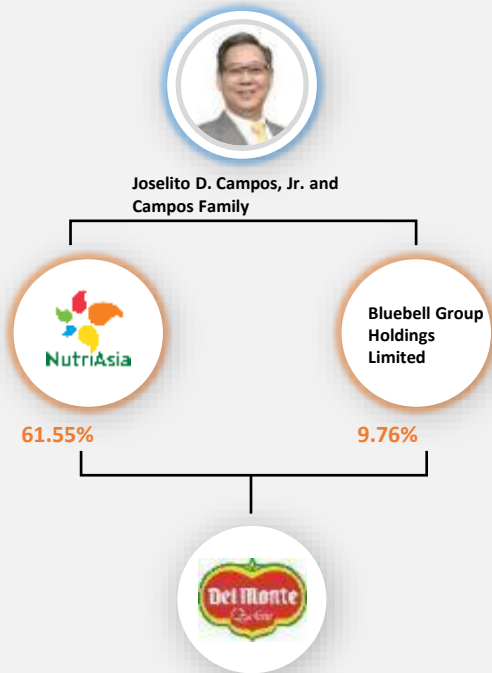


EUROPE OFFLINE



Experienced Management Team Anchored by the Company's Highly Supportive Shareholder

Strong shareholder sponsorship from the Campos Family ⁽¹⁾



The Campos Family, the majority shareholder of DMPL, is a dedicated and long-term sponsor

Strong management team across USA and Philippines with wide-ranging experience in international markets



Rolando C. Gapud
Executive Chairman



Joselito D. Campos, Jr.
Managing Director and CEO



Luis F. Alejandro
Chief Operating Officer



Parag Sachdeva
Chief Financial Officer



Ignacio C.O. Sison
Chief Corporate Officer



Antonio E. S. Ungson
Chief Legal Counsel



Philip Macahilig
Group Head for Philippine Market Commercial Ops International Commercial Ops



Tan Chooi Khim
Group Head for International Commercial Ops



Gregory Longstreet
President and CEO DMFI



Jim Caltabiano
Chief Financial Officer DMFI



Bibie Wu
Chief Marketing Officer DMFI



Ashish Mallick
Chief Supply Chain Officer DMFI



David Stis
Chief Customer Officer DMFI



Strong shareholder support and an experienced management team with the CEO of DMPL, COO of DMPL and CEO of DMFI holding a combined 100 years of experience

