



Del Monte Pacific Limited

Corporate Vision

Nourishing Goodness, Nurturing Generations

Corporate Profile

Dual listed on the Mainboards of the Singapore Exchange Securities Trading Limited and the Philippine Stock Exchange, Inc, Del Monte Pacific Limited (Bloomberg: DELM SP/ DELM PM), together with its subsidiaries (the "Group"), is a branded food and beverage company known for its premium quality and healthy products, mainly packaged fruit, juices, sauces, pasta and condiments under the *Del Monte* brand, as well as fresh pineapples and packaged fruit under the *S&W* brand. DMPL is a trusted market leader.

Del Monte and *S&W* are heritage brands which originated in the USA more than 100 years ago. The Group has exclusive rights to use the *Del Monte* trademark for packaged products in the Philippines, Indian subcontinent and Myanmar, while it owns the *S&W* brand in Asia, Europe (subject to an exclusive license granted to a third party for certain products in Western Europe), the Middle East and Africa.

DMPL's Philippine subsidiary, Del Monte Philippines, Inc (DMPI), has exclusive rights to other well-known trademarks in the Philippines such as *Del Monte*, *Today's*, *Fiesta*, *202*, *Fit 'n Right*, *Heart Smart* and *Quick 'n Easy*.

DMPI has a fully integrated pineapple operation with its 30,000-hectare plantation, all under grower ship and leasehold in Bukidnon and Misamis Oriental, fresh packhouses, a frozen fruit processing facility, an NFC juicing plant in Bukidnon, and a fruit processing facility in Bugo, Cagayan de Oro about an hour away from the plantation. DMPI also operates a beverage plant in Laguna.

DMPL and its subsidiaries are not affiliated with the other Del Monte companies in the world, including Del Monte Corporation (previously Fresh Del Monte Produce Inc), Del Monte Canada, Nippon Del Monte Corporation, Del Monte Asia Pte Ltd and these companies' affiliates.

Key Brands



www.delmontepacific.com
www.swpremiumfood.com
www.delmonte-phil.com
www.kitchenomics.com

Key Product Segments

Packaged Food: Packaged fruit, sauces (spaghetti, tomato), ketchup, meal mixes, pasta and condiments. For *S&W* brand - canned fruits, vegetables, beans and tomatoes.

Beverages: Juices, juice drinks and concentrate

Fresh and Frozen pineapple

Key Markets

Philippines, rest of Asia Pacific and Europe

Major Shareholder

DMPL is 72%-owned by the NutriAsia Pacific Group, which is beneficially owned by the Campos family of the Philippines. A subsidiary of the NutriAsia Group, NutriAsia Inc, is the biggest culinary aids company in the Philippines, and a market leader in soy sauce, vinegar, fish sauce, ketchup, specialty sauces, cooking oil and meal sauces.



Del Monte Pacific Limited

Board of Directors

Rolando C Gapud, Executive Chairman
Joselito D Campos, Jr, Executive Director
Edgardo M Cruz, Jr, Executive Director
Lee Kia Jong Elaine (Mrs Elaine Lim), Lead Independent Director
Joanne de Asis Benitez, Independent Director
Eufemio T Rasco, Jr, Independent Director
Jeanette Beatrice C Naughton, Alternate Director to Mr Campos

Key Executive Officers

Joselito D Campos, Jr, Managing Director and Chief Executive Officer
Angie Go Flaminiano, President and COO of Del Monte Philippines, Inc
Ignacio C O Sison, Chief Corporate Officer
Parag Sachdeva, Chief Financial Officer
Antonio E S Ungson, Chief Legal Counsel and Chief Compliance Officer
Katherine Joy de Jesus-Lagazo, Company Secretary

Group Employees

About 4,200 regular employees

Registered Office

Ascentium (BVI) Ltd, Craigmuir Chambers
Road Town, Tortola VG1110, British Virgin Islands
Tel: (1 284) 394 7500

**Business Office and
Investor Relations**

Jennifer Luy, Investor Relations Manager
DMPL Management Services Pte Ltd
17 Bukit Pasoh Rd, Singapore 089831
Tel: (65) 6324 6822 Fax: (65) 6221 9477
Email: jluy@delmontepacific.com Website: www.delmontepacific.com

Company Secretary

Katherine Joy de Jesus-Lagazo
Email: dejesuskjf@delmonte-phil.com

**BVI Registrar &
Share Transfer Office**

Nerine Trust Company (BVI) Limited
Nerine Chambers, PO Box 905, Quastisky Building
Road Town, Tortola VG 1110, British Virgin Islands

**Singapore
Share Transfer Agent**

Boardroom Corporate & Advisory Services Pte Ltd
1 Harbourfront Avenue, Keppel Bay Tower #14-07
Singapore 098632
Tel: (65) 6536 5355 Fax: (65) 6536 1360
shareholder.enquiries@boardroomlimited.com

**Philippines
Share Transfer Agent**

BDO Unibank, Inc
Trust and Investments Group - Securities Services (Stock Transfer)
44th Floor BDO Corporate Center, Ortigas, East Tower
12 ADB Avenue, Ortigas Center, Mandaluyong City, Philippines
Tel: (632) 8878 4961
Fax: (632) 8878 4056
bdo-stocktransferteam2@bdo.com.ph

Auditor

Ernst and Young

Bankers

Australia and New Zealand Banking Group Limited
BDO Unibank, Inc.
Bank of Commerce
Bank of the Philippine Islands
CTBC Bank (Philippines) Corporation



Del Monte Pacific Limited

Development Bank of the Philippines
The Hongkong & Shanghai Banking Corporation
KEB Hana Bank
Metropolitan Bank and Trust Company
Philippine Bank of Communications
Philippine National Bank
Rizal Commercial Banking Corporation
Robinsons Bank Corporation
Standard Chartered Bank (Singapore) Limited
Union Bank of the Philippines
Wealth Development Bank Corporation

Listing Details

Listed on 2 August 1999 on the Singapore Exchange at US\$0.63 (S\$1.07)
Listed on 10 June 2013 on the Philippine Stock Exchange (PSE) (vendor placement price at P26.40)

Trading Symbols

SGX: D03 PSE: DELM
Bloomberg: DELM SP and DELM PM
Reuters: DMPL.SI and DELM.PS

Outstanding Shares ***Share Trading Currency***

For Ordinary Shares: 1,943,960,024
For Ordinary Shares: Singapore dollars for SGX and Philippine pesos for PSE

Reporting Currency

US dollars