USA Journey and Transformation



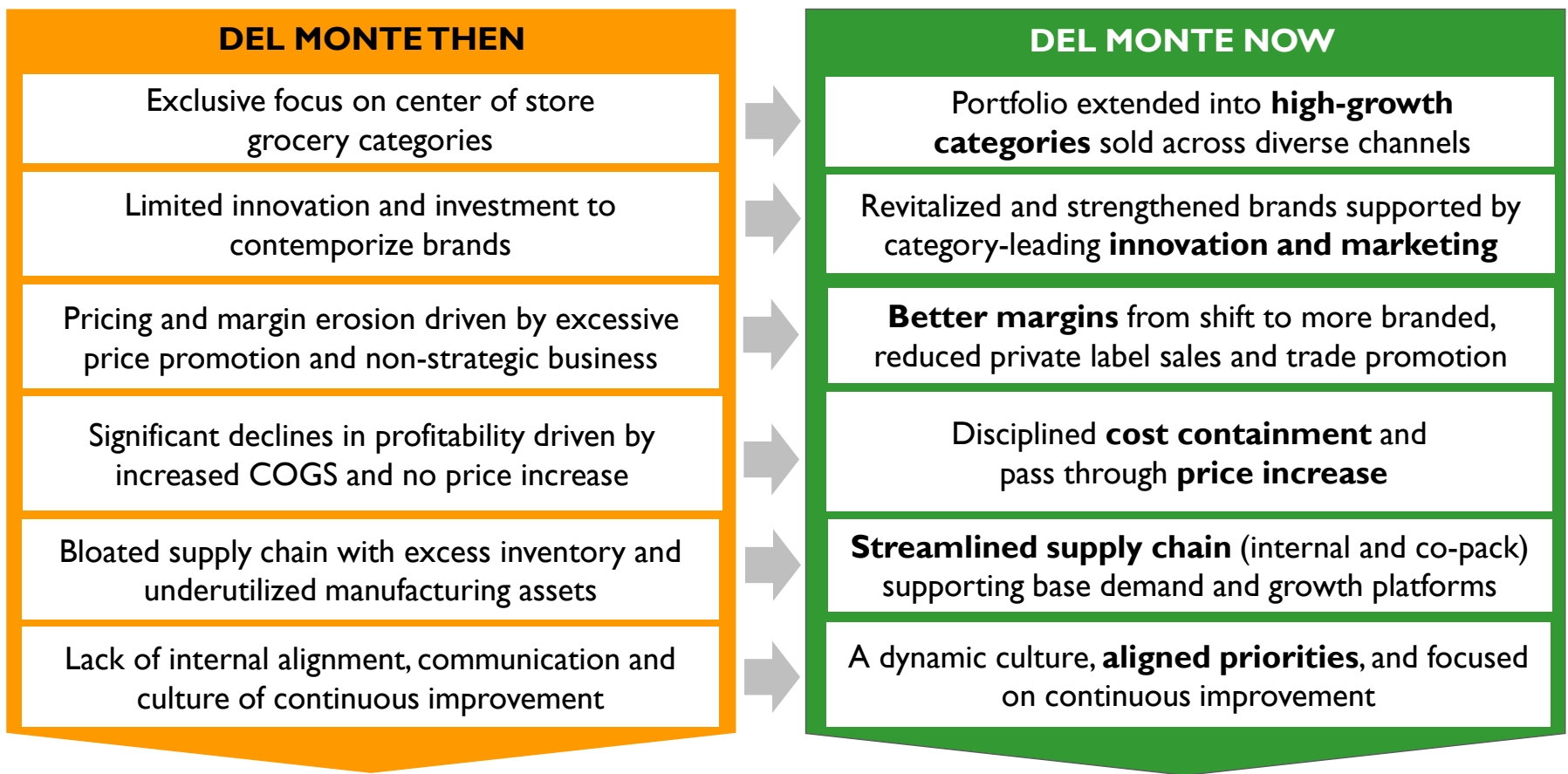
➤ DMFI's Journey

- DMPL acquired Del Monte Foods, Inc. (DMFI) in 2014 for US\$1.675bn or 9x EBITDA
- Financed by:
 - ✓ Debt: US\$1.15bn (US\$970m LBO loans by DMFI and US\$180m loans by DMPL)
 - ✓ Equity: US\$525m (US\$75m equity, US\$150m Rights and US\$300m Preference Shares)
- Turned around in FY2021 and sustained profitability with US\$54m net profit in FY2022 ending April
- Major changes that led to the path of profitability:
 - ✓ Changed the C-suite: new CEO joined in 2017 hailing from FMCG companies (Hormel, Dole) with strong strategic and marketing experience; filled in the CMO role, hired a new Chief Customer Officer and Chief Supply Officer. New team is agile and dynamic, revitalized a 137-year old company with renewed focus on innovation, growth of branded business, and sustained profits
 - ✓ Closed 6 factories since FY2018 to reposition the company for success by shifting to a more asset-light model; keep only the assets we need
 - ✓ Robust product innovation pipeline (outside of can) and expansion into new segments (frozen food, snacks, beverage/bubble tea) and under-penetrated channels (perimeter of store, e-commerce, club, dollar, convenience store, pharmacy, foodservice)



*Transformation from a Canned Food Company to a
Consumer-Driven Packaged Food Innovator*

➤ DMFI's Transformation



A Canned Food Company



A Consumer-Driven
Packaged Food Innovator



➤ Innovation Aligned with Consumer Trends

Closest to Fresh

Perceived as the highest quality

Plant-Based Goodness

Supports flexitarian diets and functional food demand

Culinary Meal Helpers

Support cooking convenience

Purposeful Snacking

On-the-go offerings to support remote work and distance learning

Everyday Value

Enhanced demand for everyday value

Fiscal 2021



Deluxe Gold Pine



Savory Pocket Pies



San Marzano Whole



Bone Broth



Bubble Fruit LX



Multi-Packs

Fiscal 2022



Vac Pack



Frozen Veggie



San Marzano Chopped



Bone Broth Reduced Sodium



Fruit Infusions



Joyba™ Bubble Fruit Tea



Del Monte Classics

New Products are now 7% of sales



Growth Initiatives and Deleveraging

1 Delivering superior topline growth through channel and category expansion

2 Continued execution on cost-saving initiatives

3 Achieving benefits from shift to asset-light model

4 Proactively combatting macroeconomic pressures

5 Deleveraging in the near-term and long-term



Asia Initiatives



Philippines Value Offering

An excellent assortment of value for money packs, 28% of FY2023 sales

LOW CASH OUTLAY PACKS

TOMATO SAUCE and PASTE



90g
USD 0.21



115g
USD 0.30



200g
USD 0.39



250g
USD 0.45



70g
USD 0.30



115g
USD 0.21

SPAGHETTI SAUCE



250g
USD 0.55



DAIRY



6-pack
USD 0.95



110ml
USD 0.19



110ml
USD 0.22

PINEAPPLE



115g
USD 0.28

SNACKS



VALUE BUNDLES

TOMATO SAUCE



REGULAR PROMO SKU
Buy 4 200g,
Save Php10.00 (USD 0.18)
USD 1.37

SPAGHETTI SAUCE



VALUE PACK - PARTY
900g Sauce + 700g Pasta
USD 2.42



VALUE PACK - MERIENDA
500g Sauce + 700g Pasta
USD 1.26



VALUE PACK - TODAY'S
900g Sauce + 700g Pasta
USD 1.94



1kg Singles MP
Buy 2, Get 1
USD 2.28



500g Singles MP
Buy 2, 30% off
USD 2.12

BEVERAGE



Tetra Twin Packs, Save Php 10
USD 3.08 (ACE)



Buy 6, Save Php 10
USD 2.80



Buy 6, Save Php 10
USD 2.80



Buy 6, Save Php 5
USD 3.08

DAIRY



110ml x 4pcs, Save 15Php
IQ Smart: USD 0.62
Yogurt: USD 0.50

PINEAPPLE



115g x3, Save 3Php
USD 0.78



➤ Philippines Innovation

Innovation accounts for 7% of total Philippine Sales

Combined addressable market of these products is US\$3.5bn



Del Monte Vinamilk Range

Flavor Range: *Fresh Milk; Wintermelon Milk Tea; IQ Smart Chocolate, Vanilla, Strawberry; Yogurt Drink Strawberry, Mixed Fruit*



Mr. Milk

Flavor Range: *Plain, Apple, Strawberry, Mango;*
New in FY2023: Launched Orange in 2Q



Potato Crisp

Flavor Range: *Original, Spicy;*
New in FY2023: Cheese, BBQ, 20g



Fruity Munchsters

Flavor Range: *Strawberry, Orange*

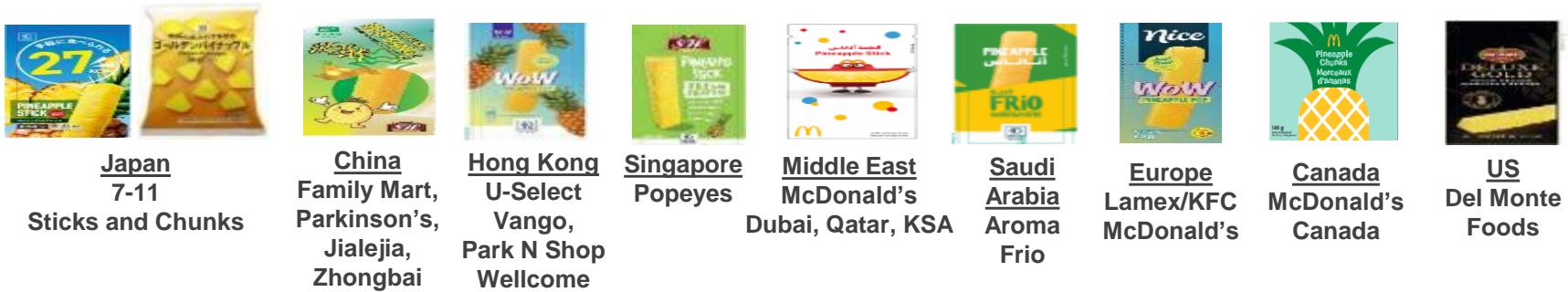


➤ International Innovation

Innovation accounts for 12% of Total International Sales

Total sales potential of these products is US\$100m

NICE FRUIT Frozen Snacks



Not-from-Concentrate Juice

As ingredient in industrial & convenience store juices



IQF Pineapple Chunks

Japan, China, USA

As ingredient for industrial, coffee and tea shops, convenience stores



Deluxe Line



➤ S&W Fresh Pineapple

- Total fresh sales grew by 18% in 9M FY2023
- Continue to expand into Tier 2-3 cities in China with the sustained strong support of its distributors
- Continue with fresh cut expansion programs in Japan and wholesale expansion in South Korea
- Expand e-commerce business
- Sustain the growth of the newly launched extra-sweet and high shell color S&W Deluxe Premium



DMPL Group Financials, Strategy and Outlook



5-Year Financials

Financial Year ending April (Amounts in US\$ million unless otherwise stated)	FY2022	FY2021	FY2020	FY2019	FY2018
Profitability¹					
Turnover	2,342.1	2,162.7	2,128.3	1,954.8	2,197.3
Gross Profit	622.7	556.0	452.2	395.0	432.5
EBITDA	351.5	309.0	142.2	143.7	102.3
Profit/(loss) from Operations	267.3	211.9	51.2	80.1	29.5
Net Profit Attributable to Owners	100.0	63.3	(81.4)	20.3	(36.5)
EPS (US cents) ²	4.17	2.24	(5.20)	0.03	(2.70)
Gross Margin (%)	26.6	25.7	21.2	20.2	19.7
EBITDA Margin (%)	15.0	14.3	6.7	7.4	4.7
Operating Margin (%)	11.4	9.8	2.4	4.1	1.3
Net Margin (%)	4.3	2.9	na	1.0	na
EPS Growth (%)	86.2	143.1	nm	101.1	(323.1)
Return on Equity (%)	17.6	10.5	na	3.4	na
Return on Assets (%)	4.0	2.5	na	0.8	na
Balance Sheet					
Cash	21.9	29.4	33.5	21.6	24.2
Debt	1,567.4	1,285.7	1,396.0	1,478.7	1,465.2
Net Debt	1,545.5	1,256.3	1,362.6	1,457.0	1,441.0
Fixed Assets	577.6	544.8	517.6	582.0	610.9
Total Assets	2,584.9	2,417.9	2,554.4	2,398.7	2,509.1
Shareholders' Equity	494.7	642.5	565.9	601.1	608.3
Net Tangible Asset Per Share (US cents)	(18.4)	(21.3)	(25.2)	(23.1)	(23.4)
Net Debt to Equity (%)	312.4	195.5	240.8	242.4	236.9
Net Debt to EBITDA (x)	4.4	4.1	9.6	10.1	14.1
Cash Flow					
Cash Flow from Operations	280.7	315.3	377.4	181.9	357.0
Capital Expenditure	202.7	164.0	132.5	123.5	144.8

Significant turnaround in profit and margins

- 1 The profitability of the Group from FY2018-2020 had been impacted by non-recurring items mostly in the USA.
- 2 EPS is calculated as earnings after preference share dividends resulting in negative figures for EPS without non-recurring items for FY2018-2019.
- 3 DMPL ordinary shares were listed on 2 August 1999 on the Singapore Exchange and on 10 June 2013 on the Philippine Stock Exchange (PSE). Singapore share prices are converted to US cents for the purpose of computing financial ratios. DMPL did a 2:10 Bonus Issue with ex-date of 9 April 2013. It also did a Rights Issue in March 2015. New shares issued resulted in a 33% dilution.

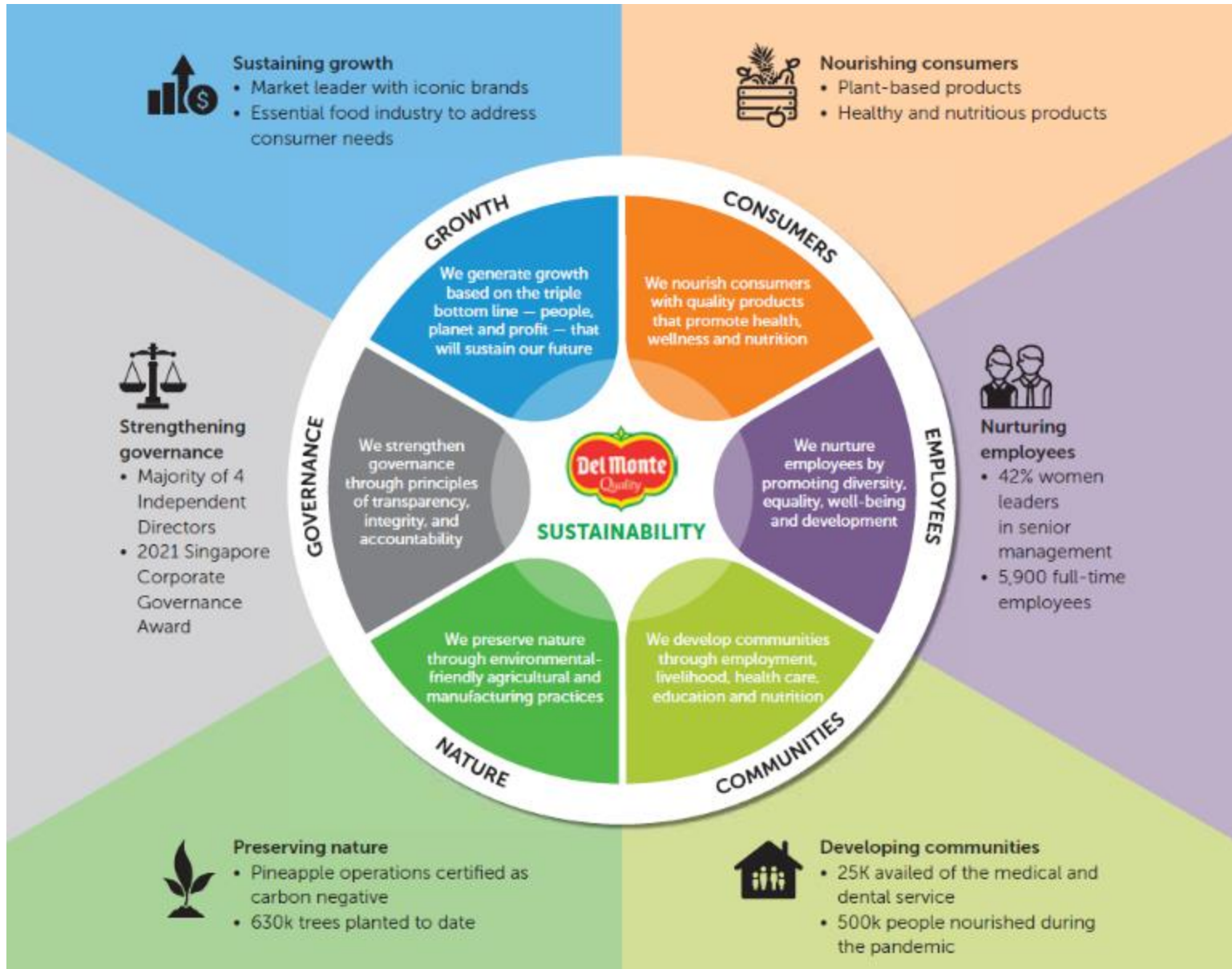


9M FY2023 Results ending Jan 2023

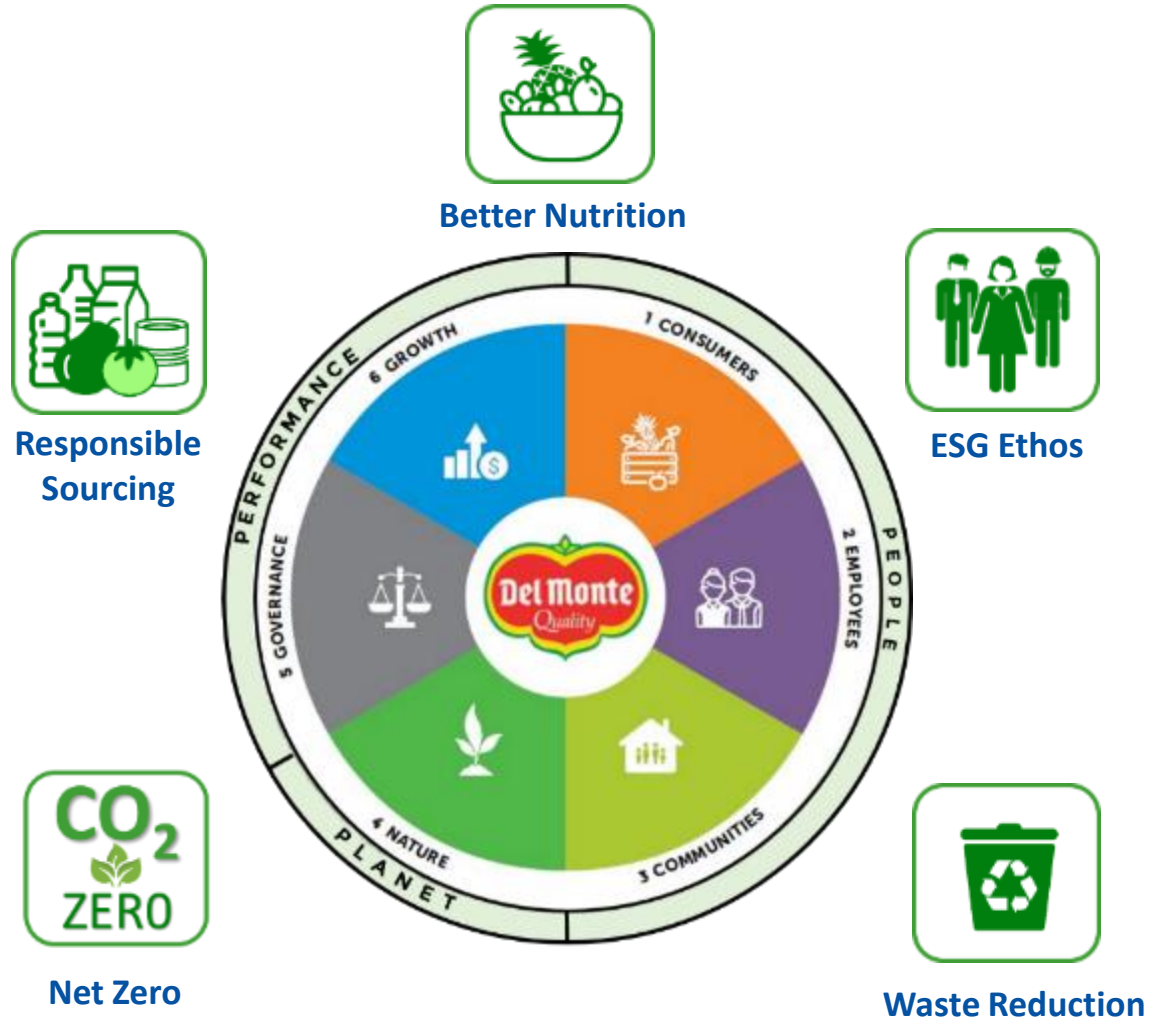
In US\$m	9M FY2022	9M FY2023	Chg (%)	Comments
Turnover	1,772.5	1,836.7	+3.6	Higher sales in USA and international markets
Gross profit	475.1	489.2	+3.0	Same as above plus active cost management
Gross margin (%)	26.8	26.6	-0.2ppt	Price increases covered higher costs
EBITDA	273.3	274.7	+0.5	Same as above
Net profit	80.1	28.8	-64.0	One-off redemption cost of US\$50.7m to refinance DMFI loan
Net margin (%)	4.5	1.6	-2.9ppts	Same as above
Net debt	1,449.9	2,187.3	+50.9	<p>Due to additional loans:</p> <ol style="list-style-type: none"> To refinance the redemption of US\$300m DMPL preference shares with coupon of 10% if not redeemed. New loans are at lower interest rate of 5.85% (at end of January) To refinance last May the redemption of US\$500m Senior Secured Notes in USA. New loans are at lower interest rate of 8.86% (at end of January). This rate is expected to drop by 1.5% at the end of April due to upcoming interest cap effectiveness. Working capital loans of DMFI which include the Kitchen Basics acquisition
Gearing (%)	211.0	582.5	+371.5ppts	Same as above
Net debt/EBITDA (x)	4.2	6.1	+1.9x	Same as above

Strong Environmental, Social and Governance Ethos

Sustainability Inspires What We Do



➤ Key Sustainability Goals



➤ Governance, Awards

SINGAPORE CORPORATE AWARDS

15 Awards



Best Managed Board
Gold 2010 | 2015
Silver 2022

Best Chief Financial Officer
2010

Best Investor Relations
Gold 2011 | 2017
Bronze 2014

Best Annual Report
Gold 2019
Silver 2013 | 2018
Bronze 2010 | 2012 | 2014 |
2016 | 2017

SINGAPORE GOVERNANCE AND TRANSPARENCY INDEX

Ranked 12 SGTI

Highest Ranked Mid-Cap Company
2020 | 2022

Top 2.5% among 489 Singapore-Listed Companies

ASEAN CORPORATE GOVERNANCE

ASEAN Asset Class



High score in ACGS 2021
2022

Ranked 23 among Top 100 Singapore-Listed Companies
2017

SECURITIES INVESTORS ASSOCIATION (SINGAPORE)

9 Awards SIAS

Corporate Governance Award
2014 | 2019 | 2021 | 2022

Transparency Company
2001 | 2013 | 2017

Shareholders Communications Excellence
2018 | 2019

SECURITIES INVESTORS ASSOCIATION (SINGAPORE)

Best IR Website

Among 700 Singapore-Listed Companies Evaluated
2017



➤ Our Strategies

1

Continue to innovate and elevate Del Monte's brand heritage

- Capture new growth opportunities within on-trend categories



Health and wellness



On-the-go and convenience

2

Expand leadership in premium fresh pineapples

- Enhanced distribution relationships
- Focus on high-margin markets



E-commerce growth



North Asia expansion



Strengthen pricing power

3

Continue executing on the Company's operational and commercial excellence

- Drive margin enhancement
- Maintain strong distribution in retail
- Expand e-commerce
- Sustain DMFI's strong trajectory



4

Continue strengthening balance sheet



5

Sustain our future in alignment with our committed ESG goals



People. Planet. Performance.

➤ Outlook

- Consumers becoming more cautious with their spending and cost pressures persisting
- Remain vigilant in managing our operating expenses which include:
 - ✓ packaging materials optimization;
 - ✓ power and fuel initiatives;
 - ✓ investments in plants to improve efficiency, productivity and minimize wastage; and
 - ✓ product bundling initiatives in distribution centers
 - ✓ most recent price increase in February in the USA will assist in offsetting the inflationary impact while offering consumers nutritious products at an affordable price
- New growth stream from our recent acquisition of Kitchen Basics in USA
- New e-commerce infrastructure
- Planning to substantially increase our MD2 fresh pineapple production which will support our exports of premium products
- Barring unforeseen circumstances, the Group expects to generate a net profit in FY2023 after one-off redemption expenses incurred in 1Q



➤ Investment Merits

Solid Fundamentals

- Well-known premium Del Monte and S&W brands
- Long heritage of 137 years
- Leading market shares in the USA, Philippines and North Asia
- Globally competitive integrated pineapple producer
- Experienced, dynamic management

Growth Drivers

- DMFI's sustained growth
- S&W fresh pineapple exports
- New product categories / innovation
- Deeper reach in existing markets and channels
- New channels, including digital
- Active cost management

Shareholder Returns

- Long-term earnings growth
- Attractive valuation
- Good dividend yield

ESG

- Wide reach, strategic
- Actively pursuing ESG initiatives



Thank You

